# Supplemental Information - Balance Sheet <br> (Unaudited) <br> As of December 31, 2009 

## Working Capital Update

|  | Q2 |  | Change (\$ millions) | $\begin{aligned} & \text { Days }^{(5)} \\ & \text { FY } 2010 \end{aligned}$ | $\begin{gathered} \text { Days }^{(5)} \\ \text { FY } 2009 \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } 2010 \\ \text { (\$ millions) } \end{gathered}$ | FY 2009 (\$ millions) |  |  |  |  |
| Receivables, net | \$423 | \$409 | \$14 | 31 | 32 | -1 day |
| Inventories, net | \$409 | \$405 | \$4 | 50 | 51 | -1 day |
| Accounts payable ${ }^{(1)}$ | \$301 | \$330 | -\$29 | 39 | 46 | -7 day |
| Accrued liabilities | \$436 | \$430 | \$6 |  |  |  |
| Total WC ${ }^{(2)}$ | \$177 | \$152 | \$25 |  |  |  |
| Total WC \% net sales ${ }^{(3)}$ | 3.5\% | 3.1\% |  |  |  |  |
| Average WC ${ }^{(2)}$ | \$154 | \$150 | \$4 |  |  |  |
| Average WC \% net sales ${ }^{(4)}$ | 3.0\% | 3.1\% |  |  |  |  |

- Accounts Receivable increased primarily due to the increase in sales.
- Average accounts payable days outstanding decreased primarily due to lower commodity and transportation costs.

Supplemental Information - Cash Flow
(Unaudited)
For the quarter ended December 31, 2009

## Capital expenditures for the second quarter were $\$ 42$ million versus $\$ 45$ million in the year-ago quarter

 Depreciation and amortization for the second quarter was $\$ 47$ million versus $\$ 46$ million in the year-ago quarter
## Cash provided by operations

Net cash provided by operations in the second quarter was $\$ 152$ million, compared with $\$ 98$ million in the yearago quarter. The increase was primarily due to higher net earnings and the positive cash impact of changes in working capital.

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[^0]:    (1) Days of accounts payable is calculated as follows: average accounts payable / [(cost of products sold + change in inventory) / 90].
    (2) Working capital (WC) is defined in this context as current assets minus current liabilities excluding cash and short-term debt, based on end of period balances. Average working capital represents a two-point average of working capital.
    (3) Represents working capital at the end of the period divided by annualized net sales (current quarter net sales $\times 4$ ).
    (4) Represents a two-point average of working capital divided by annualized net sales (current quarter net sales $\times 4$ ).
    (5) Days calculations based on a two-point average.

