## Condensed Consolidated Statements of Earnings (Unaudited)

Dollars in millions, except per share amounts

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2010 |  | 3/31/2009 |  | 3/31/2010 |  | 3/31/2009 |  |
| Net sales | \$ | 1,366 | \$ | 1,350 | \$ | 4,017 | \$ | 3,950 |
| Cost of products sold |  | 749 |  | 739 |  | 2,220 |  | 2,291 |
| Gross profit |  | 617 |  | 611 |  | 1,797 |  | 1,659 |
| Selling and administrative expenses |  | 182 |  | 174 |  | 544 |  | 530 |
| Advertising costs |  | 127 |  | 125 |  | 381 |  | 351 |
| Research and development costs |  | 30 |  | 27 |  | 86 |  | 81 |
| Restructuring costs |  | - |  | 14 |  | 4 |  | 16 |
| Interest expense |  | 34 |  | 39 |  | 107 |  | 125 |
| Other expense (income), net |  | 1 |  | (1) |  | 25 |  | 6 |
| Earnings before income taxes |  | 243 |  | 233 |  | 650 |  | 550 |
| Income taxes |  | 78 |  | 80 |  | 218 |  | 183 |
| Net earnings | \$ | 165 | \$ | 153 | \$ | 432 | \$ | 367 |
| Earnings per share* |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.17 | \$ | 1.08 | \$ | 3.06 | \$ | 2.61 |
| Diluted | \$ | 1.16 | \$ | 1.08 | \$ | 3.04 | \$ | 2.59 |
| Weighted average shares outstanding (in thousands) |  |  |  |  |  |  |  |  |
| Basic |  | 40,764 |  | 139,213 |  | 140,270 |  | 138,919 |
| Diluted |  | 42,014 |  | 140,002 |  | 141,509 |  | 140,078 |

* As disclosed in Clorox's first-quarter Form 10-Q filing, the company adopted a new accounting standard regarding calculation of earnings per share. Prior year earnings per share have been adjusted to reflect the new accounting standard.


## Segment Information

(Unaudited)
Dollars in millions

Third Quarter

|  | Net Sales |  |  | Earnings/(Losses) Before Income Taxes |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  | $\%$Change ${ }^{(1)}$ | Three Months Ended |  | \% |
|  | 3/31/2010 | 3/31/2009 |  | 3/31/2010 | 3/31/2009 | Change ${ }^{(1)}$ |
| Cleaning | \$451 | \$471 | -4\% | \$114 | \$111 | 3\% |
| Household | 408 | 407 | 0\% | 72 | 78 | -8\% |
| Lifestyle | 226 | 215 | 5\% | 82 | 74 | 11\% |
| International | 281 | 257 | 9\% | 47 | 47 | 0\% |
| Corporate ${ }^{(2)}$ | - | - | 0\% | (72) | (77) | -6\% |
| Total Company | \$1,366 | \$1,350 | 1\% | \$243 | \$233 | 4\% |

## Year To Date

|  | Net Sales |  |  | Earnings/(Losses) Before Income Taxes |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended |  | $\%$Change ${ }^{(1)}$ | Nine Months Ended |  | $\%$Change ${ }^{(1)}$ |
|  | 3/31/2010 | 3/31/2009 |  | 3/31/2010 | 3/31/2009 |  |
| Cleaning | \$1,378 | \$1,371 | 1\% | \$336 | \$304 | 11\% |
| Household | 1,123 | 1,188 | -5\% | 154 | 166 | -7\% |
| Lifestyle | 638 | 602 | 6\% | 226 | 197 | 15\% |
| International | 878 | 789 | 11\% | 133 | 116 | 15\% |
| Corporate ${ }^{(2)}$ | - | - | 0\% | (199) | (233) | -15\% |
| Total Company | \$4,017 | \$3,950 | 2\% | \$650 | \$550 | 18\% |

${ }^{(1)}$ Percentages based on rounded numbers.
(2) The Corporate segment included $\$ 34$ and $\$ 39$ of interest expense for the three months ended March 31, 2010 and 2009, respectively, and $\$ 107$ and $\$ 125$ interest expense for the nine months ended March 31, 2010 and 2009, respectively.

## Condensed Consolidated Balance Sheets (Unaudited) <br> Dollars in millions

## Assets

Current assets
Cash and equivalents
Receivables, net
Inventories, net
Other current assets
Total current assets
Property, plant and equipment, net
Goodwill
Trademarks, net
Other Intangible assets, net
Other assets
Total assets
Liabilities and Stockholders' Equity (Deficit)
Current liabilities

| Notes and loans payable | \$ | 586 | \$ | 421 | \$ | 543 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current maturities of long-term debt |  | 300 |  | 577 |  | 577 |
| Accounts payable |  | 342 |  | 381 |  | 333 |
| Accrued liabilities |  | 478 |  | 472 |  | 460 |
| Income taxes payable |  | 66 |  | 86 |  | 65 |
| Total current liabilities |  | 1,772 |  | 1,937 |  | 1,978 |
| Long-term debt |  | 2,132 |  | 2,151 |  | 2,141 |
| Other liabilities |  | 610 |  | 640 |  | 581 |
| Deferred income taxes |  | 49 |  | 23 |  | 74 |
| Total liabilities |  | 4,563 |  | 4,751 |  | 4,774 |
| Contingencies |  |  |  |  |  |  |
| Stockholders' equity (deficit) |  |  |  |  |  |  |
| Common stock |  | 159 |  | 159 |  | 159 |
| Additional paid-in capital |  | 599 |  | 579 |  | 560 |
| Retained earnings |  | 838 |  | 640 |  | 542 |
| Treasury shares |  | $(1,109)$ |  | $(1,206)$ |  | $(1,211)$ |
| Accumulated other comprehensive net losses |  | (307) |  | (347) |  | (359) |
| Stockholders' equity (deficit) |  | 180 |  | (175) |  | (309) |
| Total liabilities and stockholders' equity (deficit) | \$ | 4,743 | \$ | 4,576 | \$ | 4,465 |

