## Condensed Consolidated Statements of Earnings (Unaudited)

Dollars in millions, except per share amounts

|  | Three Months Ended |  |  |  | Twelve Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2010 |  | 6/30/2009 |  | 6/30/2010 |  | 6/30/2009 |  |
| Net sales | \$ | 1,517 | \$ | 1,500 | \$ | 5,534 | \$ | 5,450 |
| Cost of products sold |  | 837 |  | 813 |  | 3,057 |  | 3,104 |
| Gross profit |  | 680 |  | 687 |  | 2,477 |  | 2,346 |
| Selling and administrative expenses |  | 203 |  | 185 |  | 747 |  | 715 |
| A dvertis ing costs |  | 137 |  | 148 |  | 518 |  | 499 |
| Research and development costs |  | 33 |  | 33 |  | 119 |  | 114 |
| Restructuring costs |  | - |  | 4 |  | 4 |  | 20 |
| Interest expense |  | 32 |  | 36 |  | 139 |  | 161 |
| Other expense, net |  | - |  | 20 |  | 25 |  | 26 |
| Earnings before income taxes |  | 275 |  | 261 |  | 925 |  | 811 |
| Income taxes |  | 104 |  | 91 |  | 322 |  | 274 |
| Net earnings | \$ | 171 | \$ | 170 | \$ | 603 | \$ | 537 |
| Earnings per share * |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.21 | \$ | 1.21 | \$ | 4.28 | \$ | 3.82 |
| Diluted | \$ | 1.20 | \$ | 1.20 | \$ | 4.24 | \$ | 3.79 |
| Weighted average shares outstanding (in thous ands) |  |  |  |  |  |  |  |  |
| Basic |  | 140,280 |  | 139,303 |  | 140,272 |  | 139,015 |
| Diluted |  | 141,651 |  | 140,314 |  | 141,534 |  | 140,169 |

[^0]Reportable Segment Information
(Unaudited)
Dollars in millions

| Fourth Quarter | Net Sales |  |  |  |  | Earnings/(Losses) Before Income Taxes |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  |  |  | \% Change ${ }^{(1)}$ | Three Months Ended |  |  |  | \% Change ${ }^{(1)}$ |
|  | 06/30/10 |  | 06/30/09 |  |  | 06/30/10 |  | 06/30/09 |  |  |
| Cleaning | \$ | 460 | \$ | 465 | -1\% | \$ | 105 | \$ | 106 | -1\% |
| Household |  | 540 |  | 538 | - |  | 136 |  | 122 | 11\% |
| Lifestyle |  | 226 |  | 211 | 7\% |  | 76 |  | 73 | 4\% |
| Intemational |  | 291 |  | 286 | 2\% |  | 39 |  | 24 | 63\% |
| Corporate ${ }^{(2),(3)}$ |  | - |  | - | - |  | (81) |  | (64) | 27\% |
| Total Company | \$ | 1,517 | \$ | 1,500 | 1\% | \$ | 275 | \$ | 261 | 5\% |


| Year to Date | Net Sales |  |  |  |  | Earnings/(Losses) Before Income Taxes |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Twelve Months Ended |  |  |  | \% Change ${ }^{(1)}$ | Twelve Months Ended |  |  |  | \% Change ${ }^{(1)}$ |
|  | 06/30/10 |  | 06/30/09 |  |  | 06/30/10 |  | 06/30/09 |  |  |
| Cleaning | \$ | 1,838 | \$ | 1,836 | - | \$ | 440 | \$ | 410 | 7\% |
| Household |  | 1,663 |  | 1,726 | -4\% |  | 290 |  | 289 | - |
| Lifestyle |  | 864 |  | 813 | 6\% |  | 303 |  | 270 | 12\% |
| Intemational |  | 1,169 |  | 1,075 | 9\% |  | 172 |  | 140 | 23\% |
| Corporate ${ }^{(2)}$ |  | - |  | - | - |  | (280) |  | (298) | -6\% |
| Total Company | \$ | 5,534 | \$ | 5,450 | 2\% | \$ | 925 | \$ | 811 | 14\% |

(1) Percentages based on rounded numbers.
(2) The Corporate segment included $\$ 32$ and $\$ 36$ of interest expense for the three months ended June 30, 2010 and 2009, respectively, and $\$ 139$ and $\$ 161$ of interest expense for the fiscal years ended June 30, 2010 and 2009, respectively.
(3) The increase in Corporate losses for the three months ended June 30, 2010, as compared to the three months ended June 30, 2009, is due primarily to higher incentive compensation and investments the company is making in facility and global IT improvements.

## The Clorox Company

Condensed Consolidated Balance Sheets (Unaudited)
Dollars in millions

|  | 6/30/2010 |  | 6/30/2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and equivalents | \$ | 87 | \$ | 206 |
| Receivables, net |  | 544 |  | 486 |
| Inventories, net |  | 367 |  | 366 |
| Other current assets |  | 126 |  | 122 |
| Total current assets |  | 1,124 |  | 1,180 |
| Property, plant and equipment, net |  | 979 |  | 955 |
| Goodwill |  | 1,650 |  | 1,630 |
| Trademarks, net |  | 562 |  | 557 |
| Other intangible assets, net |  | 96 |  | 105 |
| Other assets |  | 144 |  | 149 |
| Total assets | \$ | 4,555 | \$ | 4,576 |
| Liabilities and Stockholders' Equity (Deficit) |  |  |  |  |
| Current liabilities |  |  |  |  |
| Notes and loans payable | \$ | 371 | \$ | 421 |
| Current maturities of long-term debt |  | 300 |  | 577 |
| Accounts payable |  | 410 |  | 381 |
| Accrued liabilities |  | 492 |  | 472 |
| Income taxes payable |  | 74 |  | 86 |
| Total current liabilities |  | 1,647 |  | 1,937 |
| Long-term debt |  | 2,124 |  | 2,151 |
| Other liabilities |  | 677 |  | 640 |
| Deferred income taxes |  | 24 |  | 23 |
| Total liabilities |  | 4,472 |  | 4,751 |
| Contingencies |  |  |  |  |
| Stockholders' equity (deficit) |  |  |  |  |
| Common stock |  | 159 |  | 159 |
| Additional paid-in capital |  | 617 |  | 579 |
| Retained earnings |  | 920 |  | 640 |
| Treasury shares |  | $(1,242)$ |  | $(1,206)$ |
| Accumulated other comprehensive net losses |  | (371) |  | (347) |
| Stockholders' equity (deficit) |  | 83 |  | (175) |
| Total liabilities and stockholders' equity (deficit) | \$ | 4,555 | \$ | 4,576 |


[^0]:    * As disclosed in Clorox's first-quarter Form 10-Q filing, the company adopted a new accounting standard regarding calculation of earnings per share. Prior year earnings per share have been adjusted to reflect the new accounting standard.

