

Supplemental Information – Balance Sheet

(Unaudited)
As of June 30, 2010

Working Capital Update

	Q4					
	FY 2010 (\$ millions)	FY 2009 (\$ millions)	Change (\$ millions)	Days ⁽⁵⁾ FY 2010	Days ⁽⁵⁾ FY 2009	Change
Receivables, net	\$544	\$486	+\$58	33	28	+5 day
Inventories, net	\$367	\$366	+\$1	42	43	-1 day
Accounts payable (1)	\$410	\$381	+\$29	43	42	+1 day
Accrued liabilities	\$492	\$472	+\$20			
Total WC (2)	\$61	\$35	+\$26			
Total WC % net sales (3)	1.0%	0.6%				
Average WC (2)	\$136	\$86	+\$50			
Average WC % net sales (4)	2.2%	1.4%				

- <u>Receivables</u> increased primarily due to the change in auto customer payment terms and the timing of merchandising events in the quarter.
- <u>Accounts payable</u> increased mainly due to an increase in capital expenditures and the timing of inventory purchases during the quarter.
- <u>Accrued liabilities</u> increased mainly due to an increase in employee benefit accruals primarily related to a change in the timing of salary payments and an increase in incentive compensation.

Supplemental Information - Cash Flow

(Unaudited)

For the quarter and year ended June 30, 2010

Capital expenditures for the fourth quarter were \$92 million (full year = \$203 million)

Depreciation and amortization for the fourth quarter was \$46 million (full year = \$185 million)

Cash provided by operations

Net cash provided by operations in the fourth quarter was \$376 million, compared with \$315 million provided by operations in the year-ago quarter. Higher net cash provided by operations in the current quarter was primarily due to changes in working capital versus the prior quarter.

- (1) Days of accounts payable is calculated as follows: average accounts payable / [(cost of products sold + change in inventory) / 90].
- (2) Working capital (WC) is defined in this context as current assets minus current liabilities excluding cash and short-term debt, based on end of period balances. Average working capital represents a two-point average of working capital.
- (3) Represents working capital at the end of the period divided by annualized net sales (current quarter net sales x 4).
- (4) Represents a two-point average of working capital divided by annualized net sales (current quarter net sales x 4).
- (5) Days calculations based on a two-point average.