

**Condensed Consolidated Statements of Earnings (Unaudited)**

Dollars in millions, except per share amounts

	Three Months Ended		Six Months Ended	
	12/31/2011	12/31/2010	12/31/2011	12/31/2010
Net sales	\$ 1,221	\$ 1,179	\$ 2,526	\$ 2,445
Cost of products sold	714	687	1,473	1,392
Gross profit	<u>507</u>	<u>492</u>	<u>1,053</u>	<u>1,053</u>
Selling and administrative expenses	184	180	374	361
Advertising costs	115	117	233	235
Research and development costs	29	28	57	57
Goodwill impairment	-	258	-	258
Interest expense	30	33	59	65
Other income, net	(6)	(12)	(12)	(13)
Earnings (losses) from continuing operations before income taxes	<u>155</u>	<u>(112)</u>	<u>342</u>	<u>90</u>
Income taxes on continuing operations	50	51	107	113
Earnings (losses) from continuing operations	<u>105</u>	<u>(163)</u>	<u>235</u>	<u>(23)</u>
Discontinued operations:				
Earnings from Auto businesses, net of tax	-	7	-	23
Gain on sale of Auto businesses, net of tax	-	177	-	237
Earnings from discontinued operations	<u>-</u>	<u>184</u>	<u>-</u>	<u>260</u>
Net earnings	<u>\$ 105</u>	<u>\$ 21</u>	<u>\$ 235</u>	<u>\$ 237</u>
Earnings (losses) per share				
Basic				
Continuing operations	\$ 0.79	\$ (1.17)	\$ 1.78	\$ (0.17)
Discontinued operations	-	1.32	-	1.87
Basic net earnings per share	<u>\$ 0.79</u>	<u>\$ 0.15</u>	<u>\$ 1.78</u>	<u>\$ 1.70</u>
Diluted				
Continuing operations	\$ 0.79	\$ (1.17)	\$ 1.76	\$ (0.17)
Discontinued operations	-	1.32	-	1.87
Diluted net earnings per share	<u>\$ 0.79</u>	<u>\$ 0.15</u>	<u>\$ 1.76</u>	<u>\$ 1.70</u>
Weighted average shares outstanding (in thousands)				
Basic	131,112	138,678	131,540	139,077
Diluted	132,358	138,678	133,022	139,077

**Reportable Segment Information**

**(Unaudited)**

Dollars in millions

<u>Second Quarter</u>	Net Sales			Earnings (Losses) from Continuing Operations Before Income Taxes		
	Three Months Ended			Three Months Ended		
	12/31/2011	12/31/2010	% Change <sup>(1)</sup>	12/31/2011	12/31/2010	% Change <sup>(1)</sup>
Cleaning Segment	\$ 370	\$ 354	5%	\$ 78	\$ 64	22%
Household Segment	334	320	4%	34	25	36%
Lifestyle Segment <sup>(2)</sup>	230	218	6%	70	(192)	136%
International Segment	287	287	0%	32	41	-22%
Corporate <sup>(3)</sup>	-	-	0%	(59)	(50)	18%
<b>Total Company</b>	<b>\$ 1,221</b>	<b>\$ 1,179</b>	<b>4%</b>	<b>\$ 155</b>	<b>\$ (112)</b>	<b>238%</b>

<u>Year-to-Date</u>	Net Sales			Earnings (Losses) from Continuing Operations Before Income Taxes		
	Six Months Ended			Six Months Ended		
	12/31/2011	12/31/2010	% Change <sup>(1)</sup>	12/31/2011	12/31/2010	% Change <sup>(1)</sup>
Cleaning Segment	\$ 809	\$ 803	1%	\$ 186	\$ 185	1%
Household Segment	700	674	4%	76	78	-3%
Lifestyle Segment <sup>(2)</sup>	444	419	6%	124	(134)	193%
International Segment	573	549	4%	73	81	-10%
Corporate	-	-	0%	(117)	(120)	-3%
<b>Total Company</b>	<b>\$ 2,526</b>	<b>\$ 2,445</b>	<b>3%</b>	<b>\$ 342</b>	<b>\$ 90</b>	<b>280%</b>

<sup>(1)</sup> Percentages based on rounded numbers.

<sup>(2)</sup> The earnings (losses) from continuing operations before income taxes for the Lifestyle segment included a \$258 non-cash goodwill impairment charge for the Burt's Bees business for the three and six months ended December 31, 2010.

<sup>(3)</sup> The increase in Corporate losses for the three months ended December 31, 2011, as compared to the three months ended December 31, 2010, is primarily due to a gain on asset sales recognized in the year-ago quarter.

**Condensed Consolidated Balance Sheets**

Dollars in millions

	<u>12/31/2011</u> (Unaudited)	<u>6/30/2011</u>	<u>12/31/2010</u> (Unaudited)
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents	\$ 297	\$ 259	\$ 379
Receivables, net	489	525	440
Inventories, net	451	382	412
Other current assets	<u>111</u>	<u>113</u>	<u>113</u>
Total current assets	1,348	1,279	1,344
Property, plant and equipment, net	1,041	1,039	973
Goodwill	1,093	1,070	1,063
Trademarks, net	566	550	551
Other intangible assets, net	103	83	90
Other assets	<u>139</u>	<u>142</u>	<u>137</u>
Total assets	<u>\$ 4,290</u>	<u>\$ 4,163</u>	<u>\$ 4,158</u>
<b>LIABILITIES AND STOCKHOLDERS' (DEFICIT) EQUITY</b>			
Current liabilities			
Notes and loans payable	\$ 476	\$ 459	\$ 3
Current maturities of long-term debt	350	-	300
Accounts payable	345	423	326
Accrued liabilities	438	442	443
Income taxes payable	<u>28</u>	<u>41</u>	<u>104</u>
Total current liabilities	1,637	1,365	1,176
Long-term debt	2,070	2,125	2,125
Other liabilities	641	619	704
Deferred income taxes	<u>141</u>	<u>140</u>	<u>29</u>
Total liabilities	<u>4,489</u>	<u>4,249</u>	<u>4,034</u>
Contingencies			
Stockholders' (deficit) equity			
Preferred Stock	-	-	-
Common stock	159	159	159
Additional paid-in capital	616	632	610
Retained earnings	1,210	1,143	994
Treasury shares	(1,861)	(1,770)	(1,321)
Accumulated other comprehensive net losses	<u>(323)</u>	<u>(250)</u>	<u>(318)</u>
Stockholders' (deficit) equity	<u>(199)</u>	<u>(86)</u>	<u>124</u>
Total liabilities and stockholders' (deficit) equity	<u>\$ 4,290</u>	<u>\$ 4,163</u>	<u>\$ 4,158</u>