

The tables below present the reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures and other supplemental information. See “Non-GAAP Financial Information” above for further information regarding the company’s use of non-GAAP financial measures.

Second-Quarter Sales Growth Reconciliation

	Fiscal 2012	Fiscal 2011
Base sales growth	4.0%	-0.8%
Foreign exchange – Venezuela	--	-2.9
Foreign exchange – All other	-0.5	0.7
Total sales growth	3.5%	-3.0%

Second-Quarter Gross Margin Reconciliation

Q2 fiscal 2011 gross margin	41.7%	Q2 fiscal 2010 gross margin	43.5%
Commodities	-2.4	Commodities	-1.5
Cost savings	1.8	Cost savings	1.8
Pricing	2.4	Pricing	1.0
Logistics and manufacturing	-1.7	Logistics and manufacturing	-0.8
Other	-0.3	Other *	-2.4
Q2 fiscal 2011 gross margin before impact of charges	41.5	Q2 fiscal 2010 gross margin before impact of charges	41.6
Restructuring-related charges	--	Restructuring-related charges	0.1
Q2 fiscal 2012 gross margin	41.5%	Q2 fiscal 2011 gross margin	41.7%

* “Other” drivers in prior year gross margin include business and channel mix (-100 bps), negative foreign currency translation and transaction impacts (-60 bps), higher trade-promotion spending (-30 bps), and increases in other costs.

Second-Quarter Diluted EPS Reconciliation

	Fiscal 2012	Fiscal 2011
Diluted EPS – non-GAAP	\$0.82	\$0.79
Foreign exchange impact	--	-0.08
Restructuring and restructuring-related charges	-0.03	-0.03
Diluted EPS – continuing operations (excl. impairment)	0.79	0.68
Impact of goodwill impairment	--	-1.85
Diluted EPS – continuing operations	0.79	-1.17
Earnings from Auto businesses, net of tax	--	0.05
Gain on sale of Auto businesses, net of tax	--	1.27
Diluted EPS – GAAP	\$0.79	\$0.15