## Supplemental Information – Balance Sheet

(Unaudited)
As of December 31, 2011

## **Working Capital Update**

	Q2					
	FY 2012 (\$ millions)	FY 2011 (\$ millions)	Change (\$ millions)	Days <sup>(5)</sup> FY 2012	Days <sup>(5)</sup> FY 2011	Change
Receivables, net	\$489	\$440	\$49	34	35	- 1 days
Inventories, net	\$451	\$412	\$39	54	51	+ 3 days
Accounts payable (1)	\$345	\$326	\$19	42	44	- 2 days
Accrued liabilities	\$438	\$443	-\$5			
Total WC (2)	\$240	\$92	\$148			
Total WC % net sales (3)	4.9%	2.0%				
Average WC (2)	\$190	\$82	\$108			
Average WC % net sales (4)	3.9%	1.7%				

- Receivables increased primarily due to increase in sales.
- Inventories increased primarily due to inventory builds for current year product launches.
- Total working capital increased due to a decrease in income taxes payables.

## Supplemental Information – Cash Flow

(Unaudited)

For the quarter ended December 31, 2011

Capital expenditures for the second quarter were \$45 million versus \$55 million in the year-ago quarter.

Depreciation and amortization was \$43 million for both the current and year-ago quarter.

**Net cash provided by continuing** operations in the second quarter decreased to \$37 million from \$44 million in the year-ago quarter. The year-over-year decrease was primarily due to changes in working capital.

- (1) Days of accounts payable is calculated as follows: average accounts payable / [(cost of products sold + change in inventory) / 90].
- (2) Working capital (WC) is defined in this context as current assets minus current liabilities excluding cash, assets held for sale, and short-term debt, based on end of period balances. Average working capital represents a two-point average of working capital.
- (3) Represents working capital at the end of the period divided by annualized net sales (current quarter net sales x 4).
- (4) Represents a two-point average of working capital divided by annualized net sales (current quarter net sales x 4).
- (5) Days calculations based on a two-point average.