

Condensed Consolidated Statements of Earnings

Dollars in millions, except per share amounts

	Three Months Ended		Twelve Months Ended	
	6/30/2013 (Unaudited)	6/30/2012 (Unaudited)	6/30/2013 (Unaudited)	6/30/2012 (Unaudited)
Net sales	\$ 1,547	\$ 1,541	\$ 5,623	\$ 5,468
Cost of products sold	867	883	3,211	3,164
Gross profit	<u>680</u>	<u>658</u>	<u>2,412</u>	<u>2,304</u>
Selling and administrative expenses	212	213	807	798
Advertising costs	130	123	500	482
Research and development costs	35	34	130	121
Interest expense	26	33	122	125
Other expense (income), net	8	4	-	(13)
Earnings from continuing operations before income taxes	<u>269</u>	<u>251</u>	<u>853</u>	<u>791</u>
Income taxes on continuing operations	85	77	279	248
Earnings from continuing operations	<u>184</u>	<u>174</u>	<u>574</u>	<u>543</u>
Losses from discontinued operations, net of tax	(1)	-	(2)	(2)
Net earnings	<u>\$ 183</u>	<u>\$ 174</u>	<u>\$ 572</u>	<u>\$ 541</u>
Net earnings (losses) per share				
Basic				
Continuing operations	\$ 1.40	\$ 1.34	\$ 4.38	\$ 4.15
Discontinued operations	(0.01)	-	(0.01)	(0.01)
Basic net earnings per share	<u>\$ 1.39</u>	<u>\$ 1.34</u>	<u>\$ 4.37</u>	<u>\$ 4.14</u>
Diluted				
Continuing operations	\$ 1.38	\$ 1.32	\$ 4.31	\$ 4.10
Discontinued operations	(0.01)	-	(0.01)	(0.01)
Diluted net earnings per share	<u>\$ 1.37</u>	<u>\$ 1.32</u>	<u>\$ 4.30</u>	<u>\$ 4.09</u>
Weighted average shares outstanding (in thousands)				
Basic	131,422	130,061	131,075	130,852
Diluted	133,612	131,395	132,969	132,310

**Reportable Segment Information
(Unaudited)**

Dollars in millions

<u>Fourth Quarter</u>	Net Sales			Earnings (Losses) from Continuing Operations Before Income Taxes		
	Three Months Ended			Three Months Ended		
	6/30/13	6/30/12	% Change ⁽¹⁾	6/30/13	6/30/12	% Change ⁽¹⁾
Cleaning Segment	\$ 432	\$ 436	-1%	\$ 101	\$ 94	7%
Household Segment	568	559	2%	154	145	6%
Lifestyle Segment	239	235	2%	62	65	-5%
International Segment	308	311	-1%	23	25	-8%
Corporate	-	-	-	(71)	(78)	-9%
Total Company	\$ 1,547	\$ 1,541	0%	\$ 269	\$ 251	7%

<u>Year-to-Date</u>	Net Sales			Earnings (Losses) from Continuing Operations Before Income Taxes		
	Twelve Months Ended			Twelve Months Ended		
	6/30/13	6/30/12	% Change ⁽¹⁾	6/30/13	6/30/12	% Change ⁽¹⁾
Cleaning Segment	\$ 1,783	\$ 1,692	5%	\$ 420	\$ 381	10%
Household Segment	1,693	1,676	1%	336	298	13%
Lifestyle Segment	929	901	3%	259	265	-2%
International Segment	1,218	1,199	2%	96	119	-19%
Corporate	-	-	-	(258)	(272)	-5%
Total Company	\$ 5,623	\$ 5,468	3%	\$ 853	\$ 791	8%

⁽¹⁾ Percentages based on rounded numbers.

Condensed Consolidated Balance Sheets

Dollars in millions

	<u>6/30/2013</u> (Unaudited)	<u>6/30/2012</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 299	\$ 267
Receivables, net	580	576
Inventories, net	394	384
Other current assets	147	149
Total current assets	<u>1,420</u>	<u>1,376</u>
Property, plant and equipment, net	1,021	1,081
Goodwill	1,105	1,112
Trademarks, net	553	556
Other intangible assets, net	74	86
Other assets	138	144
Total assets	<u>\$ 4,311</u>	<u>\$ 4,355</u>
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)		
Current liabilities		
Notes and loans payable	\$ 202	\$ 300
Current maturities of long-term debt	-	850
Accounts payable	413	412
Accrued liabilities	490	494
Income taxes payable	29	5
Total current liabilities	<u>1,134</u>	<u>2,061</u>
Long-term debt	2,170	1,571
Other liabilities	742	739
Deferred income taxes	119	119
Total liabilities	<u>4,165</u>	<u>4,490</u>
Stockholders' equity (deficit)		
Common stock	159	159
Additional paid-in capital	661	633
Retained earnings	1,561	1,350
Treasury shares	(1,868)	(1,881)
Accumulated other comprehensive net losses	(367)	(396)
Stockholders' equity (deficit)	<u>146</u>	<u>(135)</u>
Total liabilities and stockholders' equity (deficit)	<u>\$ 4,311</u>	<u>\$ 4,355</u>