## Condensed Consolidated Statements of Earnings (Unaudited)

Dollars in millions, except per share amounts

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 9/30/2013 |  | 9/30/2012 |  |
| Net sales | \$ | 1,364 | \$ | 1,338 |
| Cost of products sold |  | 779 |  | 764 |
| Gross profit |  | 585 |  | 574 |
| Selling and administrative expenses |  | 198 |  | 195 |
| Advertising costs |  | 120 |  | 122 |
| Research and development costs |  | 31 |  | 30 |
| Interest expense |  | 26 |  | 33 |
| Other expense, net |  | 2 |  | - |
| Earnings from continuing operations before income taxes |  | 208 |  | 194 |
| Income taxes on continuing operations |  | 71 |  | 61 |
| Earnings from continuing operations |  | 137 |  | 133 |
| Losses from discontinued operations, net of tax |  | (1) |  | - |
| Net earnings | \$ | 136 | \$ | 133 |
| Net earnings (losses) per share |  |  |  |  |
| Basic |  |  |  |  |
| Continuing operations | \$ | 1.05 | \$ | 1.02 |
| Discontinued operations |  | (0.01) |  | - |
| Basic net earnings per share | \$ | 1.04 | \$ | 1.02 |
| Diluted |  |  |  |  |
| Continuing operations | \$ | 1.04 | \$ | 1.01 |
| Discontinued operations |  | (0.01) |  | - |
| Diluted net earnings per share | \$ | 1.03 | \$ | 1.01 |
| Weighted average shares outstanding (in thousands) |  |  |  |  |
| Basic |  | 130,074 |  | 130,268 |
| Diluted |  | 132,237 |  | 131,702 |

## Reportable Segment Information

(Unaudited)
Dollars in millions

| First Quarter | Net Sales |  |  |  |  | Earnings (Losses) from Continuing OperationsBefore Income Taxes |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  |  |  | \% Change ${ }^{(1)}$ | Three Months Ended |  |  |  | \% Change ${ }^{(1)}$ |
|  | 9/30/13 |  | 9/30/12 |  |  | 9/30/13 |  | 9/30/12 |  |  |
| Cleaning Segment | \$ | 479 | \$ | 472 | 1\% | \$ | 131 | \$ | 120 | 9\% |
| Household Segment |  | 372 |  | 355 | 5\% |  | 52 |  | 50 | 4\% |
| Lifestyle Segment |  | 218 |  | 208 | 5\% |  | 53 |  | 56 | -5\% |
| International Segment |  | 295 |  | 303 | -3\% |  | 28 |  | 28 | 0\% |
| Corporate |  | - |  | - | - |  | (56) |  | (60) | -7\% |
| Total Company | \$ | 1,364 | \$ | 1,338 | 2\% | \$ | 208 | \$ | 194 | 7\% |

${ }^{(1)}$ Percentages based on rounded numbers.

## Condensed Consolidated Balance Sheets

Dollars in millions

$\frac{9 / 30 / 2013}{\text { (Unaudited) }} \quad$| 6/30/2013 |
| :--- |$\frac{9 / 30 / 2012}{\text { (Unaudited) }}$


| ASSETS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 323 | \$ | 299 | \$ | 667 |
| Receivables, net |  | 506 |  | 580 |  | 503 |
| Inventories, net |  | 439 |  | 394 |  | 421 |
| Other current assets |  | 152 |  | 147 |  | 154 |
| Total current assets |  | 1,420 |  | 1,420 |  | 1,745 |
| Property, plant and equipment, net |  | 1,007 |  | 1,021 |  | 1,098 |
| Goodw ill |  | 1,108 |  | 1,105 |  | 1,123 |
| Trademarks, net |  | 553 |  | 553 |  | 556 |
| Other intangible assets, net |  | 70 |  | 74 |  | 83 |
| Other assets |  | 143 |  | 138 |  | 142 |
| Total assets | \$ | 4,301 | \$ | 4,311 | \$ | 4,747 |
| LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |  |
| Notes and loans payable | \$ | 286 | \$ | 202 | \$ | 2 |
| Current maturities of long-term debt |  | - |  | - |  | 850 |
| Accounts payable |  | 374 |  | 413 |  | 388 |
| Accrued liabilities |  | 468 |  | 490 |  | 458 |
| Income taxes payable |  | 42 |  | 29 |  | 27 |
| Total current liabilities |  | 1,170 |  | 1,134 |  | 1,725 |
| Long-term debt |  | 2,170 |  | 2,170 |  | 2,169 |
| Other liabilities |  | 762 |  | 742 |  | 738 |
| Deferred income taxes |  | 118 |  | 119 |  | 135 |
| Total liabilities |  | 4,220 |  | 4,165 |  | 4,767 |
| Stockholders' equity (deficit) |  |  |  |  |  |  |
| Common stock |  | 159 |  | 159 |  | 159 |
| Additional paid-in capital |  | 673 |  | 661 |  | 631 |
| Retained earnings |  | 1,603 |  | 1,561 |  | 1,395 |
| Treasury shares |  | $(1,986)$ |  | $(1,868)$ |  | $(1,836)$ |
| Accumulated other comprehensive net losses |  | (368) |  | (367) |  | (369) |
| Stockholders' equity (deficit) |  | 81 |  | 146 |  | (20) |
| Total liabilities and stockholders' equity (deficit) | \$ | 4,301 | \$ | 4,311 | \$ | 4,747 |

