

# **Condensed Consolidated Statements of Earnings (Unaudited)**

Dollars in millions, except per share amounts

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>12/31/2013</b>	<b>12/31/2012</b>	<b>12/31/2013</b>	<b>12/31/2012</b>
Net sales	\$ 1,330	\$ 1,325	\$ 2,694	\$ 2,663
Cost of products sold	773	762	1,552	1,526
Gross profit	557	563	1,142	1,137
Selling and administrative expenses	200	204	398	399
Advertising costs	123	116	243	238
Research and development costs	31	31	62	61
Interest expense	26	33	52	66
Other income, net	(4)	(9)	(2)	(9)
Earnings from continuing operations before income taxes	181	188	389	382
Income taxes on continuing operations	65	65	136	126
Earnings from continuing operations	116	123	253	256
Losses from discontinued operations, net of tax	(1)	-	(2)	-
Net earnings	<u>\$ 115</u>	<u>\$ 123</u>	<u>\$ 251</u>	<u>\$ 256</u>
Net earnings (losses) per share				
Basic				
Continuing operations	\$ 0.90	\$ 0.94	\$ 1.95	\$ 1.96
Discontinued operations	(0.01)	-	(0.02)	-
Basic net earnings per share	<u>\$ 0.89</u>	<u>\$ 0.94</u>	<u>\$ 1.93</u>	<u>\$ 1.96</u>
Diluted				
Continuing operations	\$ 0.88	\$ 0.93	\$ 1.92	\$ 1.94
Discontinued operations	(0.01)	-	(0.02)	-
Diluted net earnings per share	<u>\$ 0.87</u>	<u>\$ 0.93</u>	<u>\$ 1.90</u>	<u>\$ 1.94</u>
Weighted average shares outstanding (in thousands)				
Basic	129,836	130,991	129,955	130,630
Diluted	132,278	132,444	132,276	132,120

**Reportable Segment Information**  
**(Unaudited)**  
Dollars in millions

<b><u>Second Quarter</u></b>	Net Sales			Earnings (Losses) from Continuing Operations Before Income Taxes		
	Three Months Ended			Three Months Ended		
	12/31/13	12/31/12	% Change <sup>(1)</sup>	12/31/13	12/31/12	% Change <sup>(1)</sup>
Cleaning Segment	\$ 432	\$ 425	2%	\$ 101	\$ 100	1%
Household Segment	352	357	-1%	41	56	-27%
Lifestyle Segment	237	237	0%	69	70	-1%
International Segment	309	306	1%	30	25	20%
Corporate	-	-	-	(60)	(63)	-5%
Total Company	<u>\$ 1,330</u>	<u>\$ 1,325</u>	<u>0%</u>	<u>\$ 181</u>	<u>\$ 188</u>	<u>-4%</u>

<b><u>Year-to-Date</u></b>	Net Sales			Earnings (Losses) from Continuing Operations Before Income Taxes		
	Six Months Ended			Six Months Ended		
	12/31/13	12/31/12	% Change <sup>(1)</sup>	12/31/13	12/31/12	% Change <sup>(1)</sup>
Cleaning Segment	\$ 911	\$ 897	2%	\$ 232	\$ 220	5%
Household Segment	724	712	2%	93	106	-12%
Lifestyle Segment	455	445	2%	122	126	-3%
International Segment	604	609	-1%	58	53	9%
Corporate	-	-	-	(116)	(123)	-6%
Total Company	<u>\$ 2,694</u>	<u>\$ 2,663</u>	<u>1%</u>	<u>\$ 389</u>	<u>\$ 382</u>	<u>2%</u>

<sup>(1)</sup> Percentages based on rounded numbers.

**Condensed Consolidated Balance Sheets**

Dollars in millions

	<u>12/31/2013</u> <u>(Unaudited)</u>	<u>6/30/2013</u>	<u>12/31/2012</u> <u>(Unaudited)</u>
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents	\$ 341	\$ 299	\$ 445
Receivables, net	499	580	511
Inventories, net	466	394	444
Other current assets	194	147	152
Total current assets	<u>1,500</u>	<u>1,420</u>	<u>1,552</u>
Property, plant and equipment, net	992	1,021	1,051
Goodwill	1,100	1,105	1,119
Trademarks, net	552	553	556
Other intangible assets, net	67	74	79
Other assets	177	138	145
Total assets	<u>\$ 4,388</u>	<u>\$ 4,311</u>	<u>\$ 4,502</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
Current liabilities			
Notes and loans payable	\$ 342	\$ 202	\$ 5
Current maturities of long-term debt	-	-	500
Accounts payable	359	413	365
Accrued liabilities	480	490	493
Income taxes payable	-	29	10
Total current liabilities	<u>1,181</u>	<u>1,134</u>	<u>1,373</u>
Long-term debt	2,170	2,170	2,169
Other liabilities	765	742	788
Deferred income taxes	116	119	116
Total liabilities	<u>4,232</u>	<u>4,165</u>	<u>4,446</u>
Stockholders' equity			
Common stock	159	159	159
Additional paid-in capital	693	661	644
Retained earnings	1,623	1,561	1,430
Treasury shares	(1,932)	(1,868)	(1,801)
Accumulated other comprehensive net losses	(387)	(367)	(376)
Stockholders' equity	<u>156</u>	<u>146</u>	<u>56</u>
Total liabilities and stockholders' equity	<u>\$ 4,388</u>	<u>\$ 4,311</u>	<u>\$ 4,502</u>