



NEWS RELEASE

# Weave Announces Strategic CareCredit Integration Partnership with Patient Financing Leader Synchrony®

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*Integration will provide healthcare practices and patients with real-time financing insights that drive earlier treatment opt-in*

LEHI, Utah--(BUSINESS WIRE)-- [Weave](#) (NYSE: WEAV), a leading all-in-one customer experience and payments software platform for small and medium-sized healthcare businesses, today announced a partnership with Synchrony (NYSE: SYF), a leading consumer financial services company, to integrate the company's leading patient financing solution, CareCredit. This integration streamlines practice operations and helps patients to confidently opt in to treatments sooner with both clearer and easier access to financing.

Procedures often present a financial barrier for patients when insurance coverage falls short. By surfacing a patient's CareCredit status directly within Weave, front office staff can begin a more informed financial conversation before the patient even walks through the door. Improved transparency mitigates the sticker shock that often leads to deferred care.

"By embedding CareCredit's financing intelligence directly into Weave's messaging and payment workflows, we are removing the friction that often prevents patients from moving forward with treatments," said Scott Chandler, VP of Strategic Partnerships at Weave. "This integration reduces the administrative burden for the practice while providing patients with the clarity and flexibility they need to manage their healthcare costs. We are thrilled to partner with an industry leader like CareCredit to bring this level of insight to our thousands of joint customers."

"This integration goes beyond simple payment processing; it creates a more transparent and efficient ecosystem for everyone involved," said Greg Pierce, SVP Network Solutions at Synchrony (CareCredit). "By combining Weave's highly effective communication tools with CareCredit financing, we can reach patients earlier in their experience and offer them seamless, flexible financing for the care they seek."

## **Key benefits of the integration include:**

- **Improved Operational Efficiency:** Staff can view a patient's CareCredit status and available



funds directly within the Weave platform, eliminating the need to jump between multiple systems.

- **Increased Financing Volume:** 43% of customers using Weave's payment product, along with other payment services, indicated they would be willing to exclusively use Weave's payment services with the addition of CareCredit.
- **Modernized Patient Experience:** Practices can initiate CareCredit payments in-office or via a text-to-pay link. Customers can also apply for credit directly within Weave—meeting the modern patient's preference for mobile-first interactions.

To learn more about Weave Payments, visit [getweave.com/weave-payments/](https://getweave.com/weave-payments/)

## About Weave

Weave is the all-in-one experience platform for small- and medium-sized healthcare businesses. From the first phone call to the final invoice and every touchpoint in between, Weave connects the entire customer journey. Weave's software solutions transform how local healthcare providers attract, communicate with, and engage patients to grow their practice. In the past year, Weave has been named a G2 leader in Patient Relationship Management, Patient Engagement, Optometry, and Dental Practice Management software. To learn more, visit [getweave.com/newsroom](https://getweave.com/newsroom).

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Source: Weave