

Berkley

Investor Primer
Year-End 2024

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FORWARD-LOOKING INFORMATION

This is a “Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995. Any forward-looking statements contained herein, including statements related to our outlook for the industry and for our performance for the year 2025 and beyond, are based upon the Company’s historical performance and on current plans, estimates and expectations.

The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. They are subject to various risks and uncertainties, including but not limited to: the cyclical nature of the property casualty industry; the impact of significant competition, including new entrants to the industry; the long-tail and potentially volatile nature of the insurance and reinsurance business; product demand and pricing; claims development and the process of estimating reserves; investment risks, including those of our portfolio of fixed maturity securities and investments in equity securities, including investments in financial institutions, municipal bonds, mortgage-backed securities, loans receivable, investment funds, including real estate, merger arbitrage, energy related and private equity investments; the effects of emerging claim and coverage issues; the uncertain nature of damage theories and loss amounts, including claims for cyber security-related risks; natural and man-made catastrophic losses, including as a result of terrorist activities; the ongoing effects of the COVID-19 pandemic, or other epidemics and pandemics; the impact of climate change, which may alter the frequency and increase the severity of catastrophe events; general economic and market activities, including inflation, interest rates, and volatility in the credit and capital markets; the impact of the conditions in the financial markets and the global economy, and the potential effect of legislative, regulatory, accounting or other initiatives taken in response to such conditions, on our results and financial condition; foreign currency and political risks relating to our international operations; our ability to attract and retain key personnel and qualified employees; continued availability of capital and financing; the success of our new ventures or acquisitions and the availability of other opportunities; the availability of reinsurance; our retention under the Terrorism Risk Insurance Program Reauthorization Act of 2019; the ability or willingness of our reinsurers to pay reinsurance recoverables owed to us; other legislative and regulatory developments, including those related to business practices in the insurance industry; credit risk related to our policyholders, independent agents and brokers; changes in the ratings assigned to us or our insurance company subsidiaries by rating agencies; the availability of dividends from our insurance company subsidiaries; cyber security breaches of our information technology systems and the information technology systems of our vendors and other third parties, or related processes and systems; the effectiveness of our controls to ensure compliance with guidelines, policies and legal and regulatory standards; and other risks detailed from time to time in the Company’s filings with the Securities and Exchange Commission.

These risks and uncertainties could cause our actual results for the year 2025 and beyond to differ materially from those expressed in any forward-looking statement we make. Any projections of growth in our revenues would not necessarily result in commensurate levels of earnings. Forward-looking statements speak only as of the date on which they are made, and the Company undertakes no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

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UNIQUE COMPETITIVE ADVANTAGES DRIVE SUSTAINABLE GROWTH AND PROFITABILITY

COMPETITIVE ADVANTAGES



Knowledge and Expertise

- Industry
- Product
- Geography



Decentralization

- Close to Customer
- Specialized Expertise
- Speed in Responding to Changing Market Conditions



Focus on Long Term Risk-Adjusted Return

- Cycle Management
- Exposure and Volatility Management
- Total Investment Return

Superior Long-Term Risk-Adjusted Return on Equity and Shareholder Value Creation

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STRATEGY FOR OPTIMIZING RISK-ADJUSTED RETURN AND LONG-TERM SHAREHOLDER VALUE CREATION

Long-term ROE target = 15%

OPERATE WHERE KNOWLEDGE IS A COMPETITIVE ADVANTAGE

- ❑ Primarily commercial lines including excess and surplus lines, admitted lines and specialty personal lines
- ❑ Niche player with specialized market knowledge and presence
- ❑ Emphasize industries and economies with strong margins
- ❑ Expand selectively in attractive global markets

AVOID UNREWARDED VOLATILITY

- ❑ Focus on products with low individual policy limits
- ❑ Issue policies with defined aggregate limits
- ❑ Seek to avoid unfavorable (unpredictable) political or legal environments

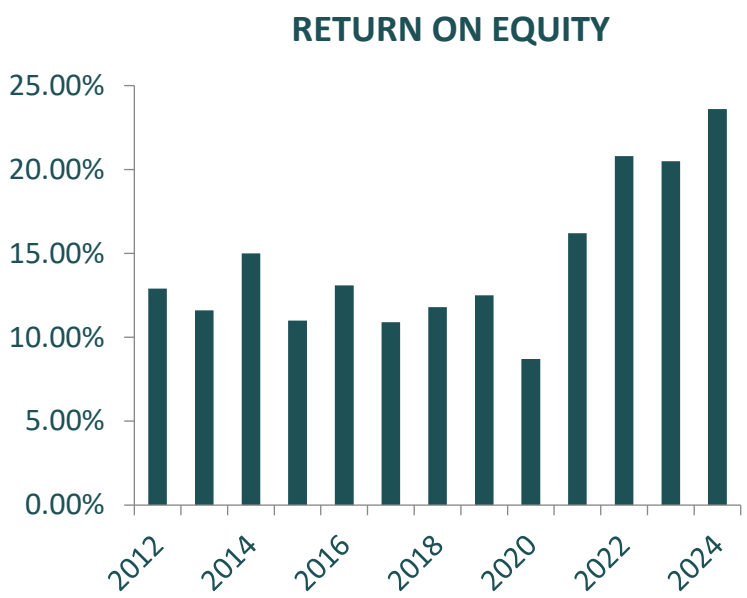
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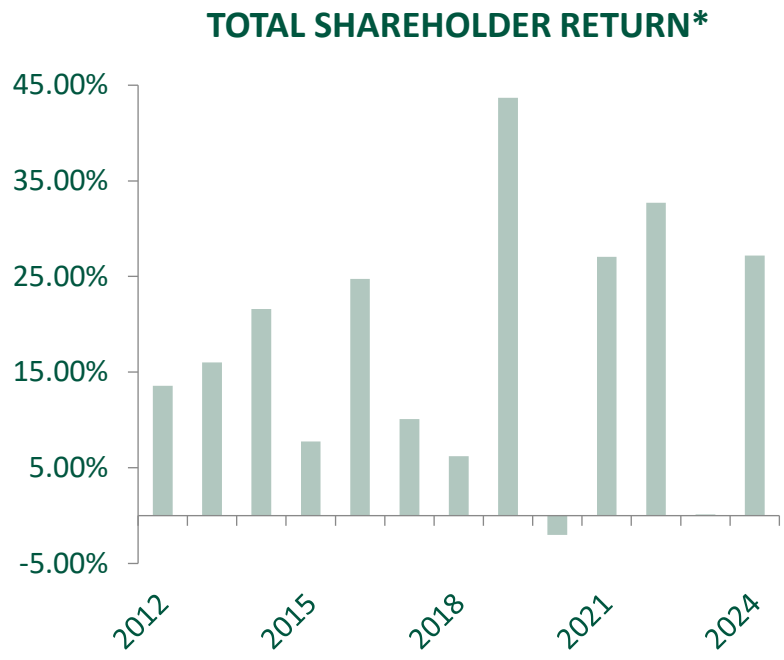
UNIQUE ADVANTAGES AS DECENTRALIZED SPECIALIST UNDERWRITER

- ❑ Decentralized structure allows us to react quickly to changing market conditions
- ❑ Specialized knowledge is competitive advantage for independently-managed niche businesses
- ❑ Business profile and a constant concern for unforeseen risks limit earnings volatility
- ❑ Conservatively managed balance sheet limits volatility in shareholders' equity
- ❑ Meaningful employee ownership promotes long-term perspective
- ❑ Strategic cycle management and critical capital management enable well-timed growth
- ❑ Success in development of new businesses offers optimal value creation, notwithstanding cycles

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TOP TIER RETURN TO SHAREHOLDERS

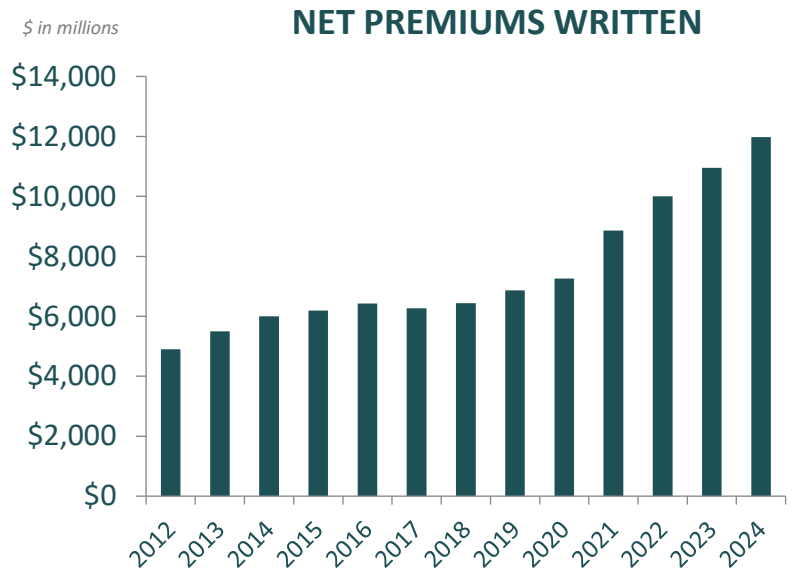


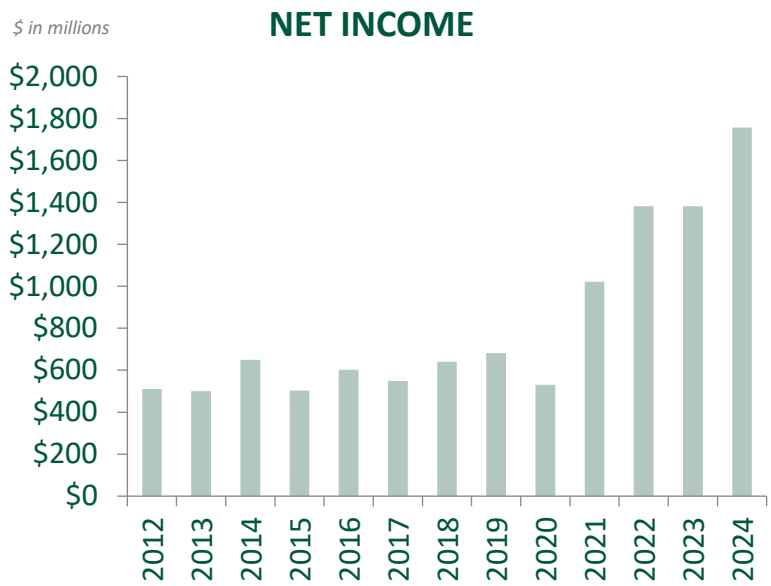


*Annual growth in stock price plus dividends

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W. R. BERKLEY CORPORATION OVERVIEW

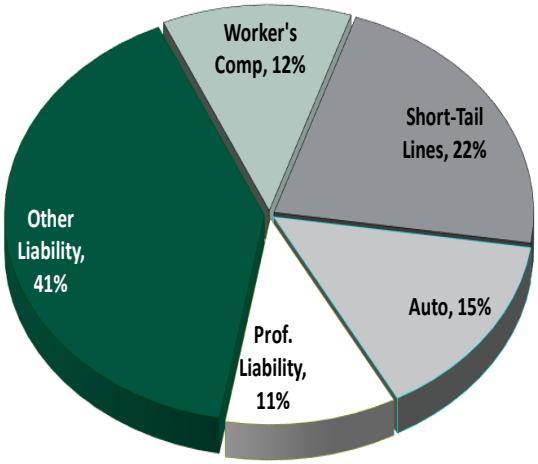




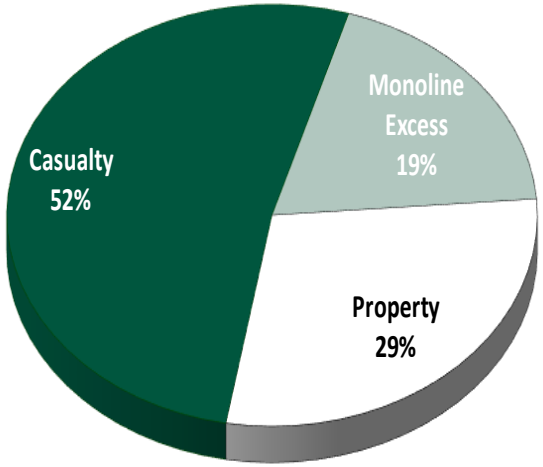
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REPORTING IN TWO SEGMENTS OF THE GLOBAL NON-LIFE MARKET

2024 INSURANCE NET PREMIUMS WRITTEN
$10.5 BILLION



2024 REINSURANCE & MONOLINE EXCESS NET PREMIUMS WRITTEN
$1.4 BILLION



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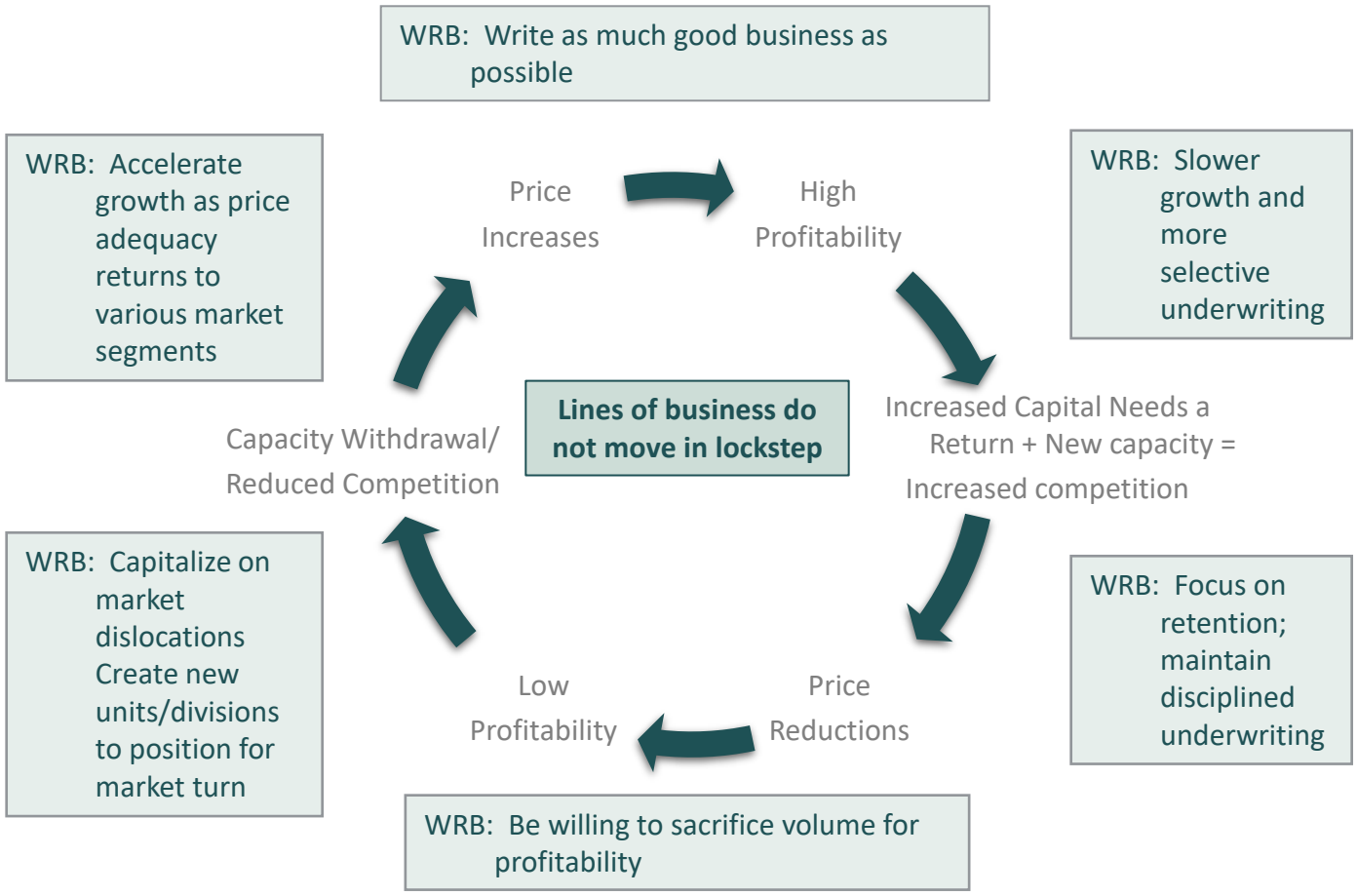
OPERATING THROUGH 58 INDEPENDENTLY MANAGED UNITS

Berkley is comprised of individual operating units that serve distinct markets requiring specialized knowledge of a particular territory, market segment, product or type of business

E&S *Focused on customers with complex and diverse risks*	**REGIONAL** *Variety of products distributed to regionally differentiated customers*	**PRODUCT SPECIALTY** *Specialized products for specific lines of insurance*		**INDUSTRY SPECIALTY** *Offers coverages tailored to industries with unique exposures*		**REINSURANCE** *A full range of products available globally*	**INTERNATIONAL** *Focused range of products with local expertise in select non-US markets*
Admiral Insurance	Acadia	Berkley A&H	Gemini Transportation	Berkley Agribusiness	Berkley Life Sciences	Berkley Re America	Berkley Canada
Berkley Aspire	Berkley Mid-Atlantic	Berkley Cyber Risk Solutions	Key Risk	Berkley Alliance	Berkley Luxury Group	Berkley Re Asia Pacific	Berkley Insurance Asia
Berkley Custom	Berkley North Pacific	Berkley Enterprise Risk Solutions	Midwest Employers	Berkley Asset Protection	Berkley Offshore	Berkley Re Solutions	Berkley Insurance Australia
Berkley Specialty Excess	Berkley Southeast	Berkley Fire & Marine	Preferred Employers	Berkley Construction Professional	Berkley Oil & Gas	Berkley Re UK	Berkley International Latinoamerica
Nautilus	Continental Western	Berkley Management Protection		Berkley Construction Solutions	Berkley One		W. R. Berkley Europe
Vela	Berkley Southwest	BerkleyNet		Berkley Entertainment & Sports	Berkley Program Specialists		W/R/B Underwriting
Verus		Berkley Pro		Berkley Environmental	Berkley Public Entity		
		Berkley Product Protection		Berkley Financial Specialists	Berkley Risk		
		Berkley Select		Berkley Healthcare	Berkley Technology		
		Berkley Small Business Solutions		Berkley Human Services	Carolina Casualty		
		Berkley Surety		Berkley Industrial Comp			

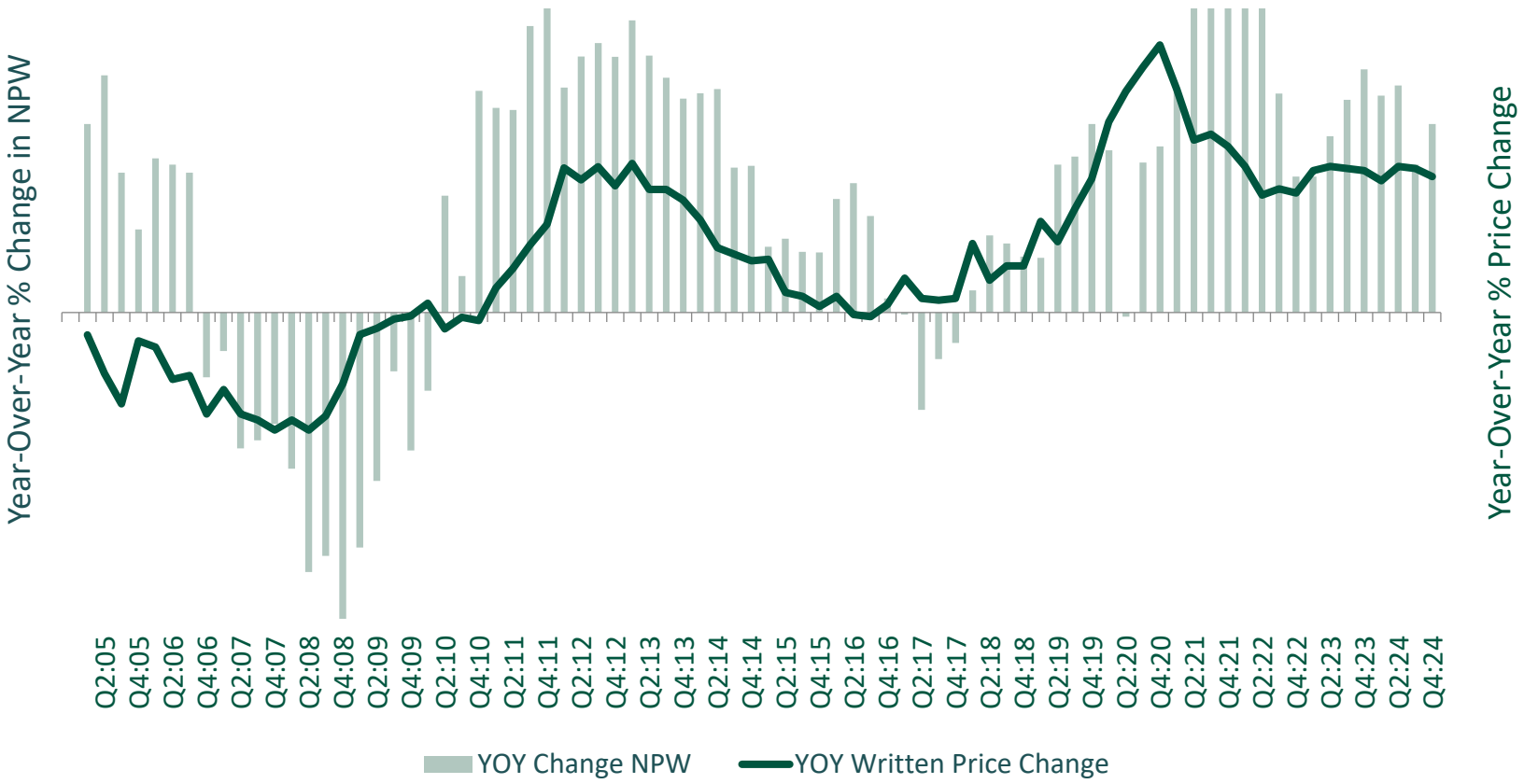
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MANAGING THE INSURANCE CYCLE FOR LONG-TERM SUCCESS



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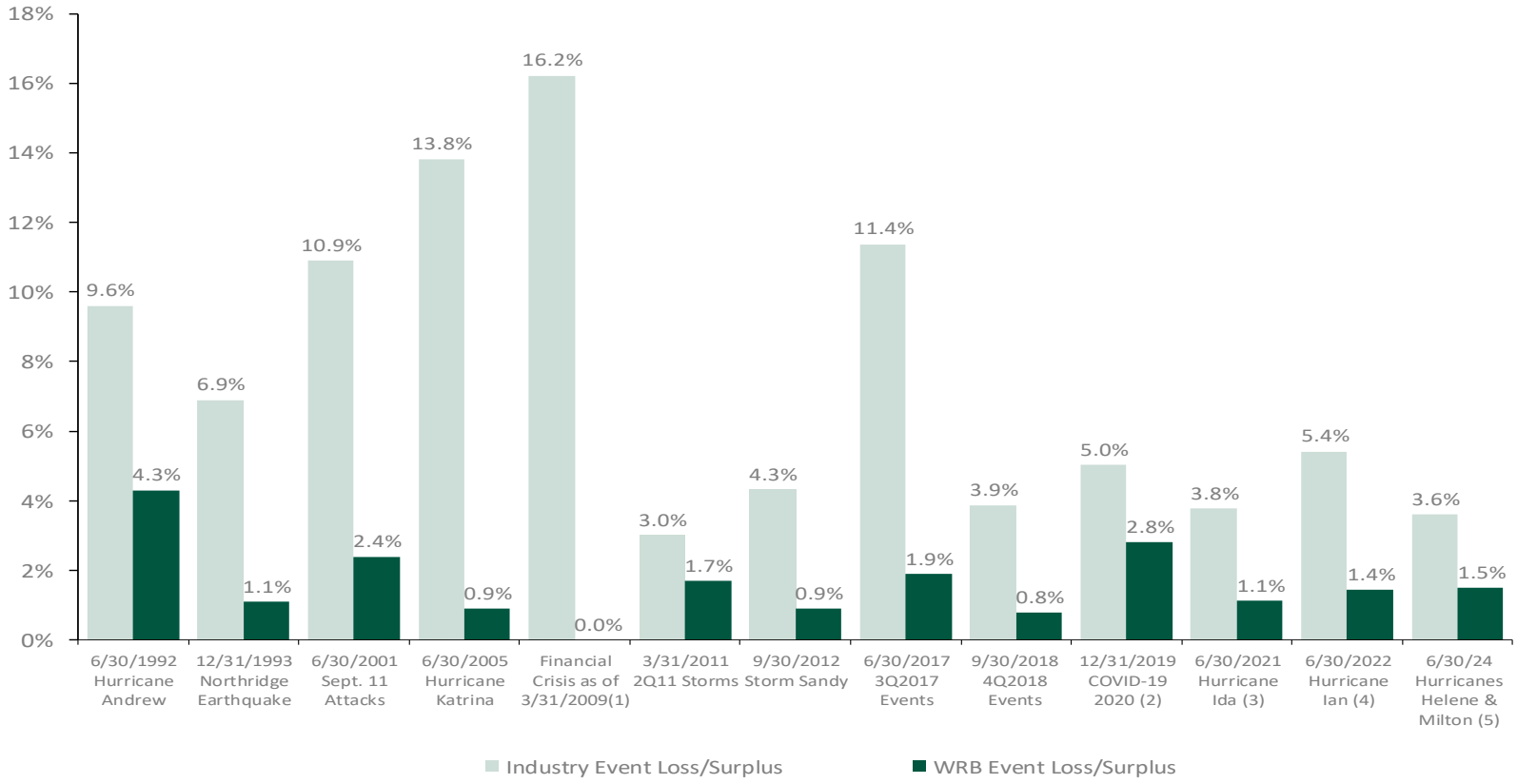
MANAGING THE INSURANCE CYCLE IS CRITICAL TO LONG-TERM SUCCESS



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SIGNIFICANTLY LESS VOLATILITY FROM CATASTROPHES

RATIO OF EVENT LOSS TO SURPLUS FOR LARGEST EVENTS SINCE 1992*



** Ratio is for end-of-quarter surplus immediately prior to event.*

(1) Change in surplus from 12/31/2007 peak to date of maximum capital erosion at 3/31/09. Reflects losses offset by earnings.

(2) Howden estimate > $44B

(3) Swiss Re industry estimate $30-32B. WRB includes all 3Q21 catastrophe losses.

(4) Aon industry estimate $50-55B. WRB includes all 3Q22 catastrophe losses.

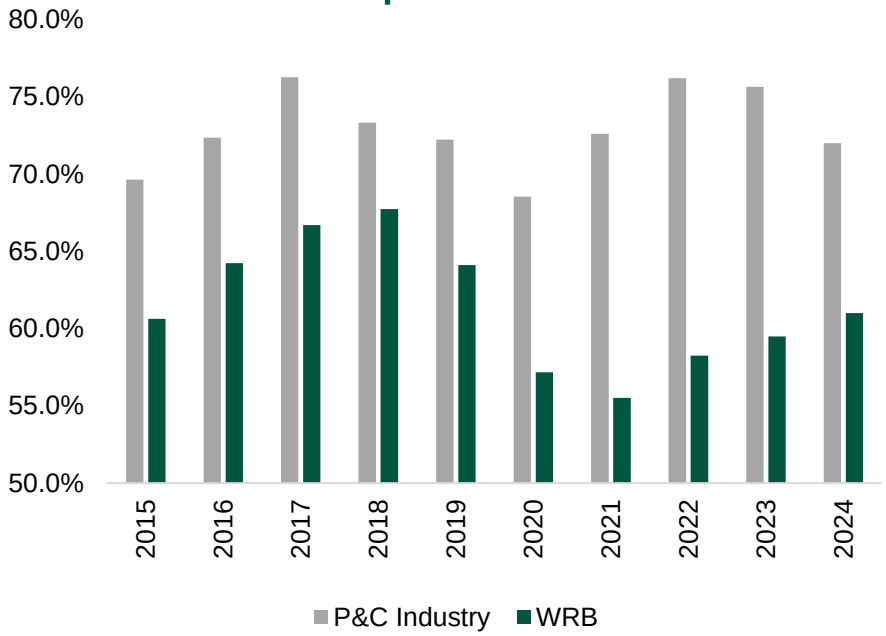
(5) Gallagher Re 2025 Natural Catastrophe Report

Sources: PCS; Insurance Information Institute; A.M. Best; WRB

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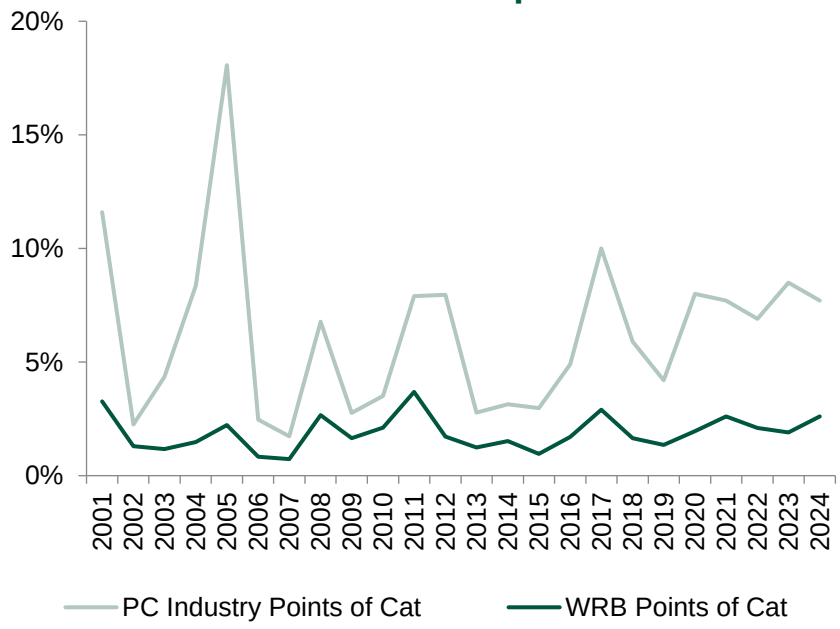
LACK OF VOLATILITY DEMONSTRATEDIN OUR RESULTS

Accident year loss ratios consistently outperform . . .



Source: S&P Global Insights

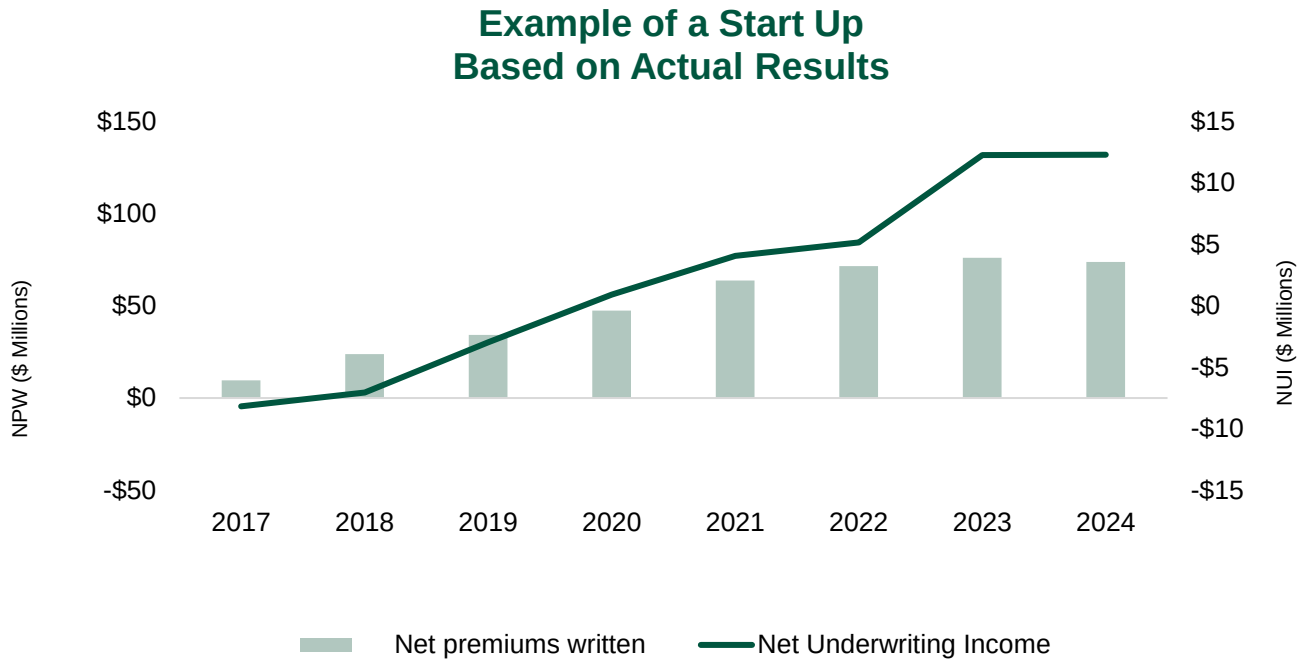
. . . With predictably less impact from catastrophes



**Does not include losses associated with COVID-19*
Sources: A.M. Best; WRB

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INVESTING FOR THE FUTURE – START UPS



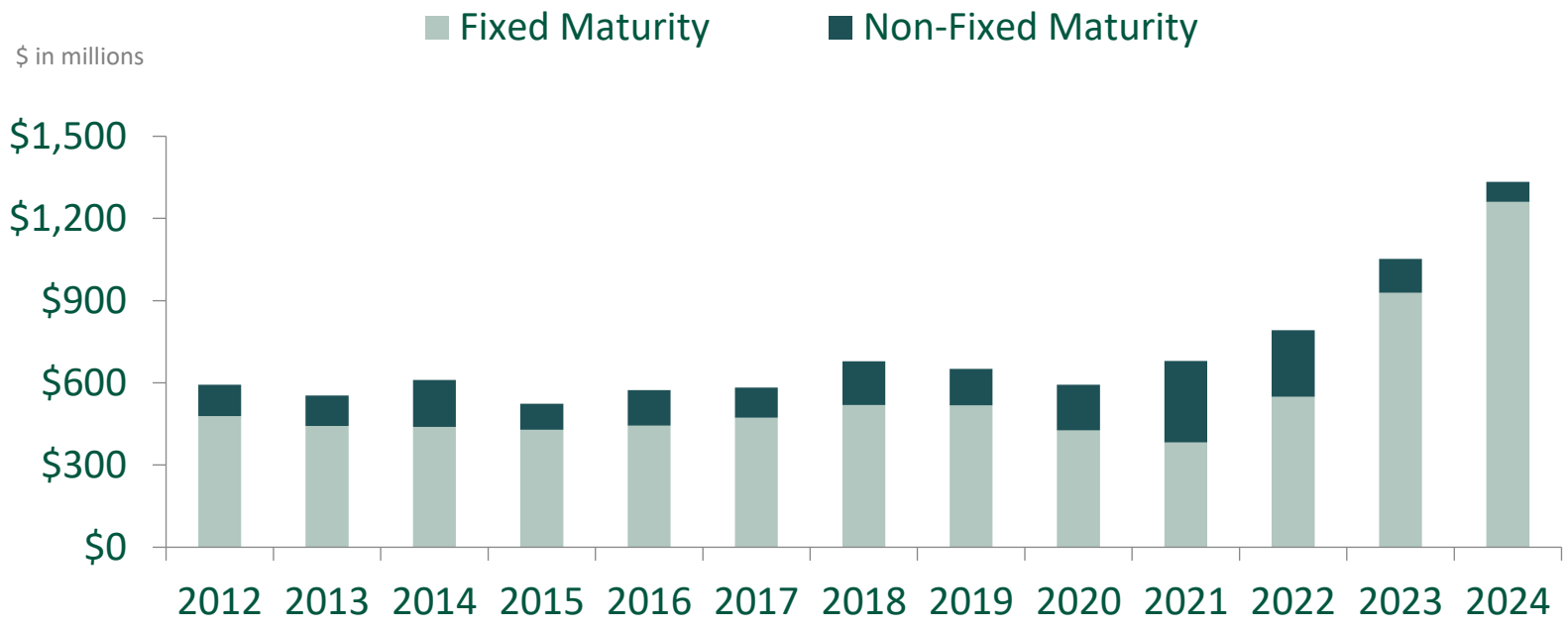
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ASSET ALLOCATION AT DECEMBER 31, 2024

Investment Portfolio	12/31/2023		12/31/2024		
(Amounts in thousands)					
	Carrying Value	% of Total	Carrying Value	% of Total	Δ % of Total
Fixed maturity securities:					
United States government and government agencies	$ 1,716,731	6.4%	2,235,341	7.5%	1.1%
State and municipal	2,684,926	10.0%	2,336,764	7.8%	-2.2%
Asset-backed securities	4,187,040	15.50%	3,885,012	13.0%	-2.5%
Mortgage-backed securities	2,269,323	8.4%	3,767,782	12.6%	4.2%
Corporate	7,654,059	28.4%	8,417,641	28.3%	-0.1%
Foreign government	1,666,229	6.2%	1,755,325	5.9%	-0.3%
Total fixed maturity securities	20,178,308	74.8%	22,397,865	75.1%	0.3%
Cash and cash equivalents	1,694,199	6.3%	1,891,232	6.4%	0.1%
Total fixed maturity securities and Cash	21,872,507	81.1%	24,525,859	81.5%	0.4%
"Alternative" investments:					
Equity securities available for sale					
Common stocks	838,054	3.1%	760,167	2.6%	-0.5%
Preferred stocks	252,293	0.9%	443,621	1.5%	0.6%
Total equity securities	1,090,347	4.0%	1,203,788	4.1%	0.1%
Investment funds	1,621,655	6.0%	1,468,246	4.9%	-1.1%
Real estate	1,249,874	4.6%	1,291,455	4.3%	-0.3%
Arbitrage trading account	938,049	3.5%	1,122,599	3.8%	0.3%
Loans receivable	201,271	0.7%	405,453	1.4%	0.7%
Total "alternative" investments	5,101,196	18.9%	5,491,541	18.5%	-0.4%
Net invested assets	$ 26,973,703	100.0%	$ 29,780,638	100.0%	

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INVESTMENT INCOME



	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Average Annualized Yield on Fixed Maturity	3.7%	3.5%	3.4%	3.2%	3.2%	3.4%	3.6%	3.4%	2.7%	2.2%	2.9%	4.4%	5.3%
Total Average Annualized yield	4.1%	3.7%	3.9%	3.3%	3.4%	3.3%	3.7%	3.4%	3.0%	3.1%	3.2%	4.0%	4.6%

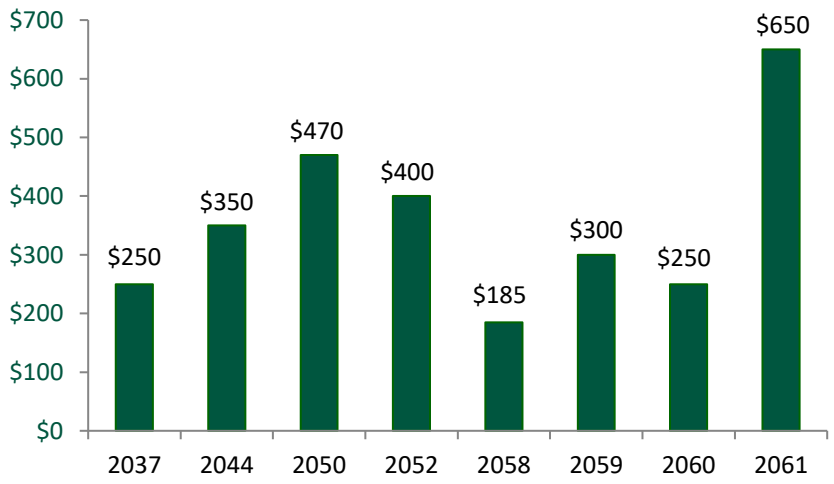
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CAPITAL STRUCTURE & DEBT MATURITY PROFILE

($ millions)	December 31, 2024	December 31, 2023
Senior notes and other debt	$ 1,831	$ 1,828
Subordinated debentures	1,010	1,009
Total debt	2,841	2,837
Common equity	8,395	7,455
Total capitalization	$ 11,235	$ 10,292
Debt-to-capital ratio	25.3%	27.6%

Debt Maturities

($ in millions)



Capital Profile

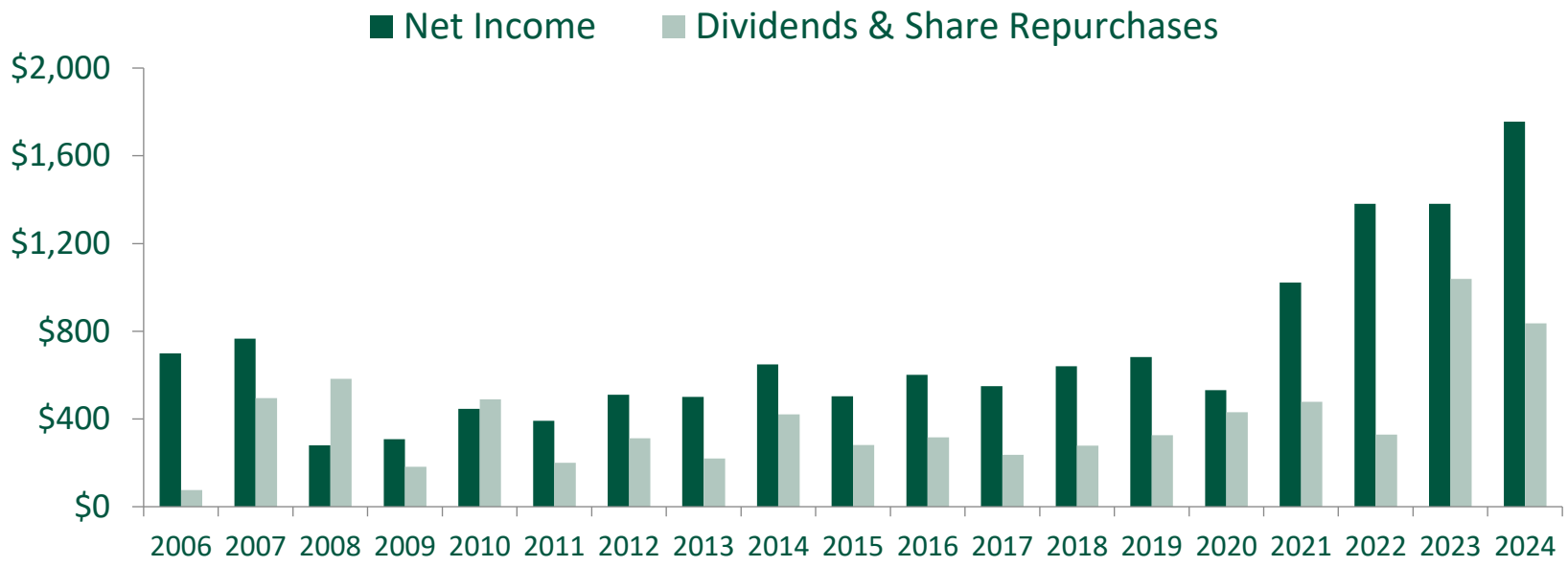
- Actively manage capital
- Hybrids add permanence to capital structure
- Well-balanced debt maturity profile
- Record operating cash flow of more than $2.9B

Future Call Options

- Subordinated debt in 2023 ($185M @5.700%)
- Subordinated debt in 2024 ($300M @5.100%)
- Subordinated debt in 2025 ($250M @4.250%)
- Subordinated debt in 2026 ($300M @4.125%)

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EXCESS CAPITAL RETURNED TO SHAREHOLDERS



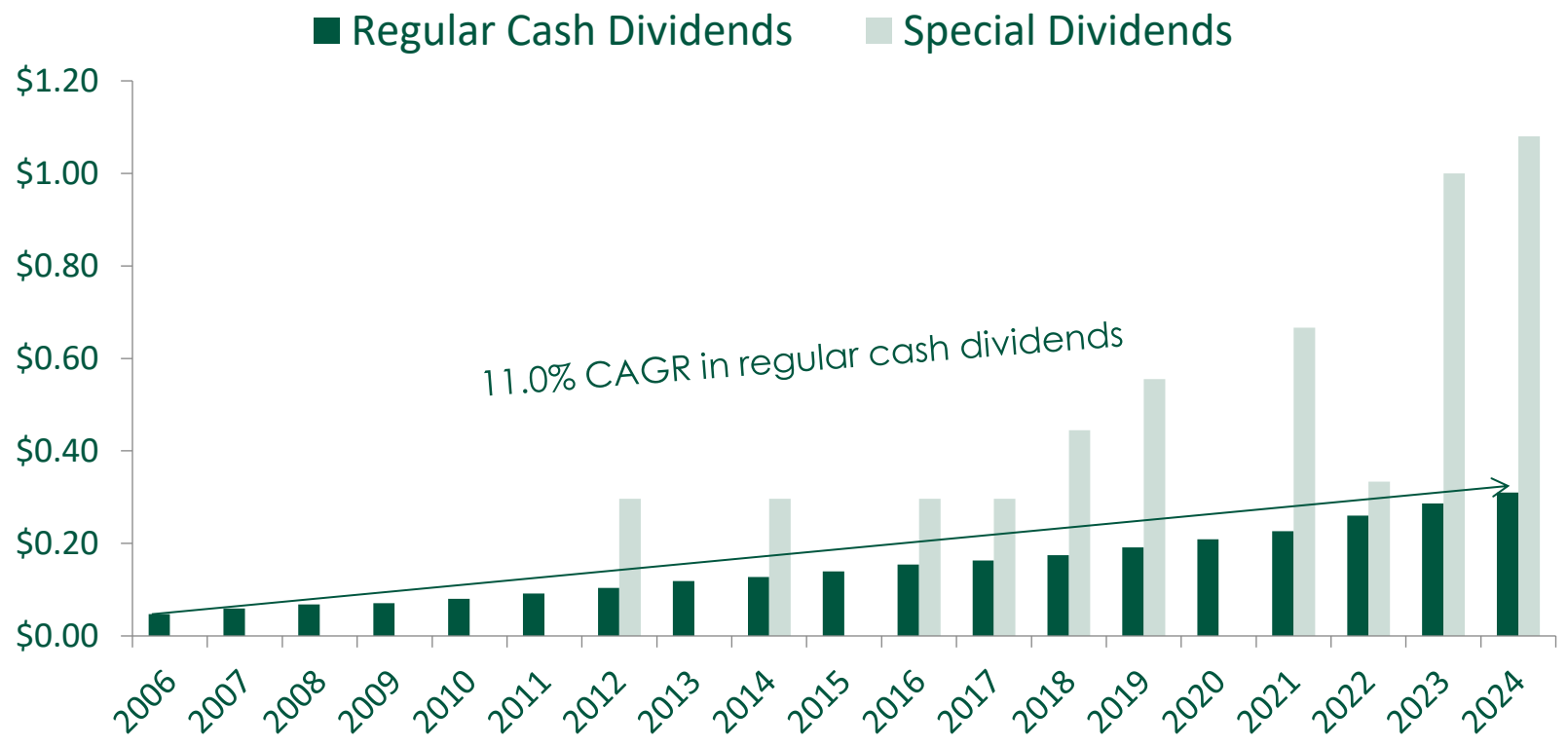
10.7%	64.5%	208.6%	59.3%	109.5%	51.2%	61.0%	43.8%	64.8%	55.9%	52.6%	43.0%	43.5%	47.8%	81.1%	46.8%	23.8%	75.2%	47.6%

Dividends and shares repurchased as a percent of net income

SINCE 1/1/2006, WRB HAS RETURNED $7.5 BILLION (55% OF NET INCOME) TO SHAREHOLDERS THROUGH DIVIDENDS AND SHARE REPURCHASES OR 186% OF 12/31/2005 MARKET CAPITALIZATION

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GROWTH IN DIVIDENDS PER SHARE

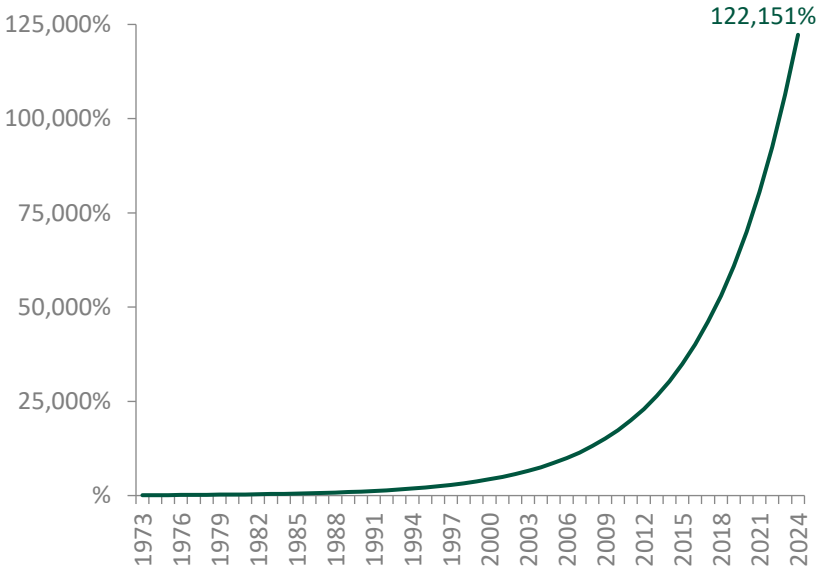


WRB HAS PAID CASH DIVIDENDS WITHOUT INTERRUPTION SINCE 1976

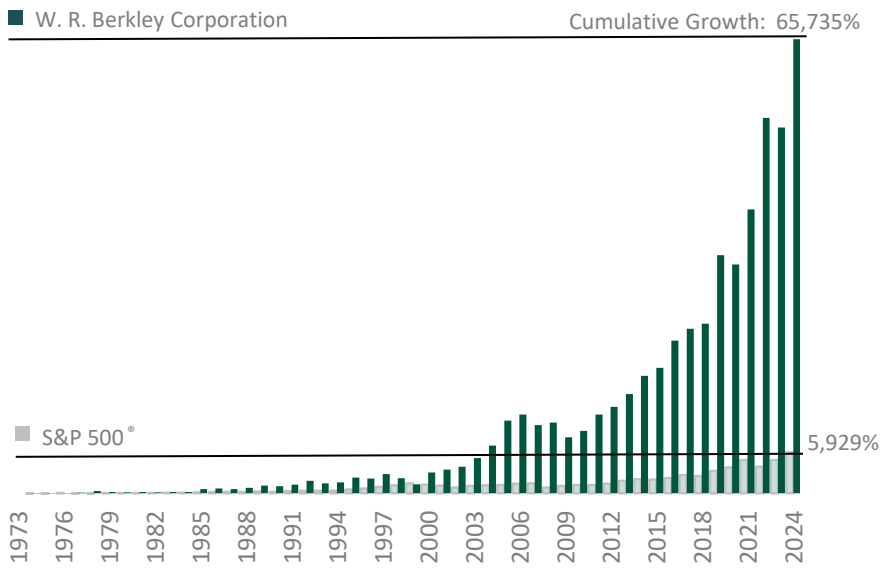
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LONG-TERM VALUE CREATION

OVERALL GAIN IN BOOK VALUE PER SHARE WITH DIVIDENDS COMPOUNDED
W. R. Berkley Corporation vs. S&P 500®



RELATIVE STOCK PRICE PERFORMANCE
W. R. Berkley Corporation vs. S&P 500®



Note: W. R. Berkley Corporation's book value per share has been adjusted for stock dividends paid from 1975 to 1983. Stock dividends were 6% in each year from 1975 to 1978, 14% in 1979, and 7% in each year from 1980 to 1983. The Company has paid cash dividends each year since 1975.

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“Always do right. This will gratify some people, and astonish the rest.”

- Mark Twain -


Karen Horvath


203-629-3040


khorvath@wrberkley.com


www.berkley.com