



NEWS RELEASE

# BlackSky Lands Multiple Gen-3 Expansion Contracts as Early Access Pilot Programs Pivot into Renewal Deals

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Customers across the Americas, Asia and Europe accelerating investments in tactically responsive commercial space-based intelligence capabilities

HERNDON, Va.--(BUSINESS WIRE)-- BlackSky Technology Inc. (NYSE: **BKSY**) has signed multiple Gen-3 expansion contracts as early access pilot programs pivot into renewal deals. Accelerated investments in BlackSky's tactically responsive commercial space-based intelligence capabilities across Americas, Asia and Europe align to the company's land-and-expand strategy and follow global trends in defense spending.

"BlackSky's reliable high-cadence, low-latency Gen-3 monitoring services continue to gain global traction, accelerating our most demanding customers' ability to attain rapid insight during time-critical operations," said Brian O'Toole, BlackSky CEO. "These deals represent strong retention among BlackSky's stable and growing international customer base as rapid time-dominant nature of geopolitical tensions continues to favor our AI-forward space technology solutions."

BlackSky is meeting demand for commercial tactical intelligence, surveillance, and reconnaissance (ISR) services that countries can integrate directly into their own secure workflows. Gen-3 is providing agile, AI-enabled space services that can autonomously detect and classify tactical targets like vessels and aircraft in real time and maintain dynamic pattern-of-life monitoring over strategic borders and maritime zones without relying on the limited availability of other nations' assets.

"We are observing intensifying need for guaranteed time-sensitive imagery and analytics data as a primary driver of international defense spending as customers shift toward a real-time decision advantage in their national security doctrines," said O'Toole.

Assured services provide the customer with guaranteed access and priority tasking capacity over their national and regional areas of interest. Gen-3's enhanced image clarity expands AI-enabled detection, identification and classification for a wide array of vehicles, aircraft, vessels and other objects of tactical relevance.

BlackSky is leveraging its full technology stack of vertically integrated satellite manufacturing, software and AI solutions to meet global customer demand for guaranteed access to data, when and where customers need it, offering On-Demand and Assured subscription access to our proprietary constellation or through full nationally sovereign systems. BlackSky's vertically integrated approach enables the company to quickly develop, produce and deploy reliable space-based intelligence solutions at disruptive speed, scale and economics.

## About BlackSky

BlackSky is a real-time, space-based intelligence company that delivers on-demand, high frequency imagery, analytics, and high-frequency monitoring of the most critical and strategic locations, economic assets, and events in the world. BlackSky owns and operates one of the industry's most advanced, purpose-built commercial, real-time intelligence systems that combines the power of the BlackSky Spectra® tasking and analytics software platform and our proprietary low earth orbit satellite constellation.

With BlackSky, customers can see, understand and anticipate changes for a decisive strategic advantage at the tactical edge, and act not just fast, but first. BlackSky is trusted by some of the most demanding U.S. and international government agencies, commercial businesses, and organizations around the world. BlackSky is headquartered in Herndon, VA, and is publicly traded on the New York Stock Exchange as BKSY. To learn more, visit [www.blacksky.com](http://www.blacksky.com) and follow us on X.

## Forward-Looking Statements

Certain statements in this press release may contain forward-looking statements within the meaning of the federal securities laws with respect to BlackSky. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Forward-looking statements are predictions, projections, and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this document. If any of these risks

materialize or underlying assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. In addition, forward-looking statements reflect our expectations, plans, or forecasts of future events and views as of the date of this communication. We anticipate that subsequent events and developments will cause their assessments to change. Accordingly, forward-looking statements should not be relied upon as representing our views as of any subsequent date, and we do not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date they were made, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws. Additional risks and uncertainties are identified and discussed in BlackSky's disclosure materials filed from time to time with the SEC which are available at the SEC's website at <http://www.sec.gov> or on BlackSky's Investor Relations website at <https://ir.blacksky.com>.

Investor Contact

Aly Bonilla

VP, Investor Relations

[abonilla@blacksky.com](mailto:abonilla@blacksky.com)

Media Contact

Pauly Cabellon

Sr. Director, External Communications

[bksypr@blacksky.com](mailto:bksypr@blacksky.com)

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