

Barclays 40th Annual Energy-Power Conference

Lorenzo Simonelli
Chairman & CEO

September 9, 2026

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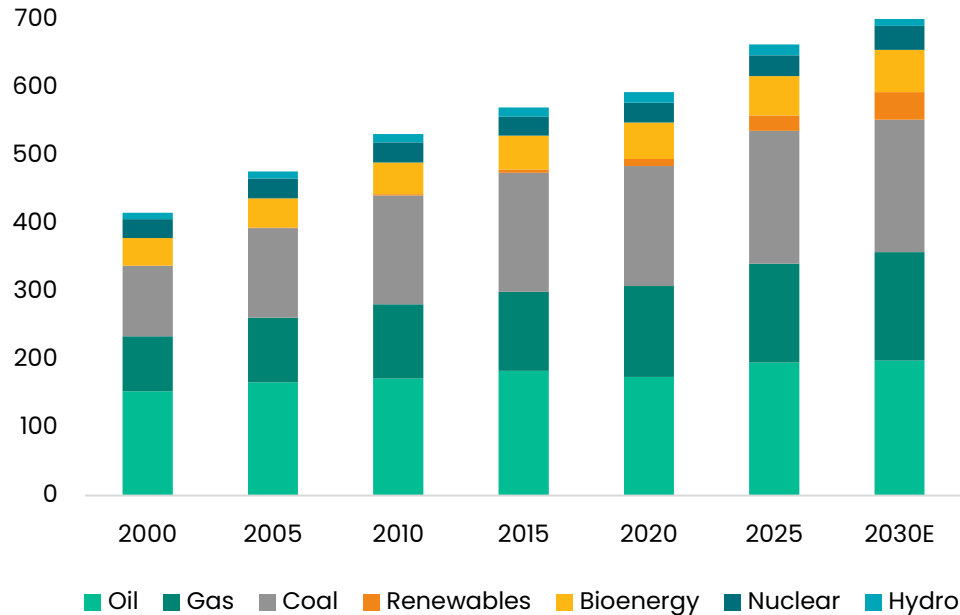
The Company presents its financial results in accordance with GAAP; however, management believes that using additional non-GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. See the Appendix of this presentation for a reconciliation of GAAP to non-GAAP financial measures.

Certain images in this presentation were generated using artificial intelligence and are included for illustrative purposes only.

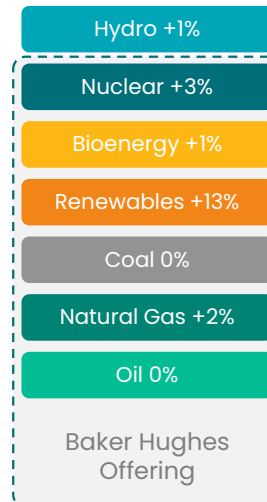
Positioned at the center of energy convergence

Enabling the energy system of today while helping build the energy system of tomorrow

Global Primary Energy Demand (EJ)¹



2025-2030 CAGR



Energy demand is growing, becoming more complex and increasingly connected to industrial markets.

Investment is broadening across traditional energy, infrastructure, power, and industrial markets.

Baker Hughes is uniquely positioned across the **full energy-industrial value chain**.

Broad portfolio provides us multiple ways to win across a **\$400B+ total addressable market²**.

Chart expands our footprint across high-growth industrial and infrastructure markets.

Secular Trends through 2030



ENERGY SECURITY



INCREASING POWER DEMAND



INDUSTRIAL GROWTH



DECARBONIZATION

1. Woodmac Energy Demand Outlook Base Case Scenario (2026).

2. Total addressable markets include all three segments.

Connecting energy, infrastructure and industrial growth

A differentiated portfolio spanning the full energy value chain



The industry's most integrated molecule-to-electron platform

1. Approximate end market splits, including as reported for Chart Industries, for fiscal year 2025 revenue.

Strength across the portfolio creates a powerful foundation

Durable growth, expanding margins and strong visibility support long-term value creation

OFSE RESILIENCE

A stronger, less cyclical franchise

>600 bps

**OFSE EBITDA margin¹
improvement since
2017**

Structural execution
progress

Resilient

**OFSE margins
despite lower 2025
revenue**

Production and
OPEX-led exposure

Increasing weighting toward
production and brownfield activity
supports greater earnings durability

IET MOMENTUM

Record margins, visibility and services growth

18.5%

**Record 2025 IET
EBITDA margin¹**

+170 bps year over
year

\$37.1B

Record IET RPO²

Supporting long-
term installed base
growth and future
services revenues

**\$45B+ Horizon 2³ order target supported by
strong demand across energy
infrastructure and industrial markets**

BAKER HUGHES ex-CHART

Clear path to 20% margins

>600 bps

**BKR⁴ Adj. EBITDA
margin⁵ increase
since 2017**

Sustained margin
improvement

20%

**BKR Adj. EBITDA
Horizon 2^{3,5}
margin target**

2028 Baker Hughes
ex-Chart target

**Proven track record of margin expansion
through disciplined execution,
productivity and portfolio discipline**

A stronger core business supports the next chapter of value creation

1. EBITDA margin is defined as EBITDA divided by revenue.

2. Remaining Performance Obligation (RPO) on June 30, 2026.

3. Horizon 2 represents 2026–2028.

4. Baker Hughes Company (BKR).

5. Adjusted EBITDA margin is a non-GAAP measure – see appendix for GAAP to non-GAAP reconciliations. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenue. Management cannot reliably predict or estimate, without unreasonable effort, the impact and timing on future operating results arising from items excluded from Adj. EBITDA. We therefore do not present an Estimate or reconciliation to the nearest GAAP financial measure.

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Enhancing portfolio quality through industrial diversification

Chart expands scale, capabilities and growth opportunities

Value Drivers



Greater Industrial Exposure: Shifts the portfolio mix towards durable industrial earnings and cash flow



Higher-Quality Earnings Mix: A more resilient business mix with greater aftermarket exposure



Expanded Technology Portfolio: Complementary capabilities across energy and industrial value chains

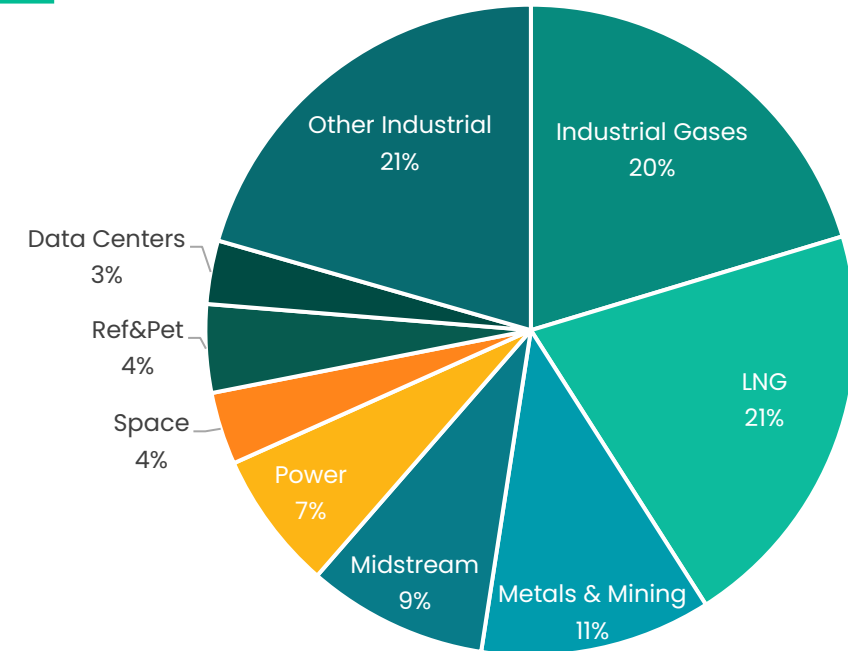


Enhanced Customer Solutions: Broader solutions offerings enhance differentiation and customer value



Increased Value Creation Potential: Enhanced earnings power through growth, synergies and execution

2025 Chart Revenue Mix¹



Chart's Technology Portfolio

Heat Exchangers (BAHX, ACHX)

Cold Boxes

Nitrogen Rejection Units

Blowers & Fans

Vaporizers

Cryo Storage Tanks

Carbon Capture

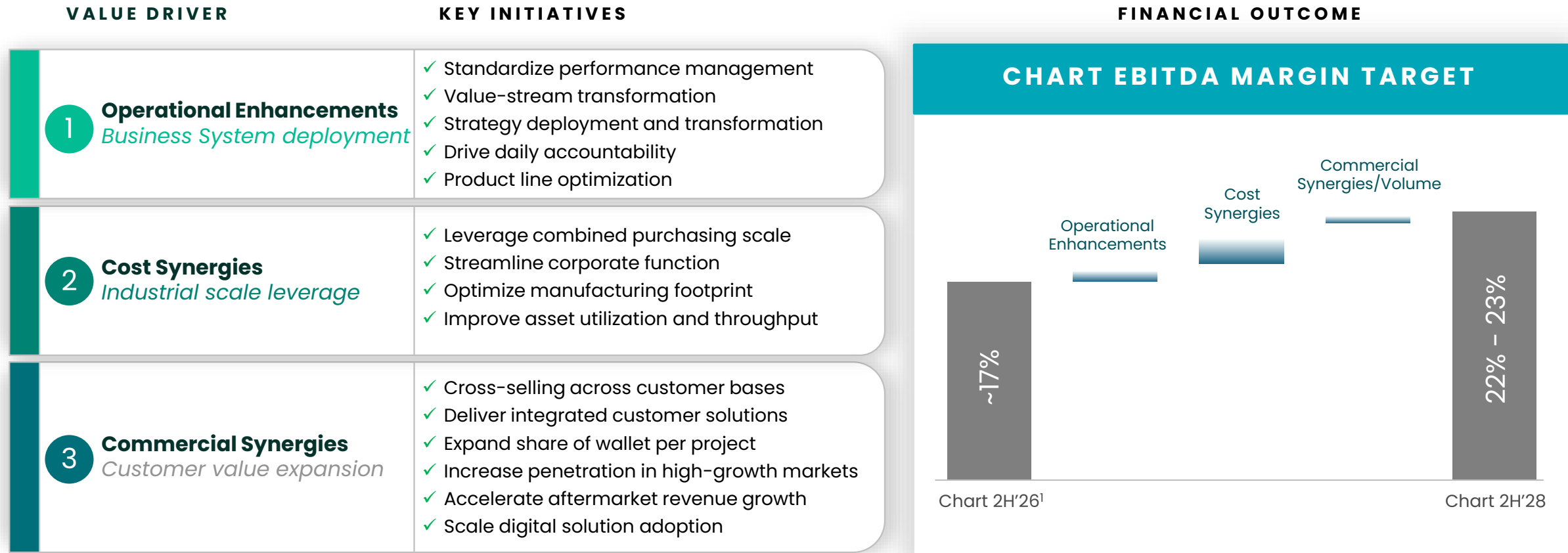
Compressors

Steam Turbines

1. As reported for fiscal-year 2025 Chart Industries revenue.

Key expected financial value drivers for Chart integration

Executing a structured integration focused on synergies, accountability, and performance



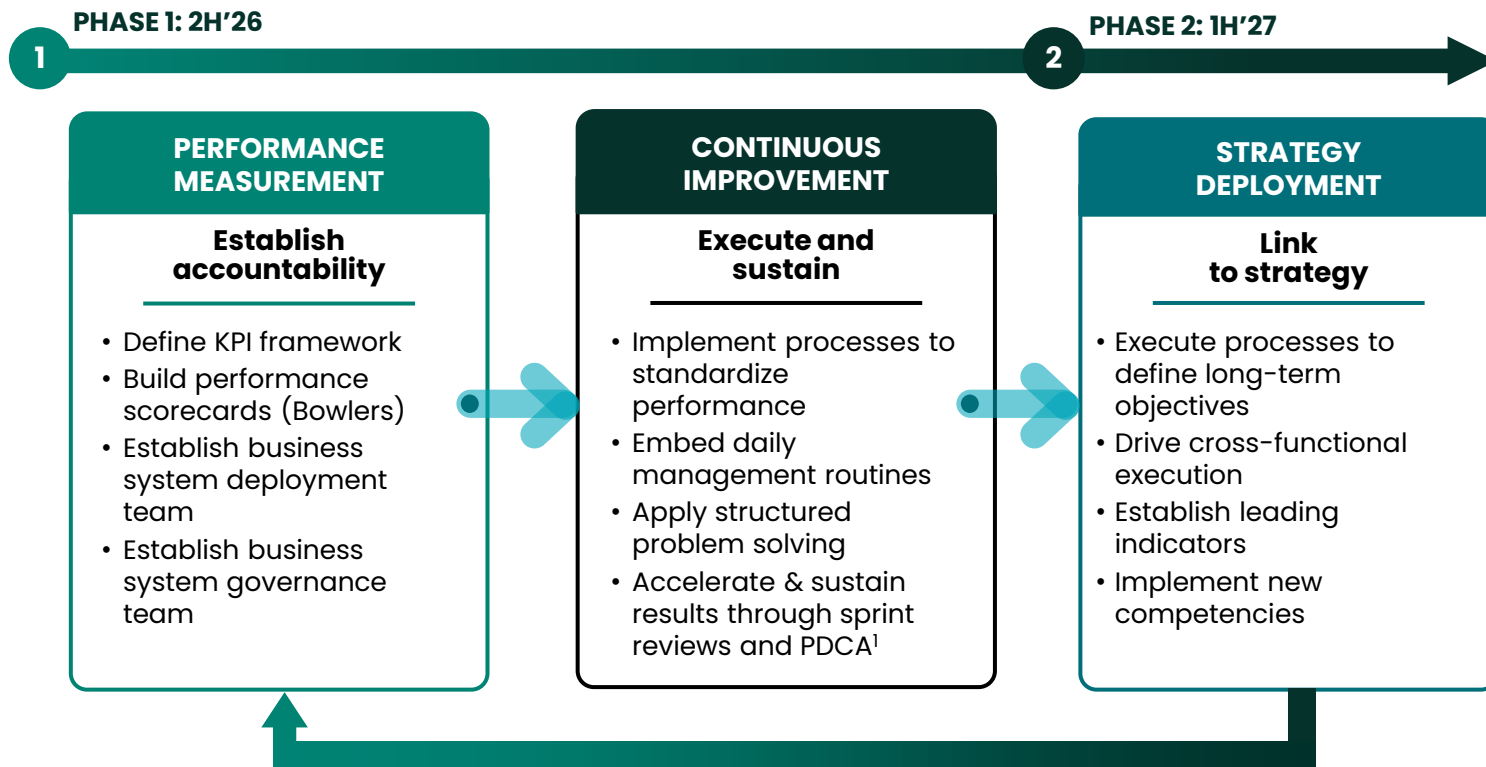
Enhancing margins and FCF through integration, synergies and operational excellence

1. Based on the midpoint of 2H'26 Chart segment guidance, incorporating Chart results from July 16, 2026, through year-end following the acquisition close.

1 Chart integration: Operational enhancements

Path to structural margin expansion through adoption of Baker Hughes Business System

Business System Operating Model and Implementation Timeline



Baker Hughes Track Record of Business System Success (2022–2025)

Continuous margin expansion
>300 bps BKR Adjusted EBITDA margin² expansion

Enhanced cash conversion
~20 pts FCF conversion^{2,3} expansion

Manufacturing productivity gains
10% lead-time reduction & 25% cost-out on reciprocating compressors

Greater operational visibility
30 automated KPIs driving OFSE's commercial and operational execution

MAIN KPIs

Growth

Orders
Revenue
Pipeline/win rate

Profitability

EBITDA
EBITDA Margin
Productivity

Cash / Working Capital

FCF
Billing / Collections
Past due / Inventory

Customer

On Time Delivery
Net Promoter Score
Defects / Issue Closure

People/HSE

Attrition
Injuries
Emissions

1. Plan-Do-Check-Act methodology (PDCA).

2. Adjusted EBITDA margin and Free Cash Flow (FCF) are non-GAAP measures - see appendix for GAAP to non-GAAP reconciliations. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenue.

3. FCF conversion is defined as FCF divided by Adjusted EBITDA.

2 Chart integration: Expected cost synergies

Clear path to delivering cost synergies through disciplined execution

Key Focus Areas

SG&A Optimization

- Eliminate duplicative corporate and functional support costs
- Simplify supporting functions and enterprise systems

Year 1 Execution: Consolidate corporate functions, optimize third-party services and integrate enterprise systems

Supply Chain Efficiencies

- Leverage combined purchasing scale
- Expand best-value sourcing across BKR supplier network
- Optimize inventory levels and working capital

Year 1 Execution: Consolidate supplier spend, renegotiate key contracts, expand best-value sourcing and optimize inventory levels

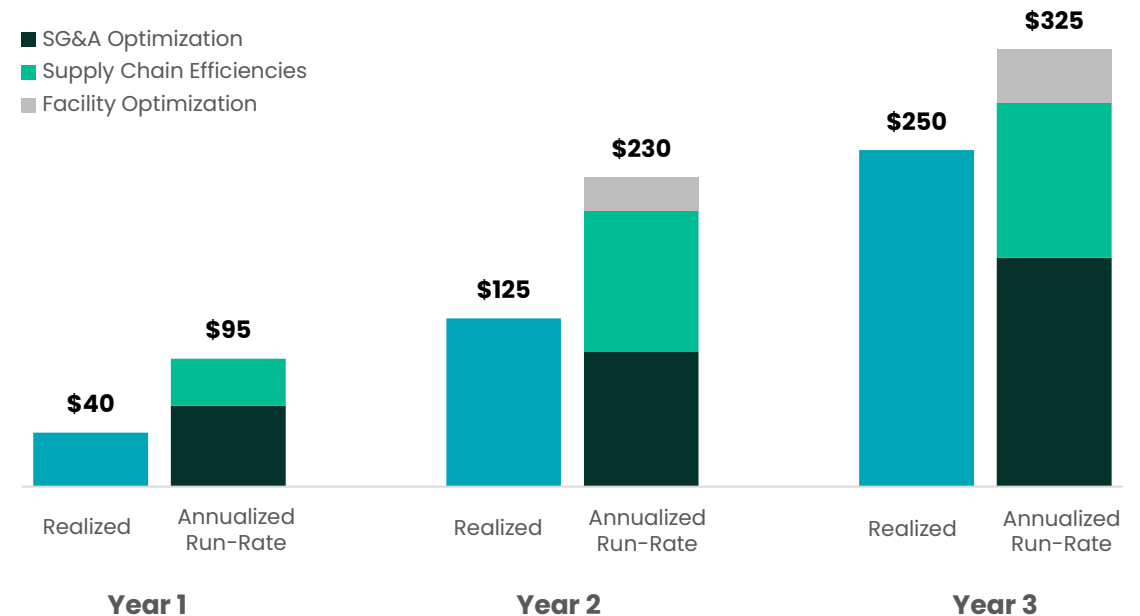
Facility Optimization

- Optimize global manufacturing and service footprint
- Increase asset utilization through capacity balancing

Year 1 Execution: Define footprint consolidation and production realignment roadmaps

Cost Synergies¹

✓ **\$35M** synergies executed since closing



Driving margin expansion, earnings growth, and long-term value creation

1. A portion of cost synergies will be recorded outside of the Chart segment. References to 'Year' represent each of the three 12-month periods from the acquisition date of 16 July 2026. Annualized run-rate synergies achieved by year-end. Realized synergies represent in-year EBITDA benefit.

3 Chart integration: Expected commercial synergies

Chart expands our capabilities across attractive energy and industrial growth markets



COMPLEMENTARY CAPABILITIES



VALUE CHAIN EXPANSION

Baker Hughes

Chart

Combined Capabilities

Integrated Customer Solutions

Creating differentiated value chain solutions through complementary capabilities

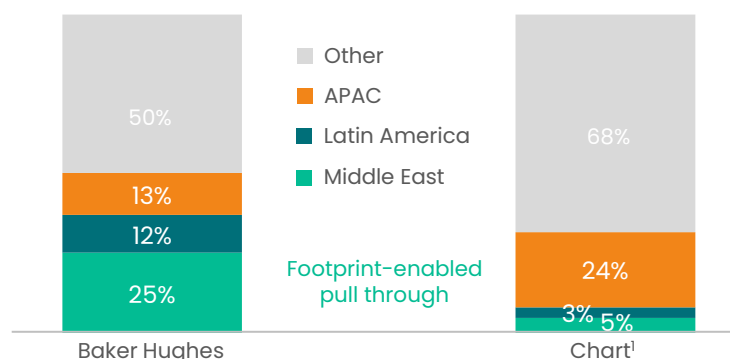


COMPLEMENTARY GEOGRAPHIC FOOTPRINT



GEOGRAPHIC SYNERGIES

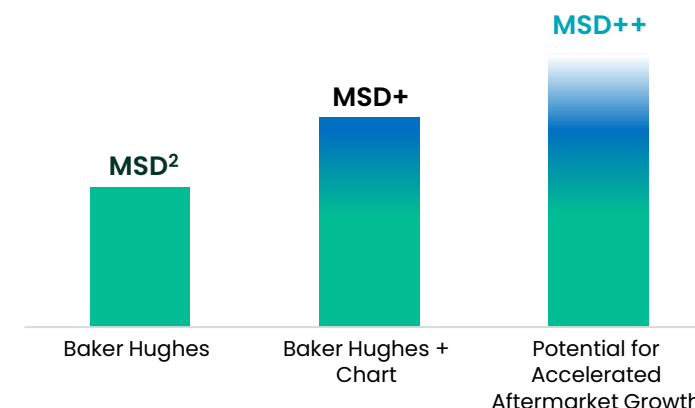
2025 revenue by region



COMPLEMENTARY INSTALLED BASE



ACCELERATED AFTERMARKET REVENUE



INTEGRATED SOLUTIONS



Fills critical gaps



Connects capabilities



Expands TAM

KEY REVENUE EXPANSION REGIONS



MONETIZATION LEVERS



Expanded installed base



Higher attach rates



Digital penetration

1. As reported for fiscal-year 2025 Chart Industries revenue.

2. "MSD" represents Mid Single Digits.

3 Expanding capabilities in high growth markets

Significantly increasing Baker Hughes' addressable market with complementary capabilities

★ Strong customer base

KEY GROWTH MARKETS

	 GAS INFRASTRUCTURE	 GEOTHERMAL	 DATA CENTERS	 CCUS	 SPACE	 MINING	 INDUSTRIAL GASES
Baker Hughes Capabilities	• Compression & Gas Processing • Power Gen • Flow Control • Digital Solutions	• Power Gen • Energy Mgmt • Digital Solutions	• Drilling Systems • Power Gen • Energy Mgmt • Flow Control • Digital Solutions	• Drilling Systems • Compression • Power Gen • Carbon Capture • Flow Control • Digital Solutions	• Compression & Gas Processing • Power Gen • Flow Control • Digital Solutions	• Drilling Systems • Flow Control • Power Gen • Digital Solutions	• Compression & Gas Processing • Power Gen • Flow Control • Digital Solutions
CHART Capabilities	• Cryogenic Processing • Liquefaction • Gas Storage & Distribution	• Thermal Mgmt • Fuel Mgmt • Water Mgmt	• Thermal Mgmt • Air & Fluid Handling • Industrial Compression	• Carbon Capture • Thermal Mgmt • Storage & Distribution	• Cryogenic Processing • Storage & Distribution	• Industrial Compression • Thermal Mgmt • Air & Gas Handling • Digital	• Cryogenic Processing • Industrial Compression • Air & Gas Handling • Storage & Distribution
Combined SAM 5-year Projected Growth¹ 2025 to 2030 CAGR %	LSD	HSD	LDD	20%+	20%+	MSD	LSD

KEY GROWTH MARKETS:
2030 Expected SAM:
BKR ex-Chart

\$36B

+58%

2030 Expected SAM:
BKR ex-Chart + Chart

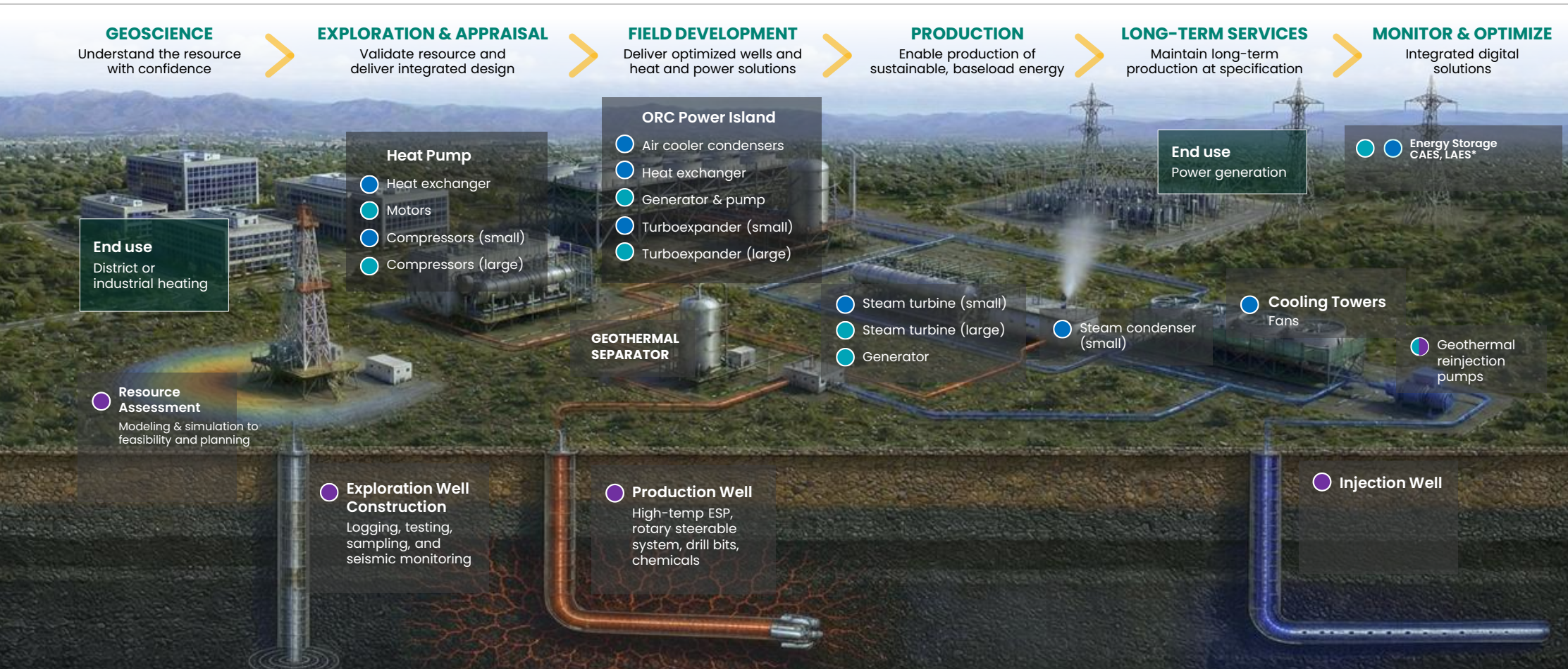
\$57B

Leveraging complementary capabilities to expand across broader customer value chains

1. SAM: Service Available Market; Growth abbreviations: LSD = Low Single Digit; MSD = Mid Single Digit; HSD = High Single Digit; LDD = Low Double Digit.

3 Geothermal: Powering the future of integrated capabilities

End-to-end solutions for conventional and enhanced geothermal developments



ENHANCED VALUE WITH CHART

Expanded portfolio and power coverage

Complete heat transfer and cooling

Stronger U.S. positioning

Engineering advantage

One partner. One integrated solution. More geothermal resources converted into reliable energy.

* Technology under development.
Note: Subsurface capabilities include well construction, integrated well construction, production and intervention services, as well as integrated field development solutions.
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● IET ● OFSE ● CHART

Baker Hughes
Rewriting The Energy Equation™

3 Data Centers: Connecting power, cooling and sustainability

Complementary capabilities expand our role across the data center value chain

ASSESS & PLAN

De-risk resource evaluation

DESIGN

Integrated campus architecture

EXECUTE

Deploy power, cooling and water infrastructure

GENERATE

Deliver reliable always-on power

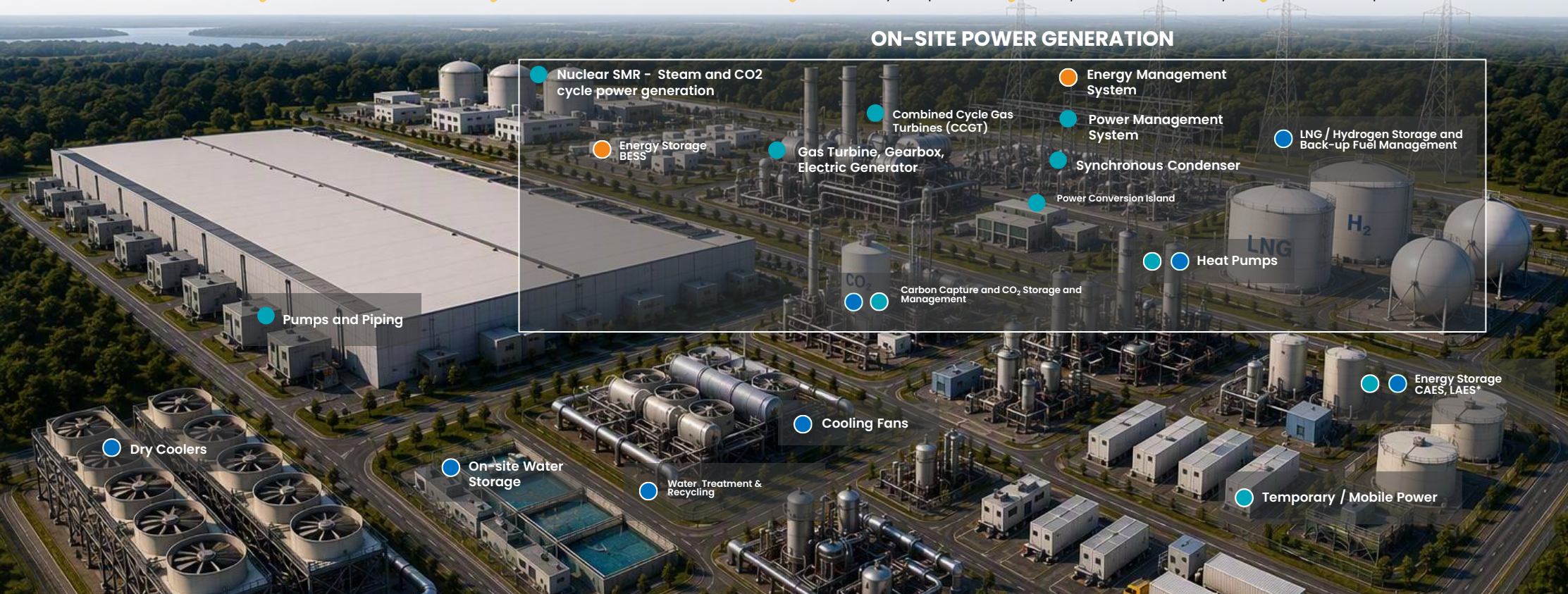
ASSURE

Maximize efficiency, uptime and sustainability

OPTIMIZE

Digital control and lifecycle optimization

ON-SITE POWER GENERATION



ENHANCED VALUE WITH CHART

Innovative and integrated solutions

Power reliability and microgrid control

Water and cooling stewardship

Low carbon future

Enabling more resilient and efficient data center operations

* Technology under development.

● IET ● CHART ● PARTNER OFFERING

Baker Hughes
Rewriting The Energy Equation™

Updated Baker Hughes FY'26 Guidance

Guidance Assumptions

KEY ASSUMPTIONS

- OFSE and IET **remain on track** to deliver 3Q'26 and FY'26 guidance, with both **segments outlook unchanged**
- FY'26 FCF **conversion of 40% to 45%** reflects acquisition-related interest, transaction, and integration costs
- Chart contribution **excludes results prior to July 16, 2026 closing**

CHART

- FY'26 results **weighted to fourth quarter**
- After alignment to Baker Hughes accounting policies, expect **RPO of ~\$3.6B** at the end of 3Q'26
- **2H'26 outlook** reflects **LNG** project timing, order conversion dynamics, soft **hydrogen** demand and margin impact from **first-of-a-kind projects**
- Expect **book-to-bill above 1x in 2H'26**, with momentum into 2027
- Integration progressing with **focus on synergy capture and Business System implementation**

FY'26 Guidance

BKR ¹	Low Range	Midpoint	High Range
REVENUE (\$M)	28,500	29,400	30,300
ADJUSTED EBITDA ² (\$M)	4,875	5,175	5,475
OFSE			
REVENUE (\$M)	13,500	13,850	14,200
EBITDA (\$M)	2,300	2,425	2,550
IET			
ORDERS (\$M)	17,500	18,500	19,500
REVENUE (\$M)	13,150	13,500	13,850
EBITDA (\$M)	2,600	2,725	2,850
Chart¹			
REVENUE (\$M)	1,850	2,050	2,250
EBITDA (\$M)	300	350	400
OTHER¹			
CORPORATE COSTS (\$M)	Approx. 325		
D&A ³ (\$M)	Approx. 1,400		
FCF Conversion ^{2,4} (%)	40% - 45%		
Adjusted Effective Tax Rate ² (%)	22% - 26%		

1. Financial guidance includes estimates for Chart beginning from the acquisition closing date of 07/16/2026.

2. Adjusted EBITDA, Free Cash Flow (FCF) and Adjusted Effective Tax Rate are non-GAAP measures. Management cannot reliably predict or estimate, without unreasonable effort, the impact and timing on future operating results arising from items excluded from Adjusted EBITDA. We therefore do not present a guidance range or reconciliation to the nearest GAAP financial measure.

3. FY'26 D&A guidance excludes amortization associated with intangibles acquired & recognized as a part of the Chart Industries transaction.

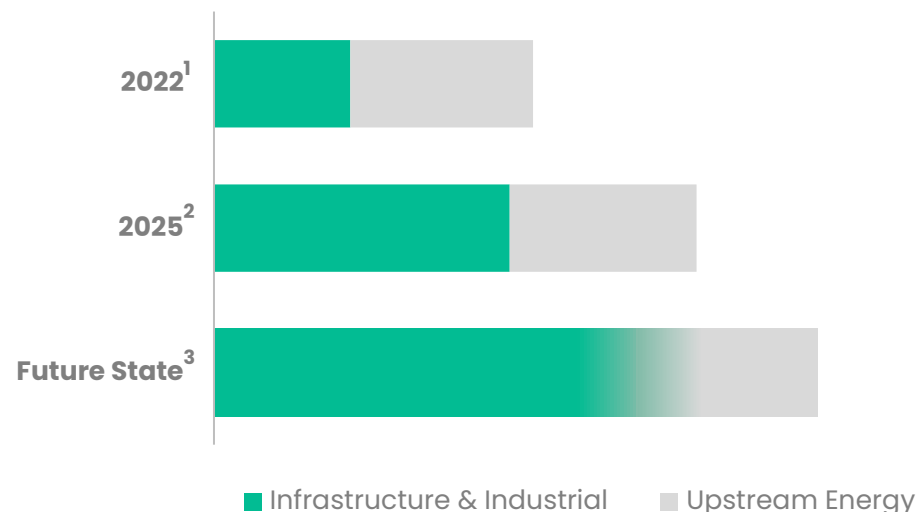
4. FCF Conversion is defined as FCF divided by Adjusted EBITDA.

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Evolving into a differentiated energy & industrial leader

Enhancing portfolio quality and expanding Enterprise Solutions opportunities

Revenue mix shifting toward more industrial markets



Horizon 2 & Beyond



Deliver Horizon 2 commitments through disciplined execution and Business System excellence



Execute integration milestones to accelerate synergy capture and value creation



Scale enterprise solutions across value chains to enhance customer outcomes



Deleverage through strong free cash flow generation and disciplined portfolio management

Optimizing portfolio drives deleveraging & earnings durability

2H'28 Leverage Target⁴
1.0–1.5x

Unlocking value through Enterprise Solutions

Enterprise Solutions Pipeline⁵
~\$10B

1. Baker Hughes 2022 revenue as reported.

2. Reflects sum based on Baker Hughes and Chart Industries 2025 revenue as reported, including revenue from transactions occurring between Baker Hughes and Chart Industries.

3. Illustrative to reflect projected future direction not magnitude or revenue mix.

4. Includes the announced PSI, SPC JV, Waygate Technologies transaction and other potential divestitures.

5. Enterprise Solutions pipelines represents 2026–2030 and excludes Chart.

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Appendix



GAAP to Non-GAAP reconciliations

Reconciliation of Net Cash Flow From Operating Activities to Free Cash Flow *(\$ in millions)*

	<u>FY 2023</u>	<u>FY 2024</u>	<u>FY 2025</u>
Net cash flow from operating activities (GAAP)	\$ 3,062	\$ 3,332	\$ 3,810
Add: cash used in capital expenditures, net of proceeds from disposal of assets	(1,016)	(1,075)	(1,078)
Free cash flow (Non-GAAP)	\$ 2,045	\$ 2,257	\$ 2,732

Reconciliation of Net Income (Loss) Attributable to Baker Hughes to Adjusted EBITDA and Segment EBITDA *(\$ in millions)*

	<u>FY 2023⁽²⁾</u>	<u>FY 2024</u>	<u>FY 2025</u>
Net income (loss) attributable to Baker Hughes (GAAP)	\$ 1,943	\$ 2,979	\$ 2,588
Net income (loss) attributable to noncontrolling interests	27	29	36
Provision for income taxes	685	257	253
Interest expense, net	216	198	222
Depreciation & amortization	1,087	1,136	1,184
Restructuring	313	260	215
Inventory impairment	35	73	22
Gain (loss) on business dispositions	—	—	—
Change in fair value of equity securities	(555)	(367)	103
Other charges and credits ⁽¹⁾	11	26	95
Transaction related costs	—	—	107
Adjusted EBITDA (Non-GAAP)	3,763	4,591	4,825
Corporate costs	358	341	318
Other (income) / expense not allocated to segments	—	—	(43)
Total Segment EBITDA (Non-GAAP)	\$ 4,121	\$ 4,931	\$ 5,100
OFSE	2,595	2,881	2,618
IET	1,527	2,050	2,482

1. Other charges and credits for fiscal year 2020 primarily relate to goodwill and intangible asset impairment charges. Other charges and credits for fiscal year 2022 primarily relate to Russia exit costs and impairment charges.

2. FY 2023 has been included as the baseline year to provide context for EBITDA growth and evolution over Horizon 1.

Note: certain columns and rows may not add up due to the use of rounded numbers.

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GAAP to Non-GAAP reconciliations

Reconciliation of GAAP Operating Loss to Adjusted Operating Income pre-Depreciation and Amortization⁽¹⁾ (\$ in millions)

Adjusted Operating Income excluding Depreciation and Amortization provides a reference point for Adjusted EBITDA which was not historically provided. This provides the baseline for the Adjusted EBITDA growth since the year of inception of Baker Hughes.

	FY2017
Operating Loss (GAAP)	\$ (409)
Inventory Impairment and Related Charges	244
Impairment and Restructuring Charges	569
Merger and Related Costs	453
Total Operating Income Adjustments	1,265
Adjusted Operating Income (non-GAAP)	\$ 856
Depreciation and Amortization ⁽²⁾	1,537
Operating Income excluding Depreciation & Amortization (non-GAAP)	\$ 2,393

Oilfield Services & Oilfield Equipment Operating Income and Depreciation and Amortization (\$ in millions)

Oilfield Services and Oilfield Equipment was subsequently combined into the Oilfield Services & Equipment ("OFSE") business segment and have therefore been combined here to provide a demonstration of what would have been OFSE segment EBITDA in 2017. This provides the baseline for the Adjusted EBITDA growth in OFSE since the year of inception of Baker Hughes.

Segment Operating Income (Loss)⁽¹⁾	FY2017
Oilfield Services	\$ 292
Oilfield Equipment	26
Total	\$ 318
Depreciation and Amortization⁽²⁾	FY2017
Oilfield Services	\$ 1,047
Oilfield Equipment	187
Total	\$ 1,234
'OFSE' Operating Income excluding Depreciation and Amortization	\$ 1,552

1. On July 3, 2017, Baker Hughes Incorporated and the Oil & Gas business of General Electric Company undertook a business combination, financial information has been extracted from Earnings Releases where results were presented on a Consolidation & Combined basis as if the transaction had occurred at the beginning of 2017. In addition, effective January 1, 2018, the Company adopted ASC 606 using the full retrospective method. Accordingly, the above 2017 financial information was extracted from the "2018 Total Year Combined Business Basis Results" table in the Fourth Quarter and Full Year 2018 Earnings Release.

2. Depreciation and Amortization is sourced from Footnote 17 ("Segment depreciation and amortization") of the Fiscal Year 2018 Form 10-K and includes pre-business combination depreciation and amortization expense from Baker Hughes Holdings LLC's Q2 2017 Form 10-Q to present a full-year FY2017 baseline.

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