

October 27, 2022

CARPENTER TECHNOLOGY CORPORATION

1st Quarter Fiscal Year 2023
Earnings Call



Cautionary Statement

Forward-looking statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Act of 1995. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ from those projected, anticipated or implied. The most significant of these uncertainties are described in Carpenter Technology's filings with the Securities and Exchange Commission, including its report on Form 10-K for the year ended June 30, 2022, and the exhibits attached to that filing. They include but are not limited to: (1) the cyclical nature of the specialty materials business and certain end-use markets, including aerospace, defense, medical, transportation, energy, industrial and consumer, or other influences on Carpenter Technology's business such as new competitors, the consolidation of competitors, customers, and suppliers or the transfer of manufacturing capacity from the United States to foreign countries; (2) the ability of Carpenter Technology to achieve cash generation, growth, earnings, profitability, operating income, cost savings and reductions, qualifications, productivity improvements or process changes; (3) the ability to recoup increases in the cost of energy, raw materials, freight or other factors; (4) domestic and foreign excess manufacturing capacity for certain metals; (5) fluctuations in currency exchange rates; (6) the effect of government trade actions; (7) the valuation of the assets and liabilities in Carpenter Technology's pension trusts and the accounting for pension plans; (8) possible labor disputes or work stoppages; (9) the potential that our customers may substitute alternate materials or adopt different manufacturing practices that replace or limit the suitability of our products; (10) the ability to successfully acquire and integrate acquisitions; (11) the availability of credit facilities to Carpenter Technology, its customers or other members of the supply chain; (12) the ability to obtain energy or raw materials, especially from suppliers located in countries that may be subject to unstable political or economic conditions; (13) Carpenter Technology's manufacturing processes are dependent upon highly specialized equipment located primarily in facilities in Reading and Latrobe, Pennsylvania and Athens, Alabama for which there may be limited alternatives if there are significant equipment failures or a catastrophic event; (14) the ability to hire and retain key personnel, including members of the executive management team, management, metallurgists and other skilled personnel; (15) fluctuations in oil and gas prices and production; (16) uncertainty regarding the return to service of the Boeing 737 MAX aircraft and the related supply chain disruption; (17) potential impacts of the COVID-19 pandemic on our operations, financial results and financial position; (18) our efforts and efforts by governmental authorities to mitigate the COVID-19 pandemic, such as travel bans, shelter in place orders and business closures, and the related impact on resource allocations and manufacturing and supply chains; (19) our ability to execute our business continuity, operational, budget and fiscal plans in light of the COVID-19 pandemic; and (20) our ability to successfully carry out restructuring and business exit activities on the expected terms and timelines. Any of these factors could have an adverse and/or fluctuating effect on Carpenter Technology's results of operations. The forward-looking statements in this document are intended to be subject to the safe harbor protection provided by Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended. We caution you not to place undue reliance on forward-looking statements, which speak only as of the date of this presentation or as of the dates otherwise indicated in such forward-looking statements. Carpenter Technology undertakes no obligation to update or revise any forward-looking statements.

Non-GAAP and other financial measures

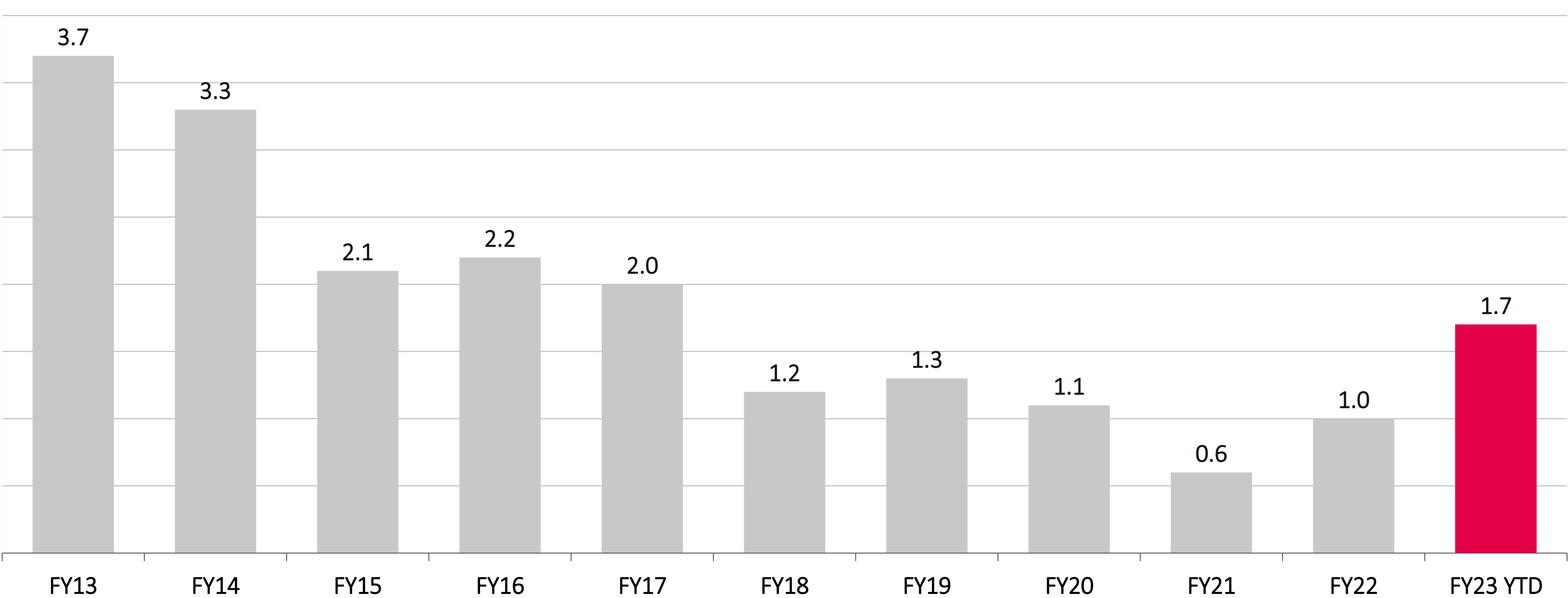
Financial information included in this presentation is unaudited. Some of the information included in this presentation is derived from Carpenter Technology's consolidated financial information but is not presented in Carpenter Technology's financial statements prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under SEC rules. These non-GAAP financial measures supplement our GAAP disclosures and should not be considered an alternative to the GAAP measure. Reconciliations to the most directly comparable GAAP financial measures and management's rationale for the use of the non-GAAP financial measures can be found in the Appendix to this presentation.

1st QUARTER FISCAL YEAR 2023

Tony Thene | President and Chief Executive Officer

Safety is Our Highest Value

Total Case Incident Rate (TCIR)

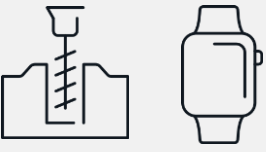


First Quarter Summary

- Demand conditions across end-use markets remain solid:
 - Strong bookings drove backlog growth of 10% sequentially and 155% year-over-year
 - Capturing share and price gains through contract negotiations
- SAO segment operating results driven by higher year-over-year shipment volumes in Aerospace and Defense end-use market
- PEP segment continues strong performance, driven by the Medical end-use market and Aerospace fastener sub-market; current quarter results impacted by delayed shipments from Dynamet Florida facility due to evacuation orders related to Hurricane Ian
- Liquidity remains healthy at \$351 million

Continue to See Strong Demand Across End-Use Markets With Order Entry Activity Driving Backlog Growth

First Quarter End-Use Market Highlights

MARKET	Q1-23 NET SALES EX. SURCHARGE (\$M)*	%	VS. Q1-22	VS. Q4-22	COMMENTS
 AEROSPACE & DEFENSE	\$183.5	49%	 +36%	 +3%	- Global travel demand continues to improve, driven by recovery in air traffic - Supply chain continues to ramp production, with high output increases targeted - Extending industry lead times across sub-markets
 MEDICAL	\$49.8	13%	 +34%	 -7%	- Elective surgeries continue to increase with hospital staffing levels improving - Customers ramping manufacturing activity and increasing stock levels with growing demand - Supply chains evaluating risks and sourcing strategies due to global events
 TRANSPORTATION	\$23.7	6%	 -25%	 -28%	- Light-duty vehicle demand remains high; chip-related production issues are improving but global supply chain challenges limiting growth - Heavy-duty vehicle demand is high in North America, but experiencing build challenges due to supply chain issues; builds pushing into CY23
 ENERGY	\$18.3	5%	 +13%	 -13%	- Oil & gas needs at high levels with increasing capital expenditure outlook; North America rig count up 54% year-over-year - Increasing need for advanced solutions to reach oil & gas and capture liquified natural gas - Continue to manage power generation maintenance cycles
 INDUSTRIAL & CONSUMER	\$68.4	18%	 +3%	 -17%	- Ongoing strong demand across industrial sub-markets, especially semiconductor - Demand from consumer electronics sub-market remains strong for material from new hot strip mill at Reading, PA facility

*Excludes sales through Carpenter's Distribution businesses.

1st QUARTER FISCAL YEAR 2023 FINANCIAL OVERVIEW AND BUSINESS UPDATE

Tim Lain | Senior Vice President and Chief Financial Officer

Income Statement Summary

\$ millions, except pounds and per-share amounts

	Q1-23	Q1-22	Q4-22	YEAR-OVER-YEAR CHANGE	SEQUENTIAL CHANGE
Pounds ('000)	44,890	43,528	51,760	1,362	(6,870)
Net Sales	522.9	387.6	563.8	135.3	(40.9)
Net Sales ex. Surcharge Revenue*	375.7	312.9	403.2	62.8	(27.5)
Gross Profit	54.8	25.2	72.0	29.6	(17.2)
Selling, General and Administrative Expenses	46.5	44.3	47.4	2.2	(0.9)
Operating Income (Loss)	8.3	(19.1)	24.6	27.4	(16.3)
Special Items included in Operating Income (Loss)*	—	1.6	(9.7)	(1.6)	9.7
Operating Income (Loss) ex. Special Items*	8.3	(17.5)	14.9	25.8	(6.6)
<i>% of Net Sales ex. Surcharge Revenue and Special Items*</i>	2.2%	-5.6%	3.7%	7.8%	-1.5%
Effective Tax Rate	11.5%	41.3%	51.9%	-29.8%	-40.4%
Net (Loss) Income	(6.9)	(14.8)	2.6	7.9	(9.5)
Diluted (Loss) Earnings per Share	(\$0.14)	(\$0.31)	\$0.05	\$0.17	(\$0.19)
Adjusted Diluted (Loss) Earnings per Share*	(\$0.14)	(\$0.28)	\$0.00	\$0.14	(\$0.14)

SAO Segment Summary

Q1-23 OPERATING RESULTS

	Q1-23	Q1-22	Q4-22	vs Q1-22	vs Q4-22
Pounds ('000)	44,562	43,008	51,626	1,554	(7,064)
Net Sales (\$M)	447.3	331.9	484.9	115.4	(37.6)
Net Sales ex. Surcharge (\$M)*	305.7	258.2	327.2	47.5	(21.5)
Operating Income (Loss) (\$M)	19.9	(5.9)	30.0	25.8	(10.1)
Adjusted Operating Income (Loss) (\$M)*	19.9	(4.6)	20.0	24.5	(0.1)
<i>Operating Margin</i>	4.4%	-1.8%	6.2%	6.2%	-1.8%
<i>Adj. Operating Margin Excl. Surcharge Revenue and Special Items*</i>	6.5%	-1.8%	6.1%	8.3%	0.4%

Q1-23 Business Results

- Net sales excluding surcharge decreased 7% sequentially on 14% lower volumes demonstrating improving product mix as Aerospace shipments strengthen
- Adjusted operating income improved \$24.5 million year-over-year and was flat sequentially, as anticipated, driven by higher net sales in key end-use markets of Aerospace and Defense and Medical

Q2-23 Outlook

- Continued focus on maximizing throughput and productivity in key flow paths and optimizing operations across facilities to keep pace with growing demand
- Q2-23 operating income expected to improve to \$30 million to \$32 million driven by increasing shipments combined with a stronger product mix

* Detailed schedule included in Non-GAAP schedules in Appendix

PEP Segment Summary

Q1-23 OPERATING RESULTS

	Q1-23	Q1-22	Q4-22	vs Q1-22	vs Q4-22
Pounds ('000)*	2,326	2,372	2,808	(46)	(482)
Net Sales (\$M)	93.2	74.6	95.8	18.6	(2.6)
Net Sales ex. Surcharge (\$M)**	87.7	73.6	92.9	14.1	(5.2)
Operating Income (\$M)	6.3	0.6	10.3	5.7	(4.0)
Adjusted Operating Income (\$M)**	6.3	0.9	8.2	5.4	(1.9)
<i>Operating Margin</i>	6.8%	0.8%	10.8%	6.0%	-4.0%
<i>Adj. Operating Margin Excl. Surcharge Revenue and Special Items**</i>	7.2%	1.2%	8.8%	6.0%	-1.6%

Q1-23 Business Results

- Net sales excluding surcharge increased 19% year-over-year due to improved demand across all business units, particularly for Titanium materials used in Medical applications, driving significant year-over-year improvement in operating income
- Sequentially, net sales excluding surcharge and adjusted operating income finished slightly below expectations primarily due to delayed shipments from the Dynamet facility in Florida caused by required evacuation orders related to Hurricane Ian late in the quarter

Q2-23 Outlook

- Demand conditions expected to remain strong with sequential net sales growth driven by Dynamet Titanium business
- Ongoing focus on increasing productivity and throughput rates necessary to meet strong customer demand
- Q2-23 operating income expected to be in the range of \$8 million to \$10 million

Free Cash Flow Summary

Total liquidity remains healthy

\$ millions	Q1-23	Q1-22	Q4-22
Net Income + Non-Cash Items	32	11	59
Inventory	(121)	(67)	30
Working Capital / Other	11	9	18
Total Net Working Capital / Other	(110)	(58)	48
Net Cash (Used for) Provided from Operating Activities	(78)	(47)	107
Purchases of Property, Plant, Equipment and Software	(13)	(14)	(33)
Dividends Paid	(10)	(10)	(9)
Free Cash Flow *	(101)	(71)	65
Cash	53	213	154
Available Borrowing Under Credit Facility	298	295	294
Total Liquidity	351	508	448

1st QUARTER FISCAL YEAR 2023 CLOSING COMMENTS

Tony Thene | President and Chief Executive Officer

First Quarter Recap

- Growing backlog, driven by strong bookings, with solid demand across end-use markets, especially in Aerospace and Medical applications
- Continuing to maximize productivity across facilities, with improving margins
- Addressing supply chain challenges by working closely with vendors to ensure reliable supply of materials
- Offsetting inflationary pressures through increased prices on contractual and transactional business
- Ample liquidity with no significant near-term required minimum pension contributions or debt maturities
- Capabilities in emerging areas including electrification and additive manufacturing provide long-term growth opportunities

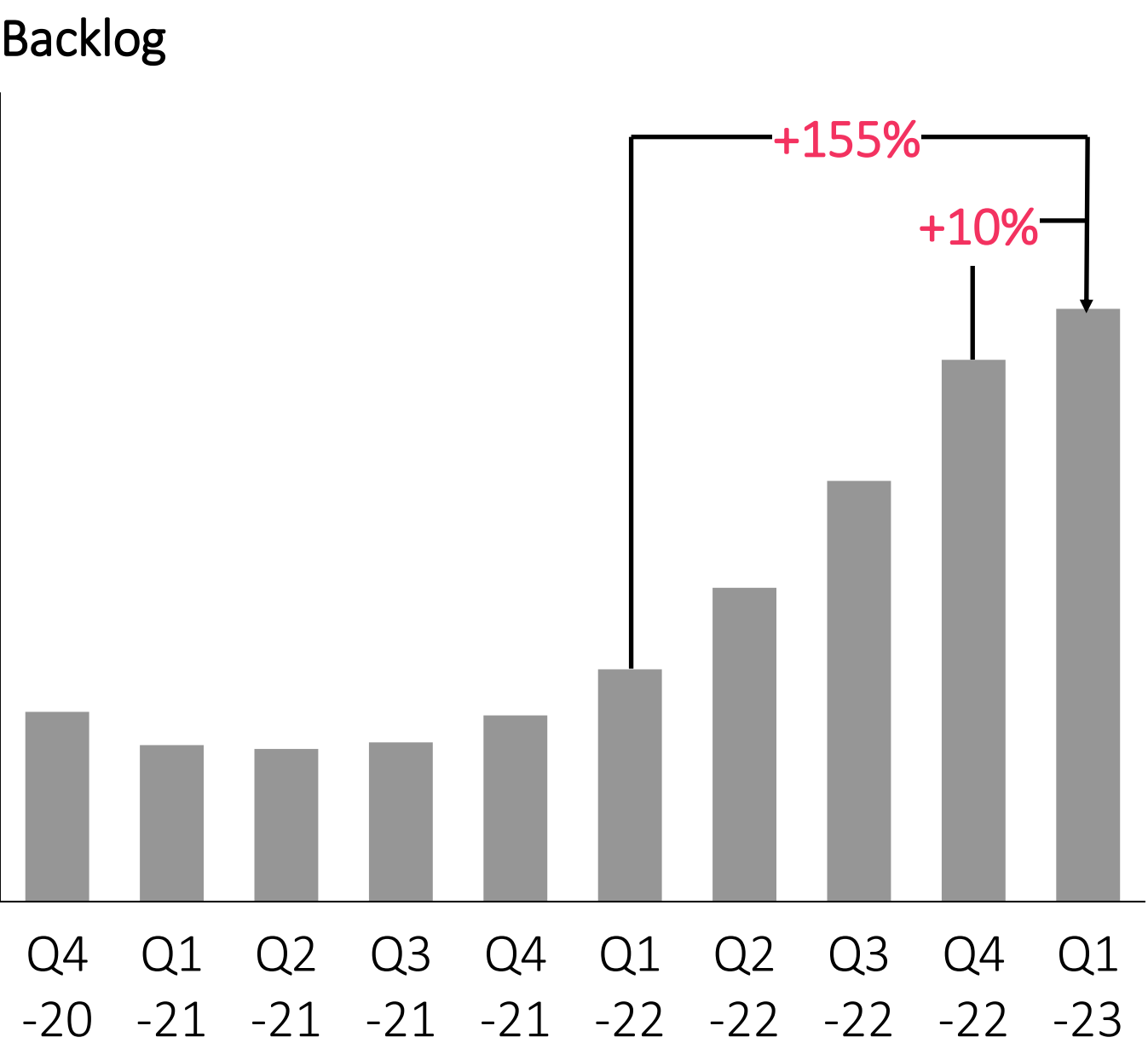
**Strong Demand Across
End-Use Markets and
Underlying Fundamentals
Driving Positive Outlook
for FY23**

Well-Positioned to Achieve Q4-23 Outlook with Demand Profile and Growing Backlog

Strong demand outlook across end-use markets for continued growth

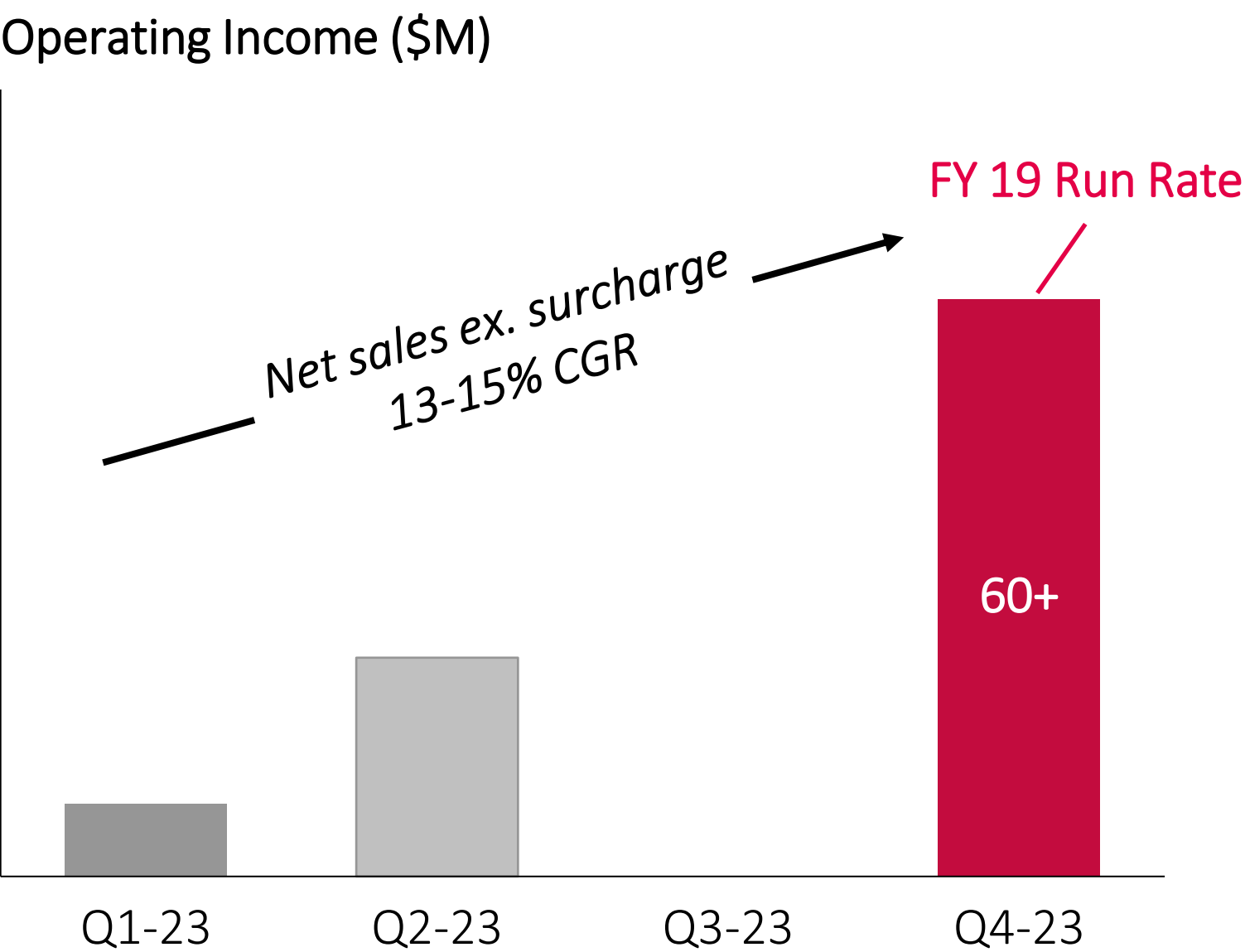
MARKET	OUTLOOK
 AEROSPACE	Will exceed pre-COVID-19 levels, with growing global travel demand
 DEFENSE	Government spend expected to rise with increased global geo-political uncertainty
 MEDICAL	Improved patient outcomes and aging population driving demand
 TRANSPORTATION	Improved vehicle energy and fuel efficiency requiring innovative solutions
 ENERGY	Shift to lower carbon-intensive energy sources requiring new material solutions
 INDUSTRIAL	Industry 4.0 requires semiconductors & high-quality fluid control
 CONSUMER	More devices, more connectivity with better wireless performance

Bookings drove backlog growth of 10% sequentially and 155% year-over-year



- Accelerating recovery driving up backlog and extending lead times
- Building inventory in H1-23 to realize full opportunity in H2-23

Path to deliver FY19 operating income by Q4-23



- Net sales growth driving margin expansion and operating income
- Goal to achieve at least \$60 million in operating income by Q4-23

APPENDIX OF NON-GAAP SCHEDULES

Non-GAAP Schedules

Adjusted diluted (loss) earnings per share

\$ millions, except per-share amounts	Q1-23	Q1-22	Q4-22
Diluted (Loss) Earnings per Share	(\$0.14)	(\$0.31)	\$0.05
Net (Loss) Income	(6.9)	(14.8)	2.6
Special Items, net of tax:			
COVID-19 costs	—	0.9	0.6
COVID-19 employee retention credits	—	—	(9.9)
Environmental site charge	—	—	1.9
Debt extinguishment losses, net	—	—	4.7
Special Items, net of tax	—	0.9	(2.7)
Net Loss Excluding Special Items	(6.9)	(13.9)	(0.1)
Adjusted Diluted (Loss) Earnings per Share	(\$0.14)	(\$0.28)	\$0.00

Management believes that earnings (loss) per share adjusted to exclude the impact of special items is helpful in analyzing the operating performance of the Company, as these items are not indicative of ongoing operating performance. Management uses its results excluding these amounts to evaluate its operating performance and to discuss its business with investment institutions, the Company's board of directors and others.

Non-GAAP Schedules

Adjusted operating margin, excluding surcharge revenue and special items

\$ millions	Q1-23	Q1-22	Q4-22
Net sales	522.9	387.6	563.8
Less: surcharge revenue	147.2	74.7	160.6
Net sales excluding surcharge revenue	375.7	312.9	403.2
Operating income (loss)	8.3	(19.1)	24.6
Special items:			
COVID-19 costs	—	1.6	0.6
COVID-19 employee retention credits	—	—	(12.7)
Environmental site charge	—	—	2.4
Special Items	—	1.6	(9.7)
Operating Income (Loss) Excluding Special Items	8.3	(17.5)	14.9
Operating Margin	1.6%	-4.9%	4.4%
Adjusted Operating Margin Excluding Surcharge Revenue and Special Items	2.2%	-5.6%	3.7%

Management believes that removing the impact of raw material surcharge from operating margin provides a more consistent basis for comparing results of operations from period to period, thereby permitting management to evaluate performance and investors to make decisions based on the ongoing operations of the Company. In addition, management believes that excluding the impact of special items from operating margin is helpful in analyzing the operating performance of the Company, as these items are not indicative of ongoing operating performance. Management uses its results excluding these amounts to evaluate its operating performance and to discuss its business with investment institutions, the Company's board of directors and others.

Non-GAAP Schedules

Adjusted segment operating margin, excluding surcharge revenue and special items

	SAO	SAO	SAO	PEP	PEP	PEP
\$ millions	Q1-23	Q1-22	Q4-22	Q1-23	Q1-22	Q4-22
Net sales	447.3	331.9	484.9	93.2	74.6	95.8
Less: surcharge revenue	141.6	73.7	157.7	5.5	1.0	2.9
Net sales excluding surcharge revenue	305.7	258.2	327.2	87.7	73.6	92.9
Operating income (loss)	19.9	(5.9)	30.0	6.3	0.6	10.3
Special items:						
COVID-19 costs	—	1.3	0.6	—	0.3	—
COVID-19 employee retention credits	—	—	(10.6)	—	—	(2.1)
Special Items	—	1.3	(10.0)	—	0.3	(2.1)
Operating Income (Loss) Excluding Special Items	19.9	(4.6)	20.0	6.3	0.9	8.2
Operating Margin	4.4%	-1.8%	6.2%	6.8%	0.8%	10.8%
Adjusted Operating Margin Excluding Surcharge Revenue and Special Items	6.5%	-1.8%	6.1%	7.2%	1.2%	8.8%

Management believes that removing the impact of raw material surcharge from operating margin provides a more consistent basis for comparing results of operations from period to period, thereby permitting management to evaluate performance and investors to make decisions based on the ongoing operations of the Company. In addition, management believes that excluding the impact of special items from operating margin is helpful in analyzing the operating performance of the Company, as these items are not indicative of ongoing operating performance. Management uses its results excluding these amounts to evaluate its operating performance and to discuss its business with investment institutions, the Company's board of directors and others.

Non-GAAP Schedules

Free cash flow

\$ millions	Q1-23	Q1-22	Q4-22
Net cash (used for) provided from operating activities	(78.0)	(47.0)	106.9
Purchases of property, plant, equipment and software	(13.5)	(14.4)	(32.8)
Proceeds from disposals of property, plant and equipment	—	—	0.3
Dividends paid	(9.8)	(9.8)	(9.8)
Free cash flow	(101.3)	(71.2)	64.6

Management believes that the free cash flow measure provides useful information to investors regarding the Company’s financial condition because it is a measure of cash generated, which management evaluates for alternative uses.

The clerical accuracy of certain amounts may be impacted due to rounding.

Your trusted partner in innovation.

Carpenter Technology Corporation (NYSE: CRS) is a global leader in high-performance specialty alloy-based materials and process solutions for critical applications in the aerospace, defense, medical, transportation, energy, industrial and consumer electronics markets.

**For additional information, please
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carpentertechnology.com