

# SVB Leerink 2021 Virtual Healthcare Conference

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*President and Incoming CEO*

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# Forward-looking Statements and Non-GAAP Financial Measures

**Forward-looking statements** – Statements made in this presentation and the accompanying webcast that are not statements of historical or current facts, such as those related to expected growth opportunities in each of Premier’s business segments and the ability to realize such opportunities, strategic priorities to advance Premier’s business, the expected financial and operational impacts of the COVID-19 pandemic, targeted multi-year revenue growth rate in Premier’s Performance Services segment, the expected annual growth rate for consolidated net revenue, adjusted EBITDA and adjusted EPS beginning in fiscal 2022, the payment of future dividends, and the matters discussed on the “Our Value Proposition” slide are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Premier to be materially different from historical results or from any future results or projections expressed or implied by such forward-looking statements. Accordingly, readers should not place undue reliance on any forward-looking statements. In addition to statements that explicitly describe such risks and uncertainties, readers are urged to consider statements in the conditional or future tenses or that include terms such as “believes,” “belief,” “expects,” “estimates,” “intends,” “anticipates” or “plans” to be uncertain and forward-looking. Forward-looking statements may include comments as to Premier’s beliefs and expectations as to future events and trends affecting its business and are necessarily subject to uncertainties, many of which are outside Premier’s control. More information on potential factors that could affect Premier’s financial results is included from time to time in the “Cautionary Note Regarding Forward-Looking Statements,” “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of Premier’s periodic and current filings with the SEC, including those discussed under the “Risk Factors” and “Cautionary Note Regarding Forward-Looking Statements” sections of Premier’s Form 10-K for the fiscal year ended June 30, 2020 and Form 10-Q for the quarter ended September 30, 2020, each filed with the SEC and available on Premier’s website at [investors.premierinc.com](http://investors.premierinc.com). Forward-looking statements speak only as of the date they are made, and Premier undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or future events that occur after that date, or otherwise.

**Non-GAAP financial measures** – This presentation and accompanying webcast includes certain “adjusted” or “non-GAAP financial measures” as defined in Regulation G under the Securities Exchange Act of 1934. You should carefully read Premier’s periodic and current filings with the SEC for definitions and further explanation and disclosure regarding our use of non-GAAP financial measures and such filings should be read in conjunction with this presentation.

# Uniquely Positioned to Deliver Value

*Our mission is to improve the health of communities. Through technology enablement, partnership and collaboration, we are innovating to improve and accelerate the delivery of high-quality, cost-effective healthcare.*

Provide **comprehensive innovative solutions** using technology, services and market-leading analytics to drive clinical and financial improvement

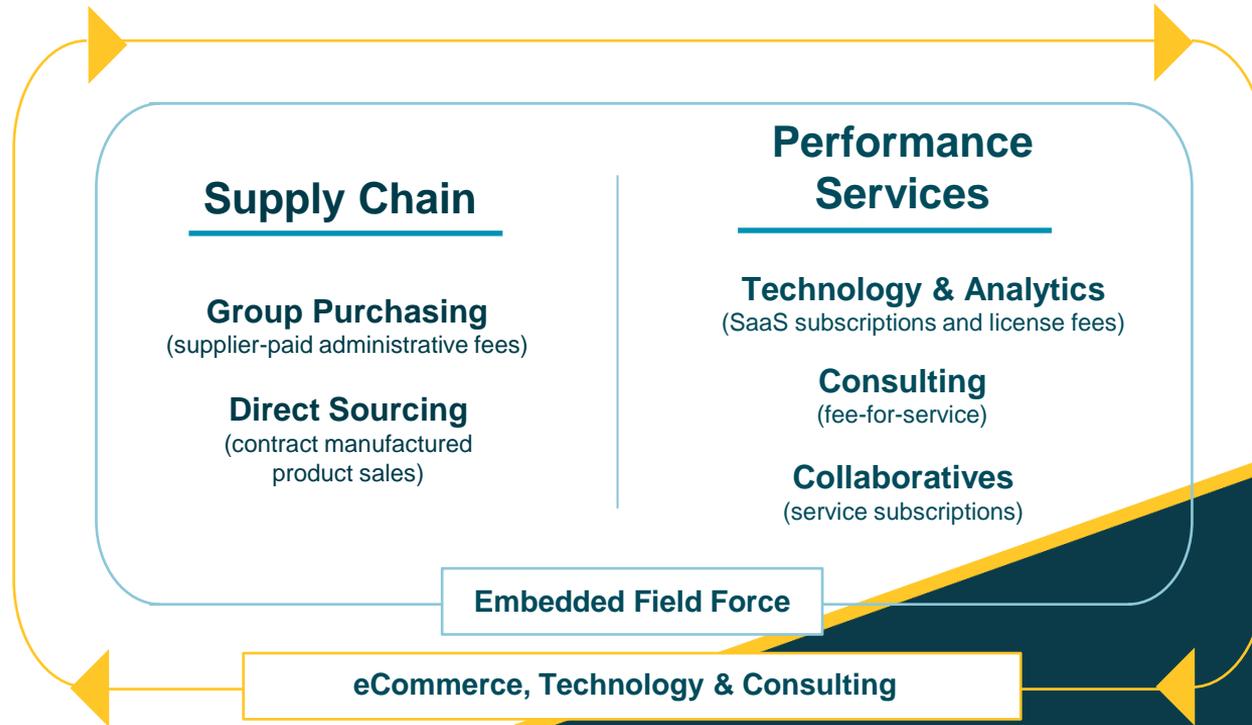
Collaborate through **unique member alignment** to innovate and drive meaningful change

Anticipate change and **well-positioned** to respond to market trends

Maintain a **strong balance sheet** with financial flexibility to support capital deployment priorities

Well-positioned to capitalize on growth opportunities and maintain **market-leading position** through further penetration of supply chain and enterprise analytics markets

# Integrated Platform // Providing Comprehensive Solutions



# Delivering Value Through Comprehensive Solutions



# Strategic Priorities to Advance Our Business

## Extend End-to-End Supply Chain Capabilities

Grow GPO portfolio and expand high-compliance purchasing programs

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Technology-enable all aspects of healthcare supply chain

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Co-own and co-manage member supply chain outcomes to drive further efficiencies and savings

## Enable Clinical Improvement Through Data Analytics and Wrap-Around Services

Continue to provide integrated analytics, workflow technology and advisory services

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Expand data and technology platform alongside machine-learning capabilities

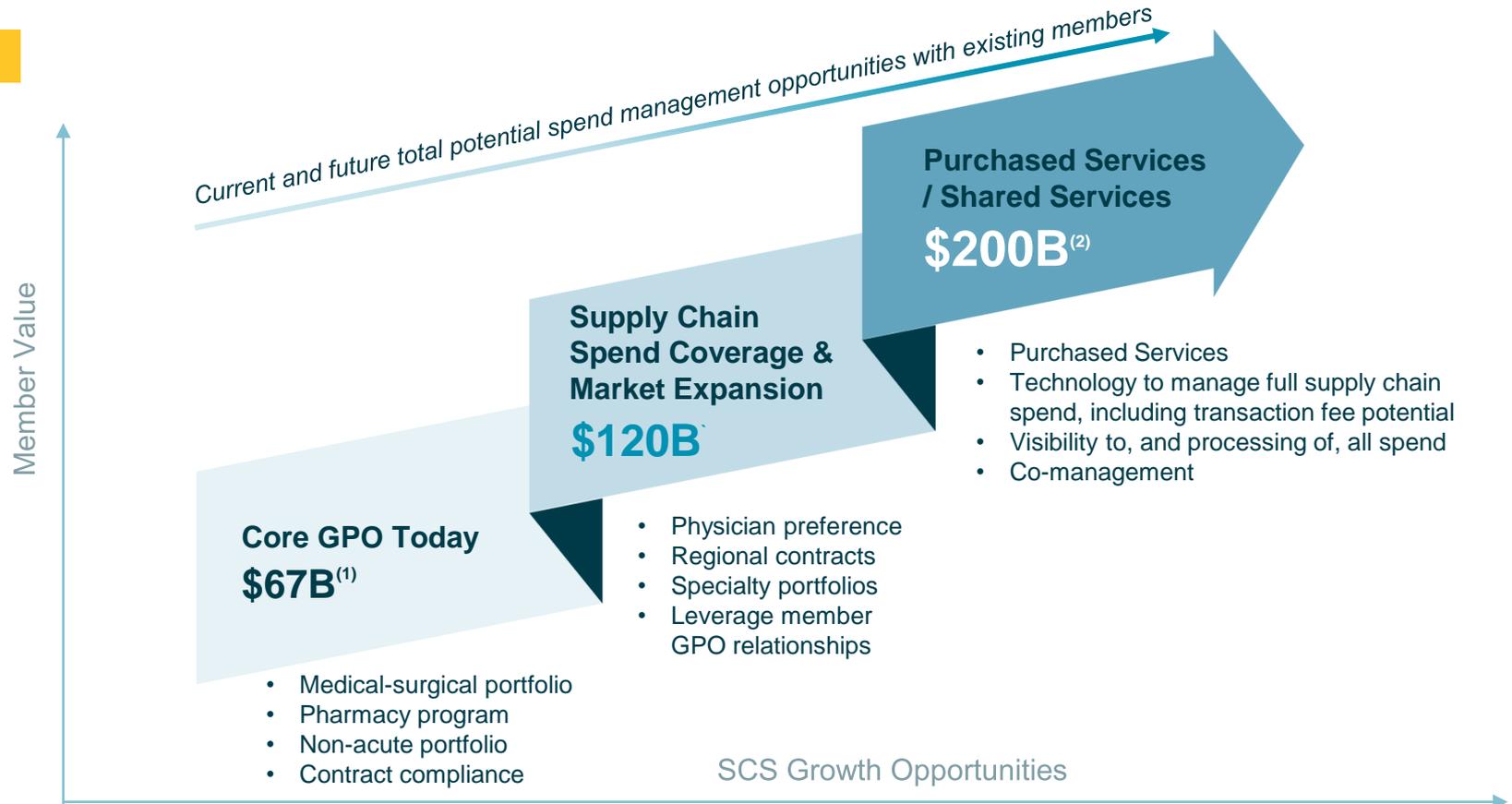
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Further expansion into new markets through Contigo Health and applied sciences businesses

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Accelerate and support transition to value-based payment models

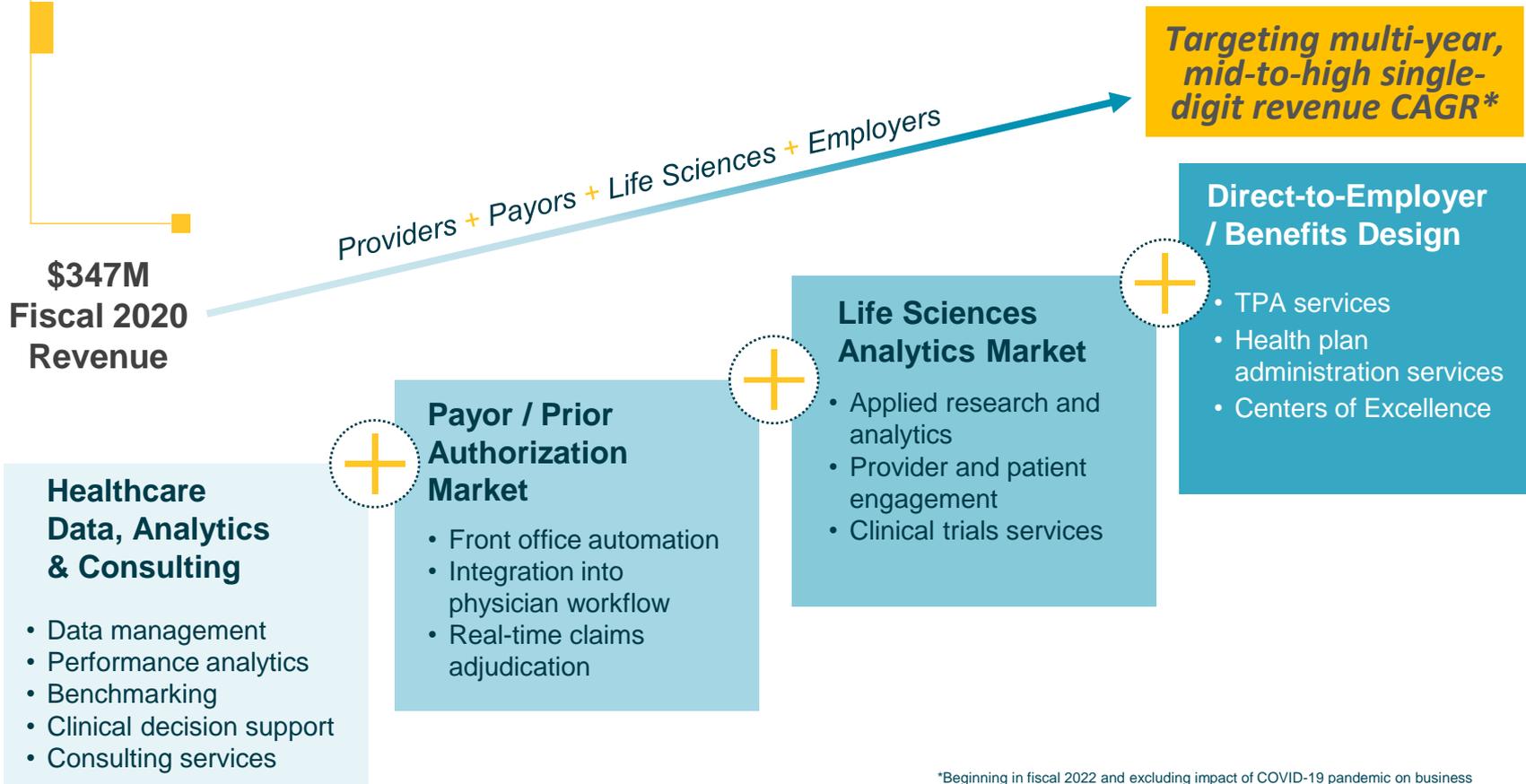
# Supply Chain Services // Expanding Capabilities for Visibility to Total Spend



(1) Total GPO (Group Purchasing Organization) purchasing volume by all members participating in GPO for calendar year 2019.

(2) Premier estimate of member GPO spend that could potentially be managed if Premier expanded capabilities in certain areas. Refer to "Forward-Looking Statements" on slide 2 of this presentation.

# Performance Services // Roadmap for Long-Term Growth



\*Beginning in fiscal 2022 and excluding impact of COVID-19 pandemic on business

# Our Value Proposition

1

Executing on strategy to **provide differentiated value** to healthcare providers through technology-enabled, end-to-end supply chain and enterprise analytics and performance improvement solutions to help drive improved health outcomes and reduce costs

2

Generate **strong free cash flow** and maintain **flexible balance sheet** to support balanced approach to capital deployment priorities

3

**Well-positioned for long-term growth** through further penetration of supply chain and enterprise analytics markets and acquisitions to enhance capabilities and maintain market leadership position