



Second Quarter 2026 Earnings

April 7, 2026

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties. Additionally, we may make forward-looking statements in our other documents filed or furnished with the Securities and Exchange Commission, and our management may make forward-looking statements orally to analysts, investors, representatives of the media and others. These forward-looking statements are generally identified by the use of forward-looking terminology, including the terms “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “forecast,” “intend,” “likely,” “may,” “outlook,” “plan,” “possible,” “potential,” “predict,” “project,” “should,” “target,” “will,” “would” and, in each case, their negative or other various or comparable terminology. All statements other than statements of historical facts contained in this press release, including statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans, objectives of management, and expected market growth are forward-looking statements. The forward-looking statements could relate to the following, among other things: our strategy, outlook and growth prospects; our operational and financial targets and dividend policy; general economic trends and trends in the industry and markets; and the competitive environment in which we operate.

These statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance, or achievements to be materially different from any future results, performance, or achievements expressed or implied by the forward-looking statements. Important factors that could cause our results to vary from expectations include, but are not limited to: our ability to comply with the extensive regulatory requirements for our business, and the impact of a failure to comply with applicable regulations or regulatory requirements, standards or policies, which could subject us to significant monetary liabilities, fines and penalties, including loss of or limitations upon access to U.S. federal student loans, grants and military program benefits for our students, and otherwise have a material adverse impact on our business; shifts in higher education policy at the federal and state levels our ability to maintain our institutional accreditation and our eligibility to participate in Title IV programs; our ability to enroll and retain students, including the impact of changes to internet search due to artificial intelligence; our ability to adapt to changing market needs or new technologies; our ability to maintain existing, and develop additional, business-to-business relationships with employers; our ability to attract or retain a qualified senior management team and qualified faculty members; the impact of compliance reviews, claims, or litigation that government agencies, regulatory agencies, and third parties may conduct, bring or initiate against us based on alleged violations of the extensive regulatory requirements applicable to us; our ability to establish, maintain, protect and enforce our intellectual property and proprietary rights and prevent third parties from making unauthorized use of such rights; liability associated with any failure to comply with data privacy and data security laws and the unauthorized access, duplication, distribution or other use of confidential or personal information, including liability and cost associated with the cybersecurity incident we identified in November 2025; additional tax liabilities; our ability to pay dividends on our common stock or the timing or amount of any such dividends; and other risk factors identified in the Company’s Annual Report on Form 10-K, Quarterly Reports on Form 10-Q.

These forward-looking statements are based on assumptions and subject to risks and uncertainties. Given these uncertainties, undue reliance should not be placed on these forward-looking statements. These forward-looking statements represent our estimates and assumptions only as of the date of this presentation and, except as required by law, we undertake no obligation to update or review publicly any forward-looking statements, whether as a result of new information, future events or otherwise after the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. This presentation should be read completely and with the understanding that our actual future results may be materially different from what we expect. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures, or investments we may undertake. We qualify all of our forward-looking statements by these cautionary statements.

We Are a Mission-Driven Organization



Phoenix Education Partners, Inc., NYSE: PXED, through its subsidiary, The University of Phoenix, Inc., is a pioneer in online education for working adults



University of Phoenix provides access to higher education opportunities that enable students to develop the knowledge and skills necessary to achieve their professional goals, improve the performance of their organizations and provide leadership and service to their communities



Q2 FY2026 Performance

Average Total Degreed Enrollment⁽¹⁾ <i>% Change YoY</i>	82,600 <i>+1.8%</i>	Enrollment growth resulted from improved student retention. Enrollment through employer relationships represented approximately 35% of Q2 2026 Average Total Degreed Enrollment, +400 bps over prior year period
Net Revenue <i>% Change YoY</i>	\$222.5 million <i>-0.4%</i>	Net revenue decrease was in part attributable to an increase in discounts mainly resulting from a higher percentage of our enrollment through employer relationships
Net Income Attributable to PXED Diluted EPS <i>% and \$ Change YoY</i>	\$10.8 million \$0.28 <i>-33.1% -\$0.15 per share</i>	The decrease in net income attributable to Phoenix Education Partners and diluted EPS was primarily due to non-cash share-based compensation that resulted from the initial public offering
Adj. Net Income Attributable to PXED Adj. Diluted EPS⁽²⁾ <i>% and \$ Change YoY</i>	\$22.6 million \$0.58 <i>+5.7% +\$0.02 per share</i>	Adjusted net income attributable to Phoenix Education Partners and adjusted diluted EPS growth was primarily due to the factor as described above for adjusted EBITDA
Adjusted EBITDA⁽²⁾ <i>% Change YoY</i>	\$34.8 million <i>+7.8%</i>	Adjusted EBITDA grew 7.8% primarily due to the lower bad debt driven by improved retention compared to the prior year period. Adjusted EBITDA margin ² increased to 15.7%, +120 bps over the prior year period
Cash, Restricted Cash & Marketable Securities⁽³⁾ <i>\$ Change</i>	\$252.1 million <i>+57.3M</i>	The increase from prior year end, 8/31/2025, was principally due to \$80 million of cash generated from operating activities partially offset by \$10.1 million of capital expenditures and cash paid for dividends

¹ "Average Total Degreed Enrollment" represents the aggregate of monthly Total Degreed Enrollment during a specified period divided by the number of months in the period. We define "Total Degreed Enrollment" as the number of confirmed students (both new and continuing) enrolled in credit-bearing courses who post attendance at least one time during a calendar month (even if they withdraw later in the same month), excluding students who graduated as of the end of such month.

² Adjusted net income attributable to Phoenix Education Partners, adjusted diluted EPS, adjusted EBITDA, and adjusted EBITDA margin are non-GAAP measures. For more information on non-GAAP measures used in this presentation and a reconciliation of our GAAP information to our non-GAAP information, refer to slides 8-10

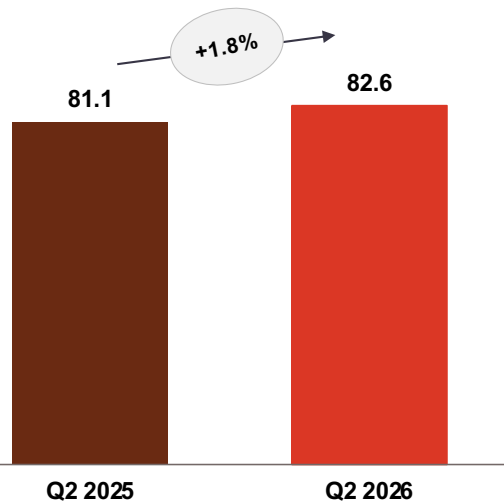
³ Includes cash and cash equivalents, restricted cash and cash equivalent and marketable securities (current and noncurrent marketable securities)

Q2 FY2026 Performance

Q2 Average Total Degreed Enrollment Increased to 82,600, driven by strong retention

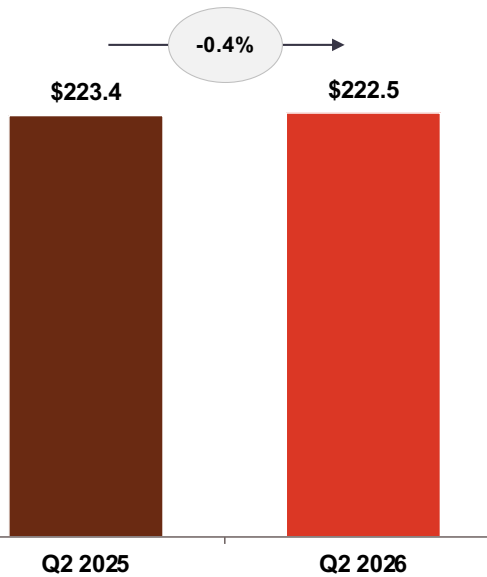
Avg. Total Degreed Enrollment ⁽¹⁾

Enrollments, thousands



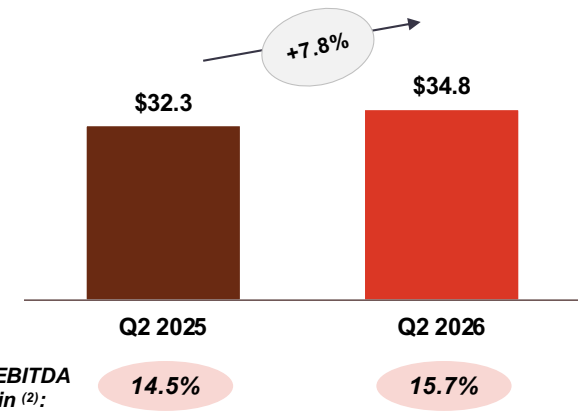
Net Revenue

\$MM



Adjusted EBITDA ⁽²⁾

\$MM



1. Represents Average Total Degreed Enrollment, as defined previously, for the three months ended February 28, 2026

2. Adjusted EBITDA and adjusted EBITDA margin are non-GAAP measures. For more information on non-GAAP measures used in this presentation and a reconciliation of our GAAP information to our non-GAAP information, refer to slides 8-10

FY 2026 Guidance

Fiscal 2026 Net Revenue and Adjusted EBITDA Outlook Reiterated

Net Revenue

\$1,025 million - \$1,035 million

Adjusted EBITDA

\$244 million - \$249 million

Note: Outlook reflects management expectations as of April 7, 2026. For more information on Adjusted EBITDA and other non-GAAP measures used in this presentation, refer to slides 8-10

Non-GAAP Financial Measures Disclosure
Appendix



Use of Non-GAAP Financial Information

The Company's non-GAAP financial measures are intended to supplement, but not be a substitute for, financial measures prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management uses, and chooses to disclose to investors, these non-GAAP financial measures because: (i) such measures provide an additional analytical tool to clarify the Company's results from operations and help to identify underlying trends in its results of operations; (ii) as to the non-GAAP earnings measures, such measures help compare the Company's performance on a consistent basis across time periods; and (iii) these non-GAAP measures are employed by the Company's management in its own evaluation of performance and are utilized in financial and operational decision-making processes, such as budgeting and forecasting. Exclusion of items in the non-GAAP presentation should not be construed as an inference that these items are unusual, infrequent or non-recurring. Other companies, including other companies in the education industry, may calculate non-GAAP financial measures differently, limiting their usefulness as a comparative measure across companies.

- *Adjusted net income attributable to Phoenix Education Partners.* We define adjusted net income attributable to Phoenix Education Partners as net income attributable to the Company, adjusted to eliminate the impact of restructuring lease expense (credit), strategic alternatives expense, cybersecurity incident expense, impairment charges and asset disposal losses, litigation charges and regulatory expense, non-cash share-based compensation expense, certain tax effects and other items.¹
- *Adjusted EBITDA.* We define adjusted EBITDA as net income attributable to the Company, adjusted to eliminate the impact of restructuring lease expense (credit), strategic alternatives expense, cybersecurity incident expense, impairment charges and asset disposal losses, litigation charges and regulatory expense, non-cash share-based compensation expense, depreciation and amortization, interest income, net of interest expense, provision for income taxes and certain other items.¹
- *Adjusted earnings per share.* We define adjusted earnings per share as adjusted net income attributable to Phoenix Education Partners divided by basic or diluted shares, as applicable, used in computing earnings per share.
- *Adjusted EBITDA margin.* We define adjusted EBITDA margin as adjusted EBITDA divided by net revenue, expressed as a percentage.

Included in the sections that follow are reconciliations between the non-GAAP financial measures and the most directly comparable GAAP measures.

With respect to Adjusted EBITDA for 2026, we are not able to reconcile this forward-looking non-GAAP financial measure to the most directly comparable GAAP measure without unreasonable efforts because we are unable to predict the ultimate outcome of certain items, including but not limited to potential expenses associated with our cybersecurity incident and our provision for income taxes, which could have a significant impact on our future GAAP results.

¹ During our first quarter of 2026, we changed our definition of this measure to start with "Net income attributable to Phoenix Education Partners" instead of "Net income" and began excluding expenses incurred related to our cybersecurity incident, which we do not believe are representative of our ongoing operations. We have retrospectively changed this measure for all periods presented to conform with our new definition.

Reconciliation of GAAP Financial Information to Non-GAAP Financial Information* (1/2)

(\$ in thousands, except per share data)	Three Months Ended February 28,		Six Months Ended February 28,	
	2026	2025	2026	2025
Net income attributable to Phoenix Education Partners, Inc.	\$ 10,780	\$ 16,125	\$ 26,234	\$ 62,541
Special items and share-based compensation:				
Restructuring lease expense (credit), net	1,585	(311)	3,605	1,716
Strategic alternatives expense	356	4,124	5,277	4,999
Cybersecurity incident expense	329	—	4,829	—
Impairment charges and asset disposal losses	500	50	520	84
Litigation charges and regulatory expense	1,203	1,480	2,406	2,685
Non-cash share-based compensation expense	9,667	617	39,166	1,263
Other	1,135	1,036	3,099	2,231
Income tax effects of special items and share-based compensation	(2,942)	(1,725)	(8,875)	(3,193)
Adjusted net income attributable to Phoenix Education Partners, Inc.	<u>\$ 22,613</u>	<u>\$ 21,396</u>	<u>\$ 76,261</u>	<u>\$ 72,326</u>
Earnings per share:				
Basic	\$ 0.30	\$ 0.45	\$ 0.73	\$ 1.76
Diluted	\$ 0.28	\$ 0.43	\$ 0.68	\$ 1.66
Adjusted earnings per share:				
Basic	\$ 0.63	\$ 0.60	\$ 2.14	\$ 2.04
Diluted	\$ 0.58	\$ 0.56	\$ 1.97	\$ 1.92
Shares used in computing earnings per share and adjusted earnings per share:				
Basic	35,778	35,560	35,714	35,532
Diluted	38,888	37,898	38,744	37,764

* For a more detailed description of our Reconciliation of GAAP Financial Information to Non-GAAP Financial Information, please refer to our most recent quarterly report filed on Form 10-Q.

Reconciliation of GAAP Financial Information to Non-GAAP Financial Information* (2/2)

(\$ in thousands)	Three Months Ended February 28,		Six Months Ended February 28,	
	2026	2025	2026	2025
Net income attributable to Phoenix Education Partners, Inc.	\$ 10,780	\$ 16,125	\$ 26,234	\$ 62,541
Restructuring lease expense (credit), net	1,585	(311)	3,605	1,716
Strategic alternatives expense	356	4,124	5,277	4,999
Cybersecurity incident expense	329	—	4,829	—
Impairment charges and asset disposal losses	500	50	520	84
Litigation charges and regulatory expense	1,203	1,480	2,406	2,685
Non-cash share-based compensation expense	9,667	617	39,166	1,263
Depreciation and amortization	5,725	5,622	11,205	10,814
Interest income, net of interest expense	(1,226)	(2,087)	(2,772)	(5,831)
Provision for income taxes	4,763	5,648	16,425	21,942
Other	1,135	1,036	3,099	2,231
Adjusted EBITDA	<u>\$ 34,817</u>	<u>\$ 32,304</u>	<u>\$ 109,994</u>	<u>\$ 102,444</u>
Net income attributable to Phoenix Education Partners, Inc. margin	4.8%	7.2%	5.4%	13.1%
Adjusted EBITDA margin	15.7%	14.5%	22.7%	21.4%
Net revenue used in computing net income attributable to Phoenix Education Partners, Inc. margin and adjusted EBITDA margin	\$ 222,461	\$ 223,406	\$ 484,488	\$ 478,098

* For a more detailed description of our Reconciliation of GAAP Financial Information to Non-GAAP Financial Information, please refer to our most recent quarterly report filed on Form 10-Q.