Materials.
Powering Ideas.

We are a global materials company at the intersection of people, technology, and customers.
We Are Trinseo

• Trinseo is a global chemical materials solutions provider and a manufacturer of plastics, latex binders, and synthetic rubber.

• Trinseo focuses on delivering innovative and sustainable solutions to help our customers create products that are intrinsic to how we live – products that touch lives every day across a wide range of end-markets.

A Strong Track Record,
A Bold Direction
Fast Facts

• Trinseo was founded on a unique combination of strong capabilities – strong market positions, production assets, and leading technology

• More than 2,200 employees

• 59 manufacturing plants at 15 manufacturing sites around the world

• Part of Dow Chemical until 2010

• Leader in our key products: plastics, latex binders, and synthetic rubber
# Trinseo Portfolio Overview

## Performance Materials Division

### Latex Binders
- Styrene Butadiene (SB) Latex
- Styrene Acrylate (SA) Latex

### Synthetic Rubber
- Emulsion-Styrene Butadiene Rubber (E-SBR)
- Lithium-Butadiene Rubber (Li-BR)
- Nickel-Butadiene Rubber (Ni-BR)
- Solution-Styrene Butadiene Rubber (S-SBR)

### Performance Plastics
- Acrylonitrile Butadiene Styrene (ABS)
- Long-Glass-filled Polypropylene
- Polypropylene compounds
- Polycarbonate (PC) blends

## Basic Plastics and Feedstocks Division

### Polystyrene
- General Purpose Polystyrene (GPPS)
- High Impact Polystyrene (HIPS)

### ABS/SAN
- Acrylonitrile Butadiene Styrene (ABS) Resins
- Styrene Acrylonitrile (SAN) Resins

### Polycarbonate
- Polycarbonate Resins (PC)

## Businesses and Key Products

### Latex Binders
- ENVERSA™
- EVEREST™
- FOUNDATIONS™
- HPL™
- Modifier A™ / NA

### Synthetic Rubber
- BUNA™
- SPRINTAN™

### Performance Plastics
- CALIBRE™
- CELEX™
- EMERGE™
- ENLITE™
- INSPIRE™
- MAGNUM™
- PULSE™
- VELVEX™
- MEGARAD™

### Brands
- STYRON™
- STYRON A-TECH™
- STYRON™ C-TECH
- STYRON X-TECH™

### ABS/SAN
- MAGNUM™
- TYRIL™

### Polycarbonate
- CALIBRE™
- MEGARAD™

## End Uses

[Images of various products and applications]
# Revenue

<table>
<thead>
<tr>
<th></th>
<th>2016 Sales</th>
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<tbody>
<tr>
<td>Trinseo (all businesses)</td>
<td>Approximately $3.7 billion</td>
</tr>
<tr>
<td>Basic Plastics and Feedstocks</td>
<td>Approximately $1.6 billion</td>
</tr>
<tr>
<td>Performance Materials</td>
<td>Approximately $2.1 billion</td>
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</tbody>
</table>

## Revenue by Geography

- **Europe/MEA**: Largest share
- **Asia Pacific**: Second largest share
- **North America**: Smaller share
- **Other**: Smallest share
Major Office Locations

• Trinseo’s global operating center is located in **Berwyn, PA, U.S.A.** (Philadelphia area).

• Regional operating centers:
  – North America: Midland, Michigan, U.S.A.
  – Europe: Horgen, Switzerland
  – Asia Pacific: Hong Kong, China
Global Manufacturing Locations

Trinseo delivers an unmatched combination of global reach, operational excellence, expertise, leading intellectual property, world-scale assets, and global R&D presence.
Integration Creates Cost Competitiveness

Legend
- Trinseo
- Raw Materials

Cracker
- Ethylene
- Propylene
- Crude C4
- Pygas

Butadiene
Benzene

Styrene
Polystyrene
ABS / SAN
Synthetic Rubber
Latex
Compounds & Blends
Polycarbonate

Polycarbonate
Polypropylene

Customers
- Construction
- Packaging
- Appliances
- Tires
- Paper / Carpet
- Automotive
- Electrical / Electronic

Customers
- Construction
- Packaging
- Appliances
- Tires
- Paper / Carpet
- Automotive
- Electrical / Electronic
A Robust Innovation Pipeline

Our track record is built on a history of successful customer-driven innovations, and we continue to fuel our strong future pipeline with new opportunities.

**Latex Binders and Synthetic Rubber**
- First industrial production of synthetic rubber
- Dow develops styrene butadiene latex polymer (styraloy)
- Functionalized solution-styrene butadiene rubber (S-SBR) for high performance tires
- Multi-layer curtain coating (MLCC) for paper and board coating applications

**1937-1989**
- Dow introduces polystyrene to the U.S.
- PS technology is leveraged to invent mass ABS process technology
- Two-phase interfacial polycarbonate process is invented

**1990-2009**
- STYRON A-TECH™ Resins for appliances, consumer electronics, and packaging and becomes PS technology leader in these applications
- PC / ABS blends for broad market use including automotive and consumer electronics

**2010-Future**
- New PC-based compounds for automotive interiors /exteriors: low gloss, light weight, durable aesthetics
- High performance structural materials to replace steel and make cars lighter and more fuel efficient
- New HIPS grades for thinner refrigerator liners and packaging
- ABS grades with excellent aesthetics
- New compounds for medical devices, LED lighting, consumer electronics, and high performance films
- High-flow PS for high-gauge insulation boards
- STYRON X-TECH™ offers very high melt strength for end applications in the home appliances, packaging, and building and construction markets

- Foam latex: ENVERSA® technology
- High performance styrene acrylates
- Starch emulsion technology
- Performance latex applications: adhesives, construction, consumer products
- S-SBR microstructure optimization. Next generation functionalized SSBR for “green tires” with lower rolling resistance
- Functionalized Nd-BR synthetic rubber for high performance tires
- Synthetic rubber-filler masterbatch technology
Committed to Sustainability

• Trinseo aims to be a preferred partner for sustainable solutions.

• The people of Trinseo are committed to:
  – Continually innovating and developing new and improved products and processes that advance Trinseo’s and our customers’ sustainability.
  – Promoting the responsible use of our materials through product stewardship.
  – Operating responsibly with respect to the environment, health, and safety; using resources more efficiently; adhering to the principles of Responsible Care®; and being a good neighbor in the communities where we operate.

© Responsible Care is a registered service mark of the American Chemistry Council in the United States.
75% Reduction in energy consumption by using an LED bulb with Tranesco plastic base, compared to traditional incandescent light.

50% Reduction in VOC emissions from 2011 baseline.

18% Reduction in total chemical emissions (from 2011 baseline).

4% Reduction in electricity use (from 2011 baseline).

17% Reduction in total waste (vs. prior year).

1 in 4 calories instead of for a nanomprogram never actually eaten.

Padding made with STRUKT® Polyethylene can reduce food waste.

3,444 HOURS volunteered by employees during Volunteer Days - a 72% increase over 2014.

96% Percent of Tranesco employees who completed ethics and compliance training.

73% Percent of Tranesco teams with Triple Zero record: no injuries, no significant spills, no process safety incidents.

58% Percent of Tranesco plants with ISO 14001 certification.

27% Percent of Tranesco sites with LEED Silver certification.
As a leading integrated producer of polystyrene and styrene monomer, Americas Styrenics offers solutions and services to customers in a variety of markets throughout the Americas.

Ownership: Trinseo 50%; Chevron Phillips Chemical Company 50%

History: Americas Styrenics was formed in 2008 as a 50/50 joint venture between The Dow Chemical Company and Chevron Phillips. After Trinseo (formerly Styron) became an independent company, it assumed Dow's ownership share in the JV.

Headquarters location: The Woodlands, Texas

Production Facilities: Torrance, California; Gales Ferry, Connecticut; Ironton, Ohio; Joliet, Illinois; Cartagena, Colombia; St. James, Louisiana; Marietta, Ohio

Products: Polystyrene and styrene
Industries & Markets
We Serve

Our products touch nearly every aspect of daily life.
Industries & Markets

Adhesives

Trinseo latex binders for adhesives ensure high performance and environmental and regulatory compliance.

Our extensive binder portfolio is designed for the most common adhesive applications, from lamination and pressure sensitive adhesive (PSA) to wood assembly, caulks and sealants, and general purpose applications.

To meet our customers’ requirements to deliver on both performance and sustainability, we offer low-VOC solutions that can be tailored to local specifications, while meeting, and even surpassing, industry and regulatory safety standards.

Automotive

Trinseo Automotive offers a portfolio of plastic solutions to fulfill growing demands for vehicles that perform better, are less expensive and polluting, are more comfortable and durable, and are fuel-efficient and safer.

We offer a broad range of automotive-dedicated products, such as PULSE™ Engineering Resins, MAGNUM™ ABS Resins, ENLITE™ Structural Polymers, VELVEX™ Reinforced Elastomers, and INSPIRE™ Performance Polymers. These resins enable us to provide an extensive offering for interior, exterior, and semi-structural applications.
Industries & Markets

Building & Construction

CALIBRE™ Polycarbonate Resins, MAGNUM™ ABS Resins, and TYRIL™ SAN Resins are fabricated into sheets used in a range of construction applications.

Trinseo’s latex binders for construction deliver consistent quality, differentiating technology, and performance in a variety of construction applications like cementitious modifications, composites, liquid applied membranes, mastics, glass fiber reinforcements, oil & gas, primers and surfaces.

Carpet & Artificial Turf

Carpet is stronger and more durable thanks to latex backing systems from Trinseo. Our products include a wide variety of latexes that impart specific physical properties to the finished carpet, including dimensional stability, stiffness and hand, and may be used to enhance performance properties including moisture barrier.

And, in artificial turf, Trinseo latex products offer safety and durability on the field and help to improve properties that extend the durability and appearance of the pitch.
Consumer Goods

Trinseo offers a variety of premium plastics for consumer goods with specialty solutions for a wide range of applications, including furniture, household goods, and toys.

Consumers want products that look good and can handle rough play, weather, and heavy use. With our portfolio of CALIBRE™ Polycarbonate Resins, TYRIL™ SAN Resins, STYRON™ Polystyrene Resins, MAGNUM™ ABS Resins, PULSE™ PC/ABS Resins, and EMERGE™ Advanced Resins, we have solutions to meet these tough requirements and more.

Consumer Electronics

Trinseo collaborates with customers on a wide range of consumer electronics applications – from flat-screen TVs to printers to smart phones.

EMERGE™ Advanced Resins and CALIBRE™ Polycarbonate Resins help provide strength to housings, bring high-impact resistance, and provide for perfect color and gloss ensuring appealing aesthetics and high performance properties for this consumer-driven sector.
Industries & Markets

**Electrical & Lighting**

LED lighting, solar electricity generation, smart meters – the electrical and lighting industries are in the midst of a revolution. Our plastics maximize light output and safety, and stand up to rough use over the product’s lifetime.

CALIBRE™ Polycarbonate Resins and EMERGE™ Advanced Resins provide solutions for electrical applications like switches, plugs, and meters. CALIBRE™ Polycarbonate Resins, EMERGE™ Advanced Resins, and TYRIL™ SAN Resins are used for non-incandescent LED lighting. And our resins go into smart meters, one of the enabling technologies to achieve reductions in carbon emission and energy usage.

**Functional Nonwovens**

High-quality, low-VOC latex binders for functional nonwovens from Trinseo can improve performance and processing efficiencies.

Trinseo binders for diverse functional nonwoven applications heighten product performance while ensuring regulatory compliance for abrasives and pads, decorative, filtration, footwear and roofing.

Our low-VOC, low-odor, and formaldehyde-free solutions deliver excellent processability for more cost-effective operations.
Industries & Markets

Home Appliances

With years of experience supplying the home appliance marketplace, we understand the challenges the industry faces today – to reduce costs, improve sustainability, and meet changing consumer tastes.

With MAGNUM™ ABS Resins, TYRIL™ SAN Resins, STYRON™, STYRON A-TECH™ STYRON X-TECH™ Polystyrene Resin, and CALIBRE™ Polycarbonate Resins tailored for the appliance industry, Trinseo provides plastics with great performance that allow manufacturers to downgauge, reduce scrap, and save money while improving the freedom of design needed to meet consumer needs.

Medical

An increase in minimally invasive surgeries and a shift to more home health-care monitoring have increased the need for light yet durable medical devices.

CALIBRE™ and CALIBRE™ MEGARAD™ Polycarbonate Resins, EMERGE™ Advanced Resins, and MAGNUM™ ABS Resins offer medical device manufacturers options to meet stringent performance requirements while ensuring patient safety and keeping costs low. Certain CALIBRE™ Resins have even undergone biocompatibility testing.
Industries & Markets

Packaging

Protection, convenience, and ensuring product quality are just some of the vital properties needed to help consumers trust the packaged final product.

Trinseo offers STYRON™, STYRON A-TECH™ and STYRON™ C-TECH Polystyrene Resins, CALIBRE™ Polycarbonate Resins, and TYRIL™ SAN Resins for different packaging needs in transparent, rigid opaque, and foamed packaging as well as for bottles.

Paper & Paperboard

Printed items used every day – from playing cards, brochures, and magazines to colorful board-based packaging – are enhanced by latex coatings from Trinseo. These coatings provide durability protection as well as decorative features such as high-gloss finishes for paper and paperboard.

Supported by our extensive polymer engineering we developed styrene butadiene latex, modified styrene butadiene latex, terpolymer, styrene acrylate, thickeners, and synthetic pigments.
Industries & Markets

Sheet & Profile Extrusion

Trinseo offers ABS resins, polycarbonate resins, and ABS/PC blends for sheet and film extrusion applications.

Trinseo is a market leader with proven products for edgebands and profiles offering an excellent balance of features, such as toughness, and surface aesthetics.

Whether it is clear or opaque solid sheets, Trinseo has a variety of premium resins serving markets such as consumer electronics, lighting applications, construction, and appliances.

For structured sheets (multi-wall and panels), Trinseo supports the marketplace with a range of high-performance thermoplastic solutions.

Tire & Technical Rubber Goods

As a global leader in the production and distribution of synthetic rubbers, Trinseo offers a broad portfolio of quality products.

Butadiene rubber is used in impact modification, tires, golf balls, and technical rubber goods applications. High quality, cold polymerized emulsion styrene butadiene rubber finds its use in standard tires and technical rubber goods.

Our focus is on the development of enhanced solution styrene butadiene rubber grades that are used in premium tires to improve performance properties of wear resistance and wet-grip, while at the same time reducing rolling resistance and fuel consumption.
Our Products
# Performance Materials Division Overview

## Latex Binders
- Styrene Butadiene Latex
- Styrene Acrylate Latex

## Synthetic Rubber
- Emulsion-Styrene Butadiene Rubber (E-SBR)
- Lithium-Butadiene Rubber (Li-BR)
- Nickel-Butadiene Rubber (Ni-BR)
- Solution-Styrene Butadiene Rubber (S-SBR)

## Performance Plastics
- Acrylonitrile Butadiene Styrene (ABS)
- Polycarbonate (PC) blends
- PC/ABS
- PC/PET
- Long-Glass-filled Polypropylene
- Glass-filled Alloys
- Polypropylene compounds

## Brands
- **ENVERSA™ Foam Latex**
- **EVEREST™ Latex Technology**
- **FOUNDATIONS™ Latex**
- **HPL™ Latex**
- **Latex Modifier A™ / NA**
- **LOMAX™ Technology**
- **MaxForte™**
- **MaxCoat™**

- **BUNA™ Synthetic Rubber**
- **SPRINTAN™ Synthetic Rubber**

- **CALIBRE™**
- **CALIBRE™ MEGARAD™**
- **CELEX™**
- **EMERGE™**
- **ENLITE™**
- **INSPIRE™**
- **MAGNUM™**

## End Use
- Building and Construction Materials
- Carpet and Artificial Turf Backings
- Paper and Paperboard Coatings

- Polymer Modification
- Standard and Performance Tires
- Technical Rubber Goods

- Automotive
- Consumer Electronics
- Electrical
- Lighting
- Medical Devices
Premier Franchises

Synthetic Rubber

• Trinseo is a technology leader in functionalized solution-styrene butadiene rubber (S-SBR) for high performance tires.

Latex Binders

• Global leader in SB latex with 25 percent market share.
• The only SB latex supplier with world-class pilot coating facilities in both the U.S. and Europe.

Performance Plastics

• Longstanding customer relationships with industry leaders in automotive, electronics, lighting and medical devices.
Latex Binders and Synthetic Rubber – Market Trends

*Trinseo’s offering is aligned to key macro trends that drive future demand.*

**Trends**

- Sustainability
- Higher Living Standards
Synthetic Rubber Overview

• Leading supplier of SBR and BR with world-class manufacturing platform in Europe.

• Functionalized S-SBR growth platform focusing on high performance tires.

• Deep and long-standing relationships with all global leading tire producers.

• Leader in polymer modification with significant captive use in plastics.
Trinseo capabilities capture the spectrum of synthetic rubber applications.

- **Performance Tires**
- **Polymer Modification**
- **Standard Tires**
- **Technical Rubber Goods**

- **S-SBR Functionalized**
- **Nd-BR (b)**
- **Li-BR (a)**
- **Co-BR (b)**
- **Ni-BR**
- **E-SBR**

(a) Used in Plastic Modification only
(b) Trinseo owns Licenses and Technologies
Trinseo provides a full range of coating chemistries required by customers.

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<thead>
<tr>
<th>Offering</th>
<th>Category</th>
<th>Technology</th>
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<tr>
<td>Binders</td>
<td>Binders</td>
<td>Styrene Butadiene</td>
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<td></td>
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<td>Polyvinyl Acetate</td>
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<td>All-acrylic</td>
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<td>Vinyl Acrylic</td>
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<td></td>
<td></td>
<td>Styrene Acrylic</td>
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<tr>
<td>Additives</td>
<td>Thickeners</td>
<td>Alkali Swellable Emulsions (ASE)</td>
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<td>Opacifiers</td>
<td>Solid Plastic Pigment</td>
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<td></td>
<td>Formulated Products</td>
<td>Rotogravure Sole Binder</td>
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<td></td>
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<td>CDP Formulation</td>
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</table>
## Latex Binders – Textile Chemistries

*Unmatched product offering aligned to meet industry trends.*

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<tr>
<th>Polymer Type</th>
<th>Brands</th>
<th>Applications</th>
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</thead>
<tbody>
<tr>
<td>SB</td>
<td>LOMAX™ Technology</td>
<td>Residential Broadloom Commercial Broadloom</td>
</tr>
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<td></td>
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<td>Residential Broadloom Commercial Broadloom</td>
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<td></td>
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<td>Needle Felt</td>
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<td>Woven</td>
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<td></td>
<td></td>
<td>Artificial Turf</td>
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<tr>
<td>Modified SB</td>
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<td>Residential Broadloom Commercial Broadloom</td>
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<td>Needle Felt</td>
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<td>Woven</td>
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<td>Artificial Turf</td>
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<td>VB, VSB</td>
<td>HPL™ Latex</td>
<td>Residential Broadloom Commercial Broadloom</td>
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<td>Needle Felt</td>
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<tr>
<td>Acrylic</td>
<td>FOUNDATIONS™ Acrylic Technology</td>
<td>Commercial Broadloom Commercial Broadloom</td>
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<td>Unbranded Acrylic</td>
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<td>Commercial Broadloom</td>
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<tr>
<td>VA</td>
<td>EVEREST™</td>
<td>Commercial Broadloom Commercial Broadloom</td>
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<tr>
<td>Foam Technology</td>
<td>ENVERSA™ Cushion Technology</td>
<td>Attached Cushion Commercial Broadloom</td>
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<td></td>
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<td>Carpet Underlay</td>
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<td></td>
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<td>Bath Mat</td>
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</table>
# Latex Binders – Adhesives, Construction, and Nonwovens Chemistries

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<th>Features</th>
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<td>Mechanical properties</td>
</tr>
<tr>
<td></td>
<td>Stiffness and softness</td>
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<tr>
<td></td>
<td>Flexibility</td>
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<tr>
<td></td>
<td>Water, chemical, stain, abrasion or oil resistance</td>
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<tr>
<td>Modified SB</td>
<td>Cohesive and adhesive strength</td>
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<tr>
<td></td>
<td>Dimensional stability</td>
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<td></td>
<td>Water impermeability</td>
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<td></td>
<td>Efflorescence resistance</td>
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<tr>
<td>Styrene Acrylic (SA)</td>
<td>UV resistant</td>
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<td>Acrylic (Developmental)</td>
<td>UV and heat stability</td>
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<td>Vinlylidene Chloride (VDC)</td>
<td>Ignition resistance</td>
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<tr>
<td>Plastic Pigments</td>
<td>Stiffeners</td>
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<tr>
<td>Bio-hybrids</td>
<td>Biomaterial containing polymers</td>
</tr>
<tr>
<td>Foam Technology</td>
<td>ENVERSA™ Cushion Technology</td>
</tr>
</tbody>
</table>
## Basic Plastics and Feedstocks Overview

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<th>Polystyrene</th>
<th>ABS / SAN</th>
<th>Polycarbonate</th>
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<td><strong>Products</strong></td>
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<td>STYRON™</td>
<td>Appliances</td>
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<td>High Impact Polystyrene (HIPS)</td>
<td>STYRON™ A-TECH™</td>
<td><strong>Appliances</strong></td>
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<td>STYRON™ C-TECH</td>
<td>Building and Construction</td>
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<td>STYRON™ X-TECH™</td>
<td>Consumer Goods</td>
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<td><strong>End Use</strong></td>
<td>Sheet and Profile</td>
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<tr>
<td>Acrylonitrile Butadiene Styrene (ABS)</td>
<td>MAGNUM™</td>
<td><strong>Brands</strong></td>
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<tr>
<td>Resins</td>
<td>TYRIL™</td>
<td><strong>End Use</strong></td>
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<tr>
<td>Styrene Acrylonitrile (SAN) Resins</td>
<td>CALIBRE™</td>
<td><strong>End Use</strong></td>
</tr>
<tr>
<td>Polycarbonate Resins (PC)</td>
<td></td>
<td><strong>End Use</strong></td>
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</tbody>
</table>
Broad Range of Plastics and Services Anchored by a Premier Polystyrene Franchise

• Supplying numerous industries in all geographic regions.
• Top three supplier globally* in polystyrene.
• Only global supplier with wide range of PS, ABS / SAN, and PC blends.
• Trinseo is well positioned with:
  – Differentiated ABS technology
  – World-class products assets strategically positioned in growth regions
  – Recognized leadership in application development
  – Enduring customer partnerships

* Includes Trinseo share of Americas Styrenics joint venture
Plastics – Market Trends

Trinseo’s portfolio is aligned with global macro trends backed by solid fundamentals.

Trends

- Energy Efficiency
- Waste Reduction / Sustainability
- Reducing Costs
- Aesthetics / Differentiation
- Increased Living Standards
- Convenience
- Mobility and Entertainment
Finding Solutions for Our Customers

• At Trinseo, we strive to bridge the gap between our customer’s ideas and reality to create shared value for the marketplace and for Trinseo.

• Trinseo was built on seven decades of technology leadership and a unique combination of marketplace knowledge, world-class production assets, and ingenuity.