ASGN Incorporated

SUMMARY FINANCIAL RESULTS – Q3 2022

($'s in millions, except per share data)

Consolidated Revenues	Gross Margin	Earnings per Share	Adj. EBITDA Margin
$1,197.9	30.0%	$1.40	12.4%
+11.6% Y-Y	+130 bps Y-Y	+12.9% Y-Y	-30 bps Y-Y

Financial results are from Continuing Operations and Q3 2022 revenues include $34.2 million from acquisitions

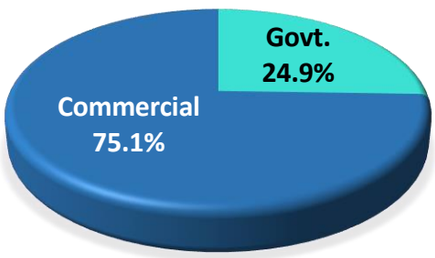
Commercial

$900.0

+16.1% Y-Y

Consulting $268.6M

up 43.2% Y-Y



Federal Government

$297.9

-0.3% Y-Y

Contract Backlog of $3.1B

Book-to-Bill of 1.9 to 1.0

Commercial Revenues by Industry Vertical

	TMT	Financial Services	Consumer & Industrial	Healthcare	Business & Govt. Services
Revenues	$212.2	$210.2	$192.1	$147.8	$137.7
Y-Y Chg.	+27.5%	+16.7%	+14.8%	+18.9%	+0.7%
Mix	23.6%	23.4%	21.3%	16.4%	15.3%

Strong Liquidity

Cash & Cash Equivalents: $211.2

$204.0 available under revolving credit facility

Capital Deployment

Cash Used for Stock Repurchases: $59.5

Cash Used for Acquisitions: $351.8

Q4 2022 Financial Estimates

	Low	High
Revenues	$1,123.0	$1,143.0
Y-Y Revenue Growth	6.6%	8.5%
Earnings per share	$1.07	$1.14
Adjusted EBITDA	$128.5	$133.5
Adj. EBITDA margin	11.4%	11.7%

Q4 2022 estimates include revenue contribution from acquisitions of approximately $48.0 million

For reconciliations of GAAP to Non-GAAP measurements, refer to ASGN's corresponding earnings release and supplemental materials available at investors.asgn.com.