



## Forward-Looking Statements and Non-GAAP Financial Measures

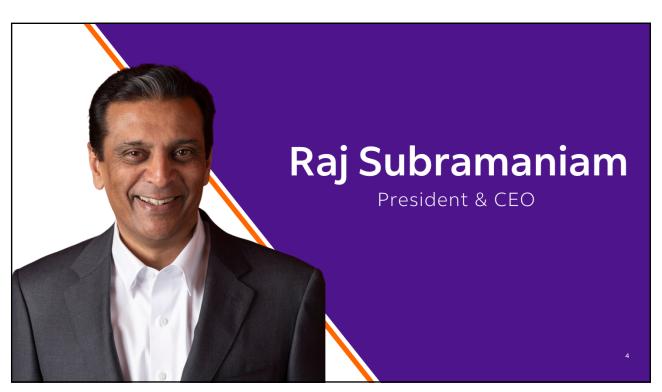
Certain statements in this press release may be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act, such as statements regarding expected cost savings, the optimization of our network through Network 2.0, the planned tax-free full separation of the FedEx Freight Business into a new publicly traded company (the "FedEx Freight Spin-OFff), future financial targets, business strategies, amagement's views with respect to future events and financial performance, and the assumptions underlying such expected cost savings, targets, strategies, and statements. Forward-looking statements include those preceded by, followed by or that include the words "will," "may," "could," "would," "should," "believes," "expects," "forecasts," "anticipates," "plans," "estimates," "targets," "projects," "intends" or similar expressions. Such forward looking statements are subject to risks, uncertainties and other factors which could cause actual results to differ materially from historical experience or from future results expressed or implied by such forward-looking statements. Potential risks and uncertainties include, but are not limited to, economic conditions in the global markets in which we operate; uncertainty and additional volatility in the global trade environment; our ability to achieve our cost reduction initiatives including Network 2.0 and Tricolor, effectively respond to changes in market dynamics, and achieve the anticipated benefits of such strategies and actions; our ability to achieve our cost reduction initiatives and financial performance goals; the timing and amount of any costs or benefits or any specific outcome, transaction, or change (of which there can be no assurance), or the terms, timing, and structure thereof, related to our global transformation program and other ongoing reviews and initiatives; a significant data breach or other disruption to our technology infrastructure; our ability to successfully implement the FedEx Freight Spin-Off and achieve th

FedEx reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP"). We have supplemented the reporting of our financial information determined in accordance with GAAP with certain non-GAAP (or "adjusted") financial measures. Reconciliations of non-GAAP measures used in this presentation to the most directly comparable GAAP measures are included below under "Appendix."

The financial targets and outlook provided herein and discussed during this presentation assume the company's current economic forecast and fuel price expectations and no additional adverse economic, geopolitical or international trade-related developments. FedEx's earnings per share and effective tax rate forecasts are based on current law and related regulations and guidance. Escal 2026 guidance discussed during the presentation was effective on December 18, 2025. Nothing discussed during this presentation should be constructed as reaffirming or disaffirming such guidance.

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## Key messages

- Sincere thank you to FedEx team working to deliver a successful Peak
- Strong Q2 financial performance with high-single-digit revenue growth, margin expansion, and high-teens adjusted EPS\* growth despite significant external headwinds
- Continued commercial execution, providing excellent service and winning new business in high value verticals
- Network transformation continues with progress on Network 2.0, Tricolor, and structural cost reductions, all enabled by data and technology
- FedEx Freight separation on track for June 1, 2026, with full leadership team in place

\*Non-GAAP financial measure; see appendix for more information.

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### **Q2 FY26 results overview**

Delivered strong second quarter revenue and earnings growth year-over-year

Q2 FY26 Results									
Revenue	\$23.5B 7% YoY								
Adj. operating income*	\$1.6B 17% YoY								
Adj. operating margin*	6.9% +60 bps								
Adj. EPS*	\$4.82 19% YoY								

#### **Commentary:**

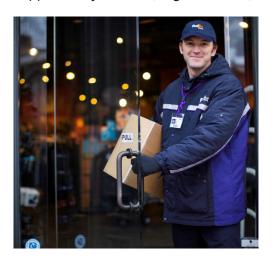
- Revenue growth and improved profitability largely driven by yield and volume strength across U.S. domestic package services
- Achieved transformation-related cost savings target
- FEC delivered an 8% increase in revenue, grew adjusted operating income\* by 24%, and expanded adjusted operating margin\* by 100 bps
- Consistent with weak LTL industry trends, FedEx
  Freight results remained pressured, but continue to
  maintain focus on strong yields
- · Raising revenue and adjusted EPS\* outlook ranges

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\*Non-GAAP financial measure; see appendix for more information

# Results demonstrate the resilience and transformation of our industrial network

Supported by network, organizational, and digital transformation



#### **Commentary:**

- Q2 performance showcases resilience and underscores tangible progress with network transformation
- Swiftly managing network despite shifting global trade patterns and unexpected MD11 groundings
- Reduced Purple-tail trans-Pacific capacity by ~25% YoY; trimmed White-tail (third-party) capacity by ~35%
- Successfully managing strategic capacity shifts to the Asia-to-Europe lane
- Seeing ~24% of eligible average daily volume (ADV) flowing through 355 Network 2.0-optimized facilities

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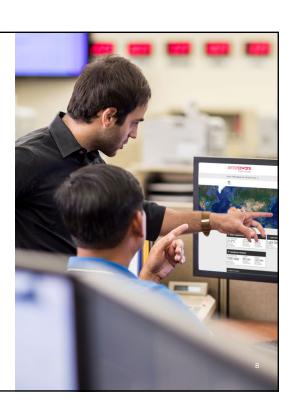
# Data and technology at the foundation

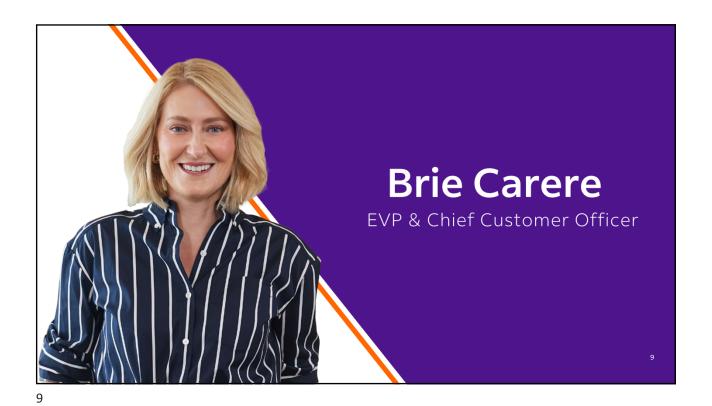
#### Al adoption across the enterprise

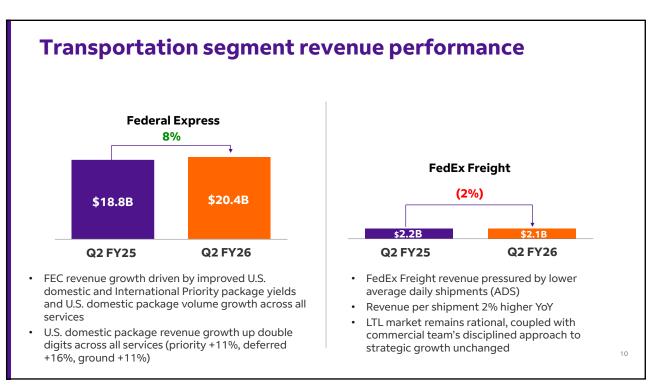
- Data and technology continue to play a foundational role in enterprise transformation
- Scaling Al adoption via tiered learnings across the company to 500,000+ employees
- Customizing the curriculum to be directly relevant to each team member's specific role, experience level, and existing Al fluency

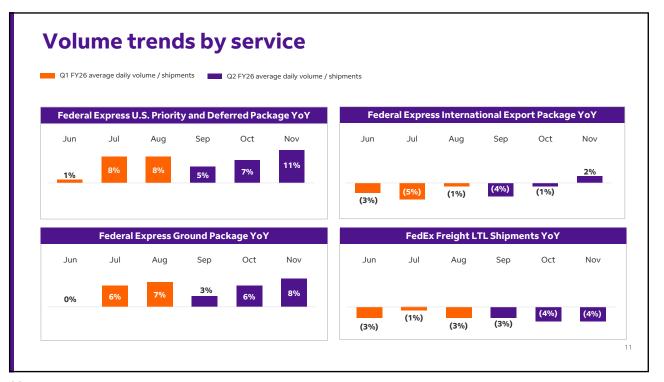
#### New technology-focused revenue opportunities

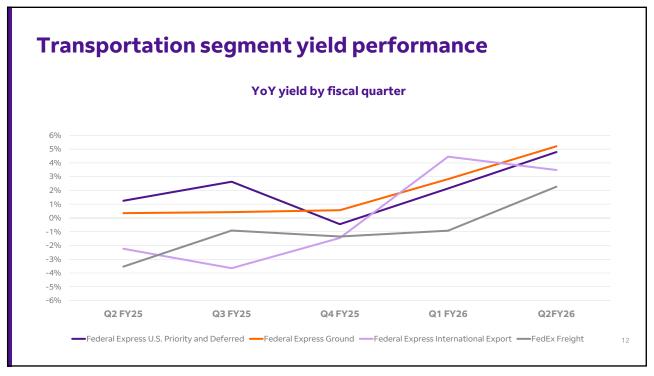
- Actively pursuing opportunities to bring digital solutions to the market, including logistics intelligence insights
- Recently announced strategic collaboration with ServiceNow demonstrates value of proprietary insights











# Strategic commercial priorities

#### **B2B** verticals

- Strong momentum in priority verticals (healthcare, automotive, aerospace)
- Nearly 50% of Q2 revenue growth from B2B customers, showcasing our wins in premium markets
- Newly created data center sales vertical will further drive growth

#### **Small and Medium Businesses (SMB)**

- Digital strategies are supporting revenue growth and creating better outcomes for customers
- Deploying digital tools to provide customers with enhanced visibility, leading to reduced customer service calls and decreased outages within transit data



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## **Revenue outlook**

Planning for strong growth and focused execution



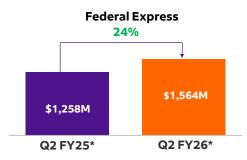
#### **Commentary:**

- Expect consolidated revenue growth of 5%-6%, supported by sustained U.S. domestic yield and volume growth
- Anticipate second half international export ADV to remain pressured due to the global trade environment, with a partial offset from yield growth
- At FEC, now expect ~7% revenue growth year-over-year, supported by Peak trends and revenue quality actions
- Implemented fuel surcharge adjustment in December to maintain service integrity, and expect strong capture of GRI which goes into effect January 2026
- The FedEx Freight revenue outlook is now assumed to be flat to slightly down year-over-year, with yield growth providing an offset to a low-single-digit decline in shipments

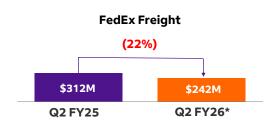




# Transportation segment adjusted operating income\* performance



- FEC adjusted operating income\* growth driven by higher U.S. domestic and International Priority package yields, continued structural cost reductions, and increased U.S. domestic package volume
- Partially offset by the financial impact of global trade policy changes, higher wage rates and variable incentive compensation expenses, purchased transportation rates, and the grounding of the MD11 aircraft fleet



- FedEx Freight results declined due to lower shipments, higher wage rates, and the hiring of additional dedicated LTL sales professionals, partially offset by higher yields
- Yields inflected positive in the quarter demonstrating disciplined strategy

\*Non-GAAP financial measure; see appendix for more information

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## **Capital allocation priorities**

Committed to prudent capital allocation and maximizing stockholder returns



#### Commentary

- Opportunistically executed \$276M of stock repurchases in the quarter
- Year-to-date CapEx of \$1.4B driven by Network 2.0-related facility enhancements, hub modernization, and continued investments to maintain fleet
- · Further reducing expected pension cash contribution to \$275M, compared to prior forecast of up to \$400M

#### FY26 outlook

Raising adjusted EPS\* range based on business trends known today

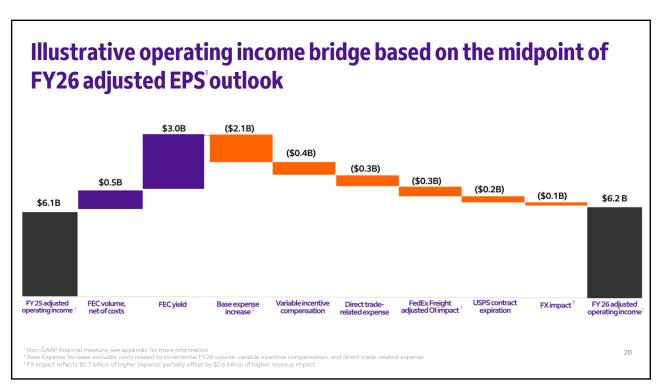
	Range
Revenue growth rate YoY	5% - 6%
Adjusted EPS*	\$17.80 - \$19.00
Effective tax rate	~25%

#### Midpoint of \$18.40 assumes:

- FEC revenue growth of 7%, and FedEx Freight revenue slightly down
- FEC adjusted operating margin\* up slightly, and FedEx Freight margin down YOY
- Higher variable incentive compensation accruals
- Lowered FedEx Freight expectations
- Continued headwinds due to the grounding of the MD11 aircraft fleet

\*Non-GAAP financial measure; prior to mark-to-market retirement plans accounting adjustments, which are impracticable to calculate at this time. See appendix for more information.

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## FedEx Freight update

- Planned spin-off of FedEx Freight is on track for June 2026
- Leadership team fully in place
- Submitted confidential Form 10 with SEC and expected to be available in January 2026
- Continued progress hiring dedicated sales team, nearly complete
- FedEx Freight will be listed on the New York Stock Exchange (NYSE) under ticker symbol FDXF
- FedEx Freight Investor Day planned for April 8, 2026, in New York City

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## **Appendix**



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### **Non-GAAP financial measures**

#### **FY26 EPS and ETR forecasts**

Our fiscal 2026 diluted earnings per share ("EPS") forecast is a non-GAAP financial measure because it excludes fiscal 2026 mark-to-market ("MTM") retirement plans accounting adjustments, estimated costs related to business optimization initiatives, the planned spin-off of FedEx Freight in fiscal 2026, the planned fiscal year change, and the partial reversal of a loss accrual related to an international regulatory matter. Our fiscal 2026 effective tax rate ("ETR") forecast is a non-GAAP financial measure because it excludes the effect of fiscal 2026 MTM retirement plans accounting adjustments. We are unable to predict the amount of the MTM retirement plans accounting adjustments, as they are significantly affected by changes in interest rates and the financial markets, so such adjustments are not included in our fiscal 2026 EPS and ETR forecasts. For this reason, a full reconciliation of our fiscal 2026 EPS and ETR forecasts to the most directly comparable GAAP measures is impracticable. It is reasonably possible, however, that our fiscal 2026 MTM retirement plans accounting adjustments could have a material effect on our fiscal 2026 consolidated financial results and ETR. The table included below titled "FY26 earnings per share forecast" outlines the effects of the items that are excluded from our FY26 EPS forecast, other than the MTM retirement plans accounting adjustments.

Our non-GAAP financial measures are intended to supplement and should be read together with, and are not an alternative or substitute for, and should not be considered superior to, our reported financial results. Accordingly, users of our financial statements should not place undue reliance on these non-GAAP financial measures. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names.

## **GAAP to non-GAAP reconciliations**FedEx Corporation

			Q	2 FY26							G	2 FY25				
Dollars in millions, except EPS	erating ncome	Operating Margin		ncome Taxes¹	lr	Net ncome <sup>2</sup>	E	Diluted arnings er Share	perating ncome	Operating Margin		Income Taxes <sup>1</sup>	lr	Net ncome <sup>2</sup>	Ea	iluted irnings r Share
GAAP measure	\$ 1,378	5.9 %	\$	333	\$	956	\$	4.04	\$ 1,052	4.8 %	\$	240	\$	741	\$	3.03
Business optimization costs <sup>3</sup>	30	0.1 %		5		25		0.10	326	1.5 %		77		249		1.02
FedEx Freight spin-off costs <sup>4</sup>	205	0.9 %		34		171		0.72	_	— %		_		_		_
Fiscal year change costs <sup>3</sup>	8	— %		2		6		0.03	_	— %		_		_		_
International regulatory matter <sup>5</sup>	(12)	(0.1)%		4		(16)		(0.07)						_		_
Non-GAAP measure	\$ 1,609	6.9 %	\$	378	\$	1,142	\$	4.82	\$ 1,378	6.3 %	\$	317	\$	990	\$	4.05

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## **GAAP** to non-GAAP reconciliations

Federal Express Segment

	Q2 F	Y26	Q2 FY25				
Dollars in millions	erating ncome	Operating Margin		perating ncome	Operating Margin		
GAAP measure	\$ 1,551	7.6 %	\$	1,052	5.6 %		
Business optimization costs	7	— %		206	1.1 %		
FedEx Freight spin-off costs	11	0.1 %		_	— %		
Fiscal year change costs	7	— %		_	— %		
International regulatory matter	(12)	(0.1)%		_	— %		
Non-GAAP measure	\$ 1,564	7.7 %	\$	1,258	6.7 %		

#### FedEx Freight Segment

	Q2 F	Y26	Q2 FY25				
Dollars in millions	erating come	Operating Margin		erating ncome	Operating Margin		
GAAP measure	\$ 90	4.2 %	\$	312	14.3 %		
FedEx Freight spin-off costs	152	7.1 %			- %		
Non-GAAP measure	\$ 242	11.3 %	\$	312	14.3 %		

Note: tables may not sum to totals due to rounding.

## **GAAP to non-GAAP reconciliations**FedEx Corporation

	Full Year FY25											
Dollars in millions, except EPS		erating ncome	Operating Margin		ncome Taxes <sup>1</sup>	Net Income <sup>2</sup>		Diluted Earnings Per Share				
GAAP measure	\$	5,217	5.9 %	\$	1,349	\$	4,092	\$	16.81			
MTM retirement plans accounting adjustment <sup>6</sup>		_	_		(125)		(390)		(1.60)			
Business optimization costs <sup>3</sup>		756	0.9 %		178		577		2.37			
International regulatory and legacy FedEx Ground legal matters <sup>5</sup>		88	0.1 %		(2)		90		0.37			
FedEx Freight spin-off costs <sup>7</sup>		38	_		13		44		0.18			
Asset impairment charges <sup>5</sup>		21			5		16		0.06			
Non-GAAP measure	\$	6,120	7.0 %	\$	1,418	\$	4,429	\$	18.19			

## **GAAP** to non-GAAP reconciliations

FY26 Diluted Earnings Per Share Forecast		FY26 Outlook							
Dollars in millions, except EPS	Adju	stments		d Earnings r Share					
Diluted earnings per share before MTM retirement plans accounting adjustments (non-GAAP)8			\$14.80	to \$16.00					
FedEx Freight spin-off costs	\$	600							
Business optimization costs		310							
Fiscal year change costs		30							
International regulatory matter		(12)							
Total adjustments		928							
Income tax effect <sup>1</sup>		(208)							
Net of tax effect	\$	720		3.00					
Diluted earnings per share with adjustments (non-GAAP)8			\$17.80	to \$19.00					
FY26 Outlook Midpoint Operating Income Forecast Dollars in millions, except EPS			FY26	Outlook					
Operating income (GAAP measure)			\$	5,27					
FedEx Freight spin-off costs				60					
Business optimization costs				310					
Fiscal year change costs				30					
International regulatory matter				(1:					
Total adjustments				92					
Operating income (Non-GAAP measure)			\$	6,200					
1,8 See "Footnotes for Non-GAAP Reconciliation Slides" below for details. Note: tables may not sum to totals due to rounding.									

## **Footnotes for non-GAAP reconciliation slides**

- 1 Income taxes are based on the company's approximate statutory tax rates applicable to each transaction.
- 2 Effect of "total other (expense) income" on net income amount not shown.
- 3 These expenses were recognized at Corporate, other, and eliminations, as well as Federal Express.
- ${\tt 4-These}\ expenses\ were\ recognized\ at\ FedEx\ Freight,\ Corporate,\ other,\ and\ eliminations,\ as\ well\ as\ Federal\ Express.$
- $\hbox{5-These expenses were recognized at Federal Express, as well as Corporate, other, and eliminations.}\\$
- 6 The MTM retirement plans accounting adjustment reflects the year-end adjustment to the valuation of the company's defined benefit pension and other postretirement plans.
- $\ensuremath{\mathsf{7}}$  These expenses were recognized at Corporate, other, and eliminations.
- 8 The MTM retirement plans accounting adjustments, which are impracticable to calculate at this time, are excluded.