



NEWS RELEASE

Teladoc Sets Record with 100,000 Telehealth Visits during November

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Engagement with Clients and Members Continues to Boost Telehealth Utilization

LEWISVILLE, Texas--(BUSINESS WIRE)-- **Teladoc**, Inc. (NYSE: TDOC), the undisputed leader in telehealth, providing access to care for millions, announced today that a company record was set during the month of November with a total of 101,600 patient visits. The impressive milestone was fueled by an increase in utilization among existing members, along with new members and expanded clinical services. The American Telemedicine Association (ATA) predicted the **telehealth industry** to record a total of 1.25 million visits in 2016, and Teladoc is accounting for significant growth in the market as demonstrated by its new record monthly visit volume.

"This new milestone of more than 100,000 monthly patient visits further substantiates that Teladoc has the scalable platform, clinical expertise and member support needed to effectively manage the increased volume as more and more consumers are engaging with us," said Stephany Verstraete, chief marketing officer, Teladoc. "Our innovative approach to driving adoption is proving effective in shifting member mindset; members are embracing Teladoc as a valued care option."

Further substantiating the significance of the Teladoc milestone is that the CDC has reported total flu visits to be below the national baseline this year. Rather, it is the Teladoc member engagement initiatives, broad network of U.S. board-certified physicians, and expansion into clinical specialties that are credited with fueling Teladoc's growth in patient visits. In addition to the record high of monthly visits, Teladoc also set a daily visit record high during November of 4,158 visits, along with the busiest hour which saw 425 visits, or one visit every 8.5 seconds.

"Our superior member engagement practices combined with the strength and breadth of our offerings are enabling us to meet consumers where they are, provide the quality services they need, and deliver industry-leading ROI for our clients and partners," added Verstraete.

For more information on the Teladoc telehealth solution, visit <https://www.teladoc.com/>.

About Teladoc

Teladoc, Inc. (NYSE:TDOC) is the nation's leading provider of telehealth services and a pioneering force in bringing the virtual care visit into the mainstream of today's health care ecosystem. Serving some 7,000 clients — including health plans, health systems, employers and other organizations — more than 17 million members can use phone, mobile devices and secure online video to connect within minutes to Teladoc's network of more than 3,100 board-certified, state-licensed physicians and behavioral health specialists, 24/7. With national coverage, a robust, scalable platform and a Lewisville, TX-based member services center staffed by 400 employees, Teladoc offers the industry's most comprehensive and complete telehealth solution including primary care, behavioral health care, dermatology, tobacco cessation and more. For additional information, please visit www.teladoc.com.

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