

Sensata Second Quarter 2024 Earnings Presentation

July 2024

Forward-Looking Statements and Non-GAAP Measures

Safe Harbor Statement

This presentation includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by terminology such as "may," "will," "could," "should," "expect," "anticipate," "believe," "estimate," "predict," "project," "forecast," "continue," "intend," "plan," "potential," "opportunity," "guidance," and similar terms or phrases. Forward-looking statements involve, among other things, expectations, projections, and assumptions about future financial and operating results, objectives, business and market outlook, megatrends, priorities, growth, shareholder value, capital expenditures, cash flows, demand for products and services, share repurchases, and Sensata's strategic initiatives, including those relating to acquisitions and dispositions and the impact of such transactions on our strategic and operational plans and financial results. These statements are subject to risks, uncertainties, and other important factors relating to our operations and business environment, and we can give no assurances that these forward-looking statements will prove to be correct.

A wide variety of potential risks, uncertainties, and other factors could materially affect our ability to achieve the results either expressed or implied by these forward-looking statements, including, but not limited to, risks related to public health crises, instability and changes in the global markets, supplier interruption or non-performance, the acquisition or disposition of businesses, adverse conditions or competition in the industries upon which we are dependent, intellectual property, product liability, warranty, and recall claims, market acceptance of new product introductions and product innovations, labor disruptions or increased labor costs, and changes in existing environmental or safety laws, regulations, and programs.

Investors and others should carefully consider the foregoing factors and other uncertainties, risks, and potential events including, but not limited to, those described in Item 1A: Risk Factors in our most recent Annual Report on Form 10-K and as may be updated from time to time in Item 1A: Risk Factors in our quarterly reports on Form 10-Q or other subsequent filings with the United States ("U.S.") Securities and Exchange Commission (the "SEC"). All such forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update these statements other than as required by law.

Non-GAAP Financial Measures

Where we have used non-GAAP financial measures, reconciliations to the most comparable GAAP measures are provided, along with a disclosure on the usefulness of the non-GAAP measure, at the back of this presentation as well as in the "Investor Relations" section of the Company's website, www.investors.sensata.com.

Key Performance Highlights Q2-2024

Delivered financial results in line with expectations

- **Revenue of $1,036M** is an increase of approximately 3% sequentially from Q1-2024
- **Adj. Operating Income of $197M or 19.0%** of revenue is up 30 basis points from 18.7% in Q1-2024
- **On a constant currency basis, Adj. Operating Income was $202M or 19.2%** of revenue
- **Adj. EPS of $0.93** is up $0.04 sequentially from Q1-2024

Continued focus on reducing leverage and maximizing shareholder return

- Paid **dividend of $0.12** per share to shareholders
- **$200M reduction in Long Term Debt** Issued $500M Senior Notes due May 2032 and in July 2024 repaid $700M Senior Notes due October 2025
- **ROIC at 9.8%** consistent with 2023 and up 50bps from 2022
- Disciplined strategy to **prioritize highest ROIC** opportunities
- Net **leverage of 3.2x** with a target to reduce **below 3x by 12/31/2024**

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New business wins across diverse end markets continue to deliver market outgrowth in a challenging economic environment



Automotive

- S&P Global projecting market down ~2% for 2024 – decrease of 0.8M units since June 2024 and 1.6M units since April 2024
- Strong outgrowth YTD driven by share gains on ICE platforms in Europe, and new business wins in Japan and Korea



Industrial

- HVAC & Appliance recovery lagging due to destocking and slower housing construction
- A2L leak detection sensing in HVAC ramps in 2H-2024



Heavy Vehicle, Off-Road

- Market expected to be down ~7% for 2024
- New tire pressure monitor sensing ramp-up in Europe driving outgrowth alongside increased production in China



Aerospace

- Market strength across all sectors
- Aftermarket business recovering as older aircraft return to service

Performance Sensing market outgrowth of more than 700bps in first half of 2024

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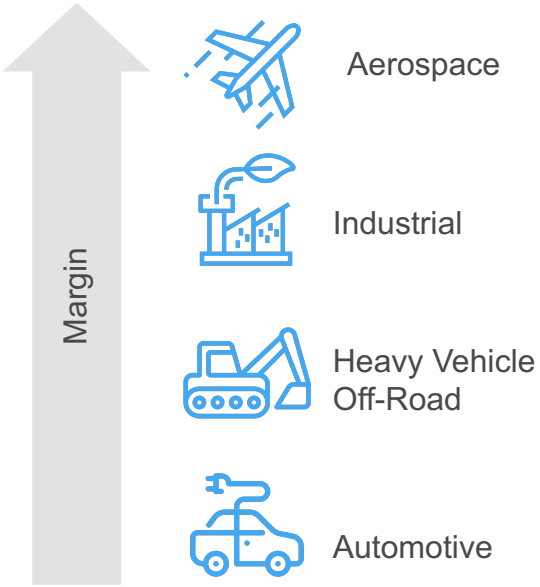
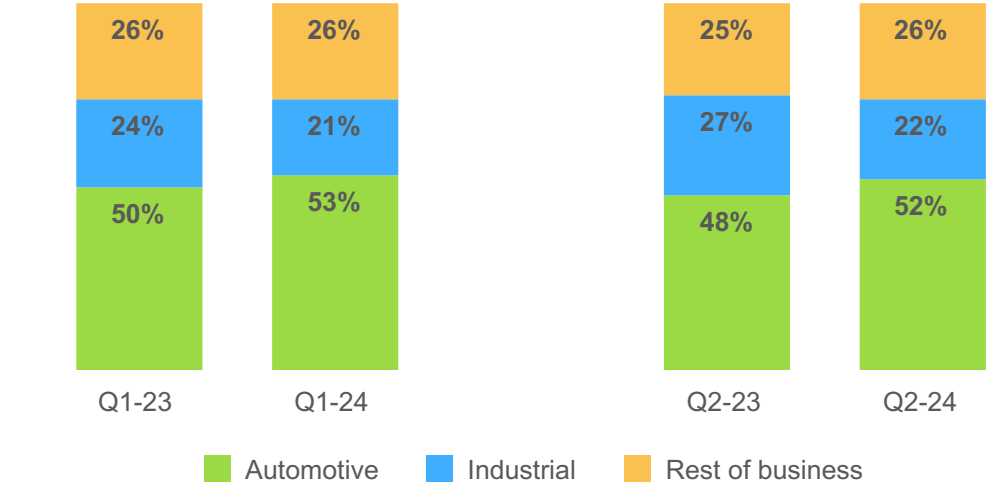
Segment mix continues to challenge adjusted operating margin as Automotive outgrows Industrial due to market down-cycle



Revenue Mix

Year over year changes in revenue mix negatively impacted margins in Q1-2024

Automotive outgrowth over Industrial accelerated in Q2-2024



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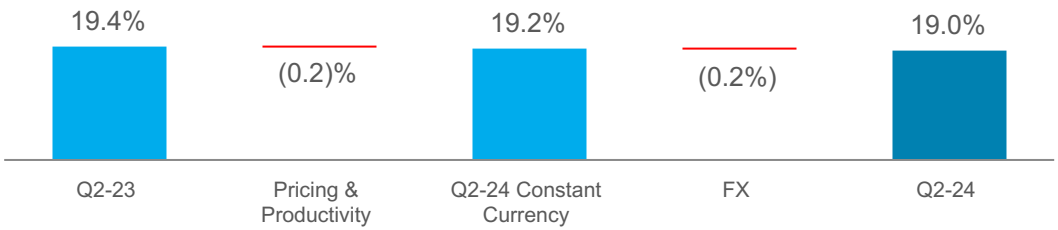
Q2-2024 FINANCIALS AND Q3-2024 FINANCIAL GUIDE

Q2-2024 Financial Summary

$ in millions, except EPS	Q2-2024	Q2-2023	YoY B/(W)
Revenue	$1,035.5	$1,062.1	(2.5)%
Adjusted Operating Income	$196.7	$205.7	(4.4)%
% Revenue	*19.0%*	*19.4%*	
Adjusted Net Income	$139.9	$149.2	(6.2)%
% Revenue	*13.5%*	*14.0%*	
Adjusted EPS	$0.93	$0.97	(4.1)%

ADJUSTED OPERATING MARGIN WALK Q2-23 TO Q2-24



Q2 results in line with midpoint of previously provided guidance ranges

Revenue decreased 2.5% year over year

- On a constant currency basis, Revenue decreased 1.2%
- Flat year over year when adjusting for $26M one-time revenue that benefited Q2-2023

Adjusted Operating Margin increased 30 basis points from Q1 2024

- On a constant currency basis, Q2-2024 was 19.2% compared to 19.4% in Q2-2023
- Consistent with expectations of 20 – 30 basis points improvement each quarter in 2024

Adjusted EPS up 4 cents sequentially from Q1-2024

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Q2-24 Segment Performance

Segment	$ in millions	Q2-2024	Q2-2023	YoY B/(W)	Revenue Growth	
					Reported	Organic
Performance Sensing[1]	Net Revenue	$723.9	$693.6	$30.4	4.4 %	6.1 %
	Adj. Operating Margin	$177.0	$180.4	-$3.4		
	% Revenue	*24.5 %*	*26.0 %*	*(1.5)%*		
	% Revenue constant currency	*24.7 %*	*26.0 %*	*(1.3)%*		
Sensing Solutions	Net Revenue	$268.1	$331.1	$(63.0)	(19.0)%	(18.3)%
	Adj. Operating Margin	$79.8	$94.2	$(14.4)		
	% Revenue	*29.8 %*	*28.4 %*	*1.4 %*		
	% Revenue constant currency	*29.6 %*	*28.4 %*	*1.2 %*		
Other[1]	Net Revenue	$43.5	$37.5	$6.0	16.1 %	16.2 %
	Adj. Operating Margin	$9.2	$0.7	$8.5		
	% Revenue	*21.1 %*	*2.0 %*	*19.1 %*		
	% Revenue constant currency	*21.1 %*	*2.0 %*	*19.1 %*		
Corporate and other	Operating Expenses	$93.6	$81.5	$(12.1)		
	% Revenue	*9.0 %*	*7.7 %*	*1.3 %*		
	Adj. Operating Expenses	$67.6	$68.1	$0.5		
	% Revenue	*6.5 %*	*6.4 %*	*0.1 %*		

Performance Sensing revenue increases as Automotive and HVOR businesses deliver strong market outgrowth across markets including Europe, Japan, and Korea

Sensing Solutions revenue decreases primarily on Industrial down-cycle, unfavorable FX and one-time revenue of $26M that benefited Q2-2023

Corporate and other adjusted operating expenses are in line with prior year

[1] In the first quarter of 2024 we moved Insights from Performance Sensing, creating another operating segment, which is reported in "Other". Prior year information in the tables above has been recast to reflect this realignment.

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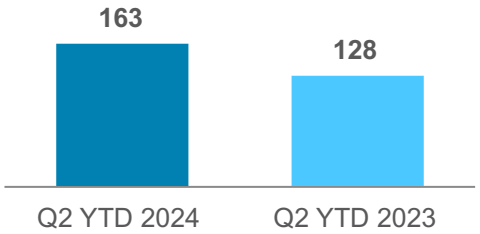
Capital deployment strategy, including repayment of debt, is improving ROIC

Free Cash Flow ($ millions)



$0.12

Quarterly Dividend Payment

on August 28, 2024 for **shareholders of record as of August 14, 2024**

3.2x

Net Leverage Ratio

as of June 30, 2024

<3x expected by December 31, 2024

$307M

LTM free cash flow

57% conversion

targeting 65-70% conversion in 2024

$45M

Q2-24 Capital Expenditures

~$175M expected for 2024

$200M

Long term debt reduction

May 2024: **Issued $500M Senior Notes** due 2032

July 2024: **Redeemed $700M Senior Notes** due 2025

ROIC of 9.8% is consistent with FY-2023 and 50bps improvement from FY-2022

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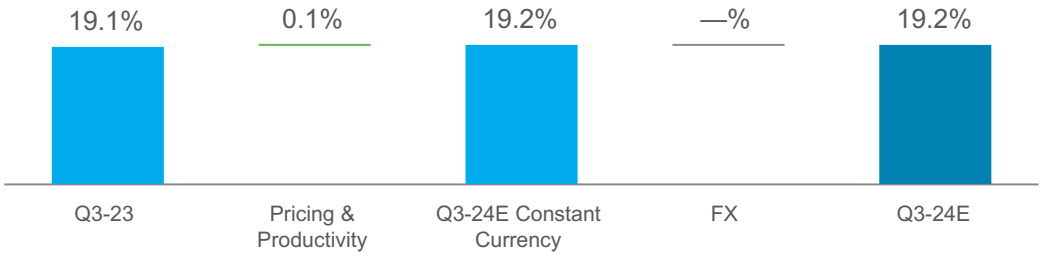
Q3-24 Financial Guidance

$ in millions, except EPS	Q3-24 GUIDANCE	Q3-23	B/(W)
Revenue *organic*	$970 – $1,000	$1,001.3	(3%) - 0% *(3%) - 0%*
Adj. Op Income	$184 – $194	$191.6	(4%) - 1%
Adj. Net Income	$124 – $134	$138.3	(10%) - (3%)
Adj. EPS	$0.82 – $0.88	$0.91	(10%) - (3%)

ADJUSTED OPERATING MARGIN WALK Q3-23 TO Q3-24



Revenue flat to down 3% year on year primarily driven by an expectation to exit $30M of underperforming products in Q3.

Revenue for Q4-2024 expected to be in similar range of $970M – $1,000M as exit of underperforming products ramps to $50M in Q4 offset by typical year-end cyclical growth.

Adjusted Operating Margin expected to improve 20 – 30bps sequentially in Q3 and in Q4 despite revenue decline.

Adjusted EPS decline driven by increased tax rate expectations due to new international regulation and lower revenue volume.

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APPENDIX A: OTHER FINANCIAL INFORMATION



Q2-2024 GAAP Results

$ and shares outstanding in millions, except EPS	Q2-2024	Q2-2023	B/(W)
Revenue	$1,035.5	$1,062.1	(2.5)%
Gross Profit	$311.1	$330.0	(5.7)%
(% of revenue)	*30.0%*	*31.1%*	
R&D	$45.3	$44.9	(1.0)%
(% of revenue)	*4.4%*	*4.2%*	
SG&A	$93.3	$91.3	(2.1)%
(% of revenue)	*9.0%*	*8.6%*	
Amortization of Intangibles	$39.1	$54.6	28.4 %
(% of revenue)	*3.8%*	*5.1%*	
Restructuring and Other	$3.5	$21.3	83.6 %
(% of revenue)	*0.3%*	*2.0%*	
Operating Income	$129.9	$118.0	10.1 %
(% of revenue)	*12.5%*	*11.1%*	
Tax Rate	27.6%	28.8 %	120 bps
Net Income	$71.7	$49.1	46.0 %
(% of revenue)	*6.9%*	*4.6%*	
Diluted EPS	$0.47	$0.32	46.9 %
Diluted Shares Outstanding	151.1	153.1	1.9

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Q2-2024 Non-GAAP Results

$ and shares outstanding in millions, except EPS	Q2-2024	Q2-2023	B/(W)
Revenue	$1,035.5	$1,062.1	(2.5)%
Adj. Gross Profit	$325.9	$341.1	(4.5)%
(% of revenue)	*31.5%*	*32.1%*	
R&D	$45.3	$44.9	(1.0)%
(% of revenue)	*4.4%*	*4.2%*	
Adj. SG&A	$82.2	$89.1	7.7 %
(% of revenue)	*7.9%*	*8.4%*	
Adj. Operating Income	$196.7	$205.7	(4.4)%
(% of revenue)	*19.0%*	*19.4%*	
Adj Tax Rate[(1)]	14.4%	9.3%	(510 bps)
Adj. Net Income	$139.9	$149.2	(6.2)%
(% of revenue)	*13.5%*	*14.0%*	
Adj. EPS	$0.93	$0.97	(4.1)%
Diluted Shares Outstanding	151.1	153.1	1.9

[(1)]Adjusted tax rate expressed as a % of adjusted profit before tax. Adjusted tax rate expressed as a % of adjusted EBIT was 11.9% and 7.6% in Q2-2024 and Q2-2023, respectively.

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Q2-2024 Cash Flow Statement

$ in millions	Q2-2024	Q2-2023	B/(W)
Net Income	$71.7	$49.1	46.0 %
Depreciation & Amortization	$72.6	$87.2	16.7 %
Changes in Working Capital	($5.1)	($46.4)	89.0 %
Other	$4.3	$25.9	(83.5)%
Operating Cash Flow	$143.5	$115.8	23.9 %
Capital Expenditures	($45.1)	($47.6)	5.3 %
Free Cash Flow	$98.4	$68.2	44.3 %

Changes recalculated based on unrounded numbers. Certain amounts may not appear to sum due to rounding.

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Balance Sheet

$ in millions	JUN 30, 2024	DEC 31, 2023
Total Assets	$ 8,189.4	$ 7,681.0
Working Capital	$ 1,178.1	$ 1,278.7
Intangibles, Net & Other Long-Term Assets	$ 5,489.8	$ 5,578.6

$ in millions	JUN 30, 2024	DEC 31, 2023
Cash & Equivalents	$ 1,033.1	$ 508.1
Current Debt	$ 702.7	$ 2.3
Net Cash	$ 330.4	$ 505.8

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APPENDIX B: GAAP TO NON-GAAP RECONCILIATIONS

Non-GAAP Measures

We supplement the reporting of our financial information determined in accordance with U.S. generally accepted accounting principles ("GAAP") with certain non-GAAP financial measures. We use these non-GAAP financial measures internally to make operating and strategic decisions, including the preparation of our annual operating plan, evaluation of our overall business performance, and as a factor in determining compensation for certain employees. We believe presenting non-GAAP financial measures is useful for period-over-period comparisons of underlying business trends and our ongoing business performance. We also believe presenting these non-GAAP measures provides additional transparency into how management evaluates the business.

Non-GAAP financial measures should be considered as supplemental in nature and are not intended to be considered in isolation from, or as an alternative to, the related financial information prepared in accordance with U.S. GAAP. In addition, our non-GAAP financial measures may not be the same as, or comparable to, similar non-GAAP measures presented by other companies. Within this presentation we may refer to the below measures which are not determined in accordance with U.S. GAAP (i.e., non-GAAP measures). Reconciliations of each non-GAAP measure to the most directly comparable U.S. GAAP financial measure are included within this Appendix.

Adjusted Net income ("ANI") – is defined as net income (or loss), determined in accordance with U.S. GAAP, excluding certain non-GAAP adjustments including:

a. Restructuring related and other - includes net charges related to certain restructuring and other exit activities as well as other costs (or income) that we believe are either unique or unusual to the identified reporting period, and that we believe impact comparisons to prior period operating results. Such costs include charges related to optimization of our manufacturing processes to increase productivity. This type of activity occurs periodically, however each action is unique, discrete, and driven by various facts and circumstances. Such amounts are excluded from internal financial statements and analyses that management uses in connection with financial planning and in its review and assessment of our operating and financial performance, including the performance of our segments.

b. Financing and other transaction costs – includes losses or gains related to debt financing transactions, losses or gains related to the divestiture of a business, costs incurred, including for legal, accounting, and other professional services, that are directly related to an acquisition, divestiture, or equity financing transaction, mark-to-market losses or gains on our equity investments, expenses related to compensation arrangements entered into concurrent with the closing of an acquisition, and gains related to changes in the fair value of acquisition-related contingent consideration amounts.

c. Deferred loss or gain on derivative instruments – includes unrealized losses or gains on derivative instruments that do not qualify for hedge accounting as well as the impact of commodity prices on our raw material costs relative to the strike price on our commodity forward contracts.

d. Step-up depreciation and amortization – includes depreciation expense associated with the step-up in fair value of assets acquired in connection with a business combination (e.g., PP&E and inventory) and amortization of intangible assets.

e. Deferred taxes and other tax related – includes adjustments for book-to-tax basis differences due primarily to the step-up in fair value of fixed and intangible assets and goodwill, the utilization of net operating losses, and adjustments to our valuation allowance in connection with certain acquisitions and tax law changes. Other tax related items include certain adjustments to unrecognized tax benefits and withholding tax on repatriation of foreign earnings.

f. Amortization of debt issuance costs - represents interest expense related to the amortization of deferred financing costs as well as debt discounts, net of premiums.

g. Where applicable, the current tax effect of non-GAAP adjustments.

Adjusted EPS – is calculated by dividing ANI by the number of diluted weighted-average ordinary shares outstanding in the period.

Adjusted Operating Income – is defined as operating income (or loss), determined in accordance with U.S. GAAP, adjusted to exclude the following non-GAAP items, if applicable: (1) restructuring related and other, (2) financing and other transaction costs, (3) deferred loss or gain on derivative instruments, and (4) step-up depreciation and amortization. Refer to the definition of ANI for additional information regarding the nature of these non-GAAP adjustments.

Adjusted Operating Margin – is calculated by dividing adjusted operating income (or loss) by net revenue.

We believe that ANI, Adjusted EPS, Adjusted Operating Income, and Adjusted Operating Margin are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

Non-GAAP Measures – continued

Free Cash Flow – is defined as net cash provided by operating activities less additions to property, plant and equipment and capitalized software. We believe free cash flow is useful to management and investors as a measure of cash generated by business operations that will be used to repay scheduled debt maturities and can be used to, among other things, fund acquisitions, repurchase ordinary shares, and (or) accelerate the repayment of debt obligations.

Organic or Constant Currency Measures – in discussing trends in the Company's performance, we may refer to the percentage change of certain GAAP or non-GAAP financial measures in one period versus another, calculated on either a reported, constant currency, or organic basis. Changes calculated on a constant currency basis are determined by stating revenues and expenses at prior period foreign currency exchange rates and excludes the impact of foreign currency exchange rates on all hedges and, as applicable, net monetary assets. Changes calculated on an organic basis exclude the period-over-period impact of foreign exchange rate differences as well as the net impact of material acquisitions and divestitures for the 12-month period following the respective transaction date(s). We believe that these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

Adjusted EBITDA – is defined as net income (or loss), determined in accordance with U.S. GAAP, excluding interest expense, net, provision for/(benefit from) income taxes, depreciation expense, amortization of intangible assets, and the following non-GAAP adjustments, if applicable: (1) restructuring related and other, (2) financing and other transaction costs, and (3) deferred gain or loss on derivative instruments. Refer to definition of ANI for additional information regarding the nature of these non-GAAP adjustments.

Gross Leverage Ratio – is defined as gross debt divided by last twelve months (LTM) adjusted EBITDA. We believe that gross leverage ratio is a useful measure to management and investors in understanding trends in our overall financial condition.

Net Debt – is defined as total deb and finance lease obligations less cash and cash equivalents. We believe net debt is a useful measure to management and investors in understanding trends in our overall financial condition.

Net Leverage Ratio – is defined as net debt divided by last twelve months (LTM) adjusted EBITDA. We believe that net leverage ratio is a useful measure to management and investors in understanding trends in our overall financial condition.

Adjusted Taxes & Adjusted Tax Rate – adjusted taxes represents the provision for/(benefit from) income taxes, determined in accordance with U.S. GAAP, adjusted to exclude deferred taxes and other tax related items as well as the current tax effect of other non-GAAP adjustments (refer also to definition of ANI). The adjusted tax rate is calculated as adjusted taxes divided by adjusted income before taxes.

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Adjusted EBITDA

In thousands	Period					
Total Sensata	**LTM**	**2Q 2024**	**1Q 2024**	**4Q 2023**	**3Q 2023**	**2Q 2023**
Net income/(loss)	**$ 8,287**	**$ 71,703**	**$ 76,021**	**$ (202,238)**	**$ 62,801**	**$ 49,111**
Interest expense, net	142,382	35,061	34,657	35,756	36,908	38,105
Provision for/(benefit from) income taxes	28,002	27,280	22,570	(39,716)	17,868	19,873
Depreciation expense	136,561	33,493	33,523	36,228	33,317	32,612
Amortization of intangible assets	156,123	39,085	38,515	38,553	39,970	54,563
Earnings before interest, taxes, depreciation, and amortization ("EBITDA")	471,355	206,622	205,286	(131,417)	190,864	194,264
Non-GAAP adjustments:						
Restructuring related and other	406,673	26,804	2,394	345,926	31,549	31,078
Financing and other transaction costs	33,857	3,481	17,638	6,700	6,038	4,021
Deferred loss/(gain) on derivative instruments	(9,732)	(5,079)	(1,474)	(2,992)	(187)	5,322
Adjusted EBITDA	**$ 902,153**	**$ 231,828**	**$ 223,844**	**$ 218,217**	**$ 228,264**	**$ 234,685**

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Organic Revenue Growth

	Q2-2024				
	Reported % Change (GAAP)	Less: FX Impact	Constant Currency % Change (non-GAAP)	Less: Acquisition & Divestitures, net	Organic Growth (non-GAAP)
Performance Sensing	**4.4 %**	(1.7)%	**6.1 %**	— %	**6.1 %**
Sensing Solutions	**(19.0)%**	(0.7)%	**(18.3)%**	— %	**(18.3)%**
Other	**16.1 %**	(0.1)%	**16.2 %**	— %	**16.2 %**
Sensata Total	**(2.5)%**	(1.3)%	**(1.2)%**	— %	**(1.2)%**

	Q2 YTD 2024				
	Reported % Change (GAAP)	Less: FX Impact	Constant Currency % Change (non-GAAP)	Less: Acquisition & Divestitures, net	Organic Growth/ (Decline) (non-GAAP)
Performance Sensing	**5.6 %**	(1.7)%	**7.3 %**	— %	**7.3 %**
Sensing Solutions	**(14.4)%**	(0.7)%	**(13.7)%**	— %	**(13.7)%**
Other	**(6.3)%**	0.1 %	**(6.4)%**	— %	**(6.4)%**
Sensata Total	**(0.9)%**	(1.4)%	**0.5 %**	— %	**0.5 %**

Free Cash Flow

$ in thousands	Q2			Q2 YTD		
Total Sensata	**2024**	**2023**	**Change**	**2024**	**2023**	**Change**
Net cash provided by operating activities	**$ 143,456**	**$ 115,754**	**23.9 %**	**$ 249,943**	**$ 212,642**	**17.5 %**
Additions to property, plant and equipment and capitalized software	(45,058)	(47,562)	5.3 %	(87,188)	(84,444)	(3.2)%
Free cash flow	**$ 98,398**	**$ 68,192**	**44.3 %**	**$ 162,755**	**$ 128,198**	**27.0 %**

Debt and Leverage Ratio (Gross and Net)

$ in thousands	As of				
Total Sensata	**6/30/2024**	**3/31/2024**	**12/31/2023**	**9/30/2023**	**6/30/2023**
Current portion of long-term debt and finance lease obligations	$ 702,701	$ 2,340	$ 2,276	$ 1,888	$ 1,809
Finance lease obligations, less current portion	21,964	22,587	22,949	23,456	23,771
Long-term debt, net	3,170,804	3,375,511	3,373,988	3,771,810	3,770,507
Total debt and finance lease obligations	**3,895,469**	**3,400,438**	**3,399,213**	**3,797,154**	**3,796,087**
Less: Discount, net of premium	(891)	(1,230)	(1,568)	(1,994)	(2,355)
Less: Deferred financing costs	(28,305)	(23,259)	(24,444)	(26,196)	(27,138)
Total gross indebtedness	**$ 3,924,665**	**$ 3,424,927**	**$ 3,425,225**	**$ 3,825,344**	**$ 3,825,580**
Adjusted EBITDA (LTM)	$ 902,153	$ 905,010	$ 906,647	$ 932,895	$ 928,839
Gross leverage ratio	**4.4**	**3.8**	**3.8**	**4.1**	**4.1**
Total gross indebtedness	$ 3,924,665	$ 3,424,927	$ 3,425,225	$ 3,825,344	$ 3,825,580
Less: Cash and cash equivalents	1,033,052	460,359	508,104	889,703	857,312
Net debt	**$ 2,891,613**	**$ 2,964,568**	**$ 2,917,121**	**$ 2,935,641**	**$ 2,968,268**
Adjusted EBITDA (LTM)	$ 902,153	$ 905,010	$ 906,647	$ 932,895	$ 928,839
Net leverage ratio	**3.2**	**3.3**	**3.2**	**3.1**	**3.2**

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Adjusted Taxes and Adjusted Tax Rate

$ in thousands	Q2		Q2 YTD	
Total Sensata	**2024**	**2023**	**2024**	**2023**
Provision for income taxes	**$ 27,280**	**$ 19,873**	**$ 49,850**	**$ 43,599**
Non-GAAP adjustments:				
Deferred income tax and other tax expense/(benefit)	4,160	6,433	5,446	13,224
Current tax effect of non-GAAP adjustments	(374)	(1,820)	(557)	1,235
Adjusted taxes	**$ 23,494**	**$ 15,260**	**$ 44,961**	**$ 29,140**
Adjusted income before taxes	$ 163,381	$ 164,416	$ 319,470	$ 318,948
Adjusted tax rate	**14.4 %**	**9.3 %**	**14.1 %**	**9.1 %**

Adjusted Corporate and Other Expenses

In thousands	Q2		Q2 YTD	
Total Sensata	**2024**	**2023**	**2024**	**2023**
Corporate and other expenses	**$ (93,553)**	**$ (81,464)**	**$ (173,856)**	**$ (143,905)**
Non-GAAP adjustments:				
Restructuring related and other	24,268	13,110	26,835	11,681
Financing and other transaction costs	1,507	974	4,903	3,593
Step-up depreciation and amortization	253	255	504	309
Deferred loss/(gain) on derivative instruments	(102)	(947)	(477)	(3,197)
Total adjustments	25,926	13,392	31,765	12,386
Adjusted corporate and other expenses	**$ (67,627)**	**$ (68,072)**	**$ (142,091)**	**$ (131,519)**

Other GAAP to non-GAAP Reconciliations

$ in thousands (except EPS amounts)	Q2-2024				Q2-2023			
Total Sensata	**Operating Income**	**Operating Margin**	**Net Income**	**EPS**	**Operating Income**	**Operating Margin**	**Net Income**	**EPS**
Reported (GAAP)	**$ 129,947**	**12.5%**	**$ 71,703**	**$ 0.47**	**$ 118,013**	**11.1%**	**$ 49,111**	**$ 0.32**
Non-GAAP adjustments:								
Restructuring related and other	26,804	2.6%	25,995	0.17	31,078	2.9%	30,446	0.20
Financing and other transaction costs	2,462	0.2%	2,510	0.02	4,265	0.4%	3,923	0.03
Step-up depreciation and amortization	37,561	3.6%	37,561	0.25	53,326	5.0%	53,326	0.35
Deferred (gain)/loss on derivative instruments	(102)	0.0%	(3,673)	(0.02)	(947)	(0.1)%	4,232	0.03
Amortization of debt issuance costs	—	—%	1,631	0.01	—	—%	1,685	0.01
Deferred income tax and other tax related	—	—%	4,160	0.03	—	—%	6,433	0.04
Total adjustments	66,725	6.4%	68,184	0.45	87,722	8.3%	100,045	0.65
Adjusted (non-GAAP)	**$ 196,672**	**19.0%**	**$ 139,887**	**$ 0.93**	**$ 205,735**	**19.4%**	**$ 149,156**	**$ 0.97**

$ in thousands (except EPS amounts)	Q2 YTD 2024				Q2 YTD 2023			
Total Sensata	**Operating income**	**Operating Margin**	**Net income**	**EPS**	**Operating income**	**Operating Margin**	**Net income**	**EPS**
Reported (GAAP)	**$ 274,739**	**13.5%**	**$ 147,724**	**$ 0.98**	**$ 266,855**	**13.0%**	**$ 135,528**	**$ 0.88**
Non-GAAP adjustments:								
Restructuring related and other	29,198	1.4%	27,814	0.18	34,019	1.7%	32,715	0.21
Financing and transaction costs	6,813	0.3%	20,258	0.13	8,513	0.4%	11,530	0.08
Step-up depreciation and amortization	74,939	3.7%	74,939	0.50	92,456	4.5%	92,456	0.60
Deferred loss/(gain) on derivative instruments	(477)	0.0%	(4,865)	(0.03)	(3,197)	(0.2)%	936	0.01
Amortization of debt issuance costs	—	—%	3,193	0.02	—	—%	3,419	0.02
Deferred income tax and other tax related	—	—%	5,446	0.04	—	—%	13,224	0.09
Total adjustments	110,473	5.4%	126,785	0.84	131,791	6.4%	154,280	1.01
Adjusted (non-GAAP)	**$ 385,212**	**18.9%**	**$ 274,509**	**$ 1.82**	**$ 398,646**	**19.3%**	**$ 289,808**	**$ 1.89**

Sensata Technologies