



**Sensata**  
Technologies

# Sensata Second Quarter 2025 Earnings Presentation

July 2025

# Forward-Looking Statements and Non-GAAP Measures

## Safe Harbor Statement

This presentation includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by terminology such as "may," "will," "could," "should," "expect," "anticipate," "believe," "estimate," "predict," "project," "forecast," "continue," "intend," "plan," "potential," "opportunity," "guidance," and similar terms or phrases. Forward-looking statements involve, among other things, expectations, projections, and assumptions about future financial and operating results, objectives, business and market outlook, megatrends, priorities, growth, shareholder value, capital expenditures, cash flows, demand for products and services, share repurchases, and Sensata's strategic initiatives, including those relating to acquisitions and dispositions and the impact of such transactions on our strategic and operational plans and financial results. These statements are subject to risks, uncertainties, and other important factors relating to our operations and business environment, and we can give no assurances that these forward-looking statements will prove to be correct.

A wide variety of potential risks, uncertainties, and other factors could materially affect our ability to achieve the results either expressed or implied by these forward-looking statements, including, but not limited to, risks related to instability and changes in the global markets, supplier interruption or non-performance, changes in trade-related tariffs and risks with uncertain trade environments, the acquisition or disposition of businesses, adverse conditions or competition in the industries upon which we are dependent, intellectual property, product liability, warranty, and recall claims, public health crisis, market acceptance of new product introductions and product innovations, labor disruptions or increased labor costs, changes in existing environmental or safety laws, regulations, and programs, and the impact of our recently reported cybersecurity incident or other incidents that may occur in the future.

Investors and others should carefully consider the foregoing factors and other uncertainties, risks, and potential events including, but not limited to, those described in Item 1A: Risk Factors in our most recent Annual Report on Form 10-K and as may be updated from time to time in Item 1A: Risk Factors in our quarterly reports on Form 10-Q or other subsequent filings with the United States ("U.S.") Securities and Exchange Commission (the "SEC"). All such forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update these statements other than as required by law.

## Non-GAAP Financial Measures

Where we have used non-GAAP financial measures, reconciliations to the most comparable GAAP measures are provided, along with a disclosure on the usefulness of the non-GAAP measure, at the back of this presentation as well as in the "Investor Relations" section of the Company's website, [www.investors.sensata.com](http://www.investors.sensata.com).

## Q2 2025 Highlights



**Exceeded key financial expectations**, with Revenue, Adjusted Operating Income, and Adjusted EPS all above high end of guidance



**Generated \$116 million of Free Cash Flow** at a conversion rate of 91%, up 20 points Y/Y and 17 points sequentially



**Sensing Solutions delivered strong Y/Y growth** for the second consecutive quarter, bolstered by new product ramping



Our back-to-basics approach continues to deliver. We are building resiliency in our business and we are pleased to report a strong second quarter where we exceeded our revenue and earnings commitments and significantly improved our free cash flow.

**Stephan von Schuckmann**, Chief Executive Officer



# End markets have proven resilient through the first half of 2025 and into Q3

## Performance Sensing

### Auto markets holding up, HVOR softening

#### Automotive

- S&P estimates global auto production ~flat Y/Y with 1H up low single digits %, Q3 ~flat, and Q4 down mid single digits %
- North America and Europe 2025 markets projected down 3-4%, offset by growth in China

#### HVOR

- FY North America Truck Production down 24% Y/Y
- Europe On-Road down in 1H, stabilizing in 2H
- Modest growth in Asia On-Road
- Global off-road markets grew high single digits in 1H but dropping sharply in 2H, with FY outlook down 2%

## Sensing Solutions

### Industrial stabilizing, Aero growing steadily

#### Industrial

- Early signs of stabilization
- Maintaining cautious outlook due to slow housing market and potential tariff escalation

#### Aerospace

- Commercial & defense markets growing low to mid single digits
- Supported by strong backlogs at key customers



# **Q2-2025 FINANCIALS AND Q3-2025 FINANCIAL GUIDE**

# Delivered sequential index expansion and significant step-up in free cash flow conversion

**\$943M**

Revenue

**+\$32M sequentially**

- **\$3M above high end of guide**
- ~9% decrease vs. Q2 '24, primarily due to divestitures and product lifecycle management

**\$179M**

Adj. Op. Inc.

**19.0% margin**

- **~20 bps above high end of guide**
- ~70 bps margin expansion sequentially from Q1 '25
- 19.2% excl. tariff pass-through revenue
- Margin flat vs. Q2 '24 on reported basis, up ~20 bps Y/Y excl. tariff pass-through

**\$0.87**

Adj. EPS

**Above guide**

- **1 cent above high end of guide**
- Up 9 cents sequentially vs. Q1 '25

**\$116M**

FCF

**91% Conversion**

- **FCF conversion up ~20 percentage points Y/Y**, up ~17 percentage points vs. Q1 '25
- 83% YTD FCF conversion, up ~23 percentage points Y/Y

**Free Cash Flow conversion of 91% - up 20 percentage points Y/Y in Q2**

# Deployed robust free cash flows to optimize shareholder value and reduce net leverage

**\$20M**

Q2 share repurchases

**\$121M YTD**

- Repurchased approximately 0.7M shares in Q2 and 4.2M YTD

**\$0.12**

Dividend per share

**Sustaining Dividend**

- \$18M of cash returned to shareholders in Q2 and \$35M YTD

**3.0 X**

Net leverage ratio\*

**Down from 3.1x**  
*As of March 31, 2025*

- Capital allocation prioritizes de-leveraging going forward

\*Net leverage ratio is calculated using trailing twelve months adjusted EBITDA

**10.1%**

ROIC

**Up ~30 bps Y/Y**  
*Vs. Q2 2024*

- ROIC improves on balanced capital allocation strategy

**Driving improvements in net leverage ratio and ROIC**

# Q2-2025 Segment Performance

Segment	\$ in millions	Q2-2025	Q2-2024	Y/Y B/(W)	Revenue Growth	
					Reported	Organic
Performance Sensing <sup>(1)</sup>	Net Revenue	\$652.2	\$723.9	\$(71.7)	(9.9) %	(6.1) %
	Adj. Operating Income	\$146.9	\$161.4	\$(14.5)		
	% Revenue	22.5 %	22.3 %	0.2 %		
Sensing Solutions <sup>(1)</sup>	Net Revenue	\$291.2	\$268.1	\$23.1	8.6 %	10.7 %
	Adj. Operating Income	\$88.0	\$79.7	\$8.3		
	% Revenue	30.2 %	29.7 %	0.5 %		
Other <sup>(2)</sup>	Net Revenue	\$0.0	\$43.5	\$(43.5)		
	Adj. Operating Income	\$0.0	\$9.2	\$(9.2)		
	% Revenue	— %	21.1 %	n.m.		
Corporate & other <sup>(1)</sup>	Operating Expenses	\$69.1	\$77.8	\$8.7		
	% Revenue	7.3 %	7.5 %	0.2 %		
	Adj. Operating Expenses	\$55.8	\$51.8	\$(4.0)		
	% Revenue	5.9 %	5.0 %	(0.9) %		

## Performance Sensing

Net Revenue decreased Y/Y primarily due to divested products and lower on-road truck production

## Sensing Solutions

Net Revenue grew for the second consecutive quarter, due to stabilizing industrial end market, growing leak detection business, and steady growth in Aerospace

**Other** reflects divestiture of Insights business on 9/30/2024

(1) Beginning in Q1 2025 we realigned our definition of segment operating income to include certain costs for developing new and emerging technologies, referred to as "megatrend expenses," which were previously presented within our Corporate & Other expenses. Prior periods have been recast to conform to the current presentation.

(2) The Insights business reported in "Other" was sold as of September 30, 2024.

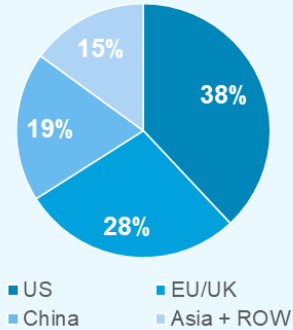
n.m. = not meaningful

# Sensata has a global footprint with a flexible in-region, for-region production model

## 2024 Regional Revenue Mix\*

Of Sensata's Global Revenue:

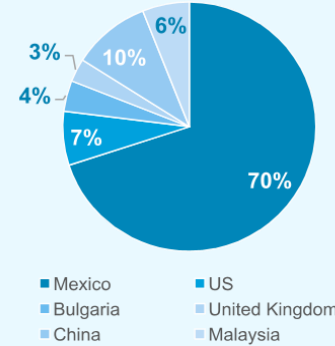
- approx. 38% is derived from the US market



## 2024 US Revenue Production\*

Of Sensata's US Revenue:

- approx. 70% is sourced from Mexico (>80% USMCA qualified and tariff exempt)
- approx. 7% is US-sourced and tariff exempt



## Global Tariff Implications

~\$15M of expected pass-through revenue **fully mitigates** these costs

*based on trade policies in place as of July 28, 2025*

## Global and Flexible Footprint

- Multiple sites across Mexico and the US for the North America market
- EU and UK manufacturing primarily for the Europe market
- China manufacturing primarily for the China market
- Malaysia manufacturing primarily for the Asia market



\*excluding divested products and Insights

## Q3-2025 Financial Guidance

\$ in millions, except EPS	Q3-25 GUIDANCE	Q2-25	B/(W)
<b>Revenue</b>	\$900 – \$930	\$943	(5) % - (1) %
<b>Adj. Op Income</b> <i>Adj. Operating Margin</i>	\$171 – \$179 19.0 % - 19.2 %	\$179 19.0 %	(5) % - 0 % 0 bps - 20 bps
<b>Adj. Net Income</b>	\$119 – \$127	\$127	(7) % - 0 %
<b>Adj. EPS</b>	\$0.81 – \$0.87	\$0.87	(7) % - 0 %

- Revenue includes approximately \$15 million related to expected tariff recovery from customers.
- Adjusted Operating Income, Adjusted Net Income, and Adjusted EPS are not expected to be impacted by tariffs as \$15 million of expected tariff costs would be offset by \$15 million in expected pass-through revenue.
- Adjusted Operating Margin, excluding the dilutive impact of tariff revenue and related expense, is expected to be in the range of **19.3% - 19.5%**.

*The tariff expectations included in guidance reflect trade policies in effect as of July 28, 2025.*

**Revenue** decrease slightly from Q2 to Q3 on typical seasonality

**Adjusted Operating Income** in line with seasonally lower revenue

**Adjusted Operating Margin** up sequentially on incremental productivity

**Adjusted EPS** in line with seasonally lower revenue

**Adjusted Operating Margins expected to expand sequentially on productivity gains**



## APPENDIX A: OTHER FINANCIAL INFORMATION

# Q2-2025 GAAP Results

<i>\$ and shares outstanding in millions, except EPS</i>	Q2-2025	Q2-2024	B/(W)
Revenue	\$943.4	\$1,035.5	(8.9) %
Gross Profit	\$286.3	\$311.1	(8.0) %
<i>(% of revenue)</i>	30.3 %	30.0 %	
R&D	\$32.6	\$45.3	28.1 %
<i>(% of revenue)</i>	3.5 %	4.4 %	
SG&A	\$87.8	\$93.3	5.8 %
<i>(% of revenue)</i>	9.3 %	9.0 %	
Amortization of Intangibles	\$21.2	\$39.1	45.8 %
<i>(% of revenue)</i>	2.2 %	3.8 %	
Restructuring and Other	\$6.6	\$3.5	(89.4) %
<i>(% of revenue)</i>	0.7 %	0.3 %	
Operating Income	\$138.1	\$129.9	6.2 %
<i>(% of revenue)</i>	14.6 %	12.5 %	
Tax Rate	42.6%	27.6 %	NM
Net Income	\$60.7	\$71.7	(15.4) %
<i>(% of revenue)</i>	6.4 %	6.9 %	
Diluted EPS	\$0.41	\$0.47	(12.8) %
Diluted Shares Outstanding	146.5	151.1	4.6

## Q2-2025 Adj. Operating Results

<i>\$ and shares outstanding in millions, except EPS</i>	Q2-2025	Q2-2024	B/(W)
Revenue	\$943.4	\$1,035.5	(8.9) %
Adj. Gross Profit	\$292.2	\$325.9	(10.3) %
<i>% Revenue</i>	31.0 %	31.5 %	
R&D	\$32.6	\$45.3	28.1 %
<i>% Revenue</i>	3.5 %	4.4 %	
Adj. SG&A	\$80.6	\$82.2	1.9 %
<i>% Revenue</i>	8.5 %	7.9 %	
Adj. Operating Income	\$179.1	\$196.7	(8.9) %
<i>% Revenue</i>	19.0 %	19.0 %	
Adj Tax Rate <sup>(1)</sup>	13.4 %	14.7 %	130 bps
Adj. Net Income	\$127.3	\$139.3	(8.6) %
<i>% Revenue</i>	13.5 %	13.5 %	
Adj. EPS	\$0.87	\$0.92	(5.4) %
Diluted Shares Outstanding	146.5	151.1	4.6

**Revenue** decreased primarily due to divested products; down approximately 2% organically

**Adjusted Operating Margin** stable Y/Y despite lower revenues and 20 bps of dilutive impact from tariff pass-through revenues, reflecting improved operational performance and positive segment mix

**Adjusted EPS** decreased 5 cents Y/Y on lower revenue

<sup>(1)</sup> Adjusted tax rate expressed as a % of adjusted profit before tax. Adjusted tax rate expressed as a % of adjusted EBIT was 11.0% and 12.2% in Q2-2025 and Q2-2024, respectively.

# Q2-2025 Cash Flow Statement

<i>\$ in millions</i>	Q2-2025	Q2-2024	B/(W)
Net Income	\$60.7	\$71.7	(15.4) %
Depreciation & Amortization	\$54.5	\$72.6	24.9 %
Changes in Working Capital	(\$14.5)	(\$5.1)	n.m.
Other	\$40.3	\$4.3	n.m.
Operating Cash Flow	\$140.9	\$143.5	(1.8) %
Capital Expenditures	(\$25.4)	(\$45.1)	43.7 %
Free Cash Flow	\$115.5	\$98.4	17.4 %
<i>% Conversion (of Adj. Net Income)</i>	<i>91 %</i>	<i>71 %</i>	<i>+20 percentage pts.</i>

Changes recalculated based on unrounded numbers. Certain amounts may not appear to sum due to rounding.

n.m. = "not meaningful"

# Balance Sheet

<i>\$ in millions</i>	JUN 30, 2025	DEC 31, 2024
Total Assets	\$7,270.1	\$7,143.3
Working Capital	\$1,412.9	\$1,315.9
Intangibles, Net & Other Long-Term Assets	\$5,030.1	\$5,116.0

<i>\$ in millions</i>	JUN 30, 2025	DEC 31, 2024
Cash & Equivalents	\$661.8	\$593.7
Current Debt	\$2.2	\$2.4
Net Cash	\$659.6	\$591.3



## APPENDIX B: GAAP TO NON-GAAP RECONCILIATIONS

# Non-GAAP Measures

We supplement the reporting of our financial information determined in accordance with U.S. generally accepted accounting principles (“GAAP”) with certain non-GAAP financial measures. We use these non-GAAP financial measures internally to make operating and strategic decisions, including the preparation of our annual operating plan, evaluation of our overall business performance, and as a factor in determining compensation for certain employees. We believe presenting non-GAAP financial measures is useful for period-over-period comparisons of underlying business trends and our ongoing business performance. We also believe presenting these non-GAAP measures provides additional transparency into how management evaluates the business.

Non-GAAP financial measures should be considered as supplemental in nature and are not intended to be considered in isolation from, or as an alternative to, the related financial information prepared in accordance with U.S. GAAP. In addition, our non-GAAP financial measures may not be the same as, or comparable to, similar non-GAAP measures presented by other companies. Within this presentation we may refer to the below measures which are not determined in accordance with U.S. GAAP (i.e., non-GAAP measures). Reconciliations of each non-GAAP measure to the most directly comparable U.S. GAAP financial measure are included within this Appendix.

**Adjusted Net income (“ANI”)** – is defined as net income (or loss), determined in accordance with U.S. GAAP, excluding certain non-GAAP adjustments including:

- a. Restructuring related and other - includes net charges related to certain restructuring and other exit activities, other costs (or income) that we believe are either unique or unusual to the identified reporting period, and the impact of commodity forward contracts that we believe impact comparisons to prior period operating results. Such costs include charges related to optimization of our manufacturing processes to increase productivity. This type of activity occurs periodically; however, each action is unique, discrete, and driven by various facts and circumstances. Such amounts are excluded from internal financial statements and analyses that management uses in connection with financial planning and in its review and assessment of our operating and financial performance, including the performance of our segments.
- b. Financing and other transaction costs – includes costs incurred, such as legal, accounting, and other professional services, that are directly related to an acquisition, divestiture, or equity financing transaction, expenses related to compensation arrangements entered into concurrent with the closing of an acquisition, adjustments related to changes in the fair value of acquisition-related contingent consideration amounts, and historical adjustments to exclude step-up depreciation in our non-GAAP measures. Beginning with the three months ended December 31, 2024, we discontinued the use of adjustments to exclude step-up depreciation in our non-GAAP measures. Prior periods have not been recast.
- c. Amortization of intangible assets – includes amortization of intangible assets. Beginning with the three months ended December 31, 2024, we started adjusting operating income and net income to exclude the amortization of all our intangible assets. Prior periods have not been recast.
- d. Other, net – includes expenses (or income) recorded within Other, net on our condensed consolidated statements of operations. Beginning with the three months ended March 31, 2025, we started adjusting net income to exclude the impacts of these losses (or gains). Prior periods have been recast.
- e. Deferred taxes and other tax related –includes adjustments for deferred taxes and other timing differences including, but not limited to, book-to-tax basis differences on the fair value of intangible assets and goodwill, the utilization of net operating losses, and adjustments to our valuation allowance in connection with certain transactions and tax law changes. Other tax related items include certain adjustments to unrecognized tax benefits and withholding tax on repatriation of foreign earnings.
- f. Amortization of debt issuance costs - represents interest expense related to the amortization of deferred financing costs as well as debt discounts, net of premiums.
- g. Where applicable, the current tax effect of non-GAAP adjustments.

**Adjusted EPS** – is calculated by dividing ANI by the number of diluted weighted-average ordinary shares outstanding in the period.

**Adjusted Operating Income** – is defined as operating income (or loss), determined in accordance with U.S. GAAP, adjusted to exclude the following non-GAAP items, if applicable: (1) restructuring related and other, (2) financing and other transaction costs, and (3) amortization of intangible assets. Refer to the definition of ANI for additional information regarding the nature of these non-GAAP adjustments.

**Adjusted Operating Margin** – is calculated by dividing adjusted operating income (or loss) by net revenue.

We believe that ANI, Adjusted EPS, Adjusted Operating Income, and Adjusted Operating Margin are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

# Non-GAAP Measures – continued

**Free Cash Flow** – is defined as net cash provided by operating activities less additions to property, plant and equipment and capitalized software. We believe free cash flow is useful to management and investors as a measure of cash generated by business operations that will be used to repay scheduled debt maturities and can be used to, among other things, fund acquisitions, repurchase ordinary shares, or accelerate the repayment of debt obligations.

**Organic or Constant Currency Measures** – in discussing trends in the Company's performance, we may refer to the percentage change of certain GAAP or non-GAAP financial measures in one period versus another, calculated on either a reported, constant currency, or organic basis. Changes calculated on a constant currency basis are determined by stating revenues and expenses at prior period foreign currency exchange rates and excludes the impact of foreign currency exchange rates on all hedges and, as applicable, net monetary assets. Changes calculated on an organic basis exclude the period-over-period impact of foreign exchange rate differences as well as the net impact of material acquisitions and divestitures and product life-cycle management for the 12-month period following the respective transaction date(s). We believe that these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

**Adjusted EBITDA** – is defined as net income (or loss), determined in accordance with U.S. GAAP, excluding interest expense, interest income, and provision for (or benefit from) income taxes, depreciation expense, amortization of intangible assets, and the following non-GAAP adjustments, if applicable: (1) restructuring related and other, (2) financing and other transaction costs, and (3) other, net. Refer to definition of ANI for additional information regarding the nature of these non-GAAP adjustments.

**Gross Leverage Ratio** – is defined as gross debt (total debt and finance lease obligations) divided by last twelve months ("LTM") adjusted EBITDA. We believe that gross leverage ratio is a useful measure to management and investors in understanding trends in our overall financial condition.

**Net Debt** – is defined as gross debt less cash and cash equivalents. We believe net debt is a useful measure to management and investors in understanding trends in our overall financial condition.

**Net Leverage Ratio** – is defined as net debt divided by LTM adjusted EBITDA. We believe that the net leverage ratio is a useful measure to management and investors in understanding trends in our overall financial condition.

**ROIC** – is defined as a percentage calculated by dividing adjusted EBIT minus adjusted taxes by total invested capital, which is the average trailing five quarter sum of shareholders' equity, gross long-term debt, net deferred tax liabilities (assets), and the long-term portion of our finance lease and other financing obligations. We believe ROIC is a useful measure to investors and management in understanding how well we use our capital to generate returns.

**Adjusted Taxes & Adjusted Tax Rate** – adjusted taxes represents the provision for/(benefit from) income taxes, determined in accordance with U.S. GAAP, adjusted to exclude deferred taxes and other tax related items as well as the current tax effect of other non-GAAP adjustments (refer also to definition of ANI). The adjusted tax rate is calculated as adjusted taxes divided by adjusted income before taxes.

# Adjusted EBITDA

<i>In thousands</i>	Period					
	LTM	Q2-2025	Q1-2025	Q4-2024	Q3-2024	Q2-2024
<b>Total Sensata</b>						
<b>Net income/(loss)</b>	\$ 111,340	\$ 60,668	\$ 69,919	\$ 5,787	\$ (25,034)	\$ 71,703
Interest expense, net	136,790	33,212	33,683	36,810	33,085	35,061
(Benefit from)/provision for income taxes	(124,330)	45,112	20,722	29,408	(219,572)	27,280
Depreciation expense	174,419	33,338	40,962	66,423	33,696	33,493
Amortization of intangible assets	109,905	21,184	20,577	23,412	44,732	39,085
Earnings before interest, taxes, depreciation, and amortization ("EBITDA")	408,124	193,514	185,863	161,840	(133,093)	206,622
<i>Non-GAAP adjustments:</i>						
Restructuring related and other	285,881	15,965	11,028	46,969	211,919	26,702
Financing and other transaction costs	135,269	3,574	5,442	(5,660)	131,913	2,462
Other, net	10,995	(930)	(2,128)	1,759	12,294	(4,097)
<b>Adjusted EBITDA</b>	\$ 840,269	\$ 212,123	\$ 200,205	\$ 204,908	\$ 223,033	\$ 231,689

# Organic Revenue Growth

	Q2-2025				
	Reported % Change	Less: FX Impact	Constant Currency % Change	Less: Acquisition & Divestitures, net	Organic Growth
Performance Sensing	(9.9) %	1.1 %	(11.0) %	(4.9) %	(6.1) %
Sensing Solutions	8.6 %	0.5 %	8.1 %	(2.6) %	10.7 %
Other	(100.0) %	— %	(100.0) %	(100.0) %	— %
Sensata Total	(8.9) %	0.9 %	(9.8) %	(8.3) %	(1.5) %

	Q2 YTD 2025				
	Reported % Change	Less: FX Impact	Constant Currency % Change	Less: Acquisition & Divestitures, net	Organic Growth/(Decline)
Performance Sensing	(9.4) %	0.2 %	(9.6) %	(2.8) %	(6.8) %
Sensing Solutions	5.0 %	— %	5.0 %	(2.4) %	7.4 %
Other	(100.0) %	— %	(100.0) %	(100.0) %	— %
Sensata Total	(9.2) %	0.2 %	(9.4) %	(6.4) %	(3.0) %

# Free Cash Flow

<i>\$ in thousands</i>	Q2			Q2 YTD		
	2025	2024	Change	2025	2024	Change
<b>Total Sensata</b>						
<b>Net cash provided by operating activities</b>	\$ 140,904	\$ 143,456	(1.8) %	\$ 260,103	\$ 249,943	4.1 %
Additions to property, plant and equipment and capitalized software	(25,385)	(45,058)	43.7 %	(57,960)	(87,188)	33.5 %
<b>Free cash flow</b>	\$ 115,519	\$ 98,398	17.4 %	\$ 202,143	\$ 162,755	24.2 %

# Debt and Leverage Ratio (Gross and Net)

*\$ in thousands*

Total Sensata	As of				
	6/30/2025	3/31/2025	12/31/2024	9/30/2024	6/30/2024
Current portion of long-term debt and finance lease obligations	\$ 2,156	\$ 2,130	\$ 2,414	\$ 2,076	\$ 702,701
Finance lease obligations, less current portion	19,968	20,627	20,984	21,702	21,964
Long-term debt, net	3,178,457	3,177,278	3,176,098	3,174,354	3,170,804
<b>Total debt and finance lease obligations</b>	<b>3,200,581</b>	<b>3,200,035</b>	<b>3,199,496</b>	<b>3,198,132</b>	<b>3,895,469</b>
Less: Premium/(discount), net	880	939	997	797	(891)
Less: Deferred financing costs	(22,423)	(23,661)	(24,899)	(26,443)	(28,305)
<b>Gross debt</b>	<b>\$ 3,222,124</b>	<b>\$ 3,222,757</b>	<b>\$ 3,223,398</b>	<b>\$ 3,223,778</b>	<b>\$ 3,924,665</b>
Adjusted EBITDA (LTM)	\$ 840,269	\$ 859,835	\$ 882,830	\$ 899,083	\$ 902,145
<b>Gross leverage ratio</b>	<b>3.8</b>	<b>3.7</b>	<b>3.7</b>	<b>3.6</b>	<b>4.4</b>
Total gross indebtedness	\$ 3,222,124	\$ 3,222,757	\$ 3,223,398	\$ 3,223,778	\$ 3,924,665
Less: Cash and cash equivalents	661,777	588,139	593,670	506,215	1,033,052
<b>Net debt</b>	<b>\$ 2,560,347</b>	<b>\$ 2,634,618</b>	<b>\$ 2,629,728</b>	<b>\$ 2,717,563</b>	<b>\$ 2,891,613</b>
Adjusted EBITDA (LTM)	\$ 840,269	\$ 859,835	\$ 882,830	\$ 899,083	\$ 902,145
<b>Net leverage ratio</b>	<b>3.0</b>	<b>3.1</b>	<b>3.0</b>	<b>3.0</b>	<b>3.2</b>

# Adjusted Taxes and Adjusted Tax Rate

*\$ in thousands*

Total Sensata	Q2		Q2 YTD	
	2025	2024	2025	2024
<b>Provision for income taxes</b>	\$ 45,112	\$ 27,280	\$ 65,834	\$ 49,850
<i>Non-GAAP adjustments:</i>				
Deferred income tax and other tax expense	26,025	4,160	28,259	5,446
Current tax effect of non-GAAP adjustments	(633)	(835)	451	(1,018)
<b>Adjusted taxes</b>	\$ 19,720	\$ 23,955	\$ 37,124	\$ 45,422
Adjusted income before taxes	\$ 147,040	\$ 163,242	\$ 281,068	\$ 318,687
<b>Adjusted tax rate</b>	<b>13.4 %</b>	<b>14.7 %</b>	<b>13.2 %</b>	<b>14.3 %</b>

# Adjusted Corporate and Other Expenses

<i>In thousands</i>	Q2		Q2 YTD	
	2025	2024	2025	2024
<b>Total Sensata</b>				
<b>Corporate and other expenses</b>	\$ (69,054)	\$ (77,764)	\$ (138,243)	\$ (141,718)
<i>Non-GAAP adjustments:</i>				
Restructuring related and other	12,869	24,166	28,636	26,358
Financing and other transaction costs	346	1,760	1,357	5,407
Total adjustments	13,215	25,926	29,993	31,765
<b>Adjusted corporate and other expenses</b>	\$ (55,839)	\$ (51,838)	\$ (108,250)	\$ (109,953)

# Other GAAP to non-GAAP Reconciliations

\$ in thousands (except EPS amounts)

Total Sensata	Q2-2025				Q2-2024			
	Operating Income	Operating Margin	Net Income	EPS	Operating Income	Operating Margin	Net Income	EPS
<b>Reported (GAAP)</b>	<b>\$ 138,062</b>	<b>14.6 %</b>	<b>\$ 60,668</b>	<b>\$ 0.41</b>	<b>\$ 129,947</b>	<b>12.5 %</b>	<b>\$ 71,703</b>	<b>\$ 0.47</b>
<i>Non-GAAP adjustments:</i>								
Restructuring related and other	16,253	1.7 %	15,626	0.11	26,702	2.6 %	25,914	0.17
Financing and other transaction costs	3,574	0.4 %	3,637	0.02	2,715	0.3 %	1,744	0.01
Amortization of intangible assets	21,184	2.2 %	21,184	0.14	37,308	3.6 %	37,308	0.25
Amortization of debt issuance costs	—	— %	1,179	0.01	—	— %	1,631	0.01
Other, net	—	— %	(999)	(0.01)	—	— %	(3,173)	(0.02)
Deferred income tax and other tax related	—	— %	26,025	0.18	—	— %	4,160	0.03
Total adjustments	41,011	4.3 %	66,652	0.45	66,725	6.4 %	67,584	0.45
<b>Adjusted (non-GAAP)</b>	<b>\$ 179,073</b>	<b>19.0 %</b>	<b>\$ 127,320</b>	<b>\$ 0.87</b>	<b>\$ 196,672</b>	<b>19.0 %</b>	<b>\$ 139,287</b>	<b>\$ 0.92</b>

\$ in thousands (except EPS amounts)

Total Sensata	Q2 YTD 2025				Q2 YTD 2024			
	Operating income	Operating Margin	Net income	EPS	Operating income	Operating Margin	Net income	EPS
<b>Reported (GAAP)</b>	<b>\$ 260,258</b>	<b>14.0 %</b>	<b>\$ 130,587</b>	<b>\$ 0.88</b>	<b>\$ 274,739</b>	<b>13.5 %</b>	<b>\$ 147,724</b>	<b>\$ 0.98</b>
<i>Non-GAAP adjustments:</i>								
Restructuring related and other	34,569	1.9 %	35,515	0.24	28,721	1.4 %	27,512	0.18
Financing and transaction costs	9,016	0.5 %	9,079	0.06	7,317	0.4 %	6,140	0.04
Amortization of intangible assets	41,761	2.3 %	41,761	0.28	74,435	3.6 %	74,435	0.49
Amortization of debt issuance costs	—	— %	2,359	0.02	—	— %	3,193	0.02
Other, net	—	— %	(3,616)	(0.02)	—	— %	8,815	0.06
Deferred income tax and other tax related	—	— %	28,259	0.19	—	— %	5,446	0.04
Total adjustments	85,346	4.6 %	113,357	0.77	110,473	5.4 %	125,541	0.83
<b>Adjusted (non-GAAP)</b>	<b>\$ 345,604</b>	<b>18.6 %</b>	<b>\$ 243,944</b>	<b>\$ 1.65</b>	<b>\$ 385,212</b>	<b>18.9 %</b>	<b>\$ 273,265</b>	<b>\$ 1.81</b>