



# **Sensata Fourth Quarter and Full Year 2025 Earnings Presentation**

February 19, 2026

# Forward-Looking Statements and Non-GAAP Measures

## Safe Harbor Statement

This presentation includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by terminology such as "may," "will," "could," "should," "expect," "anticipate," "believe," "estimate," "predict," "project," "forecast," "continue," "intend," "plan," "potential," "opportunity," "guidance," and similar terms or phrases. Forward-looking statements involve, among other things, expectations, projections, and assumptions about future financial and operating results, objectives, business and market outlook, trends, priorities, growth, shareholder value, capital expenditures, cash flows, demand for products and services, share repurchases, and Sensata's strategic initiatives, including those relating to acquisitions and dispositions and the impact of such transactions on our strategic and operational plans and financial results. These statements are subject to risks, uncertainties, and other important factors relating to our operations and business environment, and we can give no assurances that these forward-looking statements will prove to be correct.

A wide variety of potential risks, uncertainties, and other factors could materially affect our ability to achieve the results either expressed or implied by these forward-looking statements, including, but not limited to, risks related to instability and changes in the global markets, supplier interruption or non-performance, changes in trade-related tariffs and risks with uncertain trade environments, the acquisition or disposition of businesses, variability in metals pricing, cybersecurity, adverse conditions or competition in the industries upon which we are dependent, intellectual property, product liability, warranty, and recall claims, public health crises, market acceptance of new product introductions and product innovations, labor disruptions or increased labor costs, and changes in existing environmental or safety laws, regulations, and programs.

Investors and others should carefully consider the foregoing factors and other uncertainties, risks, and potential events including, but not limited to, those described in Item 1A: Risk Factors in our most recent Annual Report on Form 10-K and as may be updated from time to time in Item 1A: Risk Factors in our Quarterly Reports on Form 10-Q or other subsequent filings with the United States ("U.S.") Securities and Exchange Commission (the "SEC"). All such forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update these statements other than as required by law.

## Non-GAAP Financial Measures

Where we have used non-GAAP financial measures, reconciliations to the most comparable GAAP measures are provided, along with a disclosure on the usefulness of the non-GAAP measure, at the back of this presentation as well as in the "Investor Relations" section of the Company's website, [www.investors.sensata.com](http://www.investors.sensata.com).

# Transformation Update

Established a **3-pillar transformation framework** and **achieved strong performance**, enabled by a new high-caliber leadership team and **measure-based operating model**

## Operational Excellence

Delivered on margin targets and achieved record free cash flow

## Capital Allocation

Deleveraged the balance sheet

## Return to Growth

Delivered growth in China and Automotive market outgrowth in the second half of 2025

## Sensata is gaining momentum

# Strengthened Leadership Team

Our leadership is comprised of **best-in-class industry talent** and proven Sensata performers



# 2025 Performance is a compelling proof point for the transformation underway



**Operational Excellence:** Expanded adjusted operating margins each quarter throughout the year and delivered record Free Cash Flow of \$490 million, or 97% conversion



**Capital Allocation:** Reduced net leverage to 2.7x while returning \$191 million of capital to shareholders and improving ROIC by 40 pts to 10.6%



**Growth:** Delivered Y/Y organic growth in both Q4 and the second half

“

“With our Q4 and Full Year 2025 results, I am pleased to report that we delivered on our objectives for the first year of our transformation journey. We expanded margins sequentially each quarter this year, dramatically improved free cash flow, strengthened our balance sheet, and, in the fourth quarter, we returned to year-over-year revenue growth. As we look ahead to 2026 and beyond, we are now a more resilient organization, and we have a solid foundation on which to build. I am confident that with our strengthened leadership team and renewed focus, we will build upon this momentum to unlock growth in each of our segments over time.”

**Stephan von Schuckmann,**  
Chief Executive Officer

”

Our  
3 key pillars

Operational  
Excellence

Capital  
Allocation  
Optimization

Return to  
Growth

# Three New Business Segments

We have reorganized Sensata into **3 segments** to unlock value and accelerate growth

	Automotive	Industrials	Aerospace, Defense, and Commercial Equipment
Value Creation Mandate	<ul style="list-style-type: none"><li>• Technologically open across <b>all powertrain types</b></li><li>• Serve <b>high margin long ICE tail</b> and capture share as competitors exit</li><li>• <b>Win on EVs</b> and capture market share with leading OEMs <b>in Asia</b></li><li>• <b>Launching ground</b> for products and technology with adaptability for other end markets</li></ul>	<ul style="list-style-type: none"><li>• Highly diversified, short-cycle business with <b>highest opportunity for whitespace growth</b></li><li>• Pursue <b>adjacent markets and geographies</b></li><li>• Capture our share entitlement in <b>Data Centers</b></li><li>• Expand presence in <b>micro-grid applications</b></li></ul>	<ul style="list-style-type: none"><li>• <b>Maximize performance in commercial aviation growth cycle</b></li><li>• <b>Accelerate growth</b> by expanding into <b>UAVs</b></li><li>• <b>Prepare for growth cycles</b> in on-highway trucks, construction and agriculture</li><li>• Expand <b>Defense footprint into Europe</b></li></ul>
Growth Dynamics	<i>High volume market where growth is driven primarily by market outgrowth</i>	<i>High growth market driven by secular trends (e.g., data centers)</i>	<i>Diversified market with multiple growth cycles and tailwinds</i>

# Growth Framework

We apply a **disciplined framework** to capitalize on growth opportunities

## Maximize value from our core products

- **Legacy Sensing:** Pressure, Temperature, Position
- **Specialty Sensing:** Leak, Flow, Force
- **Electrical Protection:** Power Conversion/Inversion, High Voltage, Low Voltage & Circuit

*Sensing and Electrical Protection, in multiple end markets*

## Leverage our scale & pedigree

- **Leverage our Automotive business** to benefit from scale
- **Monetize our pedigree** by emphasizing high automotive quality & delivery standards to win in other end-markets
- **Adapt** automotive products and technologies to **develop** new products for new end markets

*Automotive is a reliable end market to build and leverage scale*

## Rigorous standards for new business

- **High volume, platform-driven business** where we are designed-in, or spec'd-in
- **Mission-critical or regulated sockets** where business is sticky
- **Hard-to-do applications** where our technical differentiation wins

*High volume applications with high switching costs and long platform lives*

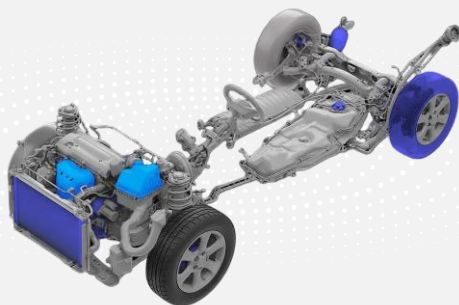


# Automotive - Business Overview

High volume, mature market, with ample opportunities for **content-driven outgrowth**

## Foster core ICE Powertrain Investments

Strengthen and sustain ICE offerings to maximize core business value



Pressure



Temperature

## Drive Entitlement in PHEVs and EREVs

Expand product penetration and value capture



Pressure



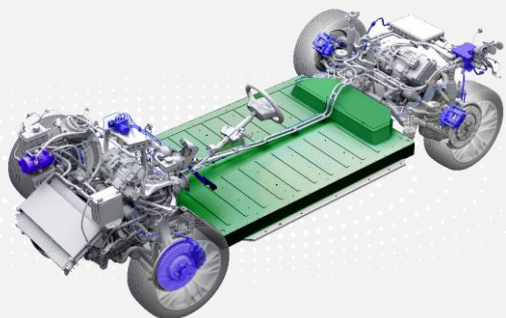
Temperature



Contactors

## Grow EV Profitability in High Voltage BEV Content

Accelerate growth in BEV high voltage systems with a focus on profitability



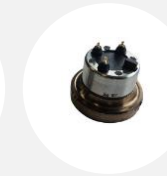
Pressure and Temperature



Contactors



Fuses



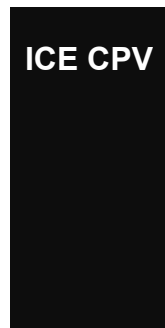
Force



# Automotive - Content Per Vehicle Opportunity by Powertrain

Positioned to win in all global markets regardless of electrification pace; available content per vehicle grows with Plug-in Hybrids, Extended Range EVs, and BEVs

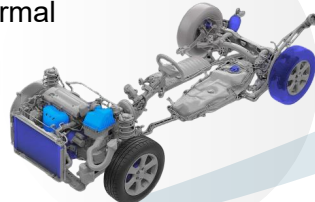
- ✓ We strengthen ICE offerings to maximize core business value



ICE

**Key content areas:**

Pressure  
Thermal



- ✓ We expand product offerings and value capture in high growth PHEVs and EREVs

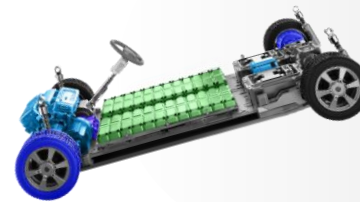
1.7x with  
High Voltage

1.5x  
ICE CPV

PHEV and EREV

**Key content areas:**

Contactors  
Fuses  
Pressure  
Thermal



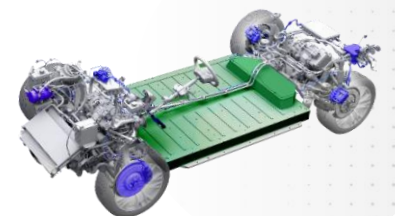
- ✓ We accelerate growth in BEV-centric markets with high-voltage systems and a focus on profitability

2.0x  
ICE CPV

BEV

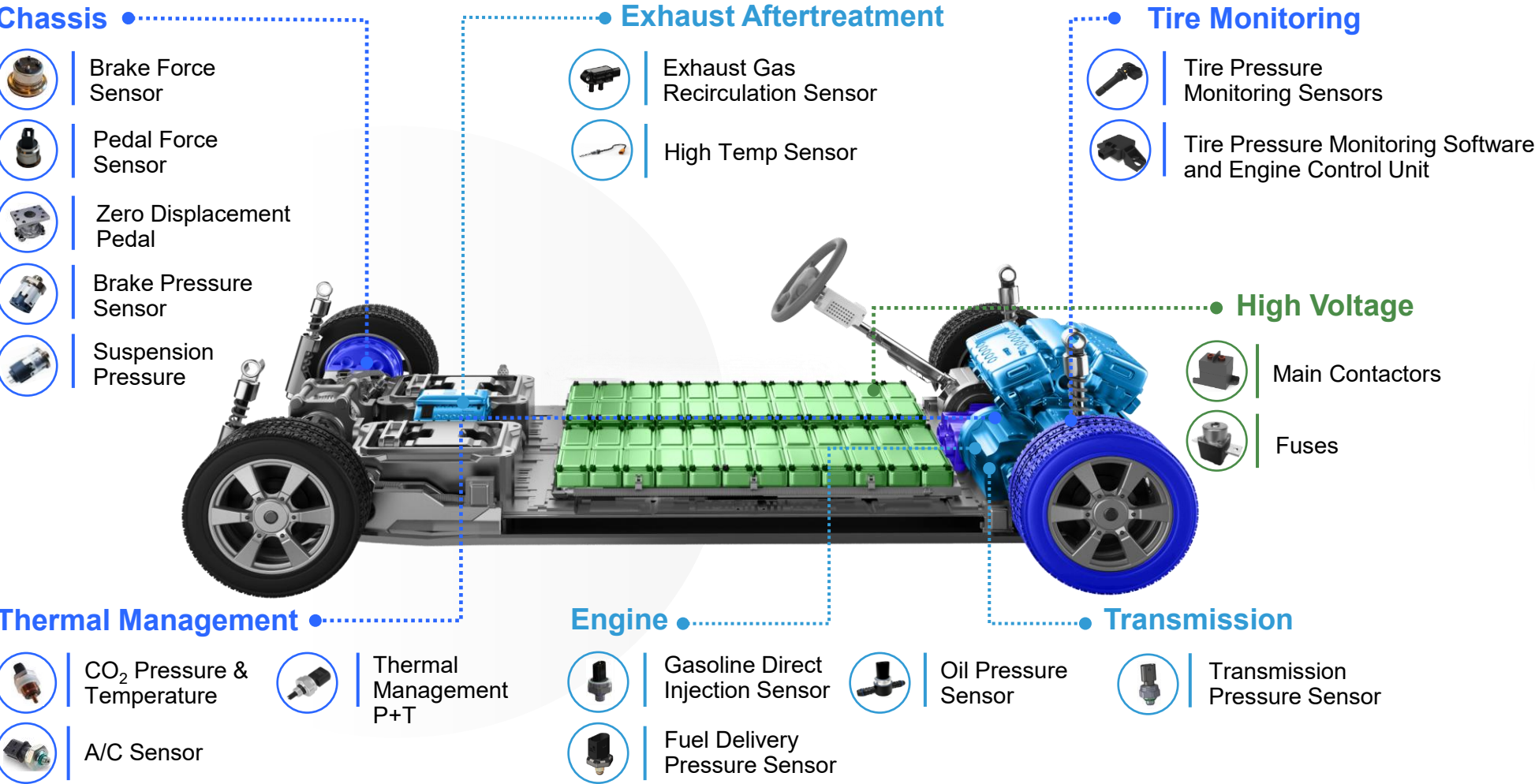
**Key content areas:**

Contactors  
Force  
Fuses  
Pressure  
Thermal



# Automotive - Content Per Vehicle Growth

Plug-in Hybrid and Extended Range Electric Vehicles offer content-rich growth opportunities



12% CAGR

Projected global PHEV + EREV production from 2025-2030\*

# Industrials - Business Overview

Industrial products and technologies serve **multiple high growth** and **high margin** sectors

## Power & Peak Management

Delivering reliable, customizable power solutions



Inverters



Rectifiers



Converters

Clean Energy Solutions

## Sensing and Thermal Management

Customizable sensors to meet growing demand for air and liquid cooling solutions



Pressure Sensors



Temperature Sensors



Gas Detection



Flow Sensors

HVAC/R

## Electrical Protection

Offering one stop shop for protection and switching devices



Contactors



Circuit Breakers



Motor Protectors



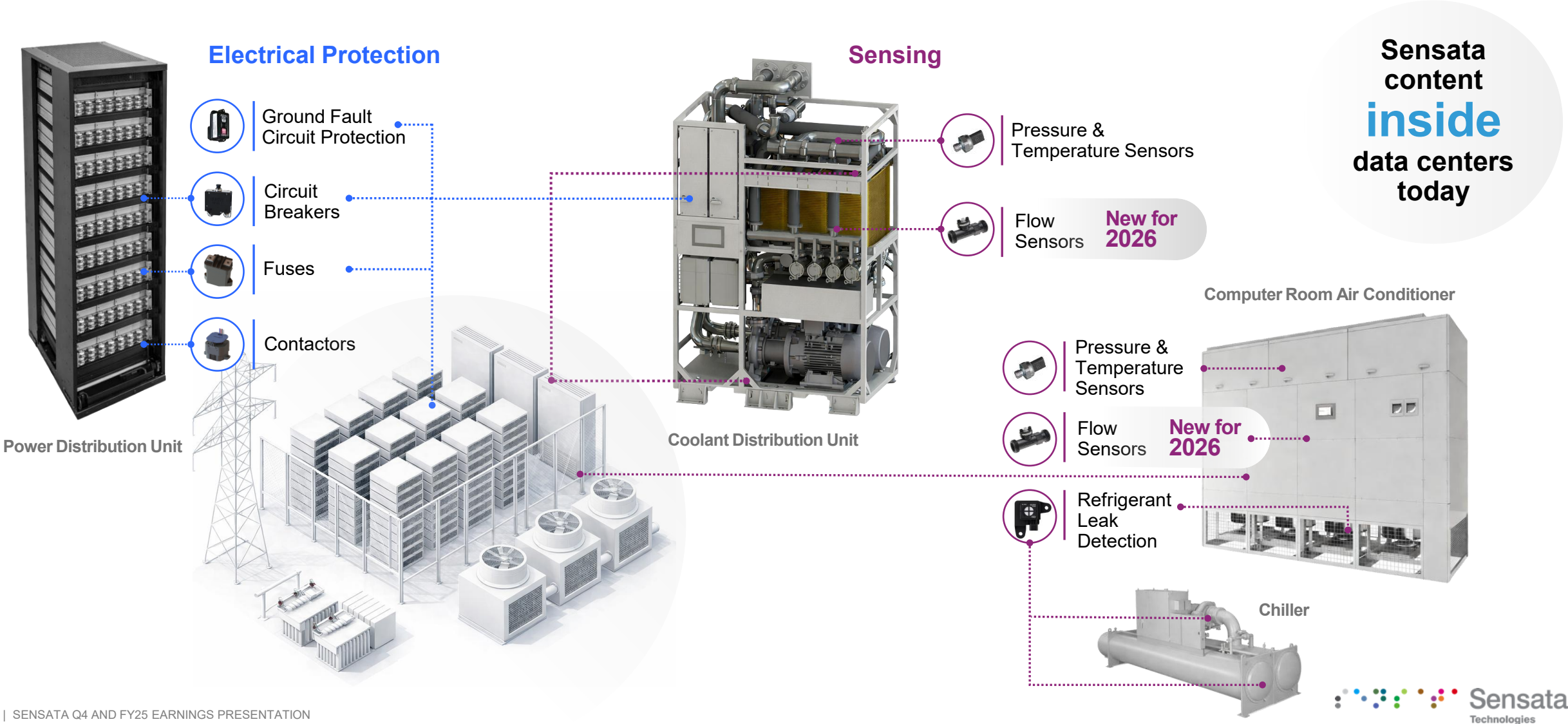
Relays

Diversified Industrial

Infrastructure: Industrial, Data Centers and Renewables

# Industrials - Data Center Growth

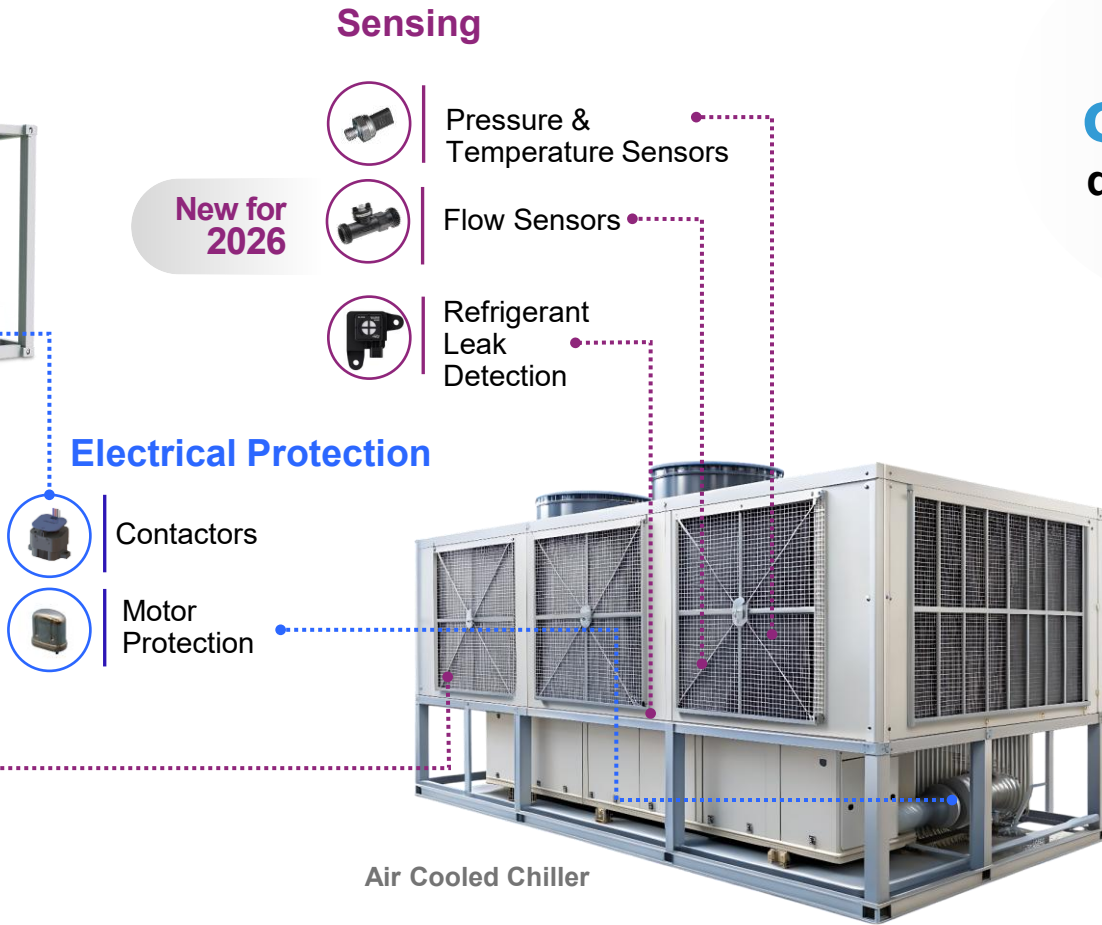
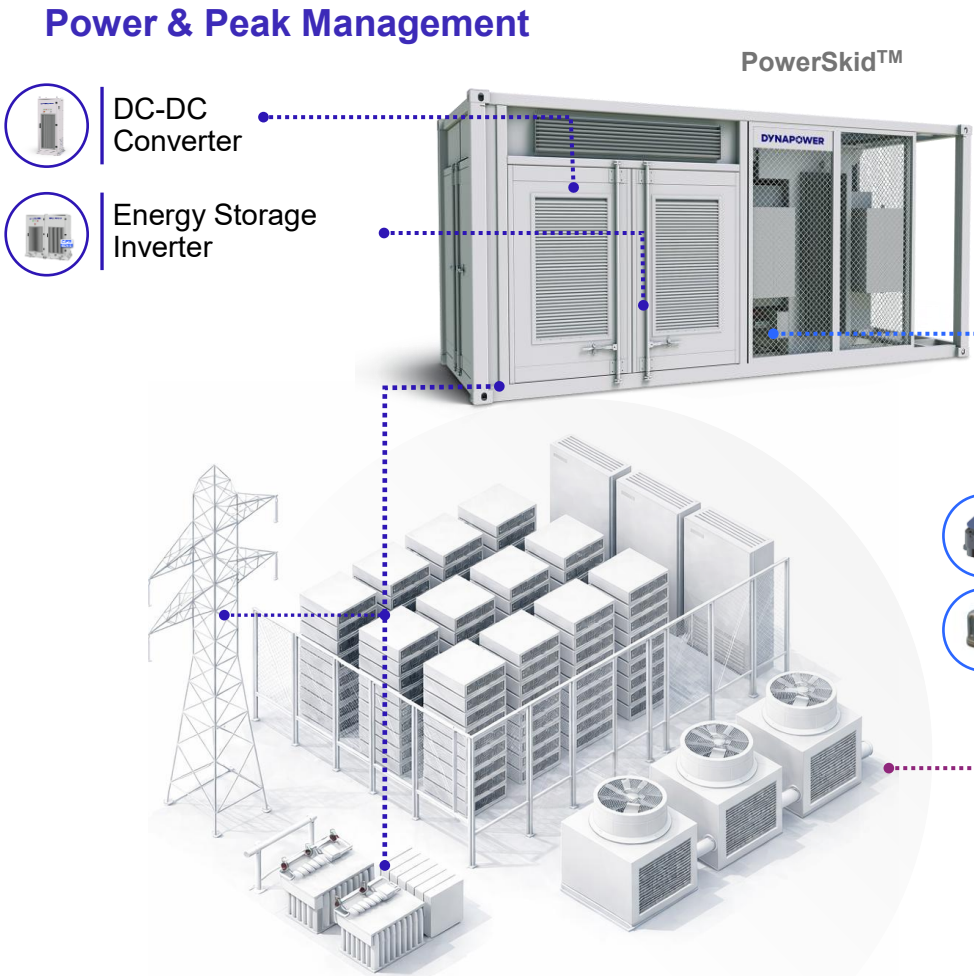
Content-rich market with growth in sensing, power management, and electrical protection





# Industrials - Data Center Growth

Content-rich market with growth in sensing, power management, and electrical protection



Sensata  
content  
**outside**  
data centers  
today

# Aerospace, Defense, and Commercial Equipment - Business Overview

Highly diversified business with **countercyclical markets** and **strong growth tailwinds**

## Aviation

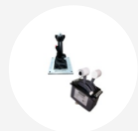
Commercial Airframe, Military Aircraft, Business Jets, UAVs: strong growth projected through 2030



Inceptors



Flight Surface Controls



Electrical Protection



High-Efficiency BLDC Motors

## Ground Transportation

Truck, Bus, Military Vehicles: Content growth opportunities driven by regulatory cycles



Thermal Management



Contactors & Fuses



Pressure



Temperature

## Off-road Vehicles

Construction, Agriculture, Machinery: Diversity can offset inherent cyclical



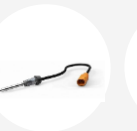
Pressure



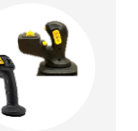
Thermal Management



Contactors & Fuses



Temperature



Joysticks



# Aerospace, Defense, and Commercial Equipment

Commercial airliner market has long lifespans and consistent growth

## Thermal Management



Hermetic  
Thermostats



Thermostat  
Probes

## Electrical Protection & Control



Circuit  
Breakers



Cockpit  
Controls

## Position & Motion Sensing



Angular Position  
Sensors



Force  
Sensors



Linear Position  
Sensors



Position  
Switches

## Pressure Sensing



Pressure  
Switches



Modular Pressure  
Sensors

40 million sensors  
installed globally

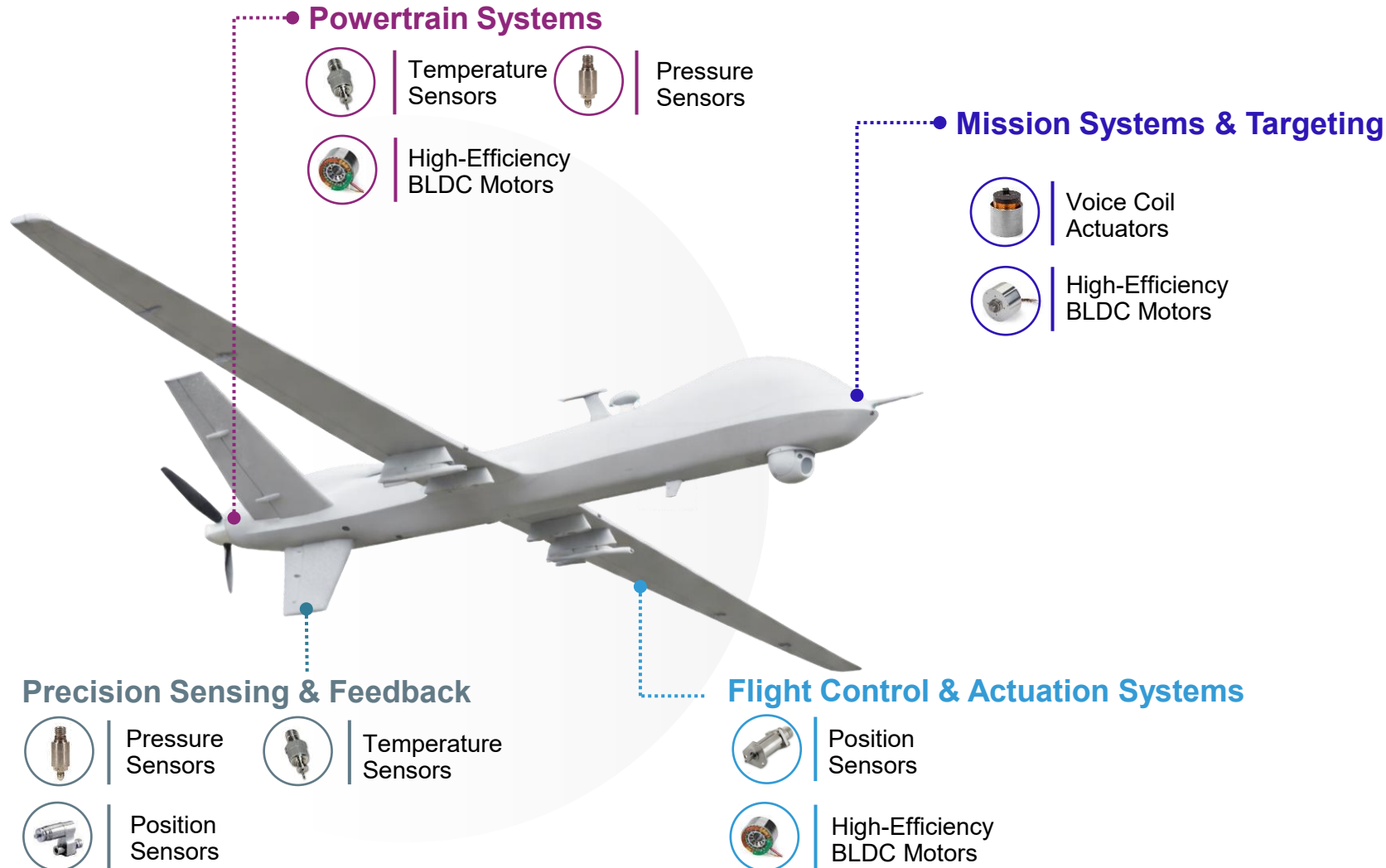
Most existing contracts have  
20+ year lifespan

High reliability products  
command premium margins

Commercial airliner  
production forecasted to  
grow at High Single-digit %  
CAGR from 2025 through  
2030\*

# Aerospace, Defense, and Commercial Equipment

Unmanned Aerial Vehicle market is **fast growing** with **major whitespace**



Sensata motors and actuators **in-flight today on 6 major defense UAV platforms**

Major whitespace with expanding customer base

In period of super-cycle **growth of EU and US defense** spending

Expecting **Double-digit % CAGR** end market growth **potential of military drones** through 2030

# Q4 AND FULL YEAR 2025 FINANCIALS AND Q1 2026 FINANCIAL GUIDE

# Q4 2025 Results

Demonstrating **continued margin expansion** and a return to revenue growth

**\$918M**

Revenue

**+\$13M above mid-point of guidance**

**+4% Organic growth Y/Y**

Seasonally lower than Q3 by ~2%, as expected

~1% increase vs. Q4 '24, as market outgrowth more than offset the impact from divestitures

**19.6%**

Adj. Op.  
Margin

**+10 bps above high end of guidance**

30 bps margin expansion sequentially

19.9% excl. tariff pass-through revenue

**Margin up 30 bps vs. Q4 '24 on reported basis, up ~60 bps Y/Y excl. tariff pass-through**

**\$0.88**

Adj. EPS

**+\$0.01 above high end of guidance**

**Increased 14 cents Y/Y, enabled by revenue growth and margin expansion**

**\$130M**

Adj. Net  
Income

**+\$3M above high end of guidance**

**+16% Y/Y, enabled by revenue growth and margin expansion**

ANI margin was 14.1%,  
**+180 bps Y/Y**

**We expanded margins to 19.6% and delivered 4% organic revenue growth**

# FY 2025 Results

A **transformative year** in which we laid the foundation for our future

**\$3.7B**

Revenue

**Flat organically Y/Y**

**Organic growth of 3% in the second half**

6% decrease in 2025 on a reported basis, primarily due to product divestitures

**19.0%**

Adj. Op.  
Margin

**+20 bps Y/Y on an ex-Tariff basis**

19.2% excl. tariff pass-through revenue

**Increased 20 bps Y/Y excl. tariff pass-through**, despite lower revenue base attributable to product divestitures

**\$3.42**

Adj. EPS

**Above our guidance range each quarter**

Y/Y decrease of 2 cents primarily attributable to ~20 cent **headwind from divestitures** and FX, largely **offset by positive impacts from operational improvements**

**\$503M**

Adj. Net  
Income

**Expanded 40 bps to 13.6% of NR, Y/Y**

**ANI margin increased Y/Y** despite lower revenues

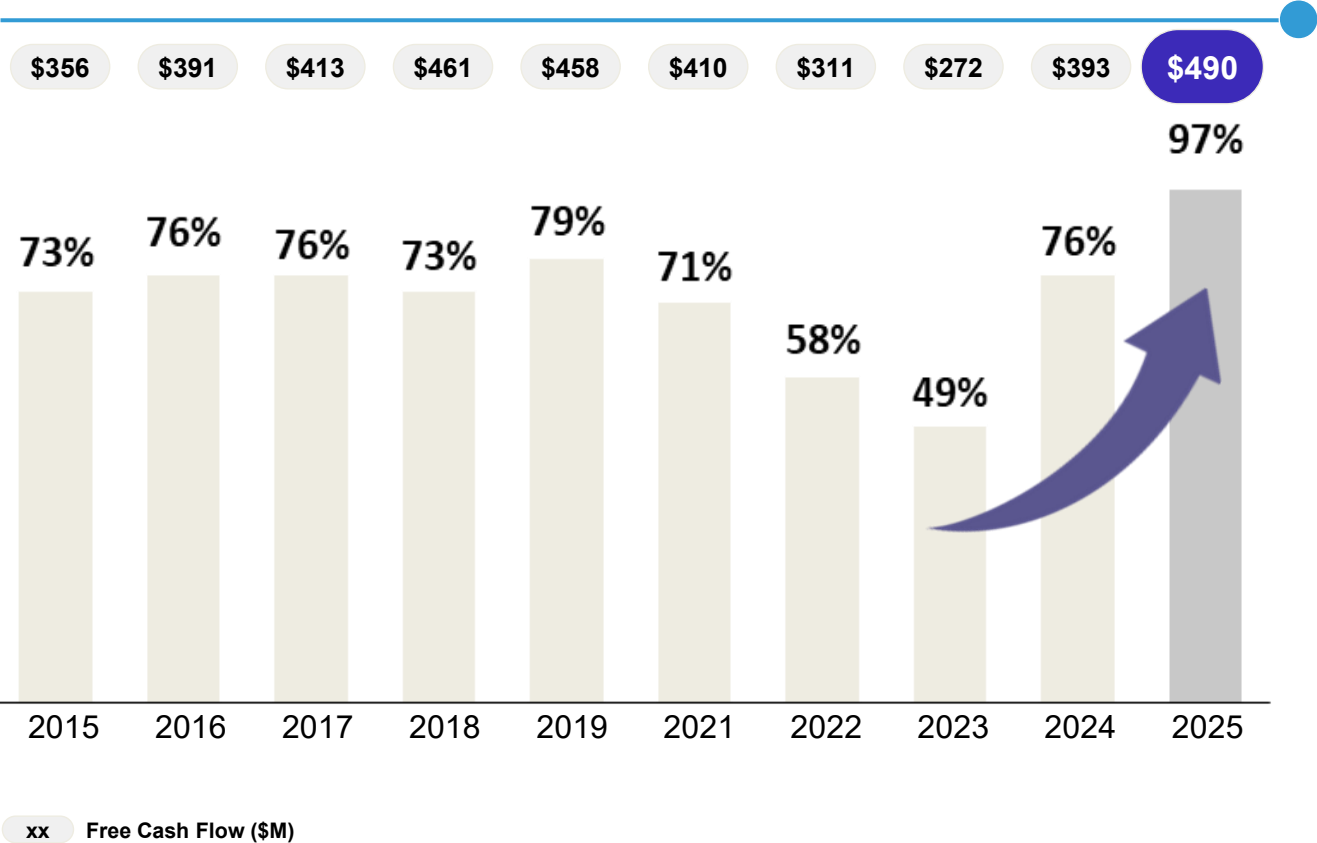
ANI decreased 3% Y/Y primarily due to lower revenues attributable to product divestitures

**Consistent execution with a focus on delivering on our commitments**

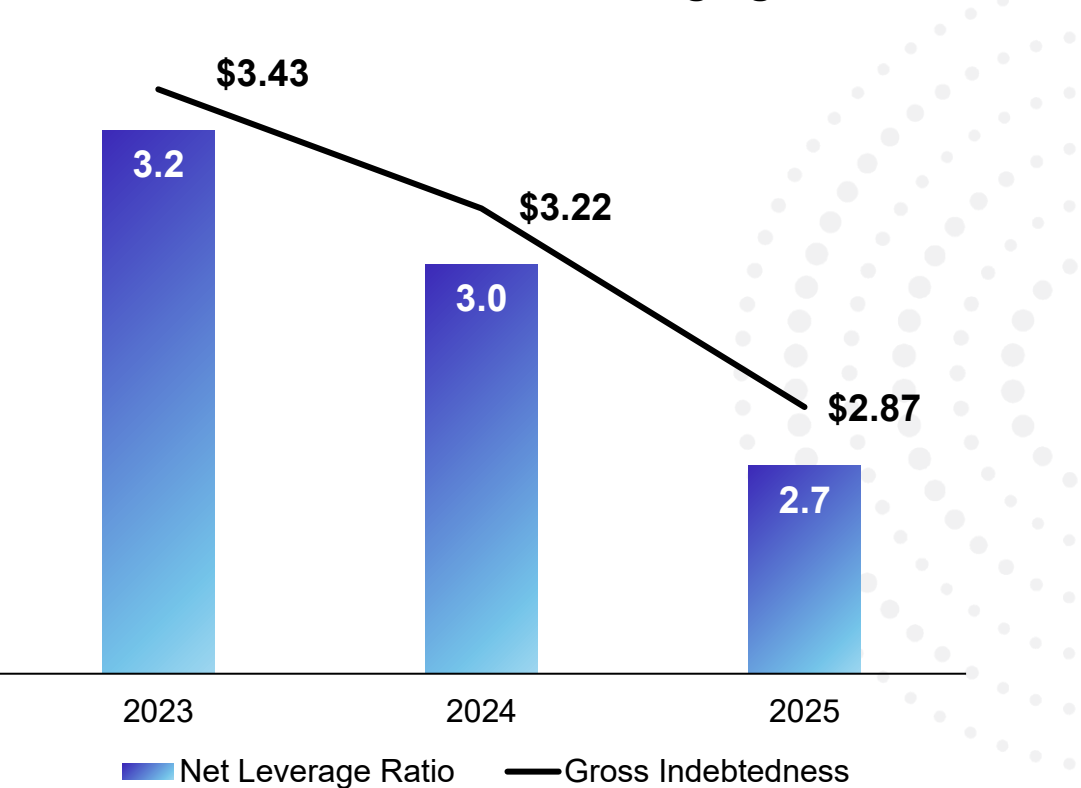
# Free Cash Flow and Deleveraging

We delivered **Record Free Cash Flow** through disciplined capex and working capital management

## Historical Free Cash Flow Conversion<sup>1,2</sup>



We are deploying our **robust free cash flow conversion** to **accelerate deleveraging**



1) 2020 not included due to atypical result impacted by the pandemic  
2) Prior period Free Cash Flow Conversion calculations have been recast to reflect exclusion of Other Income/Expense from Adjusted Net Income



# Capital Deployment

**Prioritizing deleveraging** while funding returns of capital to shareholders; **balanced capital deployment improved ROIC**

**\$490M**

FY 2025  
FCF

**97% conversion**

**Free cash flow grew 25% Y/Y  
on lower revenues**

FCF Conversion improved 21  
percentage points Y/Y to 97%

**2.7 X**

Net leverage  
ratio\*

**Improved from 3.0x  
prior year**

Reduced Gross Debt by  
~\$356M in FY 2025

*\*Net leverage ratio is calculated using  
trailing twelve months adjusted  
EBITDA*

**10.6%**

ROIC

**Up 40 bps from prior  
year**

Continued ROIC expansion  
reflects value-compounding  
capital allocation strategy

**\$191M**

Shareholder  
Returns

**\$121M repurchases  
and \$70M dividends**

Shifted capital allocation  
strategy towards deleveraging  
in H2 '25

**We are compounding value by improving free cash flow and strengthening our balance sheet**

# Q4 2025 Segment Performance

Segment	\$ in millions	Q4-25	Q4-24	YoY B/(W)	Revenue Growth	
					Reported	Organic
<b>Automotive<sup>(1)</sup></b>	Net Revenue	\$527.0	\$534.5	\$(7.4)	(1.4) %	<b>0.9 %</b>
	Operating Income	\$128.6	\$124.9	\$3.7		
	% Segment Revenue	24.4 %	23.4 %	100 bps		
<b>Industrials<sup>(1)</sup></b>	Net Revenue	\$191.5	\$181.1	\$10.4	5.8 %	<b>7.9 %</b>
	Operating Income	\$59.2	\$44.6	\$14.5		
	% Segment Revenue	30.9 %	24.7 %	620 bps		
<b>Aerospace, Defense, and Commercial Equipment<sup>(1)</sup></b>	Net Revenue	\$199.4	\$192.2	\$7.2	3.8 %	<b>6.5 %</b>
	Operating Income	\$56.1	\$48.1	\$8.0		
	% Segment Revenue	28.1 %	25.0 %	310 bps		
<b>Corporate and other</b>	Operating Expenses	\$105.8	\$116.0	\$10.3		
	Adj. Operating Expenses	\$64.1	\$42.7	\$(21.4)		

(1) Beginning in Q1 2025 we realigned our definition of segment operating income to include certain costs for developing new and emerging technologies, referred to as "megatrend expenses," which were previously presented within our Corporate & other expenses. Prior periods have been recast to conform to the current presentation.

**Organic revenue growth in all segments Y/Y**

**Automotive** ~1% Y/Y organic revenue growth; reported revenue Y/Y decrease was due to divestitures

**Industrials** ~8% Y/Y organic revenue growth driven by gas leak detection

**Aerospace, Defense, and Commercial Equipment** ~7% Y/Y organic revenue growth due to strength in Construction, Agriculture, and Aerospace

# Segment and End Market Overview

Our segmentation reflects the **unique market dynamics** around which we organized our business

## Automotive

Mature market with high volume production where we are well positioned to **outgrow production** by serving evolving powertrain mix

- Global LVP<sup>(1)</sup> up 2% in Q4, led by continued strength in China
- Global LVP grew 4% Y/Y in 2025, mostly attributable to China, which grew 10% Y/Y
- Global LVP expected -4% in Q1 '26 as China auto production slows
- Global LVP expected ~flat Y/Y in 2026; we expect LSD% outgrowth
- **~1% organic growth in Q4 '25**

## Industrials

Diversified, short-cycle business where we are well positioned to participate in **secular growth**

- Expect growth to continue in 2026 through secular growth opportunities and stabilizing end markets
- Soft housing market and residential HVAC slowdown may challenge near-term market growth prospects
- **~8% organic growth in both Q4 and FY '25**

## Aerospace, Defense, and Commercial Equipment

Platform-driven business serving highly ruggedized applications across multiple cyclical end markets enabling us to operate the business to participate in **cyclical growth**

- Aerospace: commercial market growing low to mid single digits
- Defense: government spending to drive market growth for several years
- On-road truck: NA production expected -22% in Q1 '26; softness expected through H1 '26; Europe and China CV production expected up 8% and 11% respectively in Q1 '26
- Construction: 2026 production outlook expected up MSD% Y/Y
- Agriculture: flat production outlook in 2026
- **~7% organic growth in Q4 '25**

(1) Global Light Vehicle Production as per February 2026 S&P Publication

# Q1 2026 Financial Guidance

\$ in millions, except EPS	Q1 2026 GUIDANCE	Q1 2025	B/(W)
Revenue	\$917 - \$937	\$911	1 % - 3 %
Adj. Op Income <i>Adj. Operating Margin</i>	\$168 - \$175 <i>18.4 % - 18.6 %</i>	\$167 <i>18.3 %</i>	1 % - 5 % <i>10 - 30 bps</i>
Adj. Net Income	\$118 - \$125	\$117	1 % - 7 %
Adj. EPS	\$0.81 - \$0.85	\$0.78	4 % - 9 %

- Revenue includes approximately \$12 million related to expected tariff recovery from customers.
- Adjusted Operating Income, Adjusted Net Income, and Adjusted EPS are not expected to be impacted by tariffs as \$12 million of expected tariff costs would be offset by \$12 million in expected pass-through revenue.
- Adjusted Operating Margin, excluding the dilutive impact of tariff revenue and related expense, is expected to be in the range of 18.6% - 18.8%.

*The tariff expectations included in guidance reflect trade policies in effect as of February 18, 2026.*

**Revenue** expected to grow ~3% organically at the mid-point

**Adjusted Operating Income** expected to grow Y/Y on stronger revenues and productivity gains

**Adjusted Operating Margin** expected to expand 30-50 bps excluding tariff pass-through revenue; sequential margin decrease of ~110 bps vs. Q4 2025 due to seasonality

**Adjusted EPS** up Y/Y, supported by higher expectations for Adjusted Net Income and slightly lower shares outstanding

Targeting low single-digit revenue growth and Y/Y Adj. Operating Margin expansion in FY 2026

# Building upon the foundation we laid in 2025

We are taking **bold steps** to accelerate transformation and **maximize value creation**



**Strengthened  
Leadership**

**With Three New  
Segments**

**Positioned for  
Growth**

**Sensata is gaining momentum**

## APPENDIX A: OTHER FINANCIAL INFORMATION



# FY 2025 GAAP Results

\$ and shares outstanding in millions, except EPS	FY 2025	FY 2024	B/(W)
Revenue	\$3,704.5	\$3,932.8	(5.8) %
Gross Profit	\$1,084.2	\$1,155.8	(6.2) %
% Revenue	29.3 %	29.4 %	
R&D	\$133.8	\$169.3	20.9 %
% Revenue	3.6 %	4.3 %	
SG&A	\$356.2	\$392.2	9.2 %
% Revenue	9.6 %	10.0 %	
Amortization of Intangibles	\$80.2	\$145.7	44.9 %
% Revenue	2.2 %	3.7 %	
Goodwill Impairment Charge	\$225.7	\$150.1	(50.4) %
% Revenue	6.1 %	3.8 %	
Restructuring and Other	\$50.8	\$149.2	66.0 %
% Revenue	1.4 %	3.8 %	
Operating Income	\$237.5	\$149.3	59.1 %
% Revenue	6.4 %	3.8 %	
Tax Rate	74.6 %	1185.4 %	n.m.
Net Income	\$31.3	\$128.5	(75.6) %
% Revenue	0.8 %	3.3 %	
Diluted EPS	\$0.21	\$0.85	(75.3) %
Diluted Shares Outstanding	147.1	150.7	3.6

n.m. = "not meaningful"

# Q4 2025 GAAP Results

\$ and shares outstanding in millions, except EPS	Q4 2025	Q4 2024	B/(W)
Revenue	\$917.9	\$907.7	1.1 %
Gross Profit	\$266.0	\$245.9	8.2 %
% Revenue	29.0 %	27.1 %	
R&D	\$31.4	\$36.0	12.6 %
% Revenue	3.4 %	4.0 %	
SG&A	\$96.6	\$108.4	10.9 %
% Revenue	10.5 %	11.9 %	
Amortization of Intangibles	\$18.9	\$23.4	19.4 %
% Revenue	2.1 %	2.6 %	
Restructuring and Other	\$19.0	\$4.3	n.m.
% Revenue	2.1 %	0.5 %	
Operating Income	\$100.1	\$73.8	35.7 %
% Revenue	10.9 %	8.1 %	
Tax Rate	16.0 %	83.6 %	n.m.
Net Income	\$63.2	\$5.8	n.m.
% Revenue	6.9 %	0.6 %	
Diluted EPS	\$0.43	\$0.04	n.m.
Diluted Shares Outstanding	146.6	149.8	3.3

n.m. = "not meaningful"

# FY 2025 Non-GAAP Results

\$ and shares outstanding in millions, except EPS	FY 2025	FY 2024	YoY B/(W)
Revenue	\$3,704.5	\$3,932.8	(5.8) %
Adj. Gross Profit	\$1,158.6	\$1,240.0	(6.6) %
% Revenue	31.3 %	31.5 %	
R&D	\$133.8	\$169.3	20.9 %
% Revenue	3.6 %	4.3 %	
Adj. SG&A	\$319.8	\$317.9	(0.6) %
% Revenue	8.6 %	8.1 %	
Adj. Operating Income	\$704.9	\$748.5	(5.8) %
% Revenue	19.0 %	19.0 %	
Adj. Tax Rate <sup>(1)</sup>	13.2 %	15.5 %	230 bps
Adj. Net Income	\$503.2	\$519.3	(3.1) %
% Revenue	13.6 %	13.2 %	
Adj. EPS	\$3.42	\$3.44	(0.6) %
Diluted Shares Outstanding	147.1	150.7	3.6

<sup>(1)</sup> Adjusted tax rate expressed as a % of adjusted profit before tax. Adjusted tax rate expressed as a % of adjusted EBIT was 10.8% and 12.7% in FY-2025 and FY-2024, respectively.

# Q4 2025 Non-GAAP Results

\$ and shares outstanding in millions, except EPS	Q4 2025	Q4 2024	YoY B/(W)
Revenue	\$917.9	\$907.7	1.1 %
Adj. Gross Profit	\$294.4	\$283.4	3.9 %
% Revenue	32.1 %	31.2 %	
R&D	\$31.4	\$36.0	12.6 %
% Revenue	3.4 %	4.0 %	
Adj. SG&A	\$83.3	\$72.5	(14.9) %
% Revenue	9.1 %	8.0 %	
Adj. Operating Income	\$179.7	\$174.9	2.7 %
% Revenue	19.6 %	19.3 %	
Adj. Tax Rate <sup>(1)</sup>	13.6 %	20.0 %	640 bps
Adj. Net Income	\$129.6	\$111.4	16.3 %
% Revenue	14.1 %	12.3 %	
Adj. EPS	\$0.88	\$0.74	18.9 %
Diluted Shares Outstanding	146.6	149.8	3.3

<sup>(1)</sup> Adjusted tax rate expressed as a % of adjusted profit before tax. Adjusted tax rate expressed as a % of adjusted EBIT was 11.4% and 15.9% in Q4 2025 and Q4 2024, respectively.

# Q4 2025 Select Cash Flow Information

\$ in millions	Q4 2025	Q4 2024	B/(W)
Net Income	\$63.2	\$5.8	n.m.
Depreciation & Amortization	\$67.4	\$89.8	(24.9) %
Changes in Working Capital	\$49.1	(\$17.2)	n.m.
Other	\$21.7	\$92.3	(76.5) %
Operating Cash Flow	\$201.5	\$170.7	18.0 %
Capital Expenditures	(\$49.7)	(\$31.8)	(56.2) %
Free Cash Flow	\$151.8	\$138.9	9.3 %

Changes recalculated based on unrounded numbers. Certain amounts may not appear to sum due to rounding.

# FY 2025 Segment Performance

Segment	\$ in millions	FY 2025	FY 2024	YoY B/(W)	Revenue Growth	
					Reported	Organic
<b>Automotive<sup>(1)</sup></b>	Net Revenue	\$2,111.7	\$2,195.5	\$(83.8)	(3.8) %	(1.2) %
	Operating Income	\$500.8	\$507.5	\$(6.8)		
	% Segment Revenue	23.7 %	23.1 %	60 bps		
<b>Industrials<sup>(1)</sup></b>	Net Revenue	\$787.8	\$749.2	\$38.6	5.1 %	8.2 %
	Operating Income	\$226.0	\$192.3	\$33.7		
	% Segment Revenue	28.7 %	25.7 %	300 bps		
<b>Aerospace, Defense, and Commercial Equipment<sup>(1)</sup></b>	Net Revenue	\$805.0	\$860.2	\$(55.2)	(6.4) %	(3.8) %
	Operating Income	\$211.5	\$226.5	\$(15.0)		
	% Segment Revenue	26.3 %	26.3 %	—		
<b>Other<sup>(1)</sup></b>	Net Revenue	\$0.0	\$127.9	\$(127.9)	(100.0) %	— %
	Operating Income	\$0.0	\$28.1	\$(28.1)		
	% Segment Revenue	— %	21.9 %	n.m.		
<b>Corporate and other</b>	Operating Expenses	\$344.1	\$360.1	\$15.9		
	Adj. Operating Expenses	\$233.4	\$201.6	\$(31.9)		

**Automotive** reported revenue decreased Y/Y primarily due to divestitures

**Industrials Net Revenue** grew Y/Y primarily due to gas leak detection

**Aerospace, Defense, and Commercial Equipment Net Revenue** decreased Y/Y primarily due to divestitures and softness in NA On-road truck production, partially offset by growth in Aerospace & Defense revenue

**Other** reflects divestiture of Insights business on 9/30/2024

(1) Beginning in Q1 2025 we realigned our definition of segment operating income to include certain costs for developing new and emerging technologies, referred to as "megatrend expenses," which were previously presented within our Corporate & other expenses. Prior periods have been recast to conform to the current presentation.  
n.m. = "not meaningful"



# 2025 Historical Segment Performance

Segment	\$ in millions	Q1-25	Q2-25	Q3-25	Q4-25	FY-25
<b>Automotive<sup>(1)</sup></b>	Net Revenue	\$528.9	\$524.2	\$531.7	\$527.0	\$2,111.7
	Operating Income	\$120.3	\$122.5	\$129.4	\$128.6	\$500.8
	<i>% Segment Revenue</i>	<i>22.8 %</i>	<i>23.4 %</i>	<i>24.3 %</i>	<i>24.4 %</i>	<i>23.7 %</i>
<b>Industrials<sup>(1)</sup></b>	Net Revenue	\$185.7	\$214.7	\$195.9	\$191.5	\$787.8
	Operating Income	\$48.5	\$62.7	\$55.6	\$59.2	\$226.0
	<i>% Segment Revenue</i>	<i>26.1 %</i>	<i>29.2 %</i>	<i>28.4 %</i>	<i>30.9 %</i>	<i>28.7 %</i>
<b>Aerospace, Defense, and Commercial Equipment<sup>(1)</sup></b>	Net Revenue	\$196.7	\$204.5	\$204.4	\$199.4	\$805.0
	Operating Income	\$50.1	\$49.7	\$55.7	\$56.1	\$211.5
	<i>% Segment Revenue</i>	<i>25.5 %</i>	<i>24.3 %</i>	<i>27.3 %</i>	<i>28.1 %</i>	<i>26.3 %</i>
<b>Corporate and other</b>	Operating Expenses	\$69.2	\$69.1	\$100.1	\$105.8	\$344.1
	Adj. Operating Expenses	\$52.4	\$55.8	\$61.1	\$64.1	\$233.4

(1) Beginning in Q1 2025 we realigned our definition of segment operating income to include certain costs for developing new and emerging technologies, referred to as "megatrend expenses," which were previously presented within our Corporate & other expenses. Prior periods have been recast to conform to the current presentation.

# Select Balance Sheet Information

<i>\$ in millions</i>	Dec 31, 2025	Dec 31, 2024
Total Assets	\$ 6,751.7	\$ 7,143.3
Working Capital	\$ 1,219.2	\$ 1,315.9
Intangibles, Net & Other Long-Term Assets	\$ 4,757.4	\$ 5,116.0

<i>\$ in millions</i>	Dec 31, 2025	Dec 31, 2024
Cash & Equivalents	\$ 573.0	\$ 593.7
Current Debt	\$ 2.3	\$ 2.4
Net Cash	\$ 570.8	\$ 591.3



# End Market Revenue

*In millions*

Revenue by End Market	FY		
	2025	2024	Change
Automotive	\$ 2,111.7	\$ 2,195.5	(3.8) %
Industrials <sup>(1)</sup>	787.8	749.2	5.1 %
Commercial Equipment <sup>(2)</sup>	609.2	669.8	(9.0) %
Aerospace and Defense	195.8	190.4	2.8 %
Other	—	127.9	n.m.
<b>Total</b>	<b>\$ 3,704.5</b>	<b>\$ 3,932.8</b>	<b>(5.8) %</b>

(1) Includes HVAC, appliance, and other industrial activity

(2) Includes on-road truck, construction and agriculture

## APPENDIX B: GAAP TO NON-GAAP RECONCILIATIONS

# Non-GAAP Measures

We supplement the reporting of our financial information determined in accordance with U.S. generally accepted accounting principles (“GAAP”) with certain non-GAAP financial measures. We use these non-GAAP financial measures internally to make operating and strategic decisions, including the preparation of our annual operating plan, evaluation of our overall business performance, and as a factor in determining compensation for certain employees. We believe presenting non-GAAP financial measures is useful for period-over-period comparisons of underlying business trends and our ongoing business performance. We also believe presenting these non-GAAP measures provides additional transparency into how management evaluates the business.

Non-GAAP financial measures should be considered as supplemental in nature and are not intended to be considered in isolation from, or as an alternative to, the related financial information prepared in accordance with U.S. GAAP. In addition, our non-GAAP financial measures may not be the same as, or comparable to, similar non-GAAP measures presented by other companies. Within this presentation we may refer to the below measures which are not determined in accordance with U.S. GAAP (i.e., non-GAAP measures). Reconciliations of each non-GAAP measure to the most directly comparable U.S. GAAP financial measure are included within this Appendix.

**Adjusted Net income (“ANI”)** – is defined as net income (or loss), determined in accordance with U.S. GAAP, excluding certain non-GAAP adjustments including:

- a. Restructuring related and other - includes net charges related to certain restructuring and other exit activities, other costs (or income) that we believe are either unique or unusual to the identified reporting period, and the impact of commodity forward contracts that we believe impact comparisons to prior period operating results. Such costs include charges related to optimization of our manufacturing processes to increase productivity. This type of activity occurs periodically; however, each action is unique, discrete, and driven by various facts and circumstances. Such amounts are excluded from internal financial statements and analyses that management uses in connection with financial planning and in its review and assessment of our operating and financial performance, including the performance of our segments.
- b. Financing and other transaction costs – includes costs incurred, such as legal, accounting, and other professional services, that are directly related to an acquisition, divestiture, or equity financing transaction, expenses related to compensation arrangements entered into concurrent with the closing of an acquisition, adjustments related to changes in the fair value of acquisition-related contingent consideration amounts, and historical adjustments to exclude step-up depreciation in our non-GAAP measures. Beginning with the three months ended December 31, 2024, we discontinued the use of adjustments to exclude step-up depreciation in our non-GAAP measures. Prior periods have not been recast.
- c. Amortization of intangible assets – includes amortization of intangible assets. Beginning with the three months ended December 31, 2024, we started adjusting operating income and net income to exclude the amortization of all our intangible assets. Prior periods have not been recast.
- d. Other, net - includes expenses (or income) recorded within Other, net on our consolidated statements of operations. Beginning with the three months ended March 31, 2025, we started adjusting net income to exclude the impacts of these losses (or gains). Prior periods have been recast.
- e. Deferred taxes and other tax related – includes adjustments for deferred taxes and other timing differences including, but not limited to, book-to-tax basis differences on the fair value of intangible assets and goodwill, the utilization of net operating losses, and adjustments to our valuation allowance in connection with certain transactions and tax law changes. Other tax related items include certain adjustments to unrecognized tax benefits and withholding tax on repatriation of foreign earnings.
- f. Amortization of debt issuance costs - represents interest expense related to the amortization of deferred financing costs as well as debt discounts, net of premiums..
- g. Where applicable, the current tax effect of non-GAAP adjustments.

**Adjusted EPS** – is calculated by dividing ANI by the number of diluted weighted-average ordinary shares outstanding in the period.

**Adjusted Operating Income** – is defined as operating income (or loss), determined in accordance with U.S. GAAP, adjusted to exclude the following non-GAAP items, if applicable: (1) restructuring related and other, (2) financing and other transaction costs, and (3) amortization of intangible assets. Refer to the definition of ANI for additional information regarding the nature of these non-GAAP adjustments.

**Adjusted Operating Margin** – is calculated by dividing adjusted operating income (or loss) by net revenue.

We believe that ANI, Adjusted EPS, Adjusted Operating Income, and Adjusted Operating Margin are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

# Non-GAAP Measures – continued

**Free Cash Flow** – is defined as net cash provided by operating activities less additions to property, plant and equipment and capitalized software. We believe free cash flow is useful to management and investors as a measure of cash generated by business operations that will be used to repay scheduled debt maturities and can be used to, among other things, fund acquisitions, repurchase ordinary shares, or accelerate the repayment of debt obligations.

**Organic or Constant Currency Measures** – in discussing trends in the Company's performance, we may refer to the percentage change of certain GAAP or non-GAAP financial measures in one period versus another, calculated on either a reported, constant currency, or organic basis. Changes calculated on a constant currency basis are determined by stating revenues and expenses at prior period foreign currency exchange rates and excludes the impact of foreign currency exchange rates on all hedges and, as applicable, net monetary assets. Changes calculated on an organic basis exclude the period-over-period impact of foreign exchange rate differences as well as the net impact of material acquisitions and divestitures, and product life-cycle management for the 12-month period following the respective transaction date(s). We believe that these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

**Adjusted EBITDA** – is defined as net income (or loss), determined in accordance with U.S. GAAP, excluding interest expense, interest income, and provision for (or benefit from) income taxes, depreciation expense, amortization of intangible assets, and the following non-GAAP adjustments, if applicable: (1) restructuring related and other, (2) financing and other transaction costs, and (3) other, net. Refer to definition of ANI for additional information regarding the nature of these non-GAAP adjustments.

**Gross Leverage Ratio** – is defined as gross debt (total debt and finance lease obligations) divided by last twelve months ("LTM") adjusted EBITDA. We believe that gross leverage ratio is a useful measure to management and investors in understanding trends in our overall financial condition.

**Net Debt** – is defined as gross debt less cash and cash equivalents. We believe net debt is a useful measure to management and investors in understanding trends in our overall financial condition.

**Net Leverage Ratio** – is defined as net debt divided by LTM adjusted EBITDA. We believe that the net leverage ratio is a useful measure to management and investors in understanding trends in our overall financial condition.

**ROIC** – is defined as a percentage calculated by dividing adjusted EBIT minus adjusted taxes by total invested capital, which is the average trailing five quarter sum of shareholders' equity, gross long-term debt, net deferred tax liabilities (assets), and the long-term portion of our finance lease and other financing obligations. We believe ROIC is a useful measure to investors and management in understanding how well we use our capital to generate returns.

**Adjusted Taxes & Adjusted Tax Rate** – adjusted taxes represents the provision for/(benefit from) income taxes, determined in accordance with U.S. GAAP, adjusted to exclude deferred taxes and other tax related items as well as the current tax effect of other non-GAAP adjustments (refer also to definition of ANI). The adjusted tax rate is calculated as adjusted taxes divided by adjusted income before taxes.

# Adjusted EBITDA

*In millions*

Total Sensata	Period					
	LTM	4Q 2025	3Q 2025	2Q 2025	1Q 2025	4Q 2024
Net income/(loss)	\$ 31.3	\$ 63.2	\$ (162.5)	\$ 60.7	\$ 69.9	\$ 5.8
Interest expense, net	130.0	30.7	32.4	33.2	33.7	36.8
Provision for income taxes	92.0	12.1	14.1	45.1	20.7	29.4
Depreciation expense	176.2	48.6	53.4	33.3	41.0	66.4
Amortization of intangible assets	80.2	18.9	19.6	21.2	20.6	23.4
Earnings before interest, taxes, depreciation, and amortization ("EBITDA")	509.8	173.5	(43.1)	193.5	185.9	161.8
<i>Non-GAAP adjustments:</i>						
Restructuring related and other	307.0	33.0	247.0	16.0	11.0	47.0
Financing and other transaction costs/(credits), net	34.9	10.9	15.0	3.6	5.4	(5.7)
Other, net	(15.8)	(5.9)	(6.9)	(0.9)	(2.1)	1.8
<b>Adjusted EBITDA</b>	<b>\$ 835.9</b>	<b>\$ 211.5</b>	<b>\$ 212.1</b>	<b>\$ 212.1</b>	<b>\$ 200.2</b>	<b>\$ 204.9</b>

# Organic Revenue Growth

	Q4 2025				
	Reported % Change (GAAP)	Less: FX Impact	Constant Currency % Change (non-GAAP)	Less: Acquisition & Divestitures, net	Organic Growth (non-GAAP)
Automotive	(1.4) %	1.4 %	(2.8) %	(3.7) %	0.9 %
Industrials	5.8 %	1.0 %	4.8 %	(3.1) %	7.9 %
Aerospace, Defense, and Commercial Equipment	3.8 %	1.2 %	2.6 %	(3.9) %	6.5 %
Sensata Total	1.1 %	1.2 %	(0.1) %	(3.6) %	3.5 %
	FY 2025				
	Reported % Change (GAAP)	Less: FX Impact	Constant Currency % Change (non-GAAP)	Less: Acquisition & Divestitures, net	Organic Growth/(Decline) (non-GAAP)
Automotive	(3.8) %	0.7 %	(4.5) %	(3.3) %	(1.2) %
Industrials	5.1 %	0.3 %	4.8 %	(3.4) %	8.2 %
Aerospace, Defense, and Commercial Equipment	(6.4) %	0.6 %	(7.0) %	(3.2) %	(3.8) %
Other	(100.0) %	— %	(100.0) %	(100.0) %	— %
Sensata Total	(5.8) %	0.6 %	(6.4) %	(6.5) %	0.1 %



# Free Cash Flow

*\$ in millions*

	Q4			FY		
Total Sensata	2025	2024	Change	2025	2024	Change
Net cash provided by operating activities	\$ 201.5	\$ 170.7	18.0 %	\$ 621.5	\$ 551.5	12.7 %
Additions to property, plant and equipment and capitalized software	(49.7)	(31.8)	(56.2) %	(131.2)	(158.6)	17.2 %
Free cash flow	\$ 151.8	\$ 138.9	9.3 %	\$ 490.2	\$ 393.0	24.7 %

# Debt and Leverage Ratio (Gross and Net)

\$ in millions

	As of				
Total Sensata	12/31/2025	9/30/2025	6/30/2025	3/31/2025	12/31/2024
Current portion of long-term debt and finance lease obligations	\$ 2.3	\$ 2.2	\$ 2.2	\$ 2.1	\$ 2.4
Finance lease obligations, less current portion	18.9	19.6	20.0	20.6	21.0
Long-term debt, net	2,828.6	3,181.4	3,178.5	3,177.3	3,176.1
<b>Total debt and finance lease obligations</b>	<b>2,849.7</b>	<b>3,203.2</b>	<b>3,200.6</b>	<b>3,200.0</b>	<b>3,199.5</b>
Less: Premium/(discount), net	0.5	0.8	0.9	0.9	1.0
Less: Deferred financing costs	(17.9)	(19.4)	(22.4)	(23.7)	(24.9)
<b>Total gross indebtedness</b>	<b>\$ 2,867.2</b>	<b>\$ 3,221.8</b>	<b>\$ 3,222.1</b>	<b>\$ 3,222.8</b>	<b>\$ 3,223.4</b>
Adjusted EBITDA (LTM)	\$ 835.9	\$ 829.3	\$ 840.3	\$ 859.8	\$ 882.8
<b>Gross leverage ratio</b>	<b>3.4</b>	<b>3.9</b>	<b>3.8</b>	<b>3.7</b>	<b>3.7</b>
Total gross indebtedness	2,867.2	\$ 3,221.8	\$ 3,222.1	\$ 3,222.8	\$ 3,223.4
Less: Cash and cash equivalents	573.0	791.3	661.8	588.1	593.7
<b>Net debt</b>	<b>\$ 2,294.2</b>	<b>\$ 2,430.5</b>	<b>\$ 2,560.3</b>	<b>\$ 2,634.6</b>	<b>\$ 2,629.7</b>
Adjusted EBITDA (LTM)	\$ 835.9	\$ 829.3	\$ 840.3	\$ 859.8	\$ 882.8
<b>Net leverage ratio</b>	<b>2.7</b>	<b>2.9</b>	<b>3.0</b>	<b>3.1</b>	<b>3.0</b>

# Adjusted Taxes and Adjusted Tax Rate

\$ in millions

Total Sensata	Q4		FY	
	2025	2024	2025	2024
Provision for/(benefit from) income taxes	\$ 12.1	\$ 29.4	\$ 92.0	\$ (140.3)
<i>Non-GAAP adjustments:</i>				
Deferred income tax and other tax expense/(benefit)	(9.0)	5.1	17.2	(228.7)
Current tax effect of non-GAAP adjustments	0.7	(3.5)	(1.5)	(7.0)
<b>Adjusted taxes</b>	<b>\$ 20.4</b>	<b>\$ 27.9</b>	<b>\$ 76.3</b>	<b>\$ 95.3</b>
Adjusted income before taxes	\$ 150.1	\$ 139.3	\$ 579.5	\$ 614.6
<b>Adjusted tax rate</b>	<b>13.6 %</b>	<b>20.0 %</b>	<b>13.2 %</b>	<b>15.5 %</b>

# Adjusted Corporate and Other Expenses

\$ in millions

	Q4		FY	
Total Sensata	2025	2024	2025	2024
Corporate and other expenses	\$ (105.8)	\$ (116.0)	\$ (344.1)	\$ (360.1)
Non-GAAP adjustments:				
Restructuring related and other	41.2	76.4	107.6	136.9
Financing and other transaction (credits)/costs, net	0.4	(3.0)	3.1	21.6
Total adjustments	41.7	73.4	110.7	158.5
Adjusted corporate and other expenses	\$ (64.1)	\$ (42.7)	\$ (233.4)	\$ (201.6)

# Other GAAP to non-GAAP Reconciliations

\$ in millions (except EPS amounts)

Total Sensata	Q4 2025				Q4 2024			
	Operating Income	Operating Margin	Net Income	EPS	Operating Income	Operating Margin	Net Income	EPS
<b>Reported (GAAP)</b>	<b>\$ 100.1</b>	<b>10.9 %</b>	<b>\$ 63.2</b>	<b>\$ 0.43</b>	<b>\$ 73.8</b>	<b>8.1 %</b>	<b>\$ 5.8</b>	<b>\$ 0.04</b>
<i>Non-GAAP adjustments:</i>								
Restructuring related and other	49.8	5.4 %	47.6	0.32	83.4	9.2 %	80.3	0.54
Financing and other transaction costs	10.9	1.2 %	10.8	0.07	(5.7)	(0.6) %	(5.7)	(0.04)
Amortization of intangible assets	18.9	2.1 %	18.9	0.13	23.4	2.6 %	23.4	0.16
Amortization of debt issuance costs	—	— %	1.1	0.01	—	— %	1.2	0.01
Other, net	—	— %	(2.9)	(0.02)	—	— %	1.3	0.01
Deferred income tax and other tax related	—	— %	(9.0)	(0.06)	—	— %	5.1	0.03
Total adjustments	79.6	8.7 %	66.4	0.45	101.1	11.1 %	105.7	\$ 0.71
<b>Adjusted (non-GAAP)</b>	<b>\$ 179.7</b>	<b>19.6 %</b>	<b>\$ 129.6</b>	<b>\$ 0.88</b>	<b>\$ 174.9</b>	<b>19.3 %</b>	<b>\$ 111.4</b>	<b>\$ 0.74</b>

\$ in millions (except EPS amounts)

Total Sensata	FY 2025				FY 2024			
	Operating Income	Operating Margin	Net Income	EPS	Operating Income	Operating Margin	Net Income	EPS
<b>Reported (GAAP)</b>	<b>\$ 237.5</b>	<b>6.4 %</b>	<b>\$ 31.3</b>	<b>\$ 0.21</b>	<b>\$ 149.3</b>	<b>3.8 %</b>	<b>\$ 128.5</b>	<b>\$ 0.85</b>
<i>Non-GAAP adjustments:</i>								
Restructuring related and other	352.2	9.5 %	347.0	2.36	324.0	8.2 %	318.5	2.11
Financing and transaction costs	34.9	0.9 %	34.9	0.24	133.8	3.4 %	132.1	0.88
Amortization of intangible assets	80.2	2.2 %	80.2	0.55	141.4	3.6 %	141.4	0.94
Amortization of debt issuance costs	—	— %	4.7	0.03	—	— %	5.7	0.04
Other, net	—	— %	(12.0)	(0.08)	—	— %	21.8	0.14
Deferred income tax and other tax related	—	— %	17.2	0.12	—	— %	(228.7)	(1.52)
Total adjustments	467.4	12.6 %	471.9	3.21	599.2	15.2 %	390.8	\$ 2.59
<b>Adjusted (non-GAAP)</b>	<b>\$ 704.9</b>	<b>19.0 %</b>	<b>\$ 503.2</b>	<b>\$ 3.42</b>	<b>\$ 748.5</b>	<b>19.0 %</b>	<b>\$ 519.3</b>	<b>\$ 3.44</b>

# Thank You

