Henry Schein Marks 35 years of Supporting European Health Care Professionals

April 2, 2025

Melville, NY (USA) / Hamburg (Germany) – April 2, 2025 – Henry Schein, Inc. (Nasdaq: HSIC), the world's largest provider of health care solutions to office-based dental and medical practitioners, is celebrating its 35th anniversary of business in Europe. Founded in 1932 in Queens, New York, USA, the company began its European operations in the spring of 1990 in the Netherlands, followed by the United Kingdom and Spain in the same year.



Presence in Europe

Today, Henry Schein serves customers in 16 countries across the continent – from Austria, Belgium, the Czech Republic, France, Germany, Ireland, Italy Liechtenstein, and Luxembourg, to Poland, Portugal, Spain, Sweden, Switzerland, the Netherlands, and the United Kingdom. There are more than 6,000 Team Schein Members in Europe, and the company is #1 in dental sales on the continent as the only global dental distribution and solution company for general practitioners, specialists, and laboratories. With approximately 900 service technicians, Henry Schein is also the #1 service provider for equipment in the European dental market.

"At Henry Schein, our unwavering mission is to provide innovative, integrated health care products and services," said Andrea Albertini, Chief Executive Officer, Global Distribution Group of Henry Schein, Inc. "We are dedicated to serving as trusted advisors and consultants to our customers, empowering health care professionals to deliver the highest quality patient care while optimizing their practice management. This commitment has always been at the core of our operations across Europe and beyond. We are proud to offer a comprehensive suite of solutions designed to meet the unique and evolving needs of health care practitioners."

High-quality health care products for every-day needs and more

Along with its comprehensive range of high-quality health care consumables and equipment from valued supplier partners, Henry Schein also offers top solutions from its owned brand portfolio:

The more than 10,000 Henry Schein Brand products, for example, are designed with an emphasis on quality and value to help make the practice more efficient while providing great patient satisfaction.

Through B.A. International, a high-quality handpieces and small equipment provider that offers fast and reliable repairs and top-class services to more than 100,000 dentists across 70 countries around the world, further strengthening its presence in the small equipment segment.

In addition, the company offers specialized products including:

- Endodontics: Through EdgeEndo, one of the world's largest suppliers of rotary dental files, and FKG, an innovative Swiss manufacturer of endodontic files and supplies with a track record of more than 90 years.
- Orthodontics: Through Smilers for general practitioners – and Smilers Expert for orthodontists – an advanced clear aligner system to correct dental malocclusions and restore functional alignment backed by more than 10 years of dental research and experience and powered by a leading web-based solution for treatment visualization and diagnosis support, and
- Implantology: Through BioHorizons Camlog, a global leading supplier of premium dental implant systems, restorative components, a comprehensive line of biomaterials products, and digital solutions.

Service, technology, and digital solutions

Through Henry Schein One, the world's largest software and services company for the dental industry, the company aims to empower dentists to focus on patient care, ensuring practice success. Across Europe, Henry Schein One serves dental professionals in Austria (Kopfwerk: Power.Dent) France (Julie Solutions), Italy (OrisLine), Ireland (Software of Excellence and Dentally), Portugal (Gesden One), Spain (Infomed: Gesden One), and the United Kingdom (Software of Excellence and Dentally). In Spain, the Henry Schein One company Infomed also offers software for medical practitioners.

Henry Schein is strongly committed to supporting health care professionals on the journey toward digitalization in health care, helping harness the power of a complete digital workflow. The company's equipment specialists serve as trusted advisors, demonstrating the value of integrating a comprehensive suite of digital solutions and addressing questions about what's next or what may be an effective additional fit for a practice's individual workflow. By doing so, Henry Schein helps practices achieve both operational and clinical success.

This demonstrates that in addition to the comprehensive range of products, Henry Schein always placed a strong emphasis on service. For Team Schein, customer service goes beyond availability and the sale of high-quality products – it is about providing meaningful support that enhances the entire customer experience. The company's value-added services help dental and medical practitioners streamline every important step of the customer and patient journey. These services include Financial Services, Technical and Maintenance Services, Practice Transition and Design, Education and Training, Staff Recruitment, and more.

Corporate citizenship

Henry Schein has a rich history rooted in corporate citizenship. The values of its founders, Henry and Esther Schein, inspired the commitment to innovation, leadership, and strong partnerships and serve as a driving force behind the company's ability to adapt to evolving industry needs. Today,

Henry Schein Cares, the company’s global corporate citizenship programme, aims to drive change through five pillars: catalyzing health care access; advancing policies, solutions, and innovation; relationship building for change; empowering Team Schein; and sustaining the planet. The purpose is to drive this positive change through the engagement of the company’s constituents to help make the world healthier.

This commitment to a healthier future also led to the launch of Practice Green, a programme through which Henry Schein seeks to empower the health care sector with ways to reduce the environmental footprint while providing high-quality patient care. The programme started in Europe in January 2023 and was launched throughout the year in Australia, New Zealand, and the United States. In addition, Henry Schein has approved near and long-term science-based emissions reduction targets with the Science-based Target initiative (SBTi). The SBTi has verified the company’s net-zero science-based target by 2050.

Celebrating 35 years of dedication and service in Europe

Throughout spring 2025, Henry Schein will celebrate its 35 years of dedication and service to Europe-based health care providers. With behind-the-scenes stories from Team Schein Members, sneak peaks into how the European business began, insights into the company’s endeavors, and other campaigns, some of which will be in support of charity partners such as Medical Teams International, the Ronald McDonald House charity, Special Olympics, and Tree Nation. Henry Schein will honor its three-and-a-half decade support and service for health care professionals and the communities it serves.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With approximately 25,000 Team Schein Members worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that help improve operational success and clinical outcomes. Henry Schein’s Business, Clinical, Technology, and Supply Chain solutions help office-based dental and medical practitioners work more efficiently so they can provide quality care more effectively. These solutions also support dental laboratories, government and institutional health care clinics, as well as other alternate care sites. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 300,000 branded products and Henry Schein corporate brand products in the company’s distribution centers. A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 33 countries and territories. For more information, visit Henry Schein at www.henryschein.com.

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