HENRY SCHEIN®
SOLUTIONS FOR HEALTH CARE PROFESSIONALS

NEWS RELEASE

Henry Schein and Henry Schein One Lead Discussions on the Future of Dental Technology at Dykema's 12th Annual DSO Conference

2025-08-13

Companies Demonstrate Solutions for Accelerated Growth, Smarter Operations, and Enhanced Care

MELVILLE, N.Y. – August 13, 2025 – Henry Schein, Inc. (Nasdaq: HSIC), and Henry Schein One were well represented during Dykema's 12th Annual Definitive Conference for Dental Service Organizations (DSOs), which started August 6, 2025, at the Gaylord Rockies Resort & Convention Center in Aurora, Colorado. Onsite, both companies provided strategic tools, scalable technology, and expert guidance to help organizations achieve consistent growth and operational excellence.

"It was a wonderful opportunity to once again join Dykema's Annual DSO Conference to meet with the industry and showcase how Team Schein helps DSOs integrate their clinical workflows, generate case acceptance and growth, and elevate with improved operations," said Bill Harrison, Vice President of Strategic Accounts at Henry Schein. "Our mission is to deliver the solutions that health care professionals rely on to help enhance the performance of their practice and ultimately help enhance the lives of their patients."

Personalized Demonstrations and Expert Conversations

Attendees had the opportunity to sit down with experts from Henry Schein and Henry Schein One for personalized conversations about tailored solutions that help DSOs streamline operations, enhance patient care, and drive growth.

Henry Schein, Inc.

Henry Schein's offerings were on display, such as the Company's enhanced supply chain and formulary management, equipment tracking, de novo planning and execution tools, and its wide range of solutions. Team Schein Members were onsite to discuss the Company's clinical differentiation – from innovative clinical products to specialty education, as well as its customized growth support. In addition, Henry Schein supports DSOs with supplies for endodontics, implants and oral surgery, and orthodontics. The Company offers a comprehensive line of infection control supplies, top quality restoratives and preventatives, hand instruments and repair, and small equipment. Henry Schein is committed to offering solutions to help DSOs enhance financial performance while continuing to focus on delivering exceptional patient care.

Henry Schein One

Henry Schein One featured live demonstrations of Dentrix Ascend, Henry Schein One's cloud-based platform designed to power the future of dental care. Attendees explored innovations such as automated eligibility

verification, native multi-location digital forms, and AI-assisted diagnostics that help in breaking down barriers, streamlining workflows, accelerating revenue cycles, and driving higher treatment acceptance. The Henry Schein One table also featured eAssist, offering information about their remote billing services to help practices optimize collections and reduce administrative burdens.

Henry Schein One is committed to empowering dentists to put patient care first. For DSOs, that means empowering them to scale with precision, standard operations seamlessly, and deliver consistent, high-quality care across every location. The company's smarter care approach brings all the pieces together to transform how DSOs operate, enabling them to:

- Eliminate redundant logins and manual processes across locations
- Surface patient-specific coverage details at scheduling and intake
- Provide clearer cost estimates to support patient understanding and confidence
- Enhance workflows between front office, clinical staff, and billing teams

"DSOs don't scale on siloed systems and patchwork platforms," said Dr. Ryan Hungate, Chief Clinical and Strategy Officer, Henry Schein One. "They scale when everything - eligibilities, patient forms, imaging, cost estimates - flows through a single connected experience. That's what we're delivering. One centralized platform, built for growth, so DSOs can move faster, operate smarter, and drive more consistent care at every location."

Celebrating Women Leaders in Dentistry

On Wednesday, August 6, Henry Schein One sponsored ASCEND, the fifth annual Women in DSO® networking reception. This event honors and connects women driving meaningful change across the dental industry. Attendees had the opportunity to engage with peers, expand their professional networks, and celebrate the progress and leadership of women shaping the future of DSOs. Ali Hyatt, Chief Customer and Growth Officer at Henry Schein One, spoke at the event, sharing her perspective on empowering women in dental technology.

Expertise on the Main Stage

Members of Henry Schein also shared their expertise through various panel discussions:

- Stanley M. Bergman, Chairman of the Board and Chief Executive Officer of Henry Schein, participated in the panel "Lessons in Leadership" on Thursday, August 7, 2025, with Bob Fontana, Founder and CEO of the Aspen Group. Moderated by Brian Colao, the session focused on strategies for driving growth, innovation, and resilience in dental today.
- Bergman also joined "Building and Leading a Recession Proof Organization," with Victoria Garcia, Dr. Aman Kaur, DeAnn McClain, and moderated by Kristin Omstein on Thursday, August 7, 2025.
- Sara Dillon, Chief Data Officer of Henry Schein, participated in the panel "The Future of Private Equity: Tech & Data for High Performing DSOs" on Thursday, August 7, 2025. Joined by Steve Bilt, Co-Founder and CEO of Smile Brands, Inc., and Justin Puckett, President of MB2 Dental Solutions, the panel explored how technology and data are fueling smarter investments and operational excellence across DSOs.

To see Henry Schein and Henry Schein One's collective presence at Dykema's annual conference, please click **here.**

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 25,000 **Team Schein Members** worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that help improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions

help office-based **dental** and **medical** practitioners work more efficiently so they can provide quality care more effectively. These solutions also support **dental laboratories**, **government and institutional health care clinics**, as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 300,000 branded products and Henry Schein corporate brand products in our distribution centers.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 33 countries and territories. The Company's sales reached $12.7 billion in 2024 and have grown at a compound annual rate of approximately 11.2 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at

www.henryschein.com, **Facebook.com/HenrySchein**, **Instagram.com/HenrySchein**, **LinkedIn.com/Company/HenrySchein,** and **@HenrySchein on X**.

About Henry Schein One

Henry Schein One, a leader in dental software, empowers dentists to focus on patient care, ensuring practice success.

With its simple and integrated software, practices are finally more seamless, more efficient, and more profitable—meaning patients and practitioners are happier. With comprehensive solutions: demand generation, patient experience, practice management, revenue management, dental analytics, and clinical workflow, dental practices will be running smoother than ever before.

Henry Schein One, LLC, is a joint venture between Henry Schein, Inc. (Nasdaq: HSIC) and Internet Brands. The company's portfolio of leading brands includes Dentrix®, Dentrix Ascend®, Jarvis Analytics™, TechCentral™, Lighthouse360+, and DentalPlans.com®, along with solutions offered through international companies, including Dentally and Software of Excellence, among others. For a full list of our brands, please visit our **website** or connect with us on **LinkedIn**.

CONTACTS:

Lauren DelGuidice
Associate Manager, Corporate Media Relations, Henry Schein, Inc.
Lauren.DelGuidice@henryschein.com
631.479.7309

Claire Barbier
Communications Manager, Henry Schein One
Claire.barbier@henryscheinone.com
631.559.2942