HENRY SCHEIN®
SOLUTIONS FOR HEALTH CARE PROFESSIONALS

NEWS RELEASE

# Henry Schein's Dental Business Institute™ to Offer New Office Manager Operations Curriculum

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Two-Day Course Explores and Defines the Skills Needed to Succeed in the Dental Industry

MELVILLE, N.Y., November 25, 2019 – Henry Schein, Inc. (Nasdaq: HSIC) announced today the availability of its new Dental Business Institute™ (DBI) Office Manager Operations Courses, developed in collaboration with the **American Association of Dental Office Management** (AADOM) and Henry Schein 360 Practice Development®.

The core curriculum is centered on developing excellence in practice operations and focuses on the many aspects of a dental business. Each course in the two-day curriculum is designed to teach office managers the skills necessary to implement key management functions throughout the business lifecycle of a practice. These include effective communication, creating and leading teams, monitoring benchmarks, keeping records, case acceptance, and insurance management, among others. Office Manager Operations Courses are hosted at Henry Schein's offices in West Allis, Wisconsin, and participants can attend all four courses or choose to select individual sessions.

"Office managers play a significant role in a dental business, and these courses will give attendees the opportunity to develop management skills while also exploring business fundamentals," said A.J. Caffentzis, President, U.S. Dental Distribution. "Henry Schein is excited to join with AADOM for this unique offering which office managers can rely on to learn, implement, and grow so they can help lead their teams to success."

Upcoming courses for 2020 include:

- OPS Course 1 – February 6 & 7, 2020

  Building Your Office Foundations; Leading a Culture of Success

- OPS Course 2 – April 2 & 3, 2020

  Maximizing and Staying Compliant with Insurance—the Ins and Outs

- OPS Course 3 – June 11 & 12, 2020

  Communicating with Patients; Case Acceptance; and The Patient Experience

- OPS Course 4 – August 13 & 14, 2020

  Creating a Profitable and Productive Hygiene Department

The Office Manager Operations Courses are the latest expansion of Henry Schein's Dental Business Institute™, which originated as a year-long educational program that guides practitioners through the process of applying different business models to their practice vision. Throughout each session, DBI delivers business education to help dentists succeed in the fast-paced dental market. In addition to the Office Manager courses, Henry Schein's DBI also offers Foundation courses, consisting of four sessions designed to help dental professionals plan, build, lead, and improve their practices. One day courses are also available for dental professionals who may not have time for the full DBI curriculum, but still want to improve their business skills.

For more information about Office Manager Operations Courses, please visit: **https://henryscheindbi.com/operations-courses/** or call 855-801-1125.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With approximately 19,000 **Team Schein Members** worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based **dental** and **medical** practitioners work more efficiently so they can provide quality care more effectively. These solutions also support **dental laboratories**, **government and institutional health care clinics**, as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® and the Nasdaq 100® indexes, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 32 countries. The Company's sales from continuing operations reached $9.4 billion in 2018, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at **www.henryschein.com**, **Facebook.com/HenrySchein**, and **@HenrySchein on Twitter**.

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