NEWS RELEASE

Docusign Recognized as a 2026 Inc. Power Partner Award Winner

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The annual list recognizes B2B companies that provide essential services and expertise to help entrepreneurs and businesses grow.

SAN FRANCISCO, Oct. 20, 2026 /PRNewswire/ -- Docusign (Nasdaq: DOCU) today announced it has been named a 2026 Inc. Power Partner Awards winner for the second year in a row, recognizing the company among the leading B2B partners supporting entrepreneurs and businesses across the country.

The annual Inc. Power Partner Awards honor B2B companies that have demonstrated a track record of helping entrepreneurs and businesses navigate the challenges of building and growing a company. From hiring and compliance to technology, infrastructure, fundraising, marketing and more, these partners provide expertise and services that enable businesses to operate, scale and pursue their ambitions.

"Business owners have no shortage of tools at their disposal, and B2B companies need to make clear why their products and services are worth the investment," says Bonny Ghosh, editorial director at Inc. "The companies on this year's Power Partners list have done just that. They don't just have customers – they have superfans and evangelists. Across industries like marketing, financial services and technology, they've proved their dedication to helping fellow business owners grow and succeed."

Docusign is a global leader in **Intelligent Agreement Management** (IAM), helping over 1.9 million customers create, sign, and manage agreements. Today, the Docusign IAM platform uses agreement-specific AI across the agreement lifecycle to automate workflows with agents and turn once-static contract data into actionable insights, helping businesses support faster decision making, reduce risk, and accelerate revenue. "It's an honor to be recognized as

an Inc. Power Partner for the second year in a row," said Allan Thygesen, CEO of Docusign.

"Businesses of every size rely on agreements to move work forward, manage risk, and build lasting relationships. Docusign is committed to helping organizations do more with their agreements through trusted, intelligent solutions that connect the agreement process from preparation and negotiation to signing and action. This recognition reflects the impact our customers and partners make possible every day."

Powered by **Docusign Iris,** Docusign's AI engine, IAM helps teams create, negotiate, sign and manage agreements with greater efficiency and insight. Its workflow-first approach is designed to connect agreement work across the tools and processes businesses already use with more than 1,100 integrations available today, helping teams spend less time managing paperwork and more time advancing their most important work.

Recent partnerships with OpenAI and Anthropic demonstrate how Docusign is extending agreement intelligence to businesses of all sizes. Through Docusign connectors in **ChatGPT's small-business collection** and **Claude for Small Business**, business owners can search agreement obligations, draft documents, track renewals and manage agreement workflows using natural language, without switching tools. Docusign also recently announced the general availability of its **Model Context Protocol (MCP) Server**, extending agreement intelligence to any AI agent through a single, open interface.

This recognition follows other recent honors for Docusign, including being named a Leader in the **IDC MarketScape for Worldwide Integrated Signing Workflow Software 2026**, being named one of Newsweek's Most Trustworthy Software and Telecommunications companies in America for three years in a row, and featured in **Fast Company's World's Most Innovative Companies** list of 2026 and **Fortune's Future 50** list of companies with the greatest long-term growth prospects.

For more information on Inc.'s Power Partner Awards or to view the complete list of honorees, visit **https://www.inc.com/power-partner-awards**.

About Docusign

Docusign brings agreements to life. Over 1.9 million customers and more than a billion people in over 180 countries use Docusign solutions to accelerate the process of doing business and simplify people's lives. With intelligent agreement management, Docusign unleashes business-critical data that is trapped inside of documents. Until now, these were disconnected from business systems of record, costing businesses time, money, and opportunity. Using the Docusign AI-native IAM platform, companies can create, commit, and manage agreements with solutions created by the #1 company in e-signature and contract lifecycle management (CLM). For more information, visit **http://www.docusign.com**.

About Inc.

Inc. is the leading media brand and playbook for the entrepreneurs and business leaders shaping our future. Through its journalism, Inc. aims to inform, educate and elevate the profile of its community: the risk-takers, the innovators and the ultra-driven go-getters who are creating the future of business. Inc. is published by Mansueto Ventures, along with fellow leading business publication Fast Company. For more information, visit **www.inc.com**.

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