NEWS RELEASE

Employees Rate DocuSign Among '50 Highest Rated Private Cloud Companies To Work For'

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SAN FRANCISCO, Aug. 30, 2016 /PRNewswire/ -- DocuSign announced today it has been ranked among the top 50 Highest Rated Private Cloud Companies To Work for according to its employees as reviewed on Glassdoor (**www.glassdoor.com**). The list – assembled by Battery Ventures and its portfolio company Glassdoor, the jobs and recruiting marketplace – highlights large, privately-held B2B cloud companies that, according to their employees, are great places to work.

Overall, employees rate DocuSign at 4.5 out of 5, with a 4.4 rating on career opportunities and 4.5 rating on the company's culture and values. DocuSign's CEO, Keith Krach, has a 98% approval rating among employees, 91% of whom would recommend DocuSign as a great place to work to a friend or colleague. DocuSign employees rate the company's business outlook at higher than 90% favorable, well above the Glassdoor Top 50 average of 75%.

In the words of DocuSign employees as shared anonymously on Glassdoor, DocuSign has "a lot of smart people doing challenging work every day" with an "awesome product, massive customer base, and a great vision for the future." DocuSign employees are thrilled that "there is a proven track record of promoting from within and investing in employees" and working at DocuSign is a "great opportunity to make a significant contribution that will impact the future of the company" and "a once-in-a-career opportunity."

"It's a huge honor to be included among the 50 best private cloud companies to work for as rated by DocuSign employees on Glassdoor," said Keith Krach, chairman and CEO, DocuSign. "The passion, dedication, innovation and customer focus across the entire DocuSign team inspire me every day. I couldn't be more proud of our team or of the things we are doing to change the way business is done and help our customers succeed."

"At Battery, we play close attention to employee reviews on Glassdoor—in fact, those reviews often figure into our investment decisions," said Neeraj Agrawal, general partner at Battery Ventures. "And when you look at how employees talk about DocuSign – its leadership, values and work environment – it's clear that there's something very special about the company's culture."

"Companies with high employee satisfaction, engagement and loyalty – like DocuSign – are the ones to watch," said Tom Friel, former chairman and CEO, Hendrick and Struggles. "We've seen time and again that high levels of employee engagement lead to stronger performance. These companies achieve greater customer loyalty, market share and shareholder value."

To be included in the list, companies must have had 200 or more employees and 30 or more employee satisfaction reviews on the Glassdoor site as of July 2016. They also had to have raised funding in the last three years. Data was leveraged from research service Mattermark to look at larger, private cloud companies that were B2B focused– instead of providing consumer services. Glassdoor then compiled data on which companies had the highest employee satisfaction ratings— with 5 indicating "very satisfied" and 1 signaling "very dissatisfied." The average company rating for the top 50 was 4.5 and the average CEO-approval rating was 94%, compared to a broader Glassdoor average of 67%. More information on the findings may be found **here**.

For more information on working at DocuSign from the perspective of the company's employees, please visit **Glassdoor**. To discover opportunities to join DocuSign's high performance team, please visit **www.docusign.com/careers**.

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