

Second Quarter 2025 Earnings FAQ

Can you discuss your broader path to revenue growth?

Based on our current and historical trends, grow revenue, as a percentage of total revenue, will eclipse nurture and harvest in 2026. Each additional dollar of grow revenue is higher quality revenue that is more aligned with our overall growth strategy. We have done a very good job stemming business segment declines compared to our peer groups, and we will continue to work on this.

We believe investments in our physical network, digital platform, and our emerging technology ecosystem will be differentiators that expand our commercial reach and help drive scaled revenue growth. We will allocate resources to go after this opportunity aggressively.

With this plan, we believe total company revenue will grow in 2029, and the business segment could pivot to growth even sooner.

Can you provide an update on the sales of your consumer fiber business to AT&T?

The AT&T transaction remains on track, and we still anticipate closing in 1H 2026. We continue to actively engage with state regulators in the small number of states where approval is required. At this time, we are moving forward as planned.

How are you affected by the recently passed tax legislation?

We anticipate a \$400M positive cash impact from the tax bill in 2025. We don't anticipate that it has an impact on our current 2025 investment plans. We will provide an update on 2026 in February.

Why is there an impairment of Goodwill at Lumen?

We are required to test the remaining goodwill at Lumen for impairment after announcing the divestiture of the Mass Markets Fiber-to-the-Home Business ("FTTH"). As a result of classifying these related assets as held for sale, this analysis excludes the Mass Markets FTTH revenue and EBITDA and the remaining Mass Markets reporting unit was fully impaired, resulting in a non-cash goodwill impairment charge of \$628 million for the three and six months ended June 30, 2025.