



NEWS RELEASE

## CenturyLink signs federal government sales agreement with Uplogix

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WASHINGTON, Dec. 2, 2013 /PRNewswire/ -- **CenturyLink, Inc.** (NYSE: CTL) recently signed an agreement authorizing it to sell the Uplogix management solution, which operates like an onsite virtual network technician, providing innovative out-of-band and automated network management capabilities to federal government agencies. CenturyLink will sell the Uplogix solution via several contract vehicles, including under its General Services Administration (GSA) IT Schedule 70 contract.

(Logo: <http://photos.prnewswire.com/prnh/20090602/DA26511LOGO>)

The Uplogix local management platform is located with, and is directly connected to, managed networking and communications devices. By putting advanced capabilities within the centrally managed infrastructure, Uplogix provides secure out-of-band access, logs customer premises equipment errors, manages automated configuration changes and monitors system reboots and reconfigurations that are typically performed by onsite technicians.

"This sales agreement allows CenturyLink to offer the Uplogix management solution to our many federal government clients," said Diana Gowen, CenturyLink Public Sector senior vice president and general manager. "As a leading provider of network and managed services to the government, CenturyLink can now use the Uplogix platform to enhance the value and differentiation of our managed service offerings in the federal marketplace."

"Uplogix deploys the same product in enterprise networks in industries as diverse as oil and gas, finance and the military," said Lisa Frankovitch, vice president of sales and business development for Uplogix. "Our value proposition for managed service providers is a strong one, and we're excited to team with CenturyLink to bring these benefits to government customers."

CenturyLink is initially using the Uplogix automated configuration capabilities to speed the installation and

deployment of network infrastructure and managed devices at branch offices and data centers for a major federal government agency. As the network infrastructure provider, CenturyLink will use Uplogix for day-to-day management of customer premises equipment, and agency technicians will also use Uplogix to securely access and manage agency devices.

CenturyLink will be deploying Uplogix local management products at each site. Once the products have been installed, Uplogix will manage the gear with intensive monitoring and by performing defined, automated, routine run-book actions as needed. Uplogix will also provide secure out-of-band access to remote sites for network administrators.

### **About CenturyLink**

CenturyLink is the third largest telecommunications company in the United States and is recognized as a leader in the network services market by technology industry analyst firms. The company is a global leader in cloud infrastructure and hosted IT solutions for enterprise customers. CenturyLink provides data, voice and managed services in local, national and select international markets through its high-quality advanced fiber optic network and multiple data centers for businesses and consumers. The company also offers advanced entertainment services under the CenturyLink® Prism™ TV and DIRECTV brands. Headquartered in Monroe, La., CenturyLink is an S&P 500 company and is included among the Fortune 500 list of America's largest corporations. For more information, visit [www.centurylink.com](http://www.centurylink.com).

### **About Uplogix**

Uplogix provides the first local network management solution. Its management platform provides secure out-of-band access, network-independent automated configuration management, automated first-level support and high resolution out-of-band monitoring. In comparison, traditional network and systems management depends on the network, uses multiple tools and remains labor intensive. Uplogix puts the power of your most trusted IT administrator everywhere, all the time. Uplogix is a registered Cisco Technology Developer, and privately held and headquartered in Austin, Texas. For more information, please visit [www.uplogix.com](http://www.uplogix.com)

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