



NEWS RELEASE

CenturyTel Reports Fourth Quarter 2007 Earnings

2008-02-14

MONROE, La., Feb. 14 /PRNewswire-FirstCall/ -- CenturyTel, Inc. (NYSE: CTL) announces operating results for fourth quarter 2007.

- Operating revenues, excluding nonrecurring items, increased 8.3% to \$657.8 million from \$607.7 million in fourth quarter 2006. Operating revenues, reported under GAAP, were \$656.6 million.
- Operating cash flow (as defined in the attached financial schedules), excluding nonrecurring items, grew 7.1% to \$321.5 million from \$300.0 million in fourth quarter 2006.
- Net income, excluding nonrecurring items, increased 13.1% to \$89.8 million from \$79.4 million in fourth quarter 2006. Net income, reported under GAAP, was \$115.0 million compared to \$72.2 million in fourth quarter 2006.
- Diluted earnings per share, excluding nonrecurring items, grew 20.6% to \$.82 from \$.68 in fourth quarter 2006, while GAAP diluted earnings per share was \$1.04 in fourth quarter 2007 and \$.62 in fourth quarter 2006.
- Free cash flow (as defined in the attached financial schedules), excluding nonrecurring items, was \$85.6 million in fourth quarter 2007 and a record \$564.5 million for full year 2007.
- Over 2.8 million shares were repurchased and retired for \$122.1 million during the quarter.

Fourth Quarter Highlights

(Excluding nonrecurring items reflected in the attached financial schedules)

(In thousands, except

per share amounts and subscriber data)

	Quarter Ended 12/31/07	Quarter Ended 12/31/06	% Change
Operating Revenues	\$657,846	\$607,695	8.3%
Operating Cash Flow (1)	\$321,472	\$300,039	7.1%
Net Income	\$ 89,822	\$ 79,449	13.1%
Diluted Earnings Per Share	\$.82	\$.68	20.6%
Average Diluted Shares			
Outstanding	\$110,119	\$118,874	(7.4)%
Capital Expenditures	\$141,744	\$101,037	40.3%
Access Lines (2)	2,135,000	2,094,000	2.0%
High-Speed Internet Customers (2)	555,000	369,000	50.4%

(1) Operating Cash Flow is a non-GAAP financial measure. A reconciliation of this item to comparable GAAP measures is included in the attached financial schedules.

(2) Quarter ended 12/31/2007 access lines and high-speed Internet customers include the effects of our April 2007 Madison River acquisition. Excluding the effects of this acquisition, access lines decreased 5.7% and high-speed Internet customers increased 34.9%.

"CenturyTel achieved strong fourth quarter and full year 2007 results driven by solid demand for broadband services, the acquisition of the Madison River properties and our success in aligning our costs with the changing landscape of our business," Glen F. Post, III, chairman and chief executive officer, said. "We remain focused on our goal of being the premier broadband company in our markets, as high-speed Internet customers and data revenues increased 50% and 31%, respectively, during 2007."

Operating revenues, excluding nonrecurring items, increased 8.3% to \$657.8 million in fourth quarter 2007 from \$607.7 million in fourth quarter 2006. Revenue increases during the quarter of approximately \$73 million resulted primarily from \$49 million in revenue contribution from the Madison River properties acquired in second quarter 2007, along with growth in high-speed Internet customers and long distance minutes of use. These increases were partially offset by revenue declines of approximately \$23 million primarily attributable to previously anticipated

access line losses and lower access revenues, along with lower revenues under the amended satellite television agreement.

Operating expenses, excluding nonrecurring items, increased 9.2% to \$473.9 million from \$434.0 million in fourth quarter 2006, principally due to expenses associated with the Madison River properties, growth in high-speed Internet customers and marketing activities, which were partially offset by lower personnel costs.

"We generated record free cash flow of \$564 million this year while also making strategic capital investments of \$326 million," Post said. "Additionally, we returned nearly \$490 million to shareholders during 2007 through the repurchase of nearly 10.2 million common shares for approximately \$460 million and \$29 million in cash dividends."

Operating cash flow, excluding nonrecurring items, for fourth quarter 2007 grew 7.1% to \$321.5 million from \$300.0 million in fourth quarter 2006. CenturyTel achieved an operating cash flow margin, excluding nonrecurring items, of 48.9% during the quarter versus 49.4% in fourth quarter 2006. This margin decline was expected due to the growth in lower margin revenues and the anticipated decline in higher margin revenues discussed above.

Other income and income tax expense were favorably impacted during fourth quarter 2007 due, respectively, to higher income from the Company's equity interest in a wireless partnership and a lower effective tax rate.

Net income, excluding nonrecurring items, was \$89.8 million, a 13.1% increase from \$79.4 million in fourth quarter 2006. Diluted earnings per share, excluding nonrecurring items, increased 20.6% to \$.82 in fourth quarter 2007 compared to \$.68 in fourth quarter 2006 due to the items discussed above and the reduction in diluted shares outstanding as a result of share repurchases during 2007.

For the year 2007, operating revenues, excluding nonrecurring items, were \$2.606 billion compared to \$2.446 billion in 2006, a 6.6% increase. Operating cash flow, excluding nonrecurring items, was \$1.292 billion for 2007 compared to \$1.197 billion a year ago. Net income, excluding nonrecurring items, was \$354.3 million compared to \$303.0 million in 2006, while diluted earnings per share was \$3.16 compared to \$2.52 in 2006.

Under generally accepted accounting principles (GAAP), net income for fourth quarter 2007 was \$115.0 million compared to \$72.2 million for fourth quarter 2006. Diluted earnings per share was \$1.04 in fourth quarter 2007 compared to \$.62 in fourth quarter 2006. Fourth quarter 2007 results reflect an after-tax benefit of \$1.8 million related to hurricane-related insurance reimbursements, an after-tax benefit of \$2.4 million related to the liquidation of Rural Telephone Bank stock, and a \$32.7 million tax benefit related to the adjustment of income tax reserves, which were partially offset by \$12.2 million of after-tax impairment charges associated with certain operating and non-operating investments described further in the attached financial schedules. Fourth quarter

2006 results reflect after-tax impairment charges of \$7.2 million associated with certain non-operating investments.

Under GAAP, for the year 2007, the Company reported net income of \$418.4 million, or \$3.72 per diluted share, compared to net income of \$370.0 million, or \$3.07 per diluted share, for the year 2006. See the accompanying financial schedules for detail of the Company's nonrecurring items for the years 2007 and 2006.

Outlook for 2008. For full year 2008, CenturyTel anticipates operating revenues to be flat to modestly higher than 2007 operating revenues. The Company expects revenue increases associated with the full year contribution of the Madison River acquisition versus the eight months recognized in 2007 and growth in high-speed Internet and data revenues. These increases are expected to offset revenue declines associated with the \$42 million of revenue settlements recorded in third quarter 2007 that will not reoccur in 2008, lower access revenues, reduced universal service funding and access line losses.

For full year 2008, CenturyTel anticipates diluted earnings per share to be in the range of \$2.90 to \$3.00. The following items are expected to have a positive impact on 2008 diluted earnings per share:

- anticipated further penetration of broadband service offerings and expected cost efficiencies (including incremental synergies associated with the Madison River properties) - \$.16 to \$.20; and
- share repurchases made during 2007 and January 2008 along with anticipated lower interest expense - \$.22 to \$.24.

The following items are expected to negatively impact 2008 diluted earnings per share:

- lower revenue settlements mentioned above -- (\$.23) to (\$.25);
- reduced interstate universal service funding -- (\$.08) to (\$.10); and
- anticipated access line losses of 4.5% to 6.0%, continued pressure on access revenues and expected lower income in 2008 from the Company's equity interest in a wireless partnership -- (\$.28) to (\$.30).

For first quarter 2008, CenturyTel expects total revenues of \$646 to \$656 million and diluted earnings per share of \$.69 to \$.73.

Finally, the Company expects its capital expenditures in 2008 to be approximately \$300 million, an 8% reduction

from 2007 capital expenditures of \$326 million.

These 2008 outlook figures exclude the effects of nonrecurring items, any share repurchases made after January 31, 2008, and any future mergers, acquisitions, divestitures or other similar business transactions.

Reconciliation to GAAP. This release includes certain non-GAAP financial measures, including but not limited to operating cash flow, free cash flow and adjustments to GAAP measures to exclude the effect of nonrecurring items. In addition to providing key metrics for management to evaluate the Company's performance, we believe these measurements assist investors in their understanding of period-to-period operating performance and in identifying historical and prospective trends. Reconciliations of non-GAAP financial measures to the most comparable GAAP measures are included in the attached financial schedules. Reconciliation of additional non-GAAP financial measures that may be discussed during the earnings call described below will be available in the Investor Relations portion of the Company's Web site at <http://www.centurytel.com>. Investors are urged to consider these non-GAAP measures in addition to, and not in substitution for, measures prepared in accordance with GAAP.

Investor Call. As previously announced, CenturyTel's management will host a conference call at 10:30 a.m. Central Time today. Interested parties can access the call by dialing 866.244.4635. The call will be accessible for replay through February 20, 2008, by calling 888.266.2081 and entering the conference ID number 1185533. Investors can also listen to CenturyTel's earnings conference call and replay by accessing the Investor Relations portion of the Company's Web site at <http://www.centurytel.com> prior to March 5, 2008.

In addition to historical information, this release includes certain forward-looking statements, estimates and projections that are based on current expectations only, and are subject to a number of risks, uncertainties and assumptions, many of which are beyond the control of the Company. Actual events and results may differ materially from those anticipated, estimated or projected if one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect. Factors that could affect actual results include but are not limited to: the timing, success and overall effects of competition from a wide variety of competitive providers; the risks inherent in rapid technological change; the effects of ongoing changes in the regulation of the communications industry; the Company's ability to effectively adjust to changes in the communications industry; the Company's ability to effectively manage its expansion opportunities, including successfully integrating newly-acquired properties into the Company's operations and retaining and hiring key personnel; possible changes in the demand for, or pricing of, the Company's products and services; the Company's continued access to credit markets on favorable terms; the Company's ability to successfully introduce new product or service offerings on a timely and cost-effective basis; the Company's ability to collect its receivables from financially troubled communications companies; the Company's ability to successfully negotiate collective bargaining agreements on reasonable terms without work stoppages; the effect of adverse weather; other risks referenced from time to time in the Company's

filings with the Securities and Exchange Commission (the "SEC"); and the effects of more general factors such as changes in interest rates, in tax rates, in accounting policies or practices, in operating, medical or administrative costs, in general market, labor or economic conditions, or in legislation, regulation or public policy. These and other uncertainties related to the Company's business are described in greater detail in the Company's Annual Report on Form 10-K for the year ended December 31, 2006, as updated by the Company's subsequent SEC reports. You should be aware that new factors may emerge from time to time and it is not possible for management to identify all such factors, nor can it predict the impact of each such factor on the business or the extent to which any one or more factors may cause actual results to differ from those reflected in any forward-looking statements. You are further cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. The information contained in this release is as of February 14, 2008. The Company undertakes no obligation to update any of its forward-looking statements for any reason.

CenturyTel (NYSE: CTL) is a leading provider of communications, high-speed Internet and entertainment services in small-to-mid-size cities through our broadband and fiber transport networks. Included in the S&P 500 Index, CenturyTel delivers advanced communications with a personal touch to customers in 25 states. Visit us at <http://www.centurytel.com>.

CenturyTel, Inc.
CONSOLIDATED STATEMENTS OF INCOME
THREE MONTHS ENDED DECEMBER 31, 2007 AND 2006
(UNAUDITED)

	Three months ended December 31, 2007		
	As adjusted		
	Less	excluding	
In thousands, except per share amounts	non-	non-	As recurring recurring
	reported	items	items
OPERATING REVENUES			
Voice*	\$225,525		225,525
Network access	215,415	(1,216)(1)	216,631
Data	122,055	(68)(1)	122,123
Fiber transport and CLEC	38,466		38,466
Other*	55,101		55,101
	656,562	(1,284)	657,846
OPERATING EXPENSES			
Cost of services and products	251,026	13,740 (2)	237,286
Selling, general and administrative	99,008	(80)(2)	99,088

Depreciation and amortization	137,554		137,554
	487,588	13,660	473,928
OPERATING INCOME	168,974	(14,944)	183,918
OTHER INCOME (EXPENSE)			
Interest expense	(53,102)		(53,102)
Other income (expense)	10,639	2,206 (3)	8,433
Income tax expense	(11,478)	37,949 (4)	(49,427)
NET INCOME	\$115,033	25,211	89,822
BASIC EARNINGS PER SHARE	\$1.05	0.23	0.82
DILUTED EARNINGS PER SHARE	\$1.04	0.23	0.82
AVERAGE SHARES OUTSTANDING			
Basic	109,008		109,008
Diluted	110,119		110,119
DIVIDENDS PER COMMON SHARE	\$0.0650		0.0650

Three months ended December 31, 2006

As Increase
adjusted (decrease)

Less excluding Increase excluding
non- non- (decrease) non-

In thousands, except As recurring recurring as recurring
per share amounts reported items items reported items

OPERATING REVENUES

Voice*	214,208	214,208	5.3%	5.3%
Network access	211,819	211,819	1.7%	2.3%
Data	92,337	92,337	32.2%	32.3%
Fiber transport and CLEC	39,770	39,770	(3.3%)	(3.3%)
Other*	49,561	49,561	11.2%	11.2%
	607,695 -	607,695	8.0%	8.3%

OPERATING EXPENSES

Cost of services and products	223,132	223,132	12.5%	6.3%
Selling, general and administrative	84,524	84,524	17.1%	17.2%
Depreciation and amortization	126,360	126,360	8.9%	8.9%
	434,016 -	434,016	12.3%	9.2%

OPERATING INCOME	173,679	-	173,679	(2.7%)	5.9%
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OTHER INCOME
(EXPENSE)

Interest expense	(47,375)	(47,375)	12.1%	12.1%
Other income	(expense)	(9,306) (11,715)(5) 2,409	(214.3%)	250.1%
Income tax expense	(44,765)	4,499 (6) (49,264)	(74.4%)	0.3%

NET INCOME	72,233	(7,216)	79,449	59.3%	13.1%
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BASIC EARNINGS

PER SHARE	0.63	(0.06)	0.70	66.7%	17.1%
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DILUTED EARNINGS

PER SHARE	0.62	(0.06)	0.68	67.7%	20.6%
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AVERAGE SHARES

OUTSTANDING

Basic	113,629	113,629	(4.1%)	(4.1%)
Diluted	118,874	118,874	(7.4%)	(7.4%)

DIVIDENDS PER

COMMON SHARE	0.0625	0.0625	4.0%	4.0%
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NONRECURRING ITEMS

- (1) - Revenue reduction associated with gain on liquidation of Rural Telephone Bank.
- (2) - Includes write-down due to impairment of CLEC assets (\$16.6 million), net of insurance reimbursements associated with previously recorded hurricane related expenses (\$3.0 million).
- (3) - Includes gain on liquidation of Rural Telephone Bank (\$5.2 million), net of \$3.0 million impairment of a nonoperating investment.
- (4) - Includes \$32.7 million benefit due to the recognition of previously unrecognized tax benefits in accordance with FIN 48, plus the aggregate tax effect of Items (1) through (3).
- (5) - Impairment of nonoperating investments.
- (6) - Tax effect of Item (5).

* Revenues from voice mail services previously reflected in "Other" revenues have been reclassified to "Voice" revenues for all periods.

TWELVE MONTHS ENDED DECEMBER 31, 2007 AND 2006
(UNAUDITED)

	Twelve months ended December 31, 2007			
	As adjusted			
	Less	excluding		
In thousands, except per share amounts	non-	non-	As	recurring
	reported	items	recurring	items
OPERATING REVENUES				
Voice*	\$ 889,960		889,960	
Network access	941,506	48,298 (1)	893,208	
Data	460,755	(68) (1)	460,823	
Fiber transport and CLEC	159,317	13 (1)	159,304	
Other*	204,703	1,869 (2)	202,834	
	2,656,241	50,112	2,606,129	
OPERATING EXPENSES				
Cost of services and products	937,375	11,655 (3)	925,720	
Selling, general and administrative	389,533	694 (3)	388,839	
Depreciation and amortization	536,255		536,255	
	1,863,163	12,349	1,850,814	
OPERATING INCOME	793,078	37,763	755,315	
OTHER INCOME (EXPENSE)				
Interest expense	(212,906)		(212,906)	
Other income (expense)	38,770	12,643 (4)	26,127	
Income tax expense	(200,572)	13,701 (5)	(214,273)	
NET INCOME	\$ 418,370	64,107	354,263	
BASIC EARNINGS PER SHARE	\$ 3.82	0.59	3.24	
DILUTED EARNINGS PER SHARE	\$ 3.72	0.57	3.16	
AVERAGE SHARES OUTSTANDING				
Basic	109,360		109,360	
Diluted	113,094		113,094	
DIVIDENDS PER COMMON SHARE	\$ 0.26		0.26	

Twelve months ended December 31, 2006

As Increase
adjusted (decrease)

Less excluding Increase excluding
non- non- (decrease) non-
In thousands, except As recurring recurring as recurring
per share amounts reported items items reported items

OPERATING REVENUES

Voice*	\$ 871,767		871,767	2.1%	2.1%
Network access	878,702	1,688 (6)	877,014	7.1%	1.8%
Data	351,495	275 (6)	351,220	31.1%	31.2%
Fiber transport and CLEC	149,088		149,088	6.9%	6.9%
Other*	196,678		196,678	4.1%	3.1%
	2,447,730	1,963	2,445,767	8.5%	6.6%

OPERATING EXPENSES

Cost of services and products	888,414	8,585 (6)	879,829	5.5%	5.2%
Selling, general and administrative	370,272	845 (6)	369,427	5.2%	5.3%
Depreciation and amortization	523,506		523,506	2.4%	2.4%
	1,782,192	9,430	1,772,762	4.5%	4.4%

OPERATING INCOME 665,538 (7,467) 673,005 19.2% 12.2%

OTHER INCOME

(EXPENSE)

Interest expense	(195,957)		(195,957)	8.6%	8.6%
Other income (expense)	121,568	106,934 (7)	14,634	(68.1%)	78.5%
Income tax expense	(221,122)	(32,477)(8)	(188,645)	(9.3%)	13.6%

NET INCOME \$ 370,027 66,990 303,037 13.1% 16.9%

BASIC EARNINGS

PER SHARE \$ 3.17 0.57 2.59 20.5% 25.1%

DILUTED EARNINGS

PER SHARE \$ 3.07 0.55 2.52 21.2% 25.4%

AVERAGE SHARES

OUTSTANDING

Basic	116,671		116,671	(6.3%)	(6.3%)
Diluted	122,229		122,229	(7.5%)	(7.5%)

DIVIDENDS PER

COMMON SHARE \$ 0.25 0.25 4.0% 4.0%

NONRECURRING ITEMS

- (1) - Includes (i) revenue recorded upon settlement of a dispute with a carrier (\$49.0 million) and (ii) revenue impact of severance and related costs due to workforce reductions (\$.5 million), net of (iii) revenue reduction associated with gain on liquidation of Rural Telephone Bank (\$1.3 million).
- (2) - Reimbursement of amounts upon a change in our satellite television arrangement.
- (3) - Includes (i) write-down due to impairment of CLEC assets (\$16.6 million) and (ii) severance and related costs due to workforce reductions (\$2.7 million), net of (iii) reimbursement of amounts upon a change in our satellite television arrangement (\$4.1 million) and (iv) insurance reimbursements associated with previously recorded hurricane related expenses (\$3.0 million).
- (4) - Includes (i) gain on sale of non-core asset (\$10.4 million) and (ii) gain on liquidation of Rural Telephone Bank (\$5.2 million), net of (iii) \$3.0 million impairment of a nonoperating investment.
- (5) - Includes (i) \$32.7 million benefit due to the recognition of previously unrecognized tax benefits in accordance with FIN 48, net of the aggregate tax effects of items (1) through (4) (\$19.0 million).
- (6) - Severance and related costs due to workforce reduction, including revenue effect.
- (7) - Includes (i) gains of \$117.8 million recorded upon redemption of Rural Telephone Bank stock and \$.9 million recorded upon sale of Arizona properties, net of (ii) \$11.7 million impairment of nonoperating investments.
- (8) - Includes \$38.9 million net tax expense related to Items (6) and (7), net of \$6.4 million net tax benefit due to the resolution of various income tax audit issues.

* Revenues from voice mail services previously reflected in "Other" revenues have been reclassified to "Voice" revenues for all periods.

CenturyTel, Inc.
 CONSOLIDATED BALANCE SHEETS
 DECEMBER 31, 2007 AND DECEMBER 31, 2006
 (UNAUDITED)

December 31, December 31,
 2007 2006
 (in thousands)

ASSETS		
CURRENT ASSETS		
	\$	
Cash and cash equivalents	34,402	25,668
Other current assets	257,997	264,449

Total current assets	292,399	290,117
NET PROPERTY, PLANT AND EQUIPMENT		
Property, plant and equipment	8,677,141	7,893,760
Accumulated depreciation	(5,557,730)	(4,784,483)
Net property, plant and equipment	3,119,411	3,109,277
GOODWILL AND OTHER ASSETS		
Goodwill	4,005,966	3,431,136
Other	769,862	610,477
Total goodwill and other assets	4,775,828	4,041,613
TOTAL ASSETS	\$ 8,187,638	7,441,007
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Short-term debt and current maturities of long-term debt	\$ 279,898	178,012
Other current liabilities	456,637	439,553
Total current liabilities	736,535	617,565
LONG-TERM DEBT	2,734,357	2,412,852
DEFERRED CREDITS AND OTHER LIABILITIES	1,307,541	1,219,639
STOCKHOLDERS' EQUITY	3,409,205	3,190,951
TOTAL LIABILITIES AND EQUITY	\$ 8,187,638	7,441,007

CenturyTel, Inc.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(UNAUDITED)

	Three months ended December 31, 2007		
		As adjusted	
		Less excluding	
		non-	non-
In thousands		As reported	recurring recurring items items
Operating cash flow and cash flow margin			
Operating income	\$ 168,974	(14,944)(1)	183,918
Add: Depreciation and amortization	137,554	-	137,554
Operating cash flow	\$ 306,528	(14,944)	321,472

Revenues	\$ 656,562	(1,284)(2)	657,846
Operating income margin (operating income divided by revenues)	25.7%		28.0%
Operating cash flow margin (operating cash flow divided by revenues)	46.7%		48.9%

Free cash flow (prior to debt service requirements and dividends)

Net income	\$ 115,033	25,211 (3)	89,822
Add: Depreciation and amortization	137,554	-	137,554
Less: Capital expenditures	(141,744)	-	(141,744)
Free cash flow	\$ 110,843	25,211	85,632

Free cash flow	\$ 110,843		
Gain on asset dispositions	(5,207)		
Deferred income taxes	(42,093)		
Changes in current assets and current liabilities	9,094		
Decrease in other noncurrent assets	4,665		
Increase in other noncurrent liabilities	(6,163)		
Retirement benefits	5,549		
Excess tax benefits from share-based compensation	7		
Other, net	22,114		
Add: Capital expenditures	141,744		
Net cash provided by operating activities	\$ 240,553		

Three months ended December 31, 2006

In thousands	As adjusted		
	As reported	Less non-recurring items	excluding non-recurring items
Operating cash flow and cash flow margin			
Operating income	\$ 173,679	-	173,679
Add: Depreciation and amortization	126,360	-	126,360

Operating cash flow	\$ 300,039	-	300,039
Revenues	\$ 607,695	-	607,695
Operating income margin (operating income divided by revenues)	28.6%		28.6%
Operating cash flow margin (operating cash flow divided by revenues)	49.4%		49.4%

Free cash flow (prior to debt service requirements and dividends)

Net income	\$ 72,233	(7,216)(4)	79,449
Add: Depreciation and amortization	126,360	-	126,360
Less: Capital expenditures	(101,037)	-	(101,037)
Free cash flow	\$ 97,556	(7,216)	104,772

Free cash flow	\$ 97,556		
Gain on asset dispositions	-		
Deferred income taxes	16,272		
Changes in current assets and current liabilities	7,821		
Decrease in other noncurrent assets	4,649		
Increase in other noncurrent liabilities	152		
Retirement benefits	(19,369)		
Excess tax benefits from share-based compensation	(4,174)		
Other, net	14,267		
Add: Capital expenditures	101,037		
Net cash provided by operating activities	\$ 218,211		

NONRECURRING ITEMS

- (1) - Includes write-down due to impairment of CLEC assets (\$16.6 million) and revenue reduction associated with gain from liquidation of Rural Telephone Bank (\$1.3 million), net of insurance reimbursements associated with previously recorded hurricane related expenses (\$3.0 million).
- (2) - Revenue effect of gain from liquidation of Rural Telephone Bank.
- (3) - Includes (i) \$32.7 million income tax benefit due to the recognition of previously unrecognized tax benefits in accordance with FIN 48, (ii) the after-tax effects of (a) the

gain from liquidation of the Rural Telephone Bank, including revenue effect, and (b) insurance reimbursements associated with previously recorded hurricane related expenses, net of (iii) the after-tax effects of (a) the write-down due to impairment of CLEC assets and (b) the impairment of a nonoperating investment.

- (4) - Impairment of nonoperating investments (presented on an after-tax basis).

CenturyTel, Inc.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(UNAUDITED)

In thousands	Twelve months ended December 31, 2007		
	As reported	As adjusted Less non- recurring items	excluding non- recurring items
Operating cash flow and cash flow margin			
Operating income	\$ 793,078	37,763 (1)	755,315
Add: Depreciation and amortization	536,255	-	536,255
Operating cash flow	\$1,329,333	37,763	1,291,570
 Revenues	 \$2,656,241	 50,112 (2)	 2,606,129
 Operating income margin (operating income divided by revenues)		 29.9%	 29.0%
 Operating cash flow margin (operating cash flow divided by revenues)		 50.0%	 49.6%
 Free cash flow (prior to debt service requirements and dividends)			
Net income	\$ 418,370	64,107 (3)	354,263
Add: Depreciation and amortization	536,255	-	536,255
Less: Capital expenditures	(326,045)	-	(326,045)
	\$ 628,580	64,107	564,473
 Free cash flow	 \$ 628,580		
Gain on asset dispositions	(15,643)		

Deferred income taxes	1,018
Changes in current assets and current liabilities	37,608
Decrease in other noncurrent assets	12,718
Increase in other noncurrent liabilities	(20,372)
Retirement benefits	26,941
Excess tax benefits from share- based compensation	(6,427)
Other, net	39,518
Add: Capital expenditures	326,045
Net cash provided by operating activities	\$1,029,986

Twelve months ended December 31, 2006

In thousands	As adjusted		
	As reported	Less non-recurring items	excluding non-recurring items
Operating cash flow and cash flow margin			
Operating income	\$ 665,538	(7,467)	(4) 673,005
Add: Depreciation and amortization	523,506	-	523,506
Operating cash flow	\$1,189,044	(7,467)	1,196,511
Revenues	\$2,447,730	1,963	(4) 2,445,767
Operating income margin (operating income divided by revenues)	27.2%		27.5%
Operating cash flow margin (operating cash flow divided by revenues)	48.6%		48.9%
Free cash flow (prior to debt service requirements and dividends)			
Net income	\$ 370,027	66,990	(5) 303,037
Add: Depreciation and amortization	523,506	-	523,506
Less: Capital expenditures	(314,071)	-	(314,071)
	\$ 579,462	66,990	512,472

Free cash flow	\$ 579,462
Gain on asset dispositions	(118,649)
Deferred income taxes	49,685
Changes in current assets and current liabilities	(6,651)
Decrease in other noncurrent assets	9,078
Increase in other noncurrent liabilities	709
Retirement benefits	5,963
Excess tax benefits from share-based compensation	(12,034)
Other, net	19,085
Add: Capital expenditures	314,071
Net cash provided by operating activities	\$ 840,719

NONRECURRING ITEMS

- (1) - Includes (i) \$49.0 million revenue recorded upon settlement of a dispute with a carrier; (ii) \$5.9 million reimbursement of amounts upon a change in our satellite television arrangement and (iii) \$3.0 million insurance reimbursements associated with previously recorded hurricane related expenses. These favorable items were partially offset by (i) write-down due to impairment of CLEC assets (\$16.6 million), (ii) impact of severance and related costs due to workforce reduction (\$2.2 million), and (iii) revenue reduction associated with gain from liquidation of Rural Telephone Bank (\$1.3 million).
- (2) - Includes the sum of (i) \$49.0 million revenue recorded upon settlement of a dispute with a carrier; (ii) \$1.9 million reimbursement of amounts upon a change in our satellite television arrangement and (iii) revenue impact of severance and related costs due to workforce reduction (\$.5 million), net of revenue reduction associated with gain from liquidation of Rural Telephone Bank (\$1.3 million).
- (3) - Includes the after-tax impact of Item (1), the after-tax gain on the sale of a non-core asset, the after-tax gain from liquidation of Rural Telephone Bank, the after-tax impairment of a nonoperating investment, and \$32.7 million income tax benefit due to the recognition of previously unrecognized tax benefits in accordance with FIN 48.
- (4) - Severance and related costs due to workforce reduction (including revenue effect).
- (5) - Includes (i) \$72.4 million after-tax gains recorded upon redemption of Rural Telephone Bank stock and sale of Arizona properties, (ii) \$7.2 million after-tax impairment of nonoperating investments, (iii) \$4.6 million severance and related costs due to workforce reduction (including revenue

effect), net of tax, and (iv) \$6.4 million net tax benefit due to the resolution of various income tax audit issues.

SOURCE CenturyTel, Inc.

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