



NEWS RELEASE

John DeLozier, Vice President of Channel Alliances at CenturyLink, recognized as 2017 CRN® Channel Chief

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MONROE, La., Feb. 21, 2017 /PRNewswire/ -- **CenturyLink, Inc.** (NYSE: CTL) announced today that **CRN®**, a brand of **The Channel Company**, has named John DeLozier, vice president of Channel Alliances, to its prestigious list of 2017 Channel Chiefs. The executives on this annual list represent top leaders in the IT channel who excel at driving growth and revenue in their organizations through channel partners.

Channel Chief honorees are selected by CRN's editorial staff based on their professional achievements, high standing in the industry, dedication to the channel partner community and strategies for driving future growth and innovation. Each of the 2017 Channel Chiefs has demonstrated loyalty and ongoing support for the IT channel by consistently promoting, defending and executing outstanding channel partner programs.

Under DeLozier's leadership, CenturyLink Channel Alliances has reinvigorated its channel, implementing new sales and channel initiatives to drive incremental organic growth as well as a more strategic approach to its mix of VARs, MSPs, and regional SIs. As a result of DeLozier and his team's efforts, CenturyLink Channel Alliances has experienced significant growth in 2016 across its key Global and Enterprise segments.

"When it comes to partners, John is one of the most driven executives I've ever worked with," said Bill Corbin, senior vice president, Alliances and Strategic Partnerships, CenturyLink. "He believes that channel partners are the most trusted advisors and that good partners invest proper resources into a customer's business. Since coming to CenturyLink, John has driven incredible innovation and positive change across our channel organization. It's great to see that John and his team are creating such positive momentum."

"The executives on our 2017 Channel Chiefs list have distinguished themselves by building strong partner programs, developing and executing effective business strategy and helping to advance the channel as a whole," said Bob Faletra, CEO of The Channel Company. "John is part of an extraordinary group of individuals who lead by

example and serve as both invaluable advocates and innovators of the IT channel. We applaud his achievements and look forward to his success in the coming year."

The 2017 CRN Channel Chiefs list is featured in the February 2017 issue of CRN and online at www.crn.com/channelchiefs.

About CenturyLink

CenturyLink (NYSE: CTL) is a global communications, hosting, cloud and IT services company, enabling millions of customers to transform their businesses and their lives through innovative technology solutions. CenturyLink offers network and data systems management, Big Data analytics and IT consulting, and operates more than 55 data centers in North America, Europe and Asia. The company provides broadband, voice, video, data and managed services over a robust 250,000-route-mile U.S. fiber network and a 300,000-route-mile international transport network. Visit **CenturyLink** for more information.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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