



## NEWS RELEASE

# Lumen and SAP® partner to offer SAP HANA® for SAP Business One® on the Lumen Platform

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Lumen cloud management platform will host and manage SAP HANA infrastructure for businesses  
DENVER, Feb. 1, 2021 /PRNewswire/ -- To help simplify cloud services for small and medium-sized enterprises, **Lumen Technologies** (NYSE: LUMN) today announces a global partnership with **SAP®** (NYSE: SAP) to integrate SAP HANA® into the Lumen platform for businesses using SAP Business One®. Lumen will host and manage this offering to help simplify the configuration and deployment of SAP HANA, supporting value-added resellers (VARs), channel partners and 75,000 small and mid-market customers globally.

"Until today, VARs were typically on their own to manage and host their instances of SAP Business One. Now, the Lumen platform can quickly and cost effectively enable intelligent enterprises with SAP HANA in the cloud," said Joost Tigelaar, SAP vice president of global SME ERP sales. "The Lumen platform can help partners and customers by offering them a choice of hybrid deployment models and cloud infrastructure providers, bringing the benefits of both SAP HANA and the cloud to our ecosystem."

SAP Business One is SAP's enterprise resource planning (ERP) solution for small businesses and the subsidiaries of midmarket and large enterprises, delivered globally through an ecosystem of over 800 authorized channel partners. SAP Business One connects and streamlines key operational processes, providing real-time insights for actionable decisions that drive profitable growth.

The Lumen platform, an advanced application architecture that integrates edge computing, global fiber network infrastructure, connected security and cloud connectivity, will manage SAP HANA infrastructure for businesses using SAP Business One throughout most of the world. SAP HANA on the Lumen platform uses a monthly service-based pricing model for the entire stack of software and services.

"Lumen's partnership with SAP opened the creative door to develop a service that simplifies how enterprises tap

into the cloud – a competitive tipping point for the digital age," said Paul Savill, Lumen senior vice president of enterprise product management. "We're the first cloud management platform that SAP has partnered with to host and manage this SAP HANA infrastructure for businesses. Lumen has extensive experience in cloud management services, combined with the fastest, most secure platform for applications and data – the Lumen platform."

For more information about the Lumen platform, go to: <https://www.lumen.com/en-us/about/our-platform.html>

## About Lumen

Lumen is guided by our belief that humanity is at its best when technology advances the way we live and work. With approximately 450,000 route fiber miles and serving customers in more than 60 countries, we deliver the fastest, most secure platform for applications and data to help businesses, government and communities deliver amazing experiences.

Learn more about Lumen's network, edge cloud, security, communication and collaboration solutions and our purpose to further human progress through technology at [news.lumen.com](https://news.lumen.com), LinkedIn: /lumentechologies, Twitter: @lumentechco, Facebook: /lumentechologies, Instagram: @lumentechologies and YouTube: /lumentechologies. Lumen and Lumen Technologies are registered trademarks of Lumen Technologies, LLC in the United States. Lumen Technologies, LLC is a wholly owned affiliate of CenturyLink, Inc.

## SAP Forward-looking Statement

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

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