



NEWS RELEASE

## Nxtra Data and CenturyLink announce exclusive business partnership to deliver hosting and managed IT services in India

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NEW DELHI, June 12, 2016 /PRNewswire/ -- Nxtra Data Limited, a wholly owned subsidiary of Bharti Airtel, and CenturyLink, Inc. (NYSE: CTL), a global communications, hosting, cloud and IT services company, today announced an exclusive business partnership to provide advanced hosting and managed IT services to enterprises in India. This exclusive partnership brings Nxtra Data's India data centre management expertise together with CenturyLink's cost-effective hosting, managed services and cloud capabilities to serve businesses and government organisations in India.

Neil Pollock, Chief Executive Officer, Nxtra Data Ltd, said, "We are delighted to announce this exclusive business partnership with CenturyLink. Nxtra Data's Managed Services offering is now powered by a global leader in managed services and cloud, delivering a scalable, cost-effective and secure suite of products and services. The Nxtra and CenturyLink India-based teams will collaborate to bring a new standard of capability and service to support Indian enterprises – at the right price. Together, we will set a new benchmark in product performance, security and customer experience. Moreover, offloading your organisation's IT requirements to trusted service providers such as Nxtra and CenturyLink, will ensure that you spend more time focussed on core business requirements versus back-end IT challenges."

"The strategic alliance forged between CenturyLink and Nxtra addresses the IT needs of Indian enterprises," said Girish Varma, president, Global IT Services & New Market Development, CenturyLink. "We are offering access to the same highly secure managed IT solutions and consistent experience available across CenturyLink's global footprint, taking advantage of Nxtra's data centres throughout India and engaging our mature India operations. This innovative approach to data centre services helps Indian businesses enhance their international reach with CenturyLink's managed hybrid IT services, as well as CenturyLink customers that want to quickly and easily gain a

physical presence in India."

### **About Nxtra Data Limited**

Nxtra Data Limited formed to run Bharti's Data Center Managed Services business.

Nxtra now manages 10 Tier III/+ & ISO 27001 Certified Data Centres at Noida, Manesar, Mumbai, Chennai, Bangalore, Pune, Bubhaneshwar comprising approx. 200,000 sq. ft. of floor space.. Nxtra offers an integrated portfolio of data center managed services including Co-location, Managed Services, Managed Hosting, Managed Back-up & Storage, Managed Security, Virtual Compute and Cloud with both Domestic and International network connectivity. To know more visit [www.nxtradata.com](http://www.nxtradata.com).

### **About CenturyLink**

**CenturyLink (NYSE: CTL)** is a global communications, hosting, cloud and IT services company enabling millions of customers to transform their businesses and their lives through innovative technology solutions. CenturyLink offers network and data systems management, Big Data analytics and IT consulting, and operates more than 55 data centers in North America, Europe and Asia. The company provides broadband, voice, video, data and managed services over a robust 250,000-route-mile U.S. fiber network and a 300,000-route-mile international transport network. Visit **CenturyLink** for more information.