



NEWS RELEASE

# Deutsche Telekom and Cisco Launch Intercloud Services on OpenStack

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BONN, GERMANY and MUNICH, GERMANY and HANOVER, GERMANY -- (Marketwired) -- 03/18/15 -- Cisco (NASDAQ: CSCO)

- Hybrid Cloud Solution for all virtualized workloads
- Sovereign Cloud Solutions operated by Deutsche Telekom in German Data Centers
- Based on Open Standards to avoid Lock-In Effects

At CeBIT, Deutsche Telekom and Cisco (NASDAQ: CSCO) are announcing a number of newly developed [Intercloud](#)-based services for small- and medium-sized businesses and enterprise customers. The announcement builds upon the long-standing strategic relationship between Deutsche Telekom and Cisco.

The [two companies announced their Intercloud collaboration](#) in September 2014. Deutsche Telekom and Cisco are currently setting up the necessary infrastructure for a redundant Intercloud node in Deutsche Telekom's high-performance data centers in Magdeburg and Biere near Berlin, Germany. Deutsche Telekom will deliver sovereign and highly secure services that meet Germany's strict data protection standards to business customers throughout the European region.

With the initial Infrastructure as a Service (IaaS) offering, Cisco and Deutsche Telekom provide an open source cloud platform based on the OpenStack industry standard. This allows the transition of all virtualized workloads into the cloud at the highest scalability and with significantly improved cost efficiency, while helping to ensure data sovereignty. Moreover, standardized APIs, open standards, virtualization and application policy libraries will be added. This allows true workload mobility between private enterprise clouds, virtual private clouds of Deutsche Telekom, public cloud infrastructures of different providers and the Intercloud node; greatly simplifying cloud access for customers. As a completely virtualized service, Intercloud is highly scalable and reliable.

Based on this cloud platform, further Platform as a Service (PaaS) and Software as a Service (SaaS) will

be developed between Deutsche Telekom, Cisco and their strategic Independent Software Vendor (ISV) partners. Special focus will be given to cloud applications enabling the Internet of Everything (IoE), collaboration, cloud-based virtual managed services and cloud-based systems management solutions.

### ***About Intercloud***

Together with its partners, Cisco is building the Intercloud -- a globally connected network of clouds. Architected for the IoE, Cisco's Intercloud is designed for high-value application workloads, real-time analytics, "near-infinite" scalability and compliance with local data sovereignty laws. By building the world's largest network of clouds, Cisco's vision is to deliver the most comprehensive and easy-to-provision-and-consume marketplace of hybrid-ready cloud services. More than 60 partners with more than 350 data centers across 50 countries are part of the Intercloud ecosystem.

### ***About Cisco***

Cisco (NASDAQ: CSCO) is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected. For ongoing news, please go to <http://thenetwork.cisco.com>.

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