



Quarterly Investor Supplement

September 30, 2014

This report should be read in conjunction with Voya Financial, Inc.'s Quarterly Report on Form 10-Q for the three and nine months ended September 30, 2014. Voya Financial's Annual Reports on Form 10-K, and Quarterly Reports on Form 10-Q, can be accessed upon filing at the Securities and Exchange Commission's website at www.sec.gov, and at our website at investors.voya.com. All information is unaudited.

Voya Financial

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Explanatory Note on Non-GAAP Financial Information

Operating earnings before income taxes is a financial measure we use to evaluate segment performance. Operating earnings before income taxes is a non-GAAP financial measure and does not replace net income (loss) as the GAAP measure of our results of operations. Each segment's operating earnings before income taxes is calculated by adjusting income (loss) before income taxes for the following items:

- Net investment gains (losses), net of related amortization of DAC, VOBA, sales inducements and unearned revenue. Net investment gains (losses) include gains (losses) on the sale of securities, impairments, changes in the fair value of investments using the fair value option ("FVO") unrelated to the implied loan-backed security income recognition for certain mortgage-backed obligations and changes in the fair value of derivative instruments, excluding realized gains (losses) associated with swap settlements and accrued interest;
- Net guaranteed benefit hedging gains (losses), which include changes in the fair value of derivatives related to guaranteed benefits, net of related reserve increases (decreases) and net of related amortization of DAC, VOBA and sales inducements, less the estimated cost of these benefits. The estimated cost, which is reflected in operating results, reflects the expected cost of these benefits if markets perform in line with our long-term expectations and includes the cost of hedging. Other derivative and reserve changes related to guaranteed benefits are excluded from operating results, including the impacts related to changes in our nonperformance spread;
- Income (loss) related to businesses exited through reinsurance or divestment;
- Income (loss) attributable to noncontrolling interest;
- Income (loss) related to early extinguishment of debt;
- Impairment of goodwill, value of management contract rights and value of customer relationships acquired;
- Immediate recognition of net actuarial gains (losses) related to our pension and other postretirement benefit obligations and gains (losses) from plan amendments and curtailments; and
- Other items, including restructuring expenses (severance, lease write-offs, etc.), certain third-party expenses and deal incentives related to the divestment of the Company by ING Group, and expenses associated with the rebranding of Voya Financial, Inc. from ING U.S., Inc.

Adjusted operating earnings is also a non-GAAP financial measure. This measure excludes from operating earnings before income taxes the following items:

- DAC/VOBA and other intangibles unlocking;
- DAC/VOBA and other intangibles unlocking can be volatile, so excluding the effect of this can improve period to period comparability;
- The net gains and losses included in operating earnings from a distribution of cash and securities in conjunction with a Lehman Brothers bankruptcy settlement and the losses as a result of the decision to dispose of certain Low Income Housing Tax Credit partnerships ("LIHTC") as a means of exiting this asset class; and
- Interest expense related to debt in our Corporate segment.

We report Ongoing Business adjusted operating ROE and adjusted operating ROC because we believe these measures are useful indicators of how effectively we use capital resources allocated to our Ongoing Business. The most directly comparable GAAP measure to adjusted operating ROE and adjusted operating ROC is return on equity. For a reconciliation of these non-GAAP measures to return on equity, see the Calculation and Reconciliation of ROE and ROC page in this Supplement.

In addition to book value per share including accumulated other comprehensive income (AOCI), we also report book value per share excluding AOCI and shareholders' equity excluding AOCI. Included in AOCI are investment portfolio unrealized gains or losses. In the ordinary course of business we do not plan to sell most investments for the sole purpose of realizing gains or losses, and book value per share excluding AOCI and shareholders' equity excluding AOCI provide a measure consistent with that view.

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Explanatory Note on Non-GAAP Financial Information

Our Closed Block Variable Annuity segment is managed to focus on protecting regulatory and rating agency capital rather than achieving operating metrics and, therefore, we exclude its results of operations from operating earnings before income taxes. When we present the adjustments to Net Income (loss) before income taxes on a consolidated basis, each adjustment excludes the relative portions attributable to our Closed Block Variable Annuity segment.

The most directly comparable GAAP measure to operating earnings before income taxes is net income (loss) before income taxes. For a reconciliation of operating earnings before income taxes to income (loss) before income taxes, refer to the "Consolidated Earnings Before Income Taxes" page in this document. In addition, please refer to "Adjusted Operating Earnings by Segment" for reconciliation from Total operating earnings before income taxes to Total adjusted operating earnings before income taxes.

Operating revenues is a measure of our segment revenues and a non-GAAP financial measure. We calculate operating revenues by adjusting each segment's total revenue for the following items:

- Net realized investment gains (losses) and related charges and adjustments, which include gains (losses) on the sale of securities, impairments, changes in the fair value of investments using the FVO unrelated to the implied loan-backed security income recognition for certain mortgage-backed obligations and changes in the fair value of derivative instruments, excluding realized gains (losses) associated with swap settlements and accrued interest. These items are net of related amortization of unearned revenue;
- Gain (loss) on change in fair value of derivatives related to guaranteed benefits, which include changes in the fair value of derivatives related to guaranteed benefits, less the estimated cost of these benefits. The estimated cost, which is reflected in operating results, reflects the expected cost of these benefits if markets perform in line with our long-term expectations and includes the cost of hedging. Other derivative and reserve changes related to guaranteed benefits are excluded from operating revenues, including the impacts related to changes in our nonperformance spread;
- Revenues related to businesses exited through reinsurance or divestment;
- Revenues attributable to noncontrolling interest; and
- Other adjustments to operating revenues primarily reflect fee income earned by our broker dealers for sales of non-proprietary products, which are reflected net of commission expense in our segments' operating revenues, as well as other items where the income is passed on to third parties.

Operating revenues also excludes the revenues of our Closed Block Variable Annuity segment, since this segment is managed to focus on protecting regulatory and rating agency capital rather than generating operating earnings. When we present the adjustments to Total revenues on a consolidated basis, each adjustment excludes the relative portions attributable to our Closed Block Variable Annuity segment.

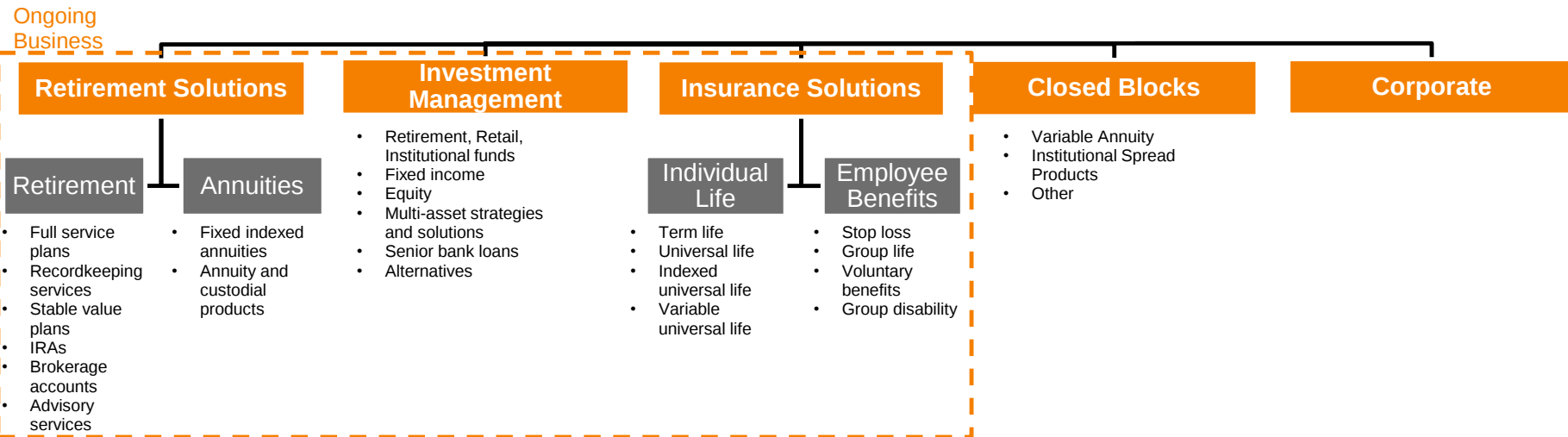
The most directly comparable GAAP measure to operating revenues is total revenues. For a reconciliation of operating revenue to total revenues, please refer to the "Operating Revenues by Segment" page in this document.

We analyze our Ongoing Business performance based on the sources of earnings. We believe this supplemental information is useful in order to gain a better understanding of our operating earnings (loss) before income taxes for the following reasons: (1) we analyze our business using this information and (2) this presentation can be helpful for investors to understand the main drivers of operating earnings (loss) before income taxes of our ongoing businesses. The sources of earnings are defined as such:

- Investment spread and other investment income consists of net investment income and net realized investment gains (losses) associated with swap settlements and accrued interest, less interest credited to policyholder reserves.
- Fee based margin consists primarily of fees earned on AUM, AUA, and transaction based recordkeeping fees.
- Net underwriting gain (loss) and other revenue contains the following: the difference between fees charged for insurance risks and incurred benefits, including mortality, morbidity, and surrender results, contractual charges for universal life and annuity contracts, the change in the unearned revenue reserve for universal life contracts, and that portion of traditional life insurance premiums intended to cover expenses and profits. Certain contract charges for universal life insurance are not recognized in income immediately, but are deferred as unearned revenues and are amortized into income in a manner similar to the amortization of DAC.
- Administrative expenses are general expenses, net of amounts capitalized as acquisition expenses and exclude commission expenses and fees on letters of credit.
- Trail commissions are commissions paid that are not deferred and thus recorded directly to expense.
- For a detail explanation of DAC/VOBA and other intangibles amortization/unlocking see "Unlocking of DAC/VOBA and other Contract Owner/Policyholder Intangibles" in our SEC filings.

For a reconciliation of the sources of earnings presentation to the line items within operating revenues and operating benefits and expenses, please refer to the "Ongoing Business Sources of Earnings Reconciliation" pages in this document.

Financial information, unless otherwise noted, is rounded to millions, therefore may not sum to its corresponding total.



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Key Metrics

(in millions USD, unless otherwise indicated)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Adjusted operating earnings before income taxes - Ongoing Business	352.0	345.8	287.3	323.6	306.9	985.1	888.2
Operating earnings before income taxes - Ongoing Business	330.9	356.1	267.5	352.2	484.2	954.5	1,076.4
Operating earnings before income taxes - Total Consolidated	294.3	328.3	231.1	304.9	435.0	853.7	963.7
Net income (loss)	517.4	412.9	271.6	653.7	447.7	1,201.9	136.9
Net income (loss) attributable to noncontrolling interest	116.6	166.6	13.5	105.6	101.1	296.7	84.5
Net income (loss) available to Voya Financial, Inc.'s common shareholders	400.8	246.3	258.1	548.1	346.6	905.2	52.4
Total Voya Financial, Inc. Shareholders' Equity - Excluding AOCI	11,764.9	11,665.4	11,424.0	11,423.1	10,820.0	11,764.9	10,820.0
Return on Equity							
Ongoing Business adjusted operating return on equity - TTM ^{(1) (2)}	11.2%	10.7%	10.3%	10.3%	N/A	11.2%	N/A
Ongoing Business adjusted operating return on equity - Annualized ⁽²⁾	12.3%	12.0%	9.7%	10.9%	10.3%	11.4%	9.9%
Debt to Capital (Excluding AOCI)	23.0%	23.2%	23.5%	23.5%	24.5%	23.0%	24.5%
Per Share							
Total Consolidated Operating earnings per share (Diluted)	0.75	0.83	0.57	0.75	1.08	2.15	2.53
Net income (loss) available to Voya Financial, Inc.'s common shareholders per common share:							
Basic	1.59	0.97	0.99	2.10	1.33	3.54	0.21
Diluted	1.58	0.96	0.98	2.08	1.32	3.51	0.21
Book value per share (Excluding AOCI)	47.75	45.82	44.85	43.65	41.49	47.75	41.49
Shares							
Weighted-average common shares outstanding (in millions)							
Basic	252.6	254.5	261.1	261.1	260.8	256.0	247.1
Diluted	254.4	256.2	263.5	263.3	262.3	258.1	247.8
Ending shares outstanding (in millions)	246.4	254.6	254.7	261.7	260.8	246.4	260.8
Returned to Shareholders (\$)							
Shares repurchased	320.0	30.5	258.9	-	-	609.4	-
Common dividends	2.5	2.6	2.6	2.6	2.6	7.7	2.6
Total	322.5	33.1	261.5	2.6	2.6	617.1	2.6

⁽¹⁾ Trailing twelve months calculation

⁽²⁾ Assumes debt-to-capital ratio of 25% for all time periods presented, a weighted average pre-tax interest rate of 5.5% for all periods prior to the third quarter of 2013, when the company completed recapitalization, and the actual weighted average pre-tax interest rate for all periods starting with the third quarter of 2013.

Voya Financial

Adjusted Operating Return on Capital and Return on Equity

	Twelve Months Ended September 30, 2014								Consolidated
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Closed Blocks	
	Retirement	Annuities		Individual Life	Employee Benefits				
(in millions USD, unless otherwise indicated)									
Ending Capital ⁽¹⁾	3,843	1,694	314	2,904	360	9,115	3,474	2,691	15,280
Average Capital ⁽²⁾	3,921	1,713	307	2,878	348	9,167	3,253	2,546	14,966
Adjusted operating earnings before interest and after income taxes	349.0	146.5	139.4	131.1	84.6	850.6	-	21.0	871.6
Adjusted Operating Return on Capital ⁽²⁾	8.9%	8.6%	45.4%	4.6%	24.3%	9.3%	-	N/M	5.8%
Adjusted Operating Return on Equity ^{(2) (3)}						11.2%			

	Twelve Months Ended December 31, 2013								Consolidated
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Other Closed Blocks	
	Retirement	Annuities		Individual Life	Employee Benefits				
(in millions USD, unless otherwise indicated)									
Ending Capital ⁽¹⁾	4,007	1,713	302	2,848	346	9,216	3,119	2,603	14,938
Average Capital ⁽²⁾	3,915	1,762	303	2,804	354	9,137	4,092	1,226	14,455
Adjusted operating earnings before interest and after income taxes	349.2	128.0	107.2	136.7	66.5	787.6	-	10.6	798.2
Adjusted Operating Return on Capital ⁽²⁾	8.9%	7.3%	35.4%	4.9%	18.8%	8.6%	-	N/M	5.5%
Adjusted Operating Return on Equity ^{(2) (3)}						10.3%			

⁽¹⁾ Capital is allocated to each of our segments in proportion to each segment's target statutory capital, plus an allocation of the differences between statutory capital and total Voya Financial, Inc. shareholders' equity on a GAAP basis (excluding AOCI), based on each segment's portion of these differences. Statutory surplus in excess of target statutory capital and certain corporate assets and liabilities, such as certain deferred tax assets and liabilities for unfunded pension plans, are allocated to the Corporate segment.

⁽²⁾ Effective with the twelve months ending March 31, 2014, average capital and equity are calculated by taking the average of the quarterly capital and equity averages for the trailing four quarters, whereas in previous periods, average capital and equity were calculated by two point average (Beginning of Year and End of Current Period)

⁽³⁾ Assumes debt-to-capital ratio of 25% for all time periods presented, a weighted average pre-tax interest rate of 5.5% for all periods prior to the third quarter of 2013, when the company completed recapitalization, and the actual weighted average pre-tax interest rate for all periods starting with the third quarter of 2013.

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Adjusted Operating Earnings Before Interest, After Income Taxes

	Twelve Months Ended September 30, 2014								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Other Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
(in millions USD, unless otherwise indicated)									
Operating earnings before income taxes	506.5	280.5	216.2	181.3	122.2	1,306.7	-	(148.1)	1,158.6
Less:									
Interest expense	-	-	-	-	-	-	-	(187.5)	(187.5)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	(30.6)	54.3	-	(23.5)	(8.3)	(8.1)	-	-	(8.1)
Net gain (loss) from Lehman Recovery/LIHTC ⁽²⁾	0.2	0.8	1.7	3.1	0.3	6.1	-	7.1	13.2
Adjusted operating earnings before interest	536.9	225.4	214.5	201.7	130.2	1,308.7	-	32.3	1,341.0
Income tax expense ⁽³⁾	187.9	78.9	75.1	70.6	45.6	458.1	-	11.3	469.4
Adjusted operating earnings before interest and after income taxes	349.0	146.5	139.4	131.1	84.6	850.6	-	21.0	871.6

(in millions USD, unless otherwise indicated)	Year Ended December 31, 2013								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Other Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
Operating earnings before income taxes	595.8	293.8	178.1	254.8	106.1	1,428.6	-	(160.0)	1,268.6
Less:									
Interest expense	-	-	-	-	-	-	-	(179.7)	(179.7)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	45.6	83.3	-	4.8	(0.5)	133.2	-	-	133.2
Net gain (loss) from Lehman Recovery/LIHTC ⁽²⁾	12.9	13.5	13.2	39.7	4.3	83.6	-	3.4	87.0
Adjusted operating earnings before interest	537.3	197.0	164.9	210.3	102.3	1,211.8	-	16.3	1,228.1
Income tax expense ⁽³⁾	188.1	69.0	57.7	73.6	35.8	424.2	-	5.7	429.9
Adjusted operating earnings before interest and after income taxes	349.2	128.0	107.2	136.7	66.5	787.6	-	10.6	798.2

⁽¹⁾ DAC/VOBA and other intangibles unlocking excludes unlocking on net investment income from Lehman Recovery/LIHTC, as described below

⁽²⁾ Includes the net gain (loss) included in operating earnings from a distribution of cash and securities in conjunction with a Lehman Brothers bankruptcy settlement and the losses as a result of the decision to dispose of certain Low Income Housing Tax Credit partnerships ("LIHTC") as a means of exiting this asset class. Collectively these items, net of DAC/VOBA and other intangibles impacts, are referred to as "Net gain (loss) from Lehman Recovery/LIHTC".

⁽³⁾ Based on an assumed effective tax rate of 35%.

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Operating Revenues and Operating Earnings by Segment

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating Revenues							
Retirement	605.7	592.9	598.5	612.4	606.9	1,797.1	1,787.0
Annuities	344.6	330.8	354.4	313.9	319.1	1,029.8	930.7
Total Retirement Solutions	950.3	923.7	952.9	926.3	926.0	2,826.9	2,717.7
Investment Management	168.3	163.2	160.5	167.1	160.1	492.0	440.6
Individual Life	679.1	699.9	692.2	692.9	717.1	2,071.2	2,099.0
Employee Benefits	345.9	342.5	338.9	316.5	316.2	1,027.3	946.0
Total Insurance Solutions	1,025.0	1,042.4	1,031.1	1,009.4	1,033.3	3,098.5	3,045.0
Ongoing Business	2,143.6	2,129.3	2,144.5	2,102.8	2,119.4	6,417.4	6,203.3
Corporate	22.9	23.6	25.3	33.6	28.8	71.8	53.8
Total Closed Blocks	25.4	24.0	25.6	27.0	30.7	75.0	109.8
Total operating revenues	2,191.9	2,176.9	2,195.4	2,163.4	2,178.9	6,564.2	6,366.9
Operating Earnings							
Retirement	117.2	135.8	114.9	138.6	187.3	367.9	457.2
Annuities	78.3	64.2	54.8	83.2	96.8	197.3	210.6
Total Retirement Solutions	195.5	200.0	169.7	221.8	284.1	565.2	667.8
Investment Management	58.6	54.9	49.8	52.9	54.0	163.3	125.2
Individual Life	39.8	63.4	31.1	47.0	117.0	134.3	207.8
Employee Benefits	37.0	37.8	16.9	30.5	29.1	91.7	75.6
Total Insurance Solutions	76.8	101.2	48.0	77.5	146.1	226.0	283.4
Ongoing Business	330.9	356.1	267.5	352.2	484.2	954.5	1,076.4
Corporate	(47.1)	(38.3)	(37.3)	(44.0)	(63.7)	(122.7)	(166.6)
Total Closed Blocks	10.5	10.5	0.9	(3.3)	14.5	21.9	53.9
Total operating earnings before income taxes	294.3	328.3	231.1	304.9	435.0	853.7	963.7
Closed Block Variable Annuity	131.0	(84.1)	20.2	(226.4)	(167.4)	67.1	(982.9)
Net investment gains (losses) and related charges and adjustments	43.4	73.0	57.6	105.4	64.1	174.0	106.7
Net guaranteed benefit hedging gains (losses) and related charges and adjustments	33.4	(20.3)	6.4	(26.6)	10.5	19.5	46.0
Income (loss) related to businesses exited through reinsurance or divestment	(31.9)	(26.9)	(10.5)	(12.8)	(13.1)	(69.3)	(46.9)
Income (loss) attributable to noncontrolling interests	116.6	166.6	13.5	105.6	101.1	296.7	84.5
Immediate recognition of net actuarial gains (losses) related to pension and other postretirement benefit obligations and gains (losses) from plan amendments and curtailments	-	-	-	405.2	-	-	-
Other adjustments to operating earnings*	(32.0)	(17.6)	(16.0)	(27.7)	(10.2)	(65.6)	(40.5)
Total non-operating	260.5	90.7	71.2	322.7	(15.0)	422.4	(833.2)
Income (loss) before income taxes	554.8	419.0	302.3	627.6	420.0	1,276.1	130.5
Less: Income tax expense (benefit)	37.4	6.1	30.7	(26.1)	(27.7)	74.2	(6.4)
Net income (loss)	517.4	412.9	271.6	653.7	447.7	1,201.9	136.9
Net income (loss) attributable to noncontrolling interest	116.6	166.6	13.5	105.6	101.1	296.7	84.5
Net income (loss) available to Voya Financial, Inc.'s common shareholders	400.8	246.3	258.1	548.1	346.6	905.2	52.4

* Other adjustments to operating earnings above includes:
 Restructuring expenses (severance, lease write-offs, etc.), certain third-party expenses and deal incentives
 related to the divestment of the Company by ING Group, and expenses associated with the rebranding of Voya
 Financial, Inc. from ING U.S., Inc.

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Adjusted Operating Earnings by Segment

(In millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating Earnings							
Retirement	117.2	135.8	114.9	138.6	187.3	367.9	457.2
Annuities	78.3	64.2	54.8	83.2	96.8	197.3	210.6
Total Retirement Solutions	195.5	200.0	169.7	221.8	284.1	565.2	667.8
Investment Management	58.6	54.9	49.8	52.9	54.0	163.3	125.2
Individual Life	39.8	63.4	31.1	47.0	117.0	134.3	207.8
Employee Benefits	37.0	37.8	16.9	30.5	29.1	91.7	75.6
Total Insurance Solutions	76.8	101.2	48.0	77.5	146.1	226.0	283.4
Ongoing Business	330.9	356.1	267.5	352.2	484.2	954.5	1,076.4
Corporate	(47.1)	(38.3)	(37.3)	(44.0)	(63.7)	(122.7)	(166.6)
Total Closed Blocks	10.5	10.5	0.9	(3.3)	14.5	21.9	53.9
Total operating earnings before income taxes	294.3	328.3	231.1	304.9	435.0	853.7	963.7
Adjustments to operating earnings							
Retirement	(30.4)	7.1	(11.3)	4.2	52.7	(34.6)	54.3
Annuities	17.8	6.5	3.2	27.6	52.3	27.5	69.2
Total Retirement Solutions	(12.6)	13.6	(8.1)	31.8	105.0	(7.1)	123.5
Investment Management	-	-	-	1.7	11.5	-	11.5
Individual Life	(7.1)	(1.5)	(7.1)	(4.7)	56.8	(15.7)	49.2
Employee Benefits	(1.4)	(1.8)	(4.6)	(0.2)	4.0	(7.8)	4.0
Total Insurance Solutions	(8.5)	(3.3)	(11.7)	(4.9)	60.8	(23.5)	53.2
Ongoing Business	(21.1)	10.3	(19.8)	28.6	177.3	(30.6)	188.2
Corporate	(46.8)	(41.0)	(48.8)	(43.8)	(47.6)	(136.5)	(132.7)
Total Closed Blocks	-	-	-	(0.4)	0.6	-	0.6
Total adjustments to operating earnings	(67.9)	(30.7)	(68.6)	(15.6)	130.3	(167.1)	56.1
Adjusted Operating Earnings							
Retirement	147.6	128.7	126.2	134.4	134.6	402.5	402.9
Annuities	60.5	57.7	51.6	55.6	44.5	169.8	141.4
Total Retirement Solutions	208.1	186.4	177.8	190.0	179.1	572.3	544.3
Investment Management	58.6	54.9	49.8	51.2	42.5	163.3	113.7
Individual Life	46.9	64.9	38.2	51.7	60.2	150.0	158.6
Employee Benefits	38.4	39.6	21.5	30.7	25.1	99.5	71.6
Total Insurance Solutions	85.3	104.5	59.7	82.4	85.3	249.5	230.2
Ongoing Business	352.0	345.8	287.3	323.6	306.9	985.1	888.2
Corporate	(0.3)	2.7	11.5	(0.2)	(16.1)	13.8	(33.9)
Total Closed Blocks	10.5	10.5	0.9	(2.9)	13.9	21.9	53.3
Total adjusted operating earnings before interest and income taxes	362.2	359.0	299.7	320.5	304.7	1,020.8	907.6

Voya Financial

Consolidated Balance Sheets

(in millions USD)	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
Assets					
Total investments	89,824.4	89,821.3	88,891.4	87,050.8	89,007.3
Cash and cash equivalents	1,908.5	3,142.0	2,499.8	2,840.8	1,716.6
Assets held in separate accounts	107,059.3	110,648.2	107,840.0	106,827.1	103,853.6
Reinsurance recoverable	6,752.5	6,637.1	6,785.8	6,702.2	6,755.6
Short term investments under securities loan agreement and accrued investment income	1,520.7	1,509.7	1,494.2	1,450.0	1,395.6
Deferred policy acquisition costs, Value of business acquired	4,779.9	4,511.2	4,860.8	5,351.6	5,265.0
Goodwill and other intangible assets	296.1	303.2	312.5	323.7	323.4
Other assets ⁽¹⁾	1,319.7	1,384.7	1,274.7	1,477.6	1,416.6
Assets related to consolidated investment entities	10,842.7	10,120.6	9,551.5	8,999.4	7,924.5
Total Assets	224,303.8	228,078.0	223,510.7	221,023.2	217,658.2
Liabilities					
Future policy benefits and contract owner account balances	84,139.1	84,424.5	84,256.1	84,006.7	84,887.9
Liabilities related to separate accounts	107,059.3	110,648.2	107,840.0	106,827.1	103,853.6
Funds held under reinsurance agreements	1,136.7	1,167.6	1,174.5	1,181.5	1,212.1
Payables under securities loan agreements, including collateral held	927.1	904.9	864.5	769.4	576.7
Long-term debt	3,515.5	3,515.2	3,515.0	3,514.7	3,514.5
Other liabilities ⁽²⁾	2,874.2	3,217.4	2,999.6	3,144.9	3,598.9
Liabilities related to consolidated investment entities	7,507.7	6,936.9	6,493.0	6,064.9	5,150.0
Total Liabilities	207,159.6	210,814.7	207,142.7	205,509.2	202,793.7
Shareholders' Equity					
Common stock	2.6	2.6	2.6	2.6	2.6
Treasury stock	(624.2)	(304.2)	(269.8)	-	-
Additional paid-in capital	23,621.5	23,599.9	23,579.5	23,563.7	23,524.7
Retained earnings (deficit)	(11,235.0)	(11,632.9)	(11,888.3)	(12,143.2)	(12,707.3)
Total Voya Financial, Inc. Shareholders' Equity - Excluding AOCI	11,764.9	11,665.4	11,424.0	11,423.1	10,820.0
Accumulated other comprehensive income	2,820.2	3,152.7	2,577.5	1,849.1	1,950.0
Total Voya Financial, Inc. Shareholders' Equity	14,585.1	14,818.1	14,001.5	13,272.2	12,770.0
Noncontrolling interest	2,559.1	2,445.2	2,366.5	2,241.8	2,094.5
Total Shareholders' Equity	17,144.2	17,263.3	16,368.0	15,514.0	14,864.5
Total Liabilities and Shareholders' Equity	224,303.8	228,078.0	223,510.7	221,023.2	217,658.2

⁽¹⁾ Includes Other assets, Sales inducements to contract holders, and Current/Deferred income taxes

⁽²⁾ Includes Other liabilities, Derivatives, Pension and other postretirement provisions, and Current/Deferred income taxes

Voya Financial

Consolidated Statements of Operations

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(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Revenues							
Net investment income	1,163.6	1,120.9	1,145.6	1,156.5	1,221.6	3,430.1	3,532.5
Fee income	908.9	897.3	931.8	943.9	920.8	2,738.0	2,722.4
Premiums	595.1	629.4	600.9	515.4	494.2	1,825.4	1,440.9
Net realized capital gains (losses)	181.0	(366.5)	(190.6)	(577.0)	(517.1)	(376.1)	(1,957.8)
Income (loss) related to consolidated investment entities	241.5	306.7	77.7	213.5	196.2	625.9	335.2
Other revenues	101.0	110.3	105.5	111.7	119.6	316.8	321.3
Total revenues	3,191.1	2,698.1	2,670.9	2,364.0	2,435.3	8,560.1	6,394.5
Benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(1,732.9)	(1,305.2)	(1,358.1)	(1,118.8)	(1,087.7)	(4,396.2)	(3,379.0)
Operating expenses	(767.3)	(758.3)	(789.5)	(394.6)	(762.8)	(2,315.1)	(2,292.1)
Net amortization of DAC/VOBA	(30.6)	(115.7)	(126.1)	(123.2)	(64.6)	(272.4)	(319.6)
Interest expense	(47.2)	(47.5)	(47.6)	(48.2)	(48.4)	(142.3)	(136.6)
Operating expenses related to consolidated investment entities	(58.3)	(52.4)	(47.3)	(51.6)	(51.8)	(158.0)	(136.7)
Total benefits and expenses	(2,636.3)	(2,279.1)	(2,368.6)	(1,736.4)	(2,015.3)	(7,284.0)	(6,264.0)
Income (loss) before income taxes	554.8	419.0	302.3	627.6	420.0	1,276.1	130.5

Voya Financial

Ongoing Business Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income	394.2	361.9	361.9	384.7	437.4	1,118.0	1,162.1
Fee based margin	389.8	385.3	381.2	388.7	369.7	1,156.3	1,077.5
Net underwriting gain (loss) and other revenue	181.5	219.4	173.6	180.7	198.9	574.5	582.9
Administrative expenses	(404.1)	(417.9)	(436.4)	(422.4)	(404.3)	(1,258.4)	(1,220.7)
Trail commissions	(73.9)	(71.1)	(73.7)	(68.1)	(63.8)	(218.7)	(195.9)
DAC/VOBA and other intangibles amortization, excluding unlocking	(135.5)	(131.8)	(119.3)	(136.1)	(178.2)	(386.6)	(464.9)
DAC/VOBA and other intangibles unlocking	(21.1)	10.3	(19.8)	24.7	124.5	(30.6)	135.4
Operating earnings before income taxes	330.9	356.1	267.5	352.2	484.2	954.5	1,076.4

Voya Financial

Consolidated Earnings Before Income Taxes

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(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating revenues							
Net investment income and net realized gains (losses)	987.4	952.6	961.4	1,005.8	1,054.4	2,901.4	3,002.0
Fee income	651.2	654.4	649.3	644.1	632.1	1,954.9	1,868.4
Premiums	517.4	534.9	549.3	473.3	453.5	1,601.6	1,397.3
Other revenue	35.9	35.0	35.4	40.2	38.9	106.3	99.2
Total operating revenues	2,191.9	2,176.9	2,195.4	2,163.4	2,178.9	6,564.2	6,366.9
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(1,289.9)	(1,154.2)	(1,228.6)	(1,166.3)	(1,111.9)	(3,672.7)	(3,390.5)
Operating expenses	(532.9)	(534.0)	(560.7)	(547.6)	(523.8)	(1,627.6)	(1,573.7)
Net amortization of DAC/VOBA	(28.1)	(113.3)	(128.0)	(96.8)	(60.0)	(269.4)	(303.6)
Interest expense	(46.7)	(47.1)	(47.0)	(47.8)	(48.2)	(140.8)	(135.4)
Total operating benefits and expenses	(1,897.6)	(1,848.6)	(1,964.3)	(1,858.5)	(1,743.9)	(5,710.5)	(5,403.2)
Operating earnings before income taxes	294.3	328.3	231.1	304.9	435.0	853.7	963.7
Adjustments:							
Closed Block Variable Annuity	131.0	(84.1)	20.2	(226.4)	(167.4)	67.1	(982.9)
Net investment gains (losses) and related charges and adjustments	43.4	73.0	57.6	105.4	64.1	174.0	106.7
Net guaranteed benefit hedging gains (losses) and related charges and adjustments	33.4	(20.3)	6.4	(26.6)	10.5	19.5	46.0
Income (loss) related to businesses exited through reinsurance or divestment	(31.9)	(26.9)	(10.5)	(12.8)	(13.1)	(69.3)	(47.0)
Income (loss) attributable to noncontrolling interests	116.6	166.6	13.5	105.6	101.1	296.7	84.5
Immediate recognition of net actuarial gains (losses) related to pension and other postretirement benefit obligations and gains (losses) from plan amendments and curtailments	-	-	-	405.2	-	-	-
Other adjustments to operating earnings*	(32.0)	(17.6)	(16.0)	(27.7)	(10.2)	(65.6)	(40.5)
Total non-operating	260.5	90.7	71.2	322.7	(15.0)	422.4	(833.2)
Income (loss) before income taxes	554.8	419.0	302.3	627.6	420.0	1,276.1	130.5

* Other adjustments to operating earnings above includes:
Restructuring expenses (severance, lease write-offs, etc.), certain third-party expenses and deal incentives related to the divestment of the Company by ING Group, and expenses associated with the rebranding of Voya Financial, Inc. from ING U.S., Inc.

Voya Financial

Operating Earnings by Segment

(in millions USD)

	Three Months Ended September 30, 2014								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
Operating revenues									
Net investment income and net realized gains (losses)	393.6	282.3	9.0	226.3	29.1	940.3	22.7	24.4	987.4
Fee income	193.5	15.0	149.5	269.3	23.9	651.2	-	-	651.2
Premiums	0.7	42.7	-	179.1	293.7	516.2	-	1.2	517.4
Other revenue	17.9	4.6	9.8	4.4	(0.8)	35.9	0.2	(0.2)	35.9
Total operating revenues	605.7	344.6	168.3	679.1	345.9	2,143.6	22.9	25.4	2,191.9
Operating benefits and expenses									
Interest credited and other benefits to contract owners/policyholders	(209.4)	(204.1)	-	(632.8)	(235.7)	(1,282.0)	-	(7.9)	(1,289.9)
Operating expenses	(208.6)	(34.8)	(109.7)	(88.7)	(60.9)	(502.7)	(23.3)	(6.9)	(532.9)
Net amortization of DAC/VOBA	(70.5)	(27.4)	-	82.2	(12.3)	(28.0)	-	(0.1)	(28.1)
Interest expense	-	-	-	-	-	-	(46.7)	-	(46.7)
Total operating benefits and expenses	(488.5)	(266.3)	(109.7)	(639.3)	(308.9)	(1,812.7)	(70.0)	(14.9)	(1,897.6)
Operating earnings before income taxes	117.2	78.3	58.6	39.8	37.0	330.9	(47.1)	10.5	294.3

	Three Months Ended September 30, 2013								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
Operating revenues									
Net investment income and net realized gains (losses)	394.5	295.9	16.4	258.7	32.1	997.6	26.9	29.9	1,054.4
Fee income	191.0	11.8	135.4	278.4	15.5	632.1	-	-	632.1
Premiums	0.7	7.5	-	174.7	269.6	452.5	-	1.0	453.5
Other revenue	20.7	3.9	8.3	5.3	(1.0)	37.2	1.9	(0.2)	38.9
Total operating revenues	606.9	319.1	160.1	717.1	316.2	2,119.4	28.8	30.7	2,178.9
Operating benefits and expenses									
Interest credited and other benefits to contract owners/policyholders	(213.5)	(182.2)	-	(468.7)	(223.7)	(1,088.1)	(12.7)	(11.1)	(1,111.9)
Operating expenses	(205.8)	(31.7)	(106.1)	(83.9)	(58.5)	(486.0)	(32.8)	(5.0)	(523.8)
Net amortization of DAC/VOBA	(0.3)	(8.4)	-	(47.5)	(4.9)	(61.1)	1.2	(0.1)	(60.0)
Interest expense	-	-	-	-	-	-	(48.2)	-	(48.2)
Total operating benefits and expenses	(419.6)	(222.3)	(106.1)	(600.1)	(287.1)	(1,635.2)	(92.5)	(16.2)	(1,743.9)
Operating earnings before income taxes	187.3	96.8	54.0	117.0	29.1	484.2	(63.7)	14.5	435.0

Voya Financial

Operating Earnings by Segment

(in millions USD)

(in millions USD)

	Nine Months Ended September 30, 2014								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
Operating revenues									
Net investment income and net realized gains (losses)	1,161.7	828.7	24.3	661.6	83.5	2,759.8	71.3	70.3	2,901.4
Fee income	577.5	42.4	442.4	838.4	54.2	1,954.9	-	-	1,954.9
Premiums	4.8	144.3	-	554.5	892.8	1,596.4	-	5.2	1,601.6
Other revenue	53.1	14.4	25.3	16.7	(3.2)	106.3	0.5	(0.5)	106.3
Total operating revenues	1,797.1	1,029.8	492.0	2,071.2	1,027.3	6,417.4	71.8	75.0	6,564.2
Operating benefits and expenses									
Interest credited and other benefits to contract owners/policyholders	(629.4)	(631.3)	-	(1,659.9)	(719.8)	(3,640.4)	-	(32.3)	(3,672.7)
Operating expenses	(651.9)	(106.9)	(328.7)	(275.7)	(190.2)	(1,553.4)	(53.7)	(20.5)	(1,627.6)
Net amortization of DAC/VOBA	(147.9)	(94.3)	-	(1.3)	(25.6)	(269.1)	-	(0.3)	(269.4)
Interest expense	-	-	-	-	-	-	(140.8)	-	(140.8)
Total operating benefits and expenses	(1,429.2)	(832.5)	(328.7)	(1,936.9)	(935.6)	(5,462.9)	(194.5)	(53.1)	(5,710.5)
Operating earnings before income taxes	367.9	197.3	163.3	134.3	91.7	954.5	(122.7)	21.9	853.7

	Nine Months Ended September 30, 2013								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
Operating revenues									
Net investment income and net realized gains (losses)	1,172.2	866.5	25.3	691.0	88.4	2,843.4	52.7	105.9	3,002.0
Fee income	563.8	32.9	389.4	835.2	47.1	1,868.4	-	-	1,868.4
Premiums	5.0	22.0	-	552.6	813.5	1,393.1	-	4.2	1,397.3
Other revenue	46.0	9.3	25.9	20.2	(3.0)	98.4	1.1	(0.3)	99.2
Total operating revenues	1,787.0	930.7	440.6	2,099.0	946.0	6,203.3	53.8	109.8	6,366.9
Operating benefits and expenses									
Interest credited and other benefits to contract owners/policyholders	(630.2)	(550.5)	-	(1,482.7)	(679.5)	(3,342.9)	(10.8)	(36.8)	(3,390.5)
Operating expenses	(619.8)	(94.9)	(315.4)	(269.4)	(179.0)	(1,478.5)	(76.4)	(18.8)	(1,573.7)
Net amortization of DAC/VOBA	(79.8)	(74.7)	-	(138.0)	(11.9)	(304.4)	1.1	(0.3)	(303.6)
Interest expense	-	-	-	(1.1)	-	(1.1)	(134.3)	-	(135.4)
Total operating benefits and expenses	(1,329.8)	(720.1)	(315.4)	(1,891.2)	(870.4)	(5,126.9)	(220.4)	(55.9)	(5,403.2)
Operating earnings before income taxes	457.2	210.6	125.2	207.8	75.6	1,076.4	(166.6)	53.9	963.7

Voya Financial

DAC/VOBA Segment Trends

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Retirement							
Balance as of beginning-of-period	1,102.9	1,219.1	1,415.3	1,381.4	1,278.3	1,415.3	712.4
Deferrals of commissions and expenses	26.0	22.7	23.6	27.1	25.5	72.3	79.6
Amortization	(47.6)	(52.7)	(39.2)	(53.6)	(44.7)	(139.5)	(110.5)
Unlocking	(25.8)	25.7	5.1	19.0	66.0	5.0	99.1
Change in unrealized capital gains/losses	86.4	(111.9)	(185.7)	41.5	56.3	(211.2)	600.8
Balance as of End-of-Period	1,141.9	1,102.9	1,219.1	1,415.3	1,381.4	1,141.9	1,381.4
Annuities							
Balance as of beginning-of-period	445.2	508.4	591.7	560.5	518.6	591.7	260.7
Deferrals of commissions and expenses	24.4	30.7	31.5	27.8	23.5	86.6	61.7
Amortization	(72.1)	(28.9)	(41.3)	(38.3)	(55.8)	(142.3)	(170.6)
Unlocking	31.0	6.5	12.5	16.6	45.3	50.0	76.7
Change in unrealized capital gains/losses	79.0	(71.5)	(86.1)	25.0	28.9	(78.6)	332.0
Balance as of End-of-Period	507.5	445.2	508.4	591.7	560.5	507.5	560.5
Individual Life							
Balance as of beginning-of-period	2,400.4	2,560.5	2,752.9	2,717.4	2,638.2	2,752.9	2,127.6
Deferrals of commissions and expenses	37.8	36.4	32.7	36.8	39.8	106.9	142.7
Amortization	(48.4)	(45.1)	(32.8)	(46.6)	(71.8)	(126.3)	(170.8)
Unlocking	129.2	(0.9)	(4.1)	0.5	22.4	124.2	24.9
Change in unrealized capital gains/losses	38.9	(150.5)	(188.2)	44.9	88.8	(299.8)	593.0
Balance as of End-of-Period	2,557.9	2,400.4	2,560.5	2,752.9	2,717.4	2,557.9	2,717.4
Other ⁽¹⁾							
Balance as of beginning-of-period	98.9	96.7	102.7	104.0	105.7	102.7	102.6
Deferrals of commissions and expenses	5.3	7.4	4.2	5.0	4.6	17.0	16.2
Amortization	(4.8)	(4.3)	(3.7)	(3.0)	(6.3)	(12.8)	(16.4)
Unlocking	(9.0)	(1.1)	(6.8)	(2.4)	-	(16.9)	-
Change in unrealized capital gains/losses	(0.1)	0.2	0.3	(0.9)	-	0.4	1.6
Balance as of End-of-Period	90.3	98.9	96.7	102.7	104.0	90.3	104.0
Closed Block Variable Annuity							
Balance as of beginning-of-period	463.8	476.2	489.0	501.7	519.7	489.0	453.0
Deferrals of commissions and expenses	1.9	2.4	3.0	2.7	1.8	7.3	10.0
Amortization	(21.2)	(16.5)	(16.2)	(17.0)	(15.4)	(53.9)	(45.7)
Unlocking	37.8	1.6	0.4	1.6	(4.3)	39.8	(6.3)
Change in unrealized capital gains/losses	-	0.1	-	-	(0.1)	0.1	90.7
Balance as of End-of-Period	482.3	463.8	476.2	489.0	501.7	482.3	501.7
Total US							
Balance as of beginning-of-period	4,511.2	4,860.8	5,351.6	5,265.0	5,060.5	5,351.6	3,656.3
Deferrals of commissions and expenses	95.4	99.6	95.0	99.3	95.2	290.1	310.2
Amortization	(194.1)	(147.5)	(133.2)	(158.5)	(194.0)	(474.8)	(514.0)
Unlocking	163.2	31.8	7.1	35.3	129.4	202.4	194.4
Change in unrealized capital gains/losses	204.2	(333.5)	(459.7)	110.5	173.9	(589.4)	1,618.1
Balance as of End-of-Period	4,779.9	4,511.2	4,860.8	5,351.6	5,265.0	4,779.9	5,265.0

(1) Employee Benefits, Investment Management, Other Closed Blocks

Voya Financial

Consolidated Capital Structure

(in millions USD)

Financial Debt

	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
Senior bonds	2,746.8	2,746.5	2,746.3	2,746.0	2,745.8
Subordinated bonds	763.8	763.8	763.8	763.8	763.8
Other debt	4.9	4.9	4.9	4.9	4.9
Total Debt	3,515.5	3,515.2	3,515.0	3,514.7	3,514.5

Equity

Total common equity	11,764.9	11,665.4	11,424.0	11,423.1	10,820.0
Accumulated other comprehensive income (AOCI)	2,820.2	3,152.7	2,577.5	1,849.1	1,950.0
Total Voya Financial, Inc. Shareholders' Equity	14,585.1	14,818.1	14,001.5	13,272.2	12,770.0
Total Equity (Excluding AOCI)	11,764.9	11,665.4	11,424.0	11,423.1	10,820.0

Capital

Total Capitalization	18,100.6	18,333.3	17,516.5	16,786.9	16,284.5
Total Capitalization (Excluding AOCI)	15,280.4	15,180.6	14,939.0	14,937.8	14,334.5

Debt to Capital

Debt to Capital	19.4%	19.2%	20.1%	20.9%	21.6%
Debt to Capital (Excluding AOCI)	23.0%	23.2%	23.5%	23.5%	24.5%

Voya Financial

Consolidated Assets Under Management/Assets Under Administration

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(in millions USD)

	General Account	Separate Account	Institutional/ Mutual Funds	Total AUM - Assets Under Management	AUA - Assets Under Administration	Total AUM + AUA
Balances as of September 30, 2014						
Retirement ⁽¹⁾	27,498.0	59,112.1	21,044.6	107,654.7	240,939.0	348,593.7
Annuities ⁽²⁾	22,111.7	798.2	3,880.2	26,790.1	-	26,790.1
Retirement Solutions	49,609.7	59,910.3	24,924.8	134,444.8	240,939.0	375,383.8
Investment Management	78,503.1	49,914.3	78,259.2	206,676.6	53,080.7	259,757.3
Insurance						
Individual Life ⁽³⁾	13,424.2	2,694.5	-	16,118.7	-	16,118.7
Employee Benefits	1,780.8	16.0	-	1,796.8	-	1,796.8
Insurance Solutions	15,205.0	2,710.5	-	17,915.5	-	17,915.5
Eliminations	(68,691.7)	(47,449.4)	(9,724.9)	(125,866.0)	(53,198.2)	(179,064.2)
Total Ongoing Business	74,626.1	65,085.7	93,459.1	233,170.9	240,821.5	473,992.4
Closed Block Variable Annuity	1,795.2	41,755.0	-	43,550.2	-	43,550.2
Closed Block Institutional Spread Products	1,767.9	-	-	1,767.9	-	1,767.9
Closed Block Other	313.9	218.6	-	532.5	-	532.5
Total AUM and AUA	78,503.1	107,059.3	93,459.1	279,021.5	240,821.5	519,843.0

⁽¹⁾ Retirement AUM include wrapped funds as well as unwrapped Voya-managed funds

⁽²⁾ Annuities AUM includes Payout annuities

⁽³⁾ Individual Life AUM includes assets backing interest and non-interest sensitive products

Retirement

Voya Financial

Retirement Sources of Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ⁽¹⁾	185.3	173.8	178.6	181.4	181.3	537.7	544.1
Fee based margin	211.8	211.9	209.5	215.0	209.7	633.2	614.2
Net underwriting gain (loss) and other revenue	(3.5)	(5.0)	(3.2)	(2.3)	0.4	(11.7)	(8.6)
Administrative expenses	(169.5)	(178.5)	(188.0)	(181.8)	(171.8)	(536.0)	(516.4)
Trail commissions	(34.9)	(34.5)	(33.7)	(35.3)	(31.4)	(103.1)	(93.2)
DAC/VOBA and other intangibles amortization, excluding unlocking ⁽¹⁾	(41.6)	(39.0)	(37.0)	(42.8)	(45.2)	(117.6)	(128.8)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	(30.4)	7.1	(11.3)	4.4	44.3	(34.6)	45.9
Operating earnings before income taxes	117.2	135.8	114.9	138.6	187.3	367.9	457.2
Gross investment income							
Fixed income	353.4	351.0	363.7	364.1	356.9	1,068.1	1,077.9
Limited partnership income	3.5	2.6	3.0	2.8	(0.1)	9.1	4.1
Prepayment fee income	13.8	8.4	4.3	9.1	2.9	26.5	21.0
Total gross investment income	370.7	362.0	371.0	376.0	359.7	1,103.7	1,103.0
Investment expenses	(15.0)	(14.7)	(15.1)	(14.9)	(14.1)	(44.8)	(42.9)
Credited interest	(202.7)	(200.3)	(204.3)	(210.0)	(207.5)	(607.3)	(610.9)
Net margin	153.0	147.0	151.6	151.1	138.1	451.6	449.2
Other investment income ⁽¹⁾ ⁽²⁾	32.3	26.8	27.0	30.3	43.2	86.1	94.9
Investment spread and other investment income	185.3	173.8	178.6	181.4	181.3	537.7	544.1
Fee based margin							
Fee based margin - excluding Recordkeeping	161.2	158.3	155.4	157.3	152.6	474.9	437.0
Fee based margin - Recordkeeping	50.7	53.5	54.1	57.7	57.1	158.3	177.2
Fee based margin	211.8	211.9	209.5	215.0	209.7	633.2	614.2

⁽¹⁾ The three months ended 9/30/13 and 12/31/13 include \$14.8 million and \$0.4 million of net investment income, \$(6.4) million and \$(0.6) million of DAC/VOBA and other intangibles amortization, and \$4.3 million and \$0.4 million of DAC/VOBA and other intangibles unlocking from Lehman Recovery/LIHTC, respectively.

⁽²⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment and income from policy loans

Voya Financial

Retirement Operating Earnings

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(in millions USD)

Operating revenues

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Net investment income and net realized gains (losses)	393.6	379.6	388.5	397.4	394.5	1,161.7	1,172.2
Fee income	193.5	192.9	191.1	196.1	191.0	577.5	563.8
Premiums	0.7	3.4	0.7	0.7	0.7	4.8	5.0
Other revenue	17.9	17.0	18.2	18.2	20.7	53.1	46.0
Total operating revenues	605.7	592.9	598.5	612.4	606.9	1,797.1	1,787.0

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders	(209.4)	(209.3)	(210.7)	(218.2)	(213.5)	(629.4)	(630.2)
Operating expenses	(208.6)	(217.3)	(226.0)	(220.1)	(205.8)	(651.9)	(619.8)
Net amortization of DAC/VOBA	(70.5)	(30.5)	(46.9)	(35.5)	(0.3)	(147.9)	(79.8)
Total operating benefits and expenses	(488.5)	(457.1)	(483.6)	(473.8)	(419.6)	(1,429.2)	(1,329.8)
Operating earnings before income taxes	117.2	135.8	114.9	138.6	187.3	367.9	457.2

Voya Financial

Retirement AUM/AUA

(in millions USD)

Assets under management by product group

	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
Corporate markets	42,269.8	42,499.1	40,967.4	40,123.7	37,677.7
Tax-exempt markets	53,406.6	53,910.8	53,564.2	53,200.5	51,183.9
Total full service plans	95,676.4	96,409.9	94,531.6	93,324.2	88,861.6
Stable value	8,827.1	8,843.6	8,908.6	8,914.3	8,705.0
Individual markets	3,151.2	3,174.8	3,074.9	2,998.4	2,850.5
Total AUM	107,654.7	108,428.2	106,515.1	105,236.9	100,417.1
AUA	240,939.0	241,664.0	235,906.0	237,777.1	227,841.9
Total AUM and AUA	348,593.7	350,092.2	342,421.1	343,014.0	328,259.0

Assets under management by fund group

General account	27,498.0	27,389.5	28,205.7	28,169.2	28,088.3
Guaranteed separate account	8,111.5	8,159.8	8,114.6	8,120.0	8,092.5
Non-guaranteed separate account	51,000.6	51,960.0	50,164.8	49,534.0	46,840.4
Mutual funds/Institutional funds	21,044.6	20,918.9	20,030.0	19,413.7	17,395.9
Total AUM	107,654.7	108,428.2	106,515.1	105,236.9	100,417.1
AUA	240,939.0	241,664.0	235,906.0	237,777.1	227,841.9
Total AUM and AUA	348,593.7	350,092.2	342,421.1	343,014.0	328,259.0

Voya Financial

Retirement AUM Rollforward

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Full service - Corporate markets							
Assets under management, beginning of period	42,499.1	40,967.4	40,123.7	37,677.7	35,916.3	40,123.7	33,265.9
Transfer/Single deposits	884.6	913.8	900.7	1,251.5	688.2	2,699.1	2,422.8
Recurring deposits	956.3	953.5	1,108.9	845.1	883.5	3,018.7	2,823.7
Deposits	1,840.9	1,867.3	2,009.6	2,096.6	1,571.7	5,717.8	5,246.5
Surrenders, benefits, and product charges	(1,595.7)	(1,678.9)	(1,669.6)	(1,839.9)	(1,645.3)	(4,944.2)	(4,683.6)
Net Flows	245.2	188.4	340.0	256.7	(73.6)	773.6	562.9
Interest credited and investment performance	(474.4)	1,343.3	503.7	2,189.3	1,835.0	1,372.6	3,848.9
Transfer to reinsurer ⁽⁴⁾	-	-	-	-	-	-	-
Assets under management, end of period	42,269.8	42,499.1	40,967.4	40,123.7	37,677.7	42,269.8	37,677.7
Full service - Tax-exempt markets							
Assets under management, beginning of period	53,910.8	53,564.2	53,200.5	51,183.9	49,451.5	53,200.5	46,986.1
Transfer/Single deposits	338.5	241.6	269.7	271.2	335.0	849.8	1,333.0
Recurring deposits	669.9	764.9	779.4	756.5	691.0	2,214.2	2,269.5
Deposits	1,008.4	1,006.5	1,049.1	1,027.7	1,026.0	3,064.0	3,602.5
Surrenders, benefits, and product charges	(1,295.3)	(1,100.4)	(1,330.7)	(1,117.5)	(1,101.8)	(3,726.4)	(3,326.4)
Net Flows	(286.9)	(93.9)	(281.6)	(89.8)	(75.8)	(662.4)	276.1
Interest credited and investment performance	(217.3)	1,349.3	645.3	2,106.4	1,808.2	1,777.3	3,921.7
Transfer to reinsurer ⁽³⁾	-	(908.8)	-	-	-	(908.8)	-
Assets under management, end of period	53,406.6	53,910.8	53,564.2	53,200.5	51,183.9	53,406.6	51,183.9
Stable value ⁽¹⁾							
Assets under management, beginning of period	8,843.6	8,908.6	8,914.3	8,705.0	8,406.9	8,914.3	7,792.1
Transfer/Single deposits	46.0	25.6	134.9	202.1	336.7	206.5	1,232.0
Recurring deposits	44.9	34.9	47.1	60.1	63.4	126.9	161.3
Deposits	90.9	60.5	182.0	262.2	400.1	333.4	1,393.3
Surrenders, benefits, and product charges	(115.1)	(205.0)	(242.2)	(113.8)	(81.3)	(562.3)	(402.7)
Net Flows	(24.2)	(144.5)	(60.2)	148.4	318.8	(228.9)	990.6
Interest credited and investment performance	7.5	79.5	54.5	60.9	(20.7)	141.5	(77.7)
Transfer to reinsurer ⁽⁴⁾	-	-	-	-	-	-	-
Assets under management, end of period	8,827.1	8,843.6	8,908.6	8,914.3	8,705.0	8,827.1	8,705.0
Individual markets							
Assets under management, beginning of period	3,174.8	3,074.9	2,998.4	2,850.5	2,702.4	2,998.4	2,427.1
Transfer/Single deposits	225.4	263.2	281.8	290.3	280.5	770.4	935.7
Recurring deposits	0.2	0.6	0.6	0.2	0.2	1.4	1.1
Deposits	225.6	263.8	282.4	290.5	280.7	771.8	936.8
Surrenders, benefits, and product charges	(226.3)	(236.1)	(236.2)	(242.6)	(215.8)	(698.6)	(671.3)
Net Flows	(0.7)	27.7	46.2	47.9	64.9	73.2	265.5
Interest credited and investment performance	(22.9)	72.2	30.3	100.0	83.2	79.6	157.9
Transfer to reinsurer ⁽³⁾	-	-	-	-	-	-	-
Assets under management, end of period	3,151.2	3,174.8	3,074.9	2,998.4	2,850.5	3,151.2	2,850.5
Total AUM ⁽²⁾							
Assets under management, beginning of period	108,428.2	106,515.1	105,236.9	100,417.1	96,477.1	105,236.9	90,471.2
Transfer/Single deposits	1,494.6	1,444.1	1,587.1	2,015.1	1,640.4	4,525.8	5,923.5
Recurring deposits	1,671.3	1,753.9	1,936.0	1,661.9	1,638.1	5,361.2	5,255.5
Deposits	3,165.9	3,198.0	3,523.1	3,677.0	3,278.5	9,887.0	11,179.0
Surrenders, benefits, and product charges	(3,232.3)	(3,220.4)	(3,478.7)	(3,313.8)	(3,044.2)	(9,931.4)	(9,083.7)
Net Flows	(66.4)	(22.4)	44.4	363.2	234.3	(44.4)	2,095.3
Interest credited and investment performance	(707.1)	2,844.3	1,233.8	4,456.6	3,705.7	3,371.0	7,850.6
Transfer to reinsurer ⁽³⁾	-	(908.8)	-	-	-	(908.8)	-
Assets under management, end of period	107,654.7	108,428.2	106,515.1	105,236.9	100,417.1	107,654.7	100,417.1

⁽¹⁾ Where Voya is the Investment Manager

⁽²⁾ Excludes Recordkeeping and Stable Value where Voya is not the Investment Manager

⁽³⁾ Assets transferred to third parties through reinsurance transactions

Annuities

Voya Financial

Annuities Sources of Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ⁽¹⁾	125.7	116.4	111.0	120.5	127.9	353.1	356.7
Fee based margin	14.6	14.0	13.2	12.9	12.1	41.8	33.9
Net underwriting gain (loss) and other revenue	3.3	9.0	7.0	4.3	2.3	19.3	13.9
Administrative expenses	(22.6)	(24.7)	(24.7)	(22.0)	(22.5)	(72.0)	(67.6)
Trail commissions	(11.8)	(11.7)	(10.4)	(9.9)	(8.9)	(33.9)	(26.3)
DAC/VOBA and other intangibles amortization, excluding unlocking ⁽¹⁾	(48.7)	(45.3)	(44.5)	(49.8)	(57.9)	(138.5)	(160.7)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	17.8	6.5	3.2	27.2	43.8	27.5	60.7
Operating earnings before income taxes	78.3	64.2	54.8	83.2	96.8	197.3	210.6
Gross investment income							
Fixed income	259.7	259.7	257.9	256.4	259.1	777.3	785.0
Limited partnership income	6.2	3.5	4.7	5.3	1.3	14.4	8.0
Prepayment fee income	9.0	7.1	2.5	9.9	6.3	18.6	23.2
Total gross investment income	274.9	270.3	265.1	271.6	266.7	810.3	816.2
Investment expenses	(11.3)	(11.2)	(10.7)	(10.8)	(10.5)	(33.2)	(32.6)
Credited interest	(156.8)	(159.7)	(159.7)	(163.0)	(168.1)	(476.2)	(509.6)
Net margin	106.8	99.4	94.7	97.8	88.1	300.9	274.0
Other investment income ^{(1) (2)}	18.9	17.0	16.3	22.7	39.9	52.2	82.7
Investment spread and other investment income	125.7	116.4	111.0	120.5	127.9	353.1	356.7

⁽¹⁾ The three months ended 9/30/13 and 12/31/13 include \$19.0 million and \$1.3 million of net investment income, \$(10.5) million and \$(0.9) million of DAC/VOBA and other intangibles amortization, and \$4.2 million and \$0.4 million of DAC/VOBA and other intangibles unlocking from Lehman Recovery/LIHTC, respectively.

⁽²⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment and income from policy loans

Voya Financial

Annuities Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating revenues							
Net investment income and net realized gains (losses)	282.3	275.8	270.6	283.4	295.9	828.7	866.5
Fee income	15.0	14.2	13.2	12.2	11.8	42.4	32.9
Premiums	42.7	35.5	66.1	14.4	7.5	144.3	22.0
Other revenue	4.6	5.3	4.5	3.9	3.9	14.4	9.3
Total operating revenues	344.6	330.8	354.4	313.9	319.1	1,029.8	930.7
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(204.1)	(197.4)	(229.8)	(180.4)	(182.2)	(631.3)	(550.5)
Operating expenses	(34.8)	(36.6)	(35.5)	(32.1)	(31.7)	(106.9)	(94.9)
Net amortization of DAC/VOBA	(27.4)	(32.6)	(34.3)	(18.2)	(8.4)	(94.3)	(74.7)
Total operating benefits and expenses	(266.3)	(266.6)	(299.6)	(230.7)	(222.3)	(832.5)	(720.1)
Operating earnings before income taxes	78.3	64.2	54.8	83.2	96.8	197.3	210.6

(in millions USD)	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
Assets Under Management					
Fixed single year	3,677.5	3,750.7	3,825.4	3,889.5	3,985.4
Fixed multi-year	2,653.9	3,224.4	3,342.9	3,445.7	3,608.1
Indexed	13,230.1	13,105.5	12,883.5	12,648.4	12,494.9
SPIA & Payout	2,892.1	2,886.1	2,871.1	2,803.5	2,760.4
Mutual funds	3,880.2	3,825.1	3,574.3	3,384.9	3,077.8
Other annuities	456.2	473.1	470.4	474.8	452.6
Total AUM	26,790.1	27,264.9	26,967.6	26,646.7	26,379.2
Assets Under Management					
General account	22,111.7	22,614.5	22,573.2	22,432.2	22,508.2
Separate account	798.2	825.3	820.1	829.6	793.2
Mutual funds	3,880.2	3,825.1	3,574.3	3,384.9	3,077.8
Total AUM	26,790.1	27,264.9	26,967.6	26,646.7	26,379.2

Voya Financial

Annuities AUM Rollforward

(in millions USD)

Annual Reset Annuities/Multi-Year Guaranteed Annuities

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Assets Under Management, beginning of period	6,975.0	7,168.3	7,335.2	7,593.5	7,852.7	7,335.2	8,222.9
Deposits	6.8	8.7	12.0	17.7	14.5	27.5	43.2
Surrenders, benefits, and product charges	(710.8)	(267.6)	(245.2)	(348.1)	(346.9)	(1,223.6)	(901.5)
Net cash flow	(704.0)	(258.9)	(233.2)	(330.4)	(332.4)	(1,196.1)	(858.3)
Interest credited and investment performance	60.3	65.7	66.3	72.1	73.2	192.3	228.9
Assets Under Management, end of period	6,331.4	6,975.1	7,168.3	7,335.2	7,593.5	6,331.4	7,593.5

Fixed Indexed Annuities

Assets Under Management, beginning of period	13,105.6	12,883.5	12,648.4	12,494.9	12,362.8	12,648.4	12,209.2
Deposits	338.1	430.4	436.2	379.3	334.8	1,204.7	867.4
Surrenders, benefits, and product charges	(338.6)	(348.0)	(316.5)	(348.6)	(327.3)	(1,003.1)	(949.0)
Net cash flow	(0.5)	82.4	119.8	30.7	7.6	201.7	(81.7)
Interest credited and investment performance	125.0	139.6	115.3	122.8	124.6	380.0	367.3
Assets Under Management, end of period	13,230.1	13,105.5	12,883.5	12,648.4	12,494.9	13,230.1	12,494.9

SPIA & Payout

Assets Under Management, beginning of period	2,886.1	2,871.1	2,803.5	2,760.4	2,762.9	2,803.5	2,806.6
Deposits	76.6	81.4	119.6	94.5	51.1	277.6	128.1
Surrenders, benefits, and product charges	(103.2)	(107.6)	(86.4)	(108.7)	(110.6)	(297.2)	(319.3)
Net cash flow	(26.6)	(26.2)	33.2	(14.2)	(59.5)	(19.6)	(191.2)
Interest credited and investment performance	32.6	41.2	34.4	57.3	57.0	108.2	145.0
Assets Under Management, end of period	2,892.1	2,886.1	2,871.1	2,803.5	2,760.4	2,892.1	2,760.4

Mutual Fund Custodial

Assets Under Management, beginning of period	3,825.1	3,574.3	3,384.9	3,077.8	2,816.2	3,384.9	2,433.5
Deposits	264.9	274.6	292.6	288.3	270.6	832.1	809.1
Surrenders, benefits, and product charges	(143.0)	(148.5)	(146.8)	(135.1)	(133.8)	(438.3)	(363.3)
Net cash flow	121.9	126.1	145.7	153.3	136.8	393.7	445.8
Interest credited and investment performance	(66.8)	124.7	43.7	153.8	124.8	101.6	198.4
Assets Under Management, end of period	3,880.2	3,825.1	3,574.3	3,384.9	3,077.8	3,880.2	3,077.8

Other Annuities

Assets Under Management, beginning of period	473.0	470.4	474.8	452.6	438.9	474.8	428.7
Deposits	0.7	1.7	1.3	1.0	0.6	3.7	3.3
Surrenders, benefits, and product charges	(14.5)	(16.9)	(11.9)	(12.4)	(14.1)	(43.3)	(42.9)
Net cash flow	(13.8)	(15.2)	(10.5)	(11.4)	(13.5)	(39.5)	(39.6)
Interest credited and investment performance	(3.0)	17.8	6.1	33.6	27.2	20.9	63.5
Assets Under Management, end of period	456.2	473.1	470.4	474.8	452.6	456.2	452.6

Annuities - Total

Assets Under Management, beginning of period	27,264.9	26,967.6	26,646.7	26,379.2	26,233.5	26,646.7	26,101.1
Deposits	687.1	796.9	861.7	780.9	671.7	2,345.6	1,851.1
Surrenders, benefits, and product charges	(1,310.0)	(888.7)	(806.8)	(952.8)	(932.7)	(3,005.5)	(2,576.1)
Net cash flow	(622.9)	(91.8)	54.9	(171.9)	(261.0)	(659.9)	(725.0)
Interest credited and investment performance	148.1	389.1	266.0	439.4	406.7	803.3	1,003.1
Assets Under Management, end of period	26,790.1	27,264.9	26,967.6	26,646.7	26,379.2	26,790.1	26,379.2

Investment Management

Voya Financial

Investment Management Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sources of operating earnings before income taxes:							
Investment capital and other investment income ⁽¹⁾	9.3	8.2	7.5	12.1	16.8	25.0	25.6
Fee based margin	159.0	155.0	153.0	155.0	143.3	467.0	415.0
Administrative expenses	(109.7)	(108.3)	(110.7)	(114.2)	(106.1)	(328.7)	(315.4)
Operating earnings before income taxes	58.6	54.9	49.8	52.9	54.0	163.3	125.2

⁽¹⁾ The three months ended 9/30/13 and 12/31/13 include \$11.5 million and \$1.7 million respectively of net investment income from Lehman Recovery/LIHTC.

Voya Financial

Investment Management Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating revenues							
Net investment income and net realized gains (losses)	9.0	8.0	7.3	11.7	16.4	24.3	25.3
Fee income	149.5	147.1	145.8	141.4	135.4	442.4	389.4
Other revenue	9.8	8.1	7.4	14.0	8.3	25.3	25.9
Total operating revenues	168.3	163.2	160.5	167.1	160.1	492.0	440.6
Operating benefits and expenses							
Operating expenses	(109.7)	(108.3)	(110.7)	(114.2)	(106.1)	(328.7)	(315.4)
Total operating benefits and expenses	(109.7)	(108.3)	(110.7)	(114.2)	(106.1)	(328.7)	(315.4)
Operating earnings before income taxes	58.6	54.9	49.8	52.9	54.0	163.3	125.2

Voya Financial

Investment Management Key Metrics

(in millions USD)

Client Assets by Source:

	Balances as of					Balances as of	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
External clients							
Investment Management sourced	69,232.2	70,518.2	69,104.4	66,362.2	63,275.4	69,232.2	63,275.4
Affiliate sourced	58,941.3	58,728.9	57,988.9	53,935.0	52,169.6	58,941.3	52,169.6
Subtotal external clients	128,173.5	129,247.1	127,093.3	120,297.2	115,445.0	128,173.5	115,445.0
General Account ⁽¹⁾	78,503.1	78,335.1	79,684.4	78,988.8	80,260.3	78,503.1	80,260.3
Total Client Assets (AUM)	206,676.6	207,582.2	206,777.7	199,286.0	195,705.3	206,676.6	195,705.3
Administration Only Assets (AUA)	53,080.7	55,778.9	53,688.8	58,462.8	55,843.7	53,080.7	55,843.7
Total AUM and AUA	259,757.3	263,361.1	260,466.5	257,748.8	251,549.0	259,757.3	251,549.0

Analysis of investment advisory and administrative revenues, net, by source: ⁽²⁾

	Three Months Ended					Year to Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
External clients							
Investment Management sourced	77.9	77.4	78.5	74.6	69.4	233.8	195.6
Affiliate sourced	32.1	28.9	28.3	26.8	25.8	89.3	71.4
Subtotal External Clients	110.0	106.3	106.8	101.4	95.2	323.1	267.0
General Account	36.0	36.5	36.1	36.2	36.2	108.6	109.2
Total investment advisory and administrative revenues, net, from AUM	146.0	142.8	142.9	137.6	131.4	431.7	376.2
Administration Only Fees	3.5	4.3	2.9	3.8	4.0	10.7	13.2
Total investment advisory and administrative revenues, net, by source ⁽²⁾	149.5	147.1	145.8	141.4	135.4	442.4	389.4

Revenue Yield (bps): ^{(2) (3)}

External clients							
Investment Management sourced	44.4	44.7	46.7	46.0	44.7	45.4	44.0
Affiliate sourced	21.6	19.9	20.4	20.1	20.5	20.7	19.2
Revenue Yield on Institutional/retail	34.0	33.3	34.8	34.4	33.8	34.1	32.7
General Account	18.4	18.4	18.3	18.0	18.0	18.3	18.2
Revenue Yield on Client Assets (AUM)	28.1	27.6	28.3	27.7	27.3	28.1	26.6
Revenue Yield on Administration Only Assets (AUA)	2.6	3.2	2.1	2.7	2.9	2.6	3.2
Total Revenue Yield on AUM and AUA (bps) ^{(2) (3)}	22.8	22.5	22.6	22.1	21.8	22.7	21.2

(1) General Account assets reported on a Statutory Book Value billing basis consistent with revenues earned.

(2) Measures used by management to evaluate ongoing business performance, allowing for more appropriate comparisons with industry peers.

(3) Revenue Yields calculated using average client assets for the period.

Voya Financial

Investment Management Account Rollforward by Source

(in millions USD)

AUM Roll-forward By Source

Investment Management Sourced

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Beginning AUM	70,518.2	69,104.4	66,362.2	63,275.4	60,643.9	66,362.2	54,061.9
Inflows							
Inflows from sub-advisor replacements	-	-	-	-	-	-	197.6
Inflows-other	2,872.2	3,106.7	4,189.3	4,589.9	3,875.4	10,168.2	14,234.0
Outflows	(3,284.8)	(3,701.5)	(2,844.0)	(3,302.9)	(3,160.6)	(9,830.3)	(7,940.9)
Net Flows	(412.6)	(594.8)	1,345.3	1,287.0	714.9	337.9	6,490.8
Net Money Market Flows	(13.1)	(34.1)	28.1	2.3	5.1	(19.1)	(19.6)
Change in Market Value	(1,052.2)	1,614.4	843.6	1,827.6	1,801.8	1,405.8	3,016.9
Other (Including Acquisitions / Divestitures)	191.9	428.3	525.2	(30.0)	109.8	1,145.4	(274.7)
Investment Management sourced AUM End of Period	69,232.2	70,518.2	69,104.4	66,362.2	63,275.4	69,232.2	63,275.4
Organic Growth (Long Term Net Flows / Beginning of Period AUM)	-0.59%	-0.86%	2.03%	2.03%	1.18%	0.51%	12.01%
Market Growth %	-1.49%	2.34%	1.27%	2.89%	2.97%	2.12%	5.58%

Affiliate Sourced

Beginning AUM	58,728.9	57,988.9	53,935.0	52,169.5	49,404.6	53,935.0	47,284.6
Inflows							
Inflows from sub-advisor replacements	2,130.2	-	4,671.9	-	869.8	6,802.1	1,853.9
Inflows-other	667.5	757.3	949.2	1,149.3	1,849.6	2,374.0	4,453.3
Outflows	(2,206.3)	(2,020.2)	(2,082.2)	(1,790.4)	(1,600.8)	(6,308.7)	(4,687.4)
Net Flows	591.4	(1,262.9)	3,538.9	(641.1)	1,118.6	2,867.4	1,619.8
Net Money Market Flows	(34.1)	(95.8)	(45.5)	(156.8)	(21.1)	(175.4)	(207.5)
Change in Market Value	(293.4)	1,915.8	639.8	2,491.3	2,088.5	2,262.2	4,210.1
Other (Including Acquisitions / Divestitures)	(51.6)	182.9	(79.3)	72.1	(421.0)	52.0	(737.4)
Affiliate sourced AUM End of Period	58,941.3	58,728.9	57,988.9	53,935.0	52,169.5	58,941.3	52,169.6
Organic Growth (Long Term Net Flows / Beginning of Period AUM)	1.01%	-2.18%	6.56%	-1.23%	2.26%	5.32%	3.43%
Market Growth %	-0.50%	3.30%	1.19%	4.78%	4.23%	4.19%	8.90%
Other affiliate sourced net flows	1,581.4	(401.4)	4,340.2	10.0	1,722.3	5,520.2	3,335.1
Variable annuity net flows	(990.0)	(861.5)	(801.3)	(651.1)	(603.8)	(2,652.8)	(1,715.2)
Total affiliate sourced net flows	591.4	(1,262.9)	3,538.9	(641.1)	1,118.6	2,867.4	1,619.8
Investment Management sourced net flows	(412.6)	(594.8)	1,345.3	1,287.0	714.9	337.9	6,490.8
Total net flows	178.8	(1,857.7)	4,884.2	645.9	1,833.5	3,205.3	8,110.6

Net Flows excluding sub-advisor replacements and variable annuity net flows	(961.4)	(996.2)	1,013.6	1,297.0	1,567.5	(944.0)	7,774.3
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Voya Financial

Investment Management Account Value by Asset Type

(in millions USD)

	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
Institutional					
Equity	18,143.9	18,465.7	18,934.5	18,334.8	16,934.3
Fixed Income	38,535.2	39,259.3	38,014.5	36,532.3	35,223.5
Real Estate	-	-	-	-	-
Money Market	11.4	11.5	28.1	28.6	27.2
Total	56,690.5	57,736.5	56,977.1	54,895.7	52,185.0
Retail					
Equity	44,026.3	43,723.5	42,320.6	41,408.5	38,963.8
Fixed Income	18,604.5	18,505.3	18,798.5	15,209.9	15,191.3
Real Estate	6,889.1	7,250.2	6,873.5	6,647.6	6,801.5
Money Market	1,963.1	2,031.6	2,123.6	2,135.5	2,303.4
Total	71,483.0	71,510.6	70,116.2	65,401.5	63,260.0
General Account					
Equity	232.1	254.7	265.4	280.3	292.6
Fixed Income	77,227.6	77,204.4	78,457.1	77,958.6	78,097.5
Real Estate	-	-	-	-	-
Money Market	1,043.4	876.0	961.9	749.9	1,870.2
Total	78,503.1	78,335.1	79,684.4	78,988.8	80,260.3
Combined Asset Type					
Equity	62,402.3	62,443.9	61,520.5	60,023.6	56,190.9
Fixed Income	134,367.3	134,969.0	135,270.1	129,700.8	128,512.2
Real Estate	6,889.1	7,250.2	6,873.5	6,647.6	6,801.5
Money Market	3,017.9	2,919.1	3,113.6	2,914.0	4,200.7
Total	206,676.6	207,582.2	206,777.7	199,286.0	195,705.3

Individual Life

Voya Financial

Individual Life Sources of Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ⁽¹⁾	59.6	52.1	53.9	57.1	95.1	165.6	195.7
Fee based margin	4.4	4.4	5.5	5.8	4.6	14.3	14.4
Net underwriting gain (loss) and other revenue	93.4	123.9	86.7	100.4	119.9	304.0	351.6
Administrative expenses	(62.3)	(64.4)	(68.3)	(65.9)	(64.0)	(195.0)	(200.8)
Trail commissions	(6.2)	(6.0)	(6.2)	(4.9)	(4.8)	(18.4)	(18.4)
DAC/VOBA and other intangibles amortization, excluding unlocking ⁽¹⁾	(42.0)	(45.1)	(33.4)	(39.1)	(70.2)	(120.5)	(163.5)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	(7.1)	(1.5)	(7.1)	(6.4)	36.4	(15.7)	28.8
Operating earnings before income taxes	39.8	63.4	31.1	47.0	117.0	134.3	207.8
Gross Investment Income							
Fixed income	212.5	209.1	210.7	209.5	208.6	632.3	616.0
Limited partnership income	4.9	2.6	4.2	3.6	0.7	11.7	6.1
Prepayment fee income	4.5	3.0	0.5	3.6	3.6	8.0	14.4
Total gross investment income	221.9	214.7	215.4	216.7	212.9	652.0	636.5
Investment expenses	(6.2)	(6.0)	(6.1)	(6.2)	(5.8)	(18.3)	(16.9)
Credited interest	(164.8)	(163.9)	(162.1)	(165.1)	(162.5)	(490.8)	(488.6)
Net margin	50.9	44.8	47.2	45.4	44.6	142.9	131.0
Other investment income ^{(1) (2)}	8.7	7.3	6.7	11.7	50.6	22.7	64.7
Investment spread and other investment income	59.6	52.1	53.9	57.1	95.1	165.6	195.7
Net underwriting gain (loss) and other revenue							
Fee Revenue/Premiums	492.3	504.3	488.5	494.2	499.3	1,485.2	1,487.8
Net Mortality, including Reinsurance	(326.4)	(299.4)	(326.4)	(305.8)	(283.9)	(952.2)	(879.1)
Reserve Change/Other	(72.5)	(81.0)	(75.4)	(88.0)	(95.5)	(229.0)	(257.1)
Total net underwriting gain (loss) and other revenue	93.4	123.9	86.7	100.4	119.9	304.0	351.6

⁽¹⁾ The three months ended 9/30/13 and 12/31/13 include \$43.4 million and \$3.8 million of net investment income, \$(23.0) million and \$(2.1) million of DAC/VOBA and other intangibles amortization, and \$16.2 million and \$1.4 million of DAC/VOBA and other intangibles unlocking from Lehman Recovery/LIHTC, respectively.

⁽²⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment and income from policy loans

Voya Financial

Individual Life Operating Earnings

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(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating revenues							
Net investment income and net realized gains (losses)	226.3	215.5	219.8	224.5	258.7	661.6	691.0
Fee income	269.3	285.5	283.6	278.5	278.4	838.4	835.2
Premiums	179.1	191.7	183.7	185.3	174.7	554.5	552.6
Other revenue	4.4	7.2	5.1	4.6	5.3	16.7	20.2
Total operating revenues	679.1	699.9	692.2	692.9	717.1	2,071.2	2,099.0
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(632.8)	(499.3)	(527.8)	(518.8)	(468.7)	(1,659.9)	(1,482.7)
Operating expenses	(88.7)	(91.3)	(95.7)	(88.9)	(83.9)	(275.7)	(269.4)
Net amortization of DAC/VOBA	82.2	(45.9)	(37.6)	(38.2)	(47.5)	(1.3)	(138.0)
Interest expense	-	-	-	-	-	-	(1.1)
Total operating benefits and expenses	(639.3)	(636.5)	(661.1)	(645.9)	(600.1)	(1,936.9)	(1,891.2)
Operating earnings before income taxes	39.8	63.4	31.1	47.0	117.0	134.3	207.8

Voya Financial

Individual Life Key Metrics

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sales by Product Line							
Guaranteed	-	-	-	-	0.1	-	0.6
Accumulation	2.6	2.1	2.8	2.0	2.8	7.5	10.7
Indexed	16.0	13.3	7.9	8.4	5.8	37.2	19.2
Total Universal life	18.6	15.4	10.7	10.4	8.7	44.7	30.5
Variable life	1.4	1.5	0.9	0.7	2.8	3.8	7.9
Term	6.8	8.1	7.2	9.8	11.2	22.1	40.3
Whole life	-	-	0.1	0.1	0.1	0.1	0.1
Total sales by product line	26.8	25.0	18.9	21.0	22.8	70.7	78.8
Sales by Distribution							
Independent life sales	20.1	17.2	13.2	12.9	13.3	50.5	49.6
Strategic distribution	4.2	5.2	3.7	5.2	5.8	13.1	16.5
Alternative and specialty markets	2.5	2.6	2.0	2.9	3.7	7.1	12.7
Total sales by distribution	26.8	25.0	18.9	21.0	22.8	70.7	78.8
Gross premiums and deposits by product:							
Interest sensitive	292.5	291.5	276.0	276.1	271.5	860.0	819.9
Non - interest sensitive	218.8	232.7	223.6	227.0	217.2	675.1	674.2
Total gross premiums and deposits	511.3	524.2	499.6	503.0	488.7	1,535.1	1,494.1
Applications							
New business policy count (Paid)	7,452	8,837	7,879	9,906	11,904	24,168	43,331
End of Period:							
In-force face amount (by product)							
Universal life	77,867	77,948	78,162	78,581	78,901	77,867	78,901
Variable life	26,806	27,250	27,667	28,198	28,679	26,806	28,679
Term	491,344	493,570	494,756	495,995	496,935	491,344	496,935
Whole life	2,110	2,145	2,176	2,217	2,241	2,110	2,241
Total In-force Face	598,128	600,914	602,761	604,990	606,756	598,128	606,756
In-force policy count (in whole numbers)							
Universal life	283,349	286,236	289,045	292,096	295,241	283,349	295,241
Variable life	63,597	64,569	65,635	66,811	67,887	63,597	67,887
Term	822,955	826,465	828,414	830,832	832,506	822,955	832,506
Whole life	135,450	138,054	140,209	142,409	144,274	135,450	144,274
Total Policy Counts	1,305,351	1,315,324	1,323,303	1,332,148	1,339,908	1,305,351	1,339,908
Assets under management							
General account	13,424.2	13,381.3	13,308.0	13,271.3	13,257.4	13,424.2	13,257.4
Separate account	2,694.5	2,761.6	2,699.7	2,724.3	2,590.3	2,694.5	2,590.3
Total	16,118.7	16,142.9	16,007.7	15,995.6	15,847.7	16,118.7	15,847.7

Employee Benefits

Voya Financial

Employee Benefits Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ⁽¹⁾	14.3	11.4	10.9	13.6	16.3	36.6	40.0
Net underwriting gain (loss) and other revenue	88.3	91.5	83.1	78.3	76.3	262.9	226.0
Administrative expenses	(40.0)	(42.0)	(44.7)	(38.5)	(39.9)	(126.7)	(120.5)
Trail commissions	(21.0)	(18.9)	(23.4)	(18.0)	(18.7)	(63.3)	(58.0)
DAC/VOBA and other intangibles amortization, excluding unlocking	(3.2)	(2.4)	(4.4)	(4.4)	(4.9)	(10.0)	(11.9)
DAC/VOBA and other intangibles unlocking	(1.4)	(1.8)	(4.6)	(0.5)	-	(7.8)	-
Operating earnings before income taxes	37.0	37.8	16.9	30.5	29.1	91.7	75.6
Gross Investment Income							
Fixed income	25.6	25.3	24.7	25.4	25.3	75.6	76.1
Limited partnership income	0.6	0.3	0.4	0.6	-	1.3	0.6
Prepayment fee income	0.7	0.4	0.1	1.0	1.1	1.2	2.9
Total gross investment income	26.9	26.0	25.2	27.0	26.4	78.1	79.6
Investment expenses	(0.7)	(0.7)	(0.8)	(0.6)	(0.8)	(2.4)	(2.5)
Credited interest	(14.9)	(16.4)	(15.8)	(15.7)	(15.8)	(47.1)	(48.3)
Net margin	11.3	8.9	8.6	10.7	9.8	28.6	28.8
Other investment income ^{(1) (2)}	3.0	2.5	2.3	2.9	6.5	8.0	11.2
Investment spread and other investment income	14.3	11.4	10.9	13.6	16.3	36.6	40.0
Group life							
Premiums	111.9	115.7	113.3	117.2	118.1	340.9	356.2
Benefits	(84.3)	(86.4)	(92.9)	(84.3)	(97.0)	(263.6)	(288.4)
Other ⁽³⁾	(2.3)	(1.8)	(2.1)	(2.5)	(1.1)	(6.2)	(6.7)
Total	25.3	27.5	18.3	30.5	20.0	71.1	61.1
Loss Ratio (Interest adjusted)	75.4%	74.7%	82.0%	72.0%	82.1%	77.3%	81.0%
Group stop loss							
Premiums	164.1	164.0	163.9	138.8	136.3	492.0	405.9
Benefits	(118.4)	(118.5)	(118.6)	(108.9)	(99.3)	(355.5)	(301.3)
Other ⁽³⁾	(0.8)	(0.9)	(1.4)	(0.4)	(1.1)	(3.1)	(2.7)
Total	44.9	44.6	43.9	29.5	35.9	133.4	101.9
Loss Ratio	72.1%	72.2%	72.4%	78.4%	72.8%	72.3%	74.2%
Voluntary Benefits, Disability, and Other	18.3	19.5	21.0	18.3	20.5	58.5	62.9
Net underwriting gain (loss) and other revenue	88.3	91.5	83.1	78.3	76.3	262.9	226.0

⁽¹⁾ The three months ended 9/30/13 and 12/31/13 include \$4.0 million and \$0.3 million of net investment income from Lehman Recovery/LIHTC, respectively.

⁽²⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment.

⁽³⁾ Other includes service fees, dividends, interest expenses, and other miscellaneous expenses. The Loss Ratio calculation does not include Other.

Voya Financial

Employee Benefits Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Operating revenues							
Net investment income and net realized gains (losses)	29.1	27.7	26.7	29.2	32.1	83.5	88.4
Fee income	23.9	14.7	15.6	15.9	15.5	54.2	47.1
Premiums	293.7	302.8	296.3	272.4	269.6	892.8	813.5
Other revenue	(0.8)	(2.7)	0.3	(1.0)	(1.0)	(3.2)	(3.0)
Total operating revenues	345.9	342.5	338.9	316.5	316.2	1,027.3	946.0
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(235.7)	(239.6)	(244.5)	(223.9)	(223.7)	(719.8)	(679.5)
Operating expenses	(60.9)	(60.9)	(68.4)	(57.1)	(58.5)	(190.2)	(179.0)
Net amortization of DAC/VOBA	(12.3)	(4.2)	(9.1)	(5.0)	(4.9)	(25.6)	(11.9)
Total operating benefits and expenses	(308.9)	(304.7)	(322.0)	(286.0)	(287.1)	(935.6)	(870.4)
Operating earnings before income taxes	37.0	37.8	16.9	30.5	29.1	91.7	75.6

Voya Financial

Employee Benefits Key Metrics

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Sales							
Group life (Basic / Sup / AD&D)	7.2	4.1	37.5	5.4	7.3	48.8	52.9
Group stop loss	21.8	9.4	182.4	14.0	38.1	213.6	139.4
Disability	1.0	0.7	8.6	3.1	2.5	10.3	14.4
Association (Life, DI, PAI)	-	0.7	-	3.6	0.1	0.7	0.4
Other (PAI)	0.3	-	1.0	0.4	0.2	1.3	2.1
Total group products	30.3	14.9	229.5	26.5	48.2	274.7	209.3
Voluntary products	5.2	4.3	22.3	9.1	4.0	31.8	18.1
Total sales by product line	35.5	19.2	251.8	35.6	52.2	306.5	227.4
Total gross premiums and deposits	340.6	348.3	342.9	314.5	316.2	1,031.8	947.0
Total annualized in-force premiums	1,398.2	1,396.7	1,407.7	1,294.6	1,292.4	1,398.2	1,292.4
Assets under management (EOP)							
General account	1,780.8	1,791.3	1,760.5	1,739.2	1,753.6	1,780.8	1,753.6
Separate account	16.0	16.2	15.9	15.9	15.2	16.0	15.2
Total	1,796.8	1,807.5	1,776.4	1,755.1	1,768.8	1,796.8	1,768.8

Corporate

Voya Financial

Corporate Operating Earnings

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(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Interest expense	(46.8)	(46.7)	(47.0)	(47.0)	(47.6)	(140.5)	(132.7)
Closed Block Variable Annuity contingent capital LOC	-	-	-	-	-	-	(18.4)
Amortization of intangibles	(9.2)	(8.6)	(8.6)	(8.7)	(8.7)	(26.4)	(26.3)
Other ⁽¹⁾	8.9	17.0	18.3	11.7	(7.4)	44.2	10.8
Operating earnings before income taxes	(47.1)	(38.3)	(37.3)	(44.0)	(63.7)	(122.7)	(166.6)

⁽¹⁾ The three months ended 12/31/13, 3/31/14, and 6/30/14 include \$3.2 million, \$(1.8) million, and \$5.8 million of net investment income from Lehman Recovery, respectively.

Closed Blocks (Variable Annuity and Other)

Voya Financial

Closed Block ISP and Other Operating Earnings

(in millions USD)

Closed Block Institutional Spread Products ⁽¹⁾

Closed Block Other ⁽²⁾

Operating earnings before income taxes

Three Months Ended					Year-to-Date	
9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
8.5	6.6	5.4	(5.8)	8.7	20.5	41.7
2.0	3.9	(4.5)	2.5	5.8	1.4	12.2
10.5	10.5	0.9	(3.3)	14.5	21.9	53.9

Closed Block Institutional Spread Products

Operating revenues

Net investment income and net realized gains (losses) ⁽¹⁾

Premiums

Other revenue

Total operating revenues

Three Months Ended					Year-to-Date	
9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
18.4	16.6	17.2	21.1	22.8	52.2	86.8
0.6	0.6	0.6	0.6	0.6	1.8	1.8
(0.4)	(0.2)	(0.2)	(0.3)	(0.3)	(0.8)	(0.9)
18.6	17.0	17.6	21.4	23.1	53.2	87.7

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders

Operating expenses

Net amortization of DAC/VOBA

Total operating benefits and expenses

Operating earnings before income taxes

(7.5)	(7.5)	(8.8)	(24.6)	(11.9)	(23.8)	(38.1)
(2.5)	(2.8)	(3.3)	(2.5)	(2.4)	(8.6)	(7.6)
(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.3)	(0.3)
(10.1)	(10.4)	(12.2)	(27.2)	(14.4)	(32.7)	(46.0)
8.5	6.6	5.4	(5.8)	8.7	20.5	41.7

Closed Block Other

Operating revenues

Net investment income and net realized gains (losses) ⁽²⁾

Premiums

Other revenue

Total operating revenues

Three Months Ended					Year-to-Date	
9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
6.0	6.2	5.9	5.5	7.1	18.1	19.1
0.6	0.9	1.9	(0.1)	0.4	3.4	2.4
0.2	(0.1)	0.2	0.2	0.1	0.3	0.6
6.8	7.0	8.0	5.6	7.6	21.8	22.1

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders

Operating expenses

Total operating benefits and expenses

Operating earnings before income taxes

(0.4)	(1.4)	(6.7)	(0.6)	0.8	(8.5)	1.3
(4.4)	(1.7)	(5.8)	(2.5)	(2.6)	(11.9)	(11.2)
(4.8)	(3.1)	(12.5)	(3.1)	(1.8)	(20.4)	(9.9)
2.0	3.9	(4.5)	2.5	5.8	1.4	12.2

⁽¹⁾ The three months ended 9/30/13 and 12/31/13 include \$(0.2) million and \$(0.2) million of net investment income from Lehman Recovery/LIHTC, respectively.

⁽²⁾ The three months ended 9/30/13 and 12/31/13 include \$0.8 million and \$(0.2) million of net investment income from Lehman Recovery/LIHTC, respectively.

Voya Financial

Closed Block Variable Annuity Income (Loss) before income taxes

(in millions USD)

Revenues

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Net investment income	43.0	38.9	34.8	29.5	28.8	116.7	68.1
Fee income	316.2	315.8	316.8	331.8	325.3	948.8	955.3
Premiums	76.0	93.0	50.2	40.4	38.8	219.2	38.8
Net realized gains (losses)	222.1	(339.4)	(121.1)	(560.8)	(463.0)	(238.4)	(1,647.8)
Other revenues and premiums	3.3	3.8	3.9	3.2	4.0	11.0	15.2
Total revenues	660.6	112.1	284.6	(155.9)	(66.1)	1,057.3	(570.4)

Benefits and expenses

Interest credited and other benefits to contract owners/policyholders	(429.3)	(62.8)	(126.5)	64.5	37.6	(618.6)	(12.6)
Operating expenses and interest expense	(116.9)	(118.6)	(122.1)	(119.6)	(119.2)	(357.6)	(347.9)
Net amortization of DAC/VOBA	16.6	(14.8)	(15.8)	(15.4)	(19.7)	(14.0)	(52.0)
Total benefits and expenses	(529.6)	(196.2)	(264.4)	(70.5)	(101.3)	(990.2)	(412.5)

Income (loss) before income taxes

	131.0	(84.1)	20.2	(226.4)	(167.4)	67.1	(982.9)
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The following table presents notable items that result in volatility in income (loss) before income taxes:

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Net gains (losses) related to incurred guaranteed benefits and guarantee hedge program, excluding nonperformance risk ⁽¹⁾	(334.8)	(256.7)	(239.1)	(201.9)	(366.3)	(830.6)	(1,227.6)
Gains (losses) related to CHO program ⁽¹⁾	(7.5)	(43.2)	(10.9)	-	(40.7)	(61.6)	(244.8)
Gain (loss) due to nonperformance risk ⁽¹⁾	187.3	(32.2)	29.5	(271.7)	5.2	184.6	(222.8)
Net investment gains (losses) ⁽¹⁾	(0.2)	(0.7)	(0.6)	(0.7)	(3.7)	(1.5)	13.3
DAC/VOBA and other intangibles unlocking and loss recognition	37.8	1.6	0.4	1.6	(4.3)	39.8	(6.3)

⁽¹⁾ Amounts exclude net amortization of DAC/VOBA and other intangibles.

Voya Financial

Closed Block Variable Annuity Death and Living Benefits

(in millions USD)

Death and living benefits-account value

	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
GMAB/GMWB	810	873	893	943	957
GMIB	14,828	15,641	15,594	15,909	15,443
GMWBL	15,921	16,548	16,373	16,537	16,053
No living benefits	10,626	11,106	11,117	11,351	11,107
Total ⁽¹⁾	42,185	44,168	43,977	44,740	43,560

Net amount at risk (after reinsurance)

Total DB NAR	5,263	4,753	5,090	5,074	5,720
GMAB/GMWB	18	17	20	20	25
GMIB ⁽²⁾	2,270	1,885	1,964	1,682	2,321
GMWBL ⁽²⁾	902	695	656	452	700
Total LB NAR	3,190	2,597	2,640	2,154	3,046

⁽¹⁾Excludes assets associated with Payout Reserves, Policy Loans, and Life Insurance Business

⁽²⁾ GMIB and GMWBL values represent discounted net amount at risk

Voya Financial

Closed Block Variable Annuity AUM Rollforward

(in millions USD)

Products in accumulation phase:

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Balance as of beginning of period	44,223.4	44,022.8	44,788.2	43,608.4	42,635.2	44,788.2	42,590.6
Deposits	34.9	47.4	53.6	55.1	61.0	135.9	215.5
Surrenders, benefits, and product charges	(1,260.1)	(1,309.6)	(1,234.4)	(1,172.5)	(1,097.2)	(3,804.1)	(3,330.2)
Net cash flow	(1,225.2)	(1,262.2)	(1,180.9)	(1,117.4)	(1,036.2)	(3,668.2)	(3,114.7)
Interest credited and investment performance	(760.0)	1,462.8	415.4	2,297.2	2,009.4	1,118.2	4,132.5
Balance as of end of period	42,238.2	44,223.4	44,022.8	44,788.2	43,608.4	42,238.2	43,608.4
End of period contracts in payout status	1,312.0	1,167.0	1,019.2	910.8	818.5	1,312.0	818.5
Total balance as of end of period*	43,550.2	45,390.4	45,042.0	45,699.0	44,426.9	43,550.2	44,426.9

Assets Under Management

General account	1,795.2	1,651.4	1,517.3	1,429.1	1,379.7	1,795.2	1,379.7
Separate account	41,755.0	43,739.0	43,524.7	44,269.9	43,047.2	41,755.0	43,047.2
Total*	43,550.2	45,390.4	45,042.0	45,699.0	44,426.9	43,550.2	44,426.9

*Includes products in accumulation and payout phase, Policy Loans, and Life Insurance Business

Investment Information

Voya Financial

Portfolio Composition

(in millions USD)	Balances as of									
	9/30/14		6/30/14		3/31/14		12/31/13		9/30/13	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Composition of Investment Portfolio										
Fixed maturities, available for sale, at fair value, before consolidation	70,180.5		70,948.8		70,474.0		68,341.9		69,259.8	
CLOs Adjustments ⁽¹⁾	(43.2)		(56.9)		(43.8)		(43.0)		(118.0)	
VOEs Adjustments ⁽²⁾	18.4		32.4		19.5		18.9		30.6	
Fixed maturities, available for sale, at fair value, after consolidation	70,155.7	78.1%	70,924.3	78.9%	70,449.7	79.3%	68,317.8	78.4%	69,171.4	77.7%
Fixed maturities, at fair value using the fair value option	3,557.8	4.0%	3,538.7	3.9%	3,082.1	3.5%	2,935.3	3.4%	2,910.2	3.3%
Equity securities, available for sale, at fair value	270.5	0.3%	273.5	0.3%	276.6	0.3%	314.4	0.4%	279.6	0.3%
Short-term investments	1,173.1	1.3%	775.9	0.9%	1,046.2	1.2%	1,048.1	1.2%	2,547.3	2.8%
Mortgage loans on real estate	9,949.7	11.1%	9,491.4	10.6%	9,258.1	10.4%	9,312.2	10.7%	9,015.6	10.1%
Policy loans	2,104.2	2.3%	2,113.7	2.4%	2,119.7	2.4%	2,147.0	2.5%	2,147.5	2.4%
Limited partnerships/corporations, before consolidation	1,080.9		1,036.9		875.0		890.4		984.3	
VOEs Adjustments ⁽²⁾	(732.7)		(693.0)		(656.1)		(654.0)		(594.3)	
Limited partnerships/corporations, after consolidation	348.2	0.4%	343.9	0.4%	218.9	0.2%	236.4	0.3%	390.0	0.4%
Derivatives	1,136.8	1.3%	1,094.6	1.2%	1,044.7	1.2%	1,149.3	1.3%	1,087.4	1.3%
Other investments	106.8	0.1%	120.2	0.1%	124.1	0.1%	124.6	0.1%	145.7	0.2%
Securities pledged to creditors	1,021.6	1.1%	1,145.1	1.3%	1,271.3	1.4%	1,465.7	1.7%	1,312.6	1.5%
Total investments, after consolidation	89,824.4	100.0%	89,821.3	100.0%	88,891.4	100.0%	87,050.8	100.0%	89,007.3	100.0%
Fixed Maturity Securities - Security Sector ⁽³⁾										
U.S. Government agencies and authorities	4,649.4	6.2%	5,231.4	6.9%	5,907.2	8.0%	5,800.1	8.0%	6,336.4	8.6%
U.S. Corporate - Public	33,984.0	45.4%	34,203.7	45.2%	33,257.9	44.5%	32,033.7	44.0%	32,048.9	43.8%
U.S. Corporate - Private	6,094.2	8.2%	6,025.6	8.0%	5,915.6	7.9%	5,444.9	7.5%	5,362.3	7.3%
Foreign Government / Agency	897.0	1.2%	927.9	1.2%	907.2	1.2%	1,051.4	1.4%	1,057.5	1.4%
Foreign Corporate - Public	7,719.8	10.3%	7,649.0	10.1%	7,383.6	9.9%	7,044.1	9.7%	6,982.4	9.5%
Foreign Corporate - Private	8,400.7	11.3%	8,440.0	11.2%	8,449.8	11.4%	8,261.0	11.4%	8,149.1	11.1%
State, municipalities and political subdivisions	454.8	0.6%	367.0	0.5%	293.6	0.4%	281.1	0.4%	285.0	0.4%
Residential mortgage-backed securities:										
CMO-B Agency	3,080.0	4.1%	3,017.5	3.9%	3,051.7	4.0%	2,945.5	4.0%	2,882.5	3.9%
CMO-B Non-Agency	391.4	0.5%	419.2	0.6%	424.2	0.6%	430.3	0.6%	449.0	0.6%
Agency	2,376.8	3.2%	2,544.7	3.4%	2,735.0	3.6%	2,881.9	4.0%	3,030.0	4.1%
Non-Agency ⁽³⁾	1,408.1	1.9%	1,465.3	1.9%	1,447.4	1.9%	1,478.9	2.0%	1,587.8	2.2%
Total Residential mortgage-backed securities	7,256.3	9.7%	7,446.7	9.8%	7,658.3	10.1%	7,736.6	10.6%	7,949.3	10.8%
Commercial mortgage-backed securities	4,030.8	5.4%	3,911.1	5.2%	3,796.1	5.0%	3,752.1	5.2%	3,867.6	5.3%
Other asset-backed securities ⁽⁴⁾	1,248.1	1.7%	1,405.7	1.9%	1,233.8	1.6%	1,313.8	1.8%	1,355.7	1.8%
Total fixed maturities, including securities pledged ⁽⁵⁾	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%	73,394.2	100.0%
Fixed Maturity Securities - Contractual Maturity Dates										
Due to mature:										
Due in one year or less	2,362.3	3.2%	2,244.1	3.0%	2,032.5	2.7%	2,153.6	3.0%	2,423.9	3.3%
Due after one year through five years	13,484.2	18.0%	14,196.3	18.8%	14,748.5	19.8%	14,397.4	19.8%	16,036.2	21.8%
Due after five years through ten years	21,719.0	29.1%	21,912.8	29.0%	22,070.1	29.6%	21,303.4	29.3%	20,113.5	27.4%
Due after ten years	24,634.4	32.9%	24,491.4	32.3%	23,263.8	31.2%	22,061.9	30.3%	21,648.0	29.6%
CMO-B	3,471.4	4.6%	3,436.7	4.5%	3,475.9	4.6%	3,375.8	4.6%	3,331.5	4.5%
Mortgage-backed securities	7,815.7	10.5%	7,921.1	10.5%	7,978.5	10.5%	8,112.9	11.2%	8,485.4	11.6%
Other asset-backed securities ⁽²⁾	1,248.1	1.7%	1,405.7	1.9%	1,233.8	1.6%	1,313.8	1.8%	1,355.7	1.8%
Total fixed maturities, including securities pledged	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%	73,394.2	100.0%
Fixed Maturity Securities - NAIC Quality Designation										
NAIC Quality Designation										
1	42,099.3	56.3%	42,638.8	56.3%	42,124.9	56.3%	41,169.4	56.5%	41,616.0	56.7%
2	29,140.6	39.0%	29,511.1	39.0%	29,249.6	39.1%	28,555.4	39.3%	28,315.4	38.6%
3	2,855.2	3.8%	2,839.0	3.8%	2,772.8	3.7%	2,415.8	3.3%	2,735.2	3.7%
4	393.4	0.5%	360.5	0.5%	407.9	0.5%	329.5	0.5%	456.9	0.6%
5	59.1	0.1%	63.4	0.1%	59.3	0.1%	61.7	0.1%	78.2	0.1%
6	187.5	0.3%	195.3	0.3%	188.6	0.3%	187.0	0.3%	192.5	0.3%
Total fixed maturities, including securities pledged ⁽⁴⁾ ⁽⁵⁾	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%	73,394.2	100.0%
Fixed Maturity Securities - ARO Quality Rating										
ARO Quality Rating										
AAA	14,233.4	19.0%	14,832.8	19.6%	15,506.9	20.7%	15,330.7	21.1%	15,856.2	21.6%
AA	4,620.2	6.2%	4,701.0	6.2%	4,464.3	6.0%	4,342.1	6.0%	4,518.3	6.2%
A	21,561.6	28.9%	21,403.1	28.3%	20,474.7	27.4%	19,793.6	27.2%	19,877.9	27.1%
BBB	29,239.8	39.1%	29,681.4	39.3%	29,449.9	39.4%	28,561.5	39.2%	28,383.4	38.6%
BB	3,092.1	4.1%	2,960.9	3.9%	2,858.8	3.8%	2,676.1	3.7%	2,682.6	3.7%
B and below	1,889.0	2.7%	2,028.9	2.7%	2,048.5	2.7%	2,014.8	2.8%	2,075.8	2.8%
Total fixed maturities, including securities pledged ⁽⁵⁾	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%	73,394.2	100.0%

⁽¹⁾ Adjustments include the elimination of intercompany transactions between the Company and its consolidated investment entities, primarily the elimination of the Company's equity at risk recorded as investments by the Company (before consolidation) against either equity (private equity and real estate partnership funds) or senior and subordinated debt (CLOs) of the funds.

⁽²⁾ Fixed Maturity Securities includes fixed maturities, available for sale, fixed maturities at fair value using the fair value option and securities pledged to creditors.

⁽³⁾ Subprime asset-backed securities are included as a component of Non-Agency RMBS under this presentation.

⁽⁴⁾ ARO ratings do not directly translate into NAIC ratings.

⁽⁵⁾ Includes fixed maturities securities related to businesses exited through reinsurance. Refer to page in "Additional Information" section.

Voya Financial Portfolio Results

(in millions USD)

Operating investment income and annualized yield ^(a)

Three Months Ended												Year to Date			
9/30/14		6/30/14		3/31/14		12/31/13		9/30/13		9/30/14		9/30/13			
Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield		
836.4	5.04%	827.5	4.99%	843.8	5.02%	839.4	4.98%	824.1	4.88%	2,507.7	5.02%	2,510.7	5.05%		
2.3	3.39%	3.6	5.68%	3.8	5.59%	3.5	4.54%	3.4	4.96%	9.7	4.92%	6.5	3.15%		
119.2	5.04%	114.8	5.03%	114.4	5.06%	114.2	5.18%	112.8	5.13%	348.4	5.04%	341.8	5.25%		
47.4	19.20%	36.2	14.98%	31.4	15.46%	61.5	31.85%	116.1	60.40%	115.0	16.64%	167.1	24.61%		
27.9	5.45%	27.5	5.34%	28.0	5.42%	29.2	5.58%	29.5	5.66%	83.4	5.41%	89.1	5.64%		
0.9	0.17%	0.7	0.17%	0.8	0.13%	0.8	0.16%	0.8	0.12%	2.4	0.16%	2.7	0.13%		
3.5	N/A	1.7	N/A	1.3	N/A	(6.8)	N/A	(2.2)	N/A	6.5	N/A	(23.1)	N/A		
31.6	0.15%	21.4	0.10%	7.5	0.04%	25.9	0.12%	14.6	0.07%	60.5	0.10%	65.9	0.11%		
3.1	N/A	(2.2)	N/A	5.5	N/A	8.3	N/A	23.6	N/A	6.4	N/A	30.4	N/A		
1,072.3	5.28%	1,031.2	5.12%	1,036.5	5.07%	1,076.0	5.28%	1,122.7	5.47%	3,140.0	5.16%	3,191.1	5.25%		
(41.9)	-0.21%	(39.7)	-0.20%	(40.3)	-0.20%	(40.7)	-0.21%	(39.5)	-0.19%	(121.9)	-0.21%	(121.0)	-0.20%		
1,030.4	5.07%	991.5	4.92%	996.2	4.87%	1,035.3	5.07%	1,083.2	5.28%	3,018.1	4.95%	3,070.1	5.05%		
43.0		38.9		34.8		29.5		28.8		116.7		68.1			
987.4		952.6		961.4		1,005.8		1,054.4		2,901.4		3,002.0			

Trading Gains/Losses ^(a)

Fixed maturities	15.9	(0.4)	16.1	62.7	36.0	31.6	47.8
Equity securities	0.1	0.7	18.1	-	0.6	18.9	0.7
Mortgage loans	(0.1)	-	0.4	0.1	0.2	0.3	-
Other investments	(10.1)	29.5	(1.0)	(3.2)	4.3	18.4	2.9
Total Trading Gains/Losses, excluding CBVA	5.8	29.8	33.6	59.6	41.1	69.2	51.4

Impairments ^(a)

Fixed maturities	(7.0)	(2.4)	(2.3)	(13.1)	(2.3)	(11.7)	(18.7)
Equity securities	-	-	(1.0)	-	(1.2)	(1.0)	(3.0)
Mortgage loans	-	-	-	-	-	-	-
Other investments	-	-	-	-	(0.7)	-	(0.7)
Total Impairments, excluding CBVA	(7.0)	(2.4)	(3.3)	(13.1)	(4.2)	(12.7)	(22.4)

Fair Value Adjustments ^(a)

	6.6	64.9	59.7	42.6	19.6	131.2	(68.3)
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Derivatives, including Change in Fair Value of Derivatives related to Guaranteed Benefits, excluding CBVA

	90.9	(49.5)	(64.1)	15.5	17.8	(22.7)	190.5
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Net Realized Investment Gains (losses) and Net Guaranteed Benefit Hedging Gains (losses), excluding CBVA ^(a)

	96.3	42.8	25.9	104.6	74.3	165.0	151.2
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CBVA Investment Income and Realized Capital Gains (Losses)

	265.1	(300.5)	(86.3)	(531.3)	(434.2)	(121.7)	(1,579.7)
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Businesses exited through reinsurance ^(a)

	(1.4)	62.9	16.4	(12.3)	(15.6)	77.9	(97.0)
--	-------	------	------	--------	--------	------	--------

Consolidation/eliminations ^(a)

	(2.8)	(3.4)	37.6	12.7	25.6	31.4	98.2
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Total Investment Income and Realized Capital Gains (Losses)

	1,344.6	754.4	955.0	579.5	704.5	3,054.0	1,574.7
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⁽¹⁾ Operating income from CMO-B portfolio assets, including derivatives, is included in fixed maturity securities.

⁽²⁾ Fair value adjustments include adjustments related to CMO-B assets carried at fair value, among other income sources.

^(a) Income related to reinsurance transactions, in which investment results are passed directly to the reinsurers pursuant to contracted terms of the reinsurance agreement.

^(b) Consolidation/eliminations includes:

- The impact of consolidation of investment entities into the Consolidated Statements of Operations, net of the elimination of the Company's management fees expensed by the funds and recorded as operating revenues (before consolidation) by the Company;
- The elimination of intersegment expenses, primarily consisting of asset-based management and administration fees charged by our Investment Management Segment;
- Other intersegment eliminations.

^(c) Investment results related to businesses exited through reinsurance are excluded.

Voya Financial

Alternative Investment Income

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Retirement							
Average alternative investments	346.0	288.5	266.7	264.8	267.1	300.4	261.0
Alternative investment income	12.8	7.0	7.1	12.6	7.5	26.9	23.8
Annuities							
Average alternative investments	214.4	190.4	179.3	170.9	171.5	194.7	179.8
Alternative investment income	10.3	5.4	6.4	9.1	4.5	22.1	16.5
Investment Management							
Average alternative investments	145.6	146.9	141.7	127.1	124.2	144.7	122.9
Alternative investment income	9.0	8.0	7.3	10.0	4.9	24.3	13.8
Individual Life							
Average alternative investments	156.0	135.3	123.9	125.5	127.7	138.4	132.9
Alternative investment income	8.2	4.1	5.5	7.1	3.4	17.8	13.1
Employee Benefits							
Average alternative investments	33.2	27.0	24.1	24.5	25.1	28.1	24.8
Alternative investment income	1.5	0.7	0.8	1.4	0.8	3.0	2.5
Total Ongoing Business							
Average alternative investments	895.2	788.1	735.7	712.8	715.6	806.3	721.4
Alternative investment income	41.8	25.2	27.1	40.2	21.1	94.1	69.7
Corporate							
Average alternative investments	108.0	106.0	103.7	101.6	95.8	105.9	96.5
Alternative investment income	3.7	4.2	5.0	7.2	4.8	12.9	1.8
Closed Blocks ⁽¹⁾							
Average alternative investments	38.0	35.0	29.8	51.7	58.8	34.2	60.2
Alternative investment income	1.6	1.3	1.1	3.0	2.5	4.0	6.7
Total Consolidated ⁽²⁾							
Average alternative investments	1,041.2	929.1	869.2	866.1	870.2	946.4	878.1
Alternative investment income	47.1	30.7	33.2	50.4	28.4	111.0	78.2

⁽¹⁾ Our Closed Block Variable Annuity segment is managed to focus on protecting regulatory and rating agency capital rather than achieving operating metrics and, therefore, its results of operations are not reflected within investment income.

⁽²⁾ Alternative investment income excludes the net investment income from Lehman Recovery/LIHTC in the 6/30/14, 3/31/14, 12/31/13 and 9/30/13 periods.

Voya Financial

Unrealized Gains (Losses)

(in millions USD)

Fixed Maturities, available for sale (including securities pledged) Aging Schedule

	9/30/14		6/30/14		Balances as of 3/31/14		12/31/13		9/30/13	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Less than 20%	(344.5)	98.7%	(282.1)	97.6%	(587.6)	97.3%	(1,087.3)	95.7%	(992.6)	92.9%
20% or more for less than six months	(0.6)	0.2%	(0.5)	0.2%	(8.5)	1.4%	(18.6)	1.6%	(47.3)	4.4%
20% or more for six months or greater	(4.0)	1.1%	(6.4)	2.2%	(7.8)	1.3%	(30.6)	2.7%	(29.1)	2.7%
Total Unrealized Loss	(349.1)	100.0%	(289.0)	100.0%	(603.9)	100.0%	(1,136.5)	100.0%	(1,069.0)	100.0%
Total Unrealized Gain	5,591.4		6,266.5		5,363.6		4,301.8		4,594.2	
Net Unrealized Gain/Loss	5,242.3		5,977.5		4,759.7		3,165.3		3,525.2	

Fixed Maturities Securities - Security Sector - Net Unrealized Gain/(Loss)*

US Treasuries and US government agencies and authorities	466.6	450.1	305.0	108.1	255.7
US Corporate - Public	2,462.4	2,818.5	2,121.0	1,173.7	1,238.2
US Corporate - Private	372.6	458.6	393.7	294.6	354.2
Foreign Government / Agency	34.4	44.0	20.9	7.4	11.9
Foreign Corporate - Public	454.2	563.6	393.1	228.2	202.9
Foreign Corporate - Private	551.0	648.6	580.4	459.5	509.1
State, municipalities, and political subdivisions	20.0	22.3	17.1	9.1	11.0
Residential mortgaged-backed securities:					
CMO-B Agency	365.7	392.6	385.5	376.5	397.0
CMO-B Non-Agency	116.1	123.6	119.5	118.1	115.5
Agency	27.8	33.6	5.3	(7.5)	13.1
Non-Agency	78.7	74.6	62.4	36.7	13.1
Total Residential mortgage-backed securities	588.3	624.4	572.7	523.8	538.7
Commercial Mortgage-Backed Securities	269.3	314.9	323.3	324.2	358.3
Other Asset-Backed Securities*	23.5	32.5	32.5	36.7	45.2
Total Net Unrealized Gain/Loss	5,242.3	5,977.5	4,759.7	3,165.3	3,525.2

* Subprime asset-backed securities are included as a component of Non-Agency RMBS under this presentation.

Voya Financial

Asset Backed Securities

(in millions USD)

RMBS Balances by Collateral Type

	Balances as of									
	9/30/14		6/30/14		3/31/14		12/31/13		9/30/13	
	Amortized		Amortized		Amortized		Amortized		Amortized	
	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost
Prime Agency	5,448.6	4,979.8	5,554.0	5,054.8	5,777.9	5,310.9	5,826.0	5,377.7	5,911.2	5,410.4
Prime / Non-Agency	906.2	761.1	959.6	806.0	904.0	750.2	933.7	786.5	1,021.6	872.1
Alt-A RMBS	325.7	269.1	337.7	279.6	353.3	297.7	353.5	307.4	358.8	326.0
Subprime Mortgage-Backed Securities	575.8	539.8	595.4	562.6	623.1	603.7	623.4	614.7	657.7	657.5
Total	7,256.3	6,549.8	7,446.7	6,703.0	7,658.3	6,962.5	7,736.6	7,086.3	7,949.3	7,266.0

CMBS Balances by Year of Origination

	Balances as of									
	9/30/14		6/30/14		3/31/14		12/31/13		9/30/13	
	Amortized		Amortized		Amortized		Amortized		Amortized	
	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost
2014	384.2	377.1	181.4	176.8	52.5	52.6	-	-	-	-
2013	427.2	411.5	390.6	375.1	341.6	337.7	197.2	200.4	-	-
2012	11.0	10.7	11.1	10.7	9.0	8.9	8.8	8.9	-	-
2010	8.4	8.2	8.3	8.3	7.9	8.0	-	-	-	-
2008	11.1	9.4	11.4	9.5	11.4	9.3	11.4	9.3	11.5	9.3
2007	1,131.0	1,013.8	1,150.0	1,016.6	1,148.2	1,014.2	1,148.1	1,017.8	1,264.7	1,123.6
2006	1,186.7	1,097.5	1,216.1	1,107.3	1,238.9	1,116.9	1,252.7	1,127.4	1,338.8	1,201.6
2005 and prior	871.2	833.3	942.2	891.9	986.6	925.2	1,133.9	1,064.1	1,252.6	1,174.8
Total	4,030.8	3,761.5	3,911.1	3,596.2	3,796.1	3,472.8	3,752.1	3,427.9	3,867.6	3,509.3

Other ABS Balances by Loan Classification

	Balances as of									
	9/30/14		6/30/14		3/31/14		12/31/13		9/30/13	
	Amortized		Amortized		Amortized		Amortized		Amortized	
	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost
Credit Card Receivables	662.9	648.1	638.4	619.0	576.4	558.0	558.1	538.5	552.8	529.4
Automobile Receivables	279.3	278.9	424.5	423.5	384.4	383.6	447.9	447.1	471.3	470.2
CLO's *	69.9	67.9	83.1	79.7	26.2	22.9	41.7	36.6	49.5	48.9
Other	236.0	229.7	259.7	251.0	246.8	236.8	266.1	254.9	282.1	268.8
Total	1,248.1	1,224.6	1,405.7	1,373.2	1,233.8	1,201.3	1,313.8	1,277.1	1,355.7	1,317.3

* Excludes consolidated CLO's

Voya Financial

RMBS Securities Summary

(in millions USD)

RMBS⁽¹⁾

By Rating and Origination Year
As of September 30, 2014

NAIC Designation	Prime Agency		Prime/Non-Agency		Alt-A RMBS		Subprime Mortgage-Backed Securities		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
1	5,434.6	4,964.4	630.2	563.6	256.7	211.2	431.0	384.7	6,752.5	6,123.9
2	-	-	53.6	52.7	28.5	27.5	90.7	97.7	172.8	177.9
3	8.5	9.9	27.3	25.3	24.3	22.1	31.6	34.0	91.7	91.3
4	5.5	5.5	3.1	0.6	13.7	6.2	15.0	17.1	37.3	29.4
5	-	-	45.1	32.0	-	-	5.5	3.5	50.6	35.5
6	-	-	146.9	86.9	2.5	2.1	2.0	2.8	151.4	91.8
Total by rating ⁽²⁾	5,448.6	4,979.8	906.2	761.1	325.7	269.1	575.8	539.8	7,256.3	6,549.8

ARO Rating	Prime Agency		Prime/Non-Agency		Alt-A RMBS		Subprime Mortgage-Backed Securities		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
AAA	5,417.1	4,945.9	8.9	8.9	0.2	0.2	1.4	1.4	5,427.6	4,956.4
AA	2.8	2.7	24.1	22.4	-	-	2.2	2.2	29.1	27.3
A	4.4	4.4	29.8	28.2	3.1	2.8	26.6	27.2	63.9	62.6
BBB	-	-	99.3	96.0	13.3	13.5	29.0	29.6	141.6	139.1
BB	8.5	9.9	61.4	55.9	18.6	18.2	47.2	51.3	135.7	135.3
B and below	15.8	16.9	682.7	549.7	290.5	234.4	469.4	428.1	1,458.4	1,229.1
Total by rating ⁽²⁾	5,448.6	4,979.8	906.2	761.1	325.7	269.1	575.8	539.8	7,256.3	6,549.8

Origination Year	Prime Agency		Prime/Non-Agency		Alt-A RMBS		Subprime Mortgage-Backed Securities		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
2014	173.1	172.3	-	-	-	-	-	-	173.1	172.3
2013	715.6	709.5	-	-	-	-	-	-	715.6	709.5
2012	768.9	775.5	-	-	-	-	-	-	768.9	775.5
2011	991.4	972.0	-	-	-	-	-	-	991.4	972.0
2010	667.1	646.7	22.4	21.5	-	-	-	-	689.5	668.2
2009	253.4	251.1	8.5	8.6	-	-	-	-	261.9	259.7
2008	143.8	131.5	-	-	-	-	-	-	143.8	131.5
2007	341.5	306.4	160.2	148.4	70.2	58.8	172.2	151.1	744.1	664.7
2006	409.5	300.9	259.2	184.1	88.0	59.0	156.8	138.8	913.5	682.8
2005 and prior	984.3	713.9	455.9	398.5	167.5	151.3	246.8	249.9	1,854.5	1,513.6
Total by origination year	5,448.6	4,979.8	906.2	761.1	325.7	269.1	575.8	539.8	7,256.3	6,549.8

⁽¹⁾ Subprime mortgage-backed securities are included in RMBS under this presentation.

⁽²⁾ Includes fixed maturities securities related to businesses exited through reinsurance. Refer to page in "Additional Information" section.

Voya Financial

CMBS and Other Asset-Backed Securities Summary

(in millions USD)

CMBS By Rating and Vintage As of September 30, 2014

Origination Year	AAA		AA		A		BBB		BB		B & Below		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
2014	384.2	377.1	-	-	-	-	-	-	-	-	-	-	384.2	377.1
2013	427.2	411.5	-	-	-	-	-	-	-	-	-	-	427.2	411.5
2012	11.0	10.7	-	-	-	-	-	-	-	-	-	-	11.0	10.7
2010	8.1	7.9	0.3	0.3	-	-	-	-	-	-	-	-	8.4	8.2
2008	-	-	-	-	-	-	-	-	11.1	9.4	-	-	11.1	9.4
2007	131.4	122.0	267.1	245.8	153.7	142.1	147.0	118.5	274.8	256.1	157.0	129.3	1,131.0	1,013.8
2006	604.2	574.7	99.6	93.2	148.9	139.1	208.6	191.1	96.5	76.3	28.9	23.1	1,186.7	1,097.5
2005 and prior	479.9	470.6	156.2	151.0	117.0	112.2	67.2	62.4	37.2	29.4	13.7	7.7	871.2	833.3
Total by origination year	2,046.0	1,974.5	523.2	490.3	419.6	393.4	422.8	372.0	419.6	371.2	199.6	160.1	4,030.8	3,761.5

Other Asset-Backed Securities* By Rating and Classification As of September 30, 2014

ARO Rating	Credit Card Receivables		Automobile Receivables		CLO's**		Other		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
AAA	641.6	627.1	279.3	278.9	-	-	188.8	182.1	1,109.7	1,088.1
AA	-	-	-	-	32.3	30.3	7.1	7.6	39.4	37.9
A	21.3	21.0	-	-	37.6	37.6	17.1	17.5	76.0	76.1
BBB	-	-	-	-	-	-	22.7	22.2	22.7	22.2
BB	-	-	-	-	-	-	0.2	0.2	0.2	0.2
B and below	-	-	-	-	-	-	0.1	0.1	0.1	0.1
Total by rating	662.9	648.1	279.3	278.9	69.9	67.9	236.0	229.7	1,248.1	1,224.6

NAIC Designation	Credit Card Receivables		Automobile Receivables		CLO's**		Other		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
1	662.9	648.1	279.3	278.9	69.9	67.9	213.0	207.2	1,225.1	1,202.1
2	-	-	-	-	-	-	22.7	22.2	22.7	22.2
3	-	-	-	-	-	-	0.2	0.2	0.2	0.2
4	-	-	-	-	-	-	-	-	-	-
5	-	-	-	-	-	-	-	-	-	-
6	-	-	-	-	-	-	0.1	0.1	0.1	0.1
Total by rating	662.9	648.1	279.3	278.9	69.9	67.9	236.0	229.7	1,248.1	1,224.6

* Subprime asset-backed securities are excluded from Other Asset-Backed Securities and included in Non-Agency RMBS under this presentation.

** Excludes consolidated CLO's

Voya Financial

Mortgage Loans on Real Estate

(in millions USD)

Mortgage Loans on Real Estate by Region and Property Type

	Balances as of									
	9/30/14		6/30/14		3/31/14		12/31/13		9/30/13	
<u>U.S. Region</u>	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Pacific	2,490.9	25.0%	2,339.7	24.6%	2,369.2	25.6%	2,281.8	24.5%	2,054.5	22.7%
South Atlantic	2,031.3	20.4%	2,032.9	21.4%	1,964.6	21.2%	1,936.0	20.8%	1,851.4	20.5%
Middle Atlantic	1,355.1	13.6%	1,201.8	12.7%	1,113.2	12.0%	1,112.0	11.9%	1,107.2	12.3%
East North Central	1,190.5	12.0%	1,124.2	11.8%	1,055.6	11.4%	1,037.5	11.1%	962.7	10.7%
West South Central	1,101.6	11.1%	1,134.3	11.9%	1,112.7	12.0%	1,122.3	12.0%	1,232.9	13.7%
Mountain	837.8	8.4%	809.2	8.5%	771.7	8.3%	790.4	8.5%	749.7	8.3%
West North Central	528.4	5.3%	509.6	5.4%	525.6	5.7%	517.2	5.6%	519.4	5.8%
New England	182.3	1.8%	147.9	1.6%	150.2	1.6%	318.1	3.4%	318.9	3.5%
East South Central	235.2	2.4%	195.1	2.1%	198.7	2.2%	200.7	2.2%	222.9	2.5%
Total Commercial Mortgage Loans ⁽¹⁾	9,953.1	100.0%	9,494.7	100.0%	9,261.5	100.0%	9,316.0	100.0%	9,019.6	100.0%
<u>Property Type</u>	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Industrial	2,769.3	27.8%	2,731.2	28.7%	2,818.6	30.4%	2,848.0	30.6%	2,998.0	33.3%
Retail	3,190.4	32.1%	2,949.1	31.0%	2,951.0	31.9%	2,936.9	31.5%	2,795.9	31.0%
Office	1,226.3	12.3%	1,193.3	12.6%	1,089.0	11.7%	1,242.2	13.3%	1,243.3	13.8%
Apartments	1,582.2	15.9%	1,440.5	15.2%	1,348.7	14.6%	1,296.1	13.9%	1,048.6	11.6%
Hotel/Motel	390.3	3.9%	414.2	4.4%	382.1	4.1%	430.6	4.6%	364.1	4.0%
Other	446.8	4.5%	416.7	4.4%	366.3	4.0%	378.1	4.1%	382.3	4.2%
Mixed Use	347.8	3.5%	349.7	3.7%	305.8	3.3%	184.1	2.0%	187.4	2.1%
Total Commercial Mortgage Loans ⁽¹⁾	9,953.1	100.0%	9,494.7	100.0%	9,261.5	100.0%	9,316.0	100.0%	9,019.6	100.0%
<u>Loan Size</u>	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Under \$5 million	1,415.3	14.2%	1,439.6	15.2%	1,507.8	16.3%	1,516.5	16.3%	1,546.5	17.1%
\$5 million but less than \$10 million	1,548.4	15.6%	1,587.4	16.7%	1,549.4	16.7%	1,582.2	17.0%	1,548.9	17.2%
\$10 million but less than \$20 million	2,262.8	22.7%	2,100.0	22.1%	1,936.7	20.9%	1,899.5	20.4%	1,746.6	19.4%
\$20 million but less than \$30 million	1,265.6	12.7%	1,159.5	12.2%	1,097.7	11.9%	1,077.7	11.6%	1,045.0	11.6%
\$30 million and over	3,461.0	34.8%	3,208.2	33.8%	3,169.9	34.2%	3,240.1	34.7%	3,132.6	34.7%
Total Commercial Mortgage Loans ⁽¹⁾	9,953.1	100.0%	9,494.7	100.0%	9,261.5	100.0%	9,316.0	100.0%	9,019.6	100.0%

Other Stats as ratios

LTV - Origination	59.7%	59.3%	59.2%	59.0%	58.8%
LTV - Current	56.2%	55.8%	55.8%	55.5%	56.1%
Debt Service Coverage	1.9	1.9	2.0	2.0	1.9

Other Stats in USD millions

60+day delinq (incl in process of foreclosure)	-	-	-	5.1	5.1
US GAAP Book Value	3.4	3.3	3.4	3.8	4.0
Allowance for loan losses					

⁽¹⁾ Total Commercial Mortgage Loans shown do not include allowance for mortgage loan credit losses

Voya Financial

U.S. and Foreign Corporate Securities

(in millions USD)

Summary of Corporate Securities by Industry Category

		Balances as of									
Type	Industry	9/30/14		6/30/14		3/31/14		12/31/13		9/30/13	
		Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total
Public	Communications	4,031.8	9.7%	4,113.4	9.8%	4,001.1	9.8%	3,835.1	9.8%	3,849.3	9.9%
	Financial	7,231.8	17.3%	6,935.2	16.6%	6,641.5	16.3%	6,177.7	15.8%	5,950.3	15.2%
	Industrial and other companies	22,462.8	53.8%	22,795.9	54.5%	22,240.0	54.8%	21,556.7	55.1%	21,770.6	55.8%
	Utilities	6,869.4	16.5%	6,911.1	16.5%	6,690.3	16.5%	6,472.2	16.6%	6,439.4	16.5%
	Transportation	1,108.0	2.7%	1,097.1	2.6%	1,068.6	2.6%	1,036.1	2.7%	1,021.7	2.6%
	Sub-total	41,703.8	100.0%	41,852.7	100.0%	40,641.5	100.0%	39,077.8	100.0%	39,031.3	100.0%
Private	Communications	368.1	2.5%	387.9	2.7%	340.0	2.4%	400.7	2.9%	405.2	3.0%
	Financial	1,000.2	6.9%	1,013.0	7.0%	982.2	6.8%	957.0	7.0%	948.2	7.0%
	Industrial and other companies	9,317.6	64.3%	9,394.6	64.9%	9,390.9	65.3%	8,706.4	63.6%	8,741.8	64.7%
	Utilities	3,319.7	22.9%	3,226.8	22.3%	3,182.8	22.2%	3,156.2	23.0%	2,926.5	21.7%
	Transportation	489.3	3.4%	443.3	3.1%	469.5	3.3%	485.6	3.5%	489.7	3.6%
	Sub-total	14,494.9	100.0%	14,465.6	100.0%	14,365.4	100.0%	13,705.9	100.0%	13,511.4	100.0%
Total	Communications	4,399.9	7.8%	4,501.3	8.0%	4,341.1	7.9%	4,235.8	8.0%	4,254.5	8.1%
	Financial	8,232.0	14.6%	7,948.2	14.1%	7,623.7	13.9%	7,134.7	13.5%	6,898.5	13.1%
	Industrial and other companies	31,780.4	56.7%	32,190.5	57.2%	31,630.9	57.5%	30,263.1	57.4%	30,512.4	58.1%
	Utilities	10,189.1	18.1%	10,137.9	18.0%	9,873.1	17.9%	9,628.4	18.2%	9,365.9	17.8%
	Transportation	1,597.3	2.8%	1,540.4	2.7%	1,538.1	2.8%	1,521.7	2.9%	1,511.4	2.9%
	Total	56,198.7	100.0%	56,318.3	100.0%	55,006.9	100.0%	52,783.7	100.0%	52,542.7	100.0%

Voya Financial

Exposure to European Debt-Fixed Maturities and Equity Securities

(in millions USD)

Exposure to Select European Countries As of September 30, 2014

	Sovereign Debt		Corporate - Financial		Corporate - Non-Financial		Total		Total	
	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Amortized Cost	% of Total
Ireland	-	0.0%	-	0.0%	269.8	3.5%	269.8	3.0%	250.4	3.0%
Italy	-	0.0%	-	0.0%	260.7	3.3%	260.7	2.9%	237.2	2.8%
Portugal	-	0.0%	-	0.0%	10.2	0.1%	10.2	0.1%	7.9	0.1%
Spain	-	0.0%	-	0.0%	214.6	2.8%	214.6	2.4%	192.5	2.3%
Total Peripheral Euro-Zone	-	0.0%	-	0.0%	755.3	9.7%	755.3	8.4%	688.0	8.2%
Austria	-	0.0%	-	0.0%	15.4	0.2%	15.4	0.2%	15.0	0.2%
Belgium	37.1	15.3%	-	0.0%	338.1	4.3%	375.2	4.2%	325.0	3.8%
Bulgaria	5.5	2.3%	-	0.0%	-	0.0%	5.5	0.1%	5.5	0.1%
Croatia	28.1	11.6%	-	0.0%	-	0.0%	28.1	0.3%	25.6	0.3%
Czech Republic	-	0.0%	-	0.0%	10.5	0.1%	10.5	0.1%	10.1	0.1%
Denmark	-	0.0%	-	0.0%	132.5	1.7%	132.5	1.5%	122.7	1.5%
Finland	-	0.0%	-	0.0%	18.5	0.2%	18.5	0.2%	17.0	0.2%
France	-	0.0%	159.6	16.1%	488.9	6.3%	648.5	7.2%	611.8	7.2%
Germany	-	0.0%	56.2	5.7%	647.6	8.3%	703.8	7.8%	665.3	7.9%
Hungary	6.1	2.5%	-	0.0%	-	0.0%	6.1	0.1%	6.0	0.1%
Iceland	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Kazakhstan	42.1	17.3%	1.4	0.1%	19.4	0.2%	62.9	0.7%	59.6	0.7%
Latvia	4.9	2.0%	-	0.0%	-	0.0%	4.9	0.1%	4.6	0.1%
Lithuania	34.3	14.1%	-	0.0%	-	0.0%	34.3	0.4%	30.4	0.4%
Luxembourg	-	0.0%	-	0.0%	24.0	0.3%	24.0	0.3%	23.2	0.3%
Netherlands	-	0.0%	189.4	19.1%	1,069.7	13.8%	1,259.1	13.8%	1,165.9	13.7%
Norway	-	0.0%	-	0.0%	295.8	3.8%	295.8	3.3%	285.8	3.4%
Russian Federation	57.1	23.4%	4.9	0.5%	87.5	1.1%	149.5	1.7%	146.4	1.7%
Slovakia	5.3	2.2%	-	0.0%	-	0.0%	5.3	0.1%	5.0	0.1%
Slovenia	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Sweden	-	0.0%	53.3	5.4%	122.1	1.6%	175.4	1.9%	164.3	1.9%
Switzerland	-	0.0%	208.1	20.9%	641.4	8.2%	849.5	9.3%	793.5	9.4%
Turkey	22.7	9.3%	-	0.0%	42.2	0.5%	64.9	0.7%	65.2	0.8%
United Kingdom	-	0.0%	321.0	32.2%	3,081.1	39.7%	3,402.1	37.6%	3,208.5	37.9%
Total Non-Peripheral Europe	243.2	100.0%	993.9	100.0%	7,034.7	90.3%	8,271.8	91.6%	7,756.4	91.8%
Total Europe	243.2	100.0%	993.9	100.0%	7,790.0	100.0%	9,027.1	100.0%	8,444.4	100.0%

Additional Information

Voya Financial

Adjustments to Operating Earnings by Segment

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
DAC/VOBA and other intangibles unlocking ⁽¹⁾							
Retirement	(30.4)	7.1	(11.3)	4.0	40.0	(34.6)	41.6
Annuities	17.8	6.5	3.2	26.8	39.6	27.5	56.5
Total Retirement Solutions	(12.6)	13.6	(8.1)	30.8	79.6	(7.1)	98.1
Investment Management	-	-	-	-	-	-	-
Individual Life	(7.1)	(1.5)	(7.1)	(7.8)	20.2	(15.7)	12.6
Employee Benefits	(1.4)	(1.8)	(4.6)	(0.5)	-	(7.8)	-
Total Insurance Solutions	(8.5)	(3.3)	(11.7)	(8.3)	20.2	(23.5)	12.6
Ongoing Business	(21.1)	10.3	(19.8)	22.5	99.8	(30.6)	110.7
Corporate	-	-	-	-	-	-	-
Total Closed Blocks	-	-	-	-	-	-	-
Total DAC/VOBA and other intangibles unlocking	(21.1)	10.3	(19.8)	22.5	99.8	(30.6)	110.7
Additional adjustments ⁽²⁾							
Retirement	-	-	-	0.2	12.7	-	12.7
Annuities	-	-	-	0.8	12.7	-	12.7
Total Retirement Solutions	-	-	-	1.0	25.4	-	25.4
Investment Management	-	-	-	1.7	11.5	-	11.5
Individual Life	-	-	-	3.1	36.6	-	36.6
Employee Benefits	-	-	-	0.3	4.0	-	4.0
Total Insurance Solutions	-	-	-	3.4	40.6	-	40.6
Ongoing Business	-	-	-	6.1	77.5	-	77.5
Corporate	(46.8)	(41.0)	(48.8)	(43.8)	(47.6)	(136.5)	(132.7)
Total Closed Blocks	-	-	-	(0.4)	0.6	-	0.6
Total non-recurring items and interest expense	(46.8)	(41.0)	(48.8)	(38.1)	30.5	(136.5)	(54.6)
Total adjustments to operating earnings							
Retirement	(30.4)	7.1	(11.3)	4.2	52.7	(34.6)	54.3
Annuities	17.8	6.5	3.2	27.6	52.3	27.5	69.2
Total Retirement Solutions	(12.6)	13.6	(8.1)	31.8	105.0	(7.1)	123.5
Investment Management	-	-	-	1.7	11.5	-	11.5
Individual Life	(7.1)	(1.5)	(7.1)	(4.7)	56.8	(15.7)	49.2
Employee Benefits	(1.4)	(1.8)	(4.6)	(0.2)	4.0	(7.8)	4.0
Total Insurance Solutions	(8.5)	(3.3)	(11.7)	(4.9)	60.8	(23.5)	53.2
Ongoing Business	(21.1)	10.3	(19.8)	28.6	177.3	(30.6)	188.2
Corporate	(46.8)	(41.0)	(48.8)	(43.8)	(47.6)	(136.5)	(132.7)
Total Closed Blocks	-	-	-	(0.4)	0.6	-	0.6
Total adjustments to operating earnings	(67.9)	(30.7)	(68.6)	(15.6)	130.3	(167.1)	56.1

⁽¹⁾ DAC/VOBA and other intangibles unlocking excludes unlocking on net investment income from Lehman Recovery/LIHTC

⁽²⁾ Additional adjustments include impact of interest expenses and the Net gain (loss) from Lehman Recovery/LIHTC

Voya Financial

Calculation and Reconciliation of ROE and ROC

(in millions USD, unless otherwise indicated)

GAAP Return on Equity (Quarter to Date)

	Three Months Ended					Twelve Months Ended ⁽²⁾	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	12/31/13
Net income (loss) available to Voya Financial, Inc.'s common shareholders	400.8	246.3	258.1	548.1	346.6	1,453.3	600.5
Voya Financial, Inc. shareholders' equity: end of period	14,585	14,818	14,002	13,272	12,770	14,585	13,272
Voya Financial, Inc. shareholders' equity: average for period	14,702	14,410	13,637	13,021	12,621	13,943	13,574
GAAP Return on Equity	10.9%	6.8%	7.6%	16.8%	11.0%	10.4%	4.4%
Ongoing Business Adjusted Operating Return on Capital and Adjusted Operating Return on Equity							
Ongoing Business adjusted operating earnings before income taxes	352.0	345.8	287.3	323.6	306.9	1,308.7	1,211.8
Income taxes on adjusted operating earnings (based on an assumed tax rate of 35%)	(123.2)	(121.0)	(100.6)	(113.3)	(107.4)	(458.1)	(424.2)
Ongoing Business adjusted operating earnings after income taxes	228.8	224.8	186.7	210.3	199.5	850.6	787.6
Interest expense after-tax ⁽¹⁾	(19.5)	(19.5)	(19.6)	(19.9)	(19.9)	(78.5)	(79.9)
Ongoing Business adjusted operating earnings after income taxes and interest expense	209.3	205.3	167.1	190.4	179.6	772.1	707.7
End of period capital for Ongoing Business	9,115	9,063	9,123	9,216	9,419	9,115	9,216
Average capital for Ongoing Business ⁽²⁾	9,089	9,092	9,170	9,318	9,305	9,167	9,137
Average debt (based on 25% debt-to-capital ratio)	(2,272)	(2,273)	(2,293)	(2,329)	(2,326)	(2,292)	(2,284)
Average equity for Ongoing Business	6,817	6,819	6,877	6,988	6,978	6,875	6,853
Adjusted Operating Return on Capital for Ongoing Business	10.1%	9.9%	8.2%	9.0%	8.6%	9.3%	8.6%
Adjusted Operating Return on Equity for Ongoing Business ⁽¹⁾	12.3%	12.0%	9.7%	10.9%	10.3%	11.2%	10.3%

⁽¹⁾ Assumes debt-to-capital ratio of 25% for all time periods presented, a weighted average pre-tax interest rate of 5.5% for all periods prior to the third quarter of 2013, when the company completed recapitalization, and the actual weighted average pre-tax interest rate for all periods starting with the third quarter of 2013.

⁽²⁾ Effective with the twelve months ending March 31, 2014, average capital and equity are calculated by taking the average of the quarterly capital and equity averages for the trailing four quarters, whereas in previous periods, average capital and equity were calculated by two point average (Beginning of Year and End of Current Period)

Voya Financial

Operating Revenues by Segment

(in millions USD)	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Retirement	605.7	592.9	598.5	612.4	606.9	1,797.1	1,787.0
Annuities	344.6	330.8	354.4	313.9	319.1	1,029.8	930.7
Total Retirement Solutions	950.3	923.7	952.9	926.3	926.0	2,826.9	2,717.7
Investment Management	168.3	163.2	160.5	167.1	160.1	492.0	440.6
Individual Life	679.1	699.9	692.2	692.9	717.1	2,071.2	2,099.0
Employee Benefits	345.9	342.5	338.9	316.5	316.2	1,027.3	946.0
Total Insurance Solutions	1,025.0	1,042.4	1,031.1	1,009.4	1,033.3	3,098.5	3,045.0
Ongoing Business	2,143.6	2,129.3	2,144.5	2,102.8	2,119.4	6,417.4	6,203.3
Corporate	22.9	23.6	25.3	33.6	28.8	71.8	53.8
Total Closed Blocks	25.4	24.0	25.6	27.0	30.7	75.0	109.8
Total operating revenues	2,191.9	2,176.9	2,195.4	2,163.4	2,178.9	6,564.2	6,366.9
Adjustments:							
Closed Block Variable Annuity	660.6	112.1	284.6	(155.9)	(66.1)	1,057.3	(570.4)
Net realized investment gains (losses) and related charges and adjustments	48.2	67.0	49.6	129.1	39.8	164.8	28.3
Gain (loss) on change in fair value of derivatives related to guaranteed benefits	48.2	(24.3)	(23.9)	(21.8)	35.1	-	125.8
Revenues (losses) related to business exited through reinsurance or divestment	(4.8)	66.9	19.0	(5.4)	(2.9)	81.1	(70.8)
Revenues (loss) attributable to noncontrolling interests	174.9	219.1	60.8	157.1	152.9	454.8	254.1
Other adjustments to operating revenues*	72.1	80.4	85.4	97.4	97.6	237.9	260.6
Total revenue	3,191.1	2,698.1	2,670.9	2,364.0	2,435.3	8,560.1	6,394.5

* Other adjustments to operating revenue includes: Fee income earned by the Company's broker-dealers for sales of non-proprietary products, which are reflected net of commission expense in the Company's segments' operating revenues, as well as other items where the income is passed on to third parties.

Voya Financial

Ongoing Business Sources of Earnings Reconciliation

(in millions USD)

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Investment spread and other investment income:							
Net investment income and net realized gains (losses)							
Retirement	393.6	379.6	388.5	397.4	394.5	1,161.7	1,172.2
Annuities	282.3	275.8	270.6	283.4	295.9	828.7	866.5
Investment Management	9.0	8.0	7.3	11.7	16.4	24.3	25.3
Individual Life	226.3	215.5	219.8	224.5	258.7	661.6	691.0
Employee Benefits	29.1	27.7	26.7	29.2	32.1	83.5	88.4
Total net investment income and net realized gains (losses)	940.3	906.6	912.9	946.2	997.6	2,759.8	2,843.4
Total Ongoing Business	940.3	906.6	912.9	946.2	997.6	2,759.8	2,843.4
Adjustments:							
Interest credited	(539.2)	(540.4)	(541.9)	(553.7)	(553.8)	(1,621.5)	(1,657.3)
Other	(6.6)	(4.3)	(9.1)	(7.8)	(6.4)	(20.0)	(24.0)
Total adjustments	(545.8)	(544.7)	(551.0)	(561.5)	(560.2)	(1,641.5)	(1,681.3)
Ongoing investment spread and other investment income	394.5	361.9	361.9	384.7	437.4	1,118.3	1,162.1
Fee based margin:							
Fee income							
Retirement	193.5	192.9	191.1	196.1	191.0	577.5	563.8
Annuities	15.0	14.2	13.2	12.2	11.8	42.4	32.9
Investment Management	149.5	147.1	145.8	141.4	135.4	442.4	389.4
Individual Life	269.3	285.5	283.6	278.5	278.4	838.4	835.2
Employee Benefits	23.9	14.7	15.6	15.9	15.5	54.2	47.1
Total Fee Income	651.2	654.4	649.3	644.1	632.1	1,954.9	1,868.4
Other revenue							
Retirement	17.9	17.0	18.2	18.2	20.7	53.1	46.0
Annuities	4.6	5.3	4.5	3.9	3.9	14.4	9.3
Investment Management	9.8	8.1	7.4	14.0	8.3	25.3	25.9
Individual Life	4.4	7.2	5.1	4.6	5.3	16.7	20.2
Employee Benefits	(0.8)	(2.7)	0.3	(1.0)	(1.0)	(3.2)	(3.0)
Total other revenue	35.9	34.9	35.5	39.7	37.2	106.3	98.4
Total Ongoing Business	687.1	689.3	684.8	683.8	669.3	2,061.2	1,966.8
Adjustments:							
Surrender fees and MVA charges	(8.2)	(7.1)	(7.8)	(6.5)	(10.6)	(23.1)	(23.4)
Insurance Solutions FAS 97 fees and unearned revenue reserve amortization/unlocking	(287.4)	(294.1)	(291.7)	(288.9)	(288.3)	(873.2)	(862.6)
Other	(1.7)	(2.8)	(4.1)	0.3	(0.7)	(8.6)	(3.3)
Total adjustments	(297.3)	(304.0)	(303.6)	(295.1)	(299.6)	(904.9)	(889.3)
Ongoing fee based margin	389.8	385.3	381.2	388.7	369.7	1,156.3	1,077.5

Voya Financial

Ongoing Business Sources of Earnings Reconciliation

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(in millions USD)

Net underwriting gain (loss) and other revenue:

Premiums

	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Retirement	0.7	3.4	0.7	0.7	0.7	4.8	5.0
Annuities	42.7	35.5	66.1	14.4	7.5	144.3	22.0
Investment Management	-	-	-	-	-	-	-
Individual Life	179.1	191.7	183.7	185.3	174.7	554.5	552.6
Employee Benefits	293.7	302.8	296.3	272.4	269.6	892.8	813.5
Total premiums	516.2	533.4	546.8	472.8	452.5	1,596.4	1,393.1

Interest credited and other policyholder benefits

Retirement	(209.4)	(209.3)	(210.7)	(218.2)	(213.5)	(629.4)	(630.2)
Annuities	(204.1)	(197.4)	(229.8)	(180.4)	(182.2)	(631.3)	(550.5)
Investment Management	-	-	-	-	-	-	-
Individual Life	(632.8)	(499.3)	(527.8)	(518.8)	(468.7)	(1,659.9)	(1,482.7)
Employee Benefits	(235.7)	(239.6)	(244.5)	(223.9)	(223.7)	(719.8)	(679.5)
Total interest credited and other policyholder benefits	(1,282.0)	(1,145.6)	(1,212.8)	(1,141.3)	(1,088.1)	(3,640.4)	(3,342.9)

Total Ongoing Business

(765.8)	(612.2)	(666.0)	(668.5)	(635.6)	(2,044.0)	(1,949.8)
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Adjustments:

Interest credited	539.2	540.4	541.9	553.7	553.8	1,621.5	1,675.3
Surrender fees and MVA charges	8.2	7.1	7.8	6.5	10.6	23.1	23.4
Insurance Solutions FAS 97 fees and unearned revenue reserve amortization/unlocking	297.5	293.9	288.0	289.6	297.8	879.4	869.9
Sales inducements amortization and unlocking	4.8	7.6	8.3	6.4	6.1	20.7	28.2
FAS 113 and SOP 03-1 amortization and unlocking	113.5	0.4	6.7	6.6	(23.1)	120.6	(9.5)
Other	(15.9)	(17.8)	(13.1)	(13.6)	(10.7)	(46.8)	(36.6)
Total adjustments	947.3	831.6	839.6	849.2	834.5	2,618.5	2,532.7

Ongoing net underwriting gain (loss) and other revenue

181.5	219.4	173.6	180.7	198.9	574.5	582.9
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Voya Financial

Ongoing Business Sources of Earnings Reconciliation

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(in millions USD)

Administrative expenses and trail commissions:

Operating and interest expense

	Three Months Ended					Year-to-Date	
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13	9/30/14	9/30/13
Retirement	(208.6)	(217.3)	(226.0)	(220.1)	(205.8)	(651.9)	(619.8)
Annuities	(34.8)	(36.6)	(35.5)	(32.1)	(31.7)	(106.9)	(94.9)
Investment Management	(109.7)	(108.3)	(110.7)	(114.2)	(106.1)	(328.7)	(315.4)
Individual Life	(88.7)	(91.3)	(95.7)	(88.9)	(83.9)	(275.7)	(270.5)
Employee Benefits	(60.9)	(60.9)	(68.4)	(57.1)	(58.5)	(190.2)	(179.0)
Total operating and interest expense	(502.7)	(514.4)	(536.3)	(512.4)	(486.0)	(1,553.4)	(1,479.6)

Total Ongoing Business

Adjustments:

Other	24.7	25.4	26.2	21.9	17.9	76.3	63.0
Total adjustments	24.7	25.4	26.2	21.9	17.9	76.3	63.0

Ongoing administrative expenses and trail commissions

DAC/VOBA and other intangibles amortization and unlocking:

Net amortization of DAC/VOBA

Retirement	(70.5)	(30.5)	(46.9)	(35.5)	(0.3)	(147.9)	(79.8)
Annuities	(27.4)	(32.6)	(34.3)	(18.2)	(8.4)	(94.3)	(74.7)
Investment Management	-	-	-	-	-	-	-
Individual Life	82.2	(45.9)	(37.6)	(38.2)	(47.5)	(1.3)	(138.0)
Employee Benefits	(12.3)	(4.2)	(9.1)	(5.0)	(4.9)	(25.6)	(11.9)
Total net amortization of DAC/VOBA	(28.0)	(113.2)	(127.9)	(96.9)	(61.1)	(269.1)	(304.4)

Total Ongoing Business

Adjustments

Sales inducements amortization and unlocking	(4.8)	(7.6)	(8.3)	(6.4)	(6.1)	(20.7)	(28.2)
FAS 113 and SOP 03-1 amortization and unlocking	(113.5)	(0.4)	(6.7)	(6.6)	23.1	(120.6)	9.5
Unearned revenue reserve amortization and unlocking	(10.1)	0.2	3.7	(0.7)	(9.5)	(6.2)	(7.3)
Other	(0.2)	(0.5)	0.1	(0.8)	(0.1)	(0.6)	0.9
Total adjustments	(128.6)	(8.3)	(11.2)	(14.5)	7.4	(148.1)	(25.1)

Ongoing DAC/VOBA and other intangibles amortization and unlocking

	(156.6)	(121.5)	(139.1)	(111.4)	(53.7)	(417.2)	(329.5)
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Voya Financial

Fixed Maturity Securities - Businesses Exited Through Reinsurance

(in millions USD)

Total investments, after consolidation (See Portfolio Composition page), include the following amounts related to businesses exited through reinsurance:

	Balances as of				
	9/30/14	6/30/14	3/31/14	12/31/13	9/30/13
Fixed Maturity Securities - Businesses Exited Through Reinsurance					
Security Sector					
U.S. Government agencies and authorities	64.7	73.3	86.1	73.9	52.1
U.S. Corporate - Public	1,379.4	1,437.7	818.8	838.8	861.2
Foreign Government / Agency					3.4
Foreign Corporate - Public	216.1	225.9	135.6	132.6	137.8
State, municipalities and political subdivisions	109.2	108.8	107.1	102.6	104.1
Residential mortgaged-backed securities:					
Agency	73.3	77.4	81.2	90.2	97.2
Non - Agency	102.9	100.6	0.9	1.1	1.2
Total Residential mortgage-backed securities	176.2	178.0	82.1	91.3	98.4
Commercial mortgage-backed securities	95.8	109.7	88.2	91.4	94.3
Other asset-backed securities	94.0	95.6	17.8	18.1	18.5
Total fixed maturities, including securities pledged	2,135.4	2,229.0	1,335.7	1,348.7	1,369.8

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of September 30, 2014

By ARO Rating

	Total	AAA	AA	A	BBB	BB	B & Below
Residential mortgaged-backed securities:							
Agency	73.3	73.3	-	-	-	-	-
Non - Agency	102.9	-	-	-	0.5	0.2	102.2
Total Residential mortgage-backed securities	176.2	73.3	-	-	0.5	0.2	102.2
Commercial mortgage-backed securities	95.8	43.8	4.4	14.0	20.8	5.9	6.9
Other asset-backed securities	94.0	16.8	23.7	40.7	12.8	-	-
Total Structured securities	366.0	133.9	28.1	54.7	34.1	6.1	109.1
Non-structured securities	1,769.4	109.1	194.7	882.8	582.7	0.1	-
Total fixed maturities securities	2,135.4	243.0	222.8	937.5	616.8	6.2	109.1

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of June 30, 2014

By ARO Rating

	Total	AAA	AA	A	BBB	BB	B & Below
Residential mortgaged-backed securities:							
Agency	77.4	77.4	-	-	-	-	-
Non - Agency	100.6	-	-	-	0.6	0.3	99.7
Total Residential mortgage-backed securities	178.0	77.4	-	-	0.6	0.3	99.7
Commercial mortgage-backed securities	109.7	55.7	5.1	14.2	21.5	6.2	7.0
Other asset-backed securities	95.6	17.2	24.2	41.1	13.1	-	-
Total Structured securities	383.3	150.3	29.3	55.3	35.2	6.5	106.7
Non-structured securities	1,845.7	118.0	212.4	937.2	578.0	0.1	-
Total fixed maturities securities	2,229.0	268.3	241.7	992.5	613.2	6.6	106.7

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of September 30, 2014

By NAIC Designation

	Total	1	2	3	4	5	6
Residential mortgaged-backed securities:							
Agency	73.3	73.3	-	-	-	-	-
Non - Agency	102.9	91.3	11.6	-	-	-	-
Total Residential mortgage-backed securities	176.2	164.6	11.6	-	-	-	-
Commercial mortgage-backed securities	95.8	75.2	14.7	5.9	-	-	-
Other asset-backed securities	94.0	81.2	12.8	-	-	-	-
Total Structured securities	366.0	321.0	39.1	5.9	-	-	-
Non-structured securities	1,769.4	1,186.6	582.7	0.1	-	-	-
Total fixed maturities securities	2,135.4	1,507.6	621.8	6.0	-	-	-

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of June 30, 2014

By NAIC Designation

	Total	1	2	3	4	5	6
Residential mortgaged-backed securities:							
Agency	77.4	77.4	-	-	-	-	-
Non - Agency	100.6	88.6	12.0	-	-	-	-
Total Residential mortgage-backed securities	178.0	166.0	12.0	-	-	-	-
Commercial mortgage-backed securities	109.7	88.2	15.3	6.2	-	-	-
Other asset-backed securities	95.6	82.5	13.1	-	-	-	-
Total Structured securities	383.3	336.7	40.4	6.2	-	-	-
Non-structured securities	1,845.7	1,267.6	578.0	0.1	-	-	-
Total fixed maturities securities	2,229.0	1,604.3	618.4	6.3	-	-	-

Insurance Financial Strength Ratings

Voya Retirement Insurance and Annuity Company
Voya Insurance and Annuity Company
Midwestern United Life Insurance Company
ReliaStar Life Insurance Company
ReliaStar Life Insurance Company of New York
Security Life of Denver Insurance Company

A.M. Best	Fitch	Standard & Poor's	Moody's
A	A-	A-	A3
A	A-	A-	A3
A-	NR	A-	NR
A	A-	A-	A3
A	A-	A-	A3
A	A-	A-	A3

Credit Ratings

Voya Financial, Inc.
Long-Term Issuer Credit
Long-Term Senior Unsecured Debt
Junior Subordinated Debt

bbb	BBB	BBB-	Baa3
bbb	BBB-	BBB-	Baa3
bb+	BB	BB	Ba1 (hyb)

Voya Holdings, Inc.
Long-Term Issuer Credit

NR	NR	BBB-	Baa3
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