



Quarterly Investor Supplement

December 31, 2014

This report should be read in conjunction with Voya Financial, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2014. Voya Financial's Annual Reports on Form 10-K, and Quarterly Reports on Form 10-Q, can be accessed upon filing at the Securities and Exchange Commission's website at www.sec.gov, and at our website at investors.voya.com. All information is unaudited.

Voya Financial

Table of Contents

	Page
Consolidated	
Explanatory Note on Non-GAAP Financial Information	3-4
Organizational Chart	5
Key Metrics	6
Adjusted Operating Return on Capital and Return on Equity	7
Adjusted Operating Earnings Before Interest, After Income Taxes	8
Operating Revenues and Operating Earnings by Segment	9
Adjusted Operating Earnings by Segment	10
Consolidated Balance Sheets	11
Consolidated Statements of Operations	12
Ongoing Business Sources of Operating Earnings	13
Consolidated Earnings Before Income Taxes	14
Operating Earnings by Segment	15-16
DAC/VOBA Segment Trends	17
Consolidated Capital Structure	18
Consolidated Assets Under Management/Assets Under Administration	19
Retirement	
Sources of Operating Earnings	21
Operating Earnings	22
Assets Under Management/Assets Under Administration	23
Assets Under Management Rollforward	24
Annuities	
Sources of Operating Earnings	26
Operating Earnings	27
Assets Under Management	28
Assets Under Management Rollforward	29
Investment Management	
Sources of Operating Earnings	31
Operating Earnings	32
Key Metrics	33
Account Value Rollforward by Source	34
Account Value by Asset Type	35

	Page
Individual Life	
Sources of Operating Earnings	37
Operating Earnings	38
Key Metrics	39
Employee Benefits	
Sources of Operating Earnings	41
Operating Earnings	42
Key Metrics	43
Corporate	
Operating Earnings	45
Closed Blocks	
ISP and Other Operating Earnings	47
Closed Block Variable Annuity Income (Loss) Before Income Taxes	48
Closed Block Variable Annuity Death and Living Benefits	49
Assets Under Management Rollforward	50
Investment Information	
Portfolio Composition	52
Portfolio Results	53
Alternative Investment Income	54
Unrealized Gains (Losses)	55
Asset Backed Securities	56
RMBS Securities Summary	57
CMBS and Other Asset-Backed Securities Summary	58
Mortgage Loans on Real Estate	59
US and Foreign Corporate Securities	60
Exposure to European Debt - Fixed Maturities and Equity Securities	61
Additional Information	
Adjustments to Operating Earnings by Segment	63
Calculation and Reconciliation of ROE and ROC	64
Operating Revenues by Segment	65
Ongoing Business Sources of Earnings Reconciliation	66-68
Fixed Maturity Securities - Businesses Exited Through Reinsurance	69
Financial Ratings	70

Voya Financial

Explanatory Note on Non-GAAP Financial Information

Operating earnings before income taxes is a financial measure we use to evaluate segment performance. Operating earnings before income taxes is a non-GAAP financial measure and does not replace Net income (loss) as the U.S. GAAP measure of our results of operations. Each segment's Operating earnings before income taxes is calculated by adjusting Income (loss) before income taxes for the following items:

- Net investment gains (losses), net of related amortization of deferred policy acquisition costs ("DAC"), value of business acquired ("VOBA"), sales inducements and unearned revenue. Net investment gains (losses) include gains (losses) on the sale of securities, impairments, changes in the fair value of investments using the fair value option ("FVO") unrelated to the implied loan-backed security income recognition for certain mortgage-backed obligations and changes in the fair value of derivative instruments, excluding realized gains (losses) associated with swap settlements and accrued interest;
- Net guaranteed benefit hedging gains (losses), which include changes in the fair value of derivatives related to guaranteed benefits, net of related reserve increases (decreases) and net of related amortization of DAC, VOBA and sales inducements, less the estimated cost of these benefits. The estimated cost, which is reflected in operating results, reflects the expected cost of these benefits if markets perform in line with our long-term expectations and includes the cost of hedging. Other derivative and reserve changes related to guaranteed benefits are excluded from operating results, including the impacts related to changes in our nonperformance spread;
- Income (loss) related to businesses exited through reinsurance or divestment;
- Income (loss) attributable to noncontrolling interest;
- Income (loss) related to early extinguishment of debt;
- Impairment of goodwill, value of management contract rights and value of customer relationships acquired;
- Immediate recognition of net actuarial gains (losses) related to our pension and other postretirement benefit obligations and gains (losses) from plan amendments and curtailments; and
- Other items, including restructuring expenses (severance, lease write-offs, etc.), certain third-party expenses and deal incentives related to the divestment of the Company by ING Group, and expenses associated with the rebranding of Voya Financial, Inc. from ING U.S., Inc.

Adjusted operating earnings is also a non-GAAP financial measure. This measure excludes from Operating earnings before income taxes the following items:

- DAC/VOBA and other intangibles unlocking;
- The net gains and losses included in operating earnings from a distribution of cash and securities in conjunction with a Lehman Brothers bankruptcy settlement and the losses as a result of the decision to dispose of certain Low Income Housing Tax Credit partnerships ("LIHTC") as a means of exiting this asset class;
- A gain related to the amendment or recapture of certain reinsurance agreements; and
- Interest expense related to debt in our Corporate segment.

We report ongoing business adjusted operating ROE and adjusted operating ROC because we believe these measures are useful indicators of how effectively we use capital resources allocated to our ongoing businesses. The most directly comparable U.S. GAAP measure to adjusted operating ROE and adjusted operating ROC is return on equity. For a reconciliation of these non-GAAP measures to return on equity, see the "Calculation and Reconciliation of ROE and ROC" page in this document

In addition to book value per share including accumulated other comprehensive income (AOCI), we also report book value per share excluding AOCI and shareholders' equity excluding AOCI. Included in AOCI are investment portfolio unrealized gains or losses. In the ordinary course of business we do not plan to sell most investments for the sole purpose of realizing gains or losses, and book value per share excluding AOCI and shareholders' equity excluding AOCI provide a measure consistent with that view.

Voya Financial

Explanatory Note on Non-GAAP Financial Information

Our Closed Block Variable Annuity ("CBVA") segment is managed to focus on protecting regulatory and rating agency capital rather than achieving operating metrics and, therefore, we exclude its results of operations from Operating earnings before income taxes. When we present the adjustments to Net Income (loss) before income taxes on a consolidated basis, each adjustment excludes the relative portions attributable to our CBVA segment.

The most directly comparable U.S. GAAP measure to Operating earnings before income taxes is Net income (loss) before income taxes. For a reconciliation of Operating earnings before Net income taxes to income (loss) before income taxes, refer to the "Consolidated Earnings Before Income Taxes" page in this document. In addition, please refer to "Adjusted Operating Earnings by Segment" for reconciliation from Total Operating earnings before income taxes to Total adjusted operating earnings before income taxes.

Operating revenues is a measure of our segment revenues and a non-GAAP financial measure. Each segment's Operating revenues are calculated by adjusting Total revenues for the following items:

- Net realized investment gains (losses) and related charges and adjustments, which include gains (losses) on the sale of securities, impairments, changes in the fair value of investments using the FVO unrelated to the implied loan-backed security income recognition for certain mortgage-backed obligations and changes in the fair value of derivative instruments, excluding realized gains (losses) associated with swap settlements and accrued interest. These items are net of related amortization of unearned revenue;
- Gain (loss) on change in fair value of derivatives related to guaranteed benefits, which include changes in the fair value of derivatives related to guaranteed benefits, less the estimated cost of these benefits. The estimated cost, which is reflected in operating results, reflects the expected cost of these benefits if markets perform in line with our long-term expectations and includes the cost of hedging. Other derivative and reserve changes related to guaranteed benefits are excluded from operating revenues, including the impacts related to changes in our nonperformance spread;
- Revenues related to businesses exited through reinsurance or divestment;
- Revenues attributable to noncontrolling interest; and
- Other adjustments to operating revenues primarily reflect fee income earned by our broker dealers for sales of non-proprietary products, which are reflected net of commission expense in our segments' operating revenues, as well as other items where the income is passed on to third parties.

Operating revenues also excludes the revenues of our CBVA segment, since this segment is managed to focus on protecting regulatory and rating agency capital rather than generating operating earnings. When we present the adjustments to Total revenues on a consolidated basis, each adjustment excludes the relative portions attributable to our CBVA segment.

The most directly comparable U.S. GAAP measure to Operating revenues is Total revenues. For a reconciliation of Operating revenues to Total revenues, please refer to the "Operating Revenues by Segment" page in this document.

We analyze our ongoing businesses performance based on the sources of earnings. We believe this supplemental information is useful in order to gain a better understanding of our Operating earnings (loss) before income taxes for the following reasons: (1) we analyze our business using this information and (2) this presentation can be helpful for investors to understand the main drivers of Operating earnings (loss) before income taxes of our ongoing businesses. The sources of earnings are defined as such:

- Investment spread and other investment income consists of net investment income and net realized investment gains (losses) associated with swap settlements and accrued interest, less interest credited to policyholder reserves.
- Fee based margin consists primarily of fees earned on assets under management ("AUM"), assets under administration ("AUA"), and transaction based recordkeeping fees.
- Net underwriting gain (loss) and other revenue contains the following: the difference between fees charged for insurance risks and incurred benefits, including mortality, morbidity, and surrender results, contractual charges for universal life and annuity contracts, the change in the unearned revenue reserve for universal life contracts, and that portion of traditional life insurance premiums intended to cover expenses and profits. Certain contract charges for universal life insurance are not recognized in income immediately, but are deferred as unearned revenues and are amortized into income in a manner similar to the amortization of DAC.
- Administrative expenses are general expenses, net of amounts capitalized as acquisition expenses and exclude commission expenses and fees on letters of credit.
- Trail commissions are commissions paid that are not deferred and thus recorded directly to expense.
- For a detail explanation of DAC/VOBA and other intangibles amortization/unlocking see "Unlocking of DAC/VOBA and other Contract Owner/Policyholder Intangibles" in our SEC filings.

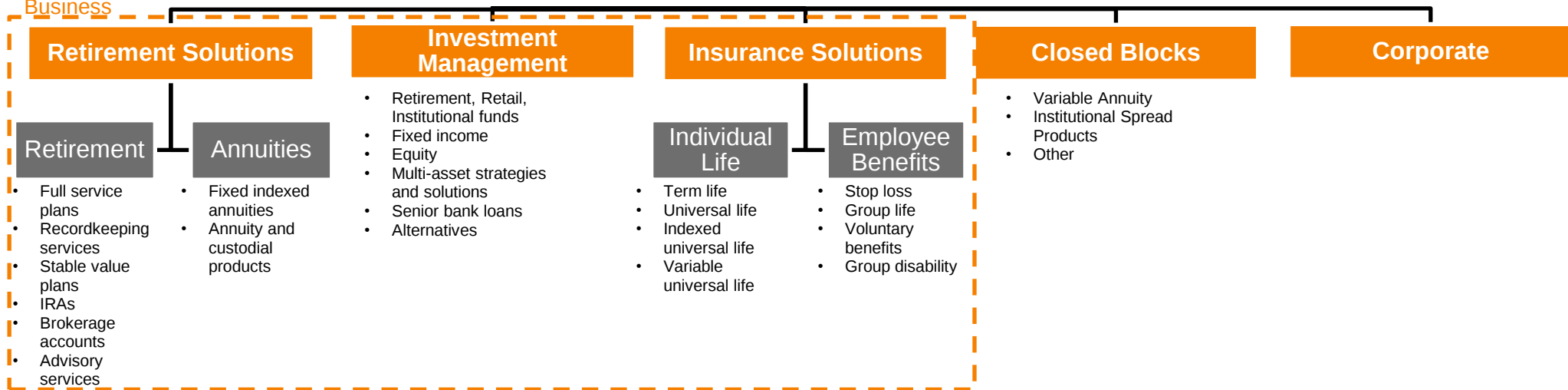
For a reconciliation of the sources of earnings presentation to the line items within Operating revenues and Operating benefits and expenses, please refer to the "Ongoing Business Sources of Earnings Reconciliation" pages in this document.

Financial information, unless otherwise noted, is rounded to millions, therefore may not sum to its corresponding total.

Voya Financial Organizational Chart



Ongoing
Business



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Key Metrics

(in millions USD, unless otherwise indicated)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Adjusted operating earnings before income taxes - Ongoing Business	392.8	352.0	345.8	287.3	323.6	1,377.9	1,211.8
Operating earnings before income taxes - Ongoing Business	421.8	330.9	356.1	267.5	352.2	1,376.3	1,428.6
Operating earnings before income taxes - Total Consolidated	376.9	294.3	328.3	231.1	304.9	1,230.6	1,268.6
Net income (loss)	1,335.5	517.4	412.9	271.6	653.7	2,537.4	790.6
Net income (loss) attributable to noncontrolling interest	(59.0)	116.6	166.6	13.5	105.6	237.7	190.1
Net income (loss) available to Voya Financial, Inc.'s common shareholders	1,394.5	400.8	246.3	258.1	548.1	2,299.7	600.5
Total Voya Financial, Inc. Shareholders' Equity - Excluding AOCI	13,004.2	11,764.9	11,665.4	11,424.0	11,423.1	13,004.2	11,423.1
Return on Equity							
Ongoing Business adjusted operating return on equity - TTM ⁽¹⁾ ⁽²⁾	12.1%	11.2%	10.7%	10.3%	10.3%	12.1%	10.3%
Ongoing Business adjusted operating return on equity - Annualized ⁽²⁾	14.4%	12.3%	12.0%	9.7%	10.9%	12.1%	10.3%
Debt to Capital (Excluding AOCI)	21.3%	23.0%	23.2%	23.5%	23.5%	21.3%	23.5%
Per Share							
Total Consolidated Operating earnings per share (Diluted)	0.99	0.75	0.83	0.57	0.75	3.14	3.27
Net income (loss) available to Voya Financial, Inc.'s common shareholders per common share:							
Basic	5.71	1.59	0.97	0.99	2.10	9.09	2.40
Diluted	5.66	1.58	0.96	0.98	2.08	9.02	2.38
Book value per share (Excluding AOCI)	53.76	47.75	45.82	44.85	43.65	53.76	43.65
Shares							
Weighted-average common shares outstanding (in millions)							
Basic	244.2	252.6	254.5	261.1	261.1	253.1	250.6
Diluted	246.4	254.4	256.2	263.5	263.3	255.1	251.8
Ending shares outstanding (in millions)	241.9	246.4	254.6	254.7	261.7	241.9	261.7
Returned to Shareholders (\$)							
Shares repurchased	180.7	320.0	30.5	258.9	-	790.1	-
Common dividends	2.4	2.5	2.6	2.6	2.6	10.1	5.2
Total	183.1	322.5	33.1	261.5	2.6	800.2	5.2

⁽¹⁾ Trailing twelve months calculation

⁽²⁾ Assumes debt-to-capital ratio of 25% for all time periods presented, a weighted average pre-tax interest rate of 5.5% for all periods prior to the third quarter of 2013, when the company completed recapitalization, and the actual weighted average pre-tax interest rate for all periods starting with the third quarter of 2013.

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Adjusted Operating Return on Capital and Return on Equity

	Twelve Months Ended December 31, 2014									
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity ⁽⁶⁾	Corporate and Other Closed Blocks		Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits			DTA ^{(5) (6)}	Other	
(in millions USD, unless otherwise indicated)										
Ending Capital ⁽¹⁾	3,929	1,660	306	2,513	369	8,777	2,544	2,262	2,937	16,520
Average Capital ^{(2) (4)}	3,891	1,694	310	2,781	352	9,028	3,185	283	2,740	15,236
Adjusted operating earnings before interest and after income taxes	356.1	153.1	136.7	147.9	101.9	895.7	-		24.9	920.6
Adjusted Operating Return on Capital ⁽²⁾	9.2%	9.0%	44.2%	5.3%	28.9%	9.9%	-		N/M	6.0%
Adjusted Operating Return on Equity ^{(2) (3)}						12.1%				

	Twelve Months Ended December 31, 2013									
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Other Closed Blocks		Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits					
(in millions USD, unless otherwise indicated)										
Ending Capital ⁽¹⁾	4,007	1,713	302	2,848	346	9,216	3,119		2,603	14,938
Average Capital ⁽²⁾	3,915	1,762	303	2,804	354	9,137	4,092		1,226	14,455
Adjusted operating earnings before interest and after income taxes	349.2	128.0	107.2	136.7	66.5	787.6	-		10.6	798.2
Adjusted Operating Return on Capital ⁽²⁾	8.9%	7.3%	35.4%	4.9%	18.8%	8.6%	-		N/M	5.5%
Adjusted Operating Return on Equity ^{(2) (3)}						10.3%				

⁽¹⁾ Capital is allocated to each of our segments in proportion to each segment's target statutory capital, plus an allocation of the differences between statutory capital and total Voya Financial, Inc. shareholders' equity on a GAAP basis (excluding AOCI), based on each segment's portion of these differences. Statutory surplus in excess of target statutory capital and certain corporate assets and liabilities, such as certain deferred tax assets and liabilities for unfunded pension plans, are allocated to the Corporate segment.

⁽²⁾ Effective with the twelve months ending March 31, 2014, average capital and equity are calculated by taking the average of the quarterly capital and equity averages for the trailing four quarters, whereas in previous periods, average capital and equity were calculated by two point average (Beginning of Year and End of Current Period)

⁽³⁾ Assumes debt-to-capital ratio of 25% for all time periods presented, a weighted average pre-tax interest rate of 5.5% for all periods prior to the third quarter of 2013, when the company completed recapitalization, and the actual weighted average pre-tax interest rate for all periods starting with the third quarter of 2013.

⁽⁴⁾ Includes capital impacts related to the Term Life Coinsurance Agreement in our Individual Life segment effective 10/1/2014.

⁽⁵⁾ Deferred Tax Asset (DTA) related to Federal Net Operating Loss Carry Forwards ("Federal NOLs"), Life Subgroup Deferred Losses related to Closed Block VA Hedge Losses, and Non-Life Subgroup Deferred Losses related to tax-based goodwill, net of \$783 million tax valuation allowance related to Federal NOLs

⁽⁶⁾ Reflects reallocation of approximately \$750 million of capital from Closed Block VA to Corporate and Other Closed Blocks during the fourth quarter of 2014 related to Deferred Tax Assets on Closed Block VA Hedge Losses that were not previously offset by a tax valuation allowance. Effective 12/31/2014, all deferred tax assets related to Closed Block VA Hedge Losses (including those previously offset by a tax valuation allowance) along with deferred tax assets related to Federal NOLs, and Non-Life Subgroup Deferred Losses, net of remaining tax valuation allowances related to Federal NOLs will be reflected in the capital allocated to Corporate and Other Closed Blocks

Voya Financial

Adjusted Operating Earnings Before Interest, After Income Taxes

	Twelve Months Ended December 31, 2014								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Other Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
(in millions USD, unless otherwise indicated)									
Operating earnings before income taxes	517.8	262.0	210.3	237.3	148.9	1,376.3	-	(145.7)	1,230.6
Less:									
Interest expense	-	-	-	-	-	-	-	(188.0)	(188.0)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	(30.0)	26.4	-	(10.2)	(7.8)	(21.6)	-	-	(21.6)
Gain on reinsurance recapture ⁽⁴⁾	-	-	-	20.0	-	20.0	-	-	20.0
Net gain (loss) from Lehman Recovery/LIHTC ⁽²⁾	-	-	-	-	-	-	-	4.0	4.0
Adjusted operating earnings before interest	547.8	235.6	210.3	227.5	156.7	1,377.9	-	38.3	1,416.2
Income tax expense ⁽³⁾	191.7	82.5	73.6	79.6	54.8	482.2	-	13.4	495.6
Adjusted operating earnings before interest and after income taxes	356.1	153.1	136.7	147.9	101.9	895.7	-	24.9	920.6

	Twelve Months Ended December 31, 2013								
	Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Closed Block Variable Annuity	Corporate and Other Closed Blocks	Consolidated
	Retirement	Annuities		Individual Life	Employee Benefits				
(in millions USD, unless otherwise indicated)									
Operating earnings before income taxes	595.8	293.8	178.1	254.8	106.1	1,428.6	-	(160.0)	1,268.6
Less:									
Interest expense	-	-	-	-	-	-	-	(179.7)	(179.7)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	45.6	83.3	-	4.8	(0.5)	133.2	-	-	133.2
Net gain (loss) from Lehman Recovery/LIHTC ⁽²⁾	12.9	13.5	13.2	39.7	4.3	83.6	-	3.4	87.0
Adjusted operating earnings before interest	537.3	197.0	164.9	210.3	102.3	1,211.8	-	16.3	1,228.1
Income tax expense ⁽³⁾	188.1	69.0	57.7	73.6	35.8	424.2	-	5.7	429.9
Adjusted operating earnings before interest and after income taxes	349.2	128.0	107.2	136.7	66.5	787.6	-	10.6	798.2

⁽¹⁾ DAC/VOBA and other intangibles unlocking excludes unlocking on net investment income from Lehman Recovery/LIHTC, as described below

⁽²⁾ Includes the net gain (loss) included in operating earnings from a distribution of cash and securities in conjunction with a Lehman Brothers bankruptcy settlement and the losses as a result of the decision to dispose of certain Low Income Housing Tax Credit partnerships ("LIHTC") as a means of exiting this asset class. Collectively these items, net of DAC/VOBA and other intangibles impacts, are referred to as "Net gain (loss) from Lehman Recovery/LIHTC".

⁽³⁾ Based on an assumed effective tax rate of 35%.

⁽⁴⁾ Includes a gain related to the amendment or recapture of certain reinsurance agreements ("Gain on reinsurance recapture").

Voya Financial

Operating Revenues and Operating Earnings by Segment

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating Revenues							
Retirement	630.3	605.7	592.9	598.5	612.4	2,427.4	2,399.4
Annuities	323.6	344.6	330.8	354.4	313.9	1,353.4	1,244.6
Total Retirement Solutions	953.9	950.3	923.7	952.9	926.3	3,780.8	3,644.0
Investment Management	163.4	168.3	163.2	160.5	167.1	655.4	607.7
Individual Life	646.6	679.1	699.9	692.2	692.9	2,717.8	2,791.9
Employee Benefits	345.7	345.9	342.5	338.9	316.5	1,373.0	1,262.5
Total Insurance Solutions	992.3	1,025.0	1,042.4	1,031.1	1,009.4	4,090.8	4,054.4
Ongoing Business	2,109.6	2,143.6	2,129.3	2,144.5	2,102.8	8,527.0	8,306.1
Corporate	19.5	22.9	23.6	25.3	33.6	91.3	87.4
Total Closed Blocks	27.7	25.4	24.0	25.6	27.0	102.7	136.8
Total operating revenues	2,156.8	2,191.9	2,176.9	2,195.4	2,163.4	8,721.0	8,530.3
Operating Earnings							
Retirement	149.9	117.2	135.8	114.9	138.6	517.8	595.8
Annuities	64.7	78.3	64.2	54.8	83.2	262.0	293.8
Total Retirement Solutions	214.6	195.5	200.0	169.7	221.8	779.8	889.6
Investment Management	47.0	58.6	54.9	49.8	52.9	210.3	178.1
Individual Life	103.0	39.8	63.4	31.1	47.0	237.3	254.8
Employee Benefits	57.2	37.0	37.8	16.9	30.5	148.9	106.1
Total Insurance Solutions	160.2	76.8	101.2	48.0	77.5	386.2	360.9
Ongoing Business	421.8	330.9	356.1	267.5	352.2	1,376.3	1,428.6
Corporate	(47.7)	(47.1)	(38.3)	(37.3)	(44.0)	(170.4)	(210.6)
Total Closed Blocks	2.8	10.5	10.5	0.9	(3.3)	24.7	50.6
Total operating earnings before income taxes	376.9	294.3	328.3	231.1	304.9	1,230.6	1,268.6
Closed Block Variable Annuity	(322.3)	131.0	(84.1)	20.2	(226.4)	(255.2)	(1,209.3)
Net investment gains (losses) and related charges and adjustments	41.1	43.4	73.0	57.6	105.4	215.1	212.1
Net guaranteed benefit hedging gains (losses) and related charges and adjustments	(32.3)	33.4	(20.3)	6.4	(26.6)	(12.8)	19.4
Income (loss) related to businesses exited through reinsurance or divestment	(88.0)	(31.9)	(26.9)	(10.5)	(12.8)	(157.3)	(59.8)
Income (loss) attributable to noncontrolling interests	(59.0)	116.6	166.6	13.5	105.6	237.7	190.1
Immediate recognition of net actuarial gains (losses) related to pension and other postretirement benefit obligations and gains (losses) from plan amendments and curtailments	(372.7)	-	-	-	405.2	(372.7)	405.2
Other adjustments to operating earnings*	(34.6)	(32.0)	(17.6)	(16.0)	(27.7)	(100.2)	(68.2)
Total non-operating	(867.8)	260.5	90.7	71.2	322.7	(445.4)	(510.5)
Income (loss) before income taxes	(490.9)	554.8	419.0	302.3	627.6	785.2	758.1
Less: Income tax expense (benefit)	(1,826.4)	37.4	6.1	30.7	(26.1)	(1,752.2)	(32.5)
Net income (loss)	1,335.5	517.4	412.9	271.6	653.7	2,537.4	790.6
Net income (loss) attributable to noncontrolling interest	(59.0)	116.6	166.6	13.5	105.6	237.7	190.1
Net income (loss) available to Voya Financial, Inc.'s common shareholders	1,394.5	400.8	246.3	258.1	548.1	2,299.7	600.5

* Other adjustments to operating earnings above includes:
Restructuring expenses (severance, lease write-offs, etc.), certain third-party expenses and deal incentives related to the divestment of the Company by ING Group, and expenses associated with the rebranding of Voya Financial, Inc. from ING U.S., Inc.

Voya Financial

Adjusted Operating Earnings by Segment

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating Earnings							
Retirement	149.9	117.2	135.8	114.9	138.6	517.8	595.8
Annuities	64.7	78.3	64.2	54.8	83.2	262.0	293.8
Total Retirement Solutions	214.6	195.5	200.0	169.7	221.8	779.8	889.6
Investment Management	47.0	58.6	54.9	49.8	52.9	210.3	178.1
Individual Life	103.0	39.8	63.4	31.1	47.0	237.3	254.8
Employee Benefits	57.2	37.0	37.8	16.9	30.5	148.9	106.1
Total Insurance Solutions	160.2	76.8	101.2	48.0	77.5	386.2	360.9
Ongoing Business	421.8	330.9	356.1	267.5	352.2	1,376.3	1,428.6
Corporate	(47.7)	(47.1)	(38.3)	(37.3)	(44.0)	(170.4)	(210.6)
Total Closed Blocks	2.8	10.5	10.5	0.9	(3.3)	24.7	50.6
Total operating earnings before income taxes	376.9	294.3	328.3	231.1	304.9	1,230.6	1,268.6
Adjustments to operating earnings							
Retirement	4.6	(30.4)	7.1	(11.3)	4.2	(30.0)	58.5
Annuities	(1.1)	17.8	6.5	3.2	27.6	26.4	96.8
Total Retirement Solutions	3.5	(12.6)	13.6	(8.1)	31.8	(3.6)	155.3
Investment Management	-	-	-	-	1.7	-	13.2
Individual Life	25.5	(7.1)	(1.5)	(7.1)	(4.7)	9.8	44.5
Employee Benefits	-	(1.4)	(1.8)	(4.6)	(0.2)	(7.8)	3.8
Total Insurance Solutions	25.5	(8.5)	(3.3)	(11.7)	(4.9)	2.0	48.3
Ongoing Business	29.0	(21.1)	10.3	(19.8)	28.6	(1.6)	216.8
Corporate	(47.4)	(46.8)	(41.0)	(48.8)	(43.8)	(184.0)	(176.5)
Total Closed Blocks	-	-	-	-	(0.4)	-	0.2
Total adjustments to operating earnings	(18.4)	(67.9)	(30.7)	(68.6)	(15.6)	(185.6)	40.5
Adjusted Operating Earnings							
Retirement	145.3	147.6	128.7	126.2	134.4	547.8	537.3
Annuities	65.8	60.5	57.7	51.6	55.6	235.6	197.0
Total Retirement Solutions	211.1	208.1	186.4	177.8	190.0	783.4	734.3
Investment Management	47.0	58.6	54.9	49.8	51.2	210.3	164.9
Individual Life	77.5	46.9	64.9	38.2	51.7	227.5	210.3
Employee Benefits	57.2	38.4	39.6	21.5	30.7	156.7	102.3
Total Insurance Solutions	134.7	85.3	104.5	59.7	82.4	384.2	312.6
Ongoing Business	392.8	352.0	345.8	287.3	323.6	1,377.9	1,211.8
Corporate	(0.3)	(0.3)	2.7	11.5	(0.2)	13.6	(34.1)
Total Closed Blocks	2.8	10.5	10.5	0.9	(2.9)	24.7	50.4
Total adjusted operating earnings before interest and income taxes	395.3	362.2	359.0	299.7	320.5	1,416.2	1,228.1

Voya Financial

Consolidated Balance Sheets

(in millions USD)	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Assets					
Total investments	90,833.8	89,824.4	89,821.3	88,891.4	87,050.8
Cash and cash equivalents	2,530.9	1,908.5	3,142.0	2,499.8	2,840.8
Assets held in separate accounts	106,007.8	107,059.3	110,648.2	107,840.0	106,827.1
Reinsurance recoverable	7,116.9	6,752.5	6,637.1	6,785.8	6,702.2
Short term investments under securities loan agreement and accrued investment income	1,718.7	1,520.7	1,509.7	1,494.2	1,450.0
Deferred policy acquisition costs, Value of business acquired	4,570.9	4,779.9	4,511.2	4,860.8	5,351.6
Goodwill and other intangible assets	284.4	296.1	303.2	312.5	323.7
Other assets ⁽¹⁾	2,564.8	1,319.7	1,384.7	1,274.7	1,477.6
Assets related to consolidated investment entities	11,323.2	10,842.7	10,120.6	9,551.5	8,999.4
Total Assets	226,951.4	224,303.8	228,078.0	223,510.7	221,023.2
Liabilities					
Future policy benefits and contract owner account balances	85,010.7	84,139.1	84,424.5	84,256.1	84,006.7
Liabilities related to separate accounts	106,007.8	107,059.3	110,648.2	107,840.0	106,827.1
Funds held under reinsurance agreements	1,159.6	1,136.7	1,167.6	1,174.5	1,181.5
Payables under securities loan agreements, including collateral held	1,445.0	927.1	904.9	864.5	769.4
Long-term debt	3,515.7	3,515.5	3,515.2	3,515.0	3,514.7
Other liabilities ⁽²⁾	3,093.5	2,874.2	3,217.4	2,999.6	3,144.9
Liabilities related to consolidated investment entities	8,195.9	7,507.7	6,936.9	6,493.0	6,064.9
Total Liabilities	208,428.2	207,159.6	210,814.7	207,142.7	205,509.2
Shareholders' Equity					
Common stock	2.6	2.6	2.6	2.6	2.6
Treasury stock	(807.0)	(624.2)	(304.2)	(269.8)	-
Additional paid-in capital	23,650.1	23,621.5	23,599.9	23,579.5	23,563.7
Retained earnings (deficit)	(9,841.5)	(11,235.0)	(11,632.9)	(11,888.3)	(12,143.2)
Total Voya Financial, Inc. Shareholders' Equity - Excluding AOCI	13,004.2	11,764.9	11,665.4	11,424.0	11,423.1
Accumulated other comprehensive income	3,103.7	2,820.2	3,152.7	2,577.5	1,849.1
Total Voya Financial, Inc. Shareholders' Equity	16,107.9	14,585.1	14,818.1	14,001.5	13,272.2
Noncontrolling interest	2,415.3	2,559.1	2,445.2	2,366.5	2,241.8
Total Shareholders' Equity	18,523.2	17,144.2	17,263.3	16,368.0	15,514.0
Total Liabilities and Shareholders' Equity	226,951.4	224,303.8	228,078.0	223,510.7	221,023.2

⁽¹⁾ Includes Other assets, Sales inducements to contract holders, and Current/Deferred income taxes

⁽²⁾ Includes Other liabilities, Derivatives, Pension and other postretirement provisions, and Current/Deferred income taxes

Voya Financial

Consolidated Statements of Operations

Page 12 of 70

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Revenues							
Net investment income	1,184.7	1,163.6	1,120.9	1,145.6	1,156.5	4,614.8	4,689.0
Fee income	894.5	908.9	897.3	931.8	943.9	3,632.5	3,666.3
Premiums	801.0	595.1	629.4	600.9	515.4	2,626.4	1,956.3
Net realized capital gains (losses)	(518.3)	181.0	(366.5)	(190.6)	(577.0)	(894.4)	(2,534.8)
Income (loss) related to consolidated investment entities	32.9	241.5	306.7	77.7	213.5	658.8	548.7
Other revenues	116.0	101.0	110.3	105.5	111.7	432.8	433.0
Total revenues	2,510.8	3,191.1	2,698.1	2,670.9	2,364.0	11,070.9	8,758.5
Benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(1,541.7)	(1,732.9)	(1,305.2)	(1,358.1)	(1,118.8)	(5,937.9)	(4,497.8)
Operating expenses	(1,246.6)	(767.3)	(758.3)	(789.5)	(394.6)	(3,561.7)	(2,686.7)
Net amortization of DAC/VOBA	(106.9)	(30.6)	(115.7)	(126.1)	(123.2)	(379.3)	(442.8)
Interest expense	(47.4)	(47.2)	(47.5)	(47.6)	(48.2)	(189.7)	(184.8)
Operating expenses related to consolidated investment entities	(59.1)	(58.3)	(52.4)	(47.3)	(51.6)	(217.1)	(188.3)
Total benefits and expenses	(3,001.7)	(2,636.3)	(2,279.1)	(2,368.6)	(1,736.4)	(10,285.7)	(8,000.4)
Income (loss) before income taxes	(490.9)	554.8	419.0	302.3	627.6	785.2	758.1

Voya Financial

Ongoing Business Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income	386.9	394.2	361.9	361.9	384.7	1,504.9	1,546.8
Fee based margin	403.5	389.8	385.3	381.2	388.7	1,559.8	1,466.2
Net underwriting gain (loss) and other revenue	251.0	181.5	219.4	173.6	180.7	825.5	763.6
Administrative expenses	(418.0)	(404.1)	(417.9)	(436.4)	(422.4)	(1,676.4)	(1,643.1)
Trail commissions	(69.0)	(73.9)	(71.1)	(73.7)	(68.1)	(287.7)	(264.0)
DAC/VOBA and other intangibles amortization, excluding unlocking	(141.6)	(135.5)	(131.8)	(119.3)	(136.1)	(528.2)	(601.0)
DAC/VOBA and other intangibles unlocking	9.0	(21.1)	10.3	(19.8)	24.7	(21.6)	160.1
Operating earnings before income taxes	421.8	330.9	356.1	267.5	352.2	1,376.3	1,428.6

Voya Financial

Consolidated Earnings Before Income Taxes

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating revenues							
Net investment income and net realized gains (losses)	967.9	987.4	952.6	961.4	1,005.8	3,869.3	4,007.8
Fee income	646.7	651.2	654.4	649.3	644.1	2,601.6	2,512.5
Premiums	496.6	517.4	534.9	549.3	473.3	2,098.2	1,870.6
Other revenue	45.6	35.9	35.0	35.4	40.2	151.9	139.4
Total operating revenues	2,156.8	2,191.9	2,176.9	2,195.4	2,163.4	8,721.0	8,530.3
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(1,109.9)	(1,289.9)	(1,154.2)	(1,228.6)	(1,166.3)	(4,782.6)	(4,556.8)
Operating expenses	(535.2)	(532.9)	(534.0)	(560.7)	(547.6)	(2,162.8)	(2,121.3)
Net amortization of DAC/VOBA	(87.0)	(28.1)	(113.3)	(128.0)	(96.8)	(356.4)	(400.4)
Interest expense	(47.8)	(46.7)	(47.1)	(47.0)	(47.8)	(188.6)	(183.2)
Total operating benefits and expenses	(1,779.9)	(1,897.6)	(1,848.6)	(1,964.3)	(1,858.5)	(7,490.4)	(7,261.7)
Operating earnings before income taxes	376.9	294.3	328.3	231.1	304.9	1,230.6	1,268.6
Adjustments:							
Closed Block Variable Annuity	(322.3)	131.0	(84.1)	20.2	(226.4)	(255.2)	(1,209.3)
Net investment gains (losses) and related charges and adjustments	41.1	43.4	73.0	57.6	105.4	215.1	212.1
Net guaranteed benefit hedging gains (losses) and related charges and adjustments	(32.3)	33.4	(20.3)	6.4	(26.6)	(12.8)	19.4
Income (loss) related to businesses exited through reinsurance or divestment	(88.0)	(31.9)	(26.9)	(10.5)	(12.8)	(157.3)	(59.8)
Income (loss) attributable to noncontrolling interests	(59.0)	116.6	166.6	13.5	105.6	237.7	190.1
Immediate recognition of net actuarial gains (losses) related to pension and other postretirement benefit obligations and gains (losses) from plan amendments and curtailments	(372.7)	-	-	-	405.2	(372.7)	405.2
Other adjustments to operating earnings*	(34.6)	(32.0)	(17.6)	(16.0)	(27.7)	(100.2)	(68.2)
Total non-operating	(867.8)	260.5	90.7	71.2	322.7	(445.4)	(510.5)
Income (loss) before income taxes	(490.9)	554.8	419.0	302.3	627.6	785.2	758.1

* Other adjustments to operating earnings above includes:

Restructuring expenses (severance, lease write-offs, etc.), certain third-party expenses and deal incentives related to the divestment of the Company by ING Group, and expenses associated with the rebranding of Voya Financial, Inc. from ING U.S., Inc.

Voya Financial

Operating Earnings by Segment

(in millions USD)

Operating revenues

Net investment income and net realized gains (losses)
 Fee income
 Premiums
 Other revenue

Total operating revenues

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders
 Operating expenses
 Net amortization of DAC/VOBA
 Interest expense

Total operating benefits and expenses

Operating earnings before income taxes

Three Months Ended December 31, 2014								
Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
Retirement	Annuities		Individual Life	Employee Benefits				
394.4	280.9	(4.6)	223.5	27.8	922.0	19.6	26.3	967.9
194.8	14.6	148.7	273.2	15.4	646.7	-	-	646.7
21.8	24.7	-	145.1	303.4	495.0	-	1.6	496.6
19.3	3.4	19.3	4.8	(0.9)	45.9	(0.1)	(0.2)	45.6
630.3	323.6	163.4	646.6	345.7	2,109.6	19.5	27.7	2,156.8
(230.9)	(181.8)	-	(455.7)	(220.9)	(1,089.3)	-	(20.6)	(1,109.9)
(214.3)	(32.9)	(116.4)	(83.5)	(64.5)	(511.6)	(19.4)	(4.2)	(535.2)
(35.2)	(44.2)	-	(4.4)	(3.1)	(86.9)	-	(0.1)	(87.0)
-	-	-	-	-	-	(47.8)	-	(47.8)
(480.4)	(258.9)	(116.4)	(543.6)	(288.5)	(1,687.8)	(67.2)	(24.9)	(1,779.9)
149.9	64.7	47.0	103.0	57.2	421.8	(47.7)	2.8	376.9

Operating revenues

Net investment income and net realized gains (losses)
 Fee income
 Premiums
 Other revenue

Total operating revenues

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders
 Operating expenses
 Net amortization of DAC/VOBA
 Interest expense

Total operating benefits and expenses

Operating earnings before income taxes

Three Months Ended December 31, 2013								
Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
Retirement	Annuities		Individual Life	Employee Benefits				
397.4	283.4	11.7	224.5	29.2	946.2	33.0	26.6	1,005.8
196.1	12.2	141.4	278.5	15.9	644.1	-	-	644.1
0.7	14.4	-	185.3	272.4	472.8	-	0.5	473.3
18.2	3.9	14.0	4.6	(1.0)	39.7	0.6	(0.1)	40.2
612.4	313.9	167.1	692.9	316.5	2,102.8	33.6	27.0	2,163.4
(218.2)	(180.4)	-	(518.8)	(223.9)	(1,141.3)	0.2	(25.2)	(1,166.3)
(220.1)	(32.1)	(114.2)	(88.9)	(57.1)	(512.4)	(30.2)	(5.0)	(547.6)
(35.5)	(18.2)	-	(38.2)	(5.0)	(96.9)	0.2	(0.1)	(96.8)
-	-	-	-	-	-	(47.8)	-	(47.8)
(473.8)	(230.7)	(114.2)	(645.9)	(286.0)	(1,750.6)	(77.6)	(30.3)	(1,858.5)
138.6	83.2	52.9	47.0	30.5	352.2	(44.0)	(3.3)	304.9

Voya Financial

Operating Earnings by Segment

Page 16 of 70

(in millions USD)

Operating revenues

Net investment income and net realized gains (losses)

Fee income

Premiums

Other revenue

Total operating revenues

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders

Operating expenses

Net amortization of DAC/VOBA

Interest expense

Total operating benefits and expenses

Operating earnings before income taxes

Twelve Months Ended December 31, 2014								
Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
Retirement	Annuities		Individual Life	Employee Benefits				
1,556.1	1,109.6	19.7	885.1	111.3	3,681.8	90.9	96.6	3,869.3
772.3	57.0	591.1	1,111.6	69.6	2,601.6	-	-	2,601.6
26.6	169.0	-	699.6	1,196.2	2,091.4	-	6.8	2,098.2
72.4	17.8	44.6	21.5	(4.1)	152.2	0.4	(0.7)	151.9
2,427.4	1,353.4	655.4	2,717.8	1,373.0	8,527.0	91.3	102.7	8,721.0
(860.3)	(813.1)	-	(2,115.6)	(940.7)	(4,729.7)	-	(52.9)	(4,782.6)
(866.2)	(139.8)	(445.1)	(359.2)	(254.7)	(2,065.0)	(73.1)	(24.7)	(2,162.8)
(183.1)	(138.5)	-	(5.7)	(28.7)	(356.0)	-	(0.4)	(356.4)
-	-	-	-	-	-	(188.6)	-	(188.6)
(1,909.6)	(1,091.4)	(445.1)	(2,480.5)	(1,224.1)	(7,150.7)	(261.7)	(78.0)	(7,490.4)
517.8	262.0	210.3	237.3	148.9	1,376.3	(170.4)	24.7	1,230.6

Operating revenues

Net investment income and net realized gains (losses)

Fee income

Premiums

Other revenue

Total operating revenues

Operating benefits and expenses

Interest credited and other benefits to contract owners/policyholders

Operating expenses

Net amortization of DAC/VOBA

Interest expense

Total operating benefits and expenses

Operating earnings before income taxes

Twelve Months Ended December 31, 2013								
Retirement Solutions		Investment Management	Insurance Solutions		Ongoing Business	Corporate	Closed Blocks	Consolidated
Retirement	Annuities		Individual Life	Employee Benefits				
1,569.6	1,149.9	37.0	915.5	117.6	3,789.6	85.7	132.5	4,007.8
759.9	45.1	530.8	1,113.7	63.0	2,512.5	-	-	2,512.5
5.7	36.4	-	737.9	1,085.9	1,865.9	-	4.7	1,870.6
64.2	13.2	39.9	24.8	(4.0)	138.1	1.7	(0.4)	139.4
2,399.4	1,244.6	607.7	2,791.9	1,262.5	8,306.1	87.4	136.8	8,530.3
(848.4)	(730.9)	-	(2,001.5)	(903.4)	(4,484.2)	(10.6)	(62.0)	(4,556.8)
(839.9)	(127.0)	(429.6)	(358.3)	(236.1)	(1,990.9)	(106.6)	(23.8)	(2,121.3)
(115.3)	(92.9)	-	(176.2)	(16.9)	(401.3)	1.3	(0.4)	(400.4)
-	-	-	(1.1)	-	(1.1)	(182.1)	-	(183.2)
(1,803.6)	(950.8)	(429.6)	(2,537.1)	(1,156.4)	(6,877.5)	(298.0)	(86.2)	(7,261.7)
595.8	293.8	178.1	254.8	106.1	1,428.6	(210.6)	50.6	1,268.6

Voya Financial

DAC/VOBA Segment Trends

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Retirement							
Balance as of beginning-of-period	1,141.9	1,102.9	1,219.1	1,415.3	1,381.4	1,415.3	712.4
Deferrals of commissions and expenses	26.0	26.0	22.7	23.6	27.1	98.3	106.6
Amortization	(40.8)	(47.6)	(52.7)	(39.2)	(53.6)	(180.3)	(164.1)
Unlocking	13.3	(25.8)	25.7	5.1	19.0	18.3	118.1
Change in unrealized capital gains/losses	(59.4)	86.4	(111.9)	(185.7)	41.5	(270.6)	642.3
Balance as of End-of-Period	1,081.0	1,141.9	1,102.9	1,219.1	1,415.3	1,081.0	1,415.3
Annuities							
Balance as of beginning-of-period	507.5	445.2	508.4	591.7	560.5	591.7	260.7
Deferrals of commissions and expenses	24.5	24.4	30.7	31.5	27.8	111.1	89.5
Amortization	(38.2)	(72.1)	(28.9)	(41.3)	(38.3)	(180.5)	(208.9)
Unlocking	(1.9)	31.0	6.5	12.5	16.6	48.1	93.3
Change in unrealized capital gains/losses	0.4	79.0	(71.5)	(86.1)	25.0	(78.2)	357.0
Balance as of End-of-Period	492.3	507.5	445.2	508.4	591.7	492.3	591.7
Individual Life							
Balance as of beginning-of-period	2,557.9	2,400.4	2,560.5	2,752.9	2,717.4	2,752.9	2,127.6
Deferrals of commissions and expenses	36.2	37.8	36.4	32.7	36.8	143.1	179.5
Amortization	(56.4)	(48.4)	(45.1)	(32.8)	(46.6)	(182.7)	(217.4)
Unlocking	40.1	129.2	(0.9)	(4.1)	0.5	164.3	25.4
Change in unrealized capital gains/losses	(137.4)	38.9	(150.5)	(188.2)	44.9	(437.2)	637.8
Balance as of End-of-Period	2,440.4	2,557.9	2,400.4	2,560.5	2,752.9	2,440.4	2,752.9
Other ⁽¹⁾							
Balance as of beginning-of-period	90.3	98.9	96.7	102.7	104.0	102.7	102.6
Deferrals of commissions and expenses	5.6	5.3	7.4	4.2	5.0	22.5	21.2
Amortization	(10.8)	(4.8)	(4.3)	(3.7)	(3.0)	(23.6)	(19.4)
Unlocking	6.9	(9.0)	(1.1)	(6.8)	(2.4)	(10.0)	(2.4)
Change in unrealized capital gains/losses	(0.4)	(0.1)	0.2	0.3	(0.9)	-	0.7
Balance as of End-of-Period	91.6	90.3	98.9	96.7	102.7	91.6	102.7
Closed Block Variable Annuity							
Balance as of beginning-of-period	482.3	463.8	476.2	489.0	501.7	489.0	453.0
Deferrals of commissions and expenses	2.0	1.9	2.4	3.0	2.7	9.3	12.7
Amortization	(13.4)	(21.2)	(16.5)	(16.2)	(17.0)	(67.3)	(62.7)
Unlocking	(5.4)	37.8	1.6	0.4	1.6	34.4	(4.7)
Change in unrealized capital gains/losses	0.1	-	0.1	-	-	0.2	90.7
Balance as of End-of-Period	465.6	482.3	463.8	476.2	489.0	465.6	489.0
Total							
Balance as of beginning-of-period	4,779.9	4,511.2	4,860.8	5,351.6	5,265.0	5,351.6	3,656.3
Deferrals of commissions and expenses	94.3	95.4	99.6	95.0	99.3	384.3	409.5
Amortization	(159.6)	(194.1)	(147.5)	(133.2)	(158.5)	(634.4)	(672.5)
Unlocking	53.0	163.2	31.8	7.1	35.3	255.1	229.7
Change in unrealized capital gains/losses	(196.7)	204.2	(333.5)	(459.7)	110.5	(785.7)	1,728.6
Balance as of End-of-Period	4,570.9	4,779.9	4,511.2	4,860.8	5,351.6	4,570.9	5,351.6

(1) Employee Benefits, Investment Management, Other Closed Blocks

Voya Financial

Consolidated Capital Structure

(in millions USD)	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Financial Debt					
Senior bonds	2,747.0	2,746.8	2,746.5	2,746.3	2,746.0
Subordinated bonds	763.8	763.8	763.8	763.8	763.8
Other debt	4.9	4.9	4.9	4.9	4.9
Total Debt	3,515.7	3,515.5	3,515.2	3,515.0	3,514.7
Equity					
Total common equity	13,004.2	11,764.9	11,665.4	11,424.0	11,423.1
Accumulated other comprehensive income (AOCI)	3,103.7	2,820.2	3,152.7	2,577.5	1,849.1
Total Voya Financial, Inc. Shareholders' Equity	16,107.9	14,585.1	14,818.1	14,001.5	13,272.2
Total Equity (Excluding AOCI)	13,004.2	11,764.9	11,665.4	11,424.0	11,423.1
Capital					
Total Capitalization	19,623.6	18,100.6	18,333.3	17,516.5	16,786.9
Total Capitalization (Excluding AOCI)	16,519.9	15,280.4	15,180.6	14,939.0	14,937.8
Debt to Capital					
Debt to Capital	17.9%	19.4%	19.2%	20.1%	20.9%
Debt to Capital (Excluding AOCI)	21.3%	23.0%	23.2%	23.5%	23.5%

Voya Financial

Consolidated Assets Under Management/Assets Under Administration

Page 19 of 70

(in millions USD)

Balances as of December 31, 2014	General Account	Separate Account	Institutional/ Mutual Funds	Total AUM - Assets Under Management	AUA - Assets Under Administration	Total AUM + AUA
Retirement ⁽¹⁾	27,716.3	59,641.9	22,335.1	109,693.3	244,851.2	354,544.5
Annuities ⁽²⁾	21,795.5	792.5	4,062.0	26,650.0	-	26,650.0
Retirement Solutions	49,511.8	60,434.4	26,397.1	136,343.3	244,851.2	381,194.5
Investment Management	77,630.2	49,789.4	78,811.1	206,230.7	52,396.5	258,627.2
Insurance						
Individual Life ⁽³⁾	12,995.3	2,713.0	-	15,708.3	-	15,708.3
Employee Benefits	1,761.1	16.1	-	1,777.2	-	1,777.2
Insurance Solutions	14,756.4	2,729.1	-	17,485.5	-	17,485.5
Eliminations	(68,732.8)	(47,824.0)	(9,940.3)	(126,497.1)	(52,361.3)	(178,858.4)
Total Ongoing Business	73,165.6	65,128.9	95,267.9	233,562.4	244,886.4	478,448.8
Closed Block Variable Annuity	2,556.3	40,657.9	-	43,214.2	-	43,214.2
Closed Block Institutional Spread Products	1,611.1	-	-	1,611.1	-	1,611.1
Closed Block Other	297.2	221.0	-	518.2	-	518.2
Total AUM and AUA	77,630.2	106,007.8	95,267.9	278,905.9	244,886.4	523,792.3

⁽¹⁾ Retirement AUM include wrapped funds as well as unwrapped Voya-managed funds

⁽²⁾ Annuities AUM includes Payout annuities

⁽³⁾ Individual Life AUM includes assets backing interest and non-interest sensitive products

Retirement

Voya Financial

Retirement Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ^{(1) (2)}	184.4	185.3	173.8	178.6	181.4	722.1	725.5
Fee based margin	216.6	211.8	211.9	209.5	215.0	849.8	829.2
Net underwriting gain (loss) and other revenue	(4.6)	(3.5)	(5.0)	(3.2)	(2.3)	(16.3)	(10.9)
Administrative expenses	(174.3)	(169.5)	(178.5)	(188.0)	(181.8)	(710.3)	(698.2)
Trail commissions	(35.7)	(34.9)	(34.5)	(33.7)	(35.3)	(138.8)	(128.5)
DAC/VOBA and other intangibles amortization, excluding unlocking ⁽¹⁾	(41.1)	(41.6)	(39.0)	(37.0)	(42.8)	(158.7)	(171.6)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	4.6	(30.4)	7.1	(11.3)	4.4	(30.0)	50.3
Operating earnings before income taxes	149.9	117.2	135.8	114.9	138.6	517.8	595.8
Gross investment income							
Fixed income	354.7	353.4	351.0	363.7	364.1	1,422.8	1,442.0
Limited partnership income	0.7	3.5	2.6	3.0	2.8	9.8	6.9
Prepayment fee income	19.5	13.8	8.4	4.3	9.1	46.0	30.1
Total gross investment income	374.9	370.7	362.0	371.0	376.0	1,478.6	1,479.0
Investment expenses	(14.8)	(15.0)	(14.7)	(15.1)	(14.9)	(59.6)	(57.9)
Credited interest	(203.9)	(202.7)	(200.3)	(204.3)	(210.0)	(811.2)	(821.0)
Net margin	156.2	153.0	147.0	151.6	151.1	607.8	600.1
Other investment income ^{(2) (3)}	28.2	32.3	26.8	27.0	30.3	114.3	125.4
Investment spread and other investment income	184.4	185.3	173.8	178.6	181.4	722.1	725.5
Fee based margin							
Fee based margin - excluding Recordkeeping	163.2	161.2	158.3	155.4	157.3	638.1	594.4
Fee based margin - Recordkeeping	53.5	50.7	53.5	54.1	57.7	211.8	234.9
Fee based margin	216.6	211.8	211.9	209.5	215.0	849.8	829.2

⁽¹⁾ The twelve months ended 12/31/13 include \$15.2 million of net investment income, \$(7.0) million of DAC/VOBA and other intangibles amortization, \$4.7 million of DAC/VOBA and other intangibles unlocking from Lehman Recovery/LIHTC.

⁽²⁾ The twelve months ended 12/31/14 and 12/31/13 include \$2.2 million and \$0.2 million, respectively, of prepayment income on assets backing surplus that has been allocated from the corporate segment.

⁽³⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment and income from policy loans.

Voya Financial

Retirement Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating revenues							
Net investment income and net realized gains (losses)	394.4	393.6	379.6	388.5	397.4	1,556.1	1,569.6
Fee income	194.8	193.5	192.9	191.1	196.1	772.3	759.9
Premiums	21.8	0.7	3.4	0.7	0.7	26.6	5.7
Other revenue	19.3	17.9	17.0	18.2	18.2	72.4	64.2
Total operating revenues	630.3	605.7	592.9	598.5	612.4	2,427.4	2,399.4
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(230.9)	(209.4)	(209.3)	(210.7)	(218.2)	(860.3)	(848.4)
Operating expenses	(214.3)	(208.6)	(217.3)	(226.0)	(220.1)	(866.2)	(839.9)
Net amortization of DAC/VOBA	(35.2)	(70.5)	(30.5)	(46.9)	(35.5)	(183.1)	(115.3)
Total operating benefits and expenses	(480.4)	(488.5)	(457.1)	(483.6)	(473.8)	(1,909.6)	(1,803.6)
Operating earnings before income taxes	149.9	117.2	135.8	114.9	138.6	517.8	595.8

(in millions USD)

Assets under management by product group

	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Corporate markets	43,806.9	42,269.8	42,499.1	40,967.4	40,123.7
Tax-exempt markets	53,896.6	53,406.6	53,910.8	53,564.2	53,200.5
Total full service plans	97,703.5	95,676.4	96,409.9	94,531.6	93,324.2
Stable value	8,778.4	8,827.1	8,843.6	8,908.6	8,914.3
Individual markets	3,211.4	3,151.2	3,174.8	3,074.9	2,998.4
Total AUM	109,693.3	107,654.7	108,428.2	106,515.1	105,236.9
AUA	244,851.2	240,939.0	241,664.0	235,906.0	237,777.1
Total AUM and AUA	354,544.5	348,593.7	350,092.2	342,421.1	343,014.0

Assets under management by fund group

General account	27,716.3	27,498.0	27,389.5	28,205.7	28,169.2
Guaranteed separate account	7,932.7	8,111.5	8,159.8	8,114.6	8,120.0
Non-guaranteed separate account	51,709.2	51,000.6	51,960.0	50,164.8	49,534.0
Mutual funds/Institutional funds	22,335.1	21,044.6	20,918.9	20,030.0	19,413.7
Total AUM	109,693.3	107,654.7	108,428.2	106,515.1	105,236.9
AUA	244,851.2	240,939.0	241,664.0	235,906.0	237,777.1
Total AUM and AUA	354,544.5	348,593.7	350,092.2	342,421.1	343,014.0

Voya Financial

Retirement AUM Rollforward

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Full service - Corporate markets							
Assets under management, beginning of period	42,269.8	42,499.1	40,967.4	40,123.7	37,677.7	40,123.7	33,265.9
Transfer/Single deposits	1,469.0	884.6	913.8	900.7	1,251.5	4,168.1	3,674.3
Recurring deposits	926.0	956.3	953.5	1,108.9	845.1	3,944.7	3,668.7
Deposits	2,395.0	1,840.9	1,867.3	2,009.6	2,096.6	8,112.8	7,343.0
Surrenders, benefits, and product charges	(1,919.9)	(1,595.7)	(1,678.9)	(1,669.6)	(1,839.9)	(6,864.1)	(6,523.4)
Net Flows	475.1	245.2	188.4	340.0	256.7	1,248.7	819.6
Interest credited and investment performance	1,062.0	(474.4)	1,343.3	503.7	2,189.3	2,434.6	6,038.2
Transfer to reinsurer ⁽³⁾	-	-	-	-	-	-	-
Assets under management, end of period	43,806.9	42,269.8	42,499.1	40,967.4	40,123.7	43,806.9	40,123.7
Full service - Tax-exempt markets							
Assets under management, beginning of period	53,406.6	53,910.8	53,564.2	53,200.5	51,183.9	53,200.5	46,986.1
Transfer/Single deposits	837.9	338.5	241.6	269.7	271.2	1,687.7	1,604.2
Recurring deposits	735.8	669.9	764.9	779.4	756.5	2,950.0	3,026.0
Deposits	1,573.7	1,008.4	1,006.5	1,049.1	1,027.7	4,637.7	4,630.2
Surrenders, benefits, and product charges	(2,140.0)	(1,295.3)	(1,100.4)	(1,330.7)	(1,117.5)	(5,866.4)	(4,443.9)
Net Flows	(566.3)	(286.9)	(93.9)	(281.6)	(89.8)	(1,228.7)	186.3
Interest credited and investment performance	1,056.2	(217.3)	1,349.3	645.3	2,106.4	2,833.5	6,028.1
Transfer to reinsurer ⁽³⁾	-	-	(908.8)	-	-	(908.8)	-
Assets under management, end of period	53,896.6	53,406.6	53,910.8	53,564.2	53,200.5	53,896.6	53,200.5
Stable value ⁽¹⁾							
Assets under management, beginning of period	8,827.1	8,843.6	8,908.6	8,914.3	8,705.0	8,914.3	7,792.1
Transfer/Single deposits	121.9	46.0	25.6	134.9	202.1	328.4	1,434.1
Recurring deposits	49.0	44.9	34.9	47.1	60.1	175.9	221.4
Deposits	170.9	90.9	60.5	182.0	262.2	504.3	1,655.5
Surrenders, benefits, and product charges	(281.8)	(115.1)	(205.0)	(242.2)	(113.8)	(844.1)	(516.3)
Net Flows	(110.9)	(24.2)	(144.5)	(60.2)	148.4	(339.8)	1,139.2
Interest credited and investment performance	62.2	7.5	79.5	54.5	60.9	203.7	(17.0)
Transfer to reinsurer ⁽³⁾	-	-	-	-	-	-	-
Assets under management, end of period	8,778.4	8,827.1	8,843.6	8,908.6	8,914.3	8,778.4	8,914.3
Individual markets							
Assets under management, beginning of period	3,151.2	3,174.8	3,074.9	2,998.4	2,850.5	2,998.4	2,427.1
Transfer/Single deposits	224.2	225.4	263.2	281.8	290.3	994.6	1,226.0
Recurring deposits	0.3	0.2	0.6	0.6	0.2	1.7	1.3
Deposits	224.5	225.6	263.8	282.4	290.5	996.3	1,227.3
Surrenders, benefits, and product charges	(224.7)	(226.3)	(236.1)	(236.2)	(242.6)	(923.3)	(913.9)
Net Flows	(0.2)	(0.7)	27.7	46.2	47.9	73.0	313.4
Interest credited and investment performance	60.5	(22.9)	72.2	30.3	100.0	140.1	257.9
Transfer to reinsurer ⁽³⁾	-	-	-	-	-	-	-
Assets under management, end of period	3,211.4	3,151.2	3,174.8	3,074.9	2,998.4	3,211.4	2,998.4
Total AUM ⁽²⁾							
Assets under management, beginning of period	107,654.7	108,428.2	106,515.1	105,236.9	100,417.1	105,236.9	90,471.2
Transfer/Single deposits	2,653.0	1,494.6	1,444.1	1,587.1	2,015.1	7,178.8	7,938.6
Recurring deposits	1,711.1	1,671.3	1,753.9	1,936.0	1,661.9	7,072.3	6,917.4
Deposits	4,364.1	3,165.9	3,198.0	3,523.1	3,677.0	14,251.1	14,856.0
Surrenders, benefits, and product charges	(4,566.4)	(3,232.3)	(3,220.4)	(3,478.7)	(3,313.8)	(14,497.8)	(12,397.5)
Net Flows	(202.3)	(66.4)	(22.4)	44.4	363.2	(246.7)	2,458.5
Interest credited and investment performance	2,240.9	(707.1)	2,844.3	1,233.8	4,456.6	5,611.9	12,307.2
Transfer to reinsurer ⁽³⁾	-	-	(908.8)	-	-	(908.8)	-
Assets under management, end of period	109,693.3	107,654.7	108,428.2	106,515.1	105,236.9	109,693.3	105,236.9

⁽¹⁾ Where Voya is the Investment Manager

⁽²⁾ Excludes Recordkeeping and Stable Value where Voya is not the Investment Manager

⁽³⁾ Assets transferred to third parties through reinsurance transactions

Annuities

Voya Financial

Annuities Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ^{(1) (2)}	128.7	125.7	116.4	111.0	120.5	481.8	477.2
Fee based margin	14.8	14.6	14.0	13.2	12.9	56.6	46.8
Net underwriting gain (loss) and other revenue	6.2	3.3	9.0	7.0	4.3	25.5	18.2
Administrative expenses	(23.0)	(22.6)	(24.7)	(24.7)	(22.0)	(95.0)	(89.6)
Trail commissions	(9.6)	(11.8)	(11.7)	(10.4)	(9.9)	(43.5)	(36.2)
DAC/VOBA and other intangibles amortization, excluding unlocking ⁽¹⁾	(51.3)	(48.7)	(45.3)	(44.5)	(49.8)	(189.8)	(210.5)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	(1.1)	17.8	6.5	3.2	27.2	26.4	87.9
Operating earnings before income taxes	64.7	78.3	64.2	54.8	83.2	262.0	293.8
Gross investment income							
Fixed income	257.3	259.7	259.7	257.9	256.4	1,034.6	1,041.4
Limited partnership income	2.3	6.2	3.5	4.7	5.3	16.7	13.3
Prepayment fee income	15.7	9.0	7.1	2.5	9.9	34.3	33.1
Total gross investment income	275.3	274.9	270.3	265.1	271.6	1,085.6	1,087.8
Investment expenses	(10.7)	(11.3)	(11.2)	(10.7)	(10.8)	(43.9)	(43.4)
Credited interest	(152.1)	(156.8)	(159.7)	(159.7)	(163.0)	(628.3)	(672.6)
Net margin	112.5	106.8	99.4	94.7	97.8	413.4	371.8
Other investment income ^{(2) (3)}	16.2	18.9	17.0	16.3	22.7	68.4	105.4
Investment spread and other investment income	128.7	125.7	116.4	111.0	120.5	481.8	477.2

⁽¹⁾ The twelve months ended 12/31/13 include \$20.3 million of net investment income, \$(11.4) million of DAC/VOBA and other intangibles amortization, \$4.6 million of DAC/VOBA and other intangibles unlocking from Lehman Recovery/LIHTC.

⁽²⁾ The twelve months ended 12/31/14 and 12/31/13 include \$1.1 million and \$0.1 million, respectively, of prepayment income on assets backing surplus that has been allocated from the corporate segment.

⁽³⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment and income from policy loans

Voya Financial

Annuities Operating Earnings

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating revenues							
Net investment income and net realized gains (losses)	280.9	282.3	275.8	270.6	283.4	1,109.6	1,149.9
Fee income	14.6	15.0	14.2	13.2	12.2	57.0	45.1
Premiums	24.7	42.7	35.5	66.1	14.4	169.0	36.4
Other revenue	3.4	4.6	5.3	4.5	3.9	17.8	13.2
Total operating revenues	323.6	344.6	330.8	354.4	313.9	1,353.4	1,244.6
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(181.8)	(204.1)	(197.4)	(229.8)	(180.4)	(813.1)	(730.9)
Operating expenses	(32.9)	(34.8)	(36.6)	(35.5)	(32.1)	(139.8)	(127.0)
Net amortization of DAC/VOBA	(44.2)	(27.4)	(32.6)	(34.3)	(18.2)	(138.5)	(92.9)
Total operating benefits and expenses	(258.9)	(266.3)	(266.6)	(299.6)	(230.7)	(1,091.4)	(950.8)
Operating earnings before income taxes	64.7	78.3	64.2	54.8	83.2	262.0	293.8

(in millions USD)	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Assets Under Management					
Fixed single year	3,617.2	3,677.5	3,750.7	3,825.4	3,889.5
Fixed multi-year	2,288.9	2,653.9	3,224.4	3,342.9	3,445.7
Indexed	13,350.5	13,230.1	13,105.5	12,883.5	12,648.4
SPIA & Payout	2,878.5	2,892.1	2,886.1	2,871.1	2,803.5
Mutual funds	4,062.0	3,880.2	3,825.1	3,574.3	3,384.9
Other annuities	452.9	456.2	473.1	470.4	474.8
Total AUM	26,650.0	26,790.1	27,264.9	26,967.6	26,646.7
Assets Under Management					
General account	21,795.5	22,111.7	22,614.5	22,573.2	22,432.2
Separate account	792.5	798.2	825.3	820.1	829.6
Mutual funds	4,062.0	3,880.2	3,825.1	3,574.3	3,384.9
Total AUM	26,650.0	26,790.1	27,264.9	26,967.6	26,646.7

Voya Financial

Annuities AUM Rollforward

(in millions USD)

Annual Reset Annuities/Multi-Year Guaranteed Annuities

Assets Under Management, beginning of period
Deposits
Surrenders, benefits, and product charges
Net cash flow
Interest credited and investment performance
Assets Under Management, end of period

Three Months Ended					Year-to-Date	
12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
6,331.4	6,975.0	7,168.3	7,335.2	7,593.5	7,335.2	8,222.9
6.2	6.8	8.7	12.0	17.7	33.7	60.9
(486.7)	(710.8)	(267.6)	(245.2)	(348.1)	(1,710.3)	(1,249.6)
(480.5)	(704.0)	(258.9)	(233.2)	(330.4)	(1,676.6)	(1,188.7)
55.2	60.3	65.7	66.3	72.1	247.5	301.0
5,906.1	6,331.4	6,975.1	7,168.3	7,335.2	5,906.1	7,335.2

Fixed Indexed Annuities

Assets Under Management, beginning of period
Deposits
Surrenders, benefits, and product charges
Net cash flow
Interest credited and investment performance
Assets Under Management, end of period

13,230.1	13,105.6	12,883.5	12,648.4	12,494.9	12,648.4	12,209.2
360.1	338.1	430.4	436.2	379.3	1,564.8	1,246.7
(348.7)	(338.6)	(348.0)	(316.5)	(348.6)	(1,351.8)	(1,297.6)
11.4	(0.5)	82.4	119.8	30.7	213.1	(51.0)
109.1	125.0	139.6	115.3	122.8	489.0	490.2
13,350.5	13,230.1	13,105.5	12,883.5	12,648.4	13,350.5	12,648.4

SPIA & Payout

Assets Under Management, beginning of period
Deposits
Surrenders, benefits, and product charges
Net cash flow
Interest credited and investment performance
Assets Under Management, end of period

2,892.1	2,886.1	2,871.1	2,803.5	2,760.4	2,803.5	2,806.6
63.1	76.6	81.4	119.6	94.5	340.7	222.6
(111.2)	(103.2)	(107.6)	(86.4)	(108.7)	(408.4)	(428.0)
(48.1)	(26.6)	(26.2)	33.2	(14.2)	(67.7)	(205.5)
34.5	32.6	41.2	34.4	57.3	142.7	202.4
2,878.5	2,892.1	2,886.1	2,871.1	2,803.5	2,878.5	2,803.5

Mutual Fund Custodial

Assets Under Management, beginning of period
Deposits
Surrenders, benefits, and product charges
Net cash flow
Interest credited and investment performance
Assets Under Management, end of period

3,880.2	3,825.1	3,574.3	3,384.9	3,077.8	3,384.9	2,433.5
268.5	264.9	274.6	292.6	288.3	1,100.6	1,097.4
(147.2)	(143.0)	(148.5)	(146.8)	(135.1)	(585.5)	(498.4)
121.3	121.9	126.1	145.7	153.3	515.0	599.1
60.5	(66.8)	124.7	43.7	153.8	162.1	352.3
4,062.0	3,880.2	3,825.1	3,574.3	3,384.9	4,062.0	3,384.9

Other Annuities

Assets Under Management, beginning of period
Deposits
Surrenders, benefits, and product charges
Net cash flow
Interest credited and investment performance
Assets Under Management, end of period

456.2	473.0	470.4	474.8	452.6	474.8	428.7
1.1	0.7	1.7	1.3	1.0	4.8	4.3
(15.8)	(14.5)	(16.9)	(11.9)	(12.4)	(59.1)	(55.3)
(14.7)	(13.8)	(15.2)	(10.5)	(11.4)	(54.2)	(51.0)
11.4	(3.0)	17.8	6.1	33.6	32.3	97.1
452.9	456.2	473.1	470.4	474.8	452.9	474.8

Annuities - Total

Assets Under Management, beginning of period
Deposits
Surrenders, benefits, and product charges
Net cash flow
Interest credited and investment performance
Assets Under Management, end of period

26,790.1	27,264.9	26,967.6	26,646.7	26,379.2	26,646.7	26,101.1
699.0	687.1	796.9	861.7	780.9	3,044.7	2,632.0
(1,109.6)	(1,310.0)	(888.7)	(806.8)	(952.8)	(4,115.1)	(3,528.9)
(410.6)	(622.9)	(91.8)	54.9	(171.9)	(1,070.4)	(896.9)
270.4	148.1	389.1	266.0	439.4	1,073.7	1,442.5
26,650.0	26,790.1	27,264.9	26,967.6	26,646.7	26,650.0	26,646.7

Investment Management

Voya Financial

Investment Management Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sources of operating earnings before income taxes:							
Investment capital and other investment income ⁽¹⁾	(4.4)	9.3	8.2	7.5	12.1	20.6	37.7
Fee based margin	167.8	159.0	155.0	153.0	155.0	634.8	570.0
Administrative expenses	(116.4)	(109.7)	(108.3)	(110.7)	(114.2)	(445.1)	(429.6)
Operating earnings before income taxes	47.0	58.6	54.9	49.8	52.9	210.3	178.1

⁽¹⁾ The twelve months ended 12/31/13 include \$13.2 million of net investment income from Lehman Recovery/LIHTC.

Voya Financial

Investment Management Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating revenues							
Net investment income and net realized gains (losses)	(4.6)	9.0	8.0	7.3	11.7	19.7	37.0
Fee income	148.7	149.5	147.1	145.8	141.4	591.1	530.8
Other revenue	19.3	9.8	8.1	7.4	14.0	44.6	39.9
Total operating revenues	163.4	168.3	163.2	160.5	167.1	655.4	607.7
Operating benefits and expenses							
Operating expenses	(116.4)	(109.7)	(108.3)	(110.7)	(114.2)	(445.1)	(429.6)
Total operating benefits and expenses	(116.4)	(109.7)	(108.3)	(110.7)	(114.2)	(445.1)	(429.6)
Operating earnings before income taxes	47.0	58.6	54.9	49.8	52.9	210.3	178.1

Voya Financial

Investment Management Key Metrics

(in millions USD)

Client Assets by Source:

External clients

Investment Management sourced

Affiliate sourced

Subtotal external clients

General Account ⁽¹⁾

Total Client Assets (AUM)

Administration Only Assets (AUA)

Total AUM and AUA

Balances as of					Balances as of	
12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
69,644.3	69,232.2	70,518.2	69,104.4	66,362.2	69,644.3	66,362.2
58,956.2	58,941.3	58,728.9	57,988.9	53,935.0	58,956.2	53,935.0
128,600.5	128,173.5	129,247.1	127,093.3	120,297.2	128,600.5	120,297.2
77,630.2	78,503.1	78,335.1	79,684.4	78,988.8	77,630.2	78,988.8
206,230.7	206,676.6	207,582.2	206,777.7	199,286.0	206,230.7	199,286.0
52,396.5	53,080.7	55,778.9	53,688.8	58,462.8	52,396.5	58,462.8
258,627.2	259,757.3	263,361.1	260,466.5	257,748.8	258,627.2	257,748.8

Analysis of investment advisory and administrative revenues, net, by source: ⁽²⁾

External clients

Investment Management sourced

Affiliate sourced

Subtotal External Clients

General Account

Total investment advisory and administrative revenues, net, from AUM

Administration Only Fees

Total investment advisory and administrative revenues, net, by source ⁽²⁾

Three Months Ended					Year to Date	
12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
77.4	77.9	77.4	78.5	74.6	311.2	270.2
31.7	32.1	28.9	28.3	26.8	121.0	98.2
109.1	110.0	106.3	106.8	101.4	432.2	368.4
36.2	36.0	36.5	36.1	36.2	144.8	145.4
145.3	146.0	142.8	142.9	137.6	577.0	513.8
3.4	3.5	4.3	2.9	3.8	14.1	17.0
148.7	149.5	147.1	145.8	141.4	591.1	530.8

Revenue Yield (bps): ^{(2) (3)}

External clients

Investment Management sourced

Affiliate sourced

Revenue Yield on Institutional/retail

General Account

Revenue Yield on Client Assets (AUM)

Revenue Yield on Administration Only Assets (AUA)

Total Revenue Yield on AUM and AUA (bps) ^{(2) (3)}

44.6	44.4	44.7	46.7	46.0	45.2	44.5
21.4	21.6	19.9	20.4	20.1	20.9	19.5
33.9	34.0	33.3	34.8	34.4	34.1	33.2
18.5	18.4	18.4	18.3	18.0	18.4	18.1
28.1	28.1	27.6	28.3	27.7	28.1	26.9
2.6	2.6	3.2	2.1	2.7	2.6	3.0
22.9	22.8	22.5	22.6	22.1	22.7	21.4

(1) General Account assets reported on a Statutory Book Value billing basis consistent with revenues earned.

(2) Measures used by management to evaluate ongoing business performance, allowing for more appropriate comparisons with industry peers.

(3) Revenue Yields calculated using average client assets for the period.

Voya Financial

Investment Management Account Rollforward by Source

(in millions USD)

AUM Roll-forward By Source

Investment Management Sourced

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Beginning AUM	69,232.2	70,518.2	69,104.4	66,362.2	63,275.4	66,362.2	54,061.9
Inflows							
Inflows from sub-advisor replacements	-	-	-	-	-	-	197.6
Inflows-other	3,932.3	2,872.2	3,106.7	4,189.3	4,589.9	14,100.5	18,824.0
Outflows	(3,133.8)	(3,284.8)	(3,701.5)	(2,844.0)	(3,302.9)	(12,964.1)	(11,243.9)
Net Flows	798.5	(412.6)	(594.8)	1,345.3	1,287.0	1,136.4	7,777.7
Net Money Market Flows	7.6	(13.1)	(34.1)	28.1	2.3	(11.5)	(17.2)
Change in Market Value	1,222.8	(1,052.2)	1,614.4	843.6	1,827.6	2,628.6	4,844.5
Other (Including Acquisitions / Divestitures)	(1,616.8)	191.9	428.3	525.2	(30.0)	(471.4)	(304.6)
Investment Management sourced AUM End of Period	69,644.3	69,232.2	70,518.2	69,104.4	66,362.2	69,644.3	66,362.2
Organic Growth (Long Term Net Flows / Beginning of Period AUM)	1.15%	-0.59%	-0.86%	2.03%	2.03%	1.71%	14.39%
Market Growth %	1.77%	-1.49%	2.34%	1.27%	2.89%	3.96%	8.96%

Affiliate Sourced

Beginning AUM	58,941.3	58,728.9	57,988.9	53,935.0	52,169.5	53,935.0	47,284.6
Inflows							
Inflows from sub-advisor replacements	785.1	2,130.2	-	4,671.9	-	7,587.2	1,853.9
Inflows-other	923.8	667.5	757.3	949.2	1,149.3	3,297.8	5,602.6
Outflows	(2,696.9)	(2,206.3)	(2,020.2)	(2,082.2)	(1,790.4)	(9,005.6)	(6,477.8)
Net Flows	(988.0)	591.4	(1,262.9)	3,538.9	(641.1)	1,879.4	978.7
Net Money Market Flows	(110.0)	(34.1)	(95.8)	(45.5)	(156.8)	(285.4)	(364.3)
Change in Market Value	1,300.0	(293.4)	1,915.8	639.8	2,491.3	3,562.2	6,701.4
Other (Including Acquisitions / Divestitures)	(187.1)	(51.6)	182.9	(79.3)	72.1	(135.1)	(665.4)
Affiliate sourced AUM End of Period	58,956.2	58,941.3	58,728.9	57,988.9	53,935.0	58,956.2	53,935.0
Organic Growth (Long Term Net Flows / Beginning of Period AUM)	-1.68%	1.01%	-2.18%	6.56%	-1.23%	3.48%	2.07%
Market Growth %	2.21%	-0.50%	3.30%	1.19%	4.78%	6.60%	14.17%

Other affiliate sourced net flows	255.5	1,581.4	(401.4)	4,340.2	10.0	5,775.7	3,344.9
Variable annuity net flows	(1,243.5)	(990.0)	(861.5)	(801.3)	(651.1)	(3,896.3)	(2,366.3)
Total affiliate sourced net flows	(988.0)	591.4	(1,262.9)	3,538.9	(641.1)	1,879.4	978.7
Investment Management sourced net flows	798.5	(412.6)	(594.8)	1,345.3	1,287.0	1,136.4	7,777.7
Total net flows	(189.5)	178.8	(1,857.7)	4,884.2	645.9	3,015.8	8,756.4

Net Flows excluding sub-advisor replacements and variable annuity net flows	268.9	(961.4)	(996.2)	1,013.6	1,297.0	(675.1)	9,071.2
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Voya Financial

Investment Management Account Value by Asset Type

(in millions USD)

	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Institutional					
Equity	18,095.7	18,143.9	18,465.7	18,934.5	18,334.8
Fixed Income	38,036.2	38,535.2	39,259.3	38,014.5	36,532.3
Real Estate	-	-	-	-	-
Money Market	11.7	11.4	11.5	28.1	28.6
Total	56,143.6	56,690.5	57,736.5	56,977.1	54,895.7
Retail					
Equity	43,880.8	44,026.3	43,723.5	42,320.6	41,408.5
Fixed Income	19,252.9	18,604.5	18,505.3	18,798.5	15,209.9
Real Estate	7,436.7	6,889.1	7,250.2	6,873.5	6,647.6
Money Market	1,886.5	1,963.1	2,031.6	2,123.6	2,135.5
Total	72,456.9	71,483.0	71,510.6	70,116.2	65,401.5
General Account					
Equity	215.8	232.1	254.7	265.4	280.3
Fixed Income	76,125.5	77,227.6	77,204.4	78,457.1	77,958.6
Real Estate	-	-	-	-	-
Money Market	1,288.9	1,043.4	876.0	961.9	749.9
Total	77,630.2	78,503.1	78,335.1	79,684.4	78,988.8
Combined Asset Type					
Equity	62,192.3	62,402.3	62,443.9	61,520.5	60,023.6
Fixed Income	133,414.6	134,367.3	134,969.0	135,270.1	129,700.8
Real Estate	7,436.7	6,889.1	7,250.2	6,873.5	6,647.6
Money Market	3,187.1	3,017.9	2,919.1	3,113.6	2,914.0
Total	206,230.7	206,676.6	207,582.2	206,777.7	199,286.0

Individual Life

Voya Financial

Individual Life Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ^{(1) (2)}	65.7	59.6	52.1	53.9	57.1	231.3	252.8
Fee based margin	4.3	4.4	4.4	5.5	5.8	18.6	20.2
Net underwriting gain (loss) and other revenue	137.7	93.4	123.9	86.7	100.4	441.7	452.0
Administrative expenses	(60.8)	(62.3)	(64.4)	(68.3)	(65.9)	(255.8)	(266.7)
Trail commissions	(3.5)	(6.2)	(6.0)	(6.2)	(4.9)	(21.9)	(23.3)
DAC/VOBA and other intangibles amortization, excluding unlocking ⁽¹⁾	(45.9)	(42.0)	(45.1)	(33.4)	(39.1)	(166.4)	(202.6)
DAC/VOBA and other intangibles unlocking ⁽¹⁾	5.5	(7.1)	(1.5)	(7.1)	(6.4)	(10.2)	22.4
Operating earnings before income taxes	103.0	39.8	63.4	31.1	47.0	237.3	254.8
Gross Investment Income							
Fixed income	210.9	212.5	209.1	210.7	209.5	843.2	825.5
Limited partnership income	1.6	4.9	2.6	4.2	3.6	13.3	9.7
Prepayment fee income	9.1	4.5	3.0	0.5	3.6	17.1	18.0
Total gross investment income	221.6	221.9	214.7	215.4	216.7	873.6	853.2
Investment expenses	(5.9)	(6.2)	(6.0)	(6.1)	(6.2)	(24.2)	(23.1)
Credited interest	(157.9)	(164.8)	(163.9)	(162.1)	(165.1)	(648.7)	(653.7)
Net margin	57.8	50.9	44.8	47.2	45.4	200.7	176.4
Other investment income ^{(2) (3)}	7.9	8.7	7.3	6.7	11.7	30.6	76.4
Investment spread and other investment income	65.7	59.6	52.1	53.9	57.1	231.3	252.8
Net underwriting gain (loss) and other revenue							
Fee Revenue/Premiums	460.8	492.3	504.3	488.5	494.2	1,945.9	1,982.1
Net Mortality, including Reinsurance	(244.8)	(326.4)	(299.4)	(326.4)	(305.8)	(1,197.0)	(1,184.9)
Reserve Change/Other	(78.3)	(72.5)	(81.0)	(75.4)	(88.0)	(307.2)	(345.2)
Total net underwriting gain (loss) and other revenue	137.7	93.4	123.9	86.7	100.4	441.7	452.0

⁽¹⁾ The twelve months ended 12/31/13 include \$47.2 million of net investment income, \$(25.1) million of DAC/VOBA and other intangibles amortization, and \$17.6 million of DAC/VOBA and other intangibles unlocking from Lehman Recovery/LIHTC.

⁽²⁾ The twelve months ended 12/31/14 and 12/31/13 include \$0.8 million and \$0.1 million, respectively, of prepayment income on assets backing surplus that has been allocated from the corporate segment.

⁽³⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment and income from policy loans

Voya Financial

Individual Life Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating revenues							
Net investment income and net realized gains (losses)	223.5	226.3	215.5	219.8	224.5	885.1	915.5
Fee income	273.2	269.3	285.5	283.6	278.5	1,111.6	1,113.7
Premiums	145.1	179.1	191.7	183.7	185.3	699.6	737.9
Other revenue	4.8	4.4	7.2	5.1	4.6	21.5	24.8
Total operating revenues	646.6	679.1	699.9	692.2	692.9	2,717.8	2,791.9
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(455.7)	(632.8)	(499.3)	(527.8)	(518.8)	(2,115.6)	(2,001.5)
Operating expenses	(83.5)	(88.7)	(91.3)	(95.7)	(88.9)	(359.2)	(358.3)
Net amortization of DAC/VOBA	(4.4)	82.2	(45.9)	(37.6)	(38.2)	(5.7)	(176.2)
Interest expense	-	-	-	-	-	-	(1.1)
Total operating benefits and expenses	(543.6)	(639.3)	(636.5)	(661.1)	(645.9)	(2,480.5)	(2,537.1)
Operating earnings before income taxes	103.0	39.8	63.4	31.1	47.0	237.3	254.8

Voya Financial

Individual Life Key Metrics

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sales by Product Line							
Guaranteed	0.1	-	-	-	-	0.1	0.6
Accumulation	2.3	2.6	2.1	2.8	2.0	9.8	12.7
Indexed	12.6	16.0	13.3	7.9	8.4	49.8	27.6
Total Universal life	15.0	18.6	15.4	10.7	10.4	59.7	40.9
Variable life	3.4	1.4	1.5	0.9	0.7	7.2	8.6
Term	5.9	6.8	8.1	7.2	9.8	28.0	50.1
Whole life	-	-	-	0.1	0.1	0.1	0.2
Total sales by product line	24.3	26.8	25.0	18.9	21.0	95.0	99.8
Sales by Distribution							
Independent life sales	17.6	20.1	17.2	13.2	12.9	68.1	62.5
Strategic distribution	5.0	4.2	5.2	3.7	5.2	18.1	21.7
Alternative and specialty markets	1.7	2.5	2.6	2.0	2.9	8.8	15.6
Total sales by distribution	24.3	26.8	25.0	18.9	21.0	95.0	99.8
Gross premiums and deposits by product:							
Interest sensitive	295.5	292.5	291.5	276.0	276.1	1,155.5	1,096.0
Non - interest sensitive	184.1	218.8	232.7	223.6	227.0	859.2	901.1
Total gross premiums and deposits ⁽¹⁾	479.6	511.3	524.2	499.6	503.0	2,014.7	1,997.1
Applications							
New business policy count (Paid)	6,380	7,452	8,837	7,879	9,906	30,548	53,237
End of Period:							
In-force face amount (by product) ⁽¹⁾							
Universal life	77,798	77,867	77,948	78,162	78,581	77,798	78,581
Variable life	26,432	26,806	27,250	27,667	28,198	26,432	28,198
Term	369,498	491,344	493,570	494,756	495,995	369,498	495,995
Whole life	2,087	2,110	2,145	2,176	2,217	2,087	2,217
Total In-force Face	475,816	598,128	600,914	602,761	604,990	475,816	604,990
In-force policy count (in whole numbers) ⁽¹⁾							
Universal life	280,722	283,349	286,236	289,045	292,096	280,722	292,096
Variable life	62,609	63,597	64,569	65,635	66,811	62,609	66,811
Term	648,634	822,955	826,465	828,414	830,832	648,634	830,832
Whole life	132,806	135,450	138,054	140,209	142,409	132,806	142,409
Total Policy Counts	1,124,771	1,305,351	1,315,324	1,323,303	1,332,148	1,124,771	1,332,148
Assets under management ⁽¹⁾							
General account	12,995.3	13,424.2	13,381.3	13,308.0	13,271.3	12,995.3	13,271.3
Separate account	2,713.0	2,694.5	2,761.6	2,699.7	2,724.3	2,713.0	2,724.3
Total	15,708.3	16,118.7	16,142.9	16,007.7	15,995.6	15,708.3	15,995.6

⁽¹⁾ Excludes amounts transferred to third parties through reinsurance transactions

Employee Benefits

Voya Financial

Employee Benefits Sources of Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sources of operating earnings before income taxes:							
Investment spread and other investment income ⁽¹⁾ ⁽²⁾	12.5	14.3	11.4	10.9	13.6	49.1	53.5
Net underwriting gain (loss) and other revenue	111.7	88.3	91.5	83.1	78.3	374.6	304.3
Administrative expenses	(43.5)	(40.0)	(42.0)	(44.7)	(38.5)	(170.2)	(159.0)
Trail commissions	(20.2)	(21.0)	(18.9)	(23.4)	(18.0)	(83.5)	(76.0)
DAC/VOBA and other intangibles amortization, excluding unlocking	(3.3)	(3.2)	(2.4)	(4.4)	(4.4)	(13.3)	(16.3)
DAC/VOBA and other intangibles unlocking	-	(1.4)	(1.8)	(4.6)	(0.5)	(7.8)	(0.5)
Operating earnings before income taxes	57.2	37.0	37.8	16.9	30.5	148.9	106.1
Gross Investment Income							
Fixed income	25.0	25.6	25.3	24.7	25.4	100.6	101.5
Limited partnership income	0.1	0.6	0.3	0.4	0.6	1.4	1.2
Prepayment fee income	0.8	0.7	0.4	0.1	1.0	2.0	3.9
Total gross investment income	25.9	26.9	26.0	25.2	27.0	104.0	106.5
Investment expenses	(0.8)	(0.7)	(0.7)	(0.8)	(0.6)	(3.0)	(3.1)
Credited interest	(15.3)	(14.9)	(16.4)	(15.8)	(15.7)	(62.4)	(63.9)
Net margin	9.8	11.3	8.9	8.6	10.7	38.6	39.5
Other investment income ⁽²⁾ ⁽³⁾	2.7	3.0	2.5	2.3	2.9	10.5	14.2
Investment spread and other investment income	12.5	14.3	11.4	10.9	13.6	49.1	53.6
Group life							
Premiums	114.1	111.9	115.7	113.3	117.2	454.9	473.3
Benefits	(82.4)	(84.3)	(86.4)	(92.9)	(84.3)	(346.0)	(372.7)
Other ⁽⁴⁾	(2.5)	(2.3)	(1.8)	(2.1)	(2.5)	(8.7)	(9.2)
Total	29.2	25.3	27.5	18.3	30.5	100.2	91.4
Loss Ratio (Interest adjusted)	72.2%	75.4%	74.7%	82.0%	72.0%	76.1%	78.7%
Group stop loss							
Premiums	167.4	164.1	164.0	163.9	138.8	659.4	544.8
Benefits	(103.7)	(118.4)	(118.5)	(118.6)	(108.9)	(459.2)	(410.2)
Other ⁽⁴⁾	(1.4)	(0.8)	(0.9)	(1.4)	(0.4)	(4.5)	(3.1)
Total	62.4	44.9	44.6	43.9	29.5	195.7	131.5
Loss Ratio	61.9%	72.1%	72.2%	72.4%	78.4%	69.6%	75.3%
Voluntary Benefits, Disability, and Other	20.0	18.3	19.5	21.0	18.3	78.7	81.3
Net underwriting gain (loss) and other revenue	111.7	88.3	91.5	83.1	78.3	374.6	304.3

⁽¹⁾ The twelve months ended 12/31/13 include \$4.3 million of net investment income from Lehman Recovery/LIHTC.

⁽²⁾ The twelve months ended 12/31/14 and 12/31/13 include \$0.2 million and \$0.0 million, respectively, of prepayment income on assets backing surplus that has been allocated from the corporate segment.

⁽³⁾ Includes investment income on assets backing surplus that has been allocated from the corporate segment.

⁽⁴⁾ Other includes service fees, dividends, interest expenses, and other miscellaneous expenses. The Loss Ratio calculation does not include Other.

Voya Financial

Employee Benefits Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Operating revenues							
Net investment income and net realized gains (losses)	27.8	29.1	27.7	26.7	29.2	111.3	117.6
Fee income	15.4	23.9	14.7	15.6	15.9	69.6	63.0
Premiums	303.4	293.7	302.8	296.3	272.4	1,196.2	1,085.9
Other revenue	(0.9)	(0.8)	(2.7)	0.3	(1.0)	(4.1)	(4.0)
Total operating revenues	345.7	345.9	342.5	338.9	316.5	1,373.0	1,262.5
Operating benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(220.9)	(235.7)	(239.6)	(244.5)	(223.9)	(940.7)	(903.4)
Operating expenses	(64.5)	(60.9)	(60.9)	(68.4)	(57.1)	(254.7)	(236.1)
Net amortization of DAC/VOBA	(3.1)	(12.3)	(4.2)	(9.1)	(5.0)	(28.7)	(16.9)
Total operating benefits and expenses	(288.5)	(308.9)	(304.7)	(322.0)	(286.0)	(1,224.1)	(1,156.4)
Operating earnings before income taxes	57.2	37.0	37.8	16.9	30.5	148.9	106.1

Voya Financial

Employee Benefits Key Metrics

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Sales							
Group life (Basic / Sup / AD&D)	5.4	7.2	4.1	37.5	5.4	54.2	58.3
Group stop loss	11.6	21.8	9.4	182.4	14.0	225.2	153.4
Disability	1.2	1.0	0.7	8.6	3.1	11.5	17.6
Association (Life, DI, PAI)	4.5	-	0.7	-	3.6	5.2	4.0
Other (PAI)	0.1	0.3	-	1.0	0.4	1.4	2.5
Total group products	22.8	30.3	14.9	229.5	26.5	297.5	235.8
Voluntary products	9.0	5.2	4.3	22.3	9.1	40.8	27.2
Total sales by product line	31.8	35.5	19.2	251.8	35.6	338.3	263.0
 Total gross premiums and deposits	 342.4	 340.6	 348.3	 342.9	 314.5	 1,374.2	 1,261.5
Total annualized in-force premiums	1,406.4	1,398.2	1,396.7	1,407.7	1,294.6	1,406.4	1,294.6
 Assets under management (EOP)							
General account	1,761.1	1,780.8	1,791.3	1,760.5	1,739.2	1,761.1	1,739.2
Separate account	16.1	16.0	16.2	15.9	15.9	16.1	15.9
Total	1,777.2	1,796.8	1,807.5	1,776.4	1,755.1	1,777.2	1,755.1

Corporate

Voya Financial

Corporate Operating Earnings

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Interest expense	(47.5)	(46.8)	(46.7)	(47.0)	(47.0)	(188.0)	(179.7)
Closed Block Variable Annuity contingent capital LOC	-	-	-	-	-	-	(18.4)
Amortization of intangibles	(9.2)	(9.2)	(8.6)	(8.6)	(8.7)	(35.6)	(35.0)
Other ⁽¹⁾	9.0	8.9	17.0	18.3	11.7	53.2	22.5
Operating earnings before income taxes	(47.7)	(47.1)	(38.3)	(37.3)	(44.0)	(170.4)	(210.6)

⁽¹⁾ The twelve months ended 12/31/14 and 12/31/13 include \$4.0 million and \$3.2 million of net investment income from Lehman Recovery, respectively.

Closed Blocks (Variable Annuity and Other)

Voya Financial

Closed Block ISP and Other Operating Earnings

(in millions USD)

Closed Block Institutional Spread Products ⁽¹⁾
 Closed Block Other ⁽²⁾
Operating earnings before income taxes

Three Months Ended					Year-to-Date	
12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
(1.0)	8.5	6.6	5.4	(5.8)	19.5	35.9
3.8	2.0	3.9	(4.5)	2.5	5.2	14.7
2.8	10.5	10.5	0.9	(3.3)	24.7	50.6

Closed Block Institutional Spread Products

Operating revenues
 Net investment income and net realized gains (losses) ⁽¹⁾
 Premiums
 Other revenue
Total operating revenues

Three Months Ended					Year-to-Date	
12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
20.6	18.4	16.6	17.2	21.1	72.8	107.9
0.5	0.6	0.6	0.6	0.6	2.3	2.4
(0.2)	(0.4)	(0.2)	(0.2)	(0.3)	(1.0)	(1.2)
20.9	18.6	17.0	17.6	21.4	74.1	109.1

Operating benefits and expenses
 Interest credited and other benefits to contract owners/policyholders
 Operating expenses
 Net amortization of DAC/VOBA
Total operating benefits and expenses

(19.5)	(7.5)	(7.5)	(8.8)	(24.6)	(43.3)	(62.7)
(2.3)	(2.5)	(2.8)	(3.3)	(2.5)	(10.9)	(10.1)
(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.4)	(0.4)
(21.9)	(10.1)	(10.4)	(12.2)	(27.2)	(54.6)	(73.2)

Operating earnings before income taxes

(1.0)	8.5	6.6	5.4	(5.8)	19.5	35.9
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Closed Block Other

Operating revenues
 Net investment income and net realized gains (losses) ⁽²⁾
 Premiums
 Other revenue
Total operating revenues

Three Months Ended					Year-to-Date	
12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
5.7	6.0	6.2	5.9	5.5	23.8	24.6
1.1	0.6	0.9	1.9	(0.1)	4.5	2.3
-	0.2	(0.1)	0.2	0.2	0.3	0.8
6.8	6.8	7.0	8.0	5.6	28.6	27.7

Operating benefits and expenses
 Interest credited and other benefits to contract owners/policyholders
 Operating expenses
Total operating benefits and expenses

(1.1)	(0.4)	(1.4)	(6.7)	(0.6)	(9.6)	0.7
(1.9)	(4.4)	(1.7)	(5.8)	(2.5)	(13.8)	(13.7)
(3.0)	(4.8)	(3.1)	(12.5)	(3.1)	(23.4)	(13.0)

Operating earnings before income taxes

3.8	2.0	3.9	(4.5)	2.5	5.2	14.7
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⁽¹⁾ The twelve months ended 12/31/13 include \$(0.4) million of net investment income from Lehman Recovery/LIHTC.
⁽²⁾ The twelve months ended 12/31/13 include \$0.6 million of net investment income from Lehman Recovery/LIHTC.

Voya Financial

Closed Block Variable Annuity Income (Loss) before income taxes

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Revenues							
Net investment income	46.5	43.0	38.9	34.8	29.5	163.2	97.6
Fee income	302.9	316.2	315.8	316.8	331.8	1,251.7	1,287.1
Premiums	303.0	76.0	93.0	50.2	40.4	522.2	79.2
Net realized gains (losses)	(467.3)	222.1	(339.4)	(121.1)	(560.8)	(705.7)	(2,208.6)
Other revenues and premiums	3.6	3.3	3.8	3.9	3.2	14.6	18.5
Total revenues	188.7	660.6	112.1	284.6	(155.9)	1,246.0	(726.2)
Benefits and expenses							
Interest credited and other benefits to contract owners/policyholders	(376.2)	(429.3)	(62.8)	(126.5)	64.5	(994.8)	51.9
Operating expenses and interest expense	(116.0)	(116.9)	(118.6)	(122.1)	(119.6)	(473.6)	(467.6)
Net amortization of DAC/VOBA	(18.8)	16.6	(14.8)	(15.8)	(15.4)	(32.8)	(67.4)
Total benefits and expenses	(511.0)	(529.6)	(196.2)	(264.4)	(70.5)	(1,501.2)	(483.1)
Income (loss) before income taxes	(322.3)	131.0	(84.1)	20.2	(226.4)	(255.2)	(1,209.3)

The following table presents notable items that result in volatility in income (loss) before income taxes:

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Net gains (losses) related to incurred guaranteed benefits and guarantee hedge program, excluding nonperformance risk ⁽¹⁾	(657.4)	(334.8)	(256.7)	(239.1)	(201.9)	(1,488.0)	(1,429.5)
Gains (losses) related to CHO program ⁽¹⁾	(47.7)	(7.5)	(43.2)	(10.9)	-	(109.3)	(244.8)
Gain (loss) due to nonperformance risk ⁽¹⁾	149.1	187.3	(32.2)	29.5	(271.7)	333.7	(494.5)
Net investment gains (losses) ⁽¹⁾	1.1	(0.2)	(0.7)	(0.6)	(0.7)	(0.4)	12.6
DAC/VOBA and other intangibles unlocking and loss recognition	(5.4)	37.8	1.6	0.4	1.6	34.4	(4.7)

⁽¹⁾ Amounts exclude net amortization of DAC/VOBA and other intangibles.

Voya Financial

Closed Block Variable Annuity Death and Living Benefits

(in millions USD)	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Death and living benefits-account value					
GMAB/GMWB	777	810	873	893	943
GMIB	14,027	14,828	15,641	15,594	15,909
GMWBL	15,804	15,921	16,548	16,373	16,537
No living benefits	10,469	10,626	11,106	11,117	11,351
Total ⁽¹⁾	41,077	42,185	44,168	43,977	44,740
Net amount at risk (after reinsurance)					
Total DB NAR	5,048	5,263	4,753	5,090	5,074
GMAB/GMWB	17	18	17	20	20
GMIB ⁽²⁾	2,361	2,270	1,885	1,964	1,682
GMWBL ⁽²⁾	1,324	902	695	656	452
Total LB NAR	3,702	3,190	2,597	2,640	2,154

⁽¹⁾Excludes assets associated with Payout Reserves, Policy Loans, and Life Insurance Business

⁽²⁾ GMIB and GMWBL values represent discounted net amount at risk

Voya Financial

Closed Block Variable Annuity AUM Rollforward

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
(in millions USD)							
Products in accumulation phase:							
Balance as of beginning of period	42,238.2	44,223.4	44,022.8	44,788.2	43,608.4	44,788.2	42,590.6
Deposits	34.5	34.9	47.4	53.6	55.1	170.4	270.6
Surrenders, benefits, and product charges	(1,789.6)	(1,260.1)	(1,309.6)	(1,234.4)	(1,172.5)	(5,593.7)	(4,502.7)
Net cash flow	(1,755.1)	(1,225.2)	(1,262.2)	(1,180.9)	(1,117.4)	(5,423.3)	(4,232.1)
Interest credited and investment performance	648.9	(760.0)	1,462.8	415.4	2,297.2	1,767.1	6,429.7
Balance as of end of period	41,132.0	42,238.2	44,223.4	44,022.8	44,788.2	41,132.0	44,788.2
End of period contracts in payout status	2,082.2	1,312.0	1,167.0	1,019.2	910.8	2,082.2	910.8
Total balance as of end of period*	43,214.2	43,550.2	45,390.4	45,042.0	45,699.0	43,214.2	45,699.0
Assets Under Management							
General account	2,556.3	1,795.2	1,651.4	1,517.3	1,429.1	2,556.3	1,429.1
Separate account	40,657.9	41,755.0	43,739.0	43,524.7	44,269.9	40,657.9	44,269.9
Total*	43,214.2	43,550.2	45,390.4	45,042.0	45,699.0	43,214.2	45,699.0

*Includes products in accumulation and payout phase, Policy Loans, and Life Insurance Business

Investment Information

Voya Financial
Portfolio Composition

(in millions USD)	Balances as of									
	12/31/14		9/30/14		6/30/14		3/31/14		12/31/13	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Composition of Investment Portfolio										
Fixed maturities, available for sale, at fair value, before consolidation	69,910.3		70,180.5		70,948.8		70,474.0		68,341.9	
CLOs Adjustments ⁽¹⁾	(46.6)		(43.2)		(56.9)		(43.8)		(43.0)	
VOEs Adjustments ⁽¹⁾	46.6		18.4		32.4		19.5		18.9	
Fixed maturities, available for sale, at fair value, after consolidation	69,910.3	77.0%	70,155.7	78.1%	70,924.3	78.9%	70,449.7	79.3%	68,317.8	78.4%
Fixed maturities, at fair value using the fair value option	3,564.5	3.9%	3,557.8	4.0%	3,538.7	3.9%	3,082.1	3.5%	2,935.3	3.4%
Equity securities, available for sale, at fair value	271.8	0.3%	270.5	0.3%	273.5	0.3%	276.6	0.3%	314.4	0.4%
Short-term investments	1,711.4	1.9%	1,173.1	1.3%	775.9	0.9%	1,046.2	1.2%	1,048.1	1.2%
Mortgage loans on real estate	9,794.1	10.8%	9,949.7	11.1%	9,491.4	10.6%	9,258.1	10.4%	9,312.2	10.7%
Policy loans	2,104.0	2.3%	2,104.2	2.3%	2,113.7	2.4%	2,119.7	2.4%	2,147.0	2.5%
Limited partnerships/corporations, before consolidation	1,057.6		1,080.9		1,036.9		875.0		890.4	
VOEs Adjustments ⁽¹⁾	(694.4)		(732.7)		(693.0)		(656.1)		(654.0)	
Limited partnerships/corporations, after consolidation	363.2	0.4%	348.2	0.4%	343.9	0.4%	218.9	0.2%	236.4	0.3%
Derivatives	1,819.6	2.0%	1,136.8	1.3%	1,094.6	1.2%	1,044.7	1.2%	1,149.3	1.3%
Other investments	110.3	0.1%	106.8	0.1%	120.2	0.1%	124.1	0.1%	124.6	0.1%
Securities pledged to creditors	1,184.6	1.3%	1,021.6	1.1%	1,145.1	1.3%	1,271.3	1.4%	1,465.7	1.7%
Total investments, after consolidation	90,833.8	100.0%	89,824.4	100.0%	89,821.3	100.0%	88,891.4	100.0%	87,050.8	100.0%
Fixed Maturity Securities - Security Sector ⁽²⁾										
U.S. Government agencies and authorities	4,339.9	5.8%	4,649.4	6.2%	5,231.4	6.9%	5,907.2	8.0%	5,800.1	8.0%
U.S. Corporate - Public	34,455.7	46.3%	33,984.0	45.4%	34,203.7	45.2%	33,257.9	44.5%	32,033.7	44.0%
U.S. Corporate - Private	6,285.1	8.4%	6,094.2	8.2%	6,025.6	8.0%	5,915.6	7.9%	5,444.9	7.5%
Foreign Government / Agency	891.3	1.2%	897.0	1.2%	927.9	1.2%	907.2	1.2%	1,051.4	1.4%
Foreign Corporate - Public	7,497.9	10.0%	7,719.8	10.3%	7,649.0	10.1%	7,383.6	9.9%	7,044.1	9.7%
Foreign Corporate - Private	8,055.0	10.8%	8,400.7	11.3%	8,440.0	11.2%	8,449.8	11.4%	8,261.0	11.4%
State, municipalities and political subdivisions	694.4	0.9%	454.8	0.6%	367.0	0.5%	293.6	0.4%	281.1	0.4%
Residential mortgaged-backed securities:										
CMO-B Agency	3,310.2	4.4%	3,080.0	4.1%	3,017.5	3.9%	3,051.7	4.0%	2,945.5	4.0%
CMO-B Non-Agency	393.3	0.5%	391.4	0.5%	419.2	0.6%	424.2	0.6%	430.3	0.6%
Agency	2,153.6	2.9%	2,376.8	3.2%	2,544.7	3.4%	2,735.0	3.6%	2,881.9	4.0%
Non-Agency ⁽³⁾	1,333.5	1.8%	1,408.1	1.9%	1,465.3	1.9%	1,447.4	1.9%	1,478.9	2.0%
Total Residential mortgage-backed securities	7,190.6	9.7%	7,256.3	9.7%	7,446.7	9.8%	7,658.3	10.1%	7,736.6	10.6%
Commercial mortgage-backed securities	4,188.2	5.6%	4,030.8	5.4%	3,911.1	5.2%	3,796.1	5.0%	3,752.1	5.2%
Other asset-backed securities ⁽³⁾	1,061.3	1.4%	1,248.1	1.7%	1,405.7	1.9%	1,233.8	1.6%	1,313.8	1.8%
Total fixed maturities, including securities pledged ⁽⁵⁾	74,659.4	100.0%	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%
Fixed Maturity Securities - Contractual Maturity Dates										
Due to mature:										
Due in one year or less	2,218.5	3.0%	2,362.3	3.2%	2,244.1	3.0%	2,032.5	2.7%	2,153.6	3.0%
Due after one year through five years	13,199.4	17.7%	13,484.2	18.0%	14,196.3	18.8%	14,748.5	19.8%	14,397.4	19.8%
Due after five years through ten years	20,935.9	28.0%	21,719.0	29.1%	21,912.8	29.0%	22,070.1	29.6%	21,303.4	29.3%
Due after ten years	25,865.5	34.6%	24,634.4	32.9%	24,491.4	32.3%	23,263.8	31.2%	22,061.9	30.3%
CMO-B	3,703.5	5.0%	3,471.4	4.6%	3,436.7	4.5%	3,475.9	4.6%	3,375.8	4.6%
Mortgage-backed securities	7,675.3	10.3%	7,815.7	10.5%	7,921.1	10.5%	7,978.5	10.5%	8,112.9	11.2%
Other asset-backed securities ⁽³⁾	1,061.3	1.4%	1,248.1	1.7%	1,405.7	1.9%	1,233.8	1.6%	1,313.8	1.8%
Total fixed maturities, including securities pledged	74,659.4	100.0%	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%
Fixed Maturity Securities - NAIC Quality Designation										
NAIC Quality Designation										
1	42,566.5	56.9%	42,099.3	56.3%	42,638.8	56.3%	42,124.9	56.3%	41,169.4	56.5%
2	28,903.0	38.7%	29,140.6	39.0%	29,511.1	39.0%	29,249.6	39.1%	28,555.4	39.3%
3	2,594.4	3.5%	2,855.2	3.8%	2,839.0	3.8%	2,772.8	3.7%	2,415.8	3.3%
4	344.8	0.5%	393.4	0.5%	360.5	0.5%	407.9	0.5%	329.5	0.5%
5	55.2	0.1%	59.1	0.1%	63.4	0.1%	59.3	0.1%	61.7	0.1%
6	195.5	0.3%	187.5	0.3%	195.3	0.3%	188.6	0.3%	187.0	0.3%
Total fixed maturities, including securities pledged ^{(4) (5)}	74,659.4	100.0%	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%
Fixed Maturity Securities - ARO Quality Rating										
ARO Quality Rating										
AAA	13,974.3	18.7%	14,233.4	19.0%	14,832.8	19.6%	15,506.9	20.7%	15,330.7	21.1%
AA	4,689.0	6.3%	4,620.2	6.2%	4,701.0	6.2%	4,464.3	6.0%	4,342.1	6.0%
A	21,994.7	29.5%	21,561.6	28.9%	21,403.1	28.3%	20,474.7	27.4%	19,793.6	27.2%
BBB	29,092.5	38.9%	29,238.8	39.1%	29,681.4	39.3%	29,449.9	39.4%	28,561.5	39.2%
BB	2,943.5	4.0%	3,092.1	4.1%	2,960.9	3.9%	2,858.8	3.8%	2,676.1	3.7%
B and below	1,965.4	2.6%	1,989.0	2.7%	2,028.9	2.7%	2,048.5	2.7%	2,014.8	2.8%
Total fixed maturities, including securities pledged ⁽⁵⁾	74,659.4	100.0%	74,735.1	100.0%	75,608.1	100.0%	74,803.1	100.0%	72,718.8	100.0%

⁽¹⁾ Adjustments include the elimination of intercompany transactions between the Company and its consolidated investment entities, primarily the elimination of the Company's equity at risk recorded as investments by the Company (before consolidation) against either equity (private equity and real estate partnership funds) or senior and subordinated debt (CLOs) of the funds.

⁽²⁾ Fixed Maturity Securities includes fixed maturities,available for sale , fixed maturities at fair value using the fair value option and securities pledged to creditors.

⁽³⁾ Subprime asset-backed securities are included as a component of Non-Agency RMBS under this presentation.

⁽⁴⁾ ARO ratings do not directly translate into NAIC ratings.

⁽⁵⁾ Includes fixed maturities securities related to businesses exited through reinsurance where assets are retained on The Company's balance sheet. Refer to page in "Additional Information" section.

Voya Financial
Portfolio Results

(in millions USD)

Operating investment income and annualized yield ⁽⁵⁾

Fixed maturity securities ⁽¹⁾													
Equity securities													
Mortgage loans													
Limited partnerships													
Policy loans													
Short-term investments													
Derivatives ⁽¹⁾													
Pre-payment fee income													
Other assets													
Gross investment income before expenses and fees													
Expenses and fees													
Total investment income and annualized yield													
Less: Closed Block Variable Annuity (CBVA) investment income net of expenses and fees													
Total investment income, excluding CBVA													

Trading Gains/Losses ⁽⁵⁾

Fixed maturities													
Equity securities													
Mortgage loans													
Other investments													
Total Trading Gains/Losses, excluding CBVA													

Impairments ⁽⁵⁾

Fixed maturities													
Equity securities													
Mortgage loans													
Other investments													
Total Impairments, excluding CBVA													

Fair Value Adjustments ⁽²⁾

Derivatives, including Change in Fair Value of Derivatives related to
Guaranteed Benefits, excluding CBVA

Net Realized Investment Gains (losses) and Net Guaranteed Benefit
Hedging Gains (losses), excluding CBVA ⁽⁵⁾

CBVA Investment Income and Realized Capital Gains (Losses)

Businesses exited through reinsurance ⁽³⁾

Consolidation/eliminations ⁽⁴⁾

Total Investment Income and Realized Capital Gains (Losses)

Three Months Ended													
12/31/14		9/30/14		6/30/14		3/31/14		12/31/13		Year to Date			
Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield	Net Investment Income	Annualized Yield
835.1	5.05%	836.4	5.04%	827.5	4.99%	843.8	5.02%	839.4	4.98%	3,342.8	5.03%	3,350.1	5.03%
3.1	4.64%	2.3	3.38%	3.6	5.68%	3.8	5.59%	3.5	4.54%	12.8	4.85%	10.0	3.52%
118.4	4.92%	119.2	5.04%	114.8	5.03%	114.4	5.06%	114.2	5.18%	466.8	5.01%	456.0	5.23%
5.9	2.26%	47.4	19.20%	36.2	14.98%	31.4	15.46%	61.5	31.85%	120.9	12.70%	228.6	26.30%
27.8	5.42%	27.9	5.45%	27.5	5.34%	28.0	5.42%	29.2	5.58%	111.2	5.41%	118.3	5.63%
0.6	0.10%	0.9	0.17%	0.7	0.17%	0.8	0.13%	0.8	0.16%	3.0	0.15%	3.5	0.14%
7.2	N/A	3.5	N/A	1.7	N/A	1.3	N/A	(6.8)	N/A	13.7	N/A	(29.9)	N/A
58.0	0.28%	31.6	0.15%	21.4	0.10%	7.5	0.04%	25.9	0.12%	118.5	0.14%	91.8	0.11%
(2.7)	N/A	3.1	N/A	(2.2)	N/A	5.5	N/A	8.3	N/A	3.7	N/A	38.7	N/A
1,053.4	5.18%	1,072.3	5.28%	1,031.2	5.12%	1,036.5	5.07%	1,076.0	5.28%	4,193.4	5.16%	4,267.1	5.26%
(39.0)	-0.20%	(41.9)	-0.21%	(39.7)	-0.20%	(40.3)	-0.20%	(40.7)	-0.21%	(160.9)	-0.20%	(161.7)	-0.20%
1,014.4	4.98%	1,030.4	5.07%	991.5	4.92%	996.2	4.87%	1,035.3	5.07%	4,032.5	4.96%	4,105.4	5.06%
46.5		43.0		38.9		34.8		29.5		163.2		97.6	
967.9		987.4		952.6		961.4		1,005.8		3,869.3		4,007.8	
(1.7)		15.9		(0.4)		16.1		62.7		29.9		110.5	
-		0.1		0.7		18.1		-		18.9		0.7	
0.5		(0.1)		-		0.4		0.1		0.8		0.1	
2.2		(10.1)		29.5		(1.0)		(3.2)		20.6		(0.3)	
1.0		5.8		29.8		33.6		59.6		70.2		111.0	
(6.4)		(7.0)		(2.4)		(2.3)		(13.1)		(18.1)		(31.8)	
0.1		-		-		(1.0)		-		(0.9)		(3.0)	
-		-		-		-		-		-		-	
(0.1)		-		-		-		-		(0.1)		(0.7)	
(6.4)		(7.0)		(2.4)		(3.3)		(13.1)		(19.1)		(35.5)	
50.6		6.6		64.9		59.7		42.6		181.8		(25.7)	
(27.5)		90.9		(49.5)		(64.1)		15.5		(50.2)		206.0	
17.7		96.3		42.8		25.9		104.6		182.7		255.8	
(420.8)		265.1		(300.5)		(86.3)		(531.3)		(542.5)		(2,111.0)	
67.1		(1.4)		62.9		16.4		(12.3)		145.0		(109.3)	
34.5		(2.8)		(3.4)		37.6		12.7		65.9		110.9	
666.4		1,344.6		754.4		955.0		579.5		3,720.4		2,154.2	

⁽¹⁾ Operating income from CMO-B portfolio assets, including derivatives, is included in fixed maturity securities.

⁽²⁾ Fair value adjustments include adjustments related to CMO-B assets carried at fair value, among other income sources.

⁽³⁾ Income related to reinsurance transactions, in which investment results are passed directly to the reinsurers pursuant to contracted terms of the reinsurance agreement.

⁽⁴⁾ Consolidation/eliminations includes:

-The impact of consolidation of investment entities into the Consolidated Statements of Operations, net of the elimination of the Company's management fees expensed by the funds and recorded as operating revenues (before consolidation) by the Company;

-The elimination of intersegment expenses, primarily consisting of asset-based management and administration fees charged by our Investment Management Segment;

-Other intersegment eliminations.

⁽⁵⁾ Investment results related to businesses exited through reinsurance are excluded.

Voya Financial

Alternative Investment Income

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Retirement							
Average alternative investments	341.0	346.0	288.5	266.7	264.8	310.6	262.0
Alternative investment income	1.9	12.8	7.0	7.1	12.6	28.8	36.4
Annuities							
Average alternative investments	214.3	214.4	190.4	179.3	170.9	199.6	177.6
Alternative investment income	2.9	10.3	5.4	6.4	9.1	25.0	25.6
Investment Management							
Average alternative investments	146.9	145.6	146.9	141.7	127.1	145.3	124.0
Alternative investment income	(4.6)	9.0	8.0	7.3	10.0	19.7	23.8
Individual Life							
Average alternative investments	156.8	156.0	135.3	123.9	125.5	143.0	131.0
Alternative investment income	2.0	8.2	4.1	5.5	7.1	19.8	20.2
Employee Benefits							
Average alternative investments	33.5	33.2	27.0	24.1	24.5	29.5	24.7
Alternative investment income	0.2	1.5	0.7	0.8	1.4	3.2	3.9
Total Ongoing Business							
Average alternative investments	892.5	895.2	788.1	735.7	712.8	828.0	719.3
Alternative investment income	2.4	41.8	25.2	27.1	40.2	96.5	109.9
Corporate							
Average alternative investments	109.2	108.0	106.0	103.7	101.6	106.7	97.8
Alternative investment income	3.7	3.7	4.2	5.0	7.2	16.6	9.0
Closed Blocks⁽¹⁾							
Average alternative investments	30.0	38.0	35.0	29.8	51.7	33.2	58.1
Alternative investment income	0.2	1.6	1.3	1.1	3.0	4.2	9.7
Total Consolidated⁽²⁾							
Average alternative investments	1,031.7	1,041.2	929.1	869.2	866.1	967.9	875.2
Alternative investment income	6.3	47.1	30.7	33.2	50.4	117.3	128.6

⁽¹⁾ Our Closed Block Variable Annuity segment is managed to focus on protecting regulatory and rating agency capital rather than achieving operating metrics and, therefore, its results of operations are not reflected within investment income.

⁽²⁾ Alternative investment income excludes the net investment income from Lehman Recovery/LIHTC in the 6/30/14, 3/31/14 and 12/31/13 periods.

Voya Financial

Unrealized Gains (Losses)

(in millions USD)

Fixed Maturities, available for sale (including securities pledged) Aging Schedule

	12/31/14		9/30/14		Balances as of 6/30/14		3/31/14		12/31/13	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Less than 20%	(294.0)	90.8%	(344.5)	98.7%	(282.1)	97.6%	(587.6)	97.3%	(1,087.3)	95.7%
20% or more for less than six months	(26.5)	8.2%	(0.6)	0.2%	(0.5)	0.2%	(8.5)	1.4%	(18.6)	1.6%
20% or more for six months or greater	(3.1)	1.0%	(4.0)	1.1%	(6.4)	2.2%	(7.8)	1.3%	(30.6)	2.7%
Total Unrealized Loss	(323.6)	100.0%	(349.1)	100.0%	(289.0)	100.0%	(603.9)	100.0%	(1,136.5)	100.0%
Total Unrealized Gain	6,168.4		5,591.4		6,266.5		5,363.6		4,301.8	
Net Unrealized Gain/Loss	5,844.8		5,242.3		5,977.5		4,759.7		3,165.3	

Fixed Maturities Securities - Security Sector - Net Unrealized Gain/(Loss)*

US Treasuries and US government agencies and authorities	684.8	466.6	450.1	305.0	108.1
US Corporate - Public	2,932.1	2,462.4	2,818.5	2,121.0	1,173.7
US Corporate - Private	383.2	372.6	458.6	393.7	294.6
Foreign Government / Agency	33.0	34.4	44.0	20.9	7.4
Foreign Corporate - Public	381.2	454.2	563.6	393.1	228.2
Foreign Corporate - Private	498.4	551.0	648.6	580.4	459.5
State, municipalities, and political subdivisions	34.9	20.0	22.3	17.1	9.1
Residential mortgaged-backed securities:					
CMO-B Agency	366.7	365.7	392.6	385.5	376.5
CMO-B Non-Agency	121.8	116.1	123.6	119.5	118.1
Agency	41.3	27.8	33.6	5.3	(7.5)
Non-Agency	73.6	78.7	74.6	62.4	36.7
Total Residential mortgage-backed securities	603.4	588.3	624.4	572.7	523.8
Commercial Mortgage-Backed Securities	271.9	269.3	314.9	323.3	324.2
Other Asset-Backed Securities*	21.9	23.5	32.5	32.5	36.7
Total Net Unrealized Gain/Loss	5,844.8	5,242.3	5,977.5	4,759.7	3,165.3

* Subprime asset-backed securities are included as a component of Non-Agency RMBS under this presentation.

Voya Financial

Asset Backed Securities

(in millions USD)

RMBS Balances by Collateral Type

	Balances as of									
	12/31/14		9/30/14		6/30/14		3/31/14		12/31/13	
	Amortized		Amortized		Amortized		Amortized		Amortized	
	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost
Prime Agency	5,456.0	4,974.9	5,448.6	4,979.8	5,554.0	5,054.8	5,777.9	5,310.9	5,826.0	5,377.7
Prime / Non-Agency	776.8	632.2	906.2	761.1	959.6	806.0	904.0	750.2	933.7	786.5
Alt-A RMBS	408.7	351.7	325.7	269.1	337.7	279.6	353.3	297.7	353.5	307.4
Subprime Mortgage-Backed Securities	549.1	512.6	575.8	539.8	595.4	562.6	623.1	603.7	623.4	614.7
Total ⁽¹⁾	7,190.6	6,471.4	7,256.3	6,549.8	7,446.7	6,703.0	7,658.3	6,962.5	7,736.6	7,086.3

CMBS Balances by Year of Origination

	Balances as of									
	12/31/14		9/30/14		6/30/14		3/31/14		12/31/13	
	Amortized		Amortized		Amortized		Amortized		Amortized	
	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost
2014	640.4	613.1	384.2	377.1	181.4	176.8	52.5	52.6	-	-
2013	513.4	476.8	427.2	411.5	390.6	375.1	341.6	337.7	197.2	200.4
2012	14.6	13.9	11.0	10.7	11.1	10.7	9.0	8.9	8.8	8.9
2011	9.9	10.0	-	-	-	-	-	-	-	-
2010	13.8	13.5	8.4	8.2	8.3	8.3	7.9	8.0	-	-
2008	11.0	9.5	11.1	9.4	11.4	9.5	11.4	9.3	11.4	9.3
2007	1,112.5	1,009.2	1,131.0	1,013.8	1,150.0	1,016.6	1,148.2	1,014.2	1,148.1	1,017.8
2006	1,166.0	1,090.9	1,186.7	1,097.5	1,216.1	1,107.3	1,238.9	1,116.9	1,252.7	1,127.4
2005 and prior	706.6	679.4	871.2	833.3	942.2	891.9	986.6	925.2	1,133.9	1,064.1
Total ⁽¹⁾	4,188.2	3,916.3	4,030.8	3,761.5	3,911.1	3,596.2	3,796.1	3,472.8	3,752.1	3,427.9

Other ABS Balances by Loan Classification

	Balances as of									
	12/31/14		9/30/14		6/30/14		3/31/14		12/31/13	
	Amortized		Amortized		Amortized		Amortized		Amortized	
	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value	Cost
Credit Card Receivables	611.6	597.0	662.9	648.1	638.4	619.0	576.4	558.0	558.1	538.5
Automobile Receivables	182.0	181.8	279.3	278.9	424.5	423.5	384.4	383.6	447.9	447.1
CLO's *	63.9	62.8	69.9	67.9	83.1	79.7	26.2	22.9	41.7	36.6
Other	203.8	197.8	236.0	229.7	259.7	251.0	246.8	236.8	266.1	254.9
Total ⁽¹⁾	1,061.3	1,039.4	1,248.1	1,224.6	1,405.7	1,373.2	1,233.8	1,201.3	1,313.8	1,277.1

* Excludes consolidated CLO's

⁽¹⁾ Includes fixed maturities securities related to businesses exited through reinsurance. Refer to page in "Additional Information" section.

Voya Financial

RMBS Securities Summary

(in millions USD)

RMBS⁽¹⁾

By Rating and Origination Year
As of December 31, 2014

NAIC Designation

	Prime Agency		Prime/Non-Agency		Alt-A RMBS		Subprime Mortgage-Backed Securities		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
1	5,442.4	4,960.0	526.7	463.9	358.1	310.2	477.0	437.8	6,804.2	6,171.9
2	-	-	17.0	16.9	15.7	15.3	47.1	51.7	79.8	83.9
3	8.2	9.5	29.6	27.8	25.3	21.4	3.4	2.7	66.5	61.4
4	5.4	5.4	2.7	0.4	5.6	1.8	14.8	14.3	28.5	21.9
5	-	-	46.0	33.1	-	-	1.4	0.7	47.4	33.8
6	-	-	154.8	90.1	4.0	3.0	5.4	5.4	164.2	98.5
Total by rating ⁽²⁾	5,456.0	4,974.9	776.8	632.2	408.7	351.7	549.1	512.6	7,190.6	6,471.4

ARO Rating

	Prime Agency		Prime/Non-Agency		Alt-A RMBS		Subprime Mortgage-Backed Securities		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
AAA	5,425.9	4,942.6	8.2	7.9	0.1	0.1	0.6	0.6	5,434.8	4,951.2
AA	2.7	2.7	27.3	25.7	-	-	2.2	2.2	32.2	30.6
A	3.7	3.7	23.5	22.0	2.8	2.6	24.8	25.3	54.8	53.6
BBB	-	-	81.5	79.3	12.7	12.9	21.6	22.2	115.8	114.4
BB	8.2	9.5	72.6	67.3	14.1	14.0	51.9	56.2	146.8	147.0
B and below	15.5	16.4	563.7	430.0	379.0	322.1	448.0	406.1	1,406.2	1,174.6
Total by rating ⁽²⁾	5,456.0	4,974.9	776.8	632.2	408.7	351.7	549.1	512.6	7,190.6	6,471.4

Origination Year

	Prime Agency		Prime/Non-Agency		Alt-A RMBS		Subprime Mortgage-Backed Securities		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
2014	266.1	264.4	-	-	-	-	-	-	266.1	264.4
2013	876.6	861.4	-	-	-	-	-	-	876.6	861.4
2012	734.1	735.4	-	-	-	-	-	-	734.1	735.4
2011	904.3	876.8	-	-	-	-	-	-	904.3	876.8
2010	664.1	641.0	21.3	20.5	-	-	-	-	685.4	661.5
2009	237.7	235.5	7.5	7.6	-	-	-	-	245.2	243.1
2008	135.4	123.3	-	-	-	-	-	-	135.4	123.3
2007	320.8	286.6	137.0	124.6	92.3	80.5	166.6	145.9	716.7	637.6
2006	388.8	282.1	202.0	123.8	138.5	109.2	151.9	134.1	881.2	649.2
2005 and prior	928.1	668.4	409.0	355.7	177.9	162.0	230.6	232.6	1,745.6	1,418.7
Total by origination year ⁽²⁾	5,456.0	4,974.9	776.8	632.2	408.7	351.7	549.1	512.6	7,190.6	6,471.4

⁽¹⁾ Subprime mortgage-backed securities are included in RMBS under this presentation.

⁽²⁾ Includes fixed maturities securities related to businesses exited through reinsurance. Refer to page in "Additional Information" section.

Voya Financial

CMBS and Other Asset-Backed Securities Summary

(in millions USD)

CMBS

By Rating and Vintage

As of December 31, 2014

Origination Year	AAA		AA		A		BBB		BB		B & Below		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
2014	640.4	613.1	-	-	-	-	-	-	-	-	-	-	640.4	613.1
2013	513.4	476.8	-	-	-	-	-	-	-	-	-	-	513.4	476.8
2012	14.6	13.9	-	-	-	-	-	-	-	-	-	-	14.6	13.9
2011	9.9	10.0	-	-	-	-	-	-	-	-	-	-	9.9	10.0
2010	13.5	13.2	0.3	0.3	-	-	-	-	-	-	-	-	13.8	13.5
2008	-	-	-	-	-	-	-	-	11.0	9.5	-	-	11.0	9.5
2007	123.1	114.5	264.8	246.0	151.7	141.5	145.9	119.6	271.7	257.0	155.3	130.6	1,112.5	1,009.2
2006	589.0	565.9	102.2	96.7	194.0	182.7	156.2	144.4	61.3	58.7	63.3	42.5	1,166.0	1,090.9
2005 and prior	331.4	325.8	147.7	144.2	128.4	124.9	48.5	45.0	36.9	30.9	13.7	8.6	706.6	679.4
Total by origination year ⁽¹⁾	2,235.3	2,133.2	515.0	487.2	474.1	449.1	350.6	309.0	380.9	356.1	232.3	181.7	4,188.2	3,916.3

Other Asset-Backed Securities*

By Rating and Classification

As of December 31, 2014

ARO Rating	Credit Card Receivables		Automobile Receivables		CLO's**		Other		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
AAA	590.5	576.0	182.0	181.8	-	-	157.0	151.0	929.5	908.8
AA	-	-	-	-	26.8	25.7	7.1	7.6	33.9	33.3
A	21.1	21.0	-	-	37.1	37.1	17.2	17.3	75.4	75.4
BBB	-	-	-	-	-	-	22.3	21.7	22.3	21.7
BB	-	-	-	-	-	-	0.2	0.2	0.2	0.2
B and below	-	-	-	-	-	-	-	-	-	-
Total by rating ⁽¹⁾	611.6	597.0	182.0	181.8	63.9	62.8	203.8	197.8	1,061.3	1,039.4

NAIC Designation	Credit Card Receivables		Automobile Receivables		CLO's**		Other		Total	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost
1	611.6	597.0	182.0	181.8	63.9	62.8	181.3	175.9	1,038.8	1,017.5
2	-	-	-	-	-	-	22.3	21.7	22.3	21.7
3	-	-	-	-	-	-	0.2	0.2	0.2	0.2
4	-	-	-	-	-	-	-	-	-	-
5	-	-	-	-	-	-	-	-	-	-
6	-	-	-	-	-	-	-	-	-	-
Total by rating ⁽¹⁾	611.6	597.0	182.0	181.8	63.9	62.8	203.8	197.8	1,061.3	1,039.4

* Subprime asset-backed securities are excluded from Other Asset-Backed Securities and included in Non-Agency RMBS under this presentation.

** Excludes consolidated CLO's

⁽¹⁾ Includes fixed maturities securities related to businesses exited through reinsurance. Refer to page in "Additional Information" section.

Voya Financial

Mortgage Loans on Real Estate

(in millions USD)

Mortgage Loans on Real Estate by Region and Property Type

	Balances as of									
	12/31/14		9/30/14		6/30/14		3/31/14		12/31/13	
<u>U.S. Region</u>	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Pacific	2,395.9	24.6%	2,490.9	25.0%	2,339.7	24.6%	2,369.2	25.6%	2,281.8	24.5%
South Atlantic	2,028.0	20.7%	2,031.3	20.4%	2,032.9	21.4%	1,964.6	21.2%	1,936.0	20.8%
Middle Atlantic	1,402.0	14.3%	1,355.1	13.6%	1,201.8	12.7%	1,113.2	12.0%	1,112.0	11.9%
East North Central	1,030.8	10.5%	1,190.5	12.0%	1,124.2	11.8%	1,055.6	11.4%	1,037.5	11.1%
West South Central	1,147.7	11.7%	1,101.6	11.1%	1,134.3	11.9%	1,112.7	12.0%	1,122.3	12.0%
Mountain	832.2	8.5%	837.8	8.4%	809.2	8.5%	771.7	8.3%	790.4	8.5%
West North Central	514.0	5.2%	528.4	5.3%	509.6	5.4%	525.6	5.7%	517.2	5.6%
New England	197.0	2.0%	182.3	1.8%	147.9	1.6%	150.2	1.6%	318.1	3.4%
East South Central	249.3	2.5%	235.2	2.4%	195.1	2.1%	198.7	2.2%	200.7	2.2%
Total Commercial Mortgage Loans ⁽¹⁾	9,796.9	100.0%	9,953.1	100.0%	9,494.7	100.0%	9,261.5	100.0%	9,316.0	100.0%
<u>Property Type</u>	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Industrial	2,283.0	23.3%	2,769.3	27.8%	2,731.2	28.7%	2,818.6	30.4%	2,848.0	30.6%
Retail	3,408.4	34.8%	3,190.4	32.1%	2,949.1	31.0%	2,951.0	31.9%	2,936.9	31.5%
Office	1,246.5	12.7%	1,226.3	12.3%	1,193.3	12.6%	1,089.0	11.7%	1,242.2	13.3%
Apartments	1,680.7	17.2%	1,582.2	15.9%	1,440.5	15.2%	1,348.7	14.6%	1,296.1	13.9%
Hotel/Motel	382.7	3.9%	390.3	3.9%	414.2	4.4%	382.1	4.1%	430.6	4.6%
Other	449.1	4.6%	446.8	4.5%	416.7	4.4%	366.3	4.0%	378.1	4.1%
Mixed Use	346.5	3.5%	347.8	3.5%	349.7	3.7%	305.8	3.3%	184.1	2.0%
Total Commercial Mortgage Loans ⁽¹⁾	9,796.9	100.0%	9,953.1	100.0%	9,494.7	100.0%	9,261.5	100.0%	9,316.0	100.0%
<u>Loan Size</u>	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Under \$5 million	1,383.3	14.1%	1,415.3	14.2%	1,439.6	15.2%	1,507.8	16.3%	1,516.5	16.3%
\$5 million but less than \$10 million	1,543.8	15.8%	1,548.4	15.6%	1,587.4	16.7%	1,549.4	16.7%	1,582.2	17.0%
\$10 million but less than \$20 million	2,370.1	24.2%	2,262.8	22.7%	2,100.0	22.1%	1,936.7	20.9%	1,899.5	20.4%
\$20 million but less than \$30 million	1,307.9	13.4%	1,265.6	12.7%	1,159.5	12.2%	1,097.7	11.9%	1,077.7	11.6%
\$30 million and over	3,191.8	32.5%	3,461.0	34.8%	3,208.2	33.8%	3,169.9	34.2%	3,240.1	34.7%
Total Commercial Mortgage Loans ⁽¹⁾	9,796.9	100.0%	9,953.1	100.0%	9,494.7	100.0%	9,261.5	100.0%	9,316.0	100.0%

Other Stats as ratios

LTV - Origination	59.9%	59.7%	59.3%	59.2%	59.0%
LTV - Current	55.4%	56.2%	55.8%	55.8%	55.5%
Debt Service Coverage	2.0	1.9	1.9	2.0	2.0

Other Stats in USD millions

60+day delinq (incl in process of foreclosure)	-	-	-	-	5.1
US GAAP Book Value	-	-	-	-	-
Allowance for loan losses	2.8	3.4	3.3	3.4	3.8

⁽¹⁾ Total Commercial Mortgage Loans shown do not include allowance for mortgage loan credit losses

Voya Financial

U.S. and Foreign Corporate Securities

Page 60 of 70

(in millions USD)

Summary of Corporate Securities by Industry Category

Type	Industry	Balances as of									
		12/31/14		9/30/14		6/30/14		3/31/14		12/31/13	
		Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total
Public	Communications	4,073.3	9.7%	4,031.8	9.7%	4,113.4	9.8%	4,001.1	9.8%	3,835.1	9.8%
	Financial	7,273.3	17.3%	7,231.8	17.3%	6,935.2	16.6%	6,641.5	16.3%	6,177.7	15.8%
	Industrial and other companies	22,598.3	54.0%	22,462.8	53.8%	22,795.9	54.5%	22,240.0	54.8%	21,556.7	55.1%
	Utilities	6,855.1	16.3%	6,869.4	16.5%	6,911.1	16.5%	6,690.3	16.5%	6,472.2	16.6%
	Transportation	1,153.6	2.7%	1,108.0	2.7%	1,097.1	2.6%	1,068.6	2.6%	1,036.1	2.7%
	Sub-total	41,953.6	100.0%	41,703.8	100.0%	41,852.7	100.0%	40,641.5	100.0%	39,077.8	100.0%
Private	Communications	367.9	2.6%	368.1	2.5%	387.9	2.7%	340.0	2.4%	400.7	2.9%
	Financial	1,016.5	7.1%	1,000.2	6.9%	1,013.0	7.0%	982.2	6.8%	957.0	7.0%
	Industrial and other companies	9,335.8	65.1%	9,317.6	64.3%	9,394.6	64.9%	9,390.9	65.3%	8,706.4	63.6%
	Utilities	3,131.4	21.8%	3,319.7	22.9%	3,226.8	22.3%	3,182.8	22.2%	3,156.2	23.0%
	Transportation	488.5	3.4%	489.3	3.4%	443.3	3.1%	469.5	3.3%	485.6	3.5%
	Sub-total	14,340.1	100.0%	14,494.9	100.0%	14,465.6	100.0%	14,365.4	100.0%	13,705.9	100.0%
Total	Communications	4,441.2	7.9%	4,399.9	7.8%	4,501.3	8.0%	4,341.1	7.9%	4,235.8	8.0%
	Financial	8,289.8	14.7%	8,232.0	14.6%	7,948.2	14.1%	7,623.7	13.9%	7,134.7	13.5%
	Industrial and other companies	31,934.1	56.8%	31,780.4	56.7%	32,190.5	57.2%	31,630.9	57.5%	30,263.1	57.4%
	Utilities	9,986.5	17.7%	10,189.1	18.1%	10,137.9	18.0%	9,873.1	17.9%	9,628.4	18.2%
	Transportation	1,642.1	2.9%	1,597.3	2.8%	1,540.4	2.7%	1,538.1	2.8%	1,521.7	2.9%
	Total	56,293.7	100.0%	56,198.7	100.0%	56,318.3	100.0%	55,006.9	100.0%	52,783.7	100.0%

Voya Financial

Exposure to European Debt-Fixed Maturities and Equity Securities

(in millions USD)

Exposure to Select European Countries
As of December 31, 2014

	Sovereign Debt		Corporate - Financial		Corporate - Non-Financial		Total		Total	
	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Amortized Cost	% of Total
Ireland	-	0.0%	-	0.0%	233.3	3.1%	233.3	2.7%	212.3	2.6%
Italy	-	0.0%	-	0.0%	293.6	3.9%	293.6	3.4%	270.6	3.3%
Portugal	-	0.0%	-	0.0%	10.3	0.1%	10.3	0.1%	8.0	0.1%
Spain	-	0.0%	-	0.0%	216.9	2.9%	216.9	2.5%	192.5	2.4%
Total Peripheral Euro-Zone	-	0.0%	-	0.0%	754.1	10.0%	754.1	8.7%	683.4	8.4%
Austria	-	0.0%	-	0.0%	15.3	0.2%	15.3	0.2%	15.0	0.2%
Belgium	37.6	16.0%	-	0.0%	317.1	4.2%	354.7	4.0%	299.8	3.7%
Bulgaria	5.4	2.3%	-	0.0%	-	0.0%	5.4	0.1%	5.4	0.1%
Croatia	28.2	12.0%	-	0.0%	-	0.0%	28.2	0.3%	25.6	0.3%
Czech Republic	-	0.0%	-	0.0%	10.6	0.1%	10.6	0.1%	10.1	0.1%
Denmark	-	0.0%	-	0.0%	131.2	1.7%	131.2	1.5%	122.4	1.5%
Finland	-	0.0%	-	0.0%	18.3	0.2%	18.3	0.2%	17.0	0.2%
France	-	0.0%	160.8	16.4%	440.3	5.8%	601.1	6.9%	563.3	6.9%
Germany	-	0.0%	56.1	5.7%	647.2	8.6%	703.3	8.0%	663.7	8.1%
Hungary	6.0	2.5%	-	0.0%	-	0.0%	6.0	0.1%	6.0	0.1%
Iceland	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Kazakhstan	39.3	16.7%	1.3	0.1%	23.2	0.3%	63.8	0.7%	65.6	0.8%
Latvia	4.8	2.0%	-	0.0%	-	0.0%	4.8	0.1%	4.6	0.1%
Lithuania	34.5	14.7%	-	0.0%	-	0.0%	34.5	0.4%	30.3	0.4%
Luxembourg	-	0.0%	-	0.0%	45.0	0.6%	45.0	0.5%	42.0	0.5%
Netherlands	-	0.0%	189.7	19.4%	981.4	13.1%	1,171.1	13.3%	1,082.3	13.1%
Norway	-	0.0%	-	0.0%	280.7	3.7%	280.7	3.2%	267.7	3.3%
Russian Federation	50.4	21.4%	4.2	0.4%	77.5	1.0%	132.1	1.5%	143.5	1.8%
Slovakia	5.5	2.3%	-	0.0%	-	0.0%	5.5	0.1%	5.0	0.1%
Slovenia	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Sweden	-	0.0%	53.4	5.5%	85.9	1.1%	139.3	1.6%	129.1	1.6%
Switzerland	-	0.0%	218.5	22.3%	675.8	9.0%	894.3	10.2%	830.1	10.1%
Turkey	23.7	10.1%	-	0.0%	42.9	0.6%	66.6	0.8%	65.0	0.8%
United Kingdom	-	0.0%	295.5	30.2%	2,999.4	39.8%	3,294.9	37.5%	3,096.1	37.8%
Total Non-Peripheral Europe	235.4	100.0%	979.5	100.0%	6,791.8	90.0%	8,006.7	91.3%	7,489.6	91.6%
Total Europe	235.4	100.0%	979.5	100.0%	7,545.9	100.0%	8,760.8	100.0%	8,173.0	100.0%

Additional Information

Voya Financial

Adjustments to Operating Earnings by Segment

(in millions USD)

DAC/VOBA and other intangibles unlocking ⁽¹⁾

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Retirement Annuities	4.6	(30.4)	7.1	(11.3)	4.0	(30.0)	45.6
	(1.1)	17.8	6.5	3.2	26.8	26.4	83.3
Total Retirement Solutions	3.5	(12.6)	13.6	(8.1)	30.8	(3.6)	128.9
Investment Management	-	-	-	-	-	-	-
Individual Life Employee Benefits	5.5	(7.1)	(1.5)	(7.1)	(7.8)	(10.2)	4.8
	-	(1.4)	(1.8)	(4.6)	(0.5)	(7.8)	(0.5)
Total Insurance Solutions	5.5	(8.5)	(3.3)	(11.7)	(8.3)	(18.0)	4.3
Ongoing Business	9.0	(21.1)	10.3	(19.8)	22.5	(21.6)	133.2
Corporate	-	-	-	-	-	-	-
Total Closed Blocks	-	-	-	-	-	-	-
Total DAC/VOBA and other intangibles unlocking	9.0	(21.1)	10.3	(19.8)	22.5	(21.6)	133.2

Additional adjustments ⁽²⁾

Retirement Annuities	-	-	-	-	0.2	-	12.9
	-	-	-	-	0.8	-	13.5
Total Retirement Solutions	-	-	-	-	1.0	-	26.4
Investment Management	-	-	-	-	1.7	-	13.2
Individual Life Employee Benefits	20.0	-	-	-	3.1	20.0	39.7
	-	-	-	-	0.3	-	4.3
Total Insurance Solutions	20.0	-	-	-	3.4	20.0	44.0
Ongoing Business	20.0	-	-	-	6.1	20.0	83.6
Corporate	(47.4)	(46.8)	(41.0)	(48.8)	(43.8)	(184.0)	(176.5)
Total Closed Blocks	-	-	-	-	(0.4)	-	0.2
Total non-recurring items and interest expense	(27.4)	(46.8)	(41.0)	(48.8)	(38.1)	(164.0)	(92.7)

Total adjustments to operating earnings

Retirement Annuities	4.6	(30.4)	7.1	(11.3)	4.2	(30.0)	58.5
	(1.1)	17.8	6.5	3.2	27.6	26.4	96.8
Total Retirement Solutions	3.5	(12.6)	13.6	(8.1)	31.8	(3.6)	155.3
Investment Management	-	-	-	-	1.7	-	13.2
Individual Life Employee Benefits	25.5	(7.1)	(1.5)	(7.1)	(4.7)	9.8	44.5
	-	(1.4)	(1.8)	(4.6)	(0.2)	(7.8)	3.8
Total Insurance Solutions	25.5	(8.5)	(3.3)	(11.7)	(4.9)	2.0	48.3
Ongoing Business	29.0	(21.1)	10.3	(19.8)	28.6	(1.6)	216.8
Corporate	(47.4)	(46.8)	(41.0)	(48.8)	(43.8)	(184.0)	(176.5)
Total Closed Blocks	-	-	-	-	(0.4)	-	0.2
Total adjustments to operating earnings	(18.4)	(67.9)	(30.7)	(68.6)	(15.6)	(185.6)	40.5

⁽¹⁾ DAC/VOBA and other intangibles unlocking excludes unlocking on net investment income from Lehman Recovery/LIHTC

⁽²⁾ Additional adjustments include impact of interest expenses, the Net gain (loss) from Lehman Recovery/LIHTC, and the Gain on reinsurance recapture

Voya Financial

Calculation and Reconciliation of ROE and ROC

(in millions USD, unless otherwise indicated)

GAAP Return on Equity (Quarter to Date)

	Three Months Ended					Twelve Months Ended ⁽²⁾	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Net income (loss) available to Voya Financial, Inc.'s common shareholders	1,394.5	400.8	246.3	258.1	548.1	2,299.7	600.5
Voya Financial, Inc. shareholders' equity: end of period	16,108	14,585	14,818	14,002	13,272	16,108	13,272
Voya Financial, Inc. shareholders' equity: average for period	15,347	14,702	14,410	13,637	13,021	14,524	13,574
GAAP Return on Equity	36.3%	10.9%	6.8%	7.6%	16.8%	15.8%	4.4%
Ongoing Business Adjusted Operating Return on Capital and Adjusted Operating Return on Equity							
Ongoing Business adjusted operating earnings before income taxes	392.8	352.0	345.8	287.3	323.6	1,377.9	1,211.8
Income taxes on adjusted operating earnings (based on an assumed tax rate of 35%)	(137.5)	(123.2)	(121.0)	(100.6)	(113.3)	(482.2)	(424.2)
Ongoing Business adjusted operating earnings after income taxes	255.3	228.8	224.8	186.7	210.3	895.7	787.6
Interest expense after-tax ⁽¹⁾	(18.7)	(19.5)	(19.5)	(19.6)	(19.9)	(77.3)	(79.9)
Ongoing Business adjusted operating earnings after income taxes and interest expense	236.6	209.3	205.3	167.1	190.4	818.4	707.7
End of period capital for Ongoing Business	8,777	9,115	9,063	9,123	9,216	8,777	9,216
Average capital for Ongoing Business ⁽²⁾	8,763	9,089	9,092	9,170	9,318	9,028	9,137
Average debt (based on 25% debt-to-capital ratio)	(2,191)	(2,272)	(2,273)	(2,293)	(2,329)	(2,257)	(2,284)
Average equity for Ongoing Business	6,572	6,817	6,819	6,877	6,988	6,771	6,853
Adjusted Operating Return on Capital for Ongoing Business	11.7%	10.1%	9.9%	8.2%	9.0%	9.9%	8.6%
Adjusted Operating Return on Equity for Ongoing Business ⁽¹⁾	14.4%	12.3%	12.0%	9.7%	10.9%	12.1%	10.3%

⁽¹⁾ Assumes debt-to-capital ratio of 25% for all time periods presented, a weighted average pre-tax interest rate of 5.5% for all periods prior to the third quarter of 2013, when the company completed recapitalization, and the actual weighted average pre-tax interest rate for all periods starting with the third quarter of 2013.

⁽²⁾ Effective with the twelve months ending March 31, 2014, average capital and equity are calculated by taking the average of the quarterly capital and equity averages for the trailing four quarters, whereas in previous periods, average capital and equity were calculated by two point average (Beginning of Year and End of Current Period)

Voya Financial

Operating Revenues by Segment

(in millions USD)	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Retirement	630.3	605.7	592.9	598.5	612.4	2,427.4	2,399.4
Annuities	323.6	344.6	330.8	354.4	313.9	1,353.4	1,244.6
Total Retirement Solutions	953.9	950.3	923.7	952.9	926.3	3,780.8	3,644.0
Investment Management	163.4	168.3	163.2	160.5	167.1	655.4	607.7
Individual Life	646.6	679.1	699.9	692.2	692.9	2,717.8	2,791.9
Employee Benefits	345.7	345.9	342.5	338.9	316.5	1,373.0	1,262.5
Total Insurance Solutions	992.3	1,025.0	1,042.4	1,031.1	1,009.4	4,090.8	4,054.4
Ongoing Business	2,109.6	2,143.6	2,129.3	2,144.5	2,102.8	8,527.0	8,306.1
Corporate	19.5	22.9	23.6	25.3	33.6	91.3	87.4
Total Closed Blocks	27.7	25.4	24.0	25.6	27.0	102.7	136.8
Total operating revenues	2,156.8	2,191.9	2,176.9	2,195.4	2,163.4	8,721.0	8,530.3
Adjustments:							
Closed Block Variable Annuity	188.7	660.6	112.1	284.6	(155.9)	1,246.0	(726.2)
Net realized investment gains (losses) and related charges and adjustments	51.9	48.2	67.0	49.6	129.1	216.7	157.4
Gain (loss) on change in fair value of derivatives related to guaranteed benefits	(30.5)	48.2	(24.3)	(23.9)	(21.8)	(30.5)	104.0
Revenues (losses) related to business exited through reinsurance or divestment	68.2	(4.8)	66.9	19.0	(5.4)	149.3	(76.2)
Revenues (loss) attributable to noncontrolling interests	0.2	174.9	219.1	60.8	157.1	455.0	411.2
Other adjustments to operating revenues*	75.5	72.1	80.4	85.4	97.4	313.4	358.0
Total revenue	2,510.8	3,191.1	2,698.1	2,670.9	2,364.0	11,070.9	8,758.5

* Other adjustments to operating revenue includes: Fee income earned by the Company's broker-dealers for sales of non-proprietary products, which are reflected net of commission expense in the Company's segments' operating revenues, as well as other items where the income is passed on to third parties.

Voya Financial

Ongoing Business Sources of Earnings Reconciliation

(in millions USD)

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Investment spread and other investment income:							
Net investment income and net realized gains (losses)							
Retirement	394.4	393.6	379.6	388.5	397.4	1,556.1	1,569.6
Annuities	280.9	282.3	275.8	270.6	283.4	1,109.6	1,149.9
Investment Management	(4.6)	9.0	8.0	7.3	11.7	19.7	37.0
Individual Life	223.5	226.3	215.5	219.8	224.5	885.1	915.5
Employee Benefits	27.8	29.1	27.7	26.7	29.2	111.3	117.6
Total net investment income and net realized gains (losses)	922.0	940.3	906.6	912.9	946.2	3,681.8	3,789.6
Total Ongoing Business	922.0	940.3	906.6	912.9	946.2	3,681.8	3,789.6
Adjustments:							
Interest credited	(529.1)	(539.2)	(540.4)	(541.9)	(553.7)	(2,150.6)	(2,211.0)
Credit facility fees	(2.0)	(2.6)	(2.6)	(2.9)	(1.7)	(10.1)	(8.0)
Other	(4.0)	(4.3)	(1.7)	(6.2)	(6.1)	(16.2)	(23.8)
Total adjustments	(535.1)	(546.1)	(544.7)	(551.0)	(561.5)	(2,176.9)	(2,242.8)
Ongoing investment spread and other investment income	386.9	394.2	361.9	361.9	384.7	1,504.9	1,546.8
Fee based margin:							
Fee income							
Retirement	194.8	193.5	192.9	191.1	196.1	772.3	759.9
Annuities	14.6	15.0	14.2	13.2	12.2	57.0	45.1
Investment Management	148.7	149.5	147.1	145.8	141.4	591.1	530.8
Individual Life	273.2	269.3	285.5	283.6	278.5	1,111.6	1,113.7
Employee Benefits	15.4	23.9	14.7	15.6	15.9	69.6	63.0
Total Fee Income	646.7	651.2	654.4	649.3	644.1	2,601.6	2,512.5
Other revenue							
Retirement	19.3	17.9	17.0	18.2	18.2	72.4	64.2
Annuities	3.4	4.6	5.3	4.5	3.9	17.8	13.2
Investment Management	19.3	9.8	8.1	7.4	14.0	44.6	39.9
Individual Life	4.8	4.4	7.2	5.1	4.6	21.5	24.8
Employee Benefits	(0.9)	(0.8)	(2.7)	0.3	(1.0)	(4.1)	(4.0)
Total other revenue	45.9	35.9	34.9	35.5	39.7	152.2	138.1
Total Ongoing Business	692.6	687.1	689.3	684.8	683.8	2,753.8	2,650.6
Adjustments:							
Surrender fees and MVA charges	(5.2)	(8.2)	(7.1)	(7.8)	(6.5)	(28.3)	(29.9)
Insurance Solutions FAS 97 fees and unearned revenue reserve amortization/unlocking	(282.9)	(287.4)	(294.1)	(291.7)	(288.9)	(1,156.1)	(1,151.5)
Other	(1.0)	(1.7)	(2.8)	(4.1)	0.3	(9.6)	(3.0)
Total adjustments	(289.1)	(297.3)	(304.0)	(303.6)	(295.1)	(1,194.0)	(1,184.4)
Ongoing fee based margin	403.5	389.8	385.3	381.2	388.7	1,559.8	1,466.2

Voya Financial

Ongoing Business Sources of Earnings Reconciliation

(in millions USD)

Net underwriting gain (loss) and other revenue:

Premiums

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Retirement	21.8	0.7	3.4	0.7	0.7	26.6	5.7
Annuities	24.7	42.7	35.5	66.1	14.4	169.0	36.4
Investment Management	-	-	-	-	-	-	-
Individual Life	145.1	179.1	191.7	183.7	185.3	699.6	737.9
Employee Benefits	303.4	293.7	302.8	296.3	272.4	1,196.2	1,085.9
Total premiums	495.0	516.2	533.4	546.8	472.8	2,091.4	1,865.9

Interest credited and other policyholder benefits

Retirement	(230.9)	(209.4)	(209.3)	(210.7)	(218.2)	(860.3)	(848.4)
Annuities	(181.8)	(204.1)	(197.4)	(229.8)	(180.4)	(813.1)	(730.9)
Investment Management	-	-	-	-	-	-	-
Individual Life	(455.7)	(632.8)	(499.3)	(527.8)	(518.8)	(2,115.6)	(2,001.5)
Employee Benefits	(220.9)	(235.7)	(239.6)	(244.5)	(223.9)	(940.7)	(903.4)
Total interest credited and other policyholder benefits	(1,089.3)	(1,282.0)	(1,145.6)	(1,212.8)	(1,141.3)	(4,729.7)	(4,484.2)

Total Ongoing Business

Adjustments:

Interest credited	529.1	539.2	540.4	541.9	553.7	2,150.6	2,211.0
Surrender fees and MVA charges	5.2	8.2	7.1	7.8	6.5	28.3	29.9
Insurance Solutions FAS 97 fees and unearned revenue reserve amortization/unlocking	301.1	297.5	293.9	288.0	289.6	1,180.5	1,159.5
Sales inducements amortization and unlocking	9.6	4.8	7.6	8.3	6.4	30.3	34.6
FAS 113 and SOP 03-1 amortization and unlocking	18.0	113.5	0.4	6.7	6.6	138.6	(2.9)
Credit facility fees	(21.1)	(22.7)	(22.0)	(22.2)	(19.7)	(88.0)	(73.6)
Other	3.4	6.8	4.2	9.1	6.1	23.5	23.4
Total adjustments	845.3	947.3	831.6	839.6	849.2	3,463.8	3,381.9

Ongoing net underwriting gain (loss) and other revenue

	251.0	181.5	219.4	173.6	180.7	825.5	763.6
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Voya Financial

Ongoing Business Sources of Earnings Reconciliation

Page 68 of 70

(in millions USD)

Administrative expenses and trail commissions:

Operating and interest expense

	Three Months Ended					Year-to-Date	
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13	12/31/14	12/31/13
Retirement	(214.3)	(208.6)	(217.3)	(226.0)	(220.1)	(866.2)	(839.9)
Annuities	(32.9)	(34.8)	(36.6)	(35.5)	(32.1)	(139.8)	(127.0)
Investment Management	(116.4)	(109.7)	(108.3)	(110.7)	(114.2)	(445.1)	(429.6)
Individual Life	(83.5)	(88.7)	(91.3)	(95.7)	(88.9)	(359.2)	(359.4)
Employee Benefits	(64.5)	(60.9)	(60.9)	(68.4)	(57.1)	(254.7)	(236.1)
Total operating and interest expense	(511.6)	(502.7)	(514.4)	(536.3)	(512.4)	(2,065.0)	(1,992.0)

Total Ongoing Business

Adjustments:

Credit facility fees	23.1	25.3	24.6	25.1	21.4	98.1	81.6
Other	1.5	(0.6)	0.8	1.1	0.5	2.8	3.3
Total adjustments	24.6	24.7	25.4	26.2	21.9	100.9	84.9

Ongoing administrative expenses and trail commissions

DAC/VOBA and other intangibles amortization and unlocking:

Net amortization of DAC/VOBA

Retirement	(35.2)	(70.5)	(30.5)	(46.9)	(35.5)	(183.1)	(115.3)
Annuities	(44.2)	(27.4)	(32.6)	(34.3)	(18.2)	(138.5)	(92.9)
Investment Management	-	-	-	-	-	-	-
Individual Life	(4.4)	82.2	(45.9)	(37.6)	(38.2)	(5.7)	(176.2)
Employee Benefits	(3.1)	(12.3)	(4.2)	(9.1)	(5.0)	(28.7)	(16.9)
Total net amortization of DAC/VOBA	(86.9)	(28.0)	(113.2)	(127.9)	(96.9)	(356.0)	(401.3)

Total Ongoing Business

Adjustments

Sales inducements amortization and unlocking	(9.6)	(4.8)	(7.6)	(8.3)	(6.4)	(30.3)	(34.6)
FAS 113 and SOP 03-1 amortization and unlocking	(18.0)	(113.5)	(0.4)	(6.7)	(6.6)	(138.6)	2.9
Unearned revenue reserve amortization and unlocking	(18.2)	(10.1)	0.2	3.7	(0.7)	(24.4)	(8.0)
Other	0.1	(0.2)	(0.5)	0.1	(0.8)	(0.5)	0.1
Total adjustments	(45.7)	(128.6)	(8.3)	(11.2)	(14.5)	(193.8)	(39.6)

Ongoing DAC/VOBA and other intangibles amortization and unlocking

	(132.6)	(156.6)	(121.5)	(139.1)	(111.4)	(549.8)	(440.9)
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Voya Financial

Fixed Maturity Securities - Businesses Exited Through Reinsurance

(in millions USD)

Total investments, after consolidation (See Portfolio Composition page), include the following amounts related to businesses exited through reinsurance where assets are retained on The Company's balance sheet:

	Balances as of				
	12/31/14	9/30/14	6/30/14	3/31/14	12/31/13
Fixed Maturity Securities - Businesses Exited Through Reinsurance					
Security Sector					
U.S. Government agencies and authorities	70.3	64.7	73.3	86.1	73.9
U.S. Corporate - Public	1,397.3	1,379.4	1,437.7	818.8	838.8
Foreign Government / Agency	-	-	-	-	-
Foreign Corporate - Public	201.4	216.1	225.9	135.6	132.6
State, municipalities and political subdivisions	112.7	109.2	108.8	107.1	102.6
Residential mortgaged-backed securities:					
Agency	70.0	73.3	77.4	81.2	90.2
Non - Agency	99.1	102.9	100.6	0.9	1.1
Total Residential mortgage-backed securities	169.1	176.2	178.0	82.1	91.3
Commercial mortgage-backed securities	81.4	95.8	109.7	88.2	91.4
Other asset-backed securities	93.0	94.0	95.6	17.8	18.1
Total fixed maturities, including securities pledged	2,125.2	2,135.4	2,229.0	1,335.7	1,348.7

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of December 31, 2014

	Total	AAA	AA	A	BBB	BB	B & Below
Residential mortgaged-backed securities:							
Agency	70.0	70.0	-	-	-	-	-
Non - Agency	99.1	-	-	-	0.5	0.2	98.4
Total Residential mortgage-backed securities	169.1	70.0	-	-	0.5	0.2	98.4
Commercial mortgage-backed securities	81.4	30.6	7.8	10.2	20.1	5.8	6.9
Other asset-backed securities	93.0	16.4	23.7	40.3	12.6	-	-
Total Structured securities	343.5	117.0	31.5	50.5	33.2	6.0	105.3
Non-structured securities	1,781.7	117.6	187.1	905.8	567.8	3.4	-
Total fixed maturities securities	2,125.2	234.6	218.6	956.3	601.0	9.4	105.3

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of September 30, 2014

	Total	AAA	AA	A	BBB	BB	B & Below
Residential mortgaged-backed securities:							
Agency	73.3	73.3	-	-	-	-	-
Non - Agency	102.9	-	-	-	0.5	0.2	102.2
Total Residential mortgage-backed securities	176.2	73.3	-	-	0.5	0.2	102.2
Commercial mortgage-backed securities	95.8	43.8	4.4	14.0	20.8	5.9	6.9
Other asset-backed securities	94.0	16.8	23.7	40.7	12.8	-	-
Total Structured securities	366.0	133.9	28.1	54.7	34.1	6.1	109.1
Non-structured securities	1,769.4	109.1	194.7	882.8	582.7	0.1	-
Total fixed maturities securities	2,135.4	243.0	222.8	937.5	616.8	6.2	109.1

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of December 31, 2014

	Total	1	2	3	4	5	6
Residential mortgaged-backed securities:							
Agency	70.0	70.0	-	-	-	-	-
Non - Agency	99.1	94.2	-	-	0.2	4.7	-
Total Residential mortgage-backed securities	169.1	164.2	-	-	0.2	4.7	-
Commercial mortgage-backed securities	81.4	61.7	13.9	5.8	-	-	-
Other asset-backed securities	93.0	80.4	12.6	-	-	-	-
Total Structured securities	343.5	306.3	26.5	5.8	0.2	4.7	-
Non-structured securities	1,781.7	1,210.5	567.8	3.4	-	-	-
Total fixed maturities securities	2,125.2	1,516.8	594.3	9.2	0.2	4.7	-

Fixed Maturity Securities - Businesses Exited Through Reinsurance as of September 30, 2014

	Total	1	2	3	4	5	6
Residential mortgaged-backed securities:							
Agency	73.3	73.3	-	-	-	-	-
Non - Agency	102.9	91.3	11.6	-	-	-	-
Total Residential mortgage-backed securities	176.2	164.6	11.6	-	-	-	-
Commercial mortgage-backed securities	95.8	75.2	14.7	5.9	-	-	-
Other asset-backed securities	94.0	81.2	12.8	-	-	-	-
Total Structured securities	366.0	321.0	39.1	5.9	-	-	-
Non-structured securities	1,769.4	1,186.6	582.7	0.1	-	-	-
Total fixed maturities securities	2,135.4	1,507.6	621.8	6.0	-	-	-

Insurance Financial Strength Ratings

Voya Retirement Insurance and Annuity Company
Voya Insurance and Annuity Company
Midwestern United Life Insurance Company
ReliaStar Life Insurance Company
ReliaStar Life Insurance Company of New York
Security Life of Denver Insurance Company

A.M. Best	Fitch	Standard & Poor's	Moody's
A	A-	A-	A3
A	A-	A-	A3
A-	NR	A-	NR
A	A-	A-	A3
A	A-	A-	A3
A	A-	A-	A3

Credit Ratings

Voya Financial, Inc.
Long-Term Issuer Credit
Long-Term Senior Unsecured Debt
Junior Subordinated Debt

bbb	BBB	BBB-	Baa3
bbb	BBB-	BBB-	Baa3
bb+	BB	BB	Ba1 (hyb)

Voya Holdings, Inc.
Long-Term Issuer Credit

NR	NR	BBB-	Baa3
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