European Partners and Customers Endorse Arista‘s 10 GbE Networking Solutions

4/14/2009

Almere, Netherlands, April 14, 2009 – Arista Networks, together with their pan-European partner, Consolidate IT, today announced product endorsements from customers and solution providers across Europe. The Arista 7100 series is a best-of-breed 1 and 10 Gigabit Ethernet (GbE) switching solution for data centers and cloud networking environments. Common underlying themes of the product endorsements include low latency, server virtualization enablement through 10GbE and layer 2/3 switching.

“With Arista, we can offer our customers low-latency and excellent performance at a reasonable price.” said Eric Bertamini, CUBIS /RWTÜV, Germany.

10 Gigabit Ethernet offers a compelling improvement in end-to-end latency. For HPC applications and financial trading environ-ments, low latency is critical. Not only does 10 GbE reduce the packet transmit time by a factor of 10X, but 10 GbE switches also typically offer an order of magnitude lower latency than 1 GbE switches which is key for latency sensitive applications.

“Arista switches are perfect for our virtualization and consolidation projects which helps our clients compete." added Bertamini.

Growth in server virtualization across Europe is continuing to drive the need for more bandwidth as it inherently requires more overall network utilization. In order to take full advantage of virtualized environments at performance levels that customers require, 10GbE is more often viewed as a viable solution.

Geert Rademakers, IT Business Manager, ACA IT-Solutions, in the Netherlands agrees. "We as a VMWare Enterprise partner, face the limitations of 1GbE daily in our storage and server virtualization projects. 10 GbE from Arista gives us countless benefits and puts us steps ahead of the competition.”

In addition to enabling virtualization, the Arista 7100 Series is one of the few 1RU 10 GbE switches in the

marketplace today to support hardware based Layer 2/3 switching.

“..given Arista's impressive layer 3 routing capabilities, I can't see anything being more significant in the 10 GbE switching space right now.” said Paul Mullen, Systems Administrator for HEAnet, Ireland.

Arista's 7100 series switches offer the industry's best combination of 1/10GE port density, foot print and Layer 2/3 switching. With EOS 4.0, customers can now deploy more resilient cloud networking designs with active 16 way layer 3 multi-pathing using Equal Cost Multi-Path Routing. (ECMP)

“It was immediately clear that the Arista 7100 was a game changer, delivering the kind of high performance and availability that heretofore would not have been possible.” added Mullen.

About Consolidate-IT
Consolidate-IT is a European operating distributor specializing in providing 10 GbE infrastructure solutions. Our focus is to reduce costs and to improve infrastructure bandwidth and latency to enable virtualization, HPC, storage and video. For more information please visit: **http://www.consolidate-it.eu/**.

About Arista Networks
Arista Networks, formerly known as Arastra, was founded to deliver cloud networking solutions for large datacenter and computing environments. Arista offers best-of-breed 10 Gigabit Ethernet switches that redefine scalability, robustness, and price-performance. At the core of Arista's platform is the Extensible Operating System (EOS™), a pioneering new software architecture with self-healing and live in-service software upgrade capabilities.

Arista's team is comprised of experienced management and engineering talent from leading networking companies. Arista markets its products worldwide through distribution partners, systems integrators and resellers with a strong dedication to partner and customer success.

For more information, please visit **https://www.arista.com** or contact Arista at info@arista.com or 650-462-5000.