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NEWS RELEASE

Joyent and Arista Networks Announce Strategic Partnership to Deliver Programmable Network Management

4/25/2010

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Las Vegas, NV – April 25, 2010 - **Joyent**, a pioneer in cloud computing, and **Arista Networks**, the pioneer of 10 GbE cloud networking, announced today at Interop that the two companies have joined forces to enable the automated management of network infrastructure using Joyent cloud computing infrastructure. The collaboration will provide users of Joyent infrastructure with unprecedented flexibility in network provisioning and improved manageability, scalability and security.

The extensible modular network operating system in **Arista's Datacenter Ethernet Switches** allows for fully automated, programmatic switch management, while Joyent's software currently provides a set of APIs and easy to use GUI for managing CPU, memory and storage. The joint solution will provide complete network management capabilities, making Joyent the only cloud computing infrastructure provider to allow for centralized, software-based control of all of the resources in the datacenter.

At release, this collaboration will enable Joyent's multi-tenant public cloud solution to provide highly customized security configurations with improved network segmentation, including VLANS and dynamic address reconfiguration. This technology will be available in both public and private cloud solutions built using Joyent technology, providing the widest and richest range of configurations for application development and delivery.

"So far, the range of use cases supported by cloud computing has been limited by a lack of flexibility and low-level control of network configuration," said Ken Duda, vice president of software engineering at Arista. “We're excited to be working with Joyent to develop this solution that will enable a whole new set of customers to begin using cloud

computing."

This collaboration is an expansion of technology development using Arista Ethernet Switches within Joyent's multi-tenant public cloud, which has grown to support thousands of companies that, in turn, support millions of end-users and billions of page views each month. This extension of the technology partnership will allow Joyent's users to directly manipulate the network while maintaining high performance and scalability.

"This strategic alliance with Arista further advances Joyent's vision of a fully programmable datacenter." said Jason Hoffman, CTO of Joyent. "Together, Joyent and Arista will enable our mutual customers to quickly configure a network built on cloud infrastructure to suit their business needs across the full range of private, public, and hybrid cloud models."

For more information about Joyent's enterprise-class cloud computing platform, visit **www.joyent.com**. For more information about Arista Networks' cloud networking infrastructure, visit **www.arista.com**.

About Joyent
Joyent has been building the software to deliver Infrastructure as a Service since 2004, long before it was ever called cloud computing. With thousands of customers world-wide, from rapidly growing startups to Fortune 500 companies, Joyent's high-performance software has been proven to be extremely stable, flexible and secure. Today, Joyent is the only true on-demand cloud computing solution, providing enterprise customers the convenience, efficiency and scalability of cloud computing with the reliability, security and performance of fully managed, dedicated data centers. Our virtual data center solutions enable customers to deploy and scale computing resources in minutes with a pay-per-use model, buying only the necessary capacity desired. Joyent is a leading infrastructure provider for some of the fastest-growing businesses on the Web, including:

Watercooler, which supports millions of users every day on Joyent architecture
LinkedIn, which delivers billions of pages each month using Joyent infrastructure services.
Country Life, which has used Joyent's high performance infrastructure to scale quickly to over 8 million monthly active users on Facebook with great gameplay.
Gilt Group, one of the world's fastest growing eCommerce businesses, which has been able to reduce costs significantly by building on Joyent infrastructure.

About Arista
Arista Networks was founded to deliver cloud networking solutions for large datacenter and computing environments. Arista Networks ignited the low-latency 10GbE Ethernet revolution with the Arista 7100 and reinvented the modular data center Ethernet switch with the Arista 7500. Arista leads the data center Ethernet

switching industry with innovation in switching hardware, silicon based performance, and the EOS platform, a pioneering new software architecture with self-healing and live in-service software upgrade capabilities. Arista markets its products worldwide through distribution partners, systems integrators and resellers with a strong dedication to partner and customer success. Information about Arista Networks can be found at https://www.arista.com or by contacting Arista at info@arista.com or 650-462-5000.

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