

## Volume 03, Q3 & Q4

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Arista Expands to Next-Generation Telemetry

Jayshree's Blog

At Arista, we saw the emergence of a need for better visibility and monitoring in 2010, with exponential growth of workloads in the cloud to bring together many forms of telemetry. We have been deploying Arista Tracers with EOS® for over five years, and now we are entering the next generation of real-time telemetry. Read more [here](#).

Arista Expands to Enhanced Telemetry

Arista Networks has announced next-generation **telemetry and analytics capabilities** designed for modern cloud networks. The new Arista EOS® (Extensible Operating System) and **CloudVision®** features provide customers with deep visibility into today's network workloads, workflows, and workstreams on a network-wide basis, accelerating completion of day-to-day tasks and reducing operational costs.

Read more [here](#).

Arista Networks, Inc., Reports Q2 and Q3 Earnings

Arista Networks, Inc., an industry leader in software-driven cloud networking solutions for large data center and computing environments, today announced financial results for its third quarter ended September 30, 2016.

Third Quarter Financial Highlights

- Revenue of \$290.3 million, an increase of 8.0% compared to the second quarter of 2016, and an increase of 33.4% from the third quarter of 2015.
- GAAP gross margin of 64.2%, compared to GAAP gross margin of 63.8% in the second quarter of 2016 and 65.2% in the third quarter of 2015.
- Non-GAAP gross margin of 64.6%, compared to non-GAAP gross margin of 64.2% in the second quarter of 2016 and 65.5% in the third quarter of 2015.

- GAAP net income of \$51.3 million, or \$0.69 per diluted share, compared to GAAP net income of \$28.7 million, or \$0.39 per diluted share, in the third quarter of 2015.
- Non-GAAP net income of \$61.2 million, or \$0.83 per diluted share, compared to non-GAAP net income of \$42.4 million, or \$0.59 per diluted share, in the third quarter of 2015.

Arista Networks also announced financial results for its second quarter ended June 30, 2016. Click [here](#) to read more.

#### Second Quarter Financial Highlights

- Revenue of \$268.7 million, an increase of 11.0% compared to the first quarter of 2016, and an increase of 37.4% from the second quarter of 2015.
- GAAP gross margin of 63.8%, compared to GAAP gross margin of 64.0% in the first quarter of 2016 and 65.4% in the second quarter of 2015.
- Non-GAAP gross margin of 64.1%, compared to non-GAAP gross margin of 64.4% in the first quarter of 2016 and 65.8% in the second quarter of 2015.
- GAAP net income of \$38.9 million, or \$0.53 per diluted share, compared to GAAP net income of \$24.0 million, or \$0.33 per diluted share, in the second quarter of 2015.
- Non-GAAP net income of \$53.7 million, or \$0.74 per diluted share, compared to non-GAAP net income of \$38.8 million, or \$0.54 per diluted share, in the second quarter of 2015.

Click [here](#) to read more.

#### Arista's New Universal Leaf Platform

Designed for next generation IP storage, Content Delivery, leaf and spine networks and Data Center Interconnect the Arista 7280R Series fixed configuration switches combine dynamic and deep buffering for lossless forwarding with high density, internet scale table sizes and comprehensive L2 and L3 features.

Read more [here](#).

#### Arista Named a Leader in Gartner Magic Quadrant

Arista Networks continues to be one of the fastest-growing vendors in this research, with product revenue growth of 40.6% in 2015. As of YE 2015, Arista has approximately 3,700 customers and is No. 3 in ranking for DC networking with 8.5% revenue share, gathering continued interest from Gartner clients.

Read more [here](#).

**CLOUDVISION**

## TELEMETRY

Watch this video to learn about the latest in CloudVision Telemetry.

## ARISTAAT IBC

Watch this video to see Arista in action at IBC in Amsterdam.

## CLOUDVISION OVERVIEW

Want to get the big picture behind Arista's CloudVision? **Watch this video.**

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