



Fluid & Metering



Health & Science



Fire & Safety /
Diversified

Second Quarter 2022 Earnings
July 27, 2022



Agenda

IDEX Business Overview

Q2 2022 Financial Performance

Segment Performance

2022 Guidance Summary

Q&A

Replay Information

- Dial toll-free: 877.660.6853
- International: 201.612.7415
- Conference ID: #13724804
- Log on to: www.idexcorp.com

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Cautionary Statement Under the Private Securities Litigation Reform Act; Non-GAAP Measures

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Business Update

IDEX Overview



Strong Demand Continues

- Record Sales and continued backlog build
- Organic sales growth of 12%
- Double-digit growth across all three segments



Driving Operational Excellence

- Managing supply chain environment
- Lead times providing competitive advantage
- Price-cost trending toward historic levels



Focused Capital Deployment

- Completed KZValve acquisition
- Invested \$20 million in capex and growth resources
- Deployed \$88 million for share repurchases
- Increased quarterly dividend by 11%

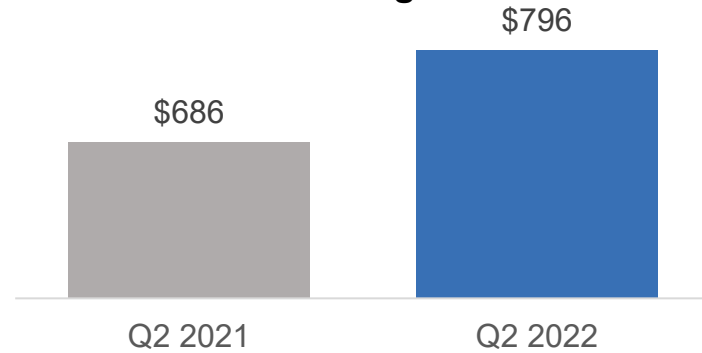
Financials

IDEX Q2 2022 Financial Performance

(Dollars in millions, excl. EPS)

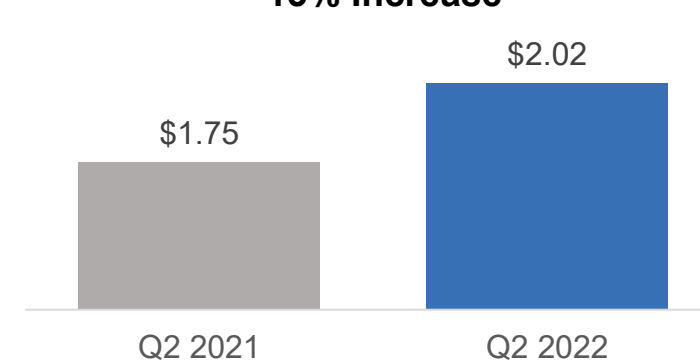
Sales

+12% Organic*



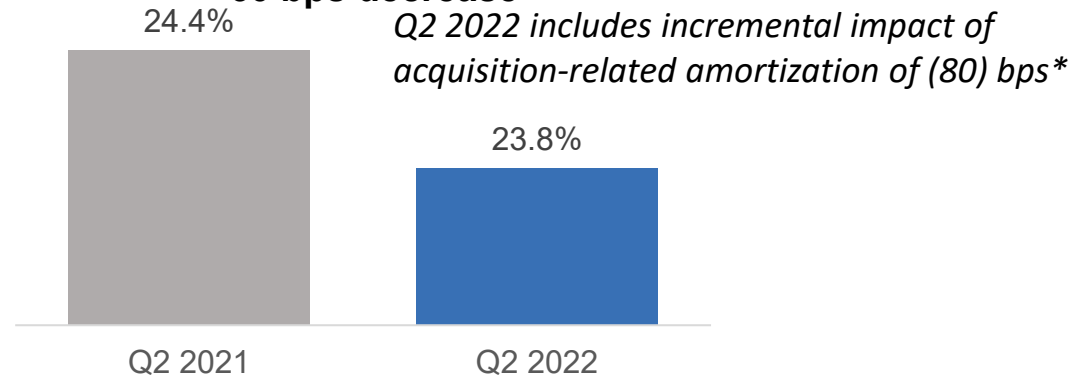
Adjusted Earnings per Share*

15% Increase



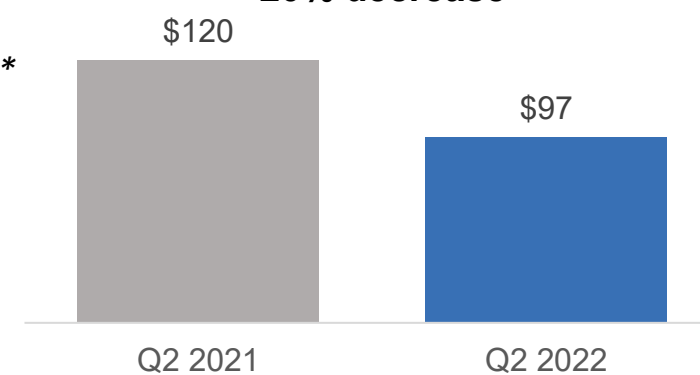
Adjusted Operating Margin*

60 bps decrease



Free Cash Flow*

20% decrease

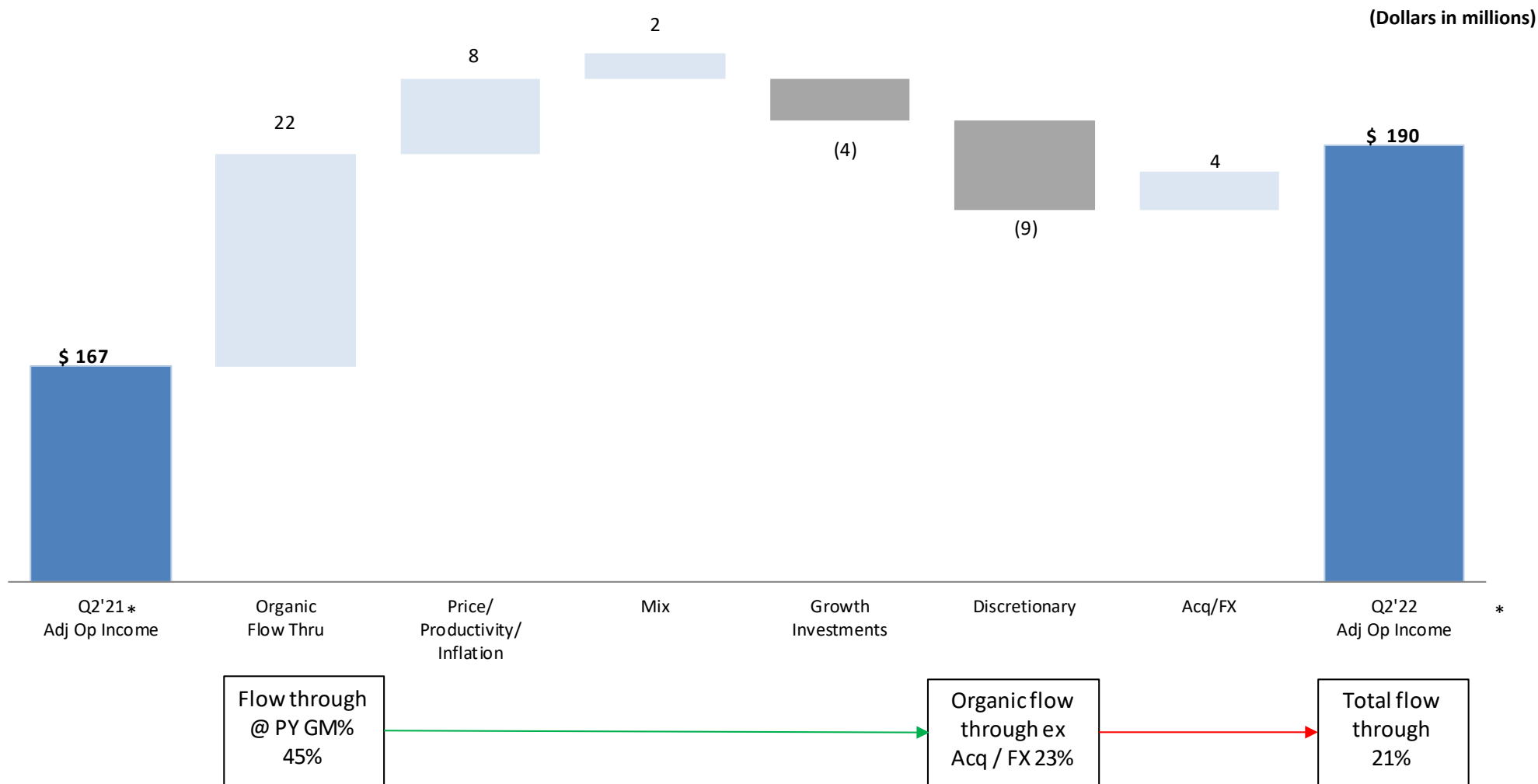


Strong Revenue, Profitability, and Earnings



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2022 Adjusted Operating Income Walk



Volume and productivity partly offset by growth investments and discretionary spend



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IDEX Segment Performance



Fluid & Metering Technology

Q2 Revenue \$300M / 38% of Total

- Stable Industrial market
- Strong Water & Ag market
- Improving Energy

Organic Orders V%	8%
Organic Sales V%*	13%
Adj Op Margin vbps*	+170

*Q2 2022 includes incremental impact of acquisition-related amortization of (60) bps**



Health & Science Technology

Q2 Revenue \$326M / 41% of Total

- Strong secular growth trends
- Genetic sequencing strong
- Semi and broadband wins

Organic Orders V%	13%
Organic Sales V%*	12%
Adj Op Margin vbps*	(130)

*Q2 2022 includes incremental impact of acquisition-related amortization of (130) bps**



Fire & Safety / Diversified

Q2 Revenue \$171M / 21% of Total

- Dispensing project deliveries
- Share gain in Auto / Energy
- Strong Rescue targeted growth

Organic Orders V%	(5%)
Organic Sales V%*	11%
Adj Op Margin vbps*	(280)

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2022 Guidance Summary

		Third Quarter	Full Year	
		Current Guidance	Prior Guidance	Current Guidance
Revenue% vs. Prior Year	Organic*	9-10%	6-8%	~10%
Operating Margin%	Reported	~24%	~24%	~24%
Earnings per Share	Reported	\$1.80-\$1.85	\$6.87-\$7.00	\$7.19-\$7.29
	Adjusted*	\$1.98-\$2.03	\$7.50-\$7.63	\$7.88-\$7.98
<u>Other Modeling Items:</u>				
FX Impact on Sales		-3% -a)	-1% -b)	-3% -a)
Acquisition impact on Sales		4%	4%	5%
Corporate Costs		\$23 million	~\$80 million	~\$80 million
Tax Rate		22.5%	22.5%	22.5%
Capital Expenditures			\$90+ million	\$90+ million
Free Cash Flow % of Adjusted Net Income			~105%	75-80%

(a - Based on 6/30/2022 FX rate)

(b - Based on 3/31/2022 FX rate)

Earnings per share estimates exclude all future acquisitions and any future restructuring expenses



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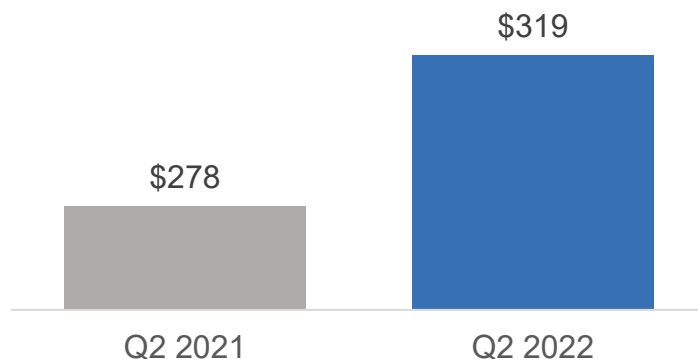
Appendix

Fluid & Metering Technologies

(Dollars in millions)

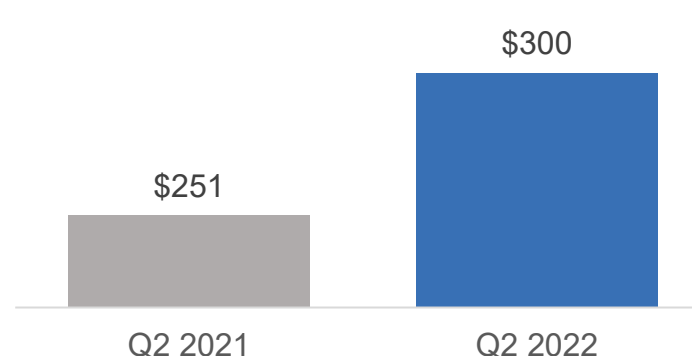
Orders

+8% Organic*



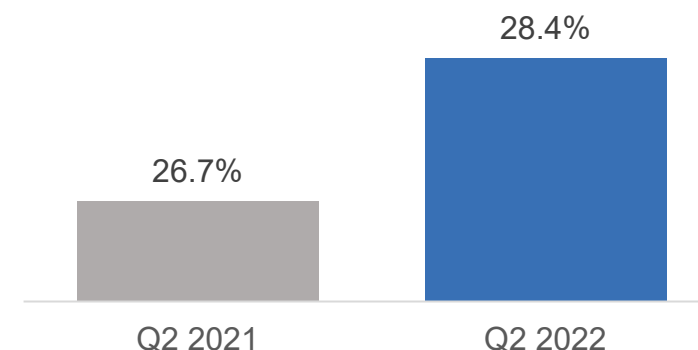
Sales

+13% Organic*



Adjusted Operating Margin*

+170 bps*



Q2 Highlights:

- ❑ Steady Industrial demand
- ❑ Strong Agriculture market with tailwind to Precision Ag applications
- ❑ Increasing Municipal Water project activity
- ❑ Incremental amortization related to the Nexsight and KZValve acquisitions unfavorably impacted adjusted operating margin by 60 basis points.
- ❑ Strong volume, productivity, and favorable price-cost driving margin expansion

Q2 Sales Mix:	Organic	13%
	Acquisition	9%
	FX	<u>(3%)</u>
	Reported Sales	19%

Strong growth and margin expansion



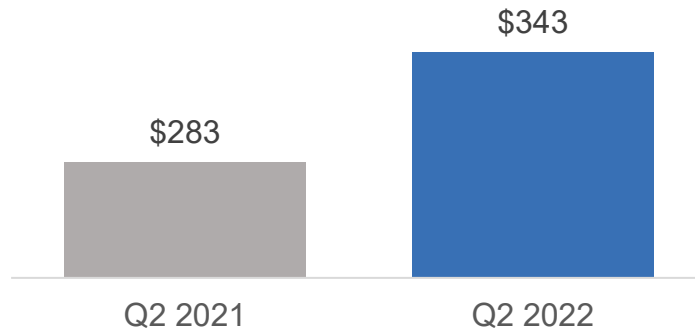
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Health & Science Technologies

(Dollars in millions)

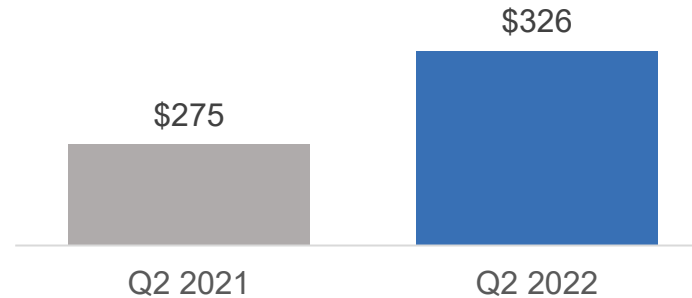
Orders

+13% Organic*



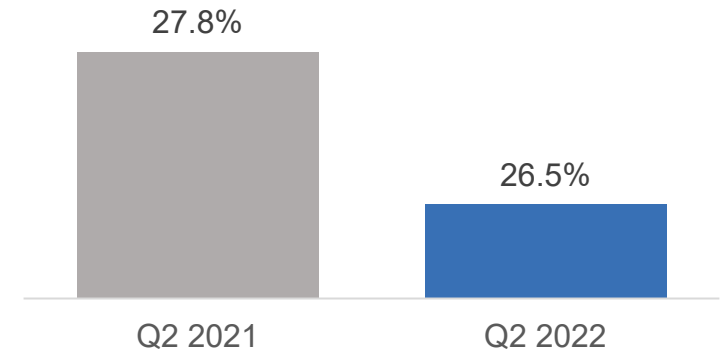
Sales

+12% Organic*



Adjusted Operating Margin*

-130 bps*



Q2 Sales Mix:	Organic	12%
	Acquisition	10%
	FX	<u>(3%)</u>
	Reported Sales	19%

Q2 Highlights:

- ❑ Strong Life Sciences, Analytical Instrumentation, Semiconductor, Food & Pharma
- ❑ Continued wins in Genetic Sequencing, Broadband, and Semiconductor
- ❑ Automotive remains challenged due to chip shortages
- ❑ Incremental amortization related to the Airtech acquisition unfavorably impacted adjusted operating margin by 130 basis points
- ❑ Volume leverage offset by discretionary/resource spend

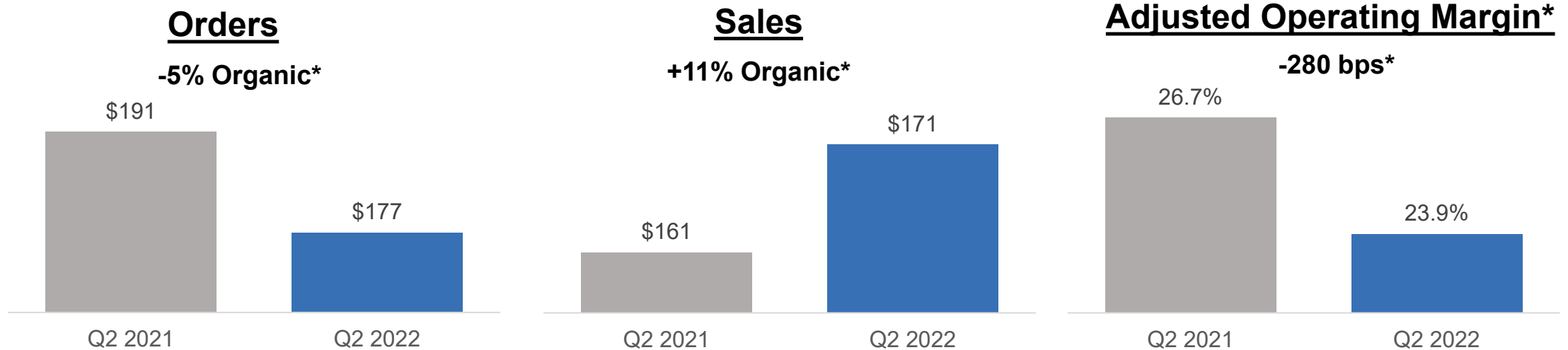
Strong growth enables reinvestment



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Fire & Safety / Diversified Products

(Dollars in millions)



Q2 Sales Mix:	Organic	11%
	FX	<u>(4%)</u>
	Reported Sales	7%

Q2 Highlights:

- ❑ Orders driven by non-repeat of Dispensing North America Project Orders from 2021
- ❑ BAND-IT strong Energy and Industrial and share gain in Automotive
- ❑ Strong adoption of E3 Rescue tool
- ❑ Fire continues to lag due to supply chain issues with OEMs but some modest improvement
- ❑ Margin compression mainly driven by unfavorable price/cost
- ❑ Expect price/cost improvement in second half 2022

Strong growth with price-cost tempering margin performance



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Reconciliation of Non-GAAP Measures

This information reconciles non-GAAP measures (denoted with a *) with the most directly comparable GAAP measure.
(dollars in millions, except per share amounts)

Reconciliation of the Change in Net Sales to Organic Net Sales

	Three Months Ended June 30, 2022			
	FMT	HST	FSDP	IDEX
Change in net sales	19%	19%	7%	16%
- Net impact from acquisitions/divestitures	9%	10%	—%	7%
- Impact from foreign currency	(3%)	(3%)	(4%)	(3%)
Change in organic net sales	13%	12%	11%	12%

Reconciliation of Non-GAAP Measures

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Reconciliation of Reported-to-Adjusted Operating Income and Margin

	Three Months Ended June 30,									
	2022					2021				
	FMT	HST	FSDP	Corporate	IDEX	FMT	HST	FSDP	Corporate	IDEX
Reported operating income (loss)	\$ 82.9	\$ 86.5	\$ 39.9	\$ (22.7)	\$ 186.6	\$ 63.5	\$ 76.0	\$ 42.8	\$(24.0)	\$ 158.3
+ Restructuring expenses and asset impairments	1.7	0.1	1.0	—	2.8	1.9	0.5	0.1	0.7	3.2
+ Fair value inventory step-up charges	0.4	—	—	—	0.4	1.8	—	—	—	1.8
+ Corporate transaction indemnity	—	—	—	—	—	—	—	—	3.9	3.9
Adjusted operating income (loss)	\$ 85.0	\$ 86.6	\$ 40.9	\$ (22.7)	\$ 189.8	\$ 67.2	\$ 76.5	\$ 42.9	\$(19.4)	\$ 167.2
Net sales (eliminations)	\$ 299.9	\$ 326.0	\$ 171.2	\$ (1.0)	\$ 796.1	\$ 251.3	\$ 275.0	\$ 160.8	\$ (1.1)	\$ 686.0
Reported operating margin	27.7%	26.5%	23.3%	n/m	23.4%	25.3%	27.6%	26.6%	n/m	23.1%
Adjusted operating margin	28.4%	26.5%	23.9%	n/m	23.8%	26.7%	27.8%	26.7%	n/m	24.4%

Reconciliation of Non-GAAP Measures

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(dollars in millions, except per share amounts)

Reconciliation of Reported-to-Adjusted Net Income

	Three Months Ended June 30,	
	2022	2021
Reported net income attributable to IDEX	\$ 138.2	\$ 102.2
+ Restructuring expenses and asset impairments	2.8	3.2
+ Tax impact on restructuring expenses and asset impairments	(0.7)	(0.9)
+ Fair value inventory step-up charges	0.4	1.8
+ Tax impact on fair value inventory step-up charges	(0.1)	(0.5)
- Gains on sales of assets	—	—
+ Tax impact on gains on sales of assets	—	—
+ Corporate transaction indemnity	—	3.9
+ Tax impact on Corporate transaction indemnity	—	(0.9)
+ Loss on early debt redemption	—	8.6
+ Tax impact on loss on early debt redemption	—	(1.8)
+ Termination of the U.S. pension plan	—	9.7
+ Tax impact on termination of the U.S. pension plan	—	(2.1)
+ Acquisition-related intangible asset amortization	16.9	13.5
+ Tax impact on acquisition-related intangible asset	(3.9)	(3.1)
Adjusted net income attributable to IDEX	<u>\$ 153.6</u>	<u>\$ 133.6</u>



Reconciliation of Non-GAAP Measures

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(dollars in millions, except per share amounts)

Reconciliation of Reported-to-Adjusted EPS

	Three Months Ended June 30,	
	2022	2021
Reported diluted EPS attributable to IDEX	\$ 1.81	\$ 1.34
+ Restructuring expenses and asset impairments	0.04	0.04
+ Tax impact on restructuring expenses and asset impairments	(0.01)	(0.01)
+ Fair value inventory step-up charges	—	0.02
+ Tax impact on fair value inventory step-up charges	—	(0.01)
- Gains on sales of assets	—	—
+ Tax impact on gains on sales of assets	—	—
+ Corporate transaction indemnity	—	0.05
+ Tax impact on Corporate transaction indemnity	—	(0.01)
+ Loss on early debt redemption	—	0.11
+ Tax impact on loss on early debt redemption	—	(0.02)
+ Termination of the U.S. pension plan	—	0.13
+ Tax impact on termination of the U.S. pension plan	—	(0.03)
+ Acquisition-related intangible asset amortization	0.22	0.18
+ Tax impact on acquisition-related intangible asset	(0.04)	(0.04)
Adjusted diluted EPS attributable to IDEX	\$ 2.02	\$ 1.75
Diluted weighted average shares outstanding	76.1	76.4



Reconciliation of Non-GAAP Measures

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(dollars in millions, except per share amounts)

Reconciliation of Cash Flows from Operating Activities to Free Cash Flow

	Three Months Ended June 30,	
	2022	2021
Cash flows from operating activities	\$ 112.3	\$ 136.3
- Capital expenditures	15.6	16.0
Free cash flow	<u>\$ 96.7</u>	<u>\$ 120.3</u>

Reconciliation of Non-GAAP Measures

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(dollars in millions, except per share amounts)

Reconciliation of Estimated 2022 EPS to Adjusted EPS Attributable to IDEX

	Guidance	
	Third Quarter 2022	Full Year 2022
Estimated EPS attributable to IDEX	\$1.80 - \$1.85	\$7.19 - \$7.29
+ Acquisition-related intangible asset amortization	0.22	0.88
+ Tax impact on acquisition-related intangible asset amortization	(0.04)	(0.20)
- Gains on sales of assets	—	(0.03)
+ Tax impact on gains on sales of assets	—	0.01
+ Restructuring expenses and asset impairments	—	0.04
+ Tax impact on restructuring expenses and asset impairments	—	(0.01)
+ Fair value inventory step-up charges	—	—
+ Tax impact on fair value inventory step-up charges	—	—
Estimated adjusted EPS attributable to IDEX	\$1.98 - \$2.03	\$7.88 - \$7.98