



INVESTOR UPDATE

1Q 2023

Forward-Looking Statements

This presentation contains forward-looking statements that relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. Examples of forward-looking statements include, among others, statements we make regarding our expectations with regard to our business, financial and operating results, future economic performance and dividends. The forward-looking statements contained herein reflect our current views about future events and financial performance and are subject to risks, uncertainties, assumptions and changes in circumstances that may cause our actual results to differ significantly from historical results and those expressed in any forward-looking statement. Some factors that could cause actual results to differ materially from historical or expected results include, among others: the risk factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 and the Company's subsequent Quarterly Reports on Form 10-Q, each as filed with the Securities and Exchange Commission; the potential adverse effects of unusual and infrequently occurring events such as the COVID-19 pandemic and any governmental or societal responses thereto; changes in general economic conditions, either nationally or locally in the areas in which we conduct or will conduct our business; the impact on financial markets from geopolitical conflicts such as the war between Russia and Ukraine; inflation, interest rate, market and monetary fluctuations; increases in competitive pressures among financial institutions and businesses offering similar products and services; higher defaults on our loan portfolio than we expect; changes in management's estimate of the adequacy of the allowance for credit losses; legislative or regulatory changes or changes in accounting principles, policies or guidelines; supervisory actions by regulatory agencies which may limit our ability to pursue certain growth opportunities, including expansion through acquisitions; additional regulatory requirements resulting from our continued growth; management's estimates and projections of interest rates and interest rate policy; the execution of our business plan; and other factors affecting the financial services industry generally or the banking industry in particular.

Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. We do not intend and disclaim any duty or obligation to update or revise any industry information or forward-looking statements, whether written or oral, that may be made from time to time, set forth in this press release to reflect new information, future events or otherwise.

Non-GAAP Financial Measures

This presentation contains both financial measures based on GAAP and non-GAAP based financial measures, which are used where management believes them to be helpful in understanding the Company's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in the Company's press release as of and for the quarter ended December 31, 2022. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Western Alliance Bancorporation Overview

The Bank for All Seasons

A **national banking platform** of specialized financial services paired with attractive regional markets provides complementary, diversified revenue streams and high operating leverage to produce **industry-leading financial results**

Serving a wide range of **commercial and consumer related clients** nationwide, from corporate and small business to public and non-profit borrowers

Diversified business model provides flexibility and responsiveness to changing winds and market conditions to provide **long-term superior risk-adjusted returns**

AMERICAN BANKER

#1 Bank Above \$50B, 2022

BANK DIRECTOR

#1 Best Emerging Regional Bank & Top 10 U.S. Banks for Growth Strategy

S&P GLOBAL MI

#2 Best-Performing of the 50 Largest Public U.S. Banks, 2021

FORBES

One of Forbes' "America's Best Banks" Year After Year

INSTITUTIONAL INVESTOR MAG

2022 All-America Executive Team Best CEO & Best CFO

Summary

NYSE

WAL

Headquarters

Phoenix, AZ

IPO

2005

Market Cap¹

\$8.2bn

Offices

56

Employees

3,300+

Total Assets

\$67.7bn

LTM PPNR Growth

25.7%

NPAs/Assets³

0.14%

LTM ROTCE²

25.4%

LTM NCOs/ Avg. Loans

0.00%

TBV per Share 5-Year CAGR

16.2%

4th Quarter 2022 | Financial Highlights

Highlights

Earnings & Profitability	Q4-22	Q3-22	Q4-21
Earnings per Share	\$2.67	\$2.42	\$2.32
Net Income	\$293.0	\$264.0	\$246.0
Net Revenue	\$701.2	\$663.9	\$561.0
Pre Provision Net Revenue ¹	\$367.8	\$358.1	\$323.2
Net Interest Margin	3.98%	3.78%	3.33%
Efficiency Ratio ¹	46.9%	45.5%	41.8%
ROAA	1.67%	1.53%	1.69%
ROTCE ¹	27.0%	24.9%	25.8%
Balance Sheet & Capital			
Total Loans	\$51,862	\$52,201	\$39,075
Total Deposits	\$53,644	\$55,589	\$47,612
CET1 Ratio	9.3%	8.7%	9.1%
TCE Ratio ¹	6.5%	5.9%	7.3%
Tangible Book Value per Share ¹	\$40.25	\$37.16	\$37.84
Asset Quality			
Provision for Credit losses	\$3.1	\$28.5	\$13.2
Net Charge-Offs (Recoveries)	\$1.8	\$(1.9)	\$1.4
Net Charge-Offs (Recoveries) /Avg. Loans	0.01%	(0.02)%	0.02%
Total Loan ACL/Funded HFI Loans ³	0.69%	0.68%	0.74%
NPA ² /Total Assets	0.14%	0.15%	0.15%

Dollars in millions, except EPS

Net Income

\$293.0 million

EPS

\$2.67

PPNR¹

Q4: \$367.8 million

14% YoY

ROTCE / (ex. AOCI)¹

27.0% / 23.1%

Loan Growth

Q4: \$(0.3) billion

28% YoY⁴

Deposit Growth

Q4: \$(1.9) billion

13% YoY

Tangible Book Value PER SHARE¹

\$40.25

6% YoY

NPA²/ Total Assets

0.14%

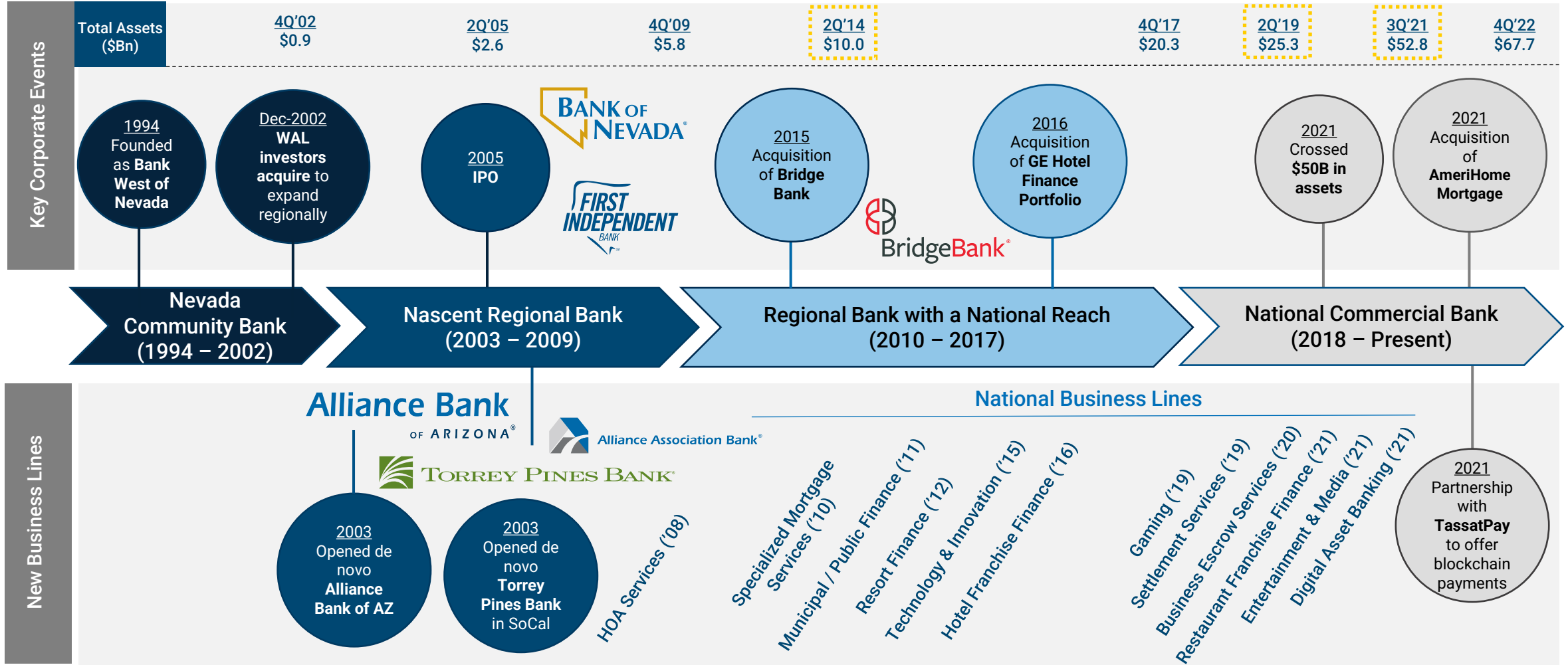
WAL's Value Proposition

Leading national commercial bank with unique combination of sustained high-quality growth, leading profitability, and dependable earnings

- 1 Flexible business model – sustainable growth across market cycles
- 2 Specialized, high quality loan portfolio – deep client segment expertise and underwriting acumen
- 3 Demonstrated conservative credit culture – superior through-cycle asset quality
- 4 Differentiated deposit franchise – specialized, national channels serving secularly strong industries
- 5 Leading efficiency produces strong operating leverage
- 6 Industry-leading profitability – sustained PPNR growth
- 7 Shareholder-focused capital management – robust TBV per share accumulation
- 8 Consistent, superior earnings performance

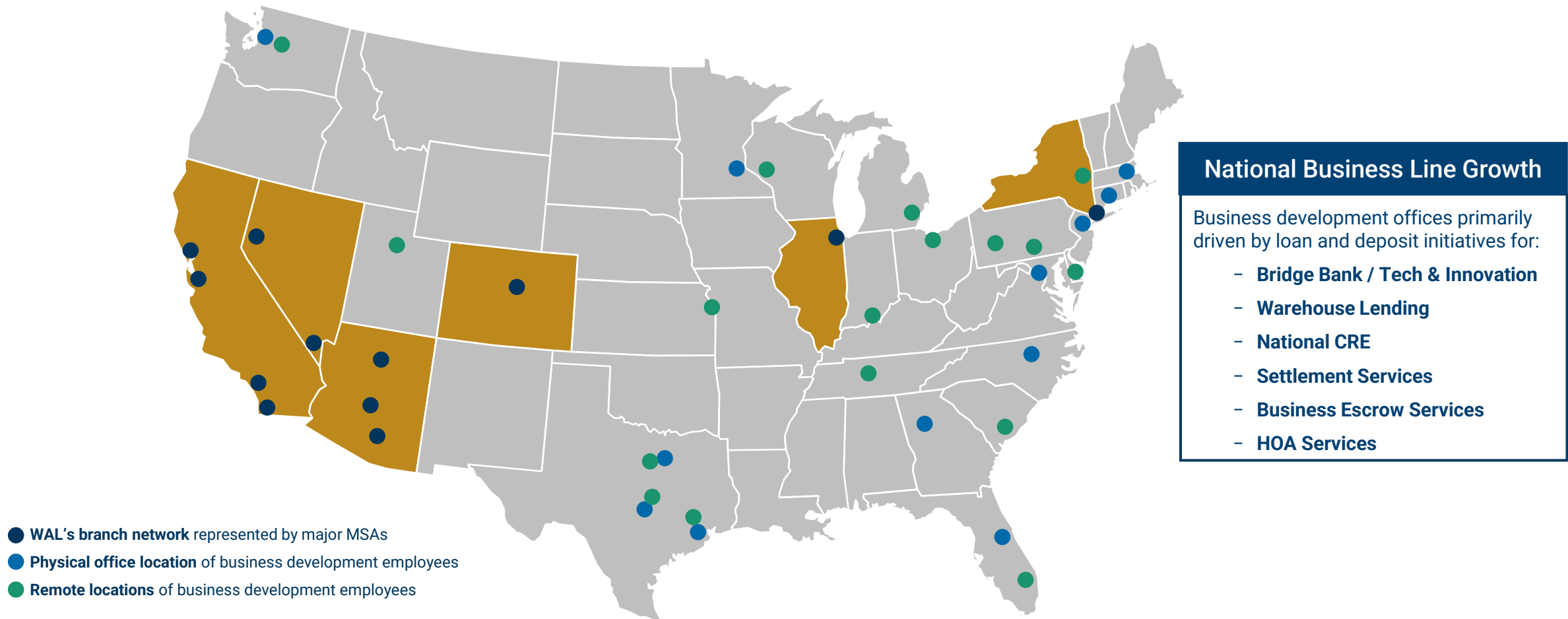
WAL's Thoughtful Evolution

Deliberate evolution from a Nevada-focused community bank to a national commercial bank



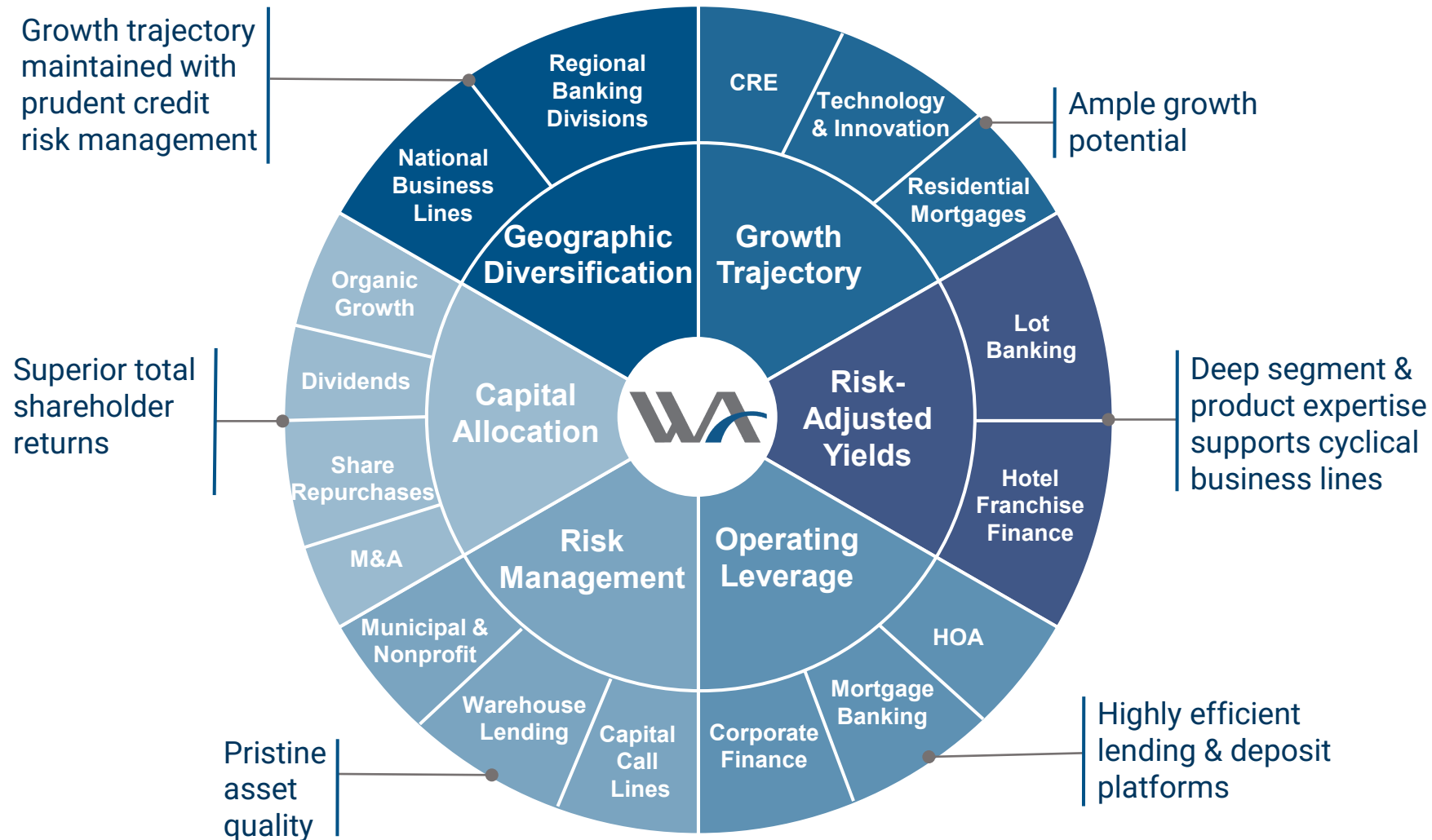
Branch-Lite, National Commercial Bank

A national banking platform of specialized financial services, paired with attractive regional markets, provides complementary, diversified revenue streams and high operating leverage to produce superior financial returns



Diversified Business Model Allows Flexibility to Sustain Growth

WAL actively adapts business and capital allocation in response to changing external environment

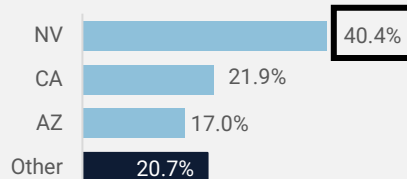
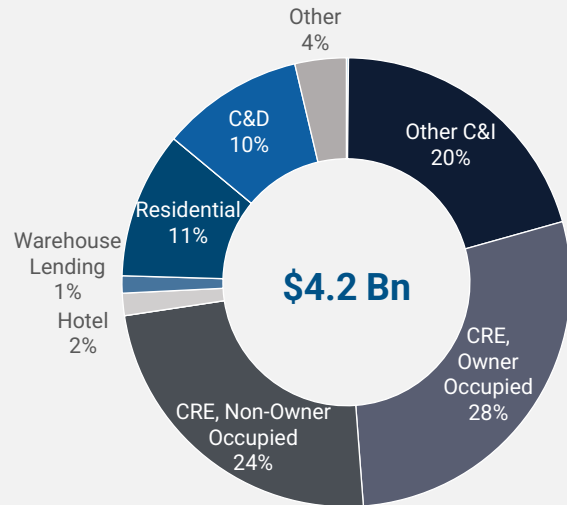


Business Transformation

Deliberate business transformation emphasizes underwriting specialization and diversification strategy, which sustains superior asset quality

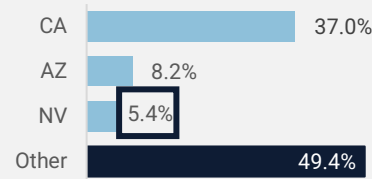
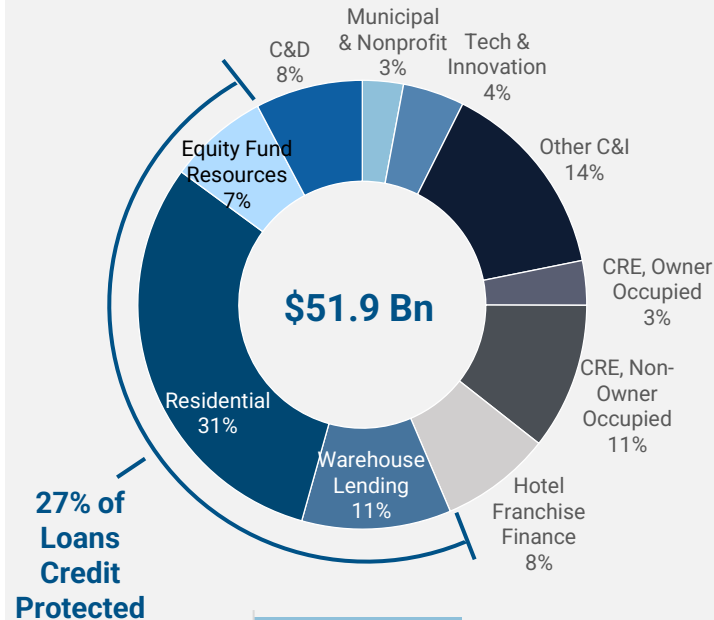
Loan Portfolio: 2010

- Community banking focused
- Nevada concentrated
- Local business C&I and HNW developers



Loan Portfolio: Q4 2022

- National, specialized commercial bank
- Regional footprint
- Specialized C&I and institutional sponsor-backed developers



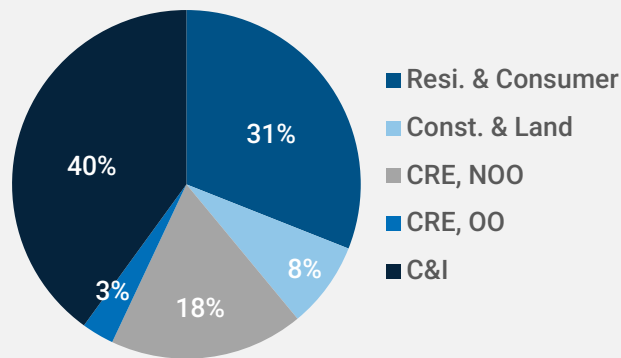
Highlights

- Deliberate, decade-long business transformation strategy
 - Nearly 70% of GFC losses from Q4-09 to Q4-12 came from categories comprising 44% of portfolio at Q4-09, which today makes up <6% of loans
 - Losses concentrated in Nevada and consumer lending during GFC
 - Since year-end 2013, cumulative NCOs of \$29mm vs total ACL of \$357mm today
 - No quarterly NCO >\$8.2mm (13bps)
- Diverse mix of regionally-focused commercial banking divisions and nationally-oriented, specialized businesses
 - National reach and deep segment expertise enables selective relationships with strong counterparties, leading profitability and superior company risk management
 - Nevada loan concentration reduction: 40% to 5%
 - National lending diversification: 21% to 49%
 - CRE loan concentration reduction: 54% to 21%
- 53% of loans in low-to-no-loss categories today

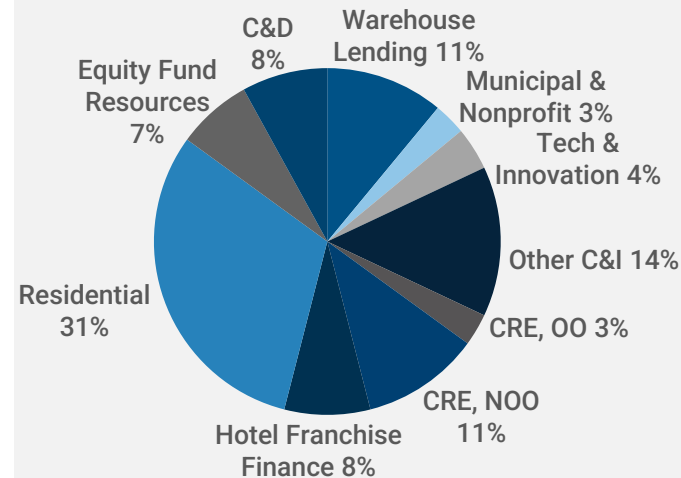
Specialized, High Quality Loan Portfolio

Diversified by product, client-type and geography emphasizing underwriting discipline

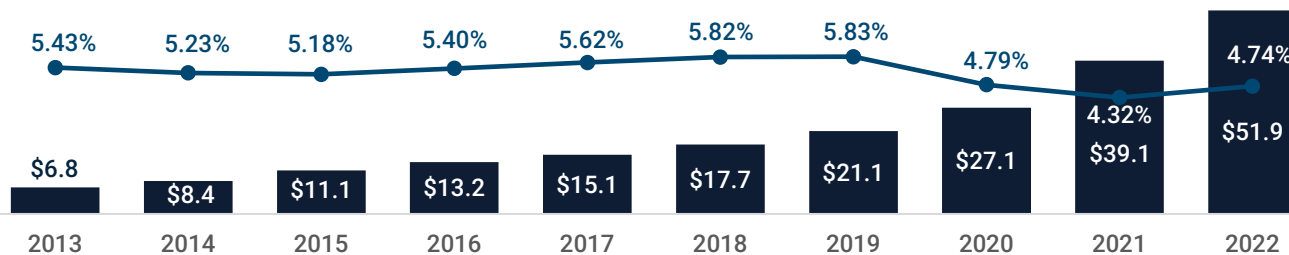
Loans by Product Type



Loans by Borrower Type

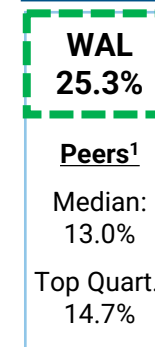


Loans and Loan Yields



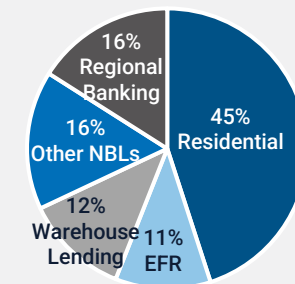
Dollars in billions

Loan CAGR



- Diverse mix of **regionally-focused** commercial banking divisions & **nationally-oriented** specialized businesses
- Leverages deep segment expertise to provide **specialized banking services to niche markets** across the country
- Segment-focused model supports **superior client value and company risk management**
- National reach enables selective relationships** with highest asset quality and profitability

Sources of Loan Growth (1Q20 – 4Q22)

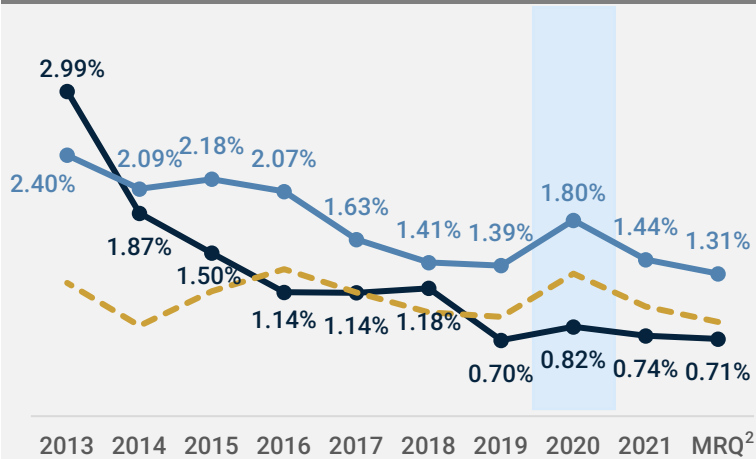


- Accelerated growth in NBLs and Residential has contributed to **loan diversification and evolution of strategy** into low-to-no-loss loan categories
- ~68%** of 3-year growth in low-to-no-loss categories

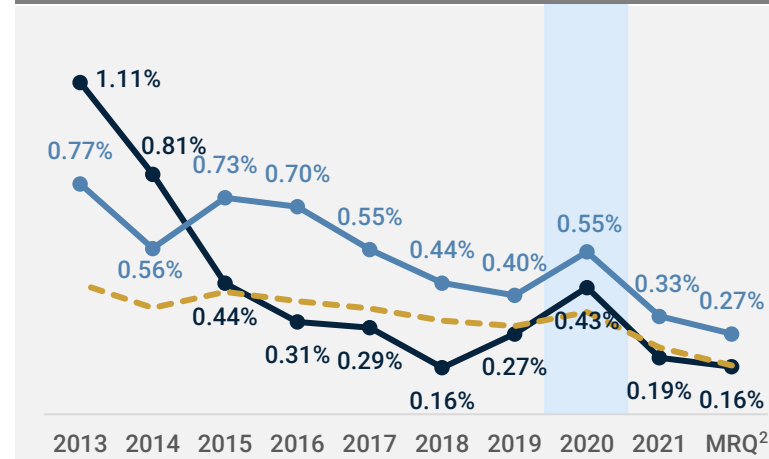
Demonstrated Conservative Credit Culture

Highlights

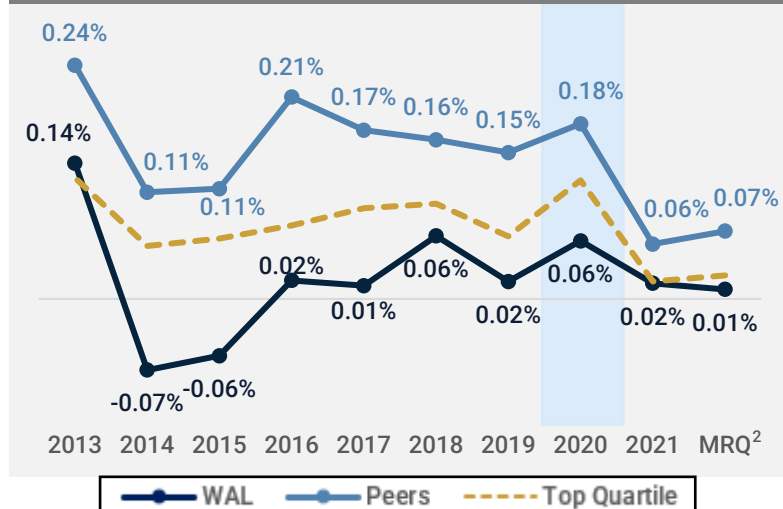
Classified Loans / Loans



Non-Accrual Loans / Loans



Net Charge-Offs / Average Loans



- A decade of business transformation has resulted in consistent relative outperformance in asset quality and credit metrics
- Asset quality remained strong during height of the pandemic
- Improvement / stabilization in non-accruals reflects **timely identification and resolution of problem loans before realizing losses**
- **Credit mitigation expertise** is critical with a weaker macro backdrop
- **27% of loan portfolio is now credit protected**, consisting of government guaranteed, Credit Linked Notes-protected, and cash secured assets¹



Western Alliance
Bancorporation®

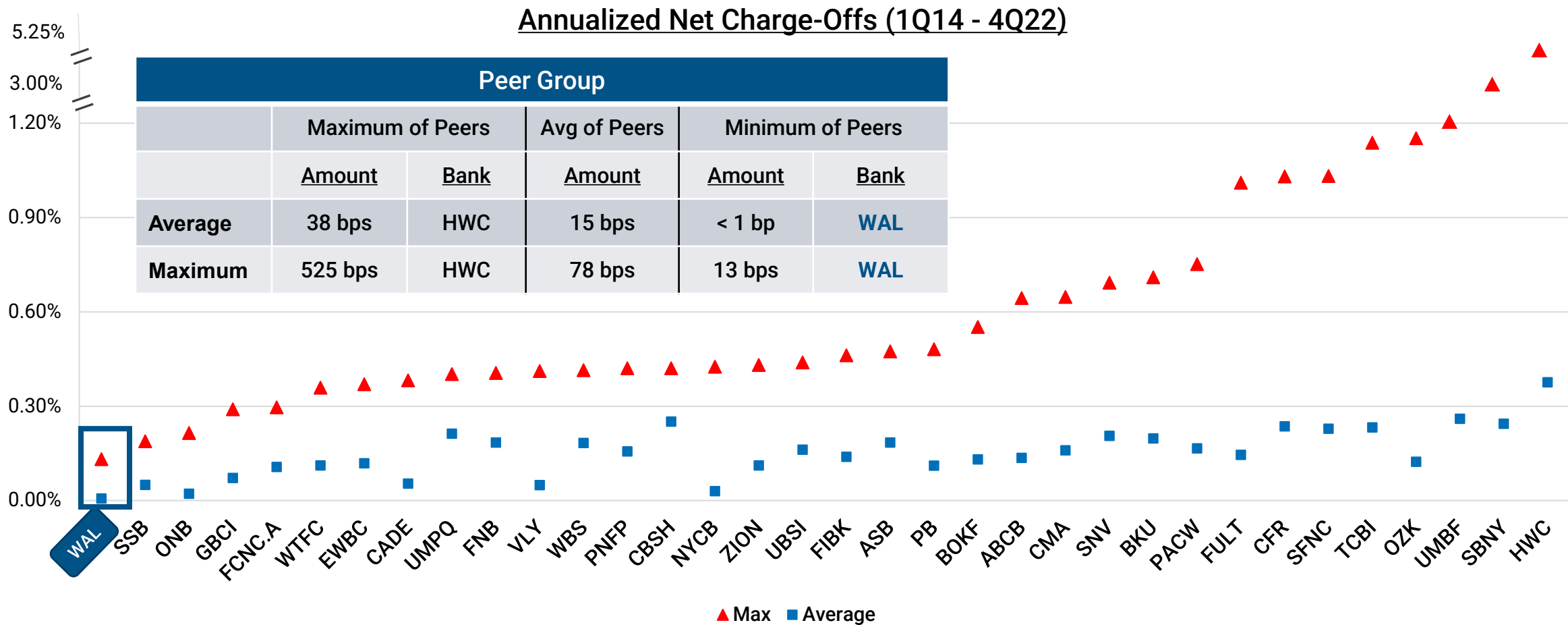
Note: Peers consist of 33 publicly traded banks headquartered in the US with total assets between \$25B and \$150B, excluding target banks of pending acquisitions, as of December 31, 2022; Source: S&P Global Market Intelligence.

1) As of December 31, 2022, CLNs cover a substantial portion of Equity Fund Resources (\$1.6 billion), Residential (\$9.7 billion) and Warehouse Lending (\$689 million) loans outstanding.

2) MRQ is Q4-22 for WAL and most peers and Q3-22 for the remainder.

Demonstrated Conservative Credit Culture

Deliberate business transformation, emphasizing underwriting specialization and diversification strategy, has produced sustained superior asset quality with reduced dispersion in realized credit losses



Conservative, Economically Resilient Portfolio Positioning

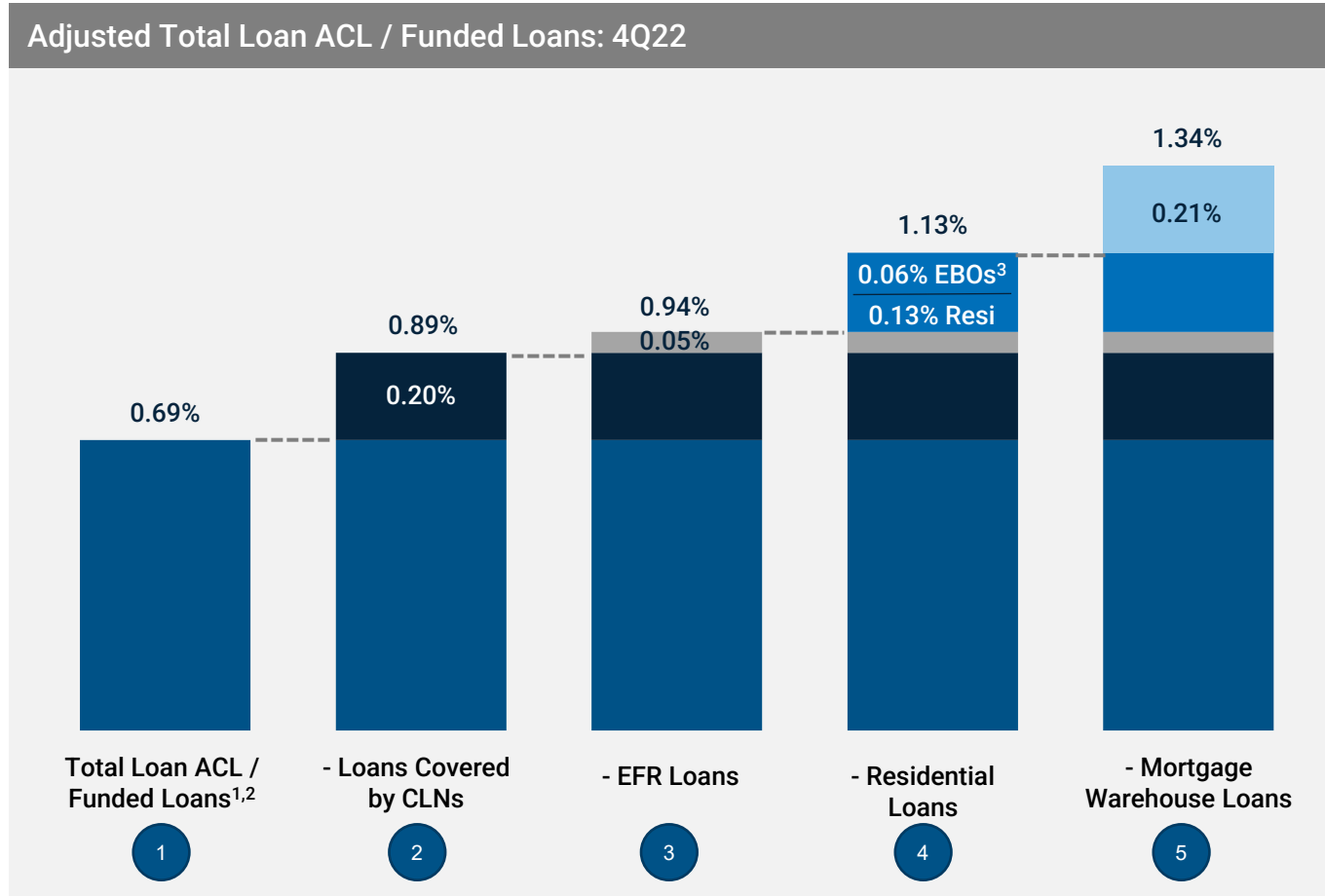
Specialized underwriting expertise and conservative sector allocations position portfolio to withstand economic uncertainty

Insured (27%)	Resistant (27%)	Resilient (33%)	More Sensitive (13%)
Credit protected, government guaranteed and cash-secured	Historically low-to-no-loss loan categories	Limited uncovered collateral risk, underwriting expertise, and strong counterparties	Categories more directly correlated to economic growth
<p>19% Residential</p> <p>3% Equity Fund Resources</p> <p>1% Warehouse Lending</p> <p>4% Early Buyout ("EBO") Resi. & Other Government-Guaranteed or Cash-Secured Assets</p>	<p>9% Warehouse Lending</p> <ul style="list-style-type: none"> Includes Core WH Lending, Note Financing, MSR financing <p>8% Residential</p> <ul style="list-style-type: none"> Low LTVs; DQs significantly below national percentages <p>4% Equity Fund Resources</p> <ul style="list-style-type: none"> Capital Call & Subscription LOCs Underwrite LPs behind private funds <p>3% Municipal / Public Finance</p> <p>2% CRE – Industrial & Medical</p> <p>1% HOA</p> <ul style="list-style-type: none"> Extremely low LTVs; lien in front of homeowner's first mortgage 	<p>7% Regional CRE – Investor</p> <p>6% Regional C&I</p> <p>6% Hotel Franchise Finance (ex-Central Business District)</p> <p>3% Regional CRE - Owner Occupied</p> <p>2% Corporate Finance</p> <p>2% Lot Banking</p> <p>7% <u>Specialized NBLs</u></p> <ul style="list-style-type: none"> Gaming – Off-strip, middle market gaming companies and tribal gaming enterprises Resort – Timeshare resort developers; hypothecation of consumer receivables Other NBLs 	<p>6% Construction (ex-Lot Banking)</p> <ul style="list-style-type: none"> Focused on note-on-note financing and Built-to-Rent developments <p>4% Tech & Innovation</p> <ul style="list-style-type: none"> Established tech firms with operating and financial flexibility, validated product, path to profitability <p>2% Hotel Franchise Finance (CBD only)</p> <ul style="list-style-type: none"> Large, sophisticated hotel sponsors who operate >25 hotels 90% operate >10 properties with top franchisor flags <p>1% Small Business, CRA-Related, and Consumer</p>
Avg Loss Rate: 0.00% Max Loss Rate: 0.00%	Avg Loss Rate: 0.00% Max Loss Rate: 0.10%	Avg Loss Rate: 0.02% Max Loss Rate: 0.16%	Avg Loss Rate: 0.05% Max Loss Rate: 0.71%

Note: Average and maximum loss rates are quarterly annualized and from the period of Q1 2014 – Q4 2022.

Substantial Reserve Levels

Reserve levels enhanced by credit protection and low loss loan categories

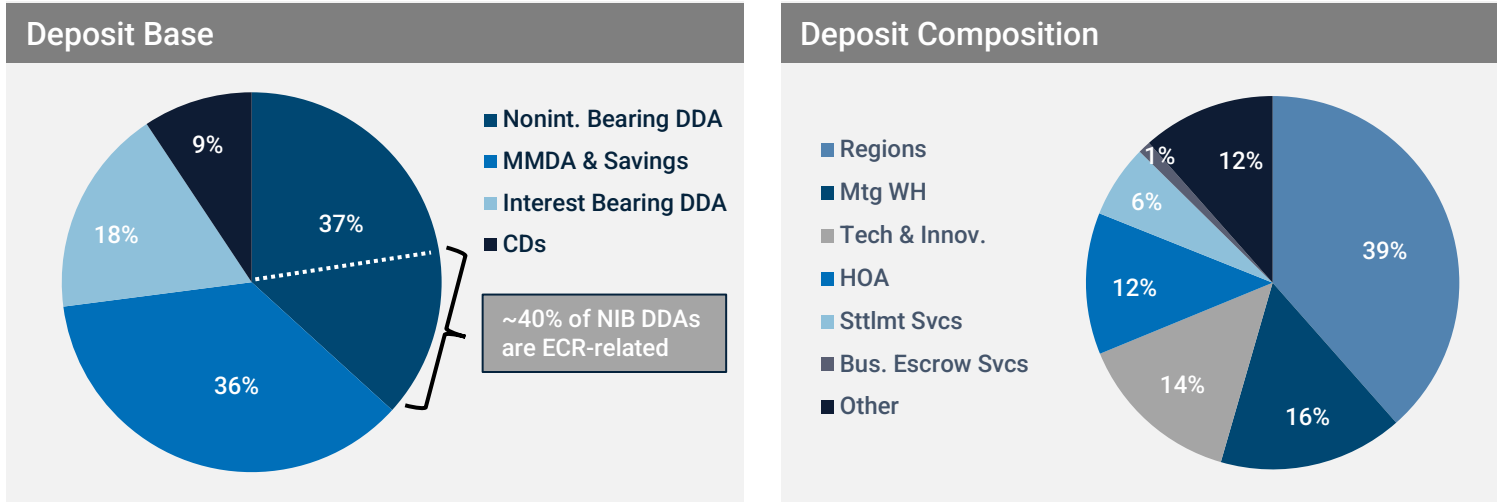


Highlights

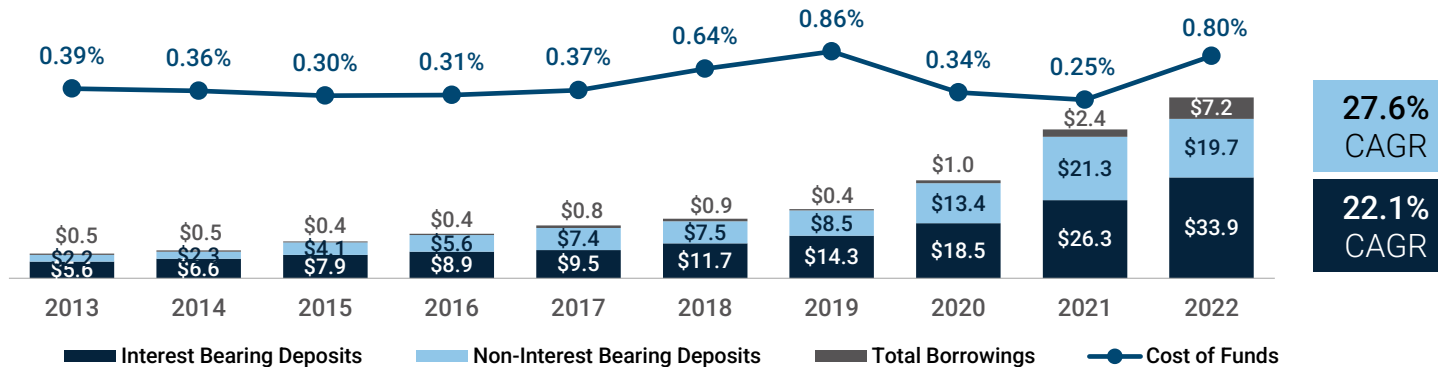
- WAL remains appropriately reserved, especially when considering credit protection from Credit Linked Notes (CLNs) and historically low loss loan categories
- Total Loan ACL / Funded Loans** increased to **0.69%** in Q4 as a result of heightened economic uncertainty
 - Total Loan ACL / Funded Loans less loans covered by CLNs is **0.89%**
 - Total Loan ACL / Funded Loans less loans covered by CLNs and select no-to-low-loss loan categories (EFR, Residential, and Mortgage Warehouse) is **1.34%**
 - > 7.5x historical maximum annual loss rate⁴**
- Reserves are a multiple of average losses times portfolio duration**
 - Estimated weighted average duration of the loan portfolio is < 4 years
 - Adj. total ACL covers > 25x of historical average annual loss rate⁴ x duration

Scalable, Differentiated Deposit Franchise

Diversified funding channels provide secular growth trends and reflect long-term relationships



Deposits, Borrowings, and Cost of Funds



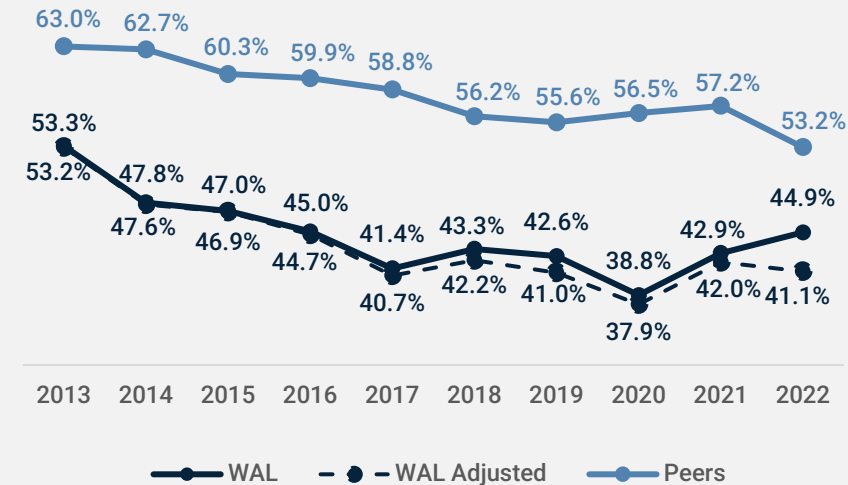
Dollars in billions

- **\$53.6Bn in total deposits**, typically tied to lending relationships
 - WAL benefits from holding customer's primary relationship
- **Scalable national funding channels**, such as HOA, Settlement Services, Business Escrow Services, and Tech & Innovation
- Core deposits fund balance sheet growth
 - Deposits comprise **88%** of total funding
 - **97%** Loan-to-Deposit ratio
- **37%** of total deposits are noninterest-bearing
 - ~40% of which are Earnings Credit Rate-related
- **Earnings Credit Rate-related deposit** balances of \$12.9 billion
 - ~62% associated with non-interest bearing accounts

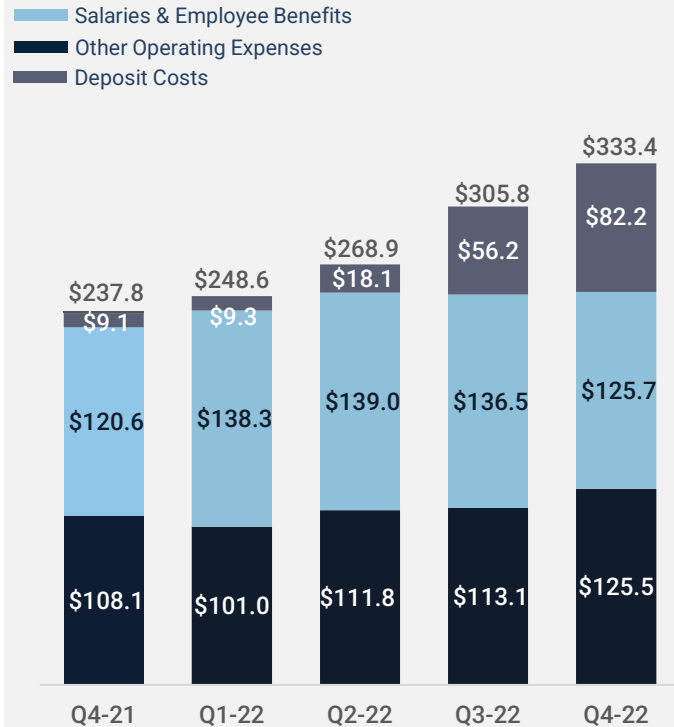
Leading Efficiency Produces Strong Operating Leverage

Track record of simultaneously driving industry-leading growth and efficiency

Efficiency Ratio



Breakdown of Non-Interest Expenses



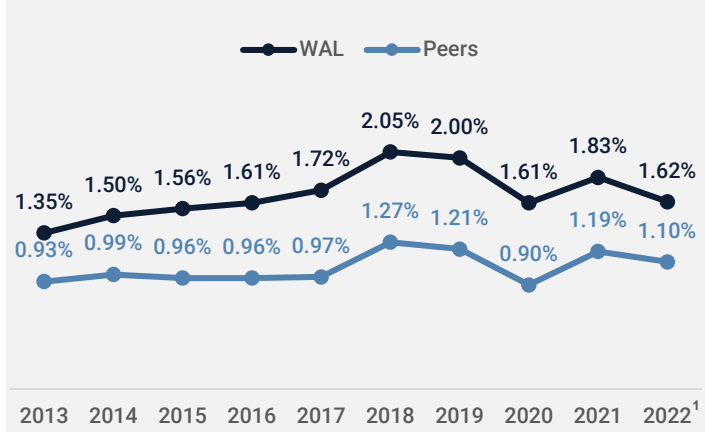
- Continued focus on expense management, while investing in **growth initiatives** and **scalable infrastructure** to become a leading nationwide banking platform
- Efficiency ratio¹ increased 200 bps to 44.9%** compared to 2021
 - Increased 140 bps to **46.9% in Q4** from Q3
- Deposit costs increased \$26.0 million in Q4 from the prior quarter, primarily related to higher earnings credit rates
- Efficiency ratio¹ adjusted to reclassify deposit costs as interest expense was 41.1%**, compared to 42.0% in 2021
 - 40.0% in Q4**, compared to 40.5% in Q3

Dollars in millions

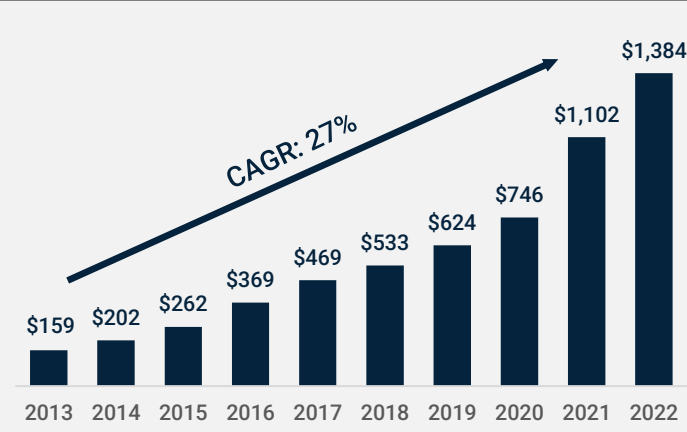
Industry-Leading Profitability

Highlights

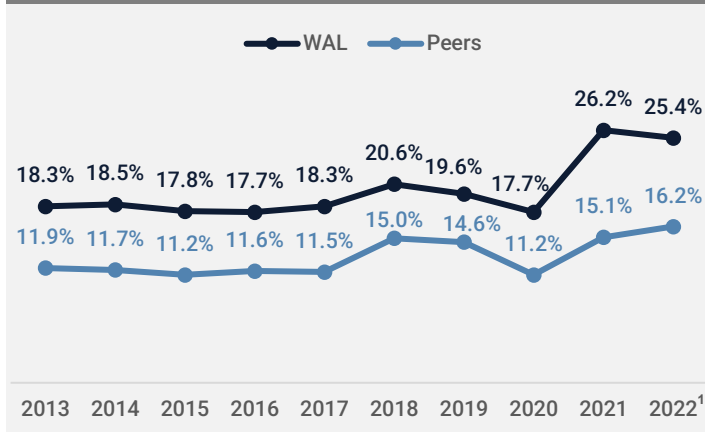
ROAA



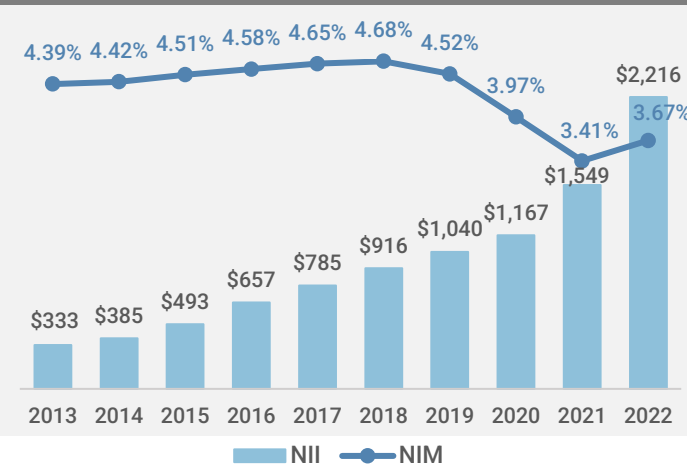
Pre-Provision Net Revenue (\$MM)



ROATCE



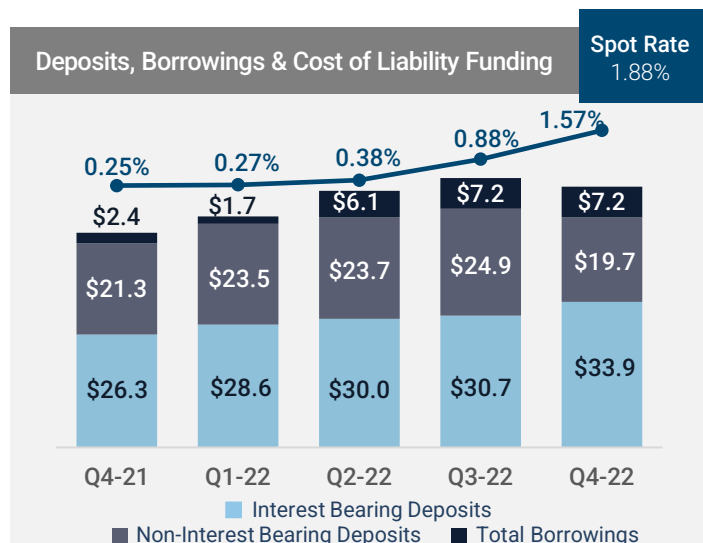
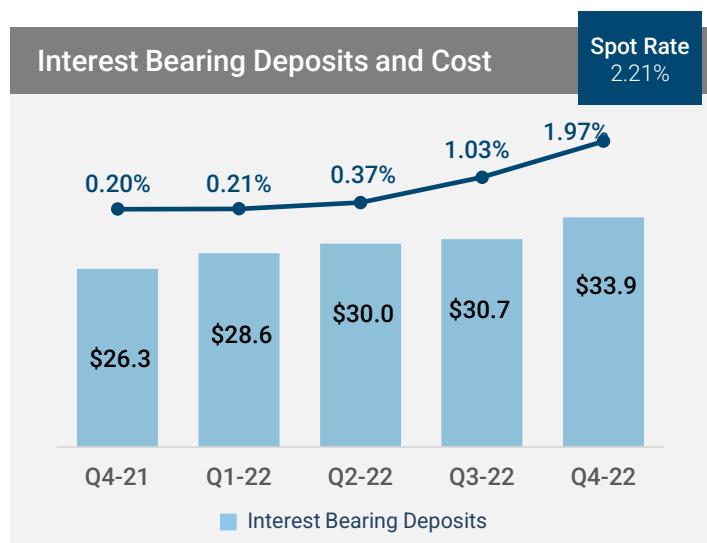
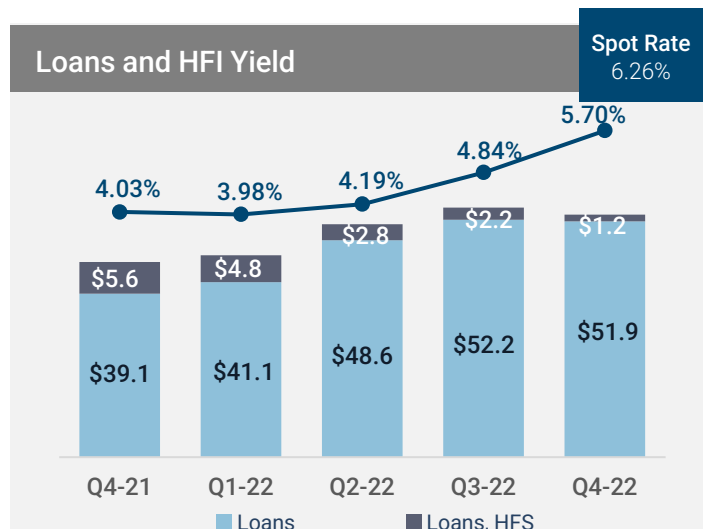
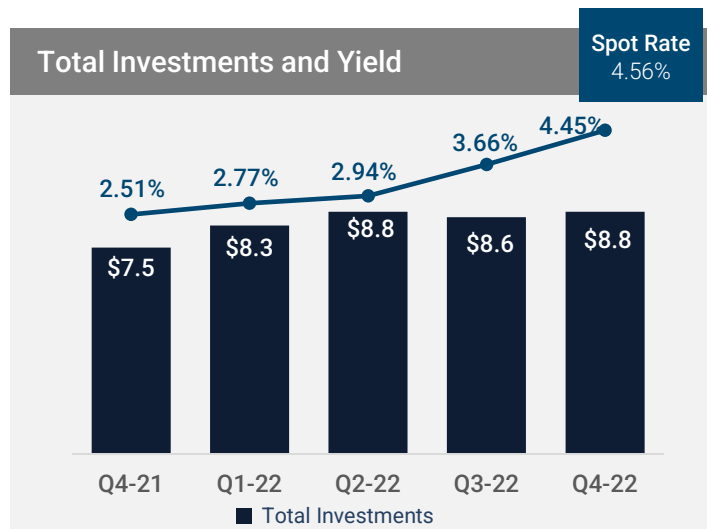
Net Interest Income



- Outstanding performance compared to peers with ROAA and ROATCE among highest in industry
- Net Interest Income continues to rise through strong earning asset growth
- **Net Interest Income increased \$668 million**, or 43.1%, from 2021 due to strong loan growth and the rising rate environment
- **NIM increased 26 bps**, driven by higher yields on interest earning assets
- **PPNR increased \$283 million**, or 25.7%, from 2021

Net Interest Drivers

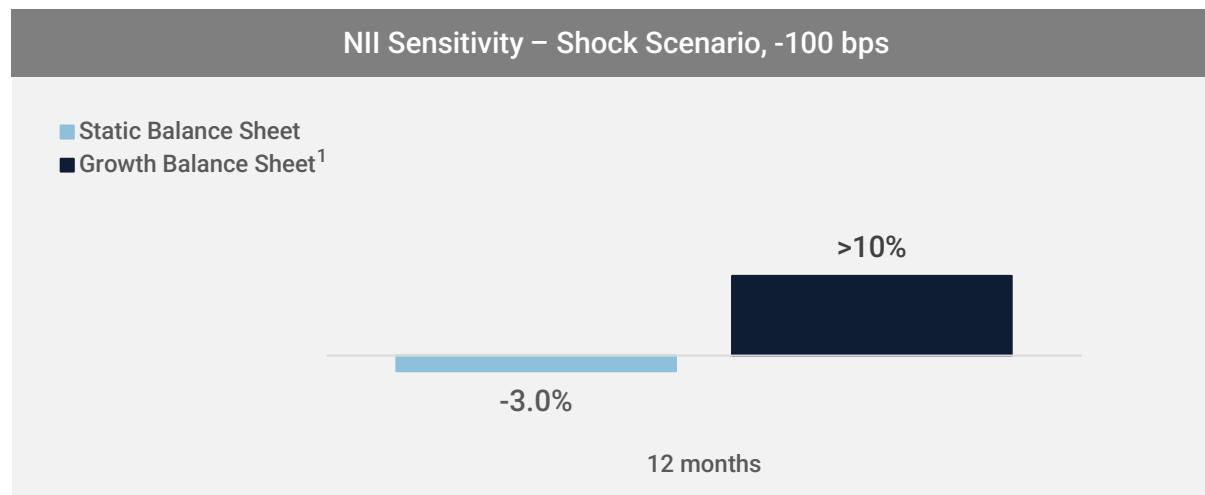
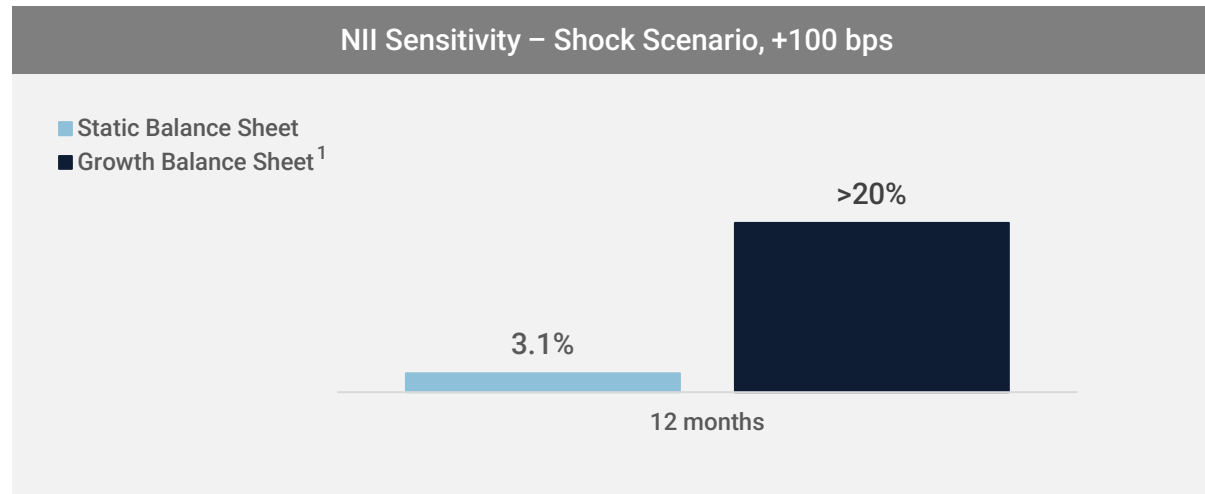
Highlights



- **Loan yields increased 86 bps** in Q4 due to a higher rate environment
- **Yield on Loans Held for Sale of 5.63%** increased from 4.87% in Q3
- **Investment yields increased 79 bps** in Q4, primarily related to floating-rate securities
- **Cost of interest-bearing deposits increased 94 bps**, and total cost of funds increased 69 bps in Q4 to 1.57% due to higher costs on deposits and borrowings

Dollars in billions, unless otherwise indicated

Net Interest Income Sensitivity

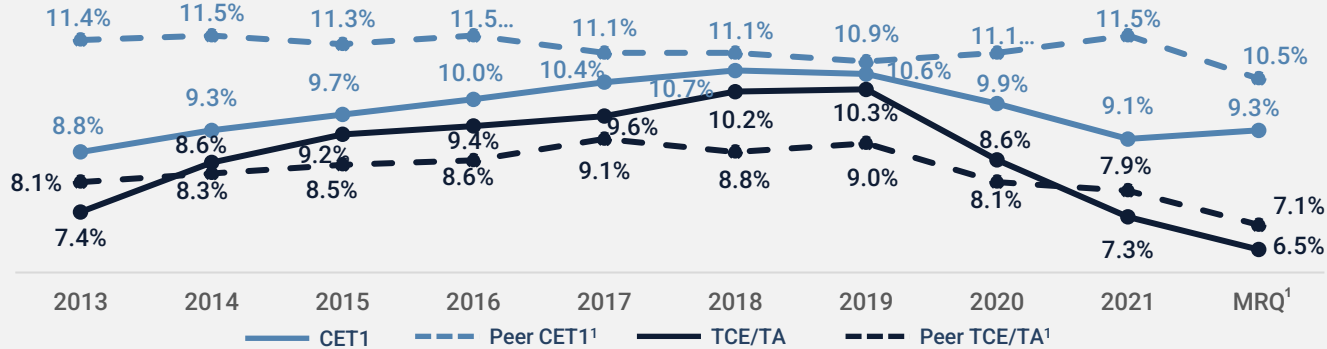


- WAL expects a **3.1% increase in NII** under a **+100 bps rate shock on a static balance sheet**
- 52% of loans (ex-HFS) are contractually variable (\$27.1 billion)
 - 73% of variable rate loans have rate floors
- Moderate NII sensitivity, driven primarily by balance sheet movement rather than changes in the rate environment

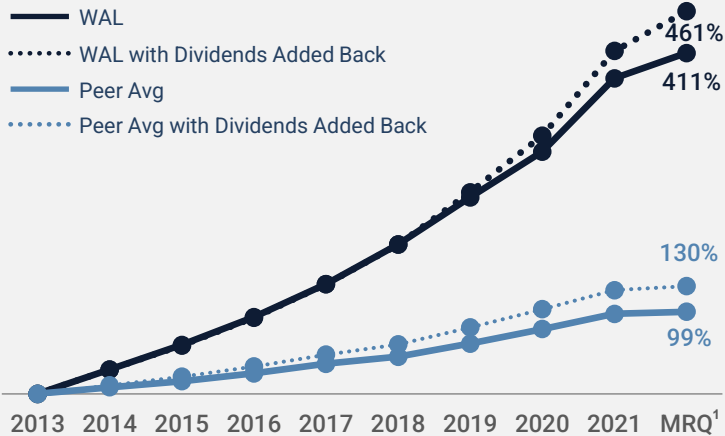
Shareholder-Focused Capital Management

WAL consistently generates more capital than needed to support organic growth

Robust Capital Levels



Long Term Growth in TBV per Share



Total Shareholder Return

	WAL	Peer Top Quartile	Peer Median
1 Year	-23%	-1%	-7%
3 Year	40%	41%	26%
5 Year	38%	31%	17%
10-Year	516%	206%	129%

Common Equity Tier 1

- CET1 remains healthy at 9.3%

Tangible Common Equity / Tangible Assets²

- TCE / TA decreased 80 bps from 2021 to 6.5%, primarily due to strong asset growth and AOCI loss impact

TBV Growth and Total Shareholder Return

- 19.9% TBVPS CAGR since year end 2013
- TBVPS has increased more than **4x that of peers**
- Strong returns bolster capital appreciation above peers
 - WAL produces ~**45 bps** of CET1 per quarter on a static balance sheet
 - WAL produced **60 bps** of CET1 during Q4-22 through strategic capital management levers

Consistently Strong Earnings Trajectory

WAL's excess, risk-adjusted earnings growth normalized for historical volatility

Bank	Relative Rankings			A Consistency "EPS Sharpe"	B Valuation 2023 P/E	B / A Combined Rank
	Highest Avg. EPS - Risk-Free Rate	Lowest Avg. Std Dev.				
WAL	3	11	=	1.31	7.3	1
FCNC.A	9	6	=	0.96	8.3	2
SBNY	8	8	=	0.93	8.6	3
ABCB	2	27	=	0.80	9.4	5
EWBC	12	9	=	0.76	8.4	4
PNFP	6	23	=	0.71	10.7	8
ASB	24	1	=	0.70	9.1	6
WTFC	14	15	=	0.58	8.7	7
GBCI	21	4	=	0.57	17.7	20
HWC	16	13	=	0.54	8.6	11
ZION	4	29	=	0.52	8.1	9
OZK	11	25	=	0.50	8.0	10
UMBF	15	18	=	0.49	10.8	14
CADE	18	17	=	0.45	9.3	13
CFR	22	5	=	0.44	12.3	17
PB	32	2	=	0.38	12.7	23
FULT	25	7	=	0.38	9.0	15
CMA	7	31	=	0.37	7.6	12
SFNC	17	22	=	0.36	11.0	19
CBSH	23	14	=	0.35	16.4	28
SSB	5	33	=	0.35	9.7	16
TCBI	1	34	=	0.31	16.5	30
WBS	20	26	=	0.28	7.9	18
PACW	19	28	=	0.26	8.2	21
SNV	13	30	=	0.26	8.2	22
BKU	10	32	=	0.25	9.7	25
UBSI	29	12	=	0.24	14.1	32
UMPQ	31	10	=	0.21	7.8	24
FIBK	28	20	=	0.20	10.5	31
VLV	30	16	=	0.20	8.7	27
ONB	27	21	=	0.19	8.2	26
FNB	26	24	=	0.18	8.8	29
BOKF	33	19	=	0.18	10.9	33
NYCB	34	3	=	0.07	8.5	34

Highlights

Profitability Leadership Maintained Through Business Diversification

- WAL's risk-adjusted net income growth has significantly outperformed peers since 2013
- Strong earnings growth has been accompanied by lower-than-peer earnings volatility
 - WAL is **No. 3** in excess earnings growth and **No. 11** in low volatility
 - WAL is **No. 1** in the two metrics combined, with the **strongest consistency of earnings**
- Closest competitors scored 0.93-0.96 with peer median > 3.5x below WAL

Bank	10-Year Excess Risk-Adj. EPS Growth
WAL	1.31
Top-5 - Peer Median	0.80
Top Third - Peer Median	0.70
Top Two-Thirds - Peer Median	0.49
Peer Median	0.37

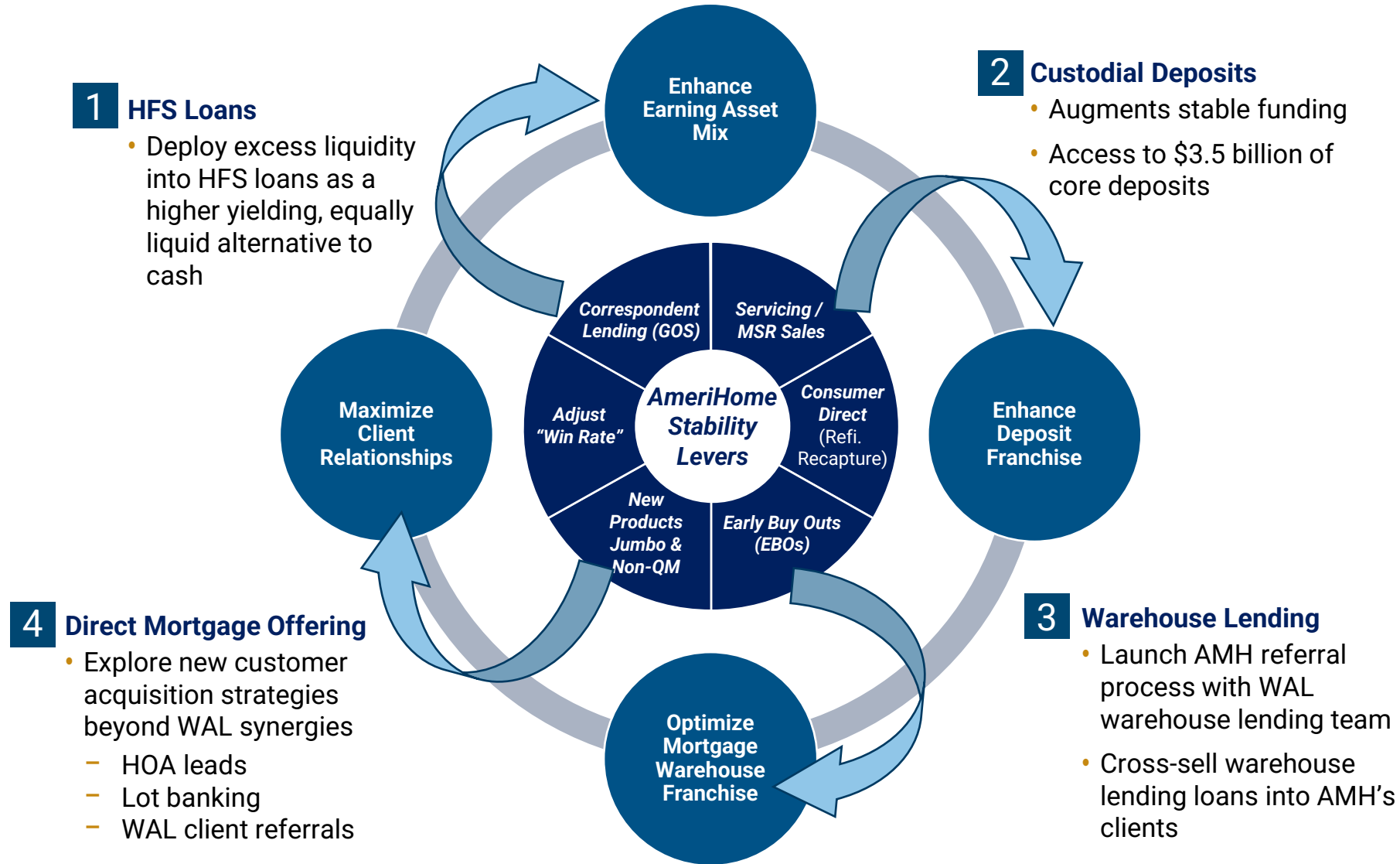
- WAL is **No. 1** on valuation (P/E multiple to earnings growth)



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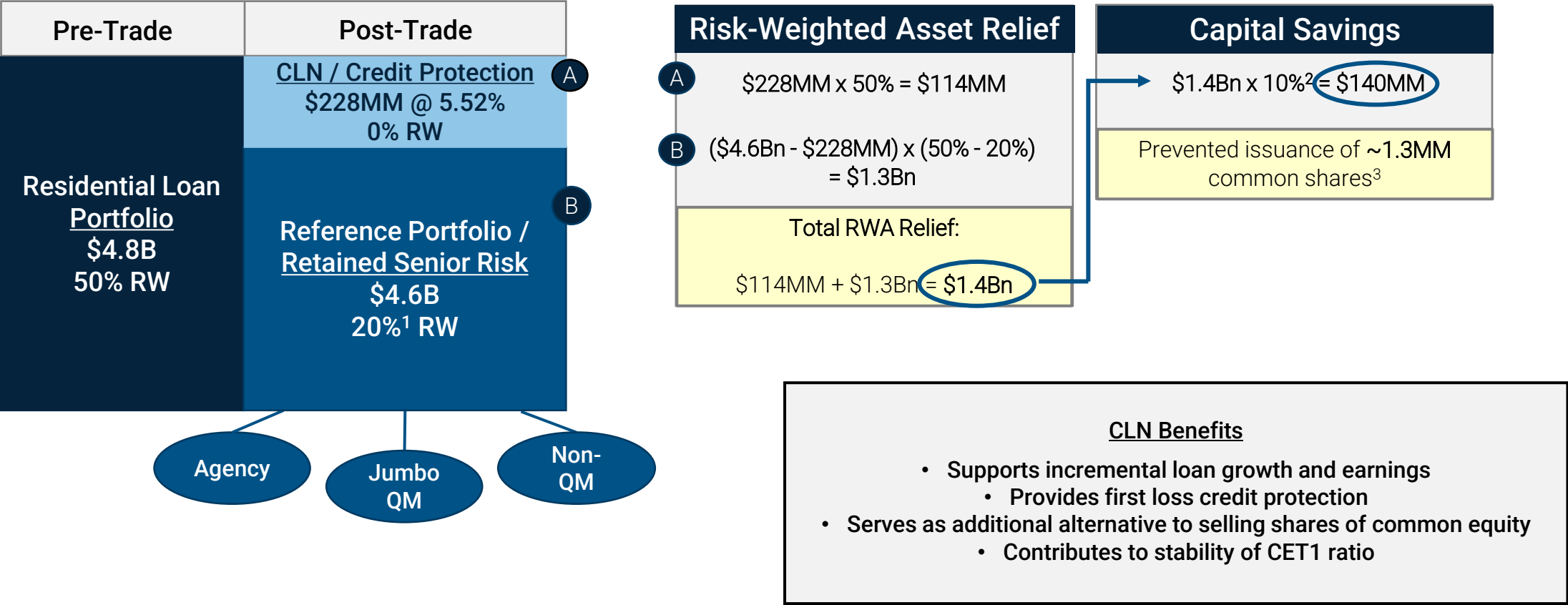
Appendix

Unique Mortgage Banking Platform That Enhances Growth, Returns and Diversification



Credit-Linked Note (CLN) Trade Dynamics

Issuing CLNs enables WAL to optimize the amount of capital held against loans in the reference portfolio and reduces credit tail risk



Note: Representation of WAL's 4Q21 CLN transaction
1) Minimum risk weighting required to be applied to the exposure
2) 10% CET1 floor assumption
3) Assumes share price as of close date of CLN trade, 12/29/21



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