NEWS RELEASE

# City of Orlando Realizes Finance and HR Benefits With Workday Cloud

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Streamlines Operations and Increases Employee Engagement With Real-Time Data in One Unified System

PLEASANTON, CA--(Marketwired - Nov 3, 2014) - **Workday, Inc.** (NYSE: WDAY), a leader in enterprise cloud applications for **finance** and **human resources**, announced today that the **City of Orlando** has seen greater efficiencies, improved management of costs and resources, and increased employee engagement with Workday's unified suite of applications, including Workday Financial Management and Workday Human Capital Management (HCM).

Orlando is one of the largest cities in Florida with more than 3,300 full-time government employees and 55 million visitors each year. Prior to deploying Workday, Orlando was using financial and HR systems with multiple bolt-on applications and integrations that were expensive and cumbersome to maintain. With so many disparate systems, administrative tasks such as spend management, absence management, payroll processing, and reporting had become increasingly complex and time-consuming.

Recognizing the benefits of applications built natively for the cloud, the City of Orlando selected and deployed Workday's unified suite for finance and HR, and is benefiting from:

- **Improved Business Processes and Control**
  With Workday's built-in business process framework, the City of Orlando has standardized and streamlined finance and HR operations across all departments, reducing paper-based practices and duplicative efforts. This has enabled the City to increase accountability and significantly minimize the effort required to accurately manage administrative tasks such as payroll processing. Additionally, as changes occur within

departments, City management now has the flexibility to easily configure business processes to meet new requirements within minutes, such as updating an approval chain or adjusting payroll cost allocations.

- **Clearer Visibility into Costs**
  With finance and HR data in one unified system, the City of Orlando is able to more accurately create cost projections and has improved coordination between procurement and accounts payable. For example, employees in the City's finance department can see where transactions and vendor payments are in Workday without having to sort through separate systems. The City is also able to analyze data using **Worktags**, which has allowed it to assign keywords to different transactions and group, track, and reconcile activities based on these words.

- **Mobile and Self-Service Capabilities for Employees**
  Prior to Workday, employees could only access the City of Orlando's financial and HR systems from City buildings connected to a network. With Workday, the majority of City workers can now view real-time data and perform administrative tasks from any device and location, at any time of day. For example, traveling employees can submit expenses in real-time by taking a photo of a receipt and submitting it electronically on their mobile phone. Additionally, managers can view dashboards, and review and approve business processes including time off requests, purchase requisitions, and expense reports from their tablet.

**Comments on the News**

"By moving to Workday, we are seeing a positive shift in the way we work to serve our community," said Orlando Mayor Buddy Dyer. "We're benefiting from being cloud-first and empowering our employees with access to real-time insights so they can make the best decisions for our City's future."

"The City of Orlando is an excellent example of how cities and other government entities can benefit from unifying finance and HR in the cloud," said Randy Hendricks, president, Education and Government, Workday. "With Workday, the City of Orlando has reduced the complexity and cost of running finance and HR on their legacy systems, while increasing the insights employees need to better serve residents and visitors."

**About Workday**

**Workday** is a leading provider of enterprise cloud applications for **finance** and **human resources**. Founded in 2005, Workday delivers financial management, human capital management, and analytics applications designed for the world's largest companies, educational institutions, and government agencies. Hundreds of organizations, ranging from medium-sized businesses to Fortune 50 enterprises, have selected Workday.

**Forward-Looking Statements**

This press release contains forward-looking statements including, among other things, statements regarding the expected performance and benefits of Workday's offerings. The words "believe," "may," "will," "plan," "expect," and similar expressions are intended to identify forward-looking statements. These forward-looking statements are subject to risks, uncertainties, and assumptions. If the risks materialize or assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements. Risks include, but are not limited to, risks described in our filings with the Securities and Exchange Commission (SEC), including our Form 10-Q for the quarter ended July 31, 2014 and our future reports that we may file with the SEC from time to time, which could cause actual results to vary from expectations. Workday assumes no obligation to, and does not currently intend to, update any such forward-looking statements after the date of this release.

Any unreleased services, features, or functions referenced in this document, our website or other press releases or public statements that are not currently available are subject to change at Workday's discretion and may not be delivered as planned or at all. Customers who purchase Workday, Inc. services should make their purchase decisions based upon services, features and functions that are currently available.

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