

FMC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)
(Unaudited, in millions, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Revenue	\$ 1,014.3	\$ 923.6	\$ 3,412.5	\$ 3,185.9
Costs of sales and services	581.9	528.4	1,884.9	1,797.8
Gross margin	\$ 432.4	\$ 395.2	\$ 1,527.6	\$ 1,388.1
Selling, general and administrative expenses	188.3	194.6	569.1	587.4
Research and development expenses	77.4	70.1	221.7	210.9
Restructuring and other charges (income)	6.8	25.4	27.3	26.4
Total costs and expenses	\$ 854.4	\$ 818.5	\$ 2,703.0	\$ 2,622.5
Income from continuing operations before equity in (earnings) loss of affiliates, non-operating pension and postretirement charges (income), interest expense, net and income taxes	\$ 159.9	\$ 105.1	\$ 709.5	\$ 563.4
Equity in (earnings) loss of affiliates	—	—	—	(0.1)
Non-operating pension and postretirement charges (income)	(1.2)	(1.2)	5.5	(0.5)
Interest expense, net	41.6	33.4	115.6	101.7
Income (loss) from continuing operations before income taxes	\$ 119.5	\$ 72.9	\$ 588.4	\$ 462.3
Provision (benefit) for income taxes	8.7	22.0	75.6	81.4
Income (loss) from continuing operations	\$ 110.8	\$ 50.9	\$ 512.8	\$ 380.9
Discontinued operations, net of income taxes	(21.3)	23.9	(29.8)	96.0
Net income (loss)	\$ 89.5	\$ 74.8	\$ 483.0	\$ 476.9
Less: Net income (loss) attributable to noncontrolling interests	(0.9)	2.0	2.4	7.2
Net income (loss) attributable to FMC stockholders	\$ 90.4	\$ 72.8	\$ 480.6	\$ 469.7
Amounts attributable to FMC stockholders:				
Income (loss) from continuing operations	\$ 111.7	\$ 48.9	\$ 510.4	\$ 373.7
Discontinued operations, net of tax	(21.3)	23.9	(29.8)	96.0
Net income (loss)	\$ 90.4	\$ 72.8	\$ 480.6	\$ 469.7
Basic earnings (loss) per common share attributable to FMC stockholders:				
Continuing operations	\$ 0.85	\$ 0.36	\$ 3.88	\$ 2.76
Discontinued operations	(0.16)	0.18	(0.22)	0.71
Basic earnings per common share	\$ 0.69	\$ 0.54	\$ 3.66	\$ 3.47
Average number of shares outstanding used in basic earnings per share computations	130.4	134.9	131.1	134.7
Diluted earnings (loss) per common share attributable to FMC stockholders:				
Continuing operations	\$ 0.85	\$ 0.36	\$ 3.85	\$ 2.74
Discontinued operations	(0.16)	0.18	(0.22)	0.71
Diluted earnings per common share	\$ 0.69	\$ 0.54	\$ 3.63	\$ 3.45
Average number of shares outstanding used in diluted earnings per share computations	131.6	136.4	132.4	136.2
Other Data:				
Capital additions	\$ 40.5	\$ 21.1	\$ 74.4	\$ 50.0
Depreciation and amortization expense	36.6	37.8	111.1	111.4

FMC CORPORATION
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

**RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO FMC STOCKHOLDERS (GAAP) TO
ADJUSTED AFTER-TAX EARNINGS FROM CONTINUING OPERATIONS, ATTRIBUTABLE TO FMC
STOCKHOLDERS (NON-GAAP)**

(Unaudited, in millions, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Net income (loss) attributable to FMC stockholders (GAAP)	\$ 90.4	\$ 72.8	\$ 480.6	\$ 469.7
Corporate special charges (income):				
Restructuring and other charges (income) ^(a)	6.8	25.4	27.3	26.4
Non-operating pension and postretirement charges (income) ^(b)	(1.2)	(1.2)	5.5	(0.5)
Transaction-related charges ^(c)	16.0	18.2	52.6	134.3
Income tax expense (benefit) on Corporate special charges (income) ^(d)	0.8	(8.9)	(12.0)	(36.6)
Discontinued operations attributable to FMC stockholders, net of income taxes ^(e)	21.3	(23.9)	29.8	(96.0)
Tax adjustment ^(f)	(9.9)	14.3	(10.1)	18.0
Adjusted after-tax earnings from continuing operations attributable to FMC stockholders (Non-GAAP) ⁽¹⁾	\$ 124.2	\$ 96.7	\$ 573.7	\$ 515.3
Diluted earnings per common share (GAAP)	\$ 0.69	\$ 0.54	\$ 3.63	\$ 3.45
Corporate special charges (income) per diluted share, before tax:				
Restructuring and other charges (income)	0.05	0.19	0.21	0.19
Non-operating pension and postretirement charges (income)	(0.01)	—	0.04	—
Transaction-related charges	0.12	0.13	0.40	0.99
Income tax expense (benefit) on Corporate special charges (income), per diluted share	0.01	(0.07)	(0.10)	(0.27)
Discontinued operations attributable to FMC stockholders, net of income taxes per diluted share	0.16	(0.18)	0.22	(0.71)
Tax adjustments per diluted share	(0.08)	0.10	(0.08)	0.13
Diluted adjusted after-tax earnings from continuing operations per share, attributable to FMC stockholders (Non-GAAP)	\$ 0.94	\$ 0.71	\$ 4.32	\$ 3.78
Average number of shares outstanding used in diluted adjusted after-tax earnings from continuing operations per share computations	131.6	136.4	132.4	136.2

(1) The Company believes that the Non-GAAP financial measure “Adjusted after-tax earnings from continuing operations attributable to FMC stockholders” and its presentation on a per share basis provides useful information about the Company’s operating results to management, investors and securities analysts. Adjusted earnings excludes the effects of corporate special charges, tax-related adjustments and the results of our discontinued operations. The Company also believes that excluding the effects of these items from operating results allows management and investors to compare more easily the financial performance of its underlying business from period to period.

(a) **Three Months Ended September 30, 2019:**

Restructuring and other charges (income) is comprised of charges associated with the continued integration of the DuPont Crop Protection Business. These charges include severance and other costs (benefits) of \$2.6 million. All other charges were \$4.2 million, which includes charges of continuing environmental sites treated as a Corporate charge of \$4.1 million.

Three Months Ended September 30, 2018:

Restructuring and other charges (income) is primarily comprised of charges associated with the integration of the DuPont Crop Protection Business. Restructuring charges were incurred as a continuation of our decision to exit the Ewing R&D center and change to our market access model in India of \$14.9 million and \$1.8 million, respectively. Other restructuring charges as we continue to integrate the acquired DuPont Crop Protection Business totaled to \$3.3 million. There were also other restructuring and other charges (income) totaling \$2.0 million. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$2.2 million and other Corporate charges of \$1.2 million.

Nine Months Ended September 30, 2019:

Restructuring and other charges (income) is comprised of charges associated with the continued integration of the DuPont Crop Protection Business. These charges include severance, accelerated depreciation on certain fixed assets, and other costs (benefits) of \$13.2 million. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$12.3 million and other miscellaneous restructuring and other charges totaling \$1.8 million.

Nine Months Ended September 30, 2018:

Restructuring and other charges (income) primarily consists of the total gain on sales of \$87.2 million from the divestments of certain product portfolios as part of our commitment to both the European Commission and Competition Commission of India related to the DuPont Crop Protection Acquisition. Restructuring and other charges (income) also consists of \$27.5 million of charges due to our decision to exit the Ewing R&D and \$57.2 million of charges related to the change in our market access model in India. Other restructuring charges as we continue to integrate the acquired DuPont Crop Protection Business totaled to \$7.8 million. There were other restructuring and other charges (income) of \$8.6 million. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$8.8 million and other Corporate charges of \$3.7 million.

- (b) Our non-operating pension and postretirement charges (income) are defined as those costs (benefits) related to interest, expected return on plan assets, amortized actuarial gains and losses and the impacts of any plan curtailments or settlements. These are excluded from our Adjusted Earnings and are primarily related to changes in pension plan assets and liabilities which are tied to financial market performance and we consider these costs to be outside our operational performance. We continue to include the service cost and amortization of prior service cost in our Adjusted Earnings results noted above. These elements reflect the current year operating costs to our businesses for the employment benefits provided to active employees.
- (c) Charges related to the expensing of the inventory fair value step-up resulting from the application of purchase accounting as well as legal and professional fees associated with acquisition activities. Amounts represent the following:

(in Millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
DuPont Crop Protection Business Acquisition				
Legal and professional fees ⁽¹⁾	\$ 16.0	\$ 16.9	\$ 52.6	\$ 64.7
Inventory fair value amortization ⁽²⁾	—	1.3	—	69.6
Total Transaction-related charges	\$ 16.0	\$ 18.2	\$ 52.6	\$ 134.3

(1) Represents transaction costs, costs for transitional employees, other acquired employees related costs, and transactional-related costs such as legal and professional third-party fees. These charges are recorded as a component of "Selling, general and administrative expense" on the condensed consolidated statements of income (loss).

(2) These charges are included in "Costs of sales and services" on the condensed consolidated statements of income (loss).

- (d) The income tax expense (benefit) on Corporate special charges (income) is determined using the applicable rates in the taxing jurisdictions in which the corporate special charge or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure.

(e) Three and Nine Months Ended September 30, 2019 and 2018

Discontinued operations, net of income taxes include, in periods up to its separation on March 1, 2019, the results of FMC Lithium, including separation-related costs, as well as provisions, net of recoveries, for environmental liabilities and legal reserves and expenses related to previously discontinued operations. The three months ended September 30, 2019 has no results of our FMC Lithium segment compared to a full quarter for the three months ended September 30, 2018. During the nine months ended September 30, 2019, we finalized the sale of the first of two parcels of land of our discontinued site in Newark, California. The gain on sale was approximately \$21 million, net of tax. Offsetting the gain on sale were the results of our discontinued FMC Lithium segment, which was a net loss due to separation-related costs. Discontinued operations, net of income taxes for the nine months ended September 30, 2018 includes both a full period of results of FMC Lithium as well as an additional gain on sale of the FMC Health and Nutrition business to DuPont of approximately \$17 million as a result of the adjustment to the final working capital.

- (f) We exclude the GAAP tax provision, including discrete items, from the Non-GAAP measure of income, and include a Non-GAAP tax provision based upon the projected annual Non-GAAP effective tax rate. The GAAP tax provision includes certain discrete tax items including, but are not limited to: income tax expenses or benefits that are not related to continuing operating results in the current year; tax adjustments associated with fluctuations in foreign currency remeasurement of certain foreign operations; certain changes in estimates of tax matters related to prior fiscal years; certain changes in the realizability of deferred tax assets and related interim accounting impacts; and changes in tax law. Management believes excluding these discrete tax items assists investors and securities analysts in understanding the tax provision and the effective tax rate related to continuing operating results thereby providing investors with useful supplemental information about FMC's operational performance.

(in Millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Non-GAAP tax adjustments				
Impacts of Tax Cuts and Jobs Act	\$ —	\$ 18.6	\$ —	\$ 18.9
Revisions to valuation allowances of historical deferred tax assets	—	0.3	0.6	(0.5)
Foreign currency remeasurement and other discrete items	(9.9)	(4.6)	(10.7)	(0.4)
Total Non-GAAP tax adjustments	\$ (9.9)	\$ 14.3	\$ (10.1)	\$ 18.0

RECONCILIATION OF NET INCOME (LOSS) (GAAP) TO ADJUSTED EARNINGS FROM CONTINUING OPERATIONS, BEFORE INTEREST, INCOME TAXES, DEPRECIATION AND AMORTIZATION, AND NONCONTROLLING INTERESTS (NON-GAAP)
(Unaudited, in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Net income (loss) (GAAP)	\$ 89.5	\$ 74.8	\$ 483.0	\$ 476.9
Restructuring and other charges (income)	6.8	25.4	27.3	26.4
Non-operating pension and postretirement charges (income)	(1.2)	(1.2)	5.5	(0.5)
Transaction-related charges	16.0	18.2	52.6	134.3
Discontinued operations, net of income taxes	21.3	(23.9)	29.8	(96.0)
Interest expense, net	41.6	33.4	115.6	101.7
Depreciation and amortization	36.6	37.8	111.1	111.4
Provision (benefit) for income taxes	8.7	22.0	75.6	81.4
Adjusted earnings from continuing operations, before interest, income taxes, depreciation and amortization, and noncontrolling interests (Non-GAAP) ⁽¹⁾	\$ 219.3	\$ 186.5	\$ 900.5	\$ 835.6

(1) Referred to as Adjusted EBITDA. Defined as operating profit excluding corporate special charges (income) and depreciation and amortization expense.

RECONCILIATION OF CASH PROVIDED (REQUIRED) BY OPERATING ACTIVITIES (GAAP) TO ADJUSTED CASH FROM OPERATIONS (NON-GAAP)
(Unaudited, in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Cash provided (required) by operating activities (GAAP) ⁽¹⁾	\$ 282.6	\$ 179.8	\$ 65.8	\$ 380.3
Transaction and integration costs	18.4	27.9	61.5	80.8
Adjusted cash from operations (Non-GAAP) ⁽²⁾	\$ 301.0	\$ 207.7	\$ 127.3	\$ 461.1

(1) The cash provided (required) by operating activities for the three months ended September 30, 2019 and 2018 is the calculation of the nine months ended September 30, 2019 and 2018 less the previously reported six months ended June 30, 2019 and 2018, respectively.

(2) The Company believes that the Non-GAAP financial measure “Adjusted cash from operations” provides useful information about the Company’s cash flows to investors and securities analysts. Adjusted cash from operations excludes the effects of transaction-related cash flows. The Company also believes that excluding the effects of these items from cash provided (required) by operating activities allows management and investors to compare more easily the cash flows from period to period.

FMC CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited, in millions)

	September 30, 2019	December 31, 2018
Cash and cash equivalents	\$ 419.7	\$ 134.4
Trade receivables, net of allowance of \$35.6 in 2019 and \$22.4 in 2018	2,001.1	2,143.8
Inventories	1,167.4	1,025.5
Prepaid and other current assets	489.4	432.6
Current assets of discontinued operations	—	293.9
Total current assets	\$ 4,077.6	\$ 4,030.2
Property, plant and equipment, net	728.4	756.9
Goodwill	1,466.5	1,468.1
Other intangibles, net	2,632.2	2,703.4
Deferred income taxes	289.1	272.8
Other long-term assets	610.0	384.1
Noncurrent assets of discontinued operations	—	358.8
Total assets	\$ 9,803.8	\$ 9,974.3
Short-term debt and current portion of long-term debt	\$ 553.6	\$ 547.7
Accounts payable, trade and other	667.0	795.5
Advanced payments from customers	19.0	458.4
Accrued and other liabilities	576.7	570.8
Accrued customer rebates	547.7	365.3
Guarantees of vendor financing	73.0	67.1
Accrued pensions and other postretirement benefits, current	6.2	6.2
Income taxes	78.3	85.1
Current liabilities of discontinued operations	—	97.3
Total current liabilities	\$ 2,521.5	\$ 2,993.4
Long-term debt, less current portion	\$ 3,032.4	\$ 2,145.0
Long-term liabilities	1,570.6	1,579.4
Noncurrent liabilities of discontinued operations	—	46.1
Equity	2,679.3	3,210.4
Total liabilities and equity	\$ 9,803.8	\$ 9,974.3

FMC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited, in millions)

	Nine Months Ended September 30,	
	2019	2018
Cash provided (required) by operating activities of continuing operations	\$ 65.8	\$ 380.3
Cash provided (required) by operating activities of discontinued operations	(36.2)	33.7
Cash provided (required) by investing activities of continuing operations	(119.5)	23.5
Cash provided (required) by investing activities of discontinued operations	9.2	(61.0)
Cash provided (required) by financing activities of continuing operations	374.8	(485.5)
Cash provided (required) by financing activities of discontinued operations	(37.2)	—
Effect of exchange rate changes on cash	1.1	2.5
Increase (decrease) in cash and cash equivalents	\$ 258.0	\$ (106.5)
Cash and cash equivalents of continuing operations, beginning of period	\$ 134.4	\$ 281.8
Cash and cash equivalents of discontinued operations	27.3	1.2
Cash and cash equivalents, beginning of period	\$ 161.7	\$ 283.0
Less: cash and cash equivalent of discontinued operations, end of period	—	14.7
Cash and cash equivalents of continuing operations, end of period	\$ 419.7	\$ 161.8