

FMC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)
(Unaudited)

(In Millions, Except Per Share Data)	Three Months Ended		Twelve Months Ended	
	December 31,		December 31,	
	2020	2019	2020	2019
Revenue	\$ 1,152.2	\$ 1,197.3	\$ 4,642.1	\$ 4,609.8
Costs of sales and services	650.8	641.3	2,590.1	2,526.2
Gross margin	\$ 501.4	\$ 556.0	\$ 2,052.0	\$ 2,083.6
Selling, general and administrative expenses	\$ 181.6	\$ 223.8	\$ 729.7	\$ 792.9
Research and development expenses	84.6	76.4	287.9	298.1
Restructuring and other charges (income)	88.3	143.7	132.2	171.0
Total costs and expenses	\$ 1,005.3	\$ 1,085.2	\$ 3,739.9	\$ 3,788.2
Income (loss) from continuing operations before equity in (earnings) loss of affiliates, non-operating pension and postretirement charges (income), interest expense, net and income taxes	\$ 146.9	\$ 112.1	\$ 902.2	\$ 821.6
Non-operating pension and postretirement charges (income)	5.2	2.6	21.2	8.1
Interest expense, net	34.2	42.9	151.2	158.5
Income (loss) from continuing operations before income taxes	\$ 107.5	\$ 66.6	\$ 729.8	\$ 655.0
Provision (benefit) for income taxes	68.6	35.9	150.9	111.5
Income (loss) from continuing operations	\$ 38.9	\$ 30.7	\$ 578.9	\$ 543.5
Discontinued operations, net of income taxes	8.4	(33.5)	(28.3)	(63.3)
Net income (loss)	\$ 47.3	\$ (2.8)	\$ 550.6	\$ 480.2
Less: Net income (loss) attributable to noncontrolling interests	(2.2)	0.4	(0.9)	2.8
Net income (loss) attributable to FMC stockholders	\$ 49.5	\$ (3.2)	\$ 551.5	\$ 477.4
Amounts attributable to FMC stockholders:				
Income (loss) from continuing operations, net of tax	\$ 41.1	\$ 30.3	\$ 579.8	\$ 540.7
Discontinued operations, net of tax	8.4	(33.5)	(28.3)	(63.3)
Net income (loss)	\$ 49.5	\$ (3.2)	\$ 551.5	\$ 477.4
Basic earnings (loss) per common share attributable to FMC stockholders:				
Continuing operations	\$ 0.32	\$ 0.23	\$ 4.46	\$ 4.12
Discontinued operations	0.06	(0.25)	(0.22)	(0.48)
Basic earnings per common share	\$ 0.38	\$ (0.02)	\$ 4.24	\$ 3.64
Average number of shares outstanding used in basic earnings per share computations	129.8	129.7	129.7	130.8
Diluted earnings (loss) per common share attributable to FMC stockholders:				
Continuing operations	\$ 0.32	\$ 0.23	\$ 4.44	\$ 4.10
Discontinued operations	0.06	(0.25)	(0.22)	(0.48)
Diluted earnings per common share	\$ 0.38	\$ (0.02)	\$ 4.22	\$ 3.62
Average number of shares outstanding used in diluted earnings per share computations	130.7	130.9	130.6	132.0
Other Data:				
Capital additions and other investing activities	\$ 29.3	\$ 70.4	\$ 87.6	\$ 147.9
Depreciation and amortization expense	42.0	39.0	162.7	150.1

FMC CORPORATION
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO FMC STOCKHOLDERS (GAAP)
TO ADJUSTED AFTER-TAX EARNINGS FROM CONTINUING OPERATIONS,
ATTRIBUTABLE TO FMC STOCKHOLDERS (NON-GAAP)
(Unaudited)

(In Millions, except per share amounts)	Three Months Ended		Twelve Months Ended	
	December 31,		December 31,	
	2020	2019	2020	2019
Net income (loss) attributable to FMC stockholders (GAAP)	\$ 49.5	\$ (3.2)	\$ 551.5	\$ 477.4
Corporate special charges (income):				
Restructuring and other charges (income) ^(a)	88.3	143.7	132.2	171.0
Non-operating pension and postretirement charges (income) ^(b)	5.2	2.6	21.2	8.1
Transaction-related charges ^(c)	12.9	25.2	53.3	77.8
Income tax expense (benefit) on Corporate special charges (income) ^(d)	(6.9)	(37.2)	(23.8)	(49.2)
Discontinued operations attributable to FMC stockholders, net of income taxes ^(e)	(8.4)	33.5	28.3	63.3
Tax adjustment ^(f)	44.7	65.4	46.3	55.3
Adjusted after-tax earnings from continuing operations attributable to FMC stockholders (Non-GAAP) ⁽¹⁾	\$ 185.3	\$ 230.0	\$ 809.0	\$ 803.7
Diluted earnings per common share (GAAP)	\$ 0.38	\$ (0.02)	\$ 4.22	\$ 3.62
Corporate special charges (income) per diluted share, before tax:				
Restructuring and other charges (income)	0.67	1.10	1.01	1.29
Non-operating pension and postretirement charges (income)	0.04	0.02	0.16	0.06
Transaction-related charges	0.10	0.19	0.41	0.59
Income tax expense (benefit) on Corporate special charges (income), per diluted share	(0.05)	(0.28)	(0.18)	(0.37)
Discontinued operations attributable to FMC stockholders, net of income taxes per diluted share	(0.06)	0.25	0.22	0.48
Tax adjustments per diluted share	0.34	0.50	0.35	0.42
Diluted adjusted after-tax earnings from continuing operations per share, attributable to FMC stockholders (Non-GAAP)	\$ 1.42	\$ 1.76	\$ 6.19	\$ 6.09
Average number of shares outstanding used in diluted adjusted after-tax earnings from continuing operations per share computations	130.7	130.9	130.6	132.0

(1) The Company believes that the Non-GAAP financial measure “Adjusted After-Tax Earnings from Continuing Operations, Attributable to FMC Stockholders”, and its presentation on a per share basis, provides useful information about the Company’s operating results to investors and securities analysts. Adjusted earnings excludes the effects of Corporate special charges, tax-related adjustments and the results of our discontinued operations. The Company also believes that excluding the effects of these items from operating results allows management and investors to compare more easily the financial performance of its underlying businesses from period to period.

(a) **Three Months Ended December 31, 2020:**

Restructuring and other charges (income) is primarily comprised of our previously disclosed asset acquisition for full global rights to the Fluindapyr active ingredient from Isagro S.p.A. ("Isagro"), which closed on October 2, 2020, with charges in the quarter totaling \$65.4 million. The Fluindapyr transaction was treated as an asset acquisition for accounting purposes as it does not meet the definition of a business and any acquired in-process research and development costs were immediately expensed. Restructuring and other charges (income) also includes charges of environmental sites of \$11.2 million. There were restructuring charges of \$10.6 million associated with certain in-flight restructuring programs from the integration of the DuPont Crop Protection Business. All remaining charges totaled \$1.1 million.

Three Months Ended December 31, 2019:

Restructuring and other charges (income) is primarily comprised of charges of environmental sites of \$96.4 million. \$72.8 million of those charges were due to the unfavorable court ruling related to our decommissioned plant near Pocatello, Idaho. Restructuring and other charges (income) also includes a charge of \$34.1 million as a result of the decision to exit all sales of Furadan® insecticide/nematicide (as well as Curaterr® insecticide/nematicide and any other brands used with carbofuran) end-use products globally. There were restructuring charges of \$13.2 million associated with the integration of the DuPont Crop Protection Business.

Twelve Months Ended December 31, 2020:

Restructuring and other charges (income) is primarily comprised of the asset acquisition for full global rights to the Fluindapyr active ingredient from Isagro S.p.A. ("Isagro") mentioned above with charges for the year totaling \$65.6 million. Restructuring and other charges (income) also consists of charges of environmental sites of \$24.9 million. There were restructuring charges of \$40.2 million associated with certain in-flight restructuring programs from the integration of the DuPont Crop Protection Business. All remaining charges totaled \$1.5 million.

Twelve Months Ended December 31, 2019:

Restructuring and other charges (income) primarily consists of charges of environmental sites of \$108.7 million. As noted above, \$72.8 million of those charges were due to the unfavorable court ruling related to our decommissioned plant near Pocatello, Idaho. Restructuring and other charges (income) also includes a charge of \$34.1 million as a result of the decision made to exit all sales of Furadan® insecticide/nematicide (as well as Curaterr® insecticide/nematicide and any other brands used with carbofuran) end-use products globally. There were restructuring charges of \$26.4 million associated with the integration of the DuPont Crop Protection Business. All remaining charges totaled \$1.8 million.

- (b) Our non-operating pension and postretirement charges (income) are defined as those costs (benefits) related to interest, expected return on plan assets, amortized actuarial gains and losses and the impacts of any plan curtailments or settlements. These are excluded from our Adjusted Earnings and are primarily related to changes in pension plan assets and liabilities which are tied to financial market performance and we consider these costs to be outside our operational performance. We continue to include the service cost and amortization of prior service cost in our Adjusted Earnings results noted above. These elements reflect the current year operating costs to our businesses for the employment benefits provided to active employees.
- (c) Charges related to legal and professional fees associated with acquisition activities. Except for the completion of certain in-flight initiatives, primarily associated with the finalization of our worldwide ERP system, we completed the integration of the DuPont Crop Protection Business as of June 30, 2020. The transition services agreement is terminated and the last phase of the ERP system transition went live in November 2020 with a stabilization period that will go into the first quarter of 2021. Estimated remaining charges are expected to be less than \$5 million for the completion of these defined in-flight initiatives during the remaining time period.

(in Millions)	Three Months Ended		Twelve Months Ended	
	December 31,		December 31,	
	2020	2019	2020	2019
DuPont Crop Protection Acquisition				
Legal and professional fees ⁽¹⁾	\$ 12.9	\$ 25.2	\$ 53.3	\$ 77.8
Total transaction-related charges	\$ 12.9	\$ 25.2	\$ 53.3	\$ 77.8

- (1) Represents transaction costs, costs for transitional employees, other acquired employees related costs, and transactional-related costs such as legal and professional third-party fees. These charges are recorded as a component of "Selling, general and administrative expense" on the condensed consolidated statements of income (loss).

- (d) The income tax expense (benefit) on Corporate special charges (income) is determined using the applicable rates in the taxing jurisdictions in which the Corporate special charge or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure.

(e) Three and Twelve Months Ended December 31, 2020 and 2019:

Discontinued operations, net of income taxes for the three and twelve months ended December 31, 2020 includes a gain on sale of approximately \$24 million, net of tax from the sale of the second of two parcels of land of our discontinued site in Newark, California. Discontinued operations, net of income taxes include, in periods up to its separation on March 1, 2019, the results of FMC Lithium, including separation related costs, as well as provisions, net of recoveries, for environmental liabilities and legal reserves and expenses related to previously discontinued operations. Partially offsetting the loss in 2019 was the gain on sale of approximately \$21 million, net of tax from the sale of the first of two parcels of land of our discontinued site in Newark, California.

- (f) We exclude the GAAP tax provision, including discrete items, from the Non-GAAP measure of income, and instead include a Non-GAAP tax provision based upon the annual Non-GAAP effective tax rate. The GAAP tax provision includes certain discrete tax items including, but not limited to: income tax expenses or benefits that are not related to ongoing business operations in the current year; unusual or infrequently occurring items; tax adjustments associated with fluctuations in foreign currency remeasurement of certain foreign operations; certain changes in estimates of tax matters related to prior fiscal years; certain changes in the realizability of deferred tax assets; and changes in tax law. Management believes excluding these discrete tax items assists investors and securities analysts in understanding the tax provision and the effective tax rate related to ongoing operations thereby providing investors with useful supplemental information about FMC's operational performance.

(in Millions)	Three Months Ended		Twelve Months Ended	
	December 31,		December 31,	
	2020	2019	2020	2019
Tax adjustments:				
Revisions to valuation allowances of historical deferred tax assets	13.5	34.9	13.1	35.5
Foreign currency remeasurement and other discrete items	31.2	30.5	33.2	19.8
Total Non-GAAP tax adjustments	\$ 44.7	\$ 65.4	\$ 46.3	\$ 55.3

RECONCILIATION OF NET INCOME (LOSS) (GAAP) TO ADJUSTED EARNINGS FROM CONTINUING OPERATIONS, BEFORE INTEREST AND INCOME TAXES, DEPRECIATION AND AMORTIZATION, AND NONCONTROLLING INTERESTS (NON-GAAP)
(Unaudited)

(In Millions)	Three Months Ended		Twelve Months Ended	
	December 31,		December 31,	
	2020	2019	2020	2019
Net income (loss) (GAAP)	\$ 47.3	\$ (2.8)	\$ 550.6	\$ 480.2
Restructuring and other charges (income)	88.3	143.7	132.2	171.0
Non-operating pension and postretirement charges (income)	5.2	2.6	21.2	8.1
Transaction-related charges	12.9	25.2	53.3	77.8
Discontinued operations, net of income taxes	(8.4)	33.5	28.3	63.3
Interest expense, net	34.2	42.9	151.2	158.5
Depreciation and amortization	42.0	39.0	162.7	150.1
Provision (benefit) for income taxes	68.6	35.9	150.9	111.5
Adjusted earnings from continuing operations, before interest, income taxes, depreciation and amortization, and noncontrolling interests (Non-GAAP) ⁽¹⁾	\$ 290.1	\$ 320.0	\$ 1,250.4	\$ 1,220.5

- (1) Referred to as Adjusted EBITDA. Adjusted EBITDA is defined as operating profit excluding depreciation and amortization expense.

**RECONCILIATION OF CASH PROVIDED (REQUIRED) BY OPERATING ACTIVITIES (GAAP) TO
FREE CASH FLOW (NON-GAAP)
(Unaudited)**

(In Millions)	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2020	2019	2020	2019
Cash provided (required) by operating activities of continuing operations (GAAP) ⁽¹⁾	\$ 423.3	\$ 489.8	\$ 736.8	\$ 555.6
Transaction and integration costs	10.6	15.6	63.9	77.1
Adjusted cash from operations ⁽²⁾	\$ 433.9	\$ 505.4	\$ 800.7	\$ 632.7
Capital expenditures	\$ (32.0)	\$ (37.1)	\$ (67.2)	\$ (93.9)
Other investing activities	2.7	(33.3)	(20.4)	(54.0)
Capital additions and other investing activities	\$ (29.3)	\$ (70.4)	\$ (87.6)	\$ (147.9)
Cash provided (required) by operating activities of discontinued operations	\$ (22.7)	\$ (30.9)	\$ (89.0)	\$ (67.1)
Cash provided (required) by investing activities of discontinued operations	30.0	—	31.1	9.2
Transaction and integration costs	(10.6)	(15.6)	(63.9)	(77.1)
Investment in Enterprise Resource Planning system	(5.0)	(6.0)	(47.2)	(48.0)
Legacy and transformation	\$ (8.3)	\$ (52.5)	\$ (169.0)	\$ (183.0)
Free cash flow (Non-GAAP) ⁽³⁾	\$ 396.3	\$ 382.5	\$ 544.1	\$ 301.8

- (1) The cash provided (required) by operating activities for the three months ended December 31, 2020 and 2019 is the calculation of the twelve months ended December 31, 2020 and 2019 less the previously reported nine months ended September 30, 2020 and 2019, respectively.
- (2) Adjusted cash from operations is defined as cash provided (required) by operating activities of continuing operations excluding the effects of transaction-related cash flows.
- (3) Free cash flow is defined as Adjusted cash from operations reduced by spending for capital additions and other investing activities as well as legacy and transformation spending. We believe that this Non-GAAP financial measure provides a useful basis for investors and securities analysts about the cash generated by routine business operations, including capital expenditures, in addition to assessing our ability to repay debt, fund acquisitions and return capital to shareholders through share repurchases and dividends.

**RECONCILIATION OF REVENUE CHANGE (GAAP) TO
ORGANIC REVENUE CHANGE (NON-GAAP) ⁽¹⁾
(Unaudited)**

	Three Months Ended December 31, 2020 vs. 2019	Twelve Months Ended December 31, 2020 vs. 2019
Total Revenue Change (GAAP)	(4%)	1 %
Less: Foreign Currency Impact	(5%)	(6%)
Organic Revenue Change (Non-GAAP)	2 %*	7 %

*Contributing factors do not sum 2%, due to rounding

	Full Year 2021 Outlook	Q1 2021 Outlook
Projected Total Revenue Change at Midpoint (GAAP)	8 %	(7%)
Less: Estimated Foreign Currency Impact	(1%)	(2%)
Projected Organic Revenue Change (Non-GAAP)	9 %	(5%)

- (1) We believe organic revenue growth (non-GAAP) provides management and investors with useful supplemental information regarding our ongoing revenue performance and trends by presenting revenue growth excluding the impact of fluctuations in foreign exchange rates.

FMC CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

(In Millions)	December 31, 2020	December 31, 2019
Cash and cash equivalents	\$ 568.9	\$ 339.1
Trade receivables, net of allowance of \$27.9 in 2020 and \$26.3 in 2019	2,330.3	2,231.2
Inventories	1,095.6	1,017.0
Prepaid and other current assets	380.8	487.5
Total current assets	\$ 4,375.6	\$ 4,074.8
Property, plant and equipment, net	771.7	758.0
Goodwill	1,468.9	1,467.5
Other intangibles, net	2,625.2	2,629.0
Deferred income taxes	229.6	257.4
Other long-term assets	715.4	686.0
Total assets	\$ 10,186.4	\$ 9,872.7
Short-term debt and current portion of long-term debt	\$ 338.3	\$ 227.7
Accounts payable, trade and other	946.7	900.1
Advanced payments from customers	347.1	492.7
Accrued and other liabilities	674.7	680.6
Accrued customer rebates	295.2	280.6
Guarantees of vendor financing	140.6	75.7
Accrued pensions and other postretirement benefits, current	4.2	4.3
Income taxes	82.2	62.2
Total current liabilities	\$ 2,829.0	\$ 2,723.9
Long-term debt, less current portion	\$ 2,929.5	\$ 3,031.1
Long-term liabilities	1,443.7	1,556.3
Equity	2,984.2	2,561.4
Total liabilities and equity	\$ 10,186.4	\$ 9,872.7

FMC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

(In Millions)	Year Ended December 31,	
	2020	2019
Cash provided (required) by operating activities of continuing operations	\$ 736.8	\$ 555.6
Cash provided (required) by operating activities of discontinued operations	(89.0)	(67.1)
Cash provided (required) by investing activities of continuing operations	(200.4)	(195.9)
Cash provided (required) by investing activities of discontinued operations	31.1	9.2
Cash provided (required) by financing activities of continuing operations	(250.3)	(87.0)
Cash provided (required) by financing activities of discontinued operations	—	(37.2)
Effect of exchange rate changes on cash	1.6	(0.2)
Increase (decrease) in cash and cash equivalents	\$ 229.8	\$ 177.4
Cash and cash equivalents of continuing operations, beginning of period	\$ 339.1	\$ 134.4
Cash and cash equivalents of discontinued operations	—	27.3
Cash and cash equivalents, beginning of period	339.1	161.7
Less: cash and cash equivalent of discontinued operations, end of period	—	—
Cash and cash equivalents of continuing operations, end of period	\$ 568.9	\$ 339.1