



FMC Corporation Announces Second Quarter 2019 Results and Raises Full-Year Adjusted EPS Outlook

July 30, 2019

PHILADELPHIA, July 30, 2019 /PRNewswire/ --



Second Quarter 2019 Highlights¹

- Revenue of \$1.2 billion, up 4.5 percent versus recast Q2 '18
- Consolidated GAAP net income of \$176 million
- Total company adjusted EBITDA of \$338 million, up 6 percent versus recast Q2 '18
- Consolidated GAAP earnings of \$1.32 per diluted share
- Consolidated adjusted earnings per diluted share of \$1.66, up 11 percent versus recast Q2 '18
- Completed \$100 million in share repurchases, for a total of \$200 million in H1 2019

Full-Year Outlook Highlights^{1,2}

- Maintaining full-year revenue outlook of \$4.5 to \$4.6 billion, reflecting 6 percent growth at the midpoint versus recast 2018
- Maintaining full-year adjusted EBITDA outlook of \$1.18 to \$1.22 billion, reflecting 8 percent growth at the midpoint versus recast 2018
- Raising full-year adjusted earnings guidance to a range of \$5.68 to \$5.88 per diluted share, including the benefit of expected share repurchases in 2019 and reflecting 10 percent growth at the midpoint versus recast 2018

FMC Corporation (NYSE: FMC) today reported second quarter 2019 revenue of approximately \$1.2 billion, an increase of 4.5 percent versus recast second quarter 2018, driven by strong growth in Brazil, India and EMEA. Excluding the impact of foreign currencies, organic sales grew 9 percent year over year. On a GAAP basis, the company reported earnings of \$1.32 per diluted share in the second quarter. This compares to recast GAAP earnings of \$0.96 per diluted share in the second quarter of 2018.¹

Second quarter adjusted earnings were \$1.66 per diluted share, an increase of 11 percent versus recast second quarter 2018, and 1 cent above the midpoint of guidance.¹ The outperformance versus guidance was driven primarily by strong operating results and lower share count, offset partially by higher interest expense.

Second Quarter Adj. EPS versus Guidance (midpoint)*	+1 cent
EBITDA	+2 cents
Depreciation and amortization	+1 cent
Interest expense	-3 cents
Non-controlling interest	-0.5 cent
Share count	+1.5 cents

*Guidance refers to EPS guidance presented on May 6, 2019 of \$1.60 to \$1.70

Pierre Brondeau, FMC CEO and chairman said: "FMC continued to deliver strong financial outperformance in the quarter despite the very difficult U.S. market conditions. Our revenue and EBITDA momentum reflect the benefits of our geographic balance, strength in demand for our premium product portfolio, and price increases."

FMC revenue growth was driven by 5 percent contribution from volume and a 3 percent contribution from price, offset partially by a 4 percent headwind from foreign currencies. FMC achieved higher pricing in all regions. Latin America sales grew 29 percent year over year and 34 percent excluding FX. This was driven mainly by strong growth in sales for cotton and sugarcane applications in Brazil, as well as strong pricing across the region. Sales in EMEA grew 4 percent year over year and 10 percent excluding FX, due to growth in diamides, improved market conditions in Russia and Ukraine and price increases. In Asia, revenue decreased 2 percent year over year, but grew 4 percent excluding FX; sales in India grew over 20 percent on a reported basis, driven by FMC's new commercial structure put in place in mid-2018. In North America, sales decreased 2 percent year over year, driven by poor planting conditions in the Midwest but offset partially by strength in niche crops in California.

FMC Revenue¹	Q2 2019
Organic Growth	9%
FX Impact	(4%)
Total Revenue Growth	4.5%*

* Contributing factors do not sum to 4.5 percent, due to rounding

2019 Outlook^{1,2}

FMC is maintaining its guidance for full-year 2019 revenue in the range of \$4.5 billion to \$4.6 billion, an increase of 6 percent at the midpoint versus recast 2018. Total company adjusted EBITDA is still expected to be in the range of \$1.18 billion to \$1.22 billion, an increase of 8 percent at the midpoint compared to recast 2018. FMC is raising 2019 adjusted earnings guidance to a range of \$5.68 to \$5.88 per diluted share, an increase of 10 percent at the midpoint compared to recast 2018 and assuming weighted average diluted shares outstanding (WADSO) of approximately 131.5 million to 132.0 million for the full year. EPS estimates include the impact of \$200 million in share repurchases completed in the first half of 2019, as well as an additional \$200 million in share repurchases expected in the second half of 2019. FMC expects total share repurchases of between \$400 and \$500 million in 2019 but is reflecting the lower end of this range in its guidance.

Third & Fourth Quarter Outlook^{1,2}

Third quarter revenue is expected to be in the range of \$960 million to \$990 million, representing 6 percent growth at the midpoint compared to recast third quarter 2018. Total company adjusted EBITDA is forecasted to be in the range of \$190 million to \$210 million, representing a 7 percent increase at the midpoint versus recast Q3 2018. FMC expects adjusted earnings per diluted share to be in the range of \$0.75 to \$0.85 in the third quarter, which represents growth of 13 percent at the midpoint versus recast Q3 2018 and assumes WADSO of approximately 131.5 million.

Fourth quarter revenue is expected to be in the range of \$1.15 billion to \$1.2 billion, representing 7 percent growth at the midpoint compared to recast fourth quarter 2018. Total company adjusted EBITDA is forecasted to be in the range of \$310 million to \$330 million, representing a 17 percent increase at the midpoint versus recast Q4 2018. FMC expects adjusted earnings per diluted share to be in the range of \$1.55 to \$1.65 in the fourth quarter, which represents growth of 10 percent at the midpoint versus recast Q4 2018 and assumes WADSO of approximately 130.5 million.

"We are pleased with the continued growth across our portfolio and expect to benefit from strong volume demand through the remainder of the year in all regions except North America. We have raised our full-year earnings guidance to reflect our total expected share repurchases of at least \$400 million in 2019," said Brondeau.

	Full Year Outlook²	Q3 2019 Outlook²	Q4 2019 Outlook²
Revenue	\$4.5 to \$4.6 billion	\$960 to \$990 million	\$1.15 to \$1.2 billion
<i>Organic Growth</i>	9%	6%	8%
<i>Estimated FX Impact</i>	(3%)	0%	(1%)
<i>Growth at midpoint vs. recast 2018¹</i>	6%	6%	7%
Adjusted EBITDA	\$1.18 to \$1.22 billion	\$190 to \$210 million	\$310 to \$330 million
<i>Growth at midpoint vs. recast 2018¹</i>	8%	7%	17%
Adjusted EPS[^]	\$5.68 to \$5.88	\$0.75 to \$0.85	\$1.55 to \$1.65
<i>Growth at midpoint vs. recast 2018¹</i>	10%	13%	10%
Share Count (WADSO)[^]	131.5 to 132.0 million	~131.5 million	~130.5 million

[^] EPS and WADSO estimates include the impact of the \$200M in share repurchases completed in H1 2019, as well as another \$200M expected in H2 2019.

Supplemental Information

The company will post supplemental information on the web at www.fmc.com, including its 2019 Outlook Statement, webcast slides for tomorrow's earnings call, definitions of non-GAAP terms and reconciliations of non-GAAP figures to the nearest available GAAP term.

About FMC

FMC Corporation, an agricultural sciences company, provides innovative solutions to growers around the world with a robust product portfolio fueled by a market-driven discovery and development pipeline in crop protection, plant health, and professional pest and turf management. This powerful combination of advanced technologies includes leading insect control products based on Rynaxypyr® and Cyazypyr® active ingredients; Authority®, Boral®, Centium®, Command® and Gamit® branded herbicides; Talstar® and Hero® branded insecticides; and flutriafol-based fungicides. The FMC portfolio also includes biologicals such as Quartzo® and Presence® bionematicides. FMC Corporation employs approximately 6,500 employees around the globe. To learn more, please visit www.fmc.com.

FMC, the FMC logo, Rynaxypyr, Cyazypyr, Authority, Boral, Centium, Command, Gamit, Talstar, Hero, Quartzo and Presence are trademarks of FMC Corporation or an affiliate. Always read and follow all label directions, restrictions and precautions for use. Products listed here may not be registered for sale or use in all states, countries or jurisdictions. Hero® insecticide is a restricted use pesticide in the United States.

Statement under the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995: FMC and its representatives may from time to time make written or oral statements that are "forward-looking" and provide other than historical information, including statements contained in this press release, in FMC's other filings with the SEC, and in reports or letters to FMC stockholders.

In some cases, FMC has identified forward-looking statements by such words or phrases as "will likely result," "is confident that," "expect," "expects," "should," "could," "may," "will continue to," "believe," "believes," "anticipates," "predicts," "forecasts," "estimates," "projects," "potential," "intends" or similar expressions identifying "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including the negative of those words and phrases. Such forward-looking statements are based on management's current views and assumptions regarding future events, future business conditions and the outlook for the company based on currently available information. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any results, levels of activity, performance or achievements expressed or implied by any forward-looking statement. These factors include, among other things, the risk factors included within FMC's 2018 Form 10-K filed with the SEC. FMC cautions readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made.

This press release contains certain "non-GAAP financial terms" which are defined on our website www.fmc.com. In addition, we have also provided on our website at www.fmc.com reconciliations of non-GAAP terms to the most directly comparable GAAP term.

1. Recast 2018 financials, as filed on a Form 8-K on March 22, 2019, exclude the former Lithium segment, which allows us to show a true year-over-year comparable metric for the 2019 periods.
2. Although we provide forecasts for adjusted earnings per share and total company adjusted EBITDA (non-GAAP financial measures), we are not able to forecast the most directly comparable measures calculated and presented in accordance with GAAP. Certain elements of the composition of the GAAP amounts are not predictable, making it impractical for us to forecast. Such elements include, but are not limited to, restructuring, acquisition charges, and discontinued operations. As a result, no GAAP outlook is provided.

FMC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)
(Unaudited, in millions, except per share amounts)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Revenue	\$ 1,206.1	\$ 1,154.4	\$ 2,398.2	\$ 2,262.3
Costs of sales and services	655.6	664.0	1,303.0	1,269.4
Gross margin	\$ 550.5	\$ 490.4	\$ 1,095.2	\$ 992.9
Selling, general and administrative expenses	196.9	200.3	380.8	392.8
Research and development expenses	73.1	75.9	144.3	140.8
Restructuring and other charges (income)	12.7	80.9	20.5	1.0
Total costs and expenses	\$ 938.3	\$ 1,021.1	\$ 1,848.6	\$ 1,804.0
Income from continuing operations before equity in (earnings) loss of affiliates, non-operating pension and postretirement charges (income), interest expense, net and income taxes	\$ 267.8	\$ 133.3	\$ 549.6	\$ 458.3
Equity in (earnings) loss of affiliates	—	—	—	(0.1)
Non-operating pension and postretirement charges (income)	3.3	0.2	6.7	0.7
Interest expense, net	39.5	34.4	74.0	68.3
Income (loss) from continuing operations before income taxes	\$ 225.0	\$ 98.7	\$ 468.9	\$ 389.4
Provision (benefit) for income taxes	30.6	(1.1)	66.9	59.4
Income (loss) from continuing operations	\$ 194.4	\$ 99.8	\$ 402.0	\$ 330.0
Discontinued operations, net of income taxes	(18.1)	32.7	(8.5)	72.1
Net income (loss)	\$ 176.3	\$ 132.5	\$ 393.5	\$ 402.1

Less: Net income (loss) attributable to noncontrolling interests	1.8	2.8	3.3	5.2
Net income (loss) attributable to FMC stockholders	<u>\$ 174.5</u>	<u>\$ 129.7</u>	<u>\$ 390.2</u>	<u>\$ 396.9</u>
Amounts attributable to FMC stockholders:				
Income (loss) from continuing operations	\$ 192.6	\$ 97.0	\$ 398.7	\$ 324.8
Discontinued operations, net of tax	(18.1)	32.7	(8.5)	72.1
Net income (loss)	<u>\$ 174.5</u>	<u>\$ 129.7</u>	<u>\$ 390.2</u>	<u>\$ 396.9</u>
Basic earnings (loss) per common share attributable to FMC stockholders:				
Continuing operations	\$ 1.46	\$ 0.72	\$ 3.02	\$ 2.40
Discontinued operations	(0.14)	0.24	(0.06)	0.53
Basic earnings per common share	<u>\$ 1.32</u>	<u>\$ 0.96</u>	<u>\$ 2.96</u>	<u>\$ 2.93</u>
Average number of shares outstanding used in basic earnings per share computations	131.1	134.8	131.4	134.7
Diluted earnings (loss) per common share attributable to FMC stockholders:				
Continuing operations	\$ 1.46	\$ 0.72	\$ 3.00	\$ 2.38
Discontinued operations	(0.14)	0.24	(0.06)	0.53
Diluted earnings per common share	<u>\$ 1.32</u>	<u>\$ 0.96</u>	<u>\$ 2.94</u>	<u>\$ 2.91</u>
Average number of shares outstanding used in diluted earnings per share computations	132.3	136.2	132.7	136.2
Other Data:				
Capital additions	\$ 18.9	\$ 19.8	\$ 33.9	\$ 28.9
Depreciation and amortization expense	37.2	38.8	74.5	73.6

FMC CORPORATION
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

**RECONCILIATION OF NET INCOME (LOSS) ATTRIBUTABLE TO FMC STOCKHOLDERS (GAAP) TO
ADJUSTED AFTER-TAX EARNINGS FROM CONTINUING OPERATIONS, ATTRIBUTABLE TO FMC
STOCKHOLDERS (NON-GAAP)**
(Unaudited, in millions, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
Net income (loss) attributable to FMC stockholders (GAAP)	\$ 174.5	\$ 129.7	\$ 390.2	\$ 396.9
Corporate special charges (income):				
Restructuring and other charges (income) ^(a)	12.7	80.9	20.5	1.0
Non-operating pension and postretirement charges (income) ^(b)	3.3	0.2	6.7	0.7
Transaction-related charges ^(c)	20.1	66.6	36.6	116.1
Income tax expense (benefit) on Corporate special charges (income) ^(d)	(7.1)	(36.1)	(12.8)	(27.7)
Discontinued operations attributable to FMC stockholders, net of income taxes ^(e)	18.1	(32.7)	8.5	(72.1)
Tax adjustment ^(f)	(1.4)	(4.9)	(0.2)	3.7
Adjusted after-tax earnings from continuing operations attributable to FMC stockholders (Non-GAAP) ⁽¹⁾	<u>\$ 220.2</u>	<u>\$ 203.7</u>	<u>\$ 449.5</u>	<u>\$ 418.6</u>
Diluted earnings per common share (GAAP)	\$ 1.32	\$ 0.96	\$ 2.94	\$ 2.91
Corporate special charges (income) per diluted share, before tax:				
Restructuring and other charges (income)	0.10	0.60	0.16	0.01
Non-operating pension and postretirement charges (income)	0.02	—	0.05	—
Transaction-related charges	0.15	0.49	0.28	0.85
Income tax expense (benefit) on Corporate special charges (income), per diluted share	(0.06)	(0.27)	(0.10)	(0.20)
Discontinued operations attributable to FMC stockholders, net of income taxes per diluted share	0.14	(0.24)	0.06	(0.53)
Tax adjustments per diluted share	(0.01)	(0.04)	—	0.03
Diluted adjusted after-tax earnings from continuing operations per share, attributable to FMC stockholders (Non-GAAP)	<u>\$ 1.66</u>	<u>\$ 1.50</u>	<u>\$ 3.39</u>	<u>\$ 3.07</u>
Average number of shares outstanding used in diluted adjusted after-tax earnings from continuing operations per share computations	132.3	136.2	132.7	136.2

(1) The Company believes that the Non-GAAP financial measure "Adjusted after-tax earnings from continuing operations attributable to FMC

stockholders" and its presentation on a per share basis provides useful information about the Company's operating results to management, investors and securities analysts. Adjusted earnings excludes the effects of corporate special charges, tax-related adjustments and the results of our discontinued operations. The Company also believes that excluding the effects of these items from operating results allows management and investors to compare more easily the financial performance of its underlying business from period to period.

(a) **Three Months Ended June 30, 2019:**

Restructuring and other charges (income) is primarily comprised of charges associated with the integration of the DuPont Crop Protection Business. These charges include severance, accelerated depreciation on certain fixed assets, and other costs (benefits) of \$4.1 million. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$5.6 million and other miscellaneous restructuring charges totaling \$3.0 million.

Three Months Ended June 30, 2018:

Restructuring and other charges (income) is primarily comprised of charges associated with the integration of the DuPont Crop Protection Business. \$55.4 million of the charges relate to a change in our market access model in India. As a result of this change, we recorded a restructuring charge which resulted in various asset write-offs including stranded accounts receivable and inventory. The charge also included severance associated with workforce reductions. Restructuring charges of \$11.6 million were incurred as a continuation of our decision to exit the Ewing R&D center. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$4.1 million and other Corporate charges of \$2.5 million. There were other miscellaneous restructuring charges totaling \$7.3 million.

Six Months Ended June 30, 2019:

Restructuring and other charges (income) is primarily comprised of charges associated with the integration of the DuPont Crop Protection Business. These charges include severance, accelerated depreciation on certain fixed assets, and other costs (benefits) of \$8.0 million. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$8.2 million and other miscellaneous restructuring charges totaling \$4.3 million.

Six Months Ended June 30, 2018:

Restructuring and other charges (income) primarily consists of the gain on sale of \$85.0 million from the divestment of a portion of FMC's European herbicide portfolio to Nufarm Limited during the first quarter. The divestiture satisfied FMC's commitment to the European Commission related to the DuPont Crop Protection Acquisition. Restructuring and other charges (income) also consists \$55.4 million of charges related to the change in our market access model in India and \$12.6 million of charges due to our decision to exit the Ewing R&D as discussed above. Other miscellaneous restructuring charges totaled \$8.9 million. Additionally, restructuring and other charges (income) includes charges of continuing environmental sites treated as a Corporate charge of \$6.6 million and other Corporate charges of \$2.5 million.

- (b) Our non-operating pension and postretirement charges (income) are defined as those costs (benefits) related to interest, expected return on plan assets, amortized actuarial gains and losses and the impacts of any plan curtailments or settlements. These are excluded from our Adjusted Earnings and are primarily related to changes in pension plan assets and liabilities which are tied to financial market performance and we consider these costs to be outside our operational performance. We continue to include the service cost and amortization of prior service cost in our Adjusted Earnings results noted above. These elements reflect the current year operating costs to our businesses for the employment benefits provided to active employees.
- (c) Charges related to the expensing of the inventory fair value step-up resulting from the application of purchase accounting as well as legal and professional fees associated with acquisition activities. Amounts represent the following:

(in Millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
DuPont Crop Protection Business Acquisition				
Legal and professional fees ⁽¹⁾	\$ 20.1	\$ 28.2	\$ 36.6	\$ 47.8
Inventory fair value amortization ⁽²⁾	—	38.4	—	68.3
Total Transaction-related charges	\$ 20.1	\$ 66.6	\$ 36.6	\$ 116.1

(1) Represents transaction costs, costs for transitional employees, other acquired employees related costs, and transactional-related costs such as legal and professional third-party fees. These charges are recorded as a component of "Selling, general and administrative expense" on the condensed consolidated statements of income (loss).

(2) These charges are included in "Costs of sales and services" on the condensed consolidated statements of income (loss).

(d) The income tax expense (benefit) on Corporate special charges (income) is determined using the applicable rates in the taxing jurisdictions in which the corporate special charge or income occurred and includes both current and deferred income tax expense (benefit) based on the nature of the non-GAAP performance measure.

(e) **Three and Six Months Ended June 30, 2019 and 2018**

Discontinued operations, net of income taxes include, in periods up to its separation on March 1, 2019, the results of FMC Lithium, including separation-related costs, as well as provisions, net of recoveries, for environmental liabilities and legal reserves and expenses related to previously discontinued operations. The three months ended June 30, 2019 excludes any results of our FMC Lithium segment compared to a full quarter for the three months ended June 30, 2018. During the six months ended June 30, 2019, we finalized the sale of the first of two parcels of land of our discontinued site in Newark, California. The gain on sale was approximately \$21 million, net of tax. Offsetting the gain on sale were the results of our discontinued FMC Lithium segment, which was a net loss due to separation-related costs, as well as other previously discontinued operations. Discontinued operations, net of income taxes for the six months ended June 30, 2018 includes an additional gain on sale of the FMC Health and Nutrition business to DuPont of approximately \$17 million as a result of the adjustment to the final working capital.

- (f) We exclude the GAAP tax provision, including discrete items, from the Non-GAAP measure of income, and include a Non-GAAP tax provision based upon the projected annual Non-GAAP effective tax rate. The GAAP tax provision includes certain discrete tax items including, but are not limited to: income tax expenses or benefits that are not related to continuing operating results in the current year; tax adjustments associated with fluctuations in foreign currency remeasurement of certain foreign operations; certain changes in estimates of tax matters related to prior fiscal years; certain changes in the realizability of deferred tax assets and related interim accounting impacts; and changes in tax law. Management believes excluding these discrete tax items assists investors and securities analysts in understanding the tax provision and the effective tax rate related to continuing operating results thereby providing investors with useful supplemental information about FMC's operational performance.

(in Millions)	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Non-GAAP tax adjustments				
Impacts of Tax Cuts and Jobs Act	\$ —	\$ (0.5)	\$ —	\$ 0.3
Revisions to valuation allowances of historical deferred tax assets	0.2	1.0	0.6	(0.8)
Foreign currency remeasurement and other discrete items	(1.6)	(5.4)	(0.8)	4.2
Total Non-GAAP tax adjustments	\$ (1.4)	\$ (4.9)	\$ (0.2)	\$ 3.7

RECONCILIATION OF NET INCOME (LOSS) (GAAP) TO ADJUSTED EARNINGS FROM CONTINUING OPERATIONS, BEFORE INTEREST, INCOME TAXES, DEPRECIATION AND AMORTIZATION, AND NONCONTROLLING INTERESTS (NON-GAAP)
(Unaudited, in millions)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Net income (loss) (GAAP)	\$ 176.3	\$ 132.5	\$ 393.5	\$ 402.1
Restructuring and other charges (income)	12.7	80.9	20.5	1.0
Non-operating pension and postretirement charges (income)	3.3	0.2	6.7	0.7
Transaction-related charges	20.1	66.6	36.6	116.1
Discontinued operations, net of income taxes	18.1	(32.7)	8.5	(72.1)
Interest expense, net	39.5	34.4	74.0	68.3
Depreciation and amortization	37.2	38.8	74.5	73.6
Provision (benefit) for income taxes	30.6	(1.1)	66.9	59.4
Adjusted earnings from continuing operations, before interest, income taxes, depreciation and amortization, and noncontrolling interests (Non-GAAP) (1)	\$ 337.8	\$ 319.6	\$ 681.2	\$ 649.1

- (1) Referred to as Adjusted EBITDA. Defined as operating profit excluding corporate special charges (income) and depreciation and amortization expense.

RECONCILIATION OF CASH PROVIDED (REQUIRED) BY OPERATING ACTIVITIES (GAAP) TO ADJUSTED CASH FROM OPERATIONS (NON-GAAP)
(Unaudited, in millions)

	<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>
Cash provided (required) by operating activities (GAAP)	\$ (216.8)	\$ 200.5
Transaction and integration costs	43.1	52.9
Adjusted cash from operations (Non-GAAP) (1)	\$ (173.7)	\$ 253.4

- (1) The Company believes that the Non-GAAP financial measure "Adjusted cash from operations" provides useful information about the Company's cash flows to investors and securities analysts. Adjusted cash from operations excludes the effects of transaction-related cash flows. The Company also believes that excluding the effects of these items from cash provided (required) by operating activities allows management and investors to compare more easily the cash flows from period to period.

FMC CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited, in millions)

	<u>June 30, 2019</u>	<u>December 31, 2018</u>
Cash and cash equivalents	\$ 83.4	\$ 134.4
Trade receivables, net of allowance of \$29.5 in 2019 and \$22.4 in 2018	2,384.0	2,143.8
Inventories	1,153.4	1,025.5
Prepaid and other current assets	476.2	432.6
Current assets of discontinued operations	—	293.9
Total current assets	\$ 4,097.0	\$ 4,030.2
Property, plant and equipment, net	730.3	756.9
Goodwill	1,470.7	1,468.1
Other intangibles, net	2,672.1	2,703.4
Deferred income taxes	288.9	272.8
Other long-term assets	565.5	384.1
Noncurrent assets of discontinued operations	—	358.8
Total assets	\$ 9,824.5	\$ 9,974.3
Short-term debt and current portion of long-term debt	\$ 1,094.2	\$ 547.7
Accounts payable, trade and other	785.7	795.5
Advanced payments from customers	68.9	458.4
Accrued and other liabilities	584.5	570.8
Accrued customer rebates	539.9	365.3
Guarantees of vendor financing	71.5	67.1
Accrued pensions and other postretirement benefits, current	6.2	6.2
Income taxes	79.2	85.1
Current liabilities of discontinued operations	—	97.3
Total current liabilities	\$ 3,230.1	\$ 2,993.4
Long-term debt, less current portion	\$ 2,144.3	\$ 2,145.0
Long-term liabilities	1,655.2	1,579.4
Noncurrent liabilities of discontinued operations	—	46.1
Equity	2,794.9	3,210.4
Total liabilities and equity	\$ 9,824.5	\$ 9,974.3

FMC CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited, in millions)

	<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>
Cash provided (required) by operating activities of continuing operations	\$ (216.8)	\$ 200.5
Cash provided (required) by operating activities of discontinued operations	(8.7)	(7.1)
Cash provided (required) by investing activities of continuing operations	(63.1)	45.3
Cash provided (required) by investing activities of discontinued operations	9.2	(41.4)
Cash provided (required) by financing activities of continuing operations:		
Increase (decrease) in short-term debt	\$ 548.7	\$ 1.8
Financing fees	(1.1)	—
Repayments of long-term debt	(1.0)	(115.3)
Issuances of common stock, net	14.6	8.1
Dividends paid	(106.0)	(44.6)
Repurchases of common stock under publicly announced program	(200.0)	—
Other repurchases of common stock	(16.1)	(5.2)
Cash provided (required) by financing activities	\$ 239.1	\$ (155.2)
Cash provided (required) by financing activities of discontinued operations:		
Payment of Livent external debt	\$ (27.0)	\$ —
Cash transfer to Livent due to spin	(10.2)	—
Cash provided (required) by financing activities of discontinued operations	\$ (37.2)	\$ —
Effect of exchange rate changes on cash	(0.8)	1.3

Increase (decrease) in cash and cash equivalents	\$ (78.3)	\$ 43.4
Cash and cash equivalents of continuing operations, beginning of period	134.4	281.8
Cash and cash equivalents of discontinued operations	<u>27.3</u>	<u>1.2</u>
Cash and cash equivalents, beginning of period	\$ 161.7	\$ 283.0
Less: cash and cash equivalent of discontinued operations, end of period	<u>—</u>	<u>1.5</u>
Cash and cash equivalents of continuing operations, end of period	<u><u>\$ 83.4</u></u>	<u><u>\$ 324.9</u></u>

 View original content to download multimedia: <http://www.prnewswire.com/news-releases/fmc-corporation-announces-second-quarter-2019-results-and-raises-full-year-adjusted-eps-outlook-300893540.html>

SOURCE FMC Corporation

Media contact: Emily Parenteau, +1.215.299.6288, emily.parenteau@fmc.com; Investor contact: Michael Wherley, +1.215.299.6543, michael.wherley@fmc.com