WestRock

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Bank of America Merrill Lynch
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Chief Executive Officer



Forward-looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including but not limited to the statements on the slides entitled "About WestRock", "Multiple Levers to Increase Shareholder Value", "Integration Progress", and "WestRock Q1 FY16 Business Update" among other things, that, WestRock aspires to be the premier partner and unrivaled provider of paper and packaging solutions in consumer and corrugated markets; building improved customer relationships based on the breadth and depth of our product offering; that we are implementing the WestRock culture across the entire organization; that WestRock expects annualized run rate synergies of more than \$400 million by the end of FY16 and is executing on the \$1 billion synergy and performance improvement target through FY18; that we have disciplined cost focus and are optimizing our asset portfolio; that WestRock is able to continue to make acquisitions/investments that will improve our business; that we will be able to support and improve the business through capital expenditures and acquisitions; that we will be able to return significant cash to shareholders while maintaining targeted 2.25x-2.50x leverage ratio; that we will maintain our dividend post-spin of Specialty Chemical; that we will be successful in the spin off of Specialty Chemicals and be able to monetize Land and Development over time; that we will be completing our 40 million share repurchase program over time; corrugated container continues strong trends; Total Corrugated Packaging Shipments for Q1 FY16 are estimated to be in the range of 2.15 to 2.20 million tons; that North American Corrugated Packaging Shipments for Q1 FY16 estimated at 2 million tons including 150K tons of SP Fiber; that Brazil and India Corrugated Packaging Shipments for Q1 FY16 estimated at 170K to 180K tons; that Consumer Packaging mills, Folding Carton, Beverage and Home, Health and Beauty are operating well and volumes are seasonally lower and slightly ahead of last year's levels; Reduced demand for temporary displays is in excess of seasonal declines; Specialty Chemicals Segment- Estimate for Q1 FY16 revenues of approximately \$200 - \$205 million driven by lower sales volumes in oil field and industrial specialties markets; Separation of Specialty Chemicals Business on track for Q2 FY16; Depreciation and Amortization - Estimate for Q1 FY16 is approximately \$300 million; Average Shares Outstanding - Approximately 263 million for Q1 FY16.

Forward-looking statements are based on our current expectations, beliefs, plans or forecasts and are typically identified by words or phrases such as "may," "will," "could," "should," "would," "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," "target," "prospects," "potential" and "forecast," and other words, terms and phrases of similar meaning. Forward-looking statements involve estimates, expectations, projections, goals, forecasts, assumptions, risks and uncertainties. WestRock cautions readers that a forward-looking statement is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking statement. With respect to these statements, WestRock has made assumptions regarding, among other things, the results and impacts of the merger of MeadWestvaco and RockTenn; whether and when the spinoff of WestRock's Specialty Chemicals business will occur; economic, competitive and market conditions generally; volumes and price levels of purchases by customers; competitive conditions in WestRock's businesses and possible adverse actions of their customers, competitors and suppliers. Further, WestRock's businesses are subject to a number of general risks that would affect any such forward-looking statements including, among others, decreases in demand for their products; increases in energy, raw materials, shipping and capital equipment costs; reduced supply of raw materials; fluctuations in selling prices and volumes; intense competition; the potential loss of certain customers; the scope, costs, timing and impact of any restructuring of our operations and corporate and tax structure; the occurrence of a natural disaster, such as a hurricane, winter or tropical storm, earthquake, tornado, flood, fire, or other unanticipated problems such as labor difficulties, equipment failure or unscheduled maintenance and repair, which could result in operational disruptions of varied duration; our desire or ability to continue to repurchase company stock; and adverse changes in general market and industry conditions. Such risks and other factors that may impact management's assumptions are more particularly described in our filings with the Securities and Exchange Commission, including in Item 1A under the caption "Risk Factors" in our Annual Report on Form 10-K for the year ended September 30, 2015. The information contained herein speaks as of the date hereof and WestRock does not have or undertake any obligation to update or revise its forward-looking statements, whether as a result of new information, future events or otherwise.



Disclaimer and Use of Non-GAAP Financial Measures and Reconciliations

We may from time to time be in possession of certain information regarding WestRock that applicable law would not require us to disclose to the public in the ordinary course of business, but would require us to disclose if we were engaged in the purchase or sale of our securities. This presentation shall not be considered to be part of any solicitation of an offer to buy or sell WestRock securities. This presentation also may not include all of the information regarding WestRock that you may need to make an investment decision regarding WestRock securities. Any such investment decision should be made on the basis of the total mix of information regarding WestRock that is publicly available as of the date of such decision.

We have included financial measures that were not prepared in accordance with accounting principles generally accepted in the United States ("GAAP"). The non-GAAP financial measures presented are not intended to be a substitute for GAAP financial measures, and any analysis of non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP and the reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures included in the Appendix to this presentation.



About WestRock

WestRock aspires to be the premier partner and unrivaled provider of paper and packaging solutions in consumer and corrugated markets



\$15 billion
Total sales



41,000 Employees



268
Corporate and
Operating Facilities



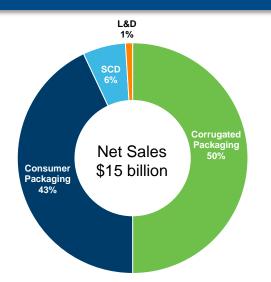
30 Countries

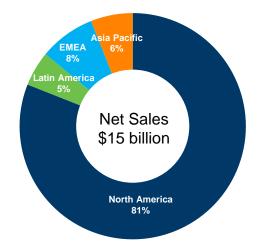


14 million
Tons of mill capacity





















Multiple Levers to Increase Shareholder Value

What We Have Done

What We Are Doing

| Customer Focused | Created a global industry leader in corrugated and consumer packaging | Building improved customer relationships based on the breadth and depth of our product offering | | | | | | | | |
|--------------------------------------|--|---|--|--|--|--|--|--|--|--|
| Synergy and Performance Improvements | Merger of RockTenn and MWV has created a platform for significant synergy and productivity improvement opportunities | Executing on the \$1 billion synergy and business performance improvement target through FY18; \$165 million annualized run-rate as of 9/30/15 and more than \$400 million in run rate synergies by the end of FY16 | | | | | | | | |
| | opportunities | Disciplined cost focus | | | | | | | | |
| | | Optimizing asset portfolio | | | | | | | | |
| Strategic Transactions | Merger of RockTenn and MWV | Making acquisitions / investments that will improve our business SP Fiber JV in Mexico with Grupo Gondi | | | | | | | | |
| | Support and improve the business through capital expenditures and acquisitions FY16 Capex of \$850 million | | | | | | | | | |
| | Return significant cash to shareholders wh | ile maintaining targeted 2.25x – 2.50x leverage ratio | | | | | | | | |
| Balanced Capital Allocation | Established annual dividend of \$1.50 per s post-spin of Specialty Chemical | Established annual dividend of \$1.50 per share; current dividend yield of 3%; will maintain dividend | | | | | | | | |
| | 40 million share repurchase program to be Q4 FY15 | completed over time; repurchased 5.45 million shares in | | | | | | | | |
| | Actively manage business portfolio — spin Development over time | off Specialty Chemicals, monetize Land and | | | | | | | | |



Integration Progress



Customers

 Using breadth of products and capabilities for the benefit of our customers

Culture

 Implementing WestRock culture across the entire organization

Synergies & Performance Improvements

 Achieved \$165 million annualized run rate level as of 9/30/15 and project to exceed \$400 million annualized run rate by end of FY16



WestRock Q1 FY16 Business Update

Corrugated Packaging Segment

- Corrugated Container continues strong trends; Q1 FY16 box shipments estimated to increase by approximately 2% on a per day basis as compared to prior year
- Total Corrugated Packaging Segment Shipments for Q1 FY16 estimated in the range of 2.15 to 2.20 million tons
 - North American Corrugated Packaging Shipments for Q1 FY16 estimated at 2 million tons, including SP Fiber volumes of 150K tons
 - Brazil and India Corrugated Packaging Shipments for Q1 FY16 in the range of 170K to180K tons

Consumer Packaging Segment

- Consumer Packaging mills, Folding Carton, Beverage and Home, Health and Beauty are operating well
 and volumes are seasonally lower and slightly ahead of last year's levels
- Reduced Q1 FY16 demand for temporary displays in excess of seasonal declines



WestRock Q1 FY16 Business Update

Specialty Chemicals Segment

- Estimate for Q1 FY16 revenues of approximately \$200 \$205 million driven by lower sales volumes in oil field and industrial specialties markets
- Maintenance outages at three locations and start-up costs in China reduce EBITDA by \$8 million as compared to last year
- Last year's comparable results include a \$5 million gain related to the sale of the Air Purification Group
- Separation of Specialty Chemicals Business on track for Q2 FY16

Corporate Items

- Depreciation and Amortization Updated estimate for Q1 FY16 is approximately \$300 million
- Average Shares Outstanding Approximately 263 million for Q1 FY16



Appendix



Q4 FY14 Reconciliation of Reported To Recast Segment Income and EBITDA

| (\$ in millions, except percentages) | | RKT (1) | MWV as | Reported (2) | MV | NV Adjustments (3) | MWV | Recast Total | Combin | ed RKT / MWV |
|---|----------|---------|--------|--------------|----|--------------------|-----|--------------|--------|--------------|
| Segment Sales | | | | · · | | | | | | , |
| Corrugated Packaging | \$ | 1,912.6 | \$ | 150.1 | \$ | - | \$ | 150.1 | \$ | 2,062.7 |
| Consumer Packaging | | 745.0 | | 1,036.6 | | - | | 1,036.6 | | 1,781.6 |
| Specialty Chemicals | | - | | 282.5 | | - | | 282.5 | | 282.5 |
| Land & Development | | - | | 8.8 | | - | | 8.8 | | 8.8 |
| Intersegment Eliminations | | (49.6) | | (10.2) | | = | | (10.2) | | (59.8) |
| Total Segment sales | \$ | 2,608.0 | \$ | 1,467.8 | \$ | - | \$ | 1,467.8 | \$ | 4,075.8 |
| Segment Income | | | | | | | | | | |
| Corrugated Packaging | \$ | 252.4 | \$ | 26.2 | \$ | (2.5) | \$ | 23.7 | \$ | 276.1 |
| Consumer Packaging | | 87.5 | | 118.4 | | (31.2) | | 87.2 | | 174.7 |
| Specialty Chemicals | | - | | 69.0 | | (1.9) | | 67.1 | | 67.1 |
| Land & Development | | - | | (0.4) | | 0.5 | | 0.1 | | 0.1 |
| Total Segment Income | <u>-</u> | 339.9 | · | 213.2 | | (35.1) | | 178.1 | | 518.0 |
| Corporate non-allocated | | (23.6) | | (59.9) | | 37.3 | | (22.6) | | (46.2) |
| Non-Service Pension Income (Expense) | | 4.4 | | 40.7 | | - | | 40.7 | | 45.1 |
| Segment Income including Corporate | | 320.7 | | 194.0 | | 2.2 | | 196.2 | | 516.9 |
| Noncontrolling interest | | - | | 2.2 | | (2.2) | | - | | - |
| MWV Interest and Other Items | | - | | (48.2) | | - | | (48.2) | | (48.2) |
| | \$ | 320.7 | \$ | 148.0 | \$ | - | \$ | 148.0 | \$ | 468.7 |
| Depreciation and Amortization | | | | | | | | | | |
| Corrugated Packaging | \$ | 120.1 | \$ | 11.1 | \$ | - | \$ | 11.1 | \$ | 131.2 |
| Consumer Packaging | | 26.9 | | 69.5 | | - | | 69.5 | | 96.4 |
| Specialty Chemicals | | = | | 8.2 | | - | | 8.2 | | 8.2 |
| Land & Development | | - | | 0.7 | | - | | 0.7 | | 0.7 |
| Total Segment D&A | | 147.0 | | 89.5 | | - | | 89.5 | | 236.5 |
| Corporate Non-Allocated | | 4.2 | | 3.5 | | - | | 3.5 | | 7.7 |
| Total D&A | \$ | 151.2 | \$ | 93.0 | \$ | - | \$ | 93.0 | \$ | 244.2 |
| Segment EBITDA | | | | | | | | | | |
| Corrugated Packaging | \$ | 372.5 | \$ | 37.3 | \$ | (2.5) | \$ | 34.8 | \$ | 407.3 |
| Consumer Packaging | | 114.4 | | 187.9 | | (31.2) | | 156.7 | | 271.1 |
| Specialty Chemicals | | = | | 77.2 | | (1.9) | | 75.3 | | 75.3 |
| Land & Development | - | - | | 0.3 | | 0.5 | | 0.8 | | 0.8 |
| Total Segment EBITDA | | 486.9 | | 302.7 | | (35.1) | | 267.6 | | 754.5 |
| Corporate Non-Allocated | | (19.4) | | (56.4) | | 37.3 | | (19.1) | | (38.5) |
| Non-Service Pension Income (Expense) | | 4.4 | | 40.7 | | = | | 40.7 | | 45.1 |
| Noncontrolling interest | | = | | 2.2 | | (2.2) | | | | - |
| Segment EBITDA including Corporate | \$ | 471.9 | \$ | 289.2 | \$ | | \$ | 289.2 | \$ | 761.1 |
| Segment EBITDA Margins | | | | | | | | | | |
| Corrugated Packaging | | 19.5% | | 24.9% | | nm | | 23.2% | | 19.7% |
| Consumer Packaging | | 15.4% | | 18.1% | | nm | | 15.1% | | 15.2% |
| Specialty Chemicals | | 0.0% | | 27.3% | | nm | | 26.7% | | 26.7% |
| Land & Development | | 0.0% | | 3.4% | | nm | | 9.1% | | 9.1% |
| Segment including Corporate EBITDA Margin | | 18.1% | | 19.7% | | nm | | 19.7% | | 18.7% |

⁽¹⁾ Reflects segment realignment, RockTenn's Consumer Packaging segment excludes \$0.3 million of inventory step-up.



⁽²⁾ Reflects segment realignment and presented to one decimal place.

⁽i) Recasting of allocation of additional Corporate, pension and stock-based compensation costs to segments in order to conform to the WestRock methodology.

Q1 FY15 Reconciliation of Reported To Recast Segment Income and EBITDA

| (\$ in millions, except percentages) | RKT (1) | MWV as I | Reported (2) | MWV | Adjustments ⁽³⁾ | MWV | Recast Total | Combin | ed RKT / MWV |
|---|---------------|----------|--------------|-----|----------------------------|-----|--------------|--------|--------------|
| Segment Sales | | | | | | | _ | | |
| Corrugated Packaging | \$ 1,842.8 | \$ | 139.2 | \$ | - | \$ | 139.2 | \$ | 1,982.0 |
| Consumer Packaging | 713.0 | | 956.2 | | - | | 956.2 | | 1,669.2 |
| Specialty Chemicals | - | | 241.0 | | - | | 241.0 | | 241.0 |
| Land & Development | - | | 44.9 | | - | | 44.9 | | 44.9 |
| Intersegment Eliminations | (41.6) | | (7.2) | | - | | (7.2) | | (48.8) |
| Total Segment sales | \$ 2,514.2 | \$ | 1,374.1 | \$ | - | \$ | 1,374.1 | \$ | 3,888.3 |
| Segment Income | | | | | | | | | |
| Corrugated Packaging | \$ 184.9 | \$ | 27.2 | \$ | (2.5) | \$ | 24.7 | \$ | 209.6 |
| Consumer Packaging | 60.1 | | 84.4 | | (32.2) | | 52.2 | | 112.3 |
| Specialty Chemicals | - | | 53.4 | | (1.7) | | 51.7 | | 51.7 |
| Land & Development | - | | 12.2 | | 13.9 | | 26.1 | | 26.1 |
| Total Segment Income | 245.0 | | 177.2 | • | (22.5) | | 154.7 | • | 399.7 |
| Corporate non-allocated | (22.3) | | (63.7) | | 38.0 | | (25.7) | | (48.0) |
| Non-Service Pension Income (Expense) | 6.4 | | 40.6 | | - | | 40.6 | | 47.0 |
| Segment Income including Corporate | 229.1 | | 154.1 | | 15.5 | | 169.6 | | 398.7 |
| Noncontrolling interest | - | | 15.5 | | (15.5) | | - | | - |
| MWV Interest and Other Items | - | | (73.0) | | - | | (73.0) | | (73.0) |
| | \$ 229.1 | \$ | 96.6 | \$ | - | \$ | 96.6 | \$ | 325.7 |
| Depreciation and Amortization | | | | | | | | | |
| Corrugated Packaging | \$ 120.0 | \$ | 10.2 | \$ | - | \$ | 10.2 | \$ | 130.2 |
| Consumer Packaging | 27.6 | | 70.4 | | - | | 70.4 | | 98.0 |
| Specialty Chemicals | - | | 8.8 | | - | | 8.8 | | 8.8 |
| Land & Development | - | | 0.4 | | - | | 0.4 | | 0.4 |
| Total Segment D&A | 147.6 | | 89.8 | | - | | 89.8 | | 237.4 |
| Corporate Non-Allocated | 4.2 | | 1.4 | | <u> </u> | | 1.4 | | 5.6 |
| Total D&A | \$ 151.8 | \$ | 91.2 | \$ | - | \$ | 91.2 | \$ | 243.0 |
| Segment EBITDA | | | | | | | | | |
| Corrugated Packaging | \$ 304.9 | \$ | 37.4 | \$ | (2.5) | \$ | 34.9 | \$ | 339.8 |
| Consumer Packaging | 87.7 | | 154.8 | | (32.2) | | 122.6 | | 210.3 |
| Specialty Chemicals | - | | 62.2 | | (1.7) | | 60.5 | | 60.5 |
| Land & Development | = | | 12.6 | | 13.9 | | 26.5 | | 26.5 |
| Total Segment EBITDA | 392.6 | - | 267.0 | | (22.5) | | 244.5 | | 637.1 |
| Corporate Non-Allocated | (18.1) | | (62.3) | | 38.0 | | (24.3) | | (42.4) |
| Non-Service Pension Income (Expense) | 6.4 | | 40.6 | | - | | 40.6 | | 47.0 |
| Noncontrolling interest | - | | 15.5 | | (15.5) | | - | | - |
| Segment EBITDA including Corporate | \$ 380.9 | \$ | 260.8 | \$ | - | \$ | 260.8 | \$ | 641.7 |
| Segment EBITDA Margins | _ | | | | _ | | | | |
| Corrugated Packaging | 16.5% | | 26.9% | | nm | | 25.1% | | 17.1% |
| Consumer Packaging | 12.3% | | 16.2% | | nm | | 12.8% | | 12.6% |
| Specialty Chemicals | 0.0% | | 25.8% | | nm | | 25.1% | | 25.1% |
| Land & Development | 0.0% | | 28.1% | | nm | | 59.0% | | 59.0% |
| Segment including Corporate EBITDA Margin | 15.1% | | 19.0% | | nm | | 19.0% | | 16.5% |
| • | | | | | | | | | |

⁽¹⁾ Reflects segment realignment, RockTenn's Consumer Packaging segment excludes \$1.1 million of inventory step-up.



⁽²⁾ Reflects segment realignment and presented to one decimal.

Recasting of allocation of additional Corporate, pension and stock-based compensation costs to segments in order to conform to the WestRock methodology.

Q2 FY15 Reconciliation of Reported To Recast Segment Income and EBITDA

| (\$ in millions, except percentages) | RKT (1) | MWV as | Reported (2) | MW | /V Adjustments ⁽³⁾ | MWV | ' Recast Total | Combi | ned RKT / MWV |
|---|---------------|----------|--------------|----|-------------------------------|-----|----------------|-------|---------------|
| Segment Sales | _ | <u> </u> | <u> </u> | | _ | | <u> </u> | | |
| Corrugated Packaging | \$ 1,799.5 | \$ | 121.5 | \$ | = | \$ | 121.5 | \$ | 1,921.0 |
| Consumer Packaging | 694.9 | | 924.5 | | - | | 924.5 | | 1,619.4 |
| Specialty Chemicals | - | | 239.2 | | - | | 239.2 | | 239.2 |
| Land & Development | - | | 2.5 | | - | | 2.5 | | 2.5 |
| Intersegment Eliminations | (38.8) | | (5.7) | | | | (5.7) | | (44.5) |
| Total Segment sales | \$ 2,455.6 | \$ | 1,282.0 | \$ | = | \$ | 1,282.0 | \$ | 3,737.6 |
| Segment Income | | | | | | | | | |
| Corrugated Packaging | \$ 169.4 | \$ | 23.2 | \$ | (2.6) | \$ | 20.6 | \$ | 190.0 |
| Consumer Packaging | 52.6 | | 75.5 | | (35.2) | | 40.3 | | 92.9 |
| Specialty Chemicals | = | | 49.5 | | (3.2) | | 46.3 | | 46.3 |
| Land & Development | = | | (2.9) | | (1.8) | | (4.7) | | (4.7) |
| Total Segment Income | 222.0 | <u> </u> | 145.3 | | (42.8) | | 102.5 | | 324.5 |
| Corporate non-allocated | (20.2) | | (68.8) | | 43.1 | | (25.7) | | (45.9) |
| Non-Service Pension Income (Expense) | 5.3 | | 33.6 | | = | | 33.6 | | 38.9 |
| Segment Income including Corporate | 207.1 | | 110.1 | | 0.3 | | 110.4 | | 317.5 |
| Noncontrolling interest | - | | 0.3 | | (0.3) | | - | | = |
| MWV Interest and Other Items | - | | (65.9) | | - | | (65.9) | | (65.9) |
| | \$ 207.1 | \$ | 44.5 | \$ | - | \$ | 44.5 | \$ | 251.6 |
| Depreciation and Amortization | | | | | | | | | |
| Corrugated Packaging | \$ 120.6 | \$ | 9.5 | \$ | = | \$ | 9.5 | \$ | 130.1 |
| Consumer Packaging | 27.9 | | 60.7 | | - | | 60.7 | | 88.6 |
| Specialty Chemicals | - | | 8.7 | | = | | 8.7 | | 8.7 |
| Land & Development | - | | 0.2 | | - | | 0.2 | | 0.2 |
| Total Segment D&A | 148.5 | | 79.1 | | - | | 79.1 | | 227.6 |
| Corporate Non-Allocated | 4.2 | | 3.0 | | | | 3.0 | | 7.2 |
| Total D&A | \$ 152.7 | \$ | 82.1 | \$ | - | \$ | 82.1 | \$ | 234.8 |
| Segment EBITDA | | | | | | | | | |
| Corrugated Packaging | \$ 290.0 | \$ | 32.7 | \$ | (2.6) | \$ | 30.1 | \$ | 320.1 |
| Consumer Packaging | 80.5 | | 136.2 | | (35.2) | | 101.0 | | 181.5 |
| Specialty Chemicals | - | | 58.2 | | (3.2) | | 55.0 | | 55.0 |
| Land & Development | = | | (2.7) | | (1.8) | | (4.5) | | (4.5) |
| Total Segment EBITDA | 370.5 | | 224.4 | | (42.8) | | 181.6 | | 552.1 |
| Corporate Non-Allocated | (16.0) | | (65.8) | | 43.1 | | (22.7) | | (38.7) |
| Non-Service Pension Income (Expense) | 5.3 | | 33.6 | | - | | 33.6 | | 38.9 |
| Noncontrolling interest | | | 0.3 | | (0.3) | | | | - |
| Segment EBITDA including Corporate | \$ 359.8 | \$ | 192.5 | \$ | - | \$ | 192.5 | \$ | 552.3 |
| Segment EBITDA Margins | | | | | | | | | |
| Corrugated Packaging | 16.1% | | 26.9% | | nm | | 24.8% | | 16.7% |
| Consumer Packaging | 11.6% | | 14.7% | | nm | | 10.9% | | 11.2% |
| Specialty Chemicals | 0.0% | | 24.3% | | nm | | 23.0% | | 23.0% |
| Land & Development | 0.0% | | -108.0% | | nm | | -180.0% | | -180.0% |
| Segment including Corporate EBITDA Margin | 14.7% | | 15.0% | | nm | | 15.0% | | 14.8% |

Reflects segment realignment, RockTenn's Consumer Packaging segment excludes \$0.2 million of inventory step-up.



²⁾ Reflects segment realignment and presented to one decimal.

⁽i) Recasting of allocation of additional Corporate, pension and stock-based compensation costs to segments in order to conform to the WestRock methodology.

Q3 FY15 Reconciliation of Reported To Recast Segment Income and EBITDA

| Segment Sales | 2,010.4 1,710.6 262.2 22.0 (44.0) 3,961.2 232.5 168.2 58.9 8.1 |
|--|---|
| Consumer Packaging G90.2 1,020.4 - | 1,710.6 262.2 22.0 (44.0) 3,961.2 232.5 168.2 58.9 8.1 |
| Specialty Chemicals | 262.2 22.0 (44.0) 3,961.2 232.5 168.2 58.9 8.1 |
| Land & Development Canal C | 22.0 (44.0) 3,961.2 232.5 168.2 58.9 8.1 |
| Intersegment Eliminations | (44.0) 3,961.2 232.5 168.2 58.9 8.1 |
| Total Segment sales | 3,961.2 232.5 168.2 58.9 8.1 |
| Segment Income Corrugated Packaging S 217.0 S 18.1 S (2.6 S 15.5 S S Consumer Packaging 77.9 125.0 (34.7) 90.3 Specialty Chemicals - | 232.5 168.2 58.9 8.1 |
| Corrugated Packaging \$ 217.0 \$ 18.1 \$ (2.6) \$ 15.5 \$ Consumer Packaging \$ 77.9 125.0 (34.7) 90.3 Specialty Chemicals - 61.7 (2.8) 58.9 58.9 Land & Development - 2.1 6.0 8.1 Total Segment Income 294.9 206.9 (34.1) 172.8 Corporate non-allocated (18.0) (64.1) 42.1 (22.0) Non-Service Pension Income (Expense) 5.3 33.6 - 33.6 Segment Income including Corporate 28.2 176.4 8.0 184. Noncontrolling interest 2 8.0 (8.0) - MWV Interest and Other Items - (76.2) - (76.2) Segment Income including Corporate 8.0 8.0 8.0 8.0 8.0 8.0 9.0 - MWV Interest and Other Items - - (76.2) - 9.0 76.2 - - 8.8 \$ - \$.8.8 | 168.2 58.9 8.1 |
| Consumer Packaging 77.9 125.0 (34.7) 90.3 | 168.2 58.9 8.1 |
| Specialty Chemicals | 58.9 8.1 |
| Land & Development Corporate Corpora | 8.1 |
| Total Segment Income 294.9 206.9 (34.1) 172.8 | |
| Corporate non-allocated (18.0) (64.1) 42.1 (22.0) Non-Service Pension Income (Expense) 5.3 33.6 - 33.6 Segment Income including Corporate 282.2 176.4 8.0 184.4 Noncontrolling interest - 8.0 (8.0) - MWV Interest and Other Items - (76.2) - (76.2) MWV Interest and Other Items - (76.2) - (76.2) Depreciation and Amortization - (76.2) - \$ 108.2 \$ Corrugated Packaging \$ 122.4 \$ 8.8 \$ - \$ 8.8 \$ Corrugated Packaging \$ 122.4 \$ 8.8 \$ - \$ 8.8 \$ Specialty Chemicals - 8.5 - \$ 8.8 \$ - 8.5 - 8.5 - 8.5 - 8.5 - 8.5 - 8.5 - 8.5 - | |
| Non-Service Pension Income (Expense) 5.3 33.6 - 33.6 33.6 Segment Income including Corporate 282.2 176.4 8.0 184.4 Noncontrolling interest - 8.0 (8.0) - 7.5 (76.2) - 7.5 - 7.5 (76.2) - 7.5 (76.2) - 7.5 (76.2) - 7.5 (76.2) - 7.5 (76.2) - 7.5 (76.2) - 7.5 (76.2) - 7.5 - 7.5 (76.2) - 7.5 - 7.5 (76.2) - 7.5 | 467.7 |
| Noncontrolling interest 184.2 176.4 8.0 184.4 | (40.0) |
| Noncontrolling interest - | 38.9 |
| MWV Interest and Other Items | 466.6 |
| Depreciation and Amortization \$ 282.2 \$ 108.2 \$ - \$ 108.2 \$ Corrugated Packaging \$ 122.4 \$ 8.8 \$ - \$ 8.8 \$ Consumer Packaging 28.7 58.8 - \$ 58.8 \$ Specialty Chemicals - 8.5 - 8.5 - 8.5 - 0.4 - 0.4 - 0.4 - 0.4 - 76.5 <t< td=""><td>-</td></t<> | - |
| Depreciation and Amortization Corrugated Packaging \$ 122.4 \$ 8.8 \$ - \$ 8.8 \$ Consumer Packaging 28.7 58.8 - \$ 58.8 \$ Specialty Chemicals - 8.5 - 8.5 - 8.5 - 8.5 - 9.4 <td>(76.2)</td> | (76.2) |
| Corrugated Packaging \$ 122.4 \$ 8.8 \$ - \$ 8.8 \$ 50.8 | 390.4 |
| Consumer Packaging 28.7 58.8 - 58.8 Specialty Chemicals - 8.5 - 8.5 Land & Development - 0.4 - 0.4 Total Segment D&A 151.1 76.5 - 76.5 Corporate Non-Allocated 3.9 3.3 - 3.3 Total D&A \$ 155.0 79.8 - \$ 79.8 \$ Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | |
| Specialty Chemicals - 8.5 - 8.5 Land & Development - 0.4 - 0.4 Total Segment D&A 151.1 76.5 - 76.5 Corporate Non-Allocated 3.9 3.3 - 3.3 Total D&A \$ 155.0 79.8 - \$ 79.8 \$ Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 131.2 |
| Land & Development - 0.4 - 0.4 Total Segment D&A 151.1 76.5 - 76.5 Corporate Non-Allocated 3.9 3.3 - 3.3 Total D&A \$ 155.0 \$ 79.8 \$ - \$ 79.8 \$ Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 87.5 |
| Total Segment D&A 151.1 76.5 - 76.5 Corporate Non-Allocated 3.9 3.3 - 3.3 Total D&A \$ 155.0 \$ 79.8 \$ - \$ 79.8 \$ Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 8.5 |
| Corporate Non-Allocated 3.9 3.3 - 3.3 Total D&A \$ 155.0 \$ 79.8 \$ - \$ 79.8 \$ Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 0.4 |
| Total D&A \$ 155.0 \$ 79.8 \$ - \$ 79.8 \$ Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 227.6 |
| Segment EBITDA Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 7.2 |
| Corrugated Packaging \$ 339.4 \$ 26.9 \$ (2.6) \$ 24.3 \$ | 234.8 |
| | |
| | 363.7 |
| Consumer Packaging 106.6 183.8 (34.7) 149.1 | 255.7 |
| Specialty Chemicals - 70.2 (2.8) 67.4 | 67.4 |
| Land & Development - 2.5 6.0 8.5 | 8.5 |
| Total Segment EBITDA 446.0 283.4 (34.1) 249.3 | 695.3 |
| Corporate Non-Allocated (14.1) (60.8) 42.1 (18.7) | (32.8) |
| Non-Service Pension Income (Expense) 5.3 33.6 - 33.6 | 38.9 |
| Noncontrolling interest - 8.0 (8.0) - | - |
| Segment EBITDA including Corporate \$ 437.2 \$ 264.2 \$ - \$ 264.2 \$ | 701.4 |
| Segment EBITDA Margins | |
| Corrugated Packaging 18.0% 21.9% nm 19.7% | 18.1% |
| Consumer Packaging 15.4% 18.0% nm 14.6% | 14.9% |
| Specialty Chemicals 0.0% 26.8% nm 25.7% | 25.7% |
| Land & Development 0.0% 11.4% nm 38.6% | 38.6% |
| Segment including Corporate EBITDA Margin 17.2% 18.6% nm 18.6% | 17.7% |



Q4 FY15 Adjusted Segment Sales, Segment **EBITDA and EBITDA Margin Calculations**

| (\$ in millions, except percentages) | orrugated ackaging | onsumer ackaging | • | pecialty emicals | | nd and lopment | orate non- red / Other | Pensio | Service on Income pense) | Cor | nsolidated |
|--|-----------------------|---------------------|----|---------------------|----|-------------------|---------------------------|--------|--------------------------------|-----|------------|
| Segment Sales | \$ 1,987.3 | \$ 1,642.0 | \$ | 256.5 | \$ | 45.0 | \$ (58.2) | \$ | - | \$ | 3,872.6 |
| Less: Trade Sales | (77.6) | <u>-</u> | | | - | | | | | | (77.6) |
| Adjusted Segment Sales | \$ 1,909.7 | \$ 1,642.0 | \$ | 256.5 | \$ | 45.0 | \$ (58.2) | \$ | - | \$ | 3,795.0 |
| Segment Income including Corporate | \$ 235.4 | \$ 77.7 | \$ | 33.6 | \$ | (3.4) | \$ (40.7) | \$ | 25.8 | \$ | 328.4 |
| Addback: Inventory step-up | 2.2 | 61.2 | | 8.2 | | - | - | | - | | 71.6 |
| Depreciation and Amortization | 133.6 | 117.6 | | 22.0 | | 0.2 | 7.9 | | | | 281.3 |
| Segment EBITDA | \$ 371.2 | \$ 256.5 | \$ | 63.8 | \$ | (3.2) | \$ (32.8) | \$ | 25.8 | \$ | 681.3 |
| Segment EBITDA Margins | 19.4% | 15.6% | | 24.9% | | -7.1% | | | | | |
| North America Corrugated EBITDA Margin (1) | 20.1% | | | | | | | | | | |



Q4 FY15 North America Corrugated EBITDA Margin Calculation Reconciliation

| | | | | Q4 F | Y15 | | | | |
|--------------------------------------|------|-----------|----|--------|-----|-------|----------------------|---------|--|
| (\$ in millions, except percentages) | Nort | h America | B | Brazil | | Other | Corrugated Packaging | | |
| Segment Sales | \$ | 1,772.1 | \$ | 88.6 | \$ | 126.6 | \$ | 1,987.3 | |
| Less: Trade Sales | | (77.6) | | | | | | (77.6) | |
| Adjusted Segment Sales | \$ | 1,694.5 | \$ | 88.6 | \$ | 126.6 | \$ | 1,909.7 | |
| Segment Income | \$ | 219.0 | \$ | 12.6 | \$ | 3.8 | \$ | 235.4 | |
| Addback: Inventory Step-up | | - | | 2.2 | | - | | 2.2 | |
| Depreciation and Amortization | | 121.0 | | 10.2 | | 2.4 | | 133.6 | |
| Segment EBITDA | \$ | 340.0 | \$ | 25.0 | \$ | 6.2 | \$ | 371.2 | |
| Segment EBITDA Margins | | 20.1% | | 28.2% | | 4.9% | | 19.4% | |



Combined FY15 Recast Segment Income and Segment EBITDA and EBITDA Margin **Calculations**

| (\$ in millions, except percentages) | orrugated ackaging | ckaging (1) | Specialty hemicals | and and elopment | oorate non- ated / Other | Pens | n-Service ion Income xpense) | Co | nsolidated |
|--|-----------------------|---------------|-----------------------|---------------------|-----------------------------|------|------------------------------------|----|------------|
| Segment Sales | \$ 7,900.7 | \$ 6,641.2 | \$ 998.9 | \$ 114.4 | \$ (195.5) | \$ | - | \$ | 15,459.7 |
| Less: Trade Sales | (287.0) | | | - | | | | | (287.0) |
| Adjusted Segment Sales | \$ 7,613.7 | \$ 6,641.2 | \$ 998.9 | \$ 114.4 | \$ (195.5) | \$ | | \$ | 15,172.7 |
| | | | | | | | | | |
| Segment Income including Corporate | \$ 867.5 | \$ 451.1 | \$ 190.5 | \$ 26.1 | \$ (174.6) | \$ | 150.6 | \$ | 1,511.2 |
| Addback: Inventory step-up related to merger | 2.2 | 61.2 | 8.2 | - | - | | - | | 71.6 |
| Depreciation and Amortization | 525.1 | 391.7 | 48.0 | 1.2 | 27.9 | | | | 993.9 |
| Segment EBITDA | \$ 1,394.8 | \$ 904.0 | \$ 246.7 | \$ 27.3 | \$ (146.7) | \$ | 150.6 | \$ | 2,576.7 |
| Segment EBITDA Margins | 18.3% | 13.6% | 24.7% | 23.9% | | | | | |



Reconciliation of MWV Recast Corporate Unallocated to Reported Corporate and Other

| (\$ in millions) | Q4 FY14 | | Q1 FY15 | | 0 | 2 FY15 | Q3 FY15 | | |
|---|---------|--------|---------|--------|----|---------|---------|---------|--|
| MWV Recast Corporate Non-Allocated | \$ | (59.9) | \$ | (63.7) | \$ | (68.8) | \$ | (64.1) | |
| Add: Non-Service Pension Income (Expense) | | 40.7 | | 40.6 | | 33.6 | | 33.6 | |
| Total MWV Recast Corporate Unallocated | \$ | (19.2) | \$ | (23.1) | \$ | (35.2) | \$ | (30.5) | |
| Plus: | | | | | | | | | |
| Interest Income | | 14.7 | | 15.0 | | 14.1 | | 14.1 | |
| Other Income (Expense) | | (1.7) | | 0.6 | | (3.4) | | (2.6) | |
| <u>Less:</u> | | | | | | | | | |
| Interest Expense | | (54.2) | | (53.1) | | (52.1) | | (50.5) | |
| Restructuring | | (7.0) | | (35.5) | | (24.5) | | (37.2) | |
| Total Interest and Other Items | | (48.2) | | (73.0) | | (65.9) | | (76.2) | |
| MWV Reported Corporate and Other (1) | \$ | (67.4) | \$ | (96.1) | \$ | (101.1) | \$ | (106.7) | |

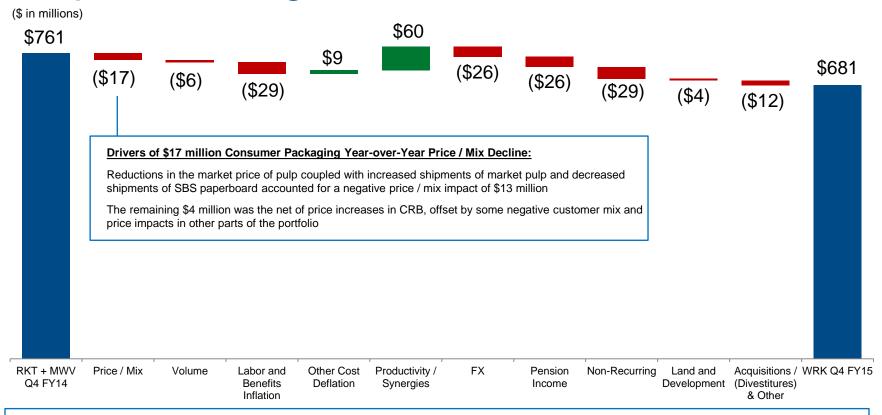


Historical Pension Reconciliation

| (\$ in millions) | FY14 | | | FY | 15 | | | |
|--------------------------------------|------|--------|----------------|----------------|----|----------|----|--------|
| | | Q4 | Q1 | Q2 | | Q3 | Q4 | |
| Service Cost | | | | | | | | |
| MWV | \$ | (10.4) | \$ (10.5) | \$ (16.2) | \$ | (16.2) | \$ | - |
| RKT | | (6.5) | (7.7) | (7.9) | | (7.0) | | - |
| WRK | | - | - | | | - | | (22.1) |
| Combined | \$ | (16.9) | \$ (18.2) | \$ (24.1) | \$ | (23.2) | \$ | (22.1) |
| | | | | | | | | |
| Non-Service Pension Income (Expense) | | | | | | | | |
| MWV | \$ | 40.7 | \$ 40.6 | \$ 33.6 | \$ | 33.6 | \$ | - |
| RKT | | 4.4 | 6.4 | 5.3 | | 5.3 | | - |
| WRK | | | <u>-</u> _ | <u>-</u> _ | | <u>-</u> | | 25.8 |
| Combined | \$ | 45.1 | \$ 47.0 | \$ 38.9 | \$ | 38.9 | \$ | 25.8 |
| | | | | | | | | |
| Total Pension Income (Expense) | | | | | | | | |
| MWV | \$ | 30.3 | \$ 30.1 | \$ 17.4 | \$ | 17.4 | \$ | - |
| RKT | | (2.1) | (1.3) | (2.6) | | (1.7) | | - |
| WRK | | | | | | _ | | 3.7 |
| Combined | \$ | 28.2 | \$ 28.8 | \$ 14.8 | \$ | 15.7 | \$ | 3.7 |



Q4 FY15 Segment EBITDA including Corporate Bridge (1)



- Price/mix changes: Corrugated Packaging: +\$7 million; Consumer Packaging: (\$17) million; Specialty Chemicals: (\$7) million
- Other cost deflation: Natural Gas: +\$19 million; Chemicals: +\$9 million; Freight / Diesel: +\$9 million; Brazil: (\$6) million; Wood / Fiber (\$2) million; Other cost categories: (\$20) million
- Productivity gains and synergies realization of +\$60 million
- Non-recurring items includes \$23 million of non-cash spare parts remeasurement gains in Q4 FY14
- · Pension income variance of \$26 million reflects lower non-cash pension income from asset de-risking and lower expected asset returns



Combined Historical Shipments by Segment

| | | FY14 | | FY1 | 5 | |
|---|-------------------------|---------|---------|---------|---------|---------|
| Corrugated Packaging | Unit | Q4 | Q1 | Q2 | Q3 | Q4 |
| North America Corrugated | | | | | | |
| Corrugated Packaging Shipments | Thousands of tons | 2,074.6 | 1,995.8 | 1,936.7 | 2,032.6 | 2,018.0 |
| Corrugated Container Shipments | Billions of square feet | 18.8 | 18.8 | 18.9 | 19.6 | 19.4 |
| Corrugated Container Shipments per Shipping Day | Millions of square feet | 294.7 | 309.0 | 304.5 | 309.9 | 303.2 |
| Corrugated Packaging Maintenance Downtime | Thousands of tons | - | 68.5 | 79.6 | 104.1 | 3.1 |
| Brazil and India | | | | | | |
| Corrugated Packaging Shipments | Thousands of tons | 170.3 | 166.5 | 168.2 | 175.1 | 171.4 |
| Corrugated Container Shipments | Billions of square feet | 1.4 | 1.4 | 1.4 | 1.5 | 1.4 |
| Corrugated Container Shipments per Shipping Day | Millions of square feet | 17.2 | 18.7 | 20.4 | 19.9 | 18.1 |
| Total Corrugated Packaging Segment Shipments | Thousands of tons | 2,244.9 | 2,162.3 | 2,104.9 | 2,207.7 | 2,189.4 |
| Consumer Packaging | | | | | | |
| Consumer Packaging Segment Shipments | Thousands of tons | 947.5 | 871.0 | 875.4 | 955.3 | 955.1 |
| Pulp Shipments | Thousands of tons | 53.2 | 68.3 | 45.6 | 60.7 | 88.8 |
| Consumer Packaging Shipments | Billions of square feet | 9.0 | 8.6 | 8.6 | 9.2 | 9.2 |

